SAP S/4HANA Greenfield Implementation for a Manufacturing Company (End-to-End SD)

Client: Toyota Motor Philippines (subsidiary of Toyota) (Automobile Components)
Role: SAP SD Consultant

Project Scope:

Implemented SAP S/4HANA SD module from scratch (Greenfield Implementation).

Key Responsibilities:

- ❖ Conducted **Business Blueprint (BBP) Workshops** with stakeholders

Configured Enterprise Structure:

- ❖ Sales Organization
- ❖ Distribution Channel
- ❖ Division

Defined and configured:

- ❖ Sales Document Types (OR, ZOR, ZRE, ZCR)
- ❖ Delivery Types (LF, ZLF)
- ❖ Billing Types (F2, ZF2, G2, S1)

Configured:

- ❖ Item Categories and Schedule Lines
- ❖ Copy Control between Sales → Delivery → Billing

Configured Partner Determination (SP, SH, BP, PY)

Set up **Pricing Procedure**:

- ❖ Condition Types (PR00, K007, K004, MWST)
- ❖ Access Sequences
- ❖ Condition Tables

Configured Output Determination (NACE) for Sales Order, Delivery & Billing

Integrated SD with:

- ❖ **MM (Material Master, Availability Check)**
- ❖ **FI (Revenue Posting, Accounts Determination)**
- ❖ **LE (Shipping & Transportation)**

Conducted User Acceptance Testing (UAT)

- ❖ Prepared End-User Training Documents
- ❖ Provided **Go-Live Support & Post-Go-Live Support**

Outcome:

- ❖ Successful Go-Live with zero critical issues in Order-to-Cash cycle.