## International Cognitive Visualization

## Thesis Defense for Amy Rae Fox









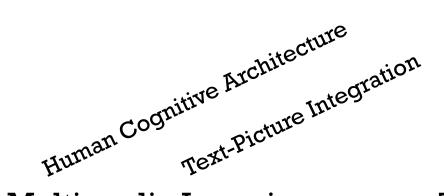
# Visualizing Time

The Influence of Timeline Axis and Direction on Gausal Reasoning in Litigation Law

- Introduction & Literature Review
- Methodology
- Results & Discussion

# Introduction





Multimedia Learning

Conceptual Metaphor
Conceptual Flexibility

Temporal & Spatial Cognition

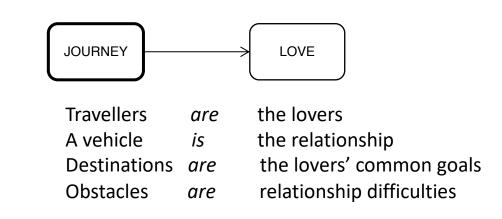
Litigation Law



```
think
How do we { reason } about abstract concepts?
learn
```

## <u>LOVE</u> is a <u>JOURNEY</u>

Look how far we've come.
It's been a long, bumpy road.
We can't turn back now. We're at a crossroads.
We may have to go our separate ways.
The relationship isn't going anywhere.
We're spinning our wheels.
Our relationship is off the track.
The marriage is on the rocks.
We may have to bail out of this relationship.



Lakoff, G., & Johnson, M. (1980). Metaphors We Live By. Chicago: University of Chicago Press. doi:978-0226468013

Lakoff, G. (1992). The Contemporary Theory of Metaphor. In A. Ortony (Ed.), Metahpor and Thought (Vol. 2, pp. 1–47). Cambridge University Press.



### Introduction > Conceptual Metaphor

## TIME is SPACE



- > In language
- > In gesture
- > In drawing
- > Psycholinguistic experiments

Inter-cultural variation

Inter-individual variation

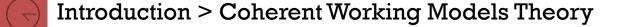
Intra-individual variation



### Introduction > Conceptual Metaphor

	Spatial construal		trual	Methods	Spatial reference	Linguistic metaphors	Notes		
	English	DT EXT :  ST:  TS:	past: back; future: front past: left; future: right earlier: left; later: right duration: extent	GES-S (84), PSY-L (81–83)  ARRG (56), GES-E (55), GES-S (84); PSY-L (46)  ARRG (56,57), GES-E (55), GES-S (84), PSY-L (46, 94), PSY-N (68,95) PSY-N (70)	egocentric (96)	past behind ego, future in front; later events behind earlier events; duration can be long/short [6]	writing: L-to-R; other tech: L-to-R timelines and calendars; for similar patterns, see also: German [83], Italian [12]		
	Greek	TS:	duration: amount	PSY-N [51]	egocentric*	duration can be large/small [51]	see also: Indonesian [51]		
	Hebrew	DT : past: right; future: left		ARRG [68]	egocentric*	•	writing: R-to-L;		
Group 1*		ST:	earlier: left; later: right	ARRG (57,68), PSY-N (68)			other tech: *		
Grou	Mandarin	DT <sup>EXT</sup> :	past: up; future: down past: left; future: right earlier: up; later: down earlier: left; later: right	GES-E (55), PSY-N (55)  GES-E (55), PSY (55)  ARRG (58), GES-E (55), PSY-N (55,95,97)  ARRG (58), GES-E (55), PSY-N (55,95,97)	egocentric*	past up, future down (only on some time scales) [55]	writing: T-to-B; L-to-R; other tech: * for comparison, see: Taiwanese [58], Cantonese [59]		
	Spanish	DT <sup>INT</sup> : DT <sup>EXT</sup> : ST	past: back; future: front past: left; future: right earlier: left; later: right	GES-5 (24) PSY-L (74,75) PSY-N (76)	egocentric*	past behind ego, future in front; later events behind earlier events [24]	writing: L-to-R; other tech: L-to-R timelines and calendars		
	Aymara	DT <sup>INT</sup> :	past: front; future: back	GES-S [24]	mixed [60]	past in front of ego, future behind	writing: none attested; other tech: none attested		
9 Z 0	Pormpurraw	DT <sup>EXT</sup> :	past: east; future: west	ARRG [56]	geocentric [48]	none attested	writing: none attested; other tech: none attested		
Group 2 <sup>b</sup>		ST:	earlier: east; later: west	ARRG [56]					
	Yupno	DT <sup>INT</sup> :	past: downhill; future: uphill	GES-5 [24]	geocentric [98]	limited expressions attesting past downhill, future uphill [49]	writing: none attested; other tech: none attested		

Nuñez, & Cooperrider. (2013). The tangle of space and time in human cognition. *Trends in Cognitive Sciences*, 17(5), 220–9. doi:10.1016/j.tics.2013.03.008

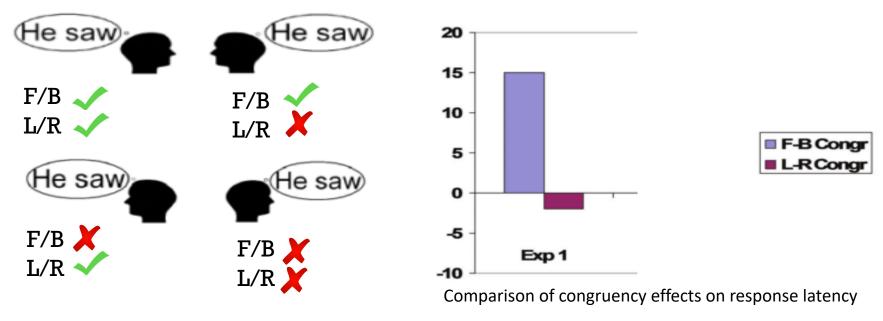


How do individuals choose which metaphor to activate in a given context ?



### Introduction > Coherent Working Models Theory

*Is the person thinking about the future or the past?* 

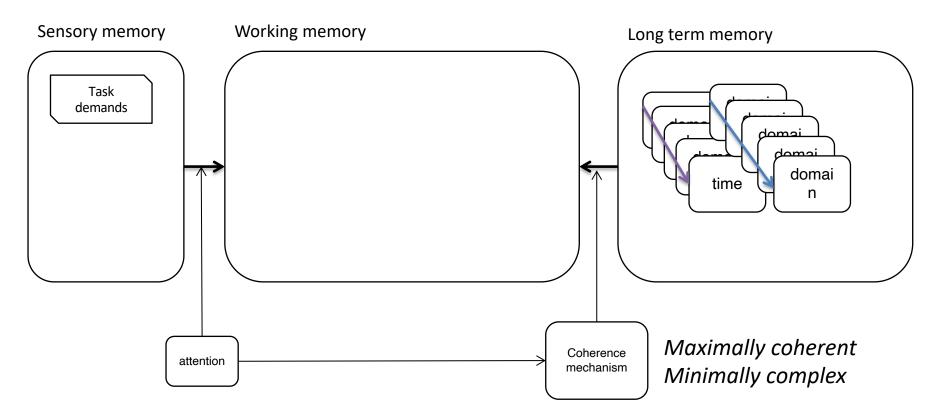


Experiment 1: Respond vocally (past, future)

Experiment 2: Respond with left/right key press (past, future)



### Introduction > Coherent Working Models Theory



Torralbo, A., Santiago, J., & Lupiáñez, J. (2006). Flexible conceptual projection of time onto spatial frames of reference. Cognitive Science, 30(4), 745–57.

Santiago, J., Román, A., & Ouellet, M. (2011). Flexible foundations of abstract thought: A review and a theory. In T. W. Schubert & A. Maass (Eds.), Applications of Cognitive Linguistics: Spatial dimensions of social thought. Berlin, Germany. Walter de Gruyter.



### 1. Preferences for SCTs

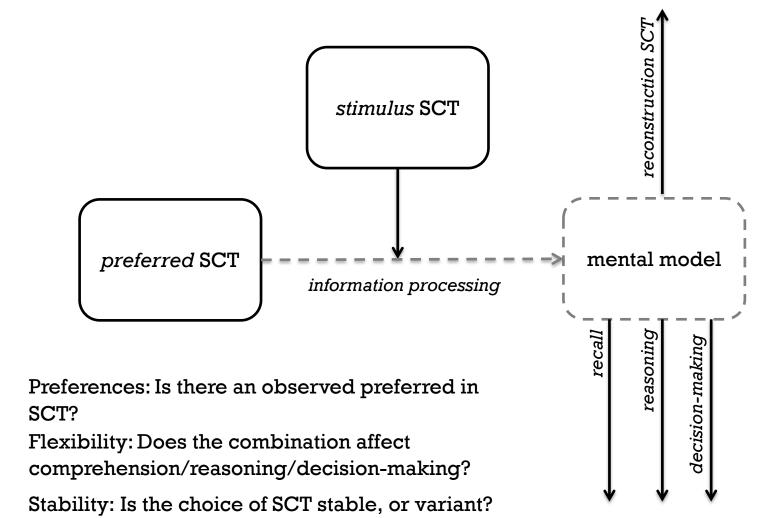
Replicate previous research on the relationship between SCTs and reading/writing direction (RWD), with computer-based stimuli.

### 2. Flexibility in SCTs

Test hypotheses derived from the Coherent Working Models Theory about the construction of mental models from inconsistent SCTs, and subsequent reasoning and decision-making.

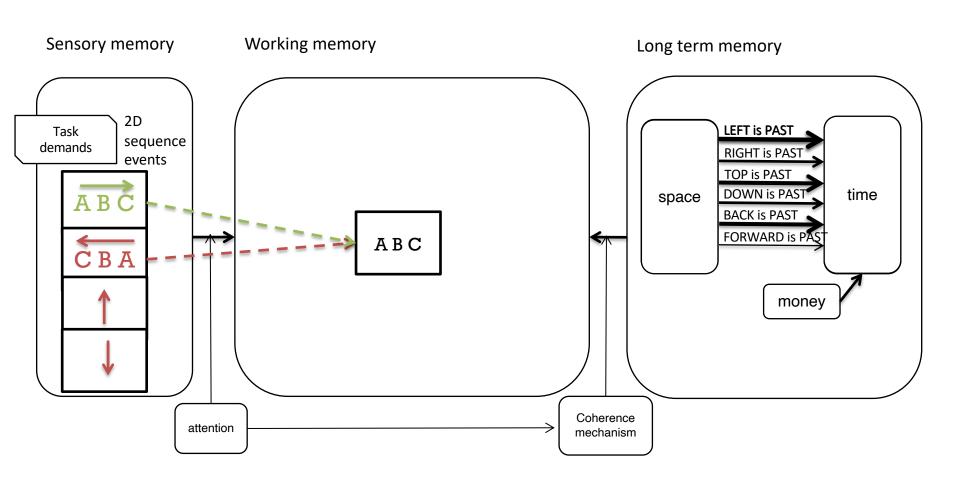
### Stability in SCTs

Explore the stability of SCT preferences and potential impacts on mental model construction.

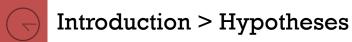




Can the visual-spatial representation of a temporal sequence influence comprehension, causal reasoning and decision-making in litigation law?



Santiago, J., Román, A., & Ouellet, M. (2011). Flexible foundations of abstract thought: A review and a theory. In T. W. Schubert & A. Maass (Eds.), Applications of Cognitive Linguistics: Spatial dimensions of social thought. Berlin, Germany. Walter de Gruyter.



### *In an English speaking population :*

- (H1) Participants will select a SCT consistent with RWD (Left-to-Right) when asked to construct a timeline on a two dimensional plane.
- (H2) After a stimulus presentation and brief delay, participants will again select a SCT consistent with RWD when asked to construct a timeline.

When compared to a control group (Stimulus SCT = Left-to-Right), participants presented with alternatively oriented timelines (Right-to-Left, Top-to-Bottom, Bottom-to-Top) will:

- (H3) ... make more errors in recalling details of the case.
- (H4) ... make more errors in reasoning about details of the case.
- (H5) ... have less confidence in their verdict.
- (H6) ... be less likely to find a defendant culpable.

# Methodology





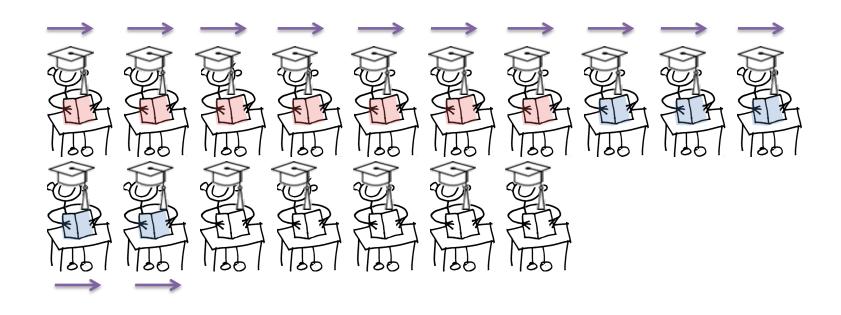
## Methodology > Design

2 X 2 factorial
Timeline Axis (horizontal, vertical ) x Consistency with RWD (consistent, inconsistent)

		Axis					
		Horizontal	Vertical				
tion	RWD Consistent	Left-to-Right	Top-to-Bottom				
Direction	RWD Inconsistent	<b>≪</b> Right-to-Left	Bottom-to-Top				

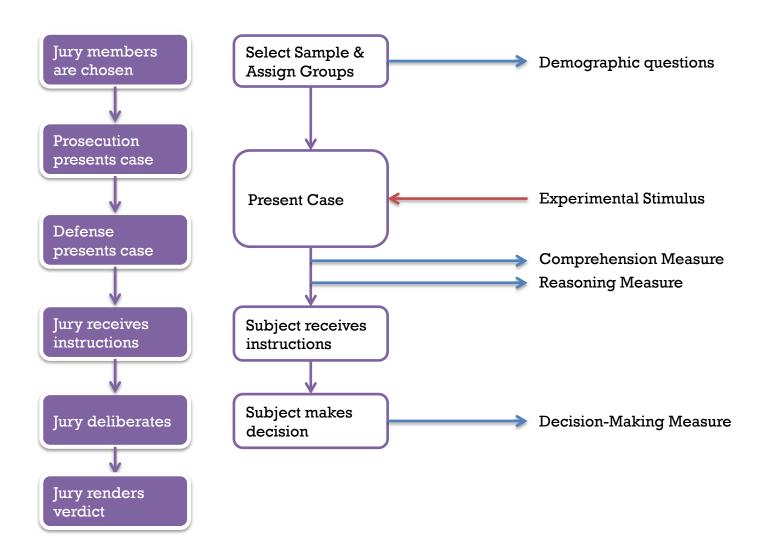


n=116 (64% female, median = 21)





### Methodology > Procedure



# Results





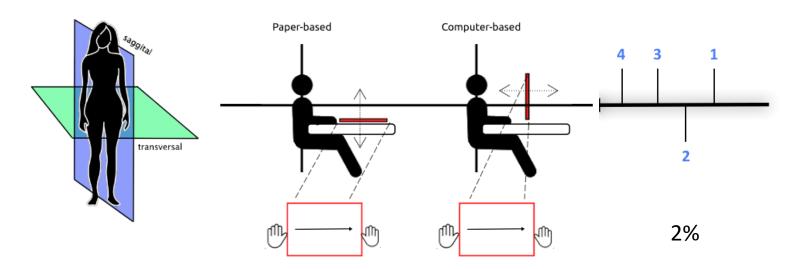
Hypothes	iis		Result					
In an English-speaking population:								
H1	Participants will select a SCT consistent with RWD (Left-to-Right) when asked to construct a timeline on a two dimensional plane.	<b>V</b>	76% of participants selected SCT <sub>1</sub> of Left-to-Right.					
H2	After a stimulus presentation and brief delay, participants will again select a SCT consistent with RWD when asked to construct a timeline.	<b>V</b>	84% of participants selected SCT <sub>2</sub> of Left-to-Right, despite receiving a different stimulus SCT.					
When compared to a control group (Stimulus SCT = Left-to-Right), participants presented with alternatively oriented timelines (Right-to-Left, Top-to-Bottom, Bottom-to-Top) will:								
Н3	make more errors in recalling details of the case	7	made <i>fewer</i> errors in comprehension.					
H4	make more errors in reasoning about details of the case	7	not significantly differ in reasoning.					
H5	have less confidence in their verdict.	7	not significantly differ in confidence.					
Н6	be less likely to find a defendant culpable.	7	not significantly differ in culpability.					



### Results > **Preferences** for SCTs

- H1 Participants will select a SCT consistent with RWD (Left-to-Right) when asked to construct a timeline on a two dimensional plane
- **V**

76% of participants selected SCT<sub>1</sub> of Left-to-Right.



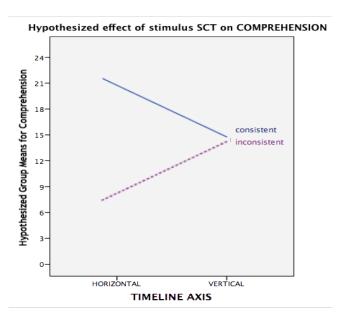
> Replicates (Tversky et al., 1991) showing preference for RWD consistent SCTs with computer-based stimuli in an adult population

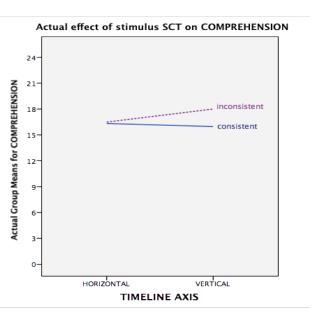


H3 Participants presented with alternative SCTs will make more errors in recalling details of the case



... made fewer errors in comprehension.





- > Effect in opposite direction of hypothesis
- > Reconsider role of attention as coherence seeking mechanism



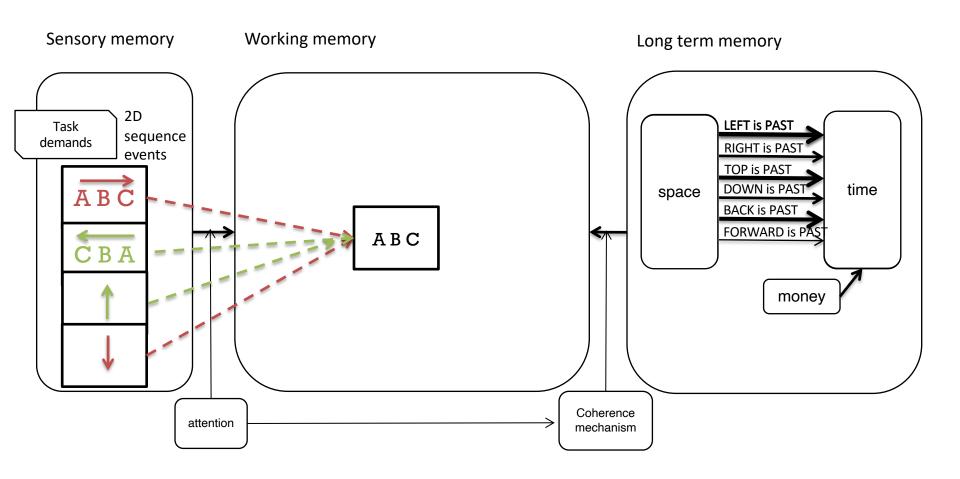
H4 Participants presented with alternative SCTs will ... make **more** errors in reasoning about details of the case

X ... no significant differences between groups.

- > Actual correlations between comprehension & reasoning scores were low (r = .273, p < .001)
- > The complexity of the task may have resulted in <u>modification</u> of the individual's mental model



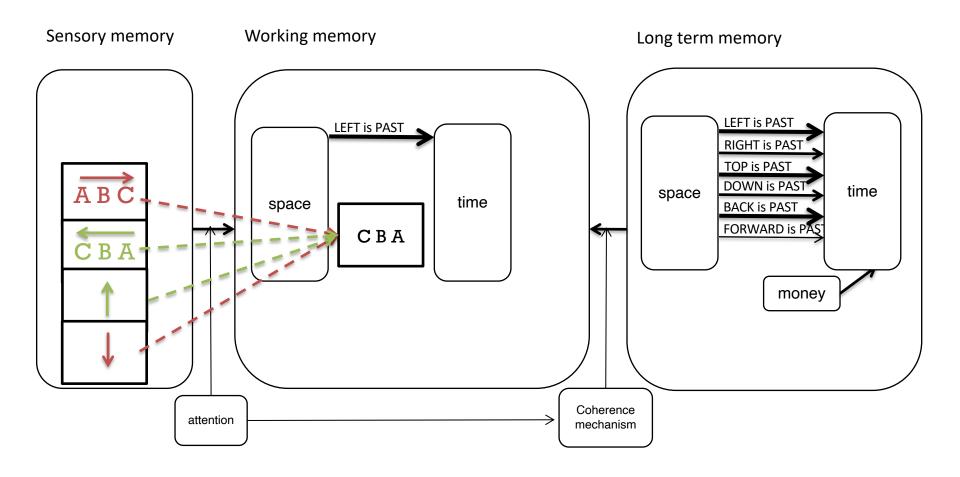
### Introduction > Coherent Working Models Theory



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### Introduction > Coherent Working Models Theory



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H5 Participants presented with alternative SCTs will ... have **less** confidence in their verdict.

X ... no significant differences between groups.

- > No significant correlations between comprehension/reasoning and confidence, for any experimental group
- > What other factors may strongly influence meta-cognition?



### Results > **Flexibility** in SCTs

H6 Participants presented with alternative SCTs will ... be **less likely** to find the defendant culpable



... no significant differences between groups.

- > No significant differences in culpability findings between groups.
- > Follows from confidence findings
- > Recommend modification of the measure to capture threshold of certainty



H2 After a stimulus presentation and brief delay, participants will again select a SCT consistent with RWD when asked to construct a timeline.



84% of participants selected SCT<sub>2</sub> of Left-to-Right, despite receiving a different stimulus SCT.

		SCT <sub>2</sub>			20-
	LR	ТВ	RL	ВТ	Z 15-
61 % persist	28		2	1	Mean REASONING
24 % indeterminate $\frac{S}{S}$	25	5			Mean Mean
9 % adapt RI 6 % neither S B	26	1	3	1	5-
6 % neither $ : \overline{\Xi} \mid_{B^-} $	20	2		2	O PERSIST ADAPT INDETERMINATE NEITHER
			'		SCT CHOICE BEHAVIOR  Error Bars: 95% CI

- > Seems to be preferable to transform incoming information into a familiar format for representation
- > Is performance better?

### External validity

- > Point of view & one-sided argument
- > Sample did not reflect target population
- > Length of exposure
- > Jury deliberation & external aids

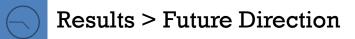
### Complexity of case

> Exceeds expectations of participant motivation?

### Stimulus exposure time

#### Measures

- > Reasoning measure too long/complex to capture mental model without encouraging manipulation
- > Verdict measure failed to capture threshold of certainty



- > Control allocation of attention by reducing case complexity (5, 10, 15, 20 events)
- > Compare causal and non-causal sequences
- > Introduce second stimulus (prosecution vs. defense)

> Do the same patterns in flexibility exist for axes on which RWD does not operate?

Individuals prefer RWD consistent SCTs for computer-based 2-D representations of temporal sequence

Performance on a complex comprehension task was *better* when information was presented in a RWD inconsistent direction

Preference for SCTs was consistent through sequential representational tasks

Performance on reasoning task was impaired when individuals chose to introduce a third SCT

THANK YOU
VIELEN DANK
MERCI BEAUCOUP

	Axis Direction	Horizontal Consistent <i>Left-to-Right</i>		Horizontal Inconsistent <i>Right-to-Left</i>		Vertical Consistent <i>Top-to-Bottom</i>		Vertical Inconsistent <i>Bottom-to-Top</i>	
Measure	Range	M	SE	M	SE	M	SE	M	SE
Comprehension	0 - 25	16.32	.66	16.48	.53	15.97	.47	18.00	.47
Reasoning	0 - 25	16.10	.84	15.26	.67	17.07	.65	16.58	.81
% Plaintiff	0 - 100	52.74	3.48	57.32	2.99	61.27	3.49	57.25	4.68
Responsibility									
Confidence	0 - 100	74.16	3.54	79.13	2.62	78.73	2.97	72.83	3.24
Runtime	0 - 60	42.81	1.41	43.04	1.45	41.66	1.01	44.16	1.70
(minutes)									
Participants		n =	31	n:	= 31	n=	= 30	n =	= 24