

Madhav Doiphode

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Summary

I am a self-motivated and detail-oriented Business Analyst who is deeply committed to advancing knowledge which nurtures creative problem-solving. My goal-oriented approach, coupled with my experience and analytical acumen, positions me to excel in identifying business needs, analyzing data, and formulating effective solutions that facilitate business growth. I also take pride in cultivating strong professional & productive relationships with all the stakeholders.

Core Competencies

- Tableau
- Excel
- Power BI
- Data Visualization
- Statistics
- Data Analysis
- SQL
- Python

Education

Savitribai Phule Pune University, JSPM's COE, Hadapsar, Pune **2021 -2023**

Master of Business Administration - Business Analytics & International Business Management

- CGPA 7.62

Savitribai Phule Pune University, SVPM's COE, Baramati, Pune **2018 - 2021**

Bachelor of Engineering - Mechanical Engineering

- CGPA 7.75

MSBTE, SVPM's ITE, Baramati, Pune **2018 - 2014**

Diploma - Mechanical Engineer

- Passed the examination with First class, 69.47%

Experience

Piaggio Vehicle Pvt Ltd, HO, Pune

Sep 2022 – Sep 2023

Internship, AFC & IT

- Building and nurturing effective working relationships with internal team members and collaborating seamlessly with cross-functional teams within the organization.
- Managed spare parts inventory, PO's and handled billing and pricing, and performed SAP MM & SD functions such as goods receipt note (GRN) and shopping cart management.
- Conducted technical campaigns, developed standard operating procedures, and performed audits for after-sales services, Analyze CSI, NPS & KPI's, and risk factors in customer care processes.
- Generated reports and performed business analysis using management information systems (MIS) and master data to support decision-making processes.
- Prioritizing tasks and assignments to consistently meet deadlines, and proactively escalating concerns to my direct manager when necessary.

Certificates

- **Data Visualization using Python Great Learning:** Pandas · NumPy · Seaborn · Plotly · Matplotlib (Apr-2023)
- **Data Visualizations Mind Luster:** Microsoft Power BI · Data Analysis Pandas (Mar-2023)
- **Analytics with SQL & Python Great Learning** (Jan 2023)

Projects

- **Retail Price Optimization using Python:** Retail price optimization involves determining the optimal selling price for products or services to maximize revenue and profit. So, if you want to learn how to use machine learning for the retail price optimization task, this article is for you. In this article, I will walk you through the task of Retail Price Optimization with Machine Learning using Python.
- **Power BI Virtual Case Experience:** Over the period of March 2023 to May 2023, completed practical tasks.
 - Call Centre Trends
 - Customer Retention
 - Diversity & Inclusion

Awards

- **Dashing Debut Award Piaggio Vehicles Pvt. Ltd:** Demonstrated exceptional performance as a trainee, consistently exceeding expectations and demonstrating a strong work ethic. Delivered outstanding results through dedication, focus and attention to detail. Consistently exhibited a growth mindset, seeking out opportunities to learn and improve skills.

Strengths

- Problem solving
- Curiosity
- Critical thinking
- Communication & presentation
- Requirements Elicitation
- Systems Proficiency