

# **MASTER SLIDE DECK**

Master's Thesis

Amy Rae Fox

2014-2015

# GOALS



Author a **clever** piece of empirical research ...

... in an *area* advantageous to my application for PhD study

... on a topic that I *will not hate* by the time I am done writing

... while contributing to the *reproducible research* community

# Quantified Self



## Self - Schemata



Markus, H. (1977). Self-Schemata and Processing Information About the Self. *Journal of Personality and Social Psychology*, 35(2), 63–78.

## Quantified self

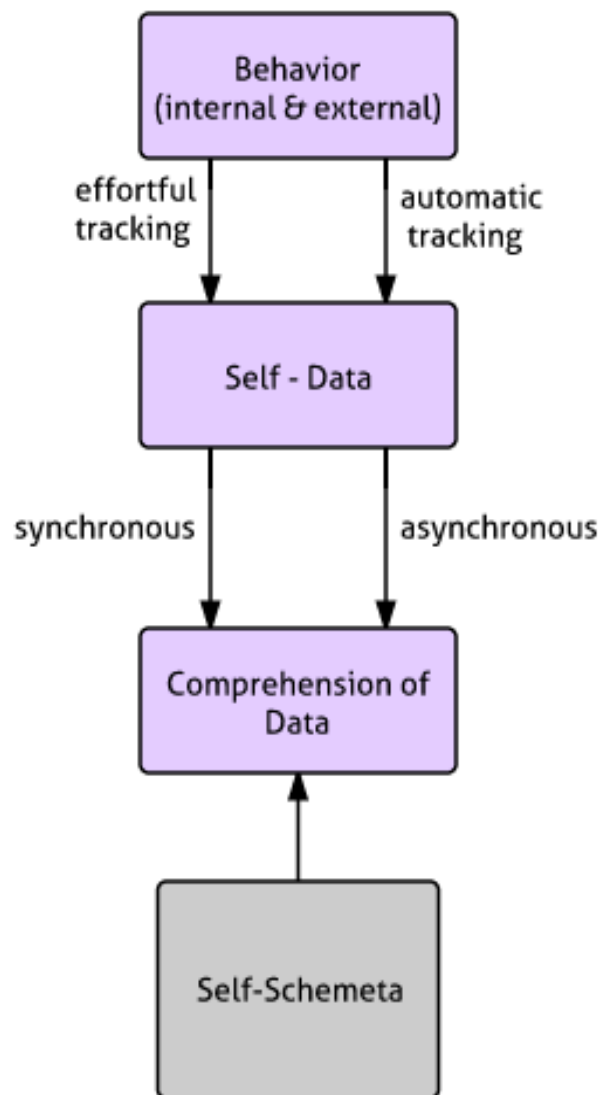
Shilton, K. (2012). Participatory Personal Data: An Emerging Research Challenge for the Information Sciences. *Journal of the American Society for Information Science and Technology*, 63(10).

Rivera-Pelayo, V., & Zacharias, V. (2012). Applying quantified self approaches to support reflective learning. *Proceedings of the 2nd International Conference on Learning Analytics and Knowledge*.

Li, I., Dey, A., & Forlizzi, J. (2011). Understanding my data, myself: supporting self-reflection with ubicomp technologies. *Proceedings of the 13th International Conference on Ubiquitous Computing*.



Dembosky, A. (2011). Invasion of the body hackers. *Financial Times*.



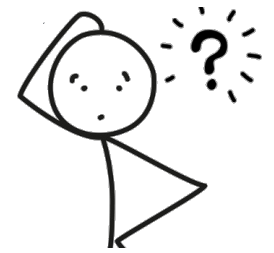
*Is there a difference in (comprehension) between tracking that is effortful and tracking that is automatic ?*

*Is there a difference in (comprehension) between feedback that is presented synchronously vs. asynchronously?*

*Can we recognize ourselves in our data? (data as mirror)  
Can self-data shed light on aschematics?*

*Could self-data be used to validate existing measures of self-schemata?  
Are there other uses for self-data? (not behavioral change) Reflective learning?*

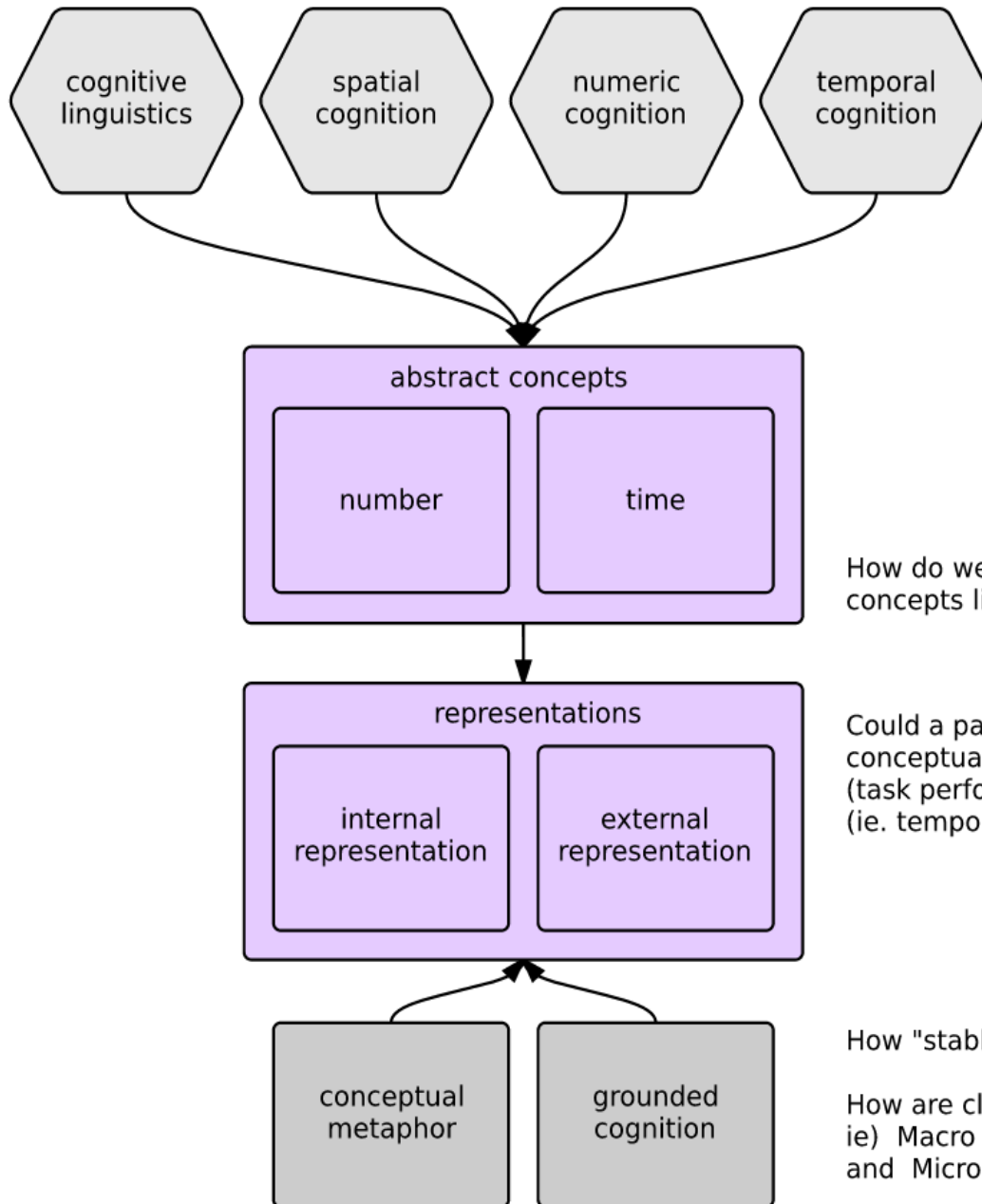
# Conceptual metaphor



Lakoff, G., & Johnson, M. (2008). *Metaphors we live by*. University of Chicago press.

Núñez, R., & Cooperrider, K. (2013). The tangle of space and time in human cognition. *Trends in Cognitive Sciences*, 17(5), 220–9.

Casasanto, D. (2010). Space for thinking. In V. Evans & P. Chilton (Eds.), *Language, cognition and space: The state of the art and new directions* (pp. 453–478). Equinox.



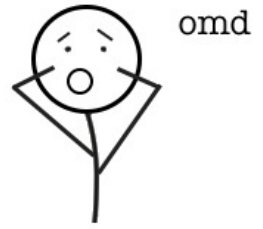
How do we represent abstract concepts like "infinity" and "time" ?

Could a particular representation suggest a particular conceptual metaphor which in turn improve (task performance ? mood? )  
(ie. temporal perspective & mood, infinity & calculus)

How "stable" are conceptual metaphors ?

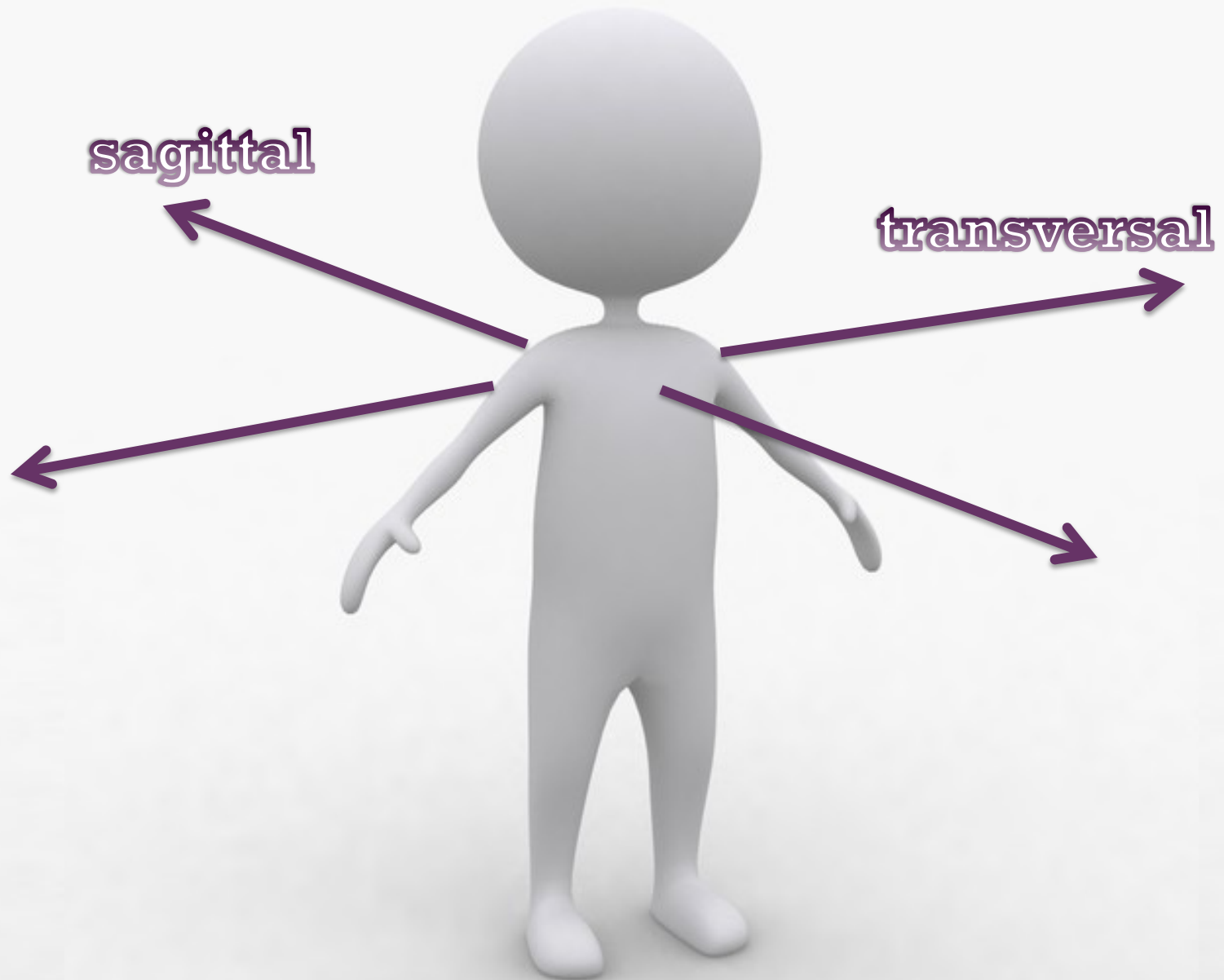
How are classes of metaphors organized for study?  
ie) Macro "Time is Space" vs. "Time is Quantity"  
and Micro (SCT) future is up, vs. future is right

# Metaphor, space & time



**Núñez, R., & Cooperrider, K. (2013). The tangle of space and time in human cognition. Trends in Cognitive Sciences, 17(5), 220–9.**

Walker, E. J., Bergen, B. K., Núñez, R., Science, C., Bates, E., & Cohen, H. (2013). Investigating Spatial Axis Recruitment in Temporal Reckoning Through Acoustic Stimuli and Non-Spatial Responses of phonological processing. Center for Research in Language Technical Report, University of California, San Diego, 25(1), 1–10.





# Wibbly wobbly time

A - time  
*deictic time* ●●

B - time  
*sequential time* ●●

internal  
*egocentric*

past present future



*can this be  
represented?*

external  
*allocentric*

past future



earlier later



A - time  
*deictic time* ●●

B - time  
*sequential time* ●●

internal  
*egocentric*

past present future

Your birth  
Your prom

Your death  
Your wedding

*can this be  
represented?*

external  
*allocentric*

past

p

future

present

earlier

later

Her high school prom  
Her first job

Her college grad  
Her retirement

→ (2) Linguistic stimulus X (2) presented spatially

→ Linguistic response – measured reaction time

## Deictic Judgments ●●

My birth is **behind** me,  
my death is **in front** me

## Sequential Judgments ●●



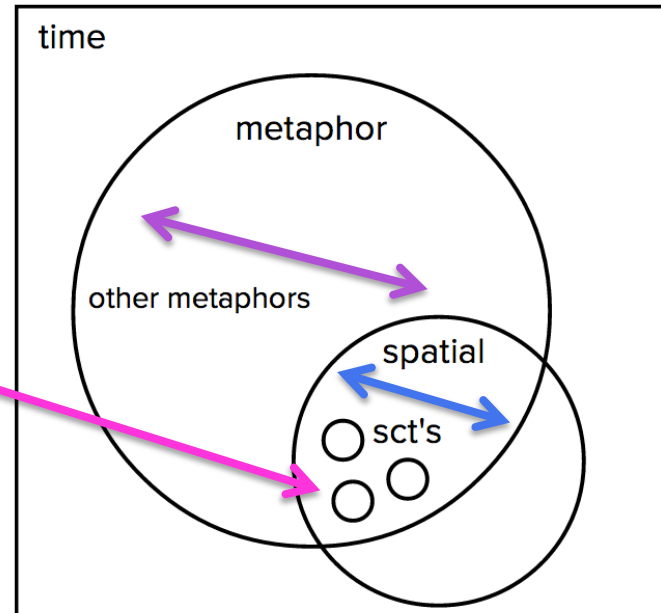
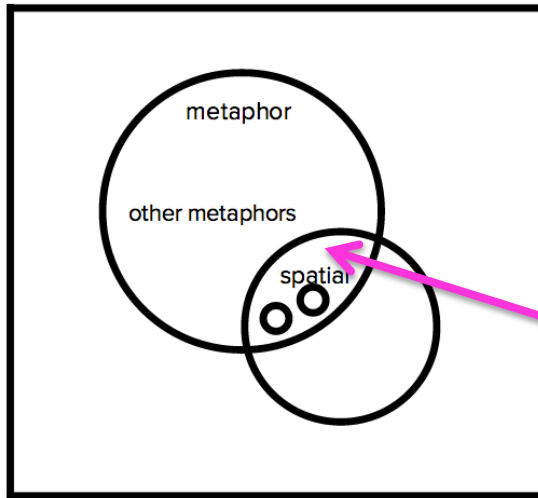
First job is **in front**,  
retirement is **behind**

sagittal  
fastest for  
**deictic** judgments

*Were the prompts successful in eliciting a sequential judgment?*

*When making sequential judgments, are we first performing a deictic judgment and then making a mental calculation?*

other abstract concept



spatial metaphors of different abstract concepts

spatial vs. non-spatial metaphors of the same abstract concept

different spatial construals of the same abstract concept

# HOW DO WE ASSIGN MEANING TO ABSTRACT CONCEPTS?

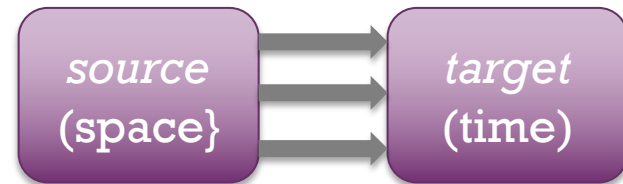
## *Theories of Metaphor*

Conceptual Metaphor (*Lakoff & Johnson, 1980*)

Metaphoric Structuring (*Boroditsky, 2000*)

Integrated Metaphoric Structuring (*Casasanto, 2008*)

Structural Similarity (*Murphy, 1996*)



Δ online or stored integration

Δ symmetry of relationship



Δ role of language

Δ role of embodied experience

Δ role of cultural differences

## *Spatial Metaphors for Time*

### Temporal Order

- Children; cross-cultural difference
- Nonlinguistic task; cross cultural difference
- Cross-Modality
- Task demands; perspective taking
- Asymmetry of space/time

*Tversky, B. Kugelmass, S. & Winter, A. (1991).*

*Fuhrman, O., & Boroditsky, L. (2010).*

*Walker, E. J. & Núñez, R. (2013)*

*Torralbo, A., Santiago, J., & Lupiáñez, J. (2006).*

*Casasanto, 2008*

### Movement

- Asymmetry of space/time primes

*Boroditsky, L. (2000)*

time is space

### Temporal Succession

Movement

time is moving

I am moving

### Temporal Order

Earlier is...  
Past is ...

left

right

behind

in front

above

below

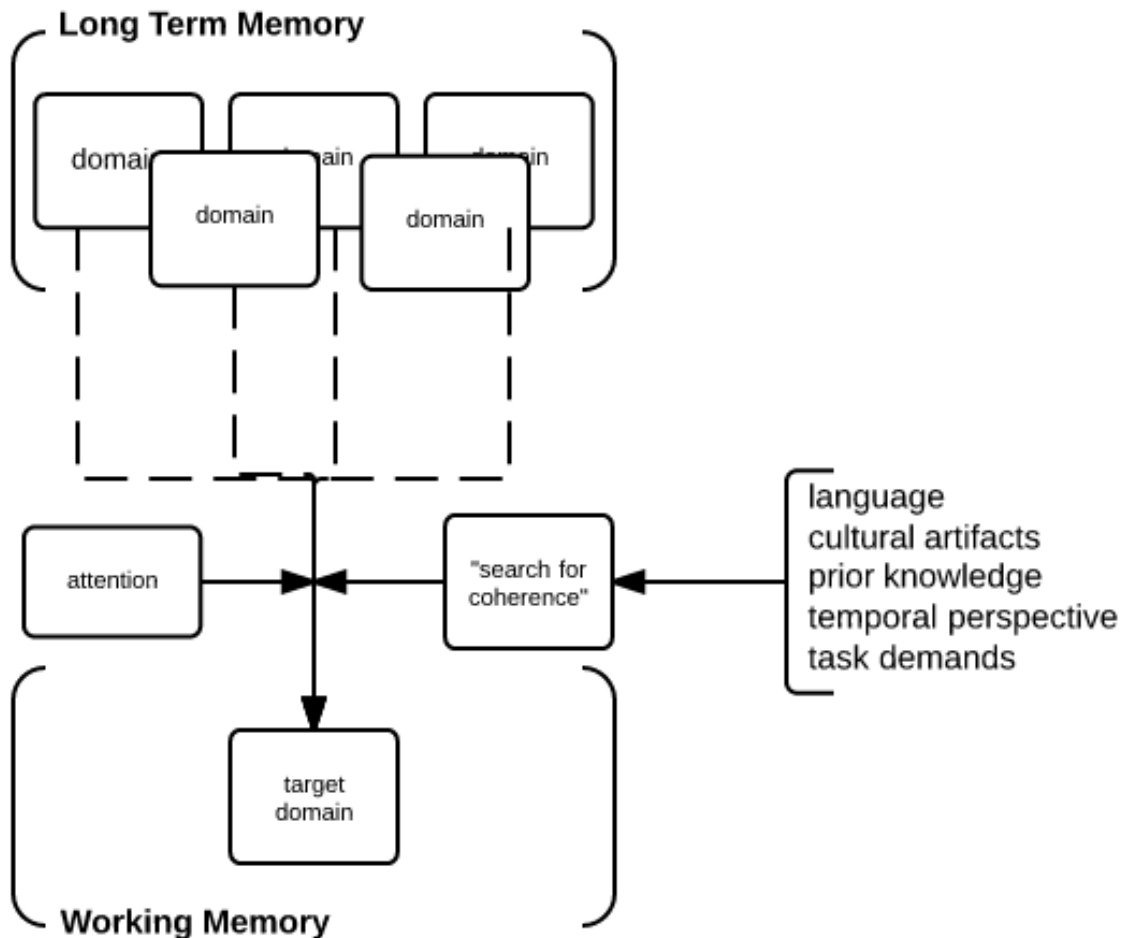
time is substance

### Temporal Duration

time is [a limited  
resource with  
quantity]

Language  
Cultural artifacts  
Prior knowledge  
Task demands  
Temporal Perspective

# HOW CAN WE EXPLAIN VARIABILITY IN USE OF METAPHORS?

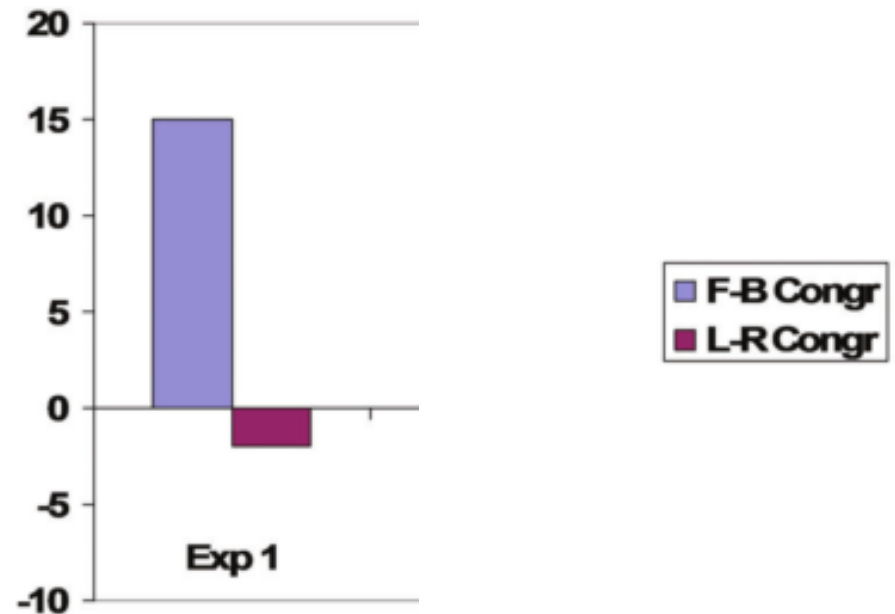
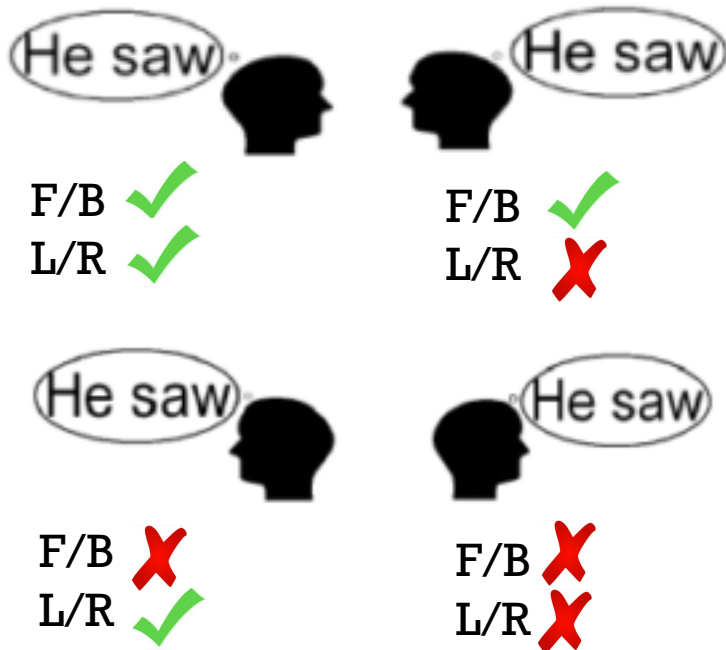


Torralbo, A., Santiago, J., & Lupiáñez, J. (2006). Flexible conceptual projection of time onto spatial frames of reference. *Cognitive Science*, 30(4), 745–57.

Santiago, J., Román, A., & Ouellet, M. (2011). Flexible foundations of abstract thought: A review and a theory. In T. W. Schubert & A. Maass (Eds.), *Applications of Cognitive Linguistics: Spatial dimensions of social thought*. Berlin, Germany: Walter de Gruyter.

# Flexible conceptual projection of time onto spatial frames of reference

Is the person thinking about the future or the past?

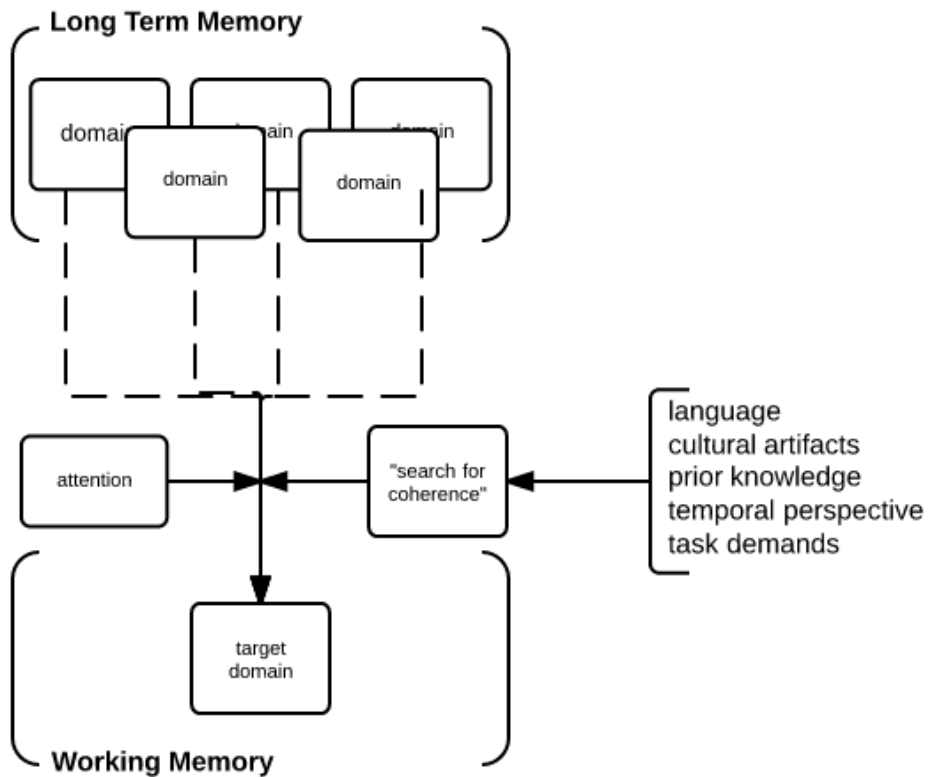


Comparison of left-right congruency effects on response latency

Experiment 1: Respond vocally (past, future)

Experiment 2: Respond with left/right key press (past, future)





Scope of flexibility

Within – subjects

Between – subjects

Representations

Single

Multiple

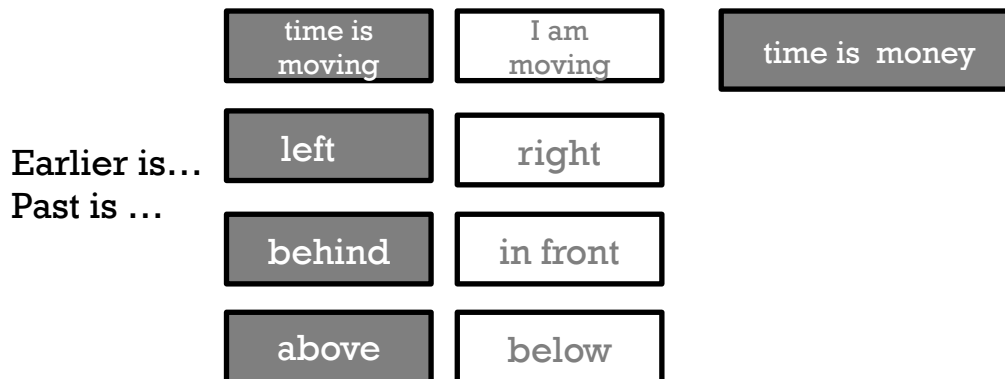
Different

Inconsistent

Contradictory

Internal

External



# Metaphor, space & time

Lakoff, G., & Johnson, M. (1980). Conceptual Metaphor in Everyday Language. *The Journal of Philosophy*, 77(8), 453–486.

Murphy, G. (1996). On metaphoric representation. *Cognition*, (60), 173–204.

Boroditsky, L. (2000). Metaphoric structuring: understanding time through spatial metaphors. *Cognition*, 75(1), 1–28.

Casasanto, D., & Boroditsky, L. (2008). Time in the mind: using space to think about time. *Cognition*, 106(2), 579–93. doi:10.1016/j.cognition.2007.03.004

Fuhrman, O., & Boroditsky, L. (2010). Cross-cultural differences in mental representations of time: evidence from an implicit nonlinguistic task. *Cognitive Science*, 34(8), 1430–51

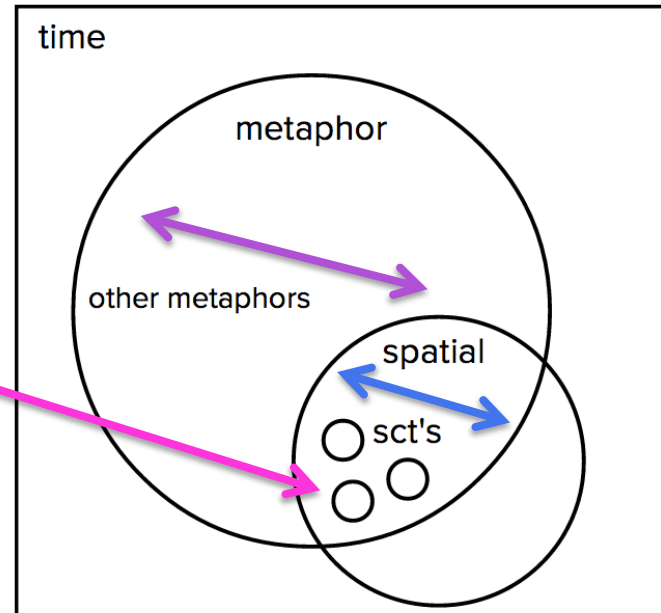
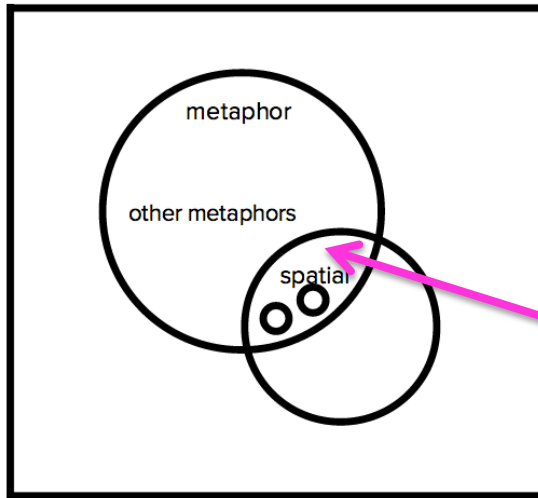
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# What questions might I ask?

other abstract concept



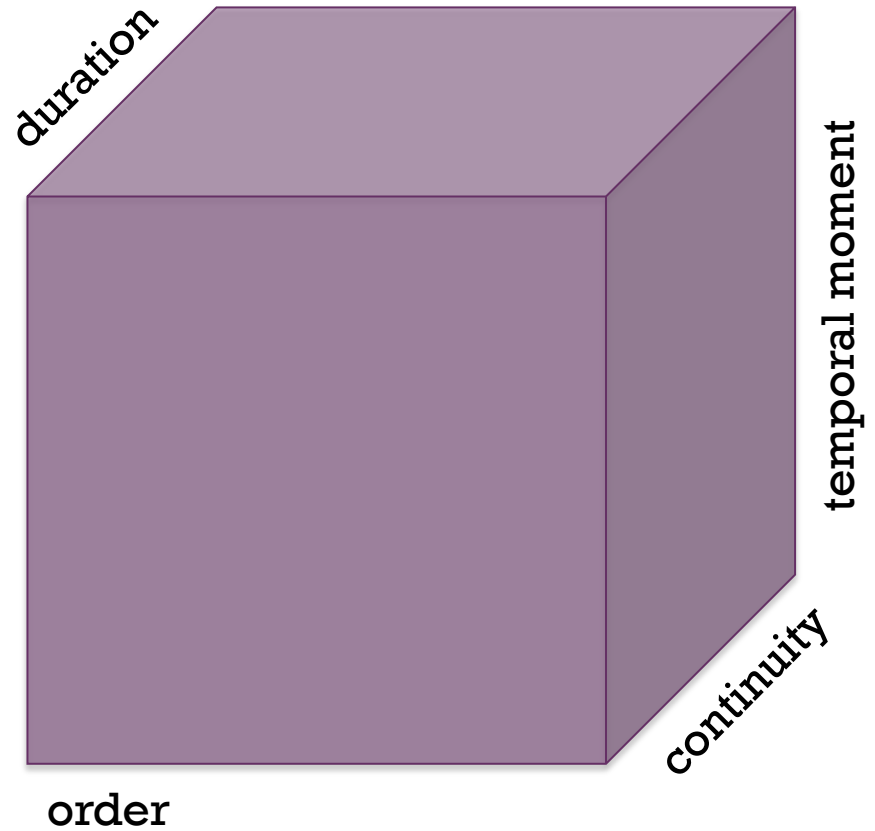
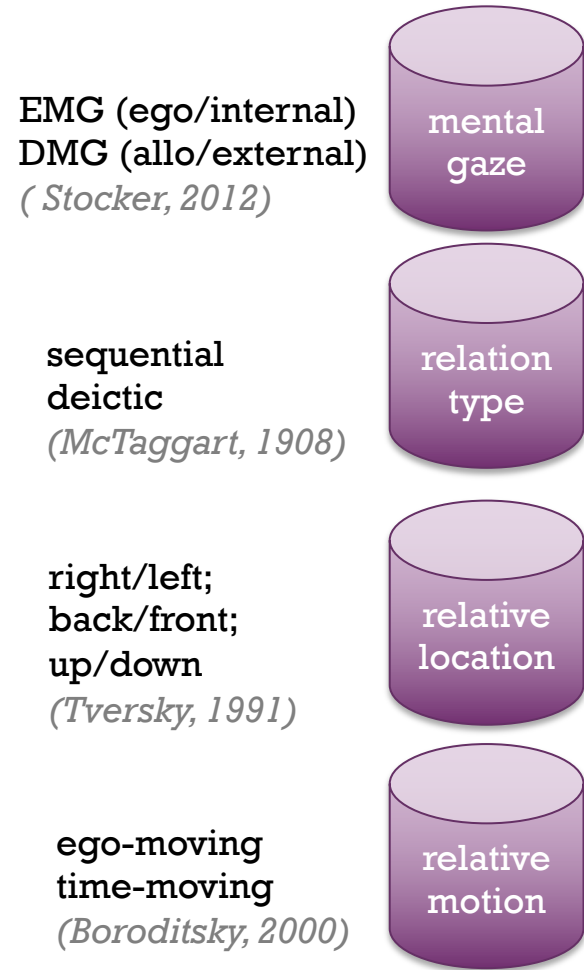
spatial metaphors of different abstract concepts

spatial vs. non-spatial metaphors of the time

different spatial [representations] of time

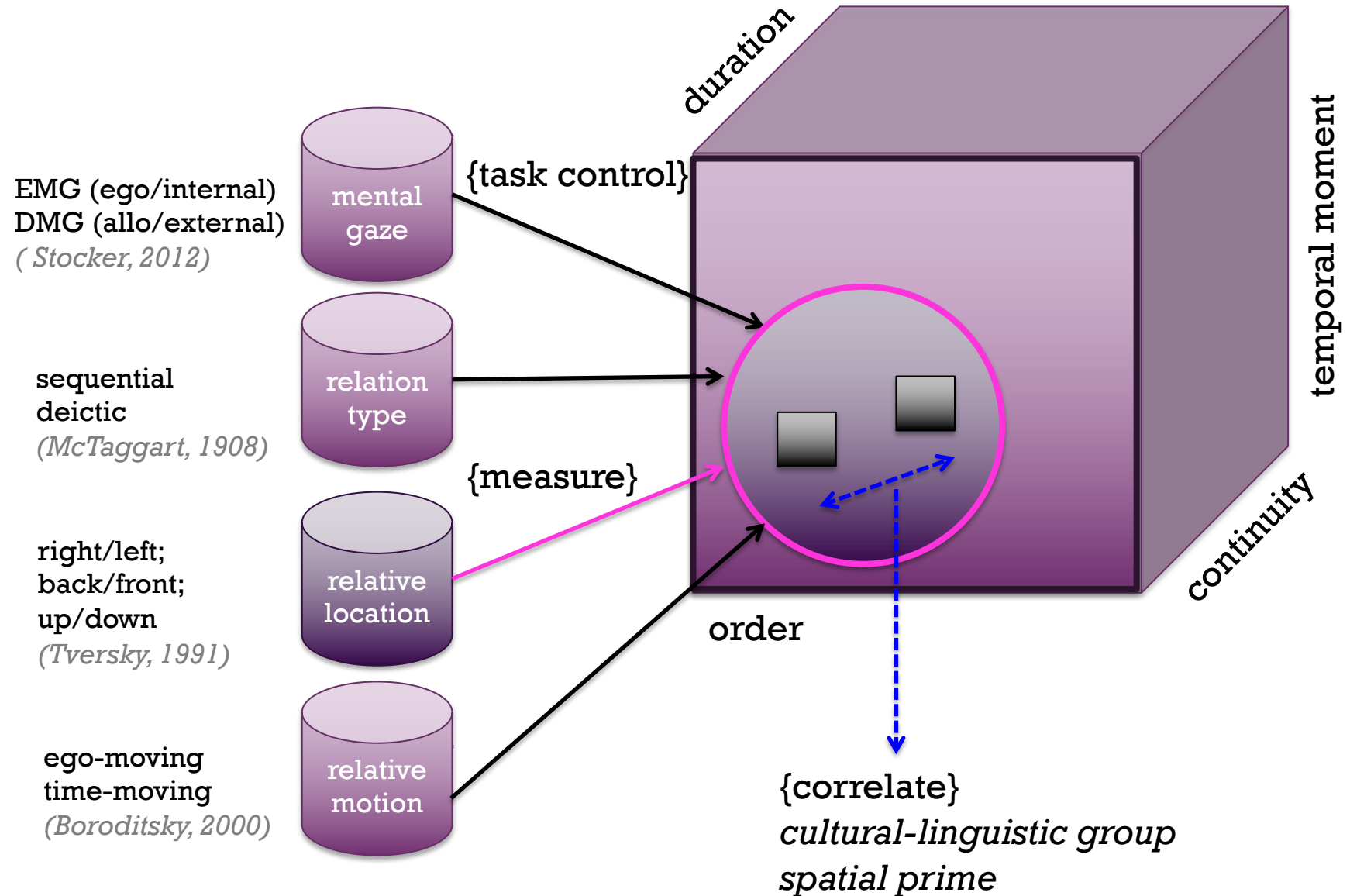
## frames of reference

## aspects of temporal experience



## frames of reference

## aspects of temporal experience



# WHAT IS FLEXIBILITY? DOES IT EXIST?

We are capable of thinking about abstract concepts

We often think about abstract concepts in terms of concrete concepts

For a particular abstract concept, we may recruit multiple metaphors

Evidence suggests flexibility within - subjects

Priming & congruency effects

(McGlone & Harding, 1998)  
(Boroditsky, 2000)  
(Boroditsky & Ramscar, 2002)  
(Gentner, Imai and Boroditsky, 2002)  
(Santiago, Lupianez, Perez & Funes, 2007) \*

metaphor

time is space

time is substance

time is moving

I am moving

earlier is left

earlier is behind

past is behind  
(english)

past is infront  
(arabic)

earlier is left  
(english)

earlier is right  
(arabic)

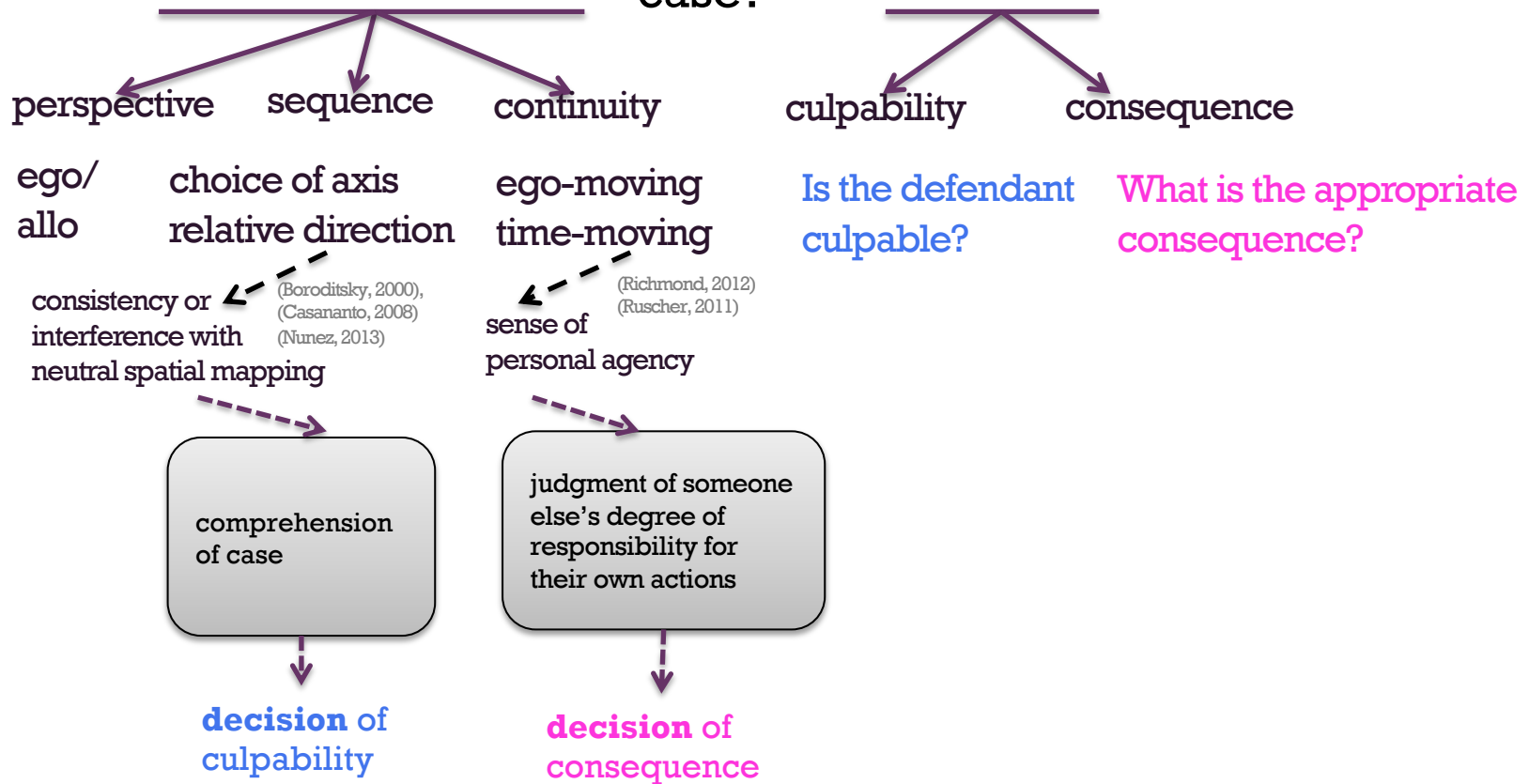
Evidence suggests flexibility between - subjects

Linguistic analysis, gestural observation, content analysis

(Tversky et. al., 1991)  
(Nunez & Sweetser, 2006)  
(Casasanto, 2008)

*There exists a high degree of variability in the metaphors we use to think about time*

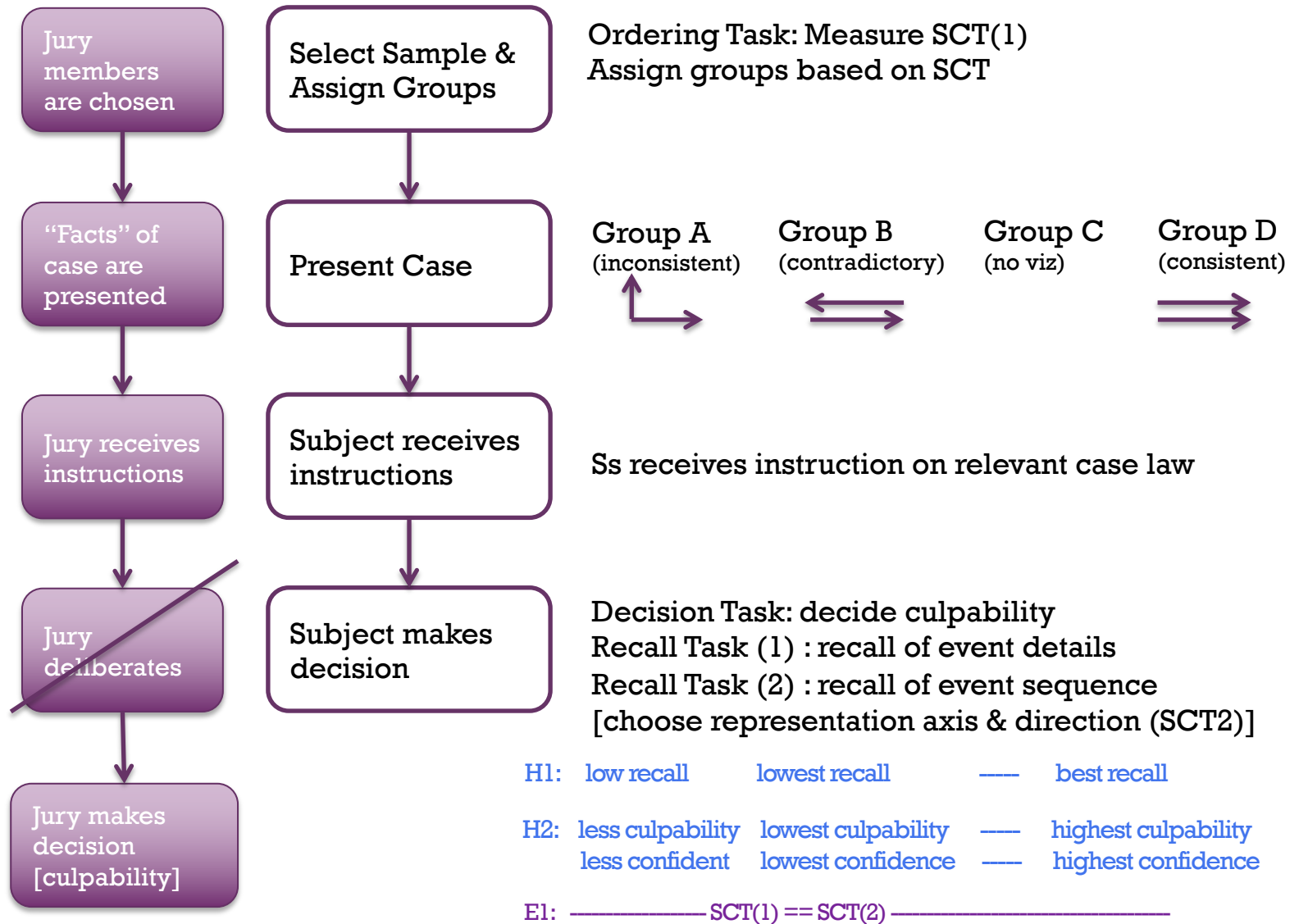
# Can the visualization of time influence the outcome of a legal case?



Inconsistent and contradictory representations of the sequence of events will result in confusion. This confusion will impair the development of a mental model for the sequence of events. Ss will have less confidence in their decision and be less likely to find the defendant culpable.

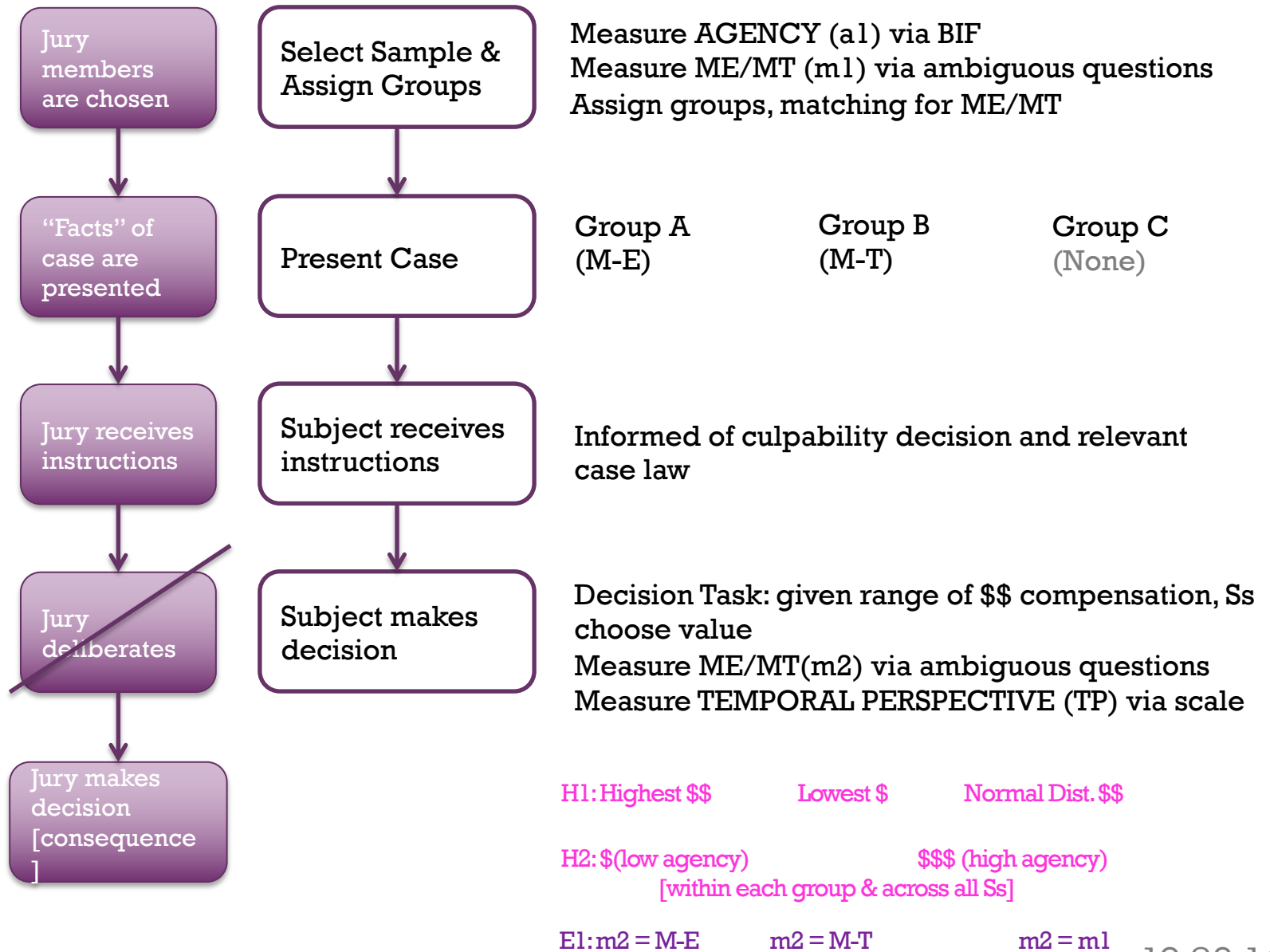
Ego-moving representations will cause the Ss to assign a greater sense of perceived personal agency on the part of the defendant, resulting in the assignment of a more severe consequence, on the basis that the defendant had a high level of control over their actions. This effect will be greatest for Ss who have strong personal agency themselves.  
(Inverse for time-moving)

## Task 2: Effect of direction metaphor on [comprehension / doubt ?]

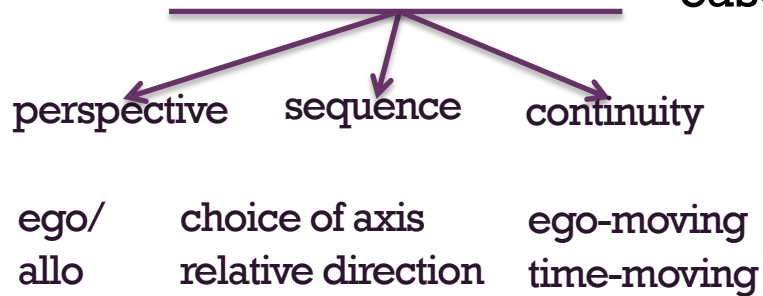




# Task 1: Effect of movement metaphor on severity of consequence



# Can the visualization of time influence the outcome of a legal case?



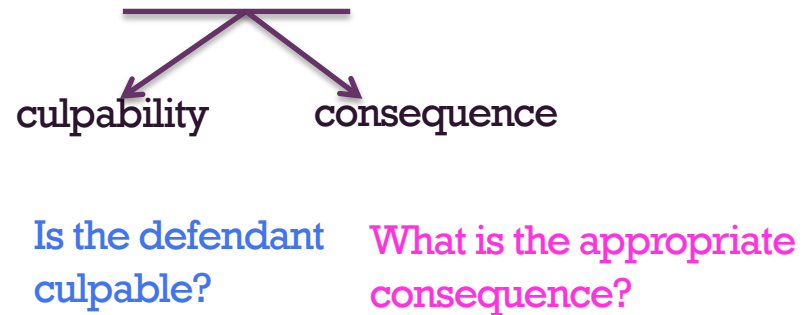
*When compared with a neutral © control group*

H1: inconsistent (A) and contradictory (B) representations of sequence will result in less accurate recall of case

H2: inconsistent (A) and contradictory (B) representations of sequence will result in a lower probability of culpable findings

H0: no significant differences in decision of culpability or recall of case will be found

E1: After a brief delay, Ss choice of spatial mapping (SCT) will return to neutral condition.



*When compared with a neutral © control group*

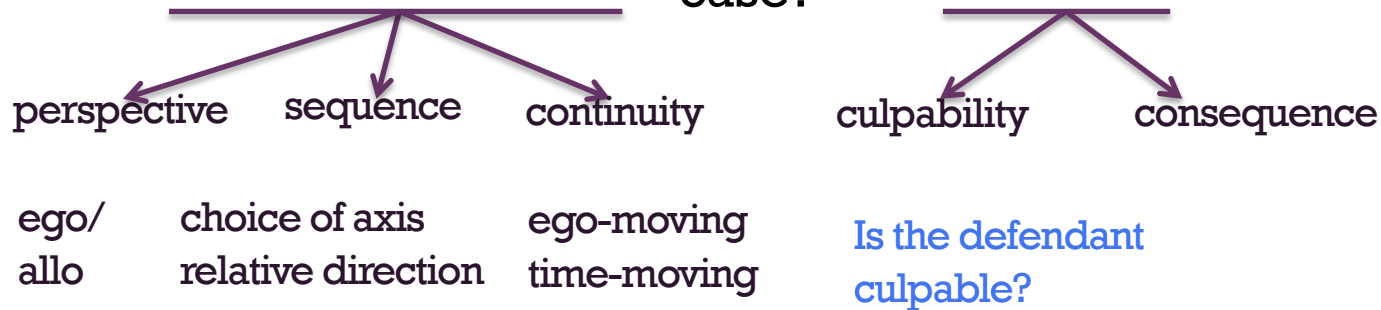
H1: ego-moving(D) representations will result in more severe consequences than time-moving (E) representations.

H2: <predict (interaction?) with extremes of high/low perceived personal agency>

H0: no significant differences in decision of severity of consequences will be found

E1: After a brief delay, Ss choice of movement mapping (M-M) will not return to neutral condition.

# Can the visualization of time influence the outcome of a legal case?



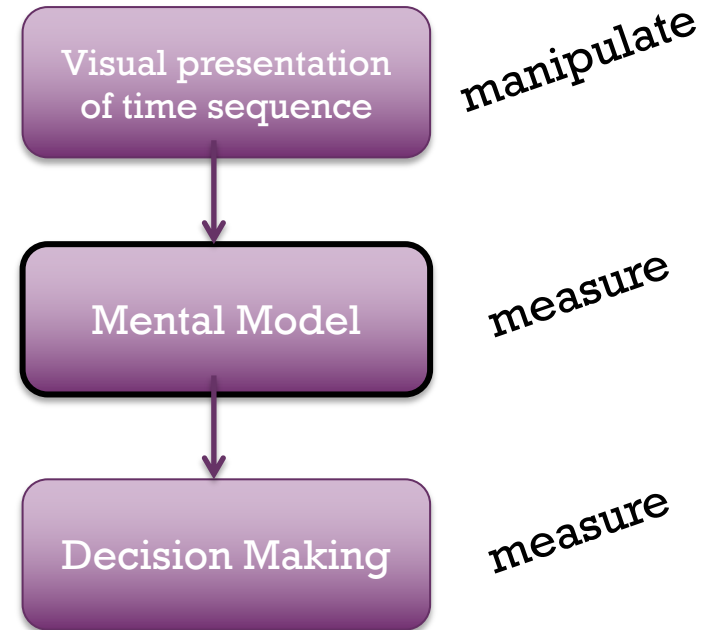
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H0: no significant differences in decision of culpability or recall of case will be found

E1: After a brief delay, Ss choice of spatial mapping (SCT) will return to neutral condition.



*Goal: learn something about **flexibility** of spatial metaphors*

# 1 sided argument

2 factor (initial SCT X presentation SCT)

16 possible conditions

2 x 4 = 8 conditions + no graphic (control)

1. Measure SCT
2. Present stimuli
3. Present evidence
4. Measure Memory
5. Measure Comprehension
6. Measure Decision

IV: SCT0

IV: stimulus SCT1

DV: culpability decision  
confidence

memory of seq

comprehension of seq

reconstruction SCT

(inconsistent)

(contradictory)

(consistent)



presentation SCT

vertical	BT	inconsistent	inconsistent	contradictory	consistent
	TB	inconsistent	inconsistent	consistent	contradictory
horizontal	RL	contradictory	consistent	inconsistent	inconsistent
	LR	consistent	contradictory	inconsistent	inconsistent
		LR	RL	TB	BT
		horizontal		vertical	

initial SCT

# 2-sided argument

3 factor (initial SCT x 1<sup>st</sup> SCT x 2<sup>nd</sup> SCT)

64 possible conditions

reduce to 8 by ...

SCT0 = LR ; SCT1 = [ LR || TB ]

1. Measure SCT
2. Present 1<sup>st</sup> stimuli
3. Present 2<sup>nd</sup> stimuli
4. Present evidence
5. Measure Memory
6. Measure Comprehension
7. Measure Decision

IV: SCT0

IV: stimulus SCT1

IV: stimulus SCT2

DV: culpability decision

confidence

memory of seq

comprehension of seq

reconstruction SCT

{defense} SCT

		neutral consistent			
		horizontal		vertical	
		LR		RL TB	
vertical	BT	inconsistent	inconsistent	contradictory	consistent
	TB	inconsistent	inconsistent	consistent	contradictory
horizontal	RL	contradictory	consistent	inconsistent	inconsistent
	LR	consistent	contradictory	inconsistent	inconsistent
		LR	RL	TB	BT
		horizontal		vertical	
{prosecution} SCT					

# CONCEPTUAL FRAMEWORK

- Time is an abstract concept, for which we have (thus far) found no dedicated sensory organ (Block, 1990; Hancock & Block, 2012).
- In language, we employ a number of metaphors to express ideas about time (Lakoff & Johnson, 1980). [conceptual metaphor]
- Abstract domains (such as time) are structured through metaphorical mappings from domains grounded directly in physical experience (such as space)(Boroditsky, 2000). [grounded cognition; metaphor]
- Empirical evidence suggests that individuals automatically recruit “culturally suggested” representations of time, even when performing non-linguistic tasks (card sort, early/late judgments of pictures) (Fuhrman & Boroditsky, 2010).
- Culturally suggested spatial representations of time are the product of: linguistic metaphors, writing direction, and cultural artifacts (Núñez & Cooperrider, 2013).

*Time is tricky → so we use metaphors → these go deeper than language*

# CONCEPTUAL FRAMEWORK

- Temporal metaphors show an impressive degree of flexibility within and across individuals, languages and cultures (Santiago et al., 2011).
- There is a dearth of linguistic metaphors for directionality of time; however, there are metaphors in cultural artifacts, including reading direction, calendars, and the typical layout of graphs (Santiago et al., 2011).
- During information processing, humans create small-scale models of the world, consisting of mental images and complex abstract structures (Johnson-Laird, 1999). [(modern) mental model theory of reasoning]
- “Inconsistent metaphoric mappings for a given domain may coexist in semantic memory and be activated in different situations and by different reasons, but not at the same time, as this would lead to the generation of internally inconsistent mental models.” (Santiago et al., 2006) [flexible foundations theory of metaphoric reasoning]
- Temporal sequence – the order of events – is the most basic requirement for causation (Johnson-Laird, 1999). //and I’m sure philosophers have been saying this for centuries – note to self – read on philosophy of causation

How flexible is our capacity for metaphoric thinking?

spatial construal of time [SCT]

temporal order

What factors influence our selection of a particular metaphorical representation for a particular task?

visual-spatial presentations of stimuli

How does the interaction of different metaphorical representations affect comprehension, reasoning and decision-making?

causation in litigation law



## Can the visualization of sequence influence causal judgments in a legal case?

The presentation of **inconsistent** or **contradictory** timelines impairs the development of a coherent mental model for a sequence of events. As a consequence, Ss will have decreased memory for the details and order of presented events, and therefore be more likely to make errors in determining causation. In a mock-trial scenario, Ss will have less confidence in their decision of culpability.

*When compared with a control group (consistent timeline), Ss presented with inconsistent (A) and contradictory (B) timelines will...*

H1: remember fewer details of the case

H2: remember the case less accurately

H3: be less likely to decide the defendant is culpable

H4: have less confidence in their decision

E1: After a brief delay, Ss choice of spatial construal (SCT) will return to neutral condition.

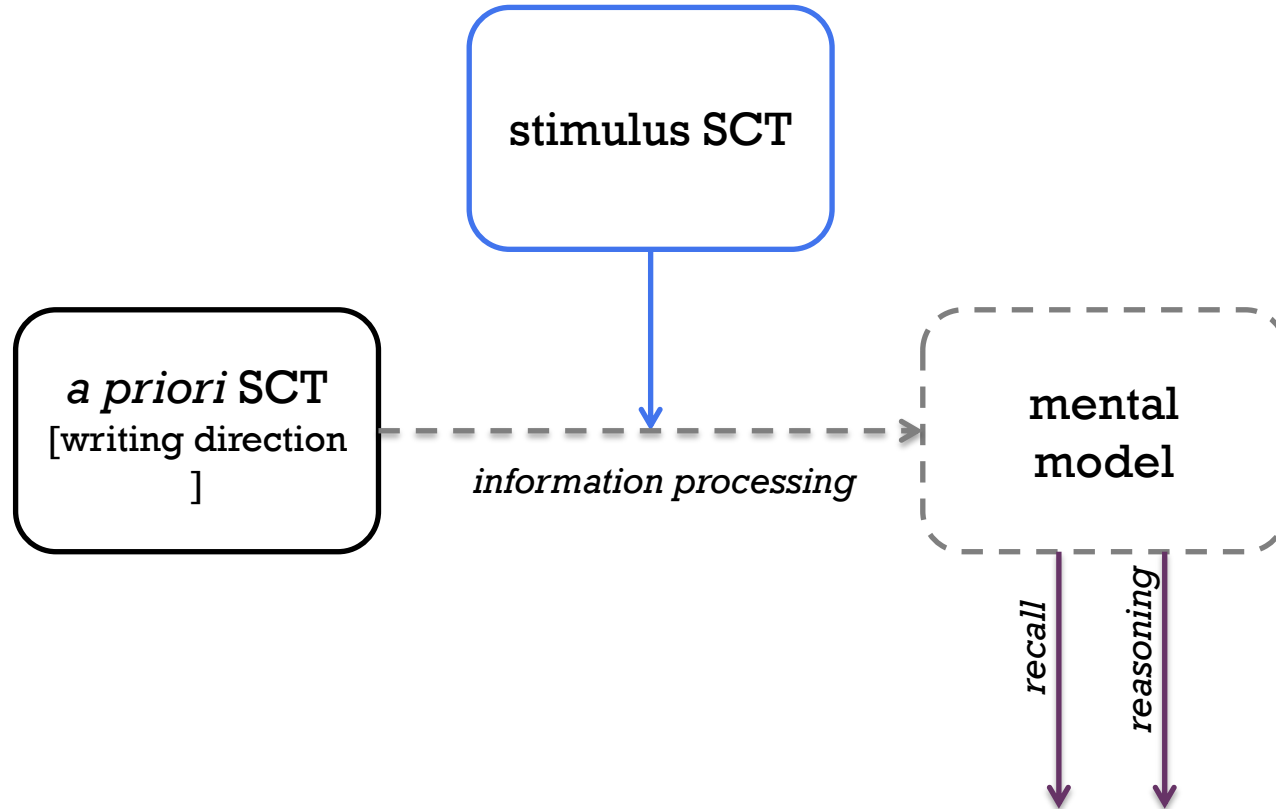
*Goal: learn something about **flexibility** of spatial metaphors*

# Procedure

1. Measure  $SCT_p$  via [timeline construction task]. Ss who do not select an  $SCT_p = 1$  Horizontal ( $L \rightarrow R$ ) will be excluded from analysis.
2. Present stimuli: audio/video recording of description of events alongside a powerpoint presentation of a timeline. Ss are wearing headphones, unable to pause, rewind or fast forward.
3. Filler task: audio/video presentation of photographic evidence (adds additional load to memory, not relevant to causation)
4. Recall & Recognition Task: Ss recall, then recognize details from the case
5. Reconstruction Task: Ss reconstruct the sequence of events
6. Decision Task: Ss make culpability decision and rate their confidence.

# STUDY 1: ONE INFORMATION SOURCE

current



# STUDY 1: ONE INFORMATION SOURCE

current

2 (orientation: horizontal vs. vertical) X 2 (direction: same as writing vs. opposite to writing) design,  
yielding four experimental conditions

direction	2	Contradictory (2 = R → L) ←	Inconsistent (2 = B → T) ↑
	1	Consistent (1 = L → R) →	Inconsistent (1 = T → B) ↓
		horizontal	vertical

orientation

CV: *a priori* SCT

IV: presentation SCT

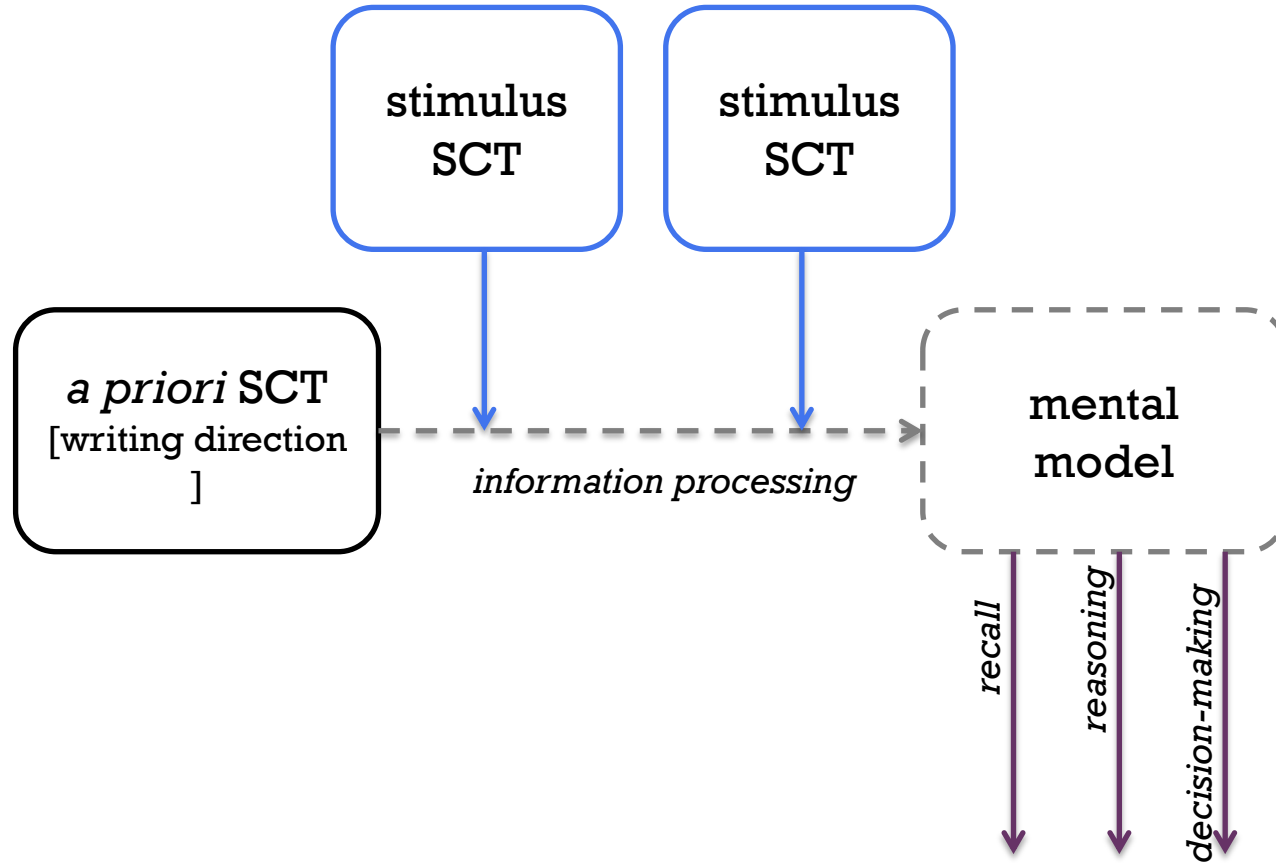
DV: memory (recall + recognition)

reasoning

reconstruction SCT

# STUDY 2: TWO-SIDED ARGUMENT





current



# STUDY 2: TWO-SIDED ARGUMENT

current

2 (prosecution SCT: L->R vs. R->L) X 2 (defense SCT: L->R vs. R->L) yielding four conditions

prosecution SCT	R-L	Contradictory 	Consistent 
	L-R	Consistent 	Contradictory 
		L-R	R-L

defense SCT

CV: *a priori* SCT

IV: prosecution SCT  
defense SCT

DV: memory (recall + recognition)  
decision-making  
confidence  
reconstruction SCT

# **STATUS SUMMARY**

Master's Thesis

Amy Rae Fox

2014-2015

# 9.16.14 Status

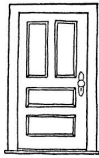


activities



- Reading for breadth in ~ 10 topics

progress



- Narrowed focus to 5 potential areas
- Explored applications & recent research in each area

obstacles



- Difficulty deciding

plans

- Narrow focus to 1-2 topics
- Find research on self-schemata
- Generate list of potential research questions



# 9.23.14 Status

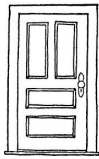


activities



- Articles, book chapters in Self-Schemata
- Searching and reading in Conceptual Metaphor

progress



- Narrowed focus to 2 of 5 potential areas
- Generated potential research questions

obstacles

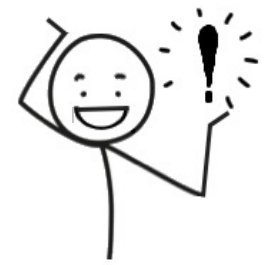


- Difficulty deciding
- Aversion to measures of dimensions of self

plans

- Reading in Conceptual Metaphor (time, infinity)
- Search & read recent research on self-schemata
- Expand my list of research questions via this reading
- Narrow to one of the two presented options
- Prioritize research questions in that area

# 9.29.14 Status

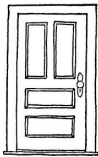


activities



Browsed articles in Self-Schemata  
Gathered and read in mental representations of time

progress



Narrowed focus to 1 research area! **WOOHOO!**  
Generated potential research questions  
Found a study I love! **WOOHOO!**

obstacles



Feeling overwhelmed by literature  
Time is trixsy

plans

Further develop my conceptual model of:

- ✦ “types” of time
- ✦ spatial construals of time

Develop matrix of previous work by

- ✦ *type* of time, spatial construal, linguistic/cultural group, task modality, measurement modality

Read about conceptual metaphor vs. career of metaphor vs. structural similarity hypotheses

Think about on which construct I want to focus

# 10.21.14 Status

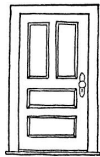


activities



Read empirical articles on spatial representations of time  
Read in metaphor

progress



Expanded conceptual model of time / space / metaphor  
Fixed on *flexibility in metaphor* as phenomenon of interest  
Found theory seeking to explain the phenomenon  
Identified several relevant factors  
Developed a back-up plan

obstacles



Time 😊  
Expertise in this subject area

plans

Consolidate open questions from 3 key papers  
Select single question for current investigation

# 10.28.14 Status



activities	Read in individual differences of movement metaphors
progress	Consolidated conceptual model of time / space / metaphor Developed specific research question Developed hypotheses Developed potential experimental designs
obstacles	Time 😊 Knowledge of law & legal psychology
plans	Consider importance of ego/allo-centric perspective Reconsider <i>agency</i> (action identification theory) Investigate attribution theory Brainstorm case scenarios Develop operational definitions

# 12.09.14 Status



## **done**

- Topic
- Conceptual framework & research community
- Research question
- Hypothesis
- 3 experimental designs:
- 1 sided argument
- 2 sided argument
- movement metaphor/personal agency

## **Need to do**

- Finalize experimental design
- Develop (& pilot?) dependent measures
- Develop scenarios
- Build visualizations
- Pick a title
- Additional Reading:
- Validate constraints of visualization methods in the courtroom
- Reading in legal viz

# 01.20.15 Status



reading	mental models & causation demonstrative evidence & multimedia
progress	Contact with litigation graphics consultancy Located mock trial materials & began constructing materials
obstacles	
plans	Decide on S1 v. S2 with thesis chair Continue materials development Elaborate dependent measures