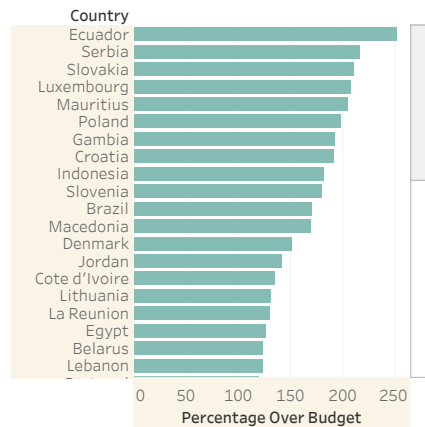
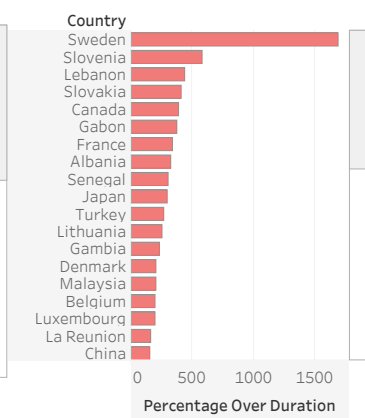


Region	Country	Type	Project..	Phase	Planne..	Year of..	Actual Cost	Planned Duration	Actual ..	
Asia Pacific	Japan	Affiliate	ntation	Testing	5600	2018	5432	15.5	40	
				Phase 1 - Plan..	100000	2017	109000	61	71.5	
				Phase 2 - Initi..	200000	2017	218000	46	54	
				Phase 3 - Impl..	300000	2017	327000	45	53	
	Malays..	Affiliate	nch of ..	Phase 4 - Man..	900000	2017	981000	36	42.5	
				Development	10500	2017	9765	42.5	51.5	
				Initiation	350	2018	325.5	6	6	
				Post-deploy..	1400	2017	1302	5	5	
	Albania	Distributor	ntation	Preparation	8050	2017	7486.5	56	71	
				Testing	2800	2018	2604	17	19	
Central/ Eastern Europe- Middle East- Africa				Development	10500	2017	10080	49	53	
				Initiation	350	2017	336	6	6	
				Post-deploy..	1400	2017	1344	5	5	
				Preparation	8050	2017	7728	59.5	73.5	
				Marketi	50000	2017	61500	30.5	36.5	
				Phase 2 - Initi..	100000	2017	123000	23	27.5	
				Phase 3 - Impl..	150000	2017	184500	22.5	27	
				Phase 4 - Man..	450000	2017	553500	18	21.5	
	Belarus	Distributor	IT - CRM	Development	10500	2017	13440	44	44	
				Initiation	350	2017	448	5	5	

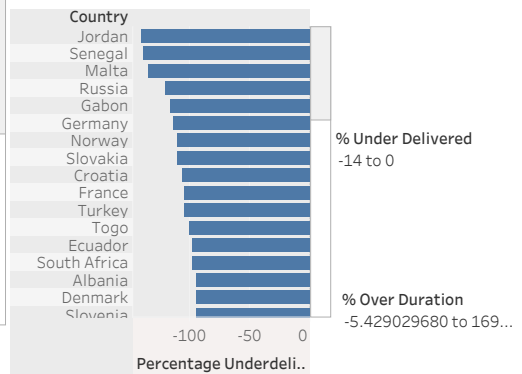
Countries Over Cost



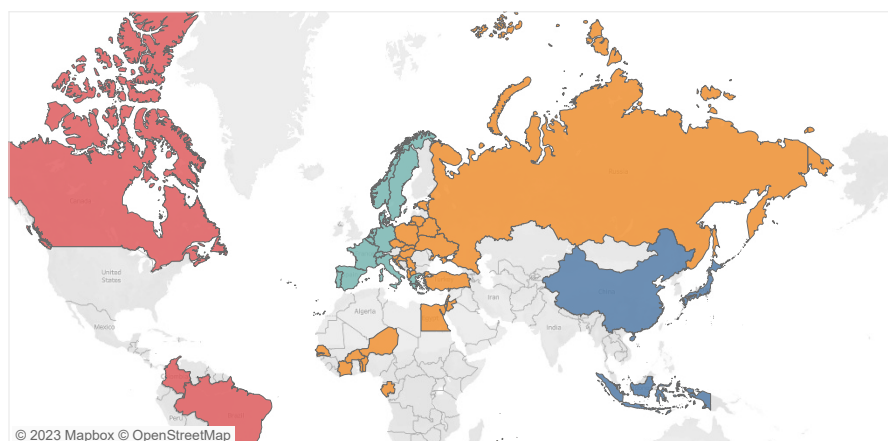
Countries Over Duration



Countries Under Delivering



General Manager	Regional Manager	Country Head
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- Country**

 - ☒ Albania
 - ☒ Belarus
 - ☒ Belgium
 - ☒ Benin
 - ☒ Brazil
 - ☒ Burkina Faso
 - ☒ Canada
 - ☒ China
 - ☒ Colombia
 - ☒ Cote d'Ivoire
 - ☒ Croatia
 - ☒ Czech Republic
 - ☒ Denmark
 - ☒ Ecuador
 - ☒ Egypt
 - ☒ Estonia
 - ☒ France
 - ☒ Gabon
 - ☒ Gambia

- Project Type**

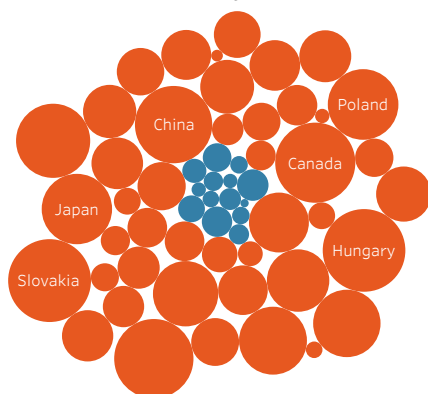
 - ☒ IT - CRM Implementation
 - ☒ Marketing - Launch of n..

- | Type |
|---|
| <input checked="" type="checkbox"/> Affiliate |
| <input checked="" type="checkbox"/> Distributor |

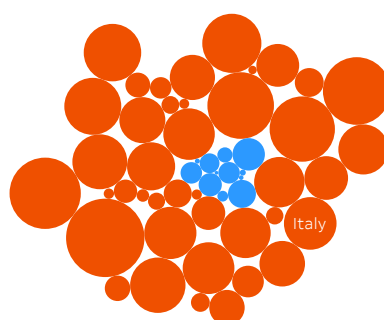
- Region
- Asia Pacific
 - Central/Eastern Europ..
 - North and Latin Ameri..
 - Western Europe

- Region
- ✓ Asia Pacific
 - ✓ Central/Eastern Europe..
 - ✓ North and Latin America
 - ✓ Western Europe

Over Duration Country Wise



Over Cost Country Wise

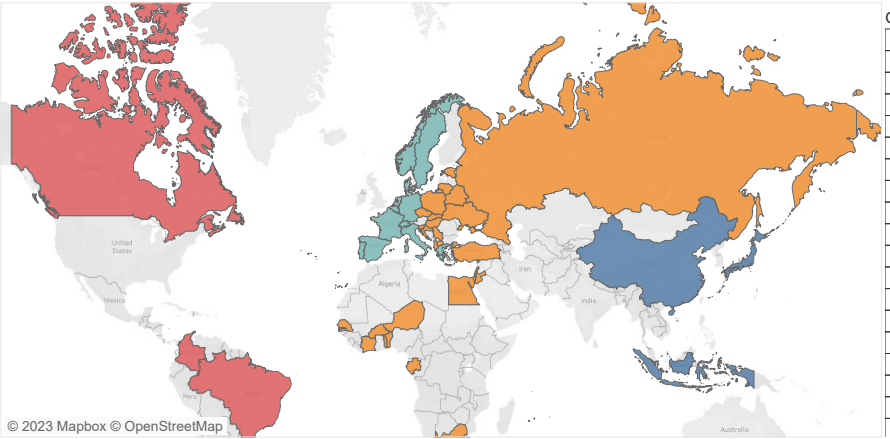


Over Duration

2,006

Over Budget

5,294,379



Project Type

☒ IT - CRM Implementation

☒ Marketing - Launch of n..

Type

☒ Affiliate

☒ Distributor

Region

☒ Asia Pacific

☒ Central/Eastern Europe..

☒ North and Latin Ameri..

☒ Western Europe

Region

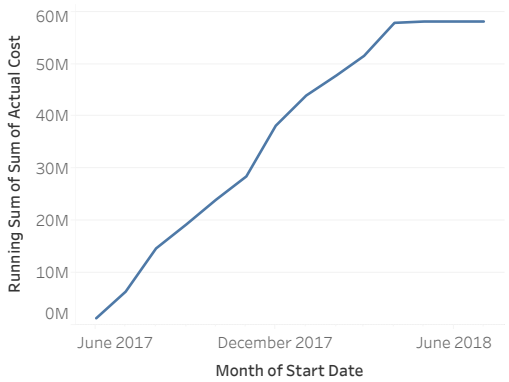
☒ Asia Pacific

☒ Central/Eastern Europe..

☒ North and Latin America

☒ Western Europe

Running total of Cost



Duration Heatmap

Country	Development	Initiation	Phase			
			Phase 1 - Pla..	Phase 2 - Init..	Phase 3 - Im..	Pha
Denma..	96.0	11.0	70.0	52.5	51.5	
Egypt	51.5	6.0				
Estonia	41.5	5.0	33.5	25.5	25.0	
France	98.5	11.5				
Gabon	36.0	4.5	25.5	19.5	19.0	
Gambia	36.5	4.5				
Germa..			59.5	45.0	44.0	
Holland	88.5	10.0	79.5	60.0	58.5	
Hungary	110.5	12.5				
Indone..	52.5	6.0	34.5	26.0	25.5	
Israel	97.0	11.0	62.0	46.5	45.5	
Italy	85.0	10.0	65.0	49.0	48.0	
Japan	108.0	12.5	71.5	54.0	53.0	
Jordan	20.0	4.5	20.0	22.0	21.5	

Over Duration

2,006

Over Budget

5,294,379