

Shivam Kumar Srivastava

+91-945-043-3061 — shivamsrivastava1307@gmail.com — github.com/maclare031 — Lucknow, India

Objective — Ambitious and driven professional skilled in **Full Stack Development** and **Business Development**. Experienced in building scalable web applications while also generating leads, developing client relationships, and driving revenue growth. Seeking opportunities where I can combine my technical knowledge with strategic sales and client engagement to deliver impactful business solutions.

Core Skills

Programming	Python, Java, C	Business Skills	Lead Generation, Client Relations, Sales Strategy, Upselling & Cross-Selling, Competitor Analysis
Web Tech	HTML, CSS, JavaScript, Node.js, Next.js		
Deployment	☁ Vercel, Render	Soft Skills	Leadership, Problem Solving, Communication (English, Hindi)
Version Control	🔗 Git, 🌐 GitHub		

Experience

Algoforge Studios <i>Full Stack Developer Intern</i>	July 2024 – September 2024
<ul style="list-style-type: none">Engineered scalable full-stack applications with responsive interfaces and robust backend systems.Recommended solutions highlighting the product's unique selling proposition (USP).Generated leads via LinkedIn, calls, and referrals, converting prospects into active clients.Strengthened strategic client relationships, boosting upselling and cross-selling opportunities.Collaborated with the development team to enhance customer satisfaction and engagement.	

Education

BBD Engineering College, Lucknow <i>Bachelor of Technology in Computer Science and Engineering</i>	Expected 2026
Rpm Children's Academy <i>Intermediate - 65%</i>	2022
Rpm Children's Academy <i>High School - 77%</i>	2020

Projects

Learning Management System (LMS) Model

- Designed and developed a full-featured LMS enabling course creation, student enrollment, and progress tracking.
- Implemented secure **user authentication** and **role-based access control**.
- Built interactive dashboards for students and instructors using **Next.js**.
- Deployed the project on **Vercel**.
- Tech Stack:** HTML, CSS, JavaScript, Node.js, Next.js, MongoDB

AI Chatbot with Gemini API

- Developed an AI-powered chatbot leveraging **Google's Gemini API** for intelligent query handling.
- Implemented context-aware responses and natural language understanding for smooth conversations.
- Integrated the chatbot into a web interface with a clean, user-friendly UI.
- Tech Stack:** HTML, CSS, JavaScript, Node.js, Gemini API

Waste Type Classifier

- Built a machine learning model to classify waste into categories such as **organic, recyclable, and hazardous**.
- Collected and preprocessed dataset images, applying data augmentation techniques to improve accuracy.
- Deployed the model with a simple web interface for real-time predictions.
- Tech Stack:** Python, TensorFlow/Keras, OpenCV, Flask

Personal Details

- Date of Birth:** 13/07/2004
- Nationality:** Indian
- Languages Known:** English, Hindi