Campaigns

Overview of the Campaigns

Objective

• Enhancing a brand's presence online. to increase brand awareness, improve customer engagement, and ultimately drive sales.

Ad Formats Used:

- Awareness
- Engagement

Result summary Campaign Period: April 1–7, 2025



Metric	Value
Reach	39,064
Impressions	60,559
Frequency	1.55
Amount Spent	EGP 924.1
Link Clicks	885
Post Engagements (Total)	14,570
Comments	17
Shares	7
Conversations (Messenger)	84

Result summary Campaign Period: April 1–7, 2025



For detailed results Please click <u>here</u>

Cost Efficiency Metrics:

- Cost per Engagement: EGP 0.063
- Cost per Conversation (Messenger): EGP 11
- Cost per Follow/Page Like: EGP 40.18



Key Insights

- **Strong Engagement Rate:** The post engagement-to-reach ratio is approximately 37%, indicating the content resonated well with the audience.
- **High Efficiency:** The low cost per engagement suggests the ad effectively drove user interaction at a minimal cost.
- Opportunity for Improvement: The cost per message initiation (EGP 11) is relatively high, indicating that the Call-to-Action (CTA) may need refinement to encourage more direct messaging interactions.



Customer Support







Recommendations



Recommendations for Elgreatly to Strengthen Market Position and Expand Customer Base:

- Enhancing Visual Identity: Developing distinctive and cohesive designs that reflect the brand identity.
- Interactive Content: Using stories, special offers, and discounts to engage customers.
- Content Diversification: Providing a mix of interior design tips, exclusive offers, and customer testimonials.
- Improving Consistency: Increasing the number of weekly posts to maintain continuous audience engagement.
- Website Development: Creating an official website to showcase products and facilitate communication and purchasing.