



Automating enterprises financial data management and analytics

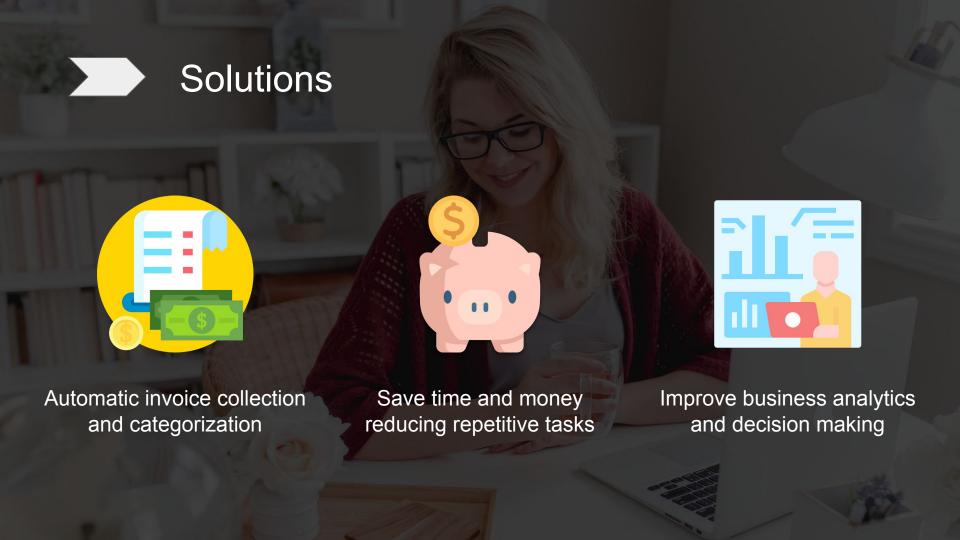
# Problem

- Paper and Spreadsheets are used to manage financial data
- **Price** is an important factor
- **Complexity** is a barrier for non-specialized managers

# "In terms of IT, SME businesses are consumerized by the people but not yet by the Internet"

**Thomas Stafford** 

DST Global #10 Forbes Top Tech Investors 2019





## Invoices

#### Invoices

nvo

No i

Nev

Document	Emission Date	Total Value (EUR)	Emitter Tax Id	Emitter Name	
76338172092	2020-03-09	11.49	500829993	Pingo Doce Distribuicao Alimentar Sa	>
76223306912	2020-03-31	1.66	500960046	Caixa Geral Depositos Sa	>
77053725184	2020-04-29	20.00	503501484	Petro Celeiros Abastecimento de Combustiveis Lda	>
77021741092	2020-04-29	4.38	501591109	Continente Hipermercados S A	>
76886557668	2020-04-27	12.00	513146091	Daufood Portugal Unipessoal Lda	>
77608371954	2020-05-16	24.40	501967290	Panike Industria de Produtos Alimentares Congelados Sa	>
78414726832	2020-06-28	7.79	503646776	Sdsr - Sports Division Sr, S.A.	>
82056173546	2020-10-06	697.00	502011378	Universidade do Minho	>
77953845804	2020-06-05	14.00	513146091	Daufood Portugal Unipessoal Lda	×

501591109

Continente Hipermercados S A



77635433376

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New Invoice

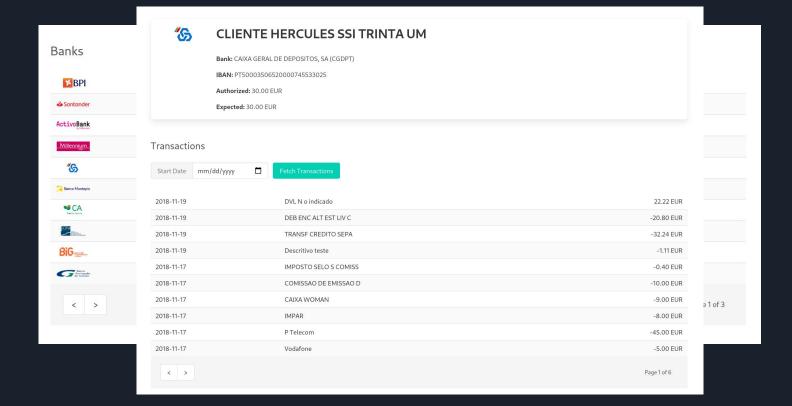
Import Invoices

2020-05-02

13.38



#### Bank accounts



## Dashboard



# Market Size

25+ million

5+ million

5 thousand

SMEs - EU-28

owners receptive to use and pay for an online service

businesses using Infin within 3 years

(Total Available Market)

(Serviceable Available Market)

(Share of Market)

\* Source: Eurostat 2018
\*\* Source: comScore



#### **Business Model**

Standard

\$4.99<sub>/mo</sub>

Up to 100 invoices/month
Up to 10 standard users

SELECT PLAN

Pro

\$49.99<sub>/mo</sub>

Up to 1000 invoices/month
Up to 50 standard users
Unlimited auditing users

SELECT PLAN

**Enterprises** 

## **Custom Plan**

Custom user and invoice limit

Adjusted price

CONTACT SALES

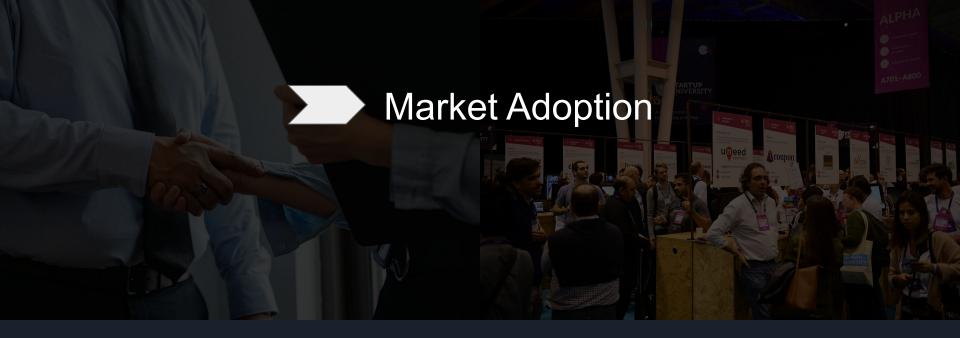


#### Costs reduction

#### # Hours spent processing







#### Free trial

1 month for evaluationEvent promotionsAddict user to the platform

#### **Partnerships**

Accountants

Management Firms

Billing services

#### **Events**

Contact other companies
Publicize our services
Startup booths



# Competition

#### Simple





Offline processing







Online processing

Complex

"Your business will thrive if it helps companies better understand all the data they have and I think this has been a holy grail for a long time.

Companies want to be **data-driven**. They want their employees to be able to **ask questions and get factual answers**."

Frank Bien

Looker, President & CEO



# Competitive Advantage



Data insights, recommendations and personalization with Machine Learning



Simplification of bank reconciliation and accounting information export



Automated and human error-safe processes on invoice processing





Automating enterprises financial data management and analytics