

# Madhav Doiphode

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## SUMMARY

Experienced Business Analyst with 2.5 years of proven expertise in analysing processes, gathering requirements, conducting data analysis, and managing projects. Skilled in optimizing operations, enhancing efficiency, and delivering value across diverse industries. Proficient in Excel, SQL, and Tableau. Seeking opportunities to leverage skills in a global context for organizational growth and innovation.

## SKILLS

- |                      |                                |                    |                      |
|----------------------|--------------------------------|--------------------|----------------------|
| • Tableau            | • SQL                          | • Power BI         | • Python             |
| • Statistics         | • Excel                        | • Data Analysis    | • Data Visualization |
| • Business Analytics | • Communication & presentation | • Content Creation | • Microsoft Office   |

## WORK EXPERIENCE



### Data Research Analyst – Fluid. Live / Everstream Analytics, Pune

December 2023 – March 2024

Data Science (Data Analyst & Supply Chain Management)

- Presentation & Contract Management: Created dynamic presentations, managed deliverables, and curated content for sponsor proposals.
- Strategic Research Leadership: Led industry studies, optimized research processes, and ensured teams stayed abreast of key trends.
- Expert Analysis & Collaboration: Conducted detailed analyses, collaborated on search strategies, and delivered impactful presentations.
- Quantitative Analysis & Reporting: Applied data expertise for decision-making, producing structured reports for clear communication.
- Senior Management Support & Digital Analytics: Provided critical support, tracked digital trends, and developed expertise in analytics for informed decision-making.



### Analyst Intern – Piaggio Vehicles Pvt Ltd, Pune

September 2021 - September 2023

AFC & IT (Data Analyst)

- Built effective internal relationships and collaborated with cross-functional teams.
- Supported analysts with comprehensive research, enhancing industry and company studies for informed decision-making.

Marketing and Sales Service (Data Analyst Intern)

- Stayed updated on sector/geography trends for strategic analysis.
- Conducted primary research in the supply chain domain, identifying real-time challenges and opportunities.
- Leveraged secondary research for in-depth insights, benchmarking, and strategic decision support.

Supply Chain (Spare Executive)

- Collaborated on analysis plans and efficient data gathering with project teams, Organized, analysed, and synthesized data for informed decision-making.
- Managed end-to-end supply chain operations, including international aspects, and implemented pricing strategies for profitability and competitiveness in global markets.



Analysing and Visualizing Data with Microsoft Power BI completed practical tasks.

- Call Centre Trends
- Customer Retention
- Diversity & Inclusion

## EDUCATION

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**Jayawantrao Sawant Institute of Management & Research, Pune** 2021 - 2023  
MBA (Business Analytics & International Business) | CGPA – 7.62

**Shivnagar Vidya Prasarak Mandal's COE, Pune** 2018 - 2021  
BE (Mechanical Engineering) | CGPA – 7.75

**Shivnagar Vidya Prasarak Mandal's ITE, Pune** 2014 - 2018  
Diploma (Mechanical Engineering) | Examination Score - 69%

## ACADEMIC PROJECTS

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- Retail price optimization using python involves determining the optimal selling price for products or services to maximize revenue and profit (2022)
- Case Study on Indonesia Automotive Industry Against Covid-19 (2021)
- Case Writing Study on 'Starbucks Is Changing to A Digital and Social Enterprise' (2021)
- 'Material handling and Waste Management' Sponsored Project in Suyash Auto Press Components & Assemblies Pvt, Ltd (2018)

## CERTIFICATIONS

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- Data Visualization using Python by Great Learning (2023)
- Computer Fundamentals Professional Certificate by PITO itronix Solutions (2023)
- Machine Learning Pipelines with Azure ML Studio by Coursera (2022)
- Learning Python by LinkedIn Learning (2021)
- Data Visualization using Python Great Learning (2023)
- Analytics with SQL & Python Great Learning (2023)

## AWARDS & ACHIEVEMENTS

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- Dashing Debut Award by Piaggio Vehicles Pvt Ltd Pune HO (2022)

Demonstrated exceptional performance as a trainee, consistently exceeding expectations and demonstrating a strong work ethic Delivered outstanding results through dedication, focus and attention to detail Consistently exhibited a growth mindset, seeking out opportunities to learn and improve skills.

## INTERESTS & HOBBIES

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**Interests:** Artificial Intelligence (AI), Machine Learning (ML), Project Management, Business Analyst, EX-IM(Export-Import)

**Skills:** Swimming, Badminton, Retro Music, Gardening