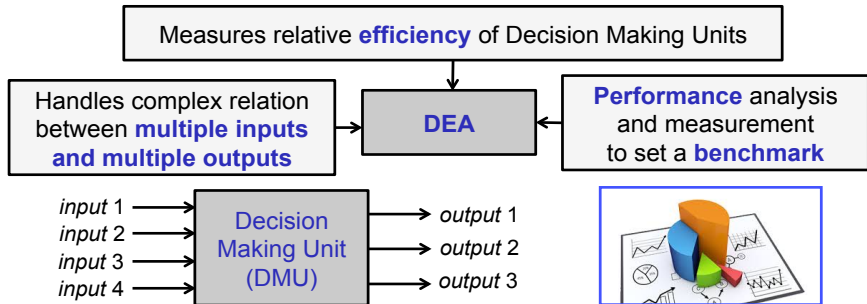


## Data Envelopment Analysis: Rankings of Decision Making Units

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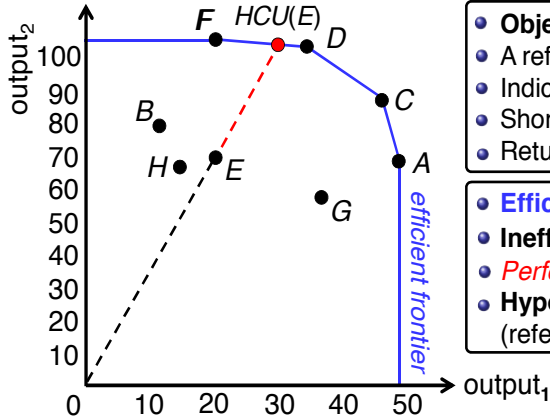
# Key concepts in DEA



- Medical doctors (**A** to **H**) work at a hospital for the same **160 hours per month** (equal input), performing **exams** and **surgeries** (two outputs)
- Which ones are the most "efficient"?

Doctor	DMU	A	B	C	D	E	F	G	H
Hours	<b>Input<sub>1</sub></b>	160	160	160	160	160	160	160	160
Exams	<b>Output<sub>1</sub></b>	48	12	45	31	20	20	36	15
Surgeries	<b>Output<sub>2</sub></b>	68	80	87	100	70	105	53	65

# Results and Advantages of DEA



- **Objective measures of efficiency**
- A reference set of comparable units
- Indicators of excess use of inputs
- Shortfalls in the production of outputs
- Returns to scale measure

- **Efficient doctors:** F, D, C and A
- **Inefficient doctors:** B, H, E and G
- **Performance gap**
- **Hypothetical comparison unit**  
(reference set for E is {F,D})

- Performance evaluation and measurement
- Benchmarking to identify "best practice" units
- "Data mining" to generate hypotheses about the drivers of efficiency

# Model for Ratio-based Efficiency Analysis

Based on **linear algebra** and related to **linear programming** concepts

## Data

- $K$  operating DMUs,  $k = 1, \dots, K$
- $M$  inputs ( $m = 1, \dots, M$ )
- $x_{mk}$  – level of **input** <sub>$m$</sub>  from **DMU** <sub>$k$</sub>
- $v_m$  – weight of **input** <sub>$m$</sub>
- $N$  outputs ( $n = 1, \dots, N$ )
- $y_{nk}$  – level of **output** <sub>$n$</sub>  from **DMU** <sub>$k$</sub>
- $u_n$  – weight of **output** <sub>$n$</sub>

$$\max \sum_{n=1, \dots, N} u_n \cdot y_{nk}$$

$$\text{s.t. } \sum_{m=1, \dots, M} v_m \cdot x_{mk} = 1$$

for  $j = 1, \dots, K$

$$\sum_{n=1, \dots, N} u_n \cdot y_{nj} \leq \sum_{m=1, \dots, M} v_m \cdot x_{mj}$$

$$v_m \geq 0, \quad m = 1, \dots, M$$

$$u_n \geq 0, \quad n = 1, \dots, N$$

- **Ratio-based efficiency model**

$$E_k = \frac{\sum_{n=1, \dots, N} u_n \cdot y_{nk}}{\sum_{m=1, \dots, M} v_m \cdot x_{mk}}$$

- There exist other efficiency models in DEA

- Production possibilities:  
**CRS/CCR** (conical combinations)  
or **VRS/BCC** (convex combinations)
- Orientation: **input** or output
- Perspective: units' combinations  
or **efficiencies**

Today's focus,  
but all ideas can be generalized

# Understanding Efficiency Scores

DMU	A	B	C	D	E	F	G	H
Input <sub>1</sub>	160	160	160	160	160	160	160	160
Output <sub>1</sub>	48	12	45	31	20	20	36	15
Output <sub>2</sub>	68	80	87	100	70	105	53	65

$$\max 48 \cdot u_1 + 68 \cdot u_2$$

$$\text{s.t. } 160 \cdot v_1 = 1$$

Analysis for A

$$48 \cdot u_1 + 68 \cdot u_2 \leq 160 \cdot v_1$$

$$12 \cdot u_1 + 80 \cdot u_2 \leq 160 \cdot v_1$$

$$45 \cdot u_1 + 87 \cdot u_2 \leq 160 \cdot v_1$$

...

$$15 \cdot u_1 + 65 \cdot u_2 \leq 160 \cdot v_1$$

$$v_1, u_1, u_2 \geq 0$$

$$\max 12 \cdot u_1 + 80 \cdot u_2$$

$$\text{s.t. } 160 \cdot v_1 = 1$$

Analysis for B

$$48 \cdot u_1 + 68 \cdot u_2 \leq 160 \cdot v_1$$

$$12 \cdot u_1 + 80 \cdot u_2 \leq 160 \cdot v_1$$

$$45 \cdot u_1 + 87 \cdot u_2 \leq 160 \cdot v_1$$

...

$$15 \cdot u_1 + 65 \cdot u_2 \leq 160 \cdot v_1$$

$$v_1, u_1, u_2 \geq 0$$

$$v_1 = 0.00625$$

$$u_1 = 0.017025089$$

$$u_2 = 0.002688172$$

$$E_A = 1.000 \Rightarrow \mathbf{A} \text{ is efficient}$$

$$v_1 = 0.00625$$

$$u_1 = 0.0$$

$$u_2 = 0.009523809$$

$$E_B = 0.762 \Rightarrow \mathbf{B} \text{ is inefficient}$$

# Weaknesses of DEA

**Data Envelopment Analysis** is a method to **assign a score** to each DMU, in order to measure its efficiency:

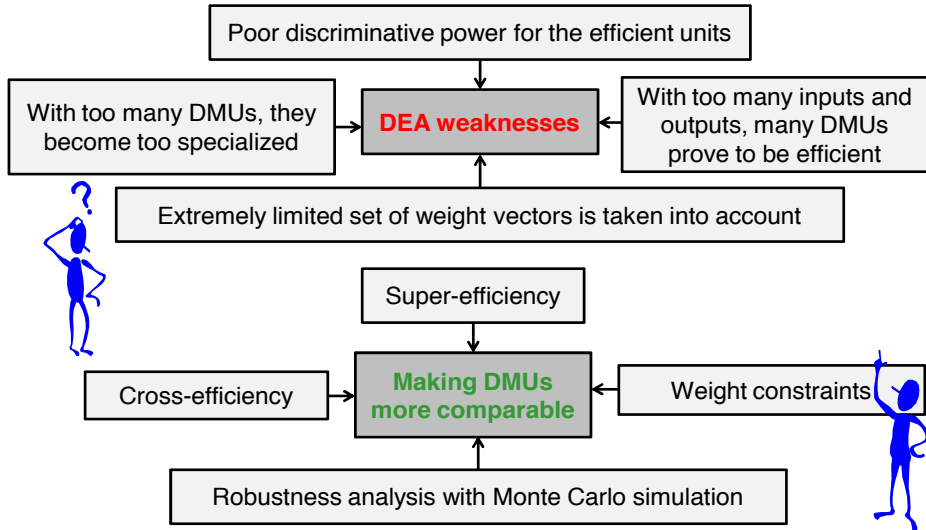
- **score = 1: DMU is efficient**
- **score < 1: DMU is inefficient**

DMU	A	B	C	D	E	F	G	H
Input <sub>1</sub>	160	160	160	160	160	160	160	160
Output <sub>1</sub>	48	12	45	31	20	20	36	15
Output <sub>2</sub>	68	80	87	100	70	105	53	65
Efficiency	1.0	0.762	1.0	1.0	0.693	1.0	0.755	0.629

- **Poor discriminative power** (many DMUs may be efficient)
- Does not perform well with too many inputs/outputs (DMUs tend to be "all optimal")
- Enough DMUs in relation to inputs/outputs for building an efficient frontier:  $K > 2(M + N)$
- DEA scores reflect DMUs **performance only for weights that are most favorable** to it



# Rankings of Decision Making Units



# Super-efficiency

- Allows calculating efficiency improvements for efficient units
- **Helps determine how much more efficient an efficient DMU is relative to other DMUs**
- Does help to rank efficient DMUs



$$\begin{aligned} \max \quad & \sum_{n=1, \dots, N} u_n \cdot y_{nk} \\ \text{s.t.} \quad & \sum_{m=1, \dots, M} v_m \cdot x_{mk} = 1 \end{aligned}$$

for  $j = 1, \dots, K, j \neq k$

$$\sum_{n=1, \dots, N} u_n \cdot y_{nj} \leq \sum_{m=1, \dots, M} v_m \cdot x_{mj}$$

$$v_m \geq 0, \quad m = 1, \dots, M$$

$$u_n \geq 0, \quad n = 1, \dots, N$$

Super-efficiency model for  $DMU_k$

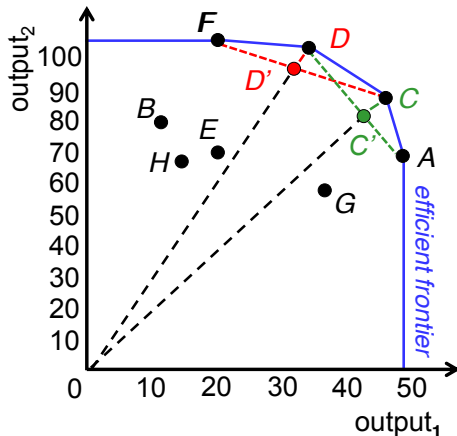
$DMU_k$  (under consideration)  
is removed from  
the constraint set,  
thereby allowing its efficiency  
to exceed the value of 1



P. Andersen, N. Petersen, A procedure for ranking efficient units in DEA. *Management Science*, 39, 1261-1264, 1994



# Super-efficiency – Graphical Analysis



- **D** evaluated relative to the frontier defined by  $F$ -**C**-A
- Super-efficiency defined by the ratio  $OD/OD'$



- **C** evaluated relative to the frontier defined by  $F$ -**D**-A
- Super-efficiency defined by the ratio  $OC/OC'$

- By visual inspection **C** is slightly more super-efficient than **D**

- B, E, G, and H are evaluated relative to the frontier defined by  $F$ -**C**-**D**-A

# Super-efficiency vs. Efficiency

DMU	A	B	C	D	E	F	G	H
Input <sub>1</sub>	160	160	160	160	160	160	160	160
Output <sub>1</sub>	48	12	45	31	20	20	36	15
Output <sub>2</sub>	68	80	87	100	70	105	53	65
Efficiency	1.0	0.762	1.0	1.0	0.693	1.0	0.755	0.629
Super-eff	1.067	0.762	1.084	1.024	0.693	1.050	0.755	0.629

$$\max 48 \cdot u_1 + 68 \cdot u_2$$

$$\text{s.t. } 160 \cdot v_1 = 1$$

$$\text{Analysis for A: } \cancel{48 \cdot u_1 + 68 \cdot u_2} \leq \cancel{160 \cdot v_1}$$

$$12 \cdot u_1 + 80 \cdot u_2 \leq 160 \cdot v_1$$

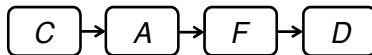
$$45 \cdot u_1 + 87 \cdot u_2 \leq 160 \cdot v_1$$

...

$$15 \cdot u_1 + 65 \cdot u_2 \leq 160 \cdot v_1$$

$$v_1, u_1, u_2 \geq 0$$

- For efficient DMUs, super-efficiencies are not less than 1 (they can be 1)
- For inefficient DMUs, super-efficiencies are equal to the respective efficiencies
- Helps to rank efficient DMUs (compare C against D)



# Cross-efficiency

- Efficiencies are based on the weights which are most favorable to the DMU being evaluated
- It may be of interest to know **how the DMU performs when using other weights** as well
- The **cross-efficiency** score represents how the DMU performs when evaluated with the optimal weights for all DMUs

DMU	1	2	...	K
1	$E_{11}$	$E_{12}$	...	$E_{1K}$
2	$E_{21}$	$E_{22}$	...	$E_{2K}$
...	...	...	...	...
K	$E_{K1}$	$E_{K2}$	...	$E_{KK}$

efficiency of  $DMU_2$  when evaluated with the optimal weights for  $DMU_1$

efficiency of  $DMU_K$  when evaluated with the optimal weights for  $DMU_2$

**Cross-efficiency** for  $DMU_k$  is the average of efficiencies attained for the weights optimal for other DMUs:

$$CRE_k = \frac{1}{K} \sum_{i=1, \dots, K} E_{ik}$$



# Deriving Weights for Cross-efficiency

- Multiple optima (weight vectors for which the efficiency is maximal) are possible
- Selection of the weight vector based on either **aggressive** (**min**) or **benevolent** (**max**) formulation (optimization of the efficiency of a composite DMU)
- The inputs and outputs of a **composite DMU** are sums of, respectively, inputs ( $\sum_{j=1, \dots, K, j \neq k} x_{mj}$ ) or outputs ( $\sum_{j=1, \dots, K, j \neq k} y_{nj}$ ) of DMUs other than  $DMU_k$

**min** or **max**  $\sum_{n=1, \dots, N} u_n \cdot \sum_{j=1, \dots, K, j \neq k} y_{nj}$

s.t.  $\sum_{m=1, \dots, M} v_m \cdot \sum_{j=1, \dots, K, j \neq k} x_{mj} = 1$

for  $j = 1, \dots, K, j \neq k$

$\sum_{n=1, \dots, N} u_n \cdot y_{nj} \leq \sum_{m=1, \dots, M} v_m \cdot x_{mj}$

$\sum_{n=1, \dots, N} u_n \cdot y_{nk} = E_k \cdot \sum_{m=1, \dots, M} v_m \cdot x_{mk}$

$v_m \geq 0, m = 1, \dots, M$

$u_n \geq 0, n = 1, \dots, N$

Deriving optimal weights for  $DMU_k$

optimize efficiency of a composite DMU

assume the efficiencies of DMUs other than  $DMU_k$  are not greater than 1

assume the efficiency of  $DMU_k$  is maximal (i.e., equal to  $E_k$ )

# Cross-efficiency – Computational Aspects (1)

DMU	A	B	C	D	E	F	G	H	Composite: sum B-H
Input <sub>1</sub>	160	160	160	160	160	160	160	160	160 + ... + 160 = 1120
Output <sub>1</sub>	48	12	45	31	20	20	36	15	12 + ... + 15 = 179
Output <sub>2</sub>	68	80	87	100	70	105	53	65	80 + ... + 65 = 560
Efficiency	1.0	0.762	1.0	1.0	0.693	1.0	0.755	0.629	

min  $179 \cdot u_1 + 560 \cdot u_2$  (aggressive)

s.t.  $1120 \cdot v_1 = 1$

$12 \cdot u_1 + 80 \cdot u_2 \leq 160 \cdot v_1$

$45 \cdot u_1 + 87 \cdot u_2 \leq 160 \cdot v_1$

...

$15 \cdot u_1 + 65 \cdot u_2 \leq 160 \cdot v_1$

$48 \cdot u_1 + 68 \cdot u_2 = 1.0 \cdot 160 \cdot v_1$

$v_1, u_1, u_2 \geq 0$

$v_1 = 0.000892857$   
 $u_1 = 0.002976190$   
 $u_2 = 0.0$

optimal weights for A

DMU	A	B	C	D	E	F	G	H
E <sub>Ak</sub>	1.0	0.250	0.937	0.646	0.417	0.417	0.750	0.313

efficiency of B when evaluated with optimal weights for A



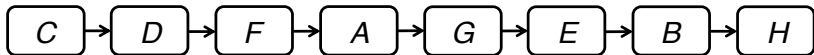
J. Doyle, R. Green, Efficiency and cross-efficiency in DEA: Derivations, meanings and uses.  
*Journal of the Operational Research Society*, 45, 567-578, 1994

# Cross-efficiency – Computational Aspects (2)

DMU	$E_{kA}$	$E_{kB}$	$E_{kC}$	$E_{kD}$	$E_{kE}$	$E_{kF}$	$E_{kG}$	$E_{kH}$
$E_{Ak}$	1.0	0.250	0.937	0.646	0.417	0.417	0.750	0.313
$E_{Bk}$	0.648	0.762	0.829	0.952	0.667	1.000	0.505	0.619
$E_{Ck}$	1.0	0.419	1.0	0.797	0.529	0.623	0.755	0.430
$E_{Dk}$	0.787	0.749	0.942	1.0	0.693	1.0	0.608	0.629
$E_{Ek}$	0.787	0.749	0.942	1.000	0.693	1.0	0.608	0.629
$E_{Fk}$	0.648	0.762	0.829	0.952	0.667	1.0	0.505	0.619
$E_{Gk}$	1.0	0.419	1.0	0.797	0.529	0.623	0.755	0.430
$E_{Hk}$	0.787	0.749	0.942	1.0	0.693	1.0	0.608	0.629
$CRE_k$	0.832	0.607	0.928	0.893	0.611	0.833	0.637	0.537

$$CRE_A = 1/8 \cdot (1.0 + 0.648 + 1.0 + \dots + 0.787) = 0.832$$

A DMU with a high cross-efficiency can be considered as a **good overall performer**; others are more "niche" DMUs



# Preference Information – Weight Constraints

- DMUs may attain their efficiency scores for "extreme" weights in conventional DEA models
- **Preference information** can be captured through preference statements about the relative values of input and/or output units
- Statement impose **constraints on the input/output weights**

Doctor	DMU	A	B	C	D	E	F	G	H
Hours	<b>Input<sub>1</sub></b>	160	160	160	160	160	160	160	160
Exams	<b>Output<sub>1</sub></b>	48	12	45	31	20	20	36	15
Surgeries	<b>Output<sub>2</sub></b>	68	80	87	100	70	105	53	65

A single surgery is at least as valuable 2 examinations,  $u_2 \geq 2u_1$   
but not more valuable than 4 examinations  $u_2 \leq 4u_1$

- **Only relative weights matter**
- Several elicitation procedures can be employed (see MCDA)



V. Podinovski, The explicit role of weight bounds in models of data envelopment analysis. *Journal of the Operational Research Society*, 56, 1408-1418, 2005

# Efficiency Analysis with Weight Constraints

## Feasible sets defined by preference information (constraints)

- space of feasible input weights

$$S_v = \{v = (v_1, \dots, v_M) \neq 0 \mid v \geq 0, A_v v \leq 0\}$$

- space of feasible output weights

$$S_u = \{u = (u_1, \dots, u_N) \neq 0 \mid u \geq 0, A_u u \leq 0\}$$

$$\max \sum_{n=1, \dots, N} u_n \cdot y_{nk}$$

$$\text{s.t. } \sum_{m=1, \dots, M} v_m \cdot x_{mk} = 1$$

$$\text{for } j = 1, \dots, K$$

$$\sum_{n=1, \dots, N} u_n \cdot y_{nj} \leq \sum_{m=1, \dots, M} v_m \cdot x_{mj}$$

$$v = (v_1, \dots, v_M) \in S_v$$

$$u = (u_1, \dots, u_N) \in S_u$$

DMU	A	B	C	D	E	F	G	H
Input <sub>1</sub>	160	160	160	160	160	160	160	160
Output <sub>1</sub>	48	12	45	31	20	20	36	15
Output <sub>2</sub>	68	80	87	100	70	105	53	65

weight constraints

$$u_2 \geq 2u_1$$

$$u_2 \leq 4u_1$$

$$\max 48 \cdot u_1 + 68 \cdot u_2$$

$$\text{s.t. } 160 \cdot v_1 = 1$$

$$48 \cdot u_1 + 68 \cdot u_2 \leq 160 \cdot v_1$$

$$12 \cdot u_1 + 80 \cdot u_2 \leq 160 \cdot v_1$$

...

$$15 \cdot u_1 + 65 \cdot u_2 \leq 160 \cdot v_1$$

$$4u_1 \geq u_2 \geq 2u_1$$

$$v_1, u_1, u_2 \geq 0$$

Analysis for A

With weight constraints:  $v_1 = 0.00625$

$u_1 = 0.004329004$ ,  $u_2 = 0.008658008$

$E_A = 0.797 \Rightarrow$  A is inefficient

Without weight constraints:  $v_1 = 0.00625$

$u_1 = 0.017025089$ ,  $u_2 = 0.002688172$

$u_1$  and  $u_2$  do not satisfy the constraints

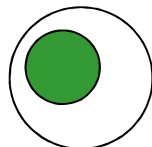
$E_A = 1.000 \Rightarrow$  A was efficient



# Efficiency Scores With and Without Weight Constraints

DMU	A	B	C	D	E	F	G	H
Input <sub>1</sub>	160	160	160	160	160	160	160	160
Output <sub>1</sub>	48	12	45	31	20	20	36	15
Output <sub>2</sub>	68	80	87	100	70	105	53	65
Efficiency (no constr.)	1.0	0.762	1.0	1.0	0.693	1.0	0.755	0.629
Efficiency (with constr.)	0.797	0.755	0.948	1.0	0.693	1.0	0.615	0.629

- Preference information **contracts the space of feasible inputs/output weights**
- The introduction of weight information often **leads to lower** (but never higher) **efficiency scores**



*When considering preference information, A and C become inefficient (better discrimination among DMUs)*

# Need for Robustness Analysis

- Analysis of **most favourable weights** (not unique)
- Extremely **small share of weights** is analyzed (others neglected while being equally desirable)
- Linear programming techniques **require normalization of weights** for each DMU individually (meaningful comparison of weights across different DMUs is difficult)
- Assumptions about **returns to scale** may be difficult to formulate
- Results **sensitive** to removal or inclusion of a single DMU



Addressing all aforementioned concerns comprehensively requires incorporation of **robustness analysis**



# Monte Carlo Simulation

- Accounting for **uncertainties** observed in real-world problems
- **Robust** = true for all or the most plausible combinations of parameter values / feasible scenarios
- In the context of DEA, the uncertainty is related to the selection of feasible input/output weights

## Monte Carlo simulation

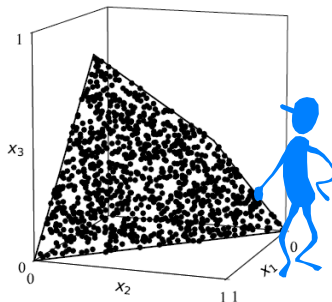
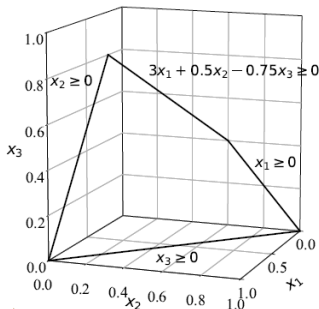
- Broad class of computational algorithms that rely on **repeated random sampling** to obtain numerical results
- Use randomness to solve problems that might be deterministic in principle



**Monte Carlo methods used in:** **numerical analysis** (calculating the numerical value of a definite integral), **generating draws from a prob. distribution**, and **optimization** (selection of the best option)

# Hit-And-Run Algorithm

- **Markov Chain Monte Carlo** (series of depending samples)
- Mixes rapidly from any interior point
- Provides block samples from the **uniform distribution**
- Avoids the rejection step (improved acceptance rate)



<https://github.com/gertvv/hitandrunk>  
<https://github.com/kciomek/polyrun/>



# Monte Carlo Simulation in Efficiency Analysis

- Apply Monte Carlo to derive a **representative sample of all feasible input/output weights** from the uniform distribution
- Check the results for each weight vector and **summarize how probable are particular outcomes** / what is their distribution in view of all samples
- No assumptions with respect to the production possibilities beyond the set of DMUs under consideration
- Three perspectives for robustness analysis:
  - Efficiency scores
  - Pairwise efficiency preference relation
  - Efficiency ranks
- **Stochastic indices** can be estimated through simulation up to a pre-defined accuracy (with 10,000 samples – 0.01 with 95% confid.)
- Results derived from pairwise comparisons are less sensitive to outliers



M. Kadziński, A. Labijak, M. Napieraj, Integrated framework for robustness analysis using ratio-based efficiency model with application to evaluation of Polish airports, *Omega*, 67, 1-18, 2017

# Stochastic Analysis – Focus on Ranks

- **Efficiency rank acceptability indices**  $ERAI(DMU_k)$  for each  $DMU_k$  and rank  $r$   
 $ERAI(DMU_k, r)$  = share of feasible weights for which  $DMU_k$  attains rank  $r$  =  

$$= \int_{(v,u) \in (S_v, S_u)} m((v,u), k, r) d(v,u),$$
 where  $m((v,u), k, r) = 1$ , if  $rank(DMU_k, (v,u)) = r$ ,  
 $m((v,u), k, r) = 0$ , otherwise
- Based on pairwise one-on-one comparisons (more stable)
- For each  $DMU_k$ :  $\sum_{r=1, \dots, K} ERAI(DMU_k, r) = 1$
- Estimate of an **expected rank** for  $DMU_k$ :  $ER_k$  = average rank across all samples

for 11% of feasible weights, A attains the greatest efficiency (i.e., the first rank)

DMU	1	2	3	4	5	6	7	8	$ER_k$
A	0.11	0.15	0.08	0.39	0.23	0.04	0.0	0.0	3.60
B	0.0	0.0	0.0	0.27	0.33	0.03	0.23	0.14	5.64
C	0.35	0.22	0.43	0.0	0.0	0.0	0.0	0.0	2.08
...	...	...	...	...	...	...			...

# Stochastic Analysis – Focus on Pairwise Relations

- Pairwise efficiency outranking index  $PEOI(DMU_k, DMU_l)$  for each pair  $(DMU_k, DMU_l)$

$PEOI(DMU_k, DMU_l)$  = share of feasible weights for which  $DMU_k$  attains efficiency not worse than  $DMU_l$

- Reflects the outcome of a pairwise comparison (not influenced by other DMUs)

*inefficient B  
can be better  
than efficient A*

DMU	A	B	C	...
A	1.0	0.72	0.10	...
B	0.28	1.0	0.0	...
C	0.90	1.0	1.0	...
...	...	...	...	...

*robust relation*

*significant  
advantage*

# Stochastic Analysis – Focus on Efficiency Scores

- Efficiency distribution:

Efficiency acceptability interval index **EAI**( $DMU_k, b_i$ )

efficiency buckets  $b_i$

[0.0,0.1]	(0.1,0.2]	(0.2,0.3]	...	(0.9,1.0]
-----------	-----------	-----------	-----	-----------

**EAI**( $DMU_k, b_i$ ) = share of feasible weights for which  
 $DMU_k$  attains efficiency in the interval  $b_i$

- Estimate of an **expected efficiency** for  $DMU_k$ :

$EE_k$  = average efficiency score across all samples

DMU	[0.0,0.1]	...	(0.6,0.7]	(0.7,0.8]	(0.8,0.9]	(0.9,1]	$EE_k$
A	0.0	...	0.18	0.20	0.26	0.36	0.840
B	0.0	...	0.13	0.56	0.0	0.0	0.636
C	0.0	...	0.0	0.0	0.24	0.76	0.945
...	...	...	...	...	...	...	...



We have introduced **basic and more advanced methods for DEA**:

- Estimation of **production frontier** in production theory in **economics**
- Empirically measure the **efficiency** of Decision Making Units
- **Benchmarking** in operations management (**best-practice frontier**)
- **Thousands of applications** in health care, banking, agriculture, transportation, education, energy, manufacturing, sport, ...
- "Proof" that **linear programming is extremely useful**, bringing lots of money to those who can use it properly and interpret the results
- Ideas used in efficiency analysis and ranking of DMUs can be (and actually are) adopted in other fields of operations research