

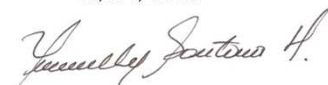
SULIQUIDO S.A
ESTADO DE RESULTADO
A 31 DE DICIEMBRE DE 2012

INGRESOS	2012	%	2011	%	Variacion	%
OPERACIONALES						
TRANSPORTE	2,872,457,989.00	61%	3,950,028,150.00	68%	-1,077,570,161.00	-27%
TRANSPORTE DE FLOTA PROPIA	1,936,810,610.00	41%	1,756,856,760.00	30%	179,953,850.00	10%
SERVICIO ASISTENCIA EN RUTA	0.00	0%	270,440,940.00	5%	-270,440,940.00	N.A
SEGURO DE MERCANCIA	0.00	0%	350,000.00	0%	-350,000.00	N.A
AGENCIAMIENTOS	6,579,385.00	0%	0.00	0%	6,579,385.00	N.A
DEVOLUCIONES EN VENTAS (DB)	-95,706,523.00	-2%	-191,942,836.00	-3%	96,236,313.00	-50%
TOTAL INGRESOS OPERACIONALES	4,720,141,461.00	100%	5,785,733,014.00	100%	-1,065,591,553.00	-18%
COSTOS DE FLOTA PROPIA	2,399,217,310.07	51%	2,139,590,814.14	37%	259,626,495.93	12%
GASTOS DE ADMINISTRACION						
GASTOS DE PERSONAL	392,257,347.00	8%	397,540,983.16	7%	-5,283,636.16	-1%
HONORARIOS	23,467,000.00	0%	31,359,789.00	1%	-7,892,789.00	-25%
IMPUESTOS	11,333,927.00	0%	1,679,000.00	0%	9,654,927.00	575%
ARRIENDOS	43,956,512.00	1%	45,913,115.00	1%	-1,956,603.00	-4%
CONTRIBUCIONES Y AFILIACIONES	1,729,000.00	0%	0.00	0%	1,729,000.00	N.A
SEGUROS	3,599,500.00	0%	2,297,748.00	0%	1,301,752.00	57%
SERVICIOS	62,865,286.00	1%	56,924,100.00	1%	5,941,186.00	10%
GASTOS LEGALES	6,358,460.00	0%	835,820.00	0%	5,522,640.00	661%
MANTENIMIENTO Y REPARACIONES	7,479,423.00	0%	11,471,424.00	0%	-3,992,001.00	-35%
ADECUACION E INSTALACION	3,644,300.00	0%	11,412,766.00	0%	-7,768,466.00	-68%
GASTOS DE VIAJE	8,214,401.00	0%	5,064,308.00	0%	3,150,093.00	62%
DEPRECIACIONES	87,174,712.82	2%	71,615,516.75	1%	15,559,196.07	22%
AMORTIZACIONES	4,452,352.00	0%	10,571,605.00	0%	-6,119,253.00	-58%
DIVERSOS	25,682,027.76	1%	28,320,570.57	0%	-2,638,542.81	-9%
LIBROS, SUSCRIPCION Y PERIODICOS	0.00	0%	0.00	0%	0.00	N.A
GASTOS DE REPRESENTACION	12,087,940.00	0%	8,686,505.00	0%	3,401,435.00	39%
ELEMENTOS DE ASEO Y CAFETERIA	1,273,158.00	0%	1,784,087.00	0%	-510,929.00	-29%
UTILES, PAPELERIA Y FOTOCOPIAS	7,829,047.00	0%	11,618,253.45	0%	-3,789,206.45	-33%
COMBUSTIBLE Y LUBRICANTES	0.00	0%	15,000.00	0%	-15,000.00	N.A
TAXIS Y BUSES	1,862,561.00	0%	2,860,650.00	0%	-998,089.00	-35%
CASINO Y RESTAURANTES	2,082,003.00	0%	2,092,931.00	0%	-10,928.00	-1%
PARQUEADEROS	47,700.00	0%	285,244.00	0%	-237,544.00	-83%
DIVERSOS	499,618.76	0%	977,900.12	0%	-478,281.36	-49%
PROVISION DEUDORES	79,207,141.00	2%	66,367,587.00	1%	12,839,554.00	19%
TOTAL GASTOS DE ADMINISTRACION	761,421,389.58	16%	741,374,332.48	13%	20,047,057.10	3%
GASTOS DE VENTA						
GASTOS DE PERSONAL	540,395,866.00	11%	563,113,773.46	10%	-22,717,907.46	-4%
HONORARIOS	30,014,523.00	1%	10,050,666.00	0%	19,963,857.00	199%
IMPUESTOS	82,971,196.00	2%	43,544,833.00	1%	39,426,363.00	91%
ARRENDAMIENTOS	55,735,036.00	1%	49,382,212.00	1%	6,352,824.00	13%
AFILIACIONES Y SOSTENIMIENTO	51,680,622.00	1%	48,775,007.00	1%	2,905,615.00	6%
SEGUROS	153,410,019.00	3%	162,040,040.00	3%	-8,630,021.00	-5%
SERVICIOS	270,672,038.00	6%	431,115,199.98	7%	-160,443,161.98	-37%
GASTOS LEGALES	1,736,500.00	0%	2,553,917.00	0%	-817,417.00	-32%
MAQUINARIA Y EQUIPO	16,284,645.00	0%	14,884,847.00	0%	1,399,798.00	9%
INSTALACIONES ELECTRICAS	7,888,022.00	0%	19,144,735.00	0%	-11,256,713.00	-59%
GASTOS DE VIAJES	28,751,678.00	1%	23,215,521.00	0%	5,536,157.00	24%
DIVERSOS	39,014,425.94	1%	49,994,290.50	1%	-10,979,864.56	-22%
COMISIONES	1,295,737.00	0%	11,738,530.00	0%	-10,442,793.00	-89%
LIBROS, SUSCRIPCION Y PERIODICOS	0.00	0%	0.00	0%	0.00	N.A
GASTOS DE REPRESENTACION	13,703,497.00	0%	14,091,061.00	0%	-387,564.00	-3%
ELEMENTOS DE ASEO Y CAFETERIA	2,604,005.00	0%	3,219,391.00	0%	-615,386.00	-19%
UTILES, PAPELERIA Y FOTOCOPIAS	10,618,663.00	0%	14,252,691.76	0%	-3,634,028.76	-25%
COMBUSTIBLE Y LUBRICANTES	30,000.00	0%	45,600.00	0%	-15,600.00	-34%
TAXIS Y BUSES	8,004,641.00	0%	4,516,028.02	0%	3,488,612.98	77%
CASINO Y RESTAURANTES	774,642.00	0%	1,005,926.00	0%	-231,284.00	-23%
PARQUEADEROS	4,500.00	0%	8,500.00	0%	-4,000.00	-47%
DIVERSOS	1,978,740.94	0%	1,116,562.72	0%	862,178.22	77%
TOTAL GASTOS DE VENTA	1,278,554,570.94	27%	1,417,815,041.94	25%	-139,260,471.00	-11%
TOTAL UTILIDAD OPERATIVA	280,948,190.41	6%	1,486,952,825.44	26%	-1,206,004,635.03	-429%
INGRESOS NO OPERACIONALES						
FINANCIEROS	30,009,984.09	1%	30,928,124.93	1%	-918,140.84	-3%
DIVIDENDOS Y PARTICIPACION	1,167,768.00	0%	185,360.00	0%	982,408.00	530%
ARRENDAMIENTOS	0.00	0%	20,493,321.00	0%	-20,493,321.00	N.A
RECUPERACIONES	148,486,392.42	3%	38,734,264.81	1%	109,752,127.61	283%
INDEMNIZACIONES	14,480,545.00	0%	6,760,555.00	0%	7,719,990.00	114%
UTILIDAD EN VENTA Y RETIRO DE BIENES	308,971,331.00	7%	0.00	0%	308,971,331.00	N.A
INGRESOS EJERCICIOS ANTE	705,813.00	0%	0.00	0%	705,813.00	N.A
DIVERSOS	3,984.49	0%	-5,356.85	0%	9,341.34	-174%
TOTAL INGRESOS NO OPERACIONALES	503,825,818.00	11%	97,096,268.89	2%	406,729,549.11	419%
GASTOS NO OPERACIONALES						
FINANCIEROS	256,432,058.60	5%	348,740,176.76	6%	-92,308,118.16	-36%
PERDIDA EN VENTA Y RETIRO DE B	17,567,384.00	0%	106,250,849.00	2%	-88,683,465.00	-83%
GASTOS EXTRAORDINARIOS	8,892,747.76	0%	18,005,980.33	0%	-9,113,232.57	-51%
GASTOS NO OPERACIONALES	0.00	0%	5,784,240.00	0%	-5,784,240.00	N.A
GASTOS DIVERSOS	5,250,403.00	0%	2,667,444.22	0%	2,582,958.78	97%
TOTAL GASTOS NO OPERACIONALES	288,142,593.36	6%	481,448,690.31	8%	-193,306,096.95	-67%

UTILIDAD ANTES DE IMPUESTO	<u>496,631,415.05</u>	11%	<u>1,102,600,404.02</u>	19%	<u>-605,968,988.97</u>	-55%
IMPUESTO DE RENTA Y COMPLEMENTARIO	208,384,677.65	4%	399,855,271.00	7%	-191,470,593.35	-48%
UTILIDAD NETA POR DISTRIBUIR	<u>288,246,737.40</u>	6%	<u>702,745,133.02</u>	12%	<u>-414,498,395.62</u>	-144%
	239,672,451.05					
	48,574,286.35					



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Representante Legal



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Contadora - TP 80319-T



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Revisor Fiscal - T.P 63376 - T