# **House Price Prediction**

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Group – 7

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## **Data Source:**

We have taken the data source from Kaggle Website, and the data set comprises different property attributes from different cities in Washington state in the US. The table below shows and simplifies the description of the considered dataset.

1	date	This refers to the date on which the information was collected.
2	price	Price of the house
3	bedrooms	No. of bedrooms in the house
4	Bathrooms	No. of bathrooms in the house
5	sqft_living	Area of the plot used for living
6	sqft_lot	The total area of the plot
7	floors	No. of floors in the house
8	waterfront	No. of waterfronts in the house
9	View	View of the house (on a scale of 0 to 4)
10	condition	Condition of the house (on a scale of 0 to 5)
11	sqft_above	The area above the ground
12	sqft_basement	Area of the basement
13	yr_built	Year in which the house was built
14	yr_renovated	Year in which the house was renovated
15	street	Indicates Street name and location
16	City	Indicates city and location
17	state zip	Indicates state zip and location
18	Country	Indicates country

# **Data Mining Objective:**

We would like to develop a multiple linear regression method to develop a predictive model that can accurately predict the price of a house based on its features such as the number of bedrooms, bathrooms, square footage, age of the house, and other relevant variables. The aim is to identify the key predictors of house prices and create a model that can generalize well on unseen data. The multiple linear regression models are evaluated and compared based on their performance metrics such as R-squared, adjusted R-squared, and p-values, to determine the most suitable model for predicting house prices. And also include exploratory data analysis and outlier detection techniques to ensure the validity and reliability of the predictive model.

#### Input:

In this project, we aim to predict the price of houses based on various attributes such as the number of bedrooms and bathrooms, the area of the plot used for living, the total area of the plot, the number of floors, the presence of waterfront, the view of the house, the condition of the house, the area above the ground, the area of the basement, the year in which the house was built, the year in which the house was renovated, the street name and location, the city and location, the state zip and location, and the country. We will use multiple linear regression methods to model the relationship between the independent variables and the dependent variable (house price) and evaluate the accuracy of the model using various performance metrics such as mean squared error and R-squared.

## **Output:**

The output of this study should be a predictive model that can predict the price of a house based on its attributes such as the number of bedrooms, bathrooms, living area, lot area, location, and other relevant factors. The model should be able to provide accurate predictions for the price of a house, given its characteristics and other relevant information.

# Libraries to be Loaded:

library(ggplot2)

library(caret)

# Reading the data:

house\_price <- read.csv (file='data.csv', stringsAsFactors = FALSE)
str(house\_price)</pre>

# displays the structure of the data frame, including the number of observations (rows) and variables (columns), the data types of each variable, and the first few values of each variable.

```
str(house_price)
'data.frame':
                4600 obs. of 18 variables:
                       "2014-05-02 00:00:00" "2014-05-02 00:00:00" "2014-05-02
                : chr
00:00:00" "2014-05-02 00:00:00"
                       313000 2384000 342000 420000 550000 ...
 $ price
                : num
                       3 5 3 3 4 2 2 4 3 4 ...
 $ bedrooms
                 num
                       1.5 2.5 2 2.25 2.5 1 2 2.5 2.5 2 ...
 $ bathrooms
                : num
                       1340 3650 1930 2000 1940 880 1350 2710 2430 1520
 $ sqft_living
                : int
 $ sqft_lot
                : int
                       7912 9050 11947 8030 10500 6380 2560 35868 88426 6200
 $ floors
                       1.5 2 1 1 1 1 1 2 1 1.5 ...
                : num
                      0000000000...
 $ waterfront
                : int
                : int
                       0400000000...
 $ condition
                : int
                       3 5 4 4 4 3 3 3 4 3
                       1340 3370 1930 1000 1140 880 1350 2710 1570 1520 ...
 $ sqft_above
                : int
                       0 280 0 1000 800 0 0 0 860 0 ...
  sqft_basement: int
                      1955 1921 1966 1963 1976 1938 1976 1989 1985 1945 ...
 $ yr_built
                : int
 $ yr_renovated : int
                       2005 0 0 0 1992 1994 0 0 0 2010 ...
                : chr
                       "18810 Densmore Ave N" "709 W Blaine St" "26206-26214 14
 $ street
3rd Ave SE" "857 170th Pl NE"
                       "Shoreline" "Seattle" "Kent" "Bellevue" ...
 $ city
                : chr
                       "WA 98133" "WA 98119" "WA 98042" "WA 98008"
                : chr
 $ statezip
                       "USA" "USA" "USA" ...
 $ country
                : chr
```

#### head(house\_price,5)

# displays the first 5 rows of the house\_price data frame, showing the values of each variable for those 5 observations. This can be useful for quickly getting a sense of what the data looks like and what variables are included.

```
head(house_price, 5)
                  date
                          price bedrooms bathrooms sqft_living sqft_lot
                         313000
1 2014-05-02 00:00:00
                                        3
                                                1.50
                                                             1340
                                                                       7912
2 2014-05-02 00:00:00 2384000
                                        5
                                               2.50
                                                             3650
                                                                      9050
3 2014-05-02 00:00:00
                         342000
                                        3
                                                2.00
                                                             1930
                                                                     11947
4 2014-05-02 00:00:00
                         420000
                                               2.25
                                                             2000
                                                                      8030
 2014-05-02 00:00:00
                         550000
                                               2.50
                                                             1940
                                                                     10500
  floors waterfront view condition sqft_above sqft_basement yr_built
1
     1.5
                         0
                                    3
                                            1340
                                                               0
                                                                     1955
2
                                    5
                                                             280
     2.0
                   0
                                            3370
                                                                     1921
                         4
3
     1.0
                   0
                                            1930
                         0
                                    4
                                                                     1966
4
                   0
                                                            1000
     1.0
                         0
                                    4
                                            1000
                                                                     1963
     1.0
                         0
                                            1140
                                                             800
                                                                     1976
  yr_renovated
                                                 city statezip country
                                   street
1
           2005
                    18810 Densmore Ave N Shoreline WA 98133
                                                                    USA
2
                          709 W Blaine St
                                             Seattle WA 98119
                                                                    USA
3
              0 26206-26214 143rd Ave SE
                                                 Kent WA 98042
                                                                    USA
                          857 170th Pl NE
                                            Bellevue WA 98008
              0
                                                                    USA
           1992
                       9105 170th Ave NE
                                             Redmond WA 98052
                                                                    USA
```

## summary(house\_price)

# Summary statistics of house\_price

```
summary(house_price)
    date
                        price
                                           bedrooms
                                                          bathrooms
Lenath: 4600
                   Min.
                                       Min.
                                               :0.000
                                                        Min.
                                                                :0.000
Class :character
                              322875
                                                        1st Qu.:1.750
                   1st Qu.:
                                       1st Qu.:3.000
                   Median:
                              460943
Mode :character
                                       Median :3.000
                                                        Median :2.250
                              551963
                                               :3.401
                                                                :2.161
                   Mean
                                       Mean
                                                        Mean
                              654962
                                        3rd Qu.:4.000
                    3rd Qu.:
                                                        3rd Qu.:2.500
                           :26590000
                                       Max.
                                               :9.000
                                                                :8.000
                   Max.
                                                        Max.
                    sqft_lot
 saft_living
                                        floors
                                                      waterfront
          370
                Min.
                             638
                                   Min.
                                           :1.000
                                                    Min.
Min.
                                                            :0.000000
                                   1st Qu.:1.000
1st Qu.: 1460
                1st Qu.:
                            5001
                                                    1st Qu.:0.000000
Median: 1980
                Median:
                            7683
                                   Median :1.500
                                                    Median :0.000000
       : 2139
Mean
                Mean
                           14852
                                   Mean
                                           :1.512
                                                    Mean
                                                            :0.007174
3rd Qu.: 2620
                3rd Ou.: 11001
                                   3rd Qu.:2.000
                                                    3rd Qu.:0.000000
       :13540
                        :1074218
                                           :3.500
                                                    Max.
                                                            :1.000000
Max.
                Max.
                                   Max.
     view
                    condition
                                     sqft_above
                                                  sqft_basement
Min.
       :0.0000
                         :1.000
                                  Min.
                                          : 370
                                                  Min.
                 Min.
                                                              0.0
                                                  1st Qu.:
1st Qu.:0.0000
                 1st Qu.:3.000
                                  1st Qu.:1190
                                                              0.0
Median :0.0000
                 Median :3.000
                                  Median:1590
                                                  Median:
                                                              0.0
       :0.2407
                                          :1827
Mean
                 Mean
                         :3.452
                                  Mean
                                                  Mean
                                                          : 312.1
3rd Qu.:0.0000
                 3rd Qu.:4.000
                                  3rd Qu.:2300
                                                  3rd Qu.: 610.0
       :4.0000
Max.
                 Max.
                         :5.000
                                  Max.
                                          :9410
                                                  Max.
                                                          :4820.0
   vr_built
                vr_renovated
                                    street
                                                         city
                                                     Length: 4600
                                 Length: 4600
Min.
       :1900
                           0.0
               Min.
1st Qu.:1951
               1st Qu.:
                                 Class :character
                                                     Class :character
                           0.0
Median:1976
               Median:
                           0.0
                                 Mode
                                       :character
                                                     Mode
                                                            :character
Mean
       :1971
               Mean
                       : 808.6
3rd Qu.:1997
               3rd Qu.:1999.0
       :2014
                       :2014.0
Max.
               Max.
  statezip
                      country
Length: 4600
                   Length: 4600
Class :character
                   Class :character
Mode
      :character
                   Mode
                          :character
```

# Finding:

Waterfront, View, Condition, Street, City, State Zip, and Country are Categorical Variables, and the remaining are Continuous variables.

# **Data Pre-processing:**

Removing columns that are not helpful in developing a model for predicting house prices.

# > nrow(house\_price[house\_price\$waterfront == 0,]) [1] 4567

#### df <- house\_price[,-c(1,8,15,16,17,18)]

# Out of 4600 rows for the waterfront column, 4567 rows' value is 0 so we are removing columns like date, street, city, state zip, and the country will not contribute to the model, so we are removing these columns.

#### cor(df)

```
> cor(df)
                    price
                              bedrooms
                                        bathrooms sqft_living
                                                                   sqft_lot
                                                                                 floors
               1.00000000
                           0.20033629
                                                               0.050451295
price
                                        0.3271099
                                                   0.43041003
                                                                             0.15146080
               0.20033629
                           1.00000000
                                        0.5459199
                                                   0.59488406
                                                               0.068819355
bedrooms
                                                                             0.17789490
               0.32710992
                           0.54591993
                                        1.0000000
                                                   0.76115370
                                                                             0.48642757
bathrooms
                                                               0.107837479
sqft_living
               0.43041003
                           0.59488406
                                        0.7611537
                                                   1.00000000
                                                               0.210538454
                                                                             0.34485027
sqft_lot
               0.05045130
                           0.06881935
                                        0.1078375
                                                   0.21053845
                                                                1.000000000
                                                                             0.00374975
               0.15146080
floors
                           0.17789490
                                        0.4864276
                                                   0.34485027
                                                               0.003749750
                                                                             1.00000000
               0.22850417
                           0.11102800
                                        0.2119602
                                                   0.31100944
                                                               0.073906741
                                                                            0.03121095
view
condition
               0.03491454
                           0.02507986 - 0.1199943 - 0.06282598
                                                               0.000558114 -0.27501339
sqft_above
                                                   0.87644325
                                                               0.216454651
               0.36756960
                           0.48470534
                                        0.6899184
                                                                            0.52281374
sqft_basement 0.21042657
                           0.33416525
                                        0.2980202
                                                   0.44720554
                                                               0.034842303 -0.25550982
               0.02185683
                           0.14246104
                                        0.4634977
                                                   0.28777522
                                                               0.050706346
                                                                            0.46748066
yr_built
yr_renovated
              -0.02877365
                           -0.06108157 -0.2158862 -0.12281688 -0.022730309 -0.23399567
                                         sqft_above sqft_basement
                     view
                              condition
                                                                      yr_built yr_renovated
price
               0.22850417
                           0.034914537
                                         0.36756960
                                                       0.21042657
                                                                    0.02185683
                                                                                -0.02877365
bedrooms
               0.11102800
                           0.025079856
                                         0.48470534
                                                       0.33416525
                                                                    0.14246104
                                                                                -0.06108157
bathrooms
               0.21196025 -0.119994341
                                         0.68991841
                                                       0.29802018
                                                                   0.46349768
                                                                                -0.21588624
                                                       0.44720554
sqft_living
               0.31100944 -0.062825979
                                         0.87644325
                                                                    0.28777522
                                                                                -0.12281688
sqft_lot
               0.07390674
                           0.000558114
                                         0.21645465
                                                       0.03484230
                                                                   0.05070635
                                                                                -0.02273031
floors
               0.03121095 -0.275013395
                                                      -0.25550982
                                                                                -0.23399567
                                         0.52281374
                                                                   0.46748066
view
               1.00000000
                                                       0.32160180 -0.06446506
                                                                                 0.02296700
                           0.063077281
                                         0.17432671
condition
               0.06307728
                           1.000000000 -0.17819634
                                                       0.20063235 -0.39969823
                                                                                -0.18681841
sqft_above
               0.17432671 -0.178196344
                                         1.00000000
                                                      -0.03872299 0.40853521
                                                                                -0.16042556
sqft_basement 0.32160180
                           0.200632350
                                        -0.03872299
                                                       1.00000000 -0.16167480
                                                                                 0.04312492
yr_built
              -0.06446506 -0.399698234
                                         0.40853521
                                                      -0.16167480
                                                                   1.00000000
                                                                                -0.32134228
yr_renovated
               0.02296700 -0.186818414 -0.16042556
                                                       0.04312492 -0.32134228
                                                                                 1.00000000
```

# nrow(df[df\$view == 0,])

```
> nrow(df[df$view == 0,])
[1] 4140
```

# df <- df[,-7]

# And also for view column, 4140 rows value is 0 almost 90 percent of values and also there is no strongly correlated with other predictor variables and response variable. So, it will not contribute to model and we are removing the view column.

```
current_year <- as.numeric(format(Sys.time(), "%Y"))
df$age_of_house <- current_year - df$yr_built
df <- df[,-10]
df$year_renovated <- df[,"yr_renovated"]
df <- df[,-10]
nrow(df[df$year_renovated ==0,])
df$year_renovated <- ifelse(df$year_renovated > 0, 1, 0)
nrow(df[df$sqft_basement ==0,])
df$sqft_basement<- ifelse(df$sqft_basement > 0, 1, 0)
```

# Other than these parameters, there are a few parameters that still require some modifications. We can find the age of the house by subtracting the year in which it was built from the current year. For parameters such as 'sqft\_basement' and 'yr\_renovated' most of the values in the dataset are equal to 0, indicating that the house doesn't have a basement and it has not been renovated even once respectively. Thus, we will change the variable 'sqft\_basement' to a zero-one variable (1 indicating the house has a basement and 0 indicating the doesn't have a basement). In a similar manner, we change 'yr\_renovated' into a dichotomous variable (1 indicating the house has been renovated and 0 indicating the house has not been renovated).

# colMeans(is.na(df))

# # Checking for Null values

# summary(df\$price)

#### table(df\$price==0)

```
> table(df$price==0)

FALSE TRUE
4551 49
```

#### df <- df[df\$price!=0,]

# However, there are 49 rows for which the price of the house is 0. Since the price cannot be zero, we will remove these rows for now.

# **Checking for outliers:**

# A useful method for checking for outliers in data is to plot a boxplot.

We will be searching for outliers in our dataset, which are data points that significantly differ from the rest of the data and can potentially cause errors in our analysis. It is important to identify and remove outliers, as our dataset contains such values.

```
par(mfrow=c(2, 4))

boxplot(df$price, main="Price")

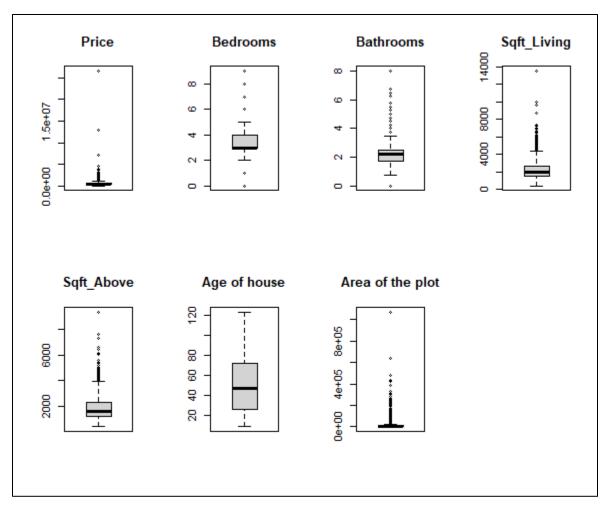
boxplot(df$bedrooms, main="Bedrooms")

boxplot(df$bathrooms, main="Bathrooms")

boxplot(df$sqft_living, main="Sqft_Living")

boxplot(df$sqft_above, main="Sqft_Above")

boxplot(df$sqft_lot, main="Area of the plot")
```



# Clearly from the plots there are outliers.

# To prepare the data for modeling, it is necessary to eliminate any outliers present in the dataset.

# #1st Method:

```
outlier_treat1 <- function(x){
  UC = quantile(x, p=0.99,na.rm=T)
  LC = quantile(x, p=0.01,na.rm=T)
  x=ifelse(x>UC,UC, x)
  x=ifelse(x<LC,LC, x)
  return(x)</pre>
```

cor\_matrix1 <- cor(df1)

2016000

#### cor matrix1

```
cor_matrix1 <- cor(df1)</pre>
 cor_matrix1
                                          bathrooms sqft_living
                                                                                    floors
                      price
                               bedrooms
                                                                     sqft_lot
                             0.34952968
                                          0.5315714
                 1.00000000
                                                      0.68970401
                                                                  0.111761200
                                                                                0.27470702
price
bedrooms
                 0.34952968
                                          0.5419382
                                                     0.61085931
                                                                                0.17773065
                             1.00000000
                                                                  0.090812769
bathrooms
                 0.53157139
                             0.54193815
                                          1.0000000
                                                     0.75480449
                                                                  0.122584463
                                                                                0.49973155
sqft_living
sqft_lot
                                                      1.00000000
                 0.68970401
                             0.61085931
                                          0.7548045
                                                                  0.244721341
                                                                                0.35309178
                                          0.1225845
                                                      0.24472134
                 0.11176120
                             0.09081277
                                                                  1.000000000 -0.00165711
floors
                 0.27470702
                             0.17773065
                                          0.4997316
                                                     0.35309178
                                                                 -0.001657110
                                                                                1.00000000
condition
                 0.04967053
                             0.01298960
                                         -0.1391405
                                                     -0.07426651
                                                                 -0.003821659 -0.29022480
sqft_above
                 0.59485599
                             0.49290839
                                          0.6824021
                                                      0.87142173
                                                                  0.257463513
                                                                                0.53267666
                                          0.1615690
sqft_basement
                0.18337977
                             0.17799248
                                                     0.20248146 -0.039771020 -0.27363642
age_of_house
                -0.02926788 -0.14288783
                                         -0.4739220 -0.29718722 -0.073717393 -0.46766500
year_renovated -0.04794277 -0.06409787
                                         -0.2227909 -0.12817210 -0.022218629 -0.23476973
                   condition sqft_above sqft_basement age_of_house year_renovated
price
                 0.049670534
                              0.5948560
                                            0.18337977
                                                         -0.02926788
                                                                         -0.04794277
bedrooms
                0.012989601
                              0.4929084
                                            0.17799248
                                                         -0.14288783
                                                                         -0.06409787
bathrooms
               -0.139140456
                              0.6824021
                                            0.16156896
                                                         -0.47392200
                                                                         -0.22279089
sqft_living
sqft_lot
               -0.074266509
                              0.8714217
                                            0.20248146
                                                         -0.29718722
                                                                         -0.12817210
                -0.003821659
                              0.2574635
                                           -0.03977102
                                                         -0.07371739
                                                                         -0.02221863
floors
                -0.290224803
                              0.5326767
                                           -0.27363642
                                                         -0.46766500
                                                                         -0.23476973
condition
                 1.000000000 -0.1929195
                                            0.17661086
                                                          0.42125915
                                                                         -0.19845489
sqft_above
               -0.192919476
                              1.0000000
                                           -0.22682081
                                                         -0.41715382
                                                                         -0.16429689
sqft_basement
                0.176610856 -0.2268208
                                            1.00000000
                                                          0.20064722
                                                                          0.06195220
age_of_house
                 0.421259151 - 0.4171538
                                            0.20064722
                                                          1.00000000
                                                                          0.32204870
year_renovated -0.198454888 -0.1642969
                                            0.06195220
                                                          0.32204870
                                                                          1.00000000
```

model1 <- Im(price~.,data=df1)

#### summary(model1)

```
> summary(model1)
Call:
lm(formula = price \sim ., data = df1)
Residuals:
    Min
              10
                   Median
                                30
                                        Max
-1373676 -123964
                   -14424
                             91746
                                    1843894
Coefficients:
                Estimate Std. Error t value Pr(>|t|)
                          2.791e+04 -11.405 < 2e-16
(Intercept)
              -3.183e+05
              -5.598e+04 4.862e+03 -11.515 < 2e-16 ***
bedrooms
bathrooms
                                      8.147 4.80e-16 ***
               6.364e+04 7.812e+03
                                     13.436 < 2e-16 ***
sqft_living
               1.980e+02 1.473e+01
                                    -5.118 3.22e-07 ***
              -6.613e-01 1.292e-01
saft_lot
                                    6.840 8.98e-12 ***
floors
               5.715e+04 8.356e+03
condition
               3.023e+04 6.041e+03
                                    5.005 5.81e-07 ***
sqft_above
               7.791e+01 1.602e+01
                                    4.863 1.20e-06 ***
sqft_basement
               5.363e+04 1.261e+04
                                    4.253 2.15e-05 ***
age_of_house 2.775e+03 1.525e+02 18.188 < 2e-16 ***
year_renovated 1.586e+04 7.680e+03
                                    2.065
                                              0.039 *
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
Residual standard error: 218700 on 4540 degrees of freedom
Multiple R-squared: 0.5481,
                               Adjusted R-squared: 0.5471
F-statistic: 550.7 on 10 and 4540 DF, p-value: < 2.2e-16
```

# The model's residual standard error is 218700, and it has been calculated using 4540 degrees of freedom. The multiple R-squared value for the model is 0.5481, with an adjusted R-squared value of 0.5471. The F-statistic for the model is 550.7, using 10 and 4540 degrees of freedom. The p-value for the F-statistic is less than 2.2e-16.

```
# 2<sup>nd</sup> Method:
SD <- function(v){
 sqrt(sum((v-mean(v))^2)/length(v))
outlier_treat2 <- function(x){</pre>
 mean_val = mean(x)
 sd_val = SD(x)
 UC = mean_val + 3 * sd_val
 LC = mean_val - 3 * sd_val
 x = ifelse(x > UC, UC, x)
 x = ifelse(x < LC, LC, x)
 return(x)
# From this we can calculate the correlation matrix `cor_matrix2` for `df2`, and
then runs a multiple linear regression model 'model2' with 'price' as the response
variable and all other columns as predictor variables.
df2 <- data.frame(lapply(df, FUN = outlier_treat2))</pre>
min(df2$price)
max(df2$price)
 > min(df2$price)
 [1] 7800
 > max(df2$price)
 [1] 2249510
```

#### summary(df2)

```
summary(df2)
                                                    sqft_living
   price
                     bedrooms
                                     bathrooms
                                                                     sqft_lot
                                                                                       floors
           7800
                                   Min.
                                                                             638
                                                                                          :1.000
Min.
                  Min.
                         :0.6812
                                          :0.000
                                                   Min. : 370
                                                                  Min.
                                                                                   Min.
1st Qu.: 326264
                  1st Qu.:3.0000
                                   1st Qu.:1.750
                                                   1st Qu.:1460
                                                                            5000
                                                                                   1st Qu.:1.000
                                                                  1st Ou.:
Median: 465000
                  Median :3.0000
                                   Median :2.250
                                                   Median:1970
                                                                  Median:
                                                                            7680
                                                                                   Median :1.500
Mean : 545788
                  Mean :3.3907
                                   Mean :2.150
                                                   Mean :2119
                                                                  Mean : 12930
                                                                                   Mean :1.512
3rd Qu.: 657500
                  3rd Qu.:4.0000
                                   3rd Qu.:2.500
                                                   3rd Qu.:2610
                                                                  3rd Qu.: 10978
                                                                                   3rd Qu.:2.000
Max.
       :2249510
                  Max.
                        :6.1081
                                   Max. :4.484
                                                   Max.
                                                         :5000
                                                                  Max.
                                                                         :122716
                                                                                   Max.
                                                                                          :3.128
 condition
                  sqft_above
                               sqft_basement
                                                 age_of_house
                                                                year_renovated
                Min.
                               Min.
                                                                Min.
Min.
      :1.424
                      : 370
                                     :0.0000
                                                Min. : 9.0
                                                                      :0.0000
1st Qu.:3.000
                1st Qu.:1190
                               1st Qu.:0.0000
                                                1st Qu.: 26.0
                                                                1st Qu.:0.0000
Median:3.000
                Median:1590
                               Median :0.0000
                                                Median: 47.0
                                                                Median :0.0000
Mean :3.450
                Mean
                      :1814
                               Mean
                                     :0.4028
                                                Mean : 52.2
                                                                Mean :0.4054
3rd Qu.:4.000
                3rd Qu.:2300
                               3rd Qu.:1.0000
                                                3rd Qu.: 72.0
                                                                3rd Qu.:1.0000
       :5.000
                       :4385
                                      :1.0000
                               Max.
                                                Max.
                                                       :123.0
                                                                       :1.0000
Max.
                Max.
                                                                Max.
```

#### cor\_matrix2 <- cor(df2)

#### cor matrix2

```
cor_matrix2 <- cor(df2)</pre>
> cor_matrix2
                     price
                              bedrooms
                                        bathrooms sqft_living
                                                                   sqft_lot
                                                                                  floors
                                                                                            condition
                1.00000000
price
                            0.34536807
                                         0.5257257
                                                     0.6837489
                                                                0.127276636
                                                                              0.27058387
                                                                                          0.056762597
bedrooms
                0.34536807
                            1.00000000
                                        0.5463298
                                                     0.6104388
                                                                0.106159963
                                                                             0.17863993 0.023069013
bathrooms
                0.52572573
                            0.54632976
                                         1.0000000
                                                     0.7530274
                                                                0.133505917
                                                                              0.49780194 -0.122497799
                0.68374885
saft livina
                            0.61043880
                                        0.7530274
                                                     1.0000000
                                                                0.278002908
                                                                             0.35337832 -0.063014996
sqft_lot
                0.12727664
                            0.10615996
                                        0.1335059
                                                     0.2780029
                                                                1.000000000 -0.01715452 -0.005836799
                0.27058387
                            0.17863993
                                        0.4978019
                                                     0.3533783 -0.017154521 1.00000000 -0.275278784
floors
condition
                0.05676260
                            0.02306901 -0.1224978
                                                    -0.0630150 -0.005836799 -0.27527878 1.0000000000
sqft_above
                0.59017727
                            0.49345536
                                        0.6806572
                                                     0.8714273
                                                                0.288653890
                                                                            0.53325159 -0.180455837
sqft_basement
                0.18295830
                                        0.1620456
                                                     0.2028087 -0.044021832 -0.27363972 0.174179257
                           0.17825531
               -0.02883912 -0.14601702
                                                    -0.2975965 -0.076555292 -0.46688261
age of house
                                       -0.4728284
                                                                                          0.401059461
year_renovated -0.04707209 -0.06477761 -0.2231796 -0.1283638 -0.017372638 -0.23467902 -0.184199546
               sqft_above sqft_basement age_of_house year_renovated
price
                0.5901773
                             0.18295830
                                          -0.02883912
                                                         -0.04707209
bedrooms
                0.4934554
                             0.17825531
                                          -0.14601702
                                                         -0.06477761
                0.6806572
                             0.16204563
                                          -0.47282845
                                                         -0.22317960
bathrooms
sqft_living
                0.8714273
                             0.20280872
                                          -0.29759654
                                                         -0.12836377
sqft_lot
                0.2886539
                            -0.04402183
                                          -0.07655529
                                                         -0.01737264
floors
                0.5332516
                            -0.27363972
                                          -0.46688261
                                                         -0.23467902
condition
               -0.1804558
                             0.17417926
                                           0.40105946
                                                         -0.18419955
sqft_above
                1.0000000
                             -0.22669580
                                          -0.41783943
                                                         -0.16479513
saft basement
               -0.2266958
                             1 00000000
                                           0 20041597
                                                          0.06195220
age_of_house
               -0.4178394
                             0.20041597
                                           1.00000000
                                                          0.32181329
                             0.06195220
year renovated -0.1647951
                                           0.32181329
                                                          1.00000000
```

model2 <- Im(price~.,data=df2) summary(model2)

```
summary(mode12)
Call:
lm(formula = price \sim ., data = df2)
Residuals:
                 Median
    Min
            10
                            30
                                   Max
-1387360 -127151
                 -15104
                         93125
                               2033099
Coefficients:
              Estimate Std. Error t value Pr(>|t|)
            -3.329e+05 2.822e+04 -11.799 < 2e-16 ***
(Intercept)
            -5.714e+04 4.955e+03 -11.532 < 2e-16 ***
bedrooms
             6.534e+04 8.087e+03 8.080 8.23e-16 ***
bathrooms
sqft_living
             1.975e+02 1.536e+01 12.859 < 2e-16 ***
sqft_lot
            -1.037e+00 1.860e-01 -5.574 2.63e-08 ***
floors
             5.283e+04 8.723e+03 6.056 1.50e-09 ***
condition
             3.093e+04 6.017e+03 5.141 2.84e-07 ***
sqft_above
             8.934e+01 1.674e+01
                                 5.337 9.91e-08 ***
year_renovated 1.601e+04 7.886e+03 2.030
                                        0.0424 *
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 227600 on 4540 degrees of freedom
Multiple R-squared: 0.5399,
                           Adjusted R-squared: 0.5389
F-statistic: 532.8 on 10 and 4540 DF, p-value: < 2.2e-16
```

# The residual standard error of the multiple linear regression model is 227600, and it has been computed using 4540 degrees of freedom. The multiple R-squared value for the model is 0.5399, with an adjusted R-squared value of 0.5389. The F-statistic for the model is 532.8, computed using 10 and 4540 degrees of freedom. The p-value for the F-statistic is less than 2.2e-16.

```
#3rd Method:
outlier_treat3 <- function(x) {</pre>
 q1 <- quantile(x, probs = 0.25)
 q3 <- quantile(x, probs = 0.75)
 iqr <- q3 - q1
 UC <- q3 + 1.5 * iqr
LC <- q1 - 1.5 * iqr
 x \leftarrow ifelse(x > UC, UC, x)
 x \leftarrow ifelse(x < LC, LC, x)
 return(x)
}
df3 <- data.frame(lapply(df, FUN = outlier_treat3))
min(df3$price)
max(df3$price)
> min(df3$price)
 [1] 7800
 > max(df3$price)
```

#### cor\_matrix3 <- cor(df3)

#### cor\_matrix3

```
cor_matrix3 <- cor(df3)</pre>
> cor_matrix3
                                                                    sqft_lot
                      price
                               bedrooms
                                          bathrooms sqft_living
                                                                                  floors
                                                     0.69830870
                                                                              0.2966047
                 1.00000000
                             0.36231826
                                          0.5320875
                                                                  0.16816193
price
bedrooms
                 0.36231826
                             1.00000000
                                          0.5428209
                                                     0.62045231
                                                                  0.21309949
                                                                              0.1801038
                 0.53208752
                             0.54282089
                                          1.0000000
                                                     0.74609338
                                                                  0.13057540
                                                                              0.5067546
bathrooms
                 0.69830870
                                          0.7460934
                                                                  0.36719621
                                                                              0.3555830
sqft_living
                             0.62045231
                                                     1.00000000
sqft_lot
                 0.16816193
                             0.21309949
                                          0.1305754
                                                     0.36719621
                                                                  1.00000000 -0.1654969
floors
                 0.29660467
                             0.18010375
                                          0.5067546
                                                     0.35558302 -0.16549688
                                                                              1.0000000
condition
                 0.05722951
                             0.020165\overline{95} - 0.1267138 - 0.\overline{06323968}
                                                                  0.04327781 -0.2754411
sqft_above
                 0.60156078
                             0.50199269
                                          0.6730708
                                                     0.86855012
                                                                  0.34950405
                                                                              0.5389669
sqft_basement
                0.18864173
                             0.17641644
                                          0.1592123
                                                     0.20163607 -0.03715389 -0.2736109
age_of_house
                -0.04212497 -0.15274126 -0.4906996 -0.30224919 -0.06349536 -0.4666906
year_renovated -0.06072986 -0.06713978 -0.2324807 -0.13034460 0.02064419 -0.2343817
                  condition sqft_above sqft_basement age_of_house year_renovated
                             0.6015608
price
                0.05722951
                                           0.18864173
                                                       -0.04212497
                                                                       -0.06072986
                             0.5019927
                                                        -0.15274126
bedrooms
                0.02016595
                                           0.17641644
                                                                       -0.06713978
                -0.12671375
                             0.6730708
                                           0.15921231
                                                        -0.49069963
                                                                       -0.23248067
bathrooms
sqft_living
                -0.06323968
                             0.8685501
                                                        -0.30224919
                                           0.20163607
                                                                       -0.13034460
sqft_lot
                0.04327781
                             0.3495040
                                          -0.03715389
                                                        -0.06349536
                                                                        0.02064419
floors
                -0.27544113
                             0.5389669
                                          -0.27361090
                                                        -0.46669056
                                                                       -0.23438170
condition
                 1.000000000 - 0.1828054
                                           0.17418417
                                                        0.40142783
                                                                       -0.18440324
sqft_above
                -0.18280536
                             1.0000000
                                          -0.23047181
                                                        -0.42286957
                                                                       -0.16721026
sqft_basement
                 0.17418417 - 0.2304718
                                           1.00000000
                                                        0.20041597
                                                                        0.06195220
age_of_house
                 0.40142783 -0.4228696
                                           0.20041597
                                                         1.00000000
                                                                        0.32181329
year_renovated -0.18440324 -0.1672103
                                           0.06195220
                                                        0.32181329
                                                                        1.00000000
```

#### model3 <- Im(price~.,data=df3)

## summary(model3)

```
> summary(model3)
Call:
lm(formula = price ~ ., data = df3)
Residuals:
                    Median
               1Q
    Min
                                  30
                                         Max
                              98967
-1047538
          -110385
                     -5628
                                       933613
Coefficients:
                 3.18e-15
               -1.737e+05
(Intercept)
               -4.322e+04
                                                       ***
                           3.883e+03
                                      -11.133
                                               < 2e-16
bedrooms
                                       7.236
                                                       * * *
bathrooms
                4.644e+04
                           6.418e+03
                                              5.40e-13
sqft_living
sqft_lot
                                                       ***
                1.654e+02
                           1.177e+01
                                       14.052
                                                 2e-16
                           5.684e-01
                                                       * * *
               -3.197e+00
                                       5.624
                                              1.97e-08
                                                       * * *
floors
                4.542e+04
                           6.988e+03
                                        6.499 8.95e-11
                           4.518e+03
                2.637e+04
                                        5.837
condition
                                              5.67e-09
                7.102e+01
sqft_above
                           1.266e+01
                                        5.611
                                              2.14e-08
sqft_basement
                4.891e+04
                           9.751e+03
                                        5.016
                                              5.49e-07
age_of_house
                  137e+03
                           1.188e+02
                                       17.998
year_renovated
                1.032e+04
                           5.912e+03
                                        1.745
                                                0.0811
                0 "*** 0.001 "** 0.01 "* 0.05 ". 0.1 " 1
Signif. codes:
Residual standard error: 170500 on 4540 degrees of freedom
Multiple R-squared: 0.5624,
                                Adjusted R-squared:
F-statistic: 583.5 on 10 and 4540 DF, p-value: < 2.2e-16
```

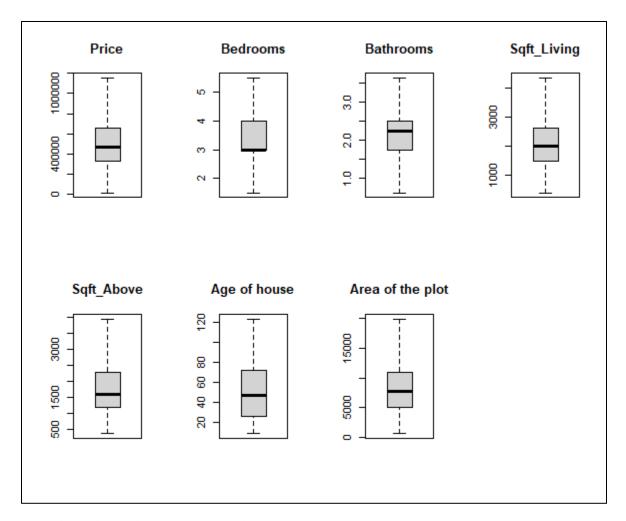
The given output shows the statistical analysis of a regression model. The Residual standard error is 170500 on 4540 degrees of freedom. The Multiple R-squared value is 0.5624, and the Adjusted R-squared value is 0.5614. The F-statistic is 583.5 on 10 and 4540 degrees of freedom, and the p-value is less than 2.2e-16.

Three different methods were used for removing outliers, and their summary statistics were compared. Among these methods, the **3**<sup>rd</sup> **method** has the highest R-squared value and the lowest Residual standard error. Additionally, the F-statistic is higher for the third method, and the p-values are also comparable to the other methods.

A high R-squared value indicates that more variation in the response variable is explained by the predictors. Similarly, a high F-statistic suggests a significant relationship between the predictors and the response variable. A low Residual standard error means that the third method has greater precision. Therefore, the third method is preferred for removing outliers, and the analysis will be performed on the data obtained after applying this method (df3).

# Plotting boxplot to determine whether the outliers have been eliminated or not.

```
par(mfrow=c(2, 4))
boxplot(df3$price, main="Price")
boxplot(df3$bedrooms, main="Bedrooms")
boxplot(df3$bathrooms, main="Bathrooms")
boxplot(df3$sqft_living, main="Sqft_Living")
boxplot(df3$sqft_above, main="Sqft_Above")
boxplot(df3$sqft_lot, main="Area of the plot")
```



# outliers have been removed

# Visualizing the data:

par(mfrow=c(2, 3))

hist(df3\$bedrooms, breaks = 5, col = "violet", main = "Histogram for no. of bedrooms", xlab = "Bedrooms")

#bedrooms with 2-3 bins have the highest frequency

hist(df3\$bathrooms, breaks = 10, col = "green", main = "Histogram for no. of bathrooms", xlab = "Bathrooms")

#bathrooms with 2-2.5 bins have the highest frequency

hist(df3\$price, breaks = 10, col = "red", main = "Histogram for price", xlab = "Price")

#price with 200000-600000 have the highest frequency

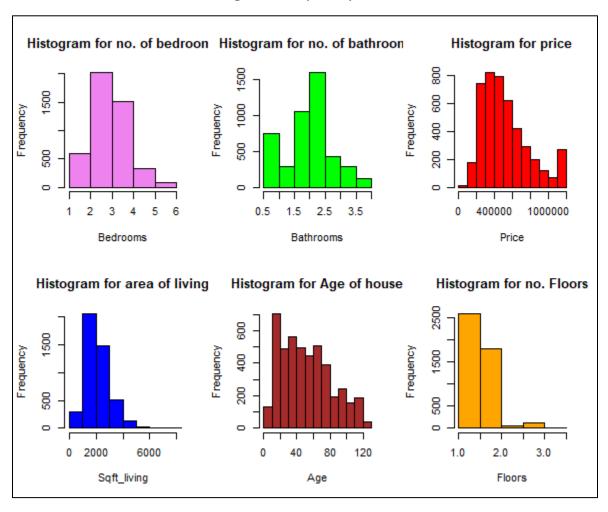
hist(df\$sqft\_living, breaks = 10, col = "blue", main = "Histogram for area of living", xlab = "Sqft\_living",xlim = c(0,8000))

#sqft\_living with 1000-2000sqft have the highest frequency

hist(df\$age\_of\_house, breaks = 10, col = "brown", main = "Histogram for Age of house", xlab = "Age")

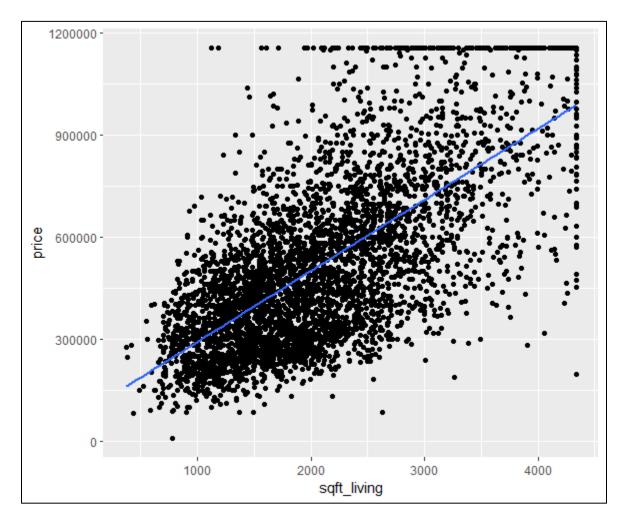
hist(df\$floors, breaks = 6, col = "orange", main = "Histogram for no. Floors", xlab = "Floors")

#floors with 1-1.5 have the highest frequency



# # Scatter plot between price and sqft\_living

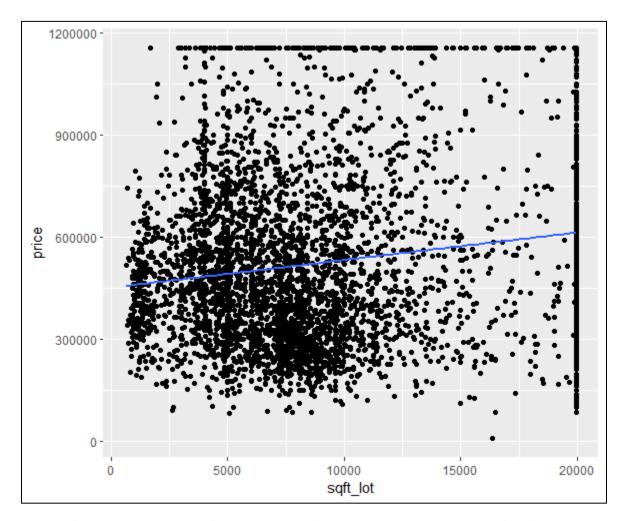
ggplot(data=df3,aes(x=sqft\_living,y=price))+geom\_point()+geom\_smooth(meth od="lm",se=F)



From the plot, we can observe that there is a linear relationship between price and sqft\_living. The curve is positive, so it means more area of plot used for a living(sqft\_living) more the price.

# # Scatter plot between price and sqft\_lot

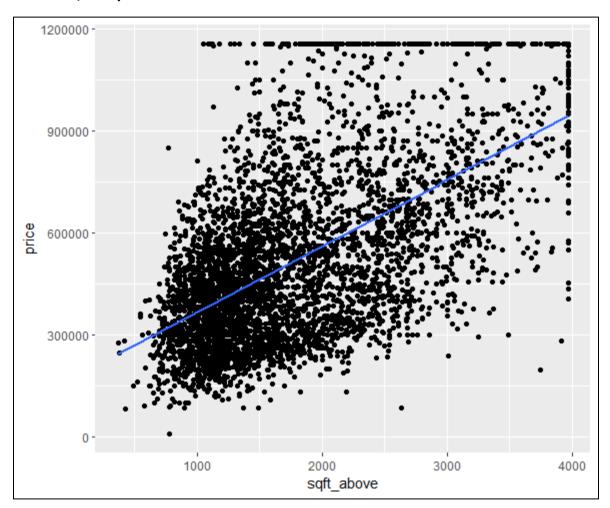
ggplot(data=df3,aes(x=sqft\_lot,y=price))+geom\_point()+geom\_smooth(method ="lm",se=F)



From the plot, we can observe that there is a linear relationship between price and sqft\_lot. The curve is positive, so it means the greater the total area of the plot(sqft\_lot) more the price. But the linear relationship is less strong compared to sqft\_living.

# # Scatter plot between price and sqft\_above

ggplot(data=df3,aes(x=sqft\_above,y=price))+geom\_point()+geom\_smooth(meth od="lm",se=F)

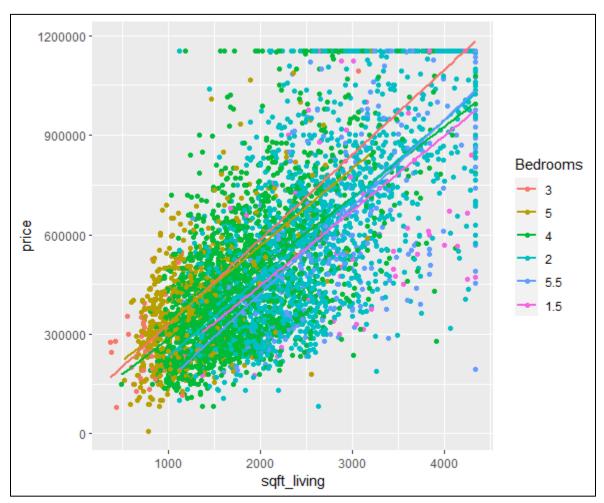


From the plot, we can observe that there is a linear relationship between price and sqft\_above. The line is positive, so it means more total area above ground(sqft\_above) more the price. The linear relationship is almost as strong as compared to sqft\_living.

# # Scatter plot between sqft\_living and price

g <- ggplot(df3,aes(x=sqft\_living,y=price,col=factor(bedrooms)))

g+geom\_point() +geom\_smooth(method="lm",se=F)+ labs(col="Bedrooms") +
scale\_color\_discrete(labels = unique(df3\$bedrooms))

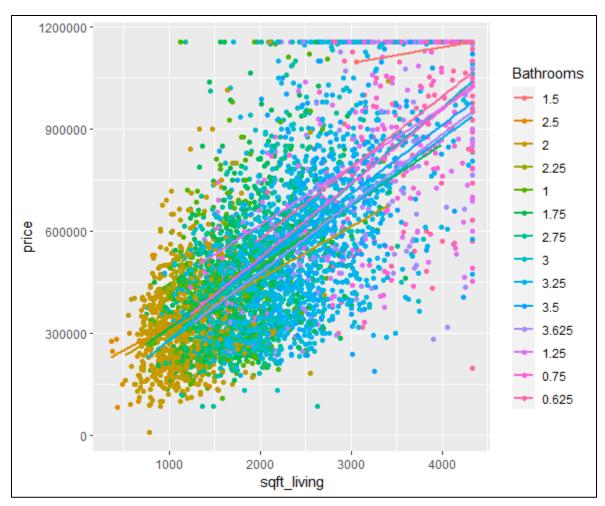


From the plot we can visually explore the relationship between `sqft\_living` and `price`, and how it differs based on the number of bedrooms in the house. The relationship between `sqft\_living` and `price` varies by the number of bedrooms.

# # Scatter plot between the price of the house and the number of bathrooms

h <- ggplot(df3,aes(x=sqft\_living,y=price,col=factor(bathrooms)))

h+geom\_point() +geom\_smooth(method="lm",se=F)+ labs(col="Bathrooms") + scale\_color\_discrete(labels = unique(df3\$bathrooms))



From the scatterplot, we can observe the relationship between the variables 'sqft\_living' and 'price'. We can see how the price varies as the living area (sqft\_living) increases or decreases.

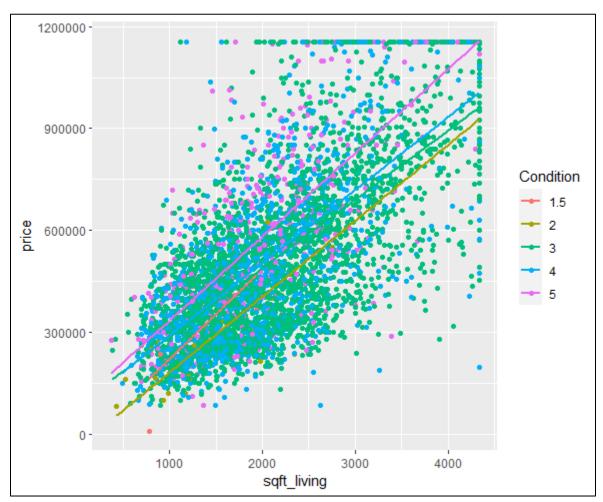
Additionally, we can observe the relationship between the number of bathrooms ('bathrooms') and the price. The scatterplot represents the different number of bathrooms in different colors, so we can also observe how the price varies with the number of bathrooms.

Overall, the scatterplot and the multiple linear regression line provide a visual representation of the relationship between the variables, which can help us to understand the data and identify any patterns or trends.

# # Scatter plot between the price of house and condition of the house

i <- ggplot(df3,aes(x=sqft\_living,y=price,col=factor(condition)))</pre>

i+geom\_point() +geom\_smooth(method="lm",se=F)+ labs(col="Condition"



From the plot, we can observe that there is a positive correlation between the square footage of living space and the price of a house, as expected.

The scatter plot shows that there is quite a bit of variability in the price of houses with similar square footage. This could be due to other factors such as location, age, or style of the house.

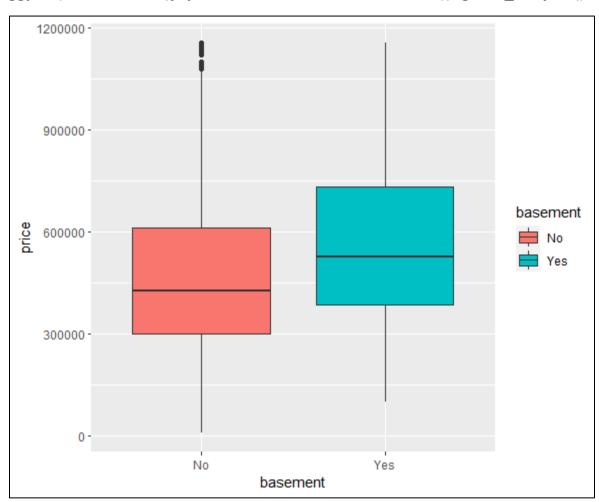
The trend line (generated by the "geom\_smooth" function with method="lm") shows a positive slope, indicating a positive linear relationship between square footage and price.

The color legend shows that houses in better condition (condition=3 or 4) tend to have higher prices compared to those in worse condition (condition=1 or 2).

# # Boxplot for basement & price

basement<-ifelse(df\$sqft\_basement > 0, "Yes", "No")

ggplot(data=df3,aes(y=price,x=basement, fill=basement))+geom\_boxplot()



From the box plot, we can observe that houses with a basement tend to have a higher median price than those without a basement. The box for houses with a basement is also slightly box plot suggests that having a basement may be a factor in determining the price of a house, but there are other factors that may also influence the price.

# From the above graphs we can infer that all the independent variables are related to the target variable. And the trend line (generated by the "geom\_smooth" function with method="lm") shows a positive slope, indicating a positive linear relationship.

# Moving further we are dividing the dataset into training and testing data. We used the library caret. The createDataPartition() function from the caret package is used to randomly split your data into training and test sets based on a specified proportion. Here we took a 0.60 proportion. Based on that we built our model.

```
library(caret)
set.seed(123)
4551*0.6
trainIndex <- createDataPartition(df3$price, p = 0.6, list = FALSE)
training_set <- df3[trainIndex,]
test_set <- df3[-trainIndex,]
cat("No. of rows for training:", nrow(training_set), "\n")
cat("No. of rows for testing:", nrow(test_set), "\n")
```

```
> cat("No. of rows for training:", nrow(training_set), "\n")
No. of rows for training: 2732
> cat("No. of rows for testing:", nrow(test_set), "\n")
No. of rows for testing: 1819
```

# We started building our model using multiple linear regression.

```
mod1 <- Im(price~.,data=training_set)</pre>
```

#### summary(mod1)

```
> mod1 <- lm(price~.,data=training_set)</pre>
> summary(mod1)
Call:
lm(formula = price ~ ., data = training_set)
Residuals:
                       Median
     Min
                  10
                                       30
                                                 Max
                                             932760
-1045002 -113463
                       -9450
                                  99771
Coefficients:
                    Estimate Std. Error t value Pr(>|t|)
(Intercept)
                 -1.730e+05 2.894e+04 -5.977 2.58e-09 ***
                 -4.428e+04 4.926e+03 -8.988 < 2e-16 ***
bedrooms
bathrooms
                  3.889e+04 8.381e+03 4.640 3.64e-06 ***
                 1.640e+02 1.522e+01 10.774 < 2e-16 ***
sqft_living
                 -4.106e+00 7.477e-01 -5.491 4.36e-08 ***
sqft_lot
floors 4.875e+04 9.157e+03 5.324 1.10e-07 *** condition 3.028e+04 5.961e+03 5.080 4.03e-07 *** sqft_above 7.648e+01 1.623e+01 4.713 2.57e-06 ***
sqft_basement 5.084e+04 1.273e+04 3.995 6.65e-05 *** age_of_house 2.101e+03 1.528e+02 13.749 < 2e-16 ***
year_renovated 1.325e+04 7.594e+03 1.744
                                                        0.0812 .
Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
Residual standard error: 171800 on 2721 degrees of freedom
Multiple R-squared: 0.5552, Adjusted R-squared: 0.5536 F-statistic: 339.6 on 10 and 2721 DF, p-value: < 2.2e-16
```

# We are checking the pairwise correlation coefficients between all columns.

#### cor(df3)

summary(mod3)

```
cor(df3)
                           bedrooms bathrooms sqft_living
                                                           saft_lot
                                                                        floors
                                                                                condition sqft_above sqft_basement age_of_house
              1.00000000 0.36231826 0.5320875 0.69830870 0.16816193 0.2966047 0.05722951 0.6015608
price
bedrooms
              0.36231826 \quad 1.00000000 \quad 0.5428209 \quad 0.62045231 \quad 0.21309949 \quad 0.1801038 \quad 0.02016595 \quad 0.5019927
                                                                                                      0.17641644 -0.15274126
              0.15921231 -0.49069963
bathrooms
sqft_living
              0.69830870 0.62045231 0.7460934 1.00000000 0.36719621 0.3555830 -0.06323968 0.8685501
                                                                                                      0.20163607 -0.30224919
sqft_lot
              0.16816193 \quad 0.21309949 \quad 0.1305754 \quad 0.36719621 \quad 1.000000000 \quad -0.1654969 \quad 0.04327781 \quad 0.3495040
                                                                                                     -0.03715389 -0.06349536
floors
              0.29660467 \quad 0.18010375 \quad 0.5067546 \quad 0.35558302 \quad -0.16549688 \quad 1.0000000 \quad -0.27544113 \quad 0.5389669
                                                                                                      -0.27361090 -0.46669056
condition
              0.17418417 0.40142783
                                                                                                     -0.23047181 -0.42286957
saft_above
              0.60156078 0.50199269 0.6730708 0.86855012 0.34950405 0.5389669 -0.18280536 1.0000000
sqft_basement 0.18864173 0.17641644 0.1592123 0.20163607 -0.03715389 -0.2736109 0.17418417 -0.2304718
                                                                                                      1 .000000000
                                                                                                                  0.20041597
pge_of_house -0.04212497 -0.15274126 -0.4906996 -0.30224919 -0.06349536 -0.4666906 0.40142783 -0.4228696
                                                                                                      0.20041597
                                                                                                                 1.00000000
year_renovated -0.06072986 -0.06713978 -0.2324807 -0.13034460 0.02064419 -0.2343817 -0.18440324 -0.1672103
                                                                                                      0.06195220
                                                                                                                 0.32181329
             year_renovated
price
                -0 06072986
bedrooms
                -0.06713978
bathrooms
                -0.23248067
saft_livina
                -0.13034460
                0.02064419
sqft_lot
floors
                -0.23438170
condition
                -0.18440324
sqft_above
                -0.16721026
saft basement
                0.06195220
age_of_house
                0.32181329
year_renovated
                1.00000000
```

Next, we observed the correlation coefficient between price and all other variables.

As observed, the correlation coefficient between year\_renovated and the price column & the condition of the house with the price is very low. So, we removed these columns and checked the model performance.

# Moving forward we have to see the correlation coefficient between variables.

# And develop models by removing columns and check model performance

mod2 <- Im(price~. -year\_renovated, data=training\_set)

summary(mod2)

mod3 <- Im(price~. -year\_renovated -age\_of\_house, data=training\_set)

```
> mod2 <- lm(price~. -year_renovated,data=training_set)</pre>
> summary(mod2)
Call:
lm(formula = price ~ . - year_renovated, data = training_set)
Residuals:
     Min
               1Q
                    Median
                                 3Q
                                         Max
-1038094 -112919
                     -9005
                              99028
                                      937566
Coefficients:
                Estimate Std. Error t value Pr(>|t|)
(Intercept)
              -1.559e+05 2.726e+04 -5.721 1.17e-08 ***
              -4.406e+04 4.927e+03 -8.942 < 2e-16 ***
bedrooms
bathrooms
              3.831e+04 8.378e+03
                                    4.572 5.04e-06 ***
               1.645e+02 1.522e+01 10.809 < 2e-16 ***
sqft_living
                                    -5.436 5.94e-08 ***
sqft_lot
              -4.064e+00 7.476e-01
               4.696e+04 9.103e+03
                                    5.159 2.66e-07 ***
floors
               2.639e+04 5.530e+03
                                    4.772 1.92e-06 ***
condition
               7.613e+01
                                     4.690 2.87e-06 ***
sqft_above
                          1.623e+01
sqft_basement 5.056e+04 1.273e+04
                                     3.971 7.33e-05 ***
age_of_house 2.183e+03 1.455e+02 15.004 < 2e-16 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
Residual standard error: 171900 on 2722 degrees of freedom
Multiple R-squared: 0.5547, Adjusted R-squared: 0.5532
F-statistic: 376.8 on 9 and 2722 DF, p-value: < 2.2e-16
> mod3 <- lm(price~. -year_renovated -age_of_house,data=training_set)
> summary(mod3)
```

```
lm(formula = price ~ . - year_renovated - age_of_house, data = training_set)
Residuals:
            1Q Median
                            3Q
   Min
                                   Max
-876034 -121834
                 -7988 101302 925943
Coefficients:
               Estimate Std. Error t value Pr(>|t|)
(Intercept)
             -4.933e+04 2.738e+04 -1.802 0.071697
             -3.897e+04 5.113e+03 -7.622 3.42e-14 ***
bedrooms
bathrooms
             -7.954e+03 8.104e+03 -0.981 0.326467
sqft_living
             1.748e+02 1.582e+01 11.052 < 2e-16 ***
             -4.994e+00 7.751e-01 -6.444 1.37e-10 ***
sqft_lot
floors
              3.149e+04 9.409e+03
                                    3.347 0.000827 ***
                                   10.089 < 2e-16 ***
condition
              5.459e+04
                         5.411e+03
              7.287e+01
sqft_above
                         1.689e+01
                                     4.315 1.65e-05 ***
sqft_basement 6.983e+04 1.318e+04
                                     5.300 1.25e-07 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
Residual standard error: 178800 on 2723 degrees of freedom
Multiple R-squared: 0.5179, Adjusted R-squared: 0.5165
F-statistic: 365.6 on 8 and 2723 DF, p-value: < 2.2e-16
```

If we remove year\_renovated and condition columns there is not much difference in the model performance. So, we removed these columns from the model.

But if we remove the age\_of\_house column there is a difference in model performance. So, we are not removing age\_of\_house.

Our final model will be on all predictors except year\_renovated and condition of the house. By removing these columns there is almost the same model performance.

Now we develop our final model on the training\_set and observe summary statistics of the model.

# # Final Model on training\_set mod\_final <- Im(price~. -year\_renovated -condition, data=training\_set) summary(mod\_final)

```
> mod_final <- lm(price~. -year_renovated -condition,data=training_set)</pre>
summary(mod_final)
lm(formula = price ~ . - year_renovated - condition, data = training_set)
Residuals:
   Min
             1Q Median
                            3Q
                                    Max
-1035680 -113309
                  -9421
                          98484
                                  923494
Coefficients:
              Estimate Std. Error t value Pr(>|t|)
(Intercept) -7.900e+04 2.206e+04 -3.580 0.000349 ***
bedrooms -4.292e+04 4.941e+03 -8.688 < 2e-16 ***
bathrooms 4.167e+04 8.381e+03 4.972 7.03e-07 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 172600 on 2723 degrees of freedom
Multiple R-squared: 0.551,
                            Adjusted R-squared: 0.5497
F-statistic: 417.7 on 8 and 2723 DF, p-value: < 2.2e-16
```

The given output shows the statistical analysis of a regression model. The Residual standard error is 172600 on 2723 degrees of freedom. The Multiple R-squared value is 0.551, and the Adjusted R-squared value is 0.5497. The F-statistic is 417.7 on 8 and 2723 degrees of freedom, and the p-value is less than 2.2e-16.

A high R-squared value indicates that more variation in the response variable is explained by the predictors. Similarly, a high F-statistic suggests a significant relationship between the predictors and the response variable. A low Residual standard error means that the third method has greater precision. Therefore, the third method is preferred for removing outliers, and the analysis will be performed on the data obtained after applying this method (df3).

From the summary of the model we can see, all the t-values are greater than 2 and their corresponding p-values are very small (less than 0.05), indicating that all the coefficients are statistically significant at the 5% level of significance. So, we can conclude that all the predictor variables have a statistically significant relationship with the response variable.

# Predicting the model with test data set

# creating data frame with columns actual value, predicted value and error value

```
test <- predict(mod_final, test_set)

result_diff <- cbind(actual=test_set$price, predicted=test)

result_diff <- as.data.frame(result_diff)

error <- result_diff$actual-result_diff$predicted

error <- as.data.frame(error)

final_result <- cbind(result_diff,error)

final_result
```

```
> test <- predict(mod_final,test_set)</pre>
> result_diff <- cbind(actual=test_set$price,predicted=test)
> result_diff <- as.data.frame(result_diff)</pre>
> error <- result_diff$actual-result_diff$predicted
> error <- as.data.frame(error)
> final_result <- cbind(result_diff,error)</pre>
> final_result
     actual predicted
                                 error
     313000
             371765.0 -58764.98504
     335000 386762.1 -51762.10517
8
    482000 588509.3 -106509.26480
12 1154354
             851792.9 302560.67126
   1154354 744529.2 409824.40855
15
17
     419000 407397.2
                        11602.77211
19
     257950 298505.9 -40555.88873
20
     275000
             234994.3
                         40005.68277
26
     285000 478799.5 -193799.46321
27
     615000 601802.1 13197.92608
31
     382500 337972.5
                         44527.47718
     499950 655042.4 -155092.42795
32
39
     403000 519302.5 -116302.52214
     260000 312694.0 -52694.00569
439950 472700.3 -32750.30271
42
44
     235000 349960.7 -114960.71559
45
47
     437500 473755.2 -36255.18916
```

We have created data frame with columns actual value, predicted value and the error value.

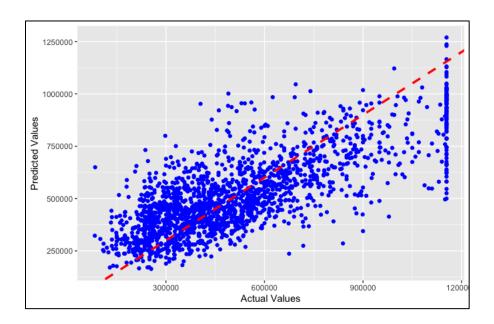
We got the error value from subtracting actual value and predicted value.

Next, we created final\_result data frame with columns actual, predicted and error values to create scatter plot between actual and predicted values.

#### Scatterplot between actual and predicted values

k <- ggplot(data=test\_set, aes(y=test, x=price))</pre>

k+geom\_point(colour='blue')+labs(y='Predicted Values', x='Actual Values') + geom\_abline(intercept = 0, slope = 1, color = "red", linetype = "dashed", size=1.2)



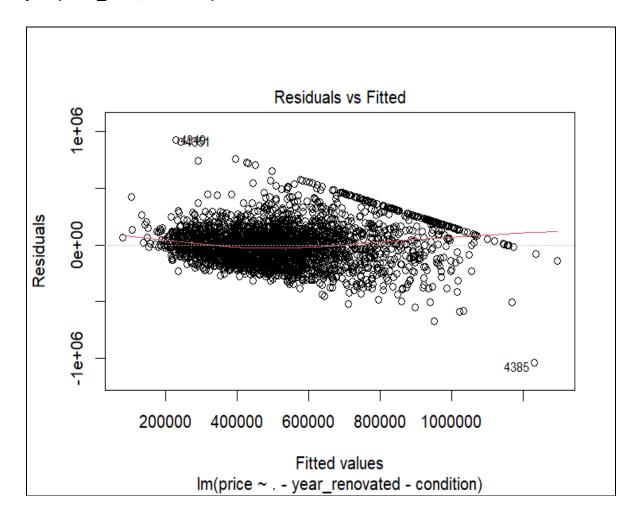
From the scatterplot, we can observe that points are tightly clustered around the diagonal line.

We can infer that predicted values are very close to the actual values.

From this, we can say the model has high accuracy and there is clearly linear relationship between variables.

#### # Residual Plot for Final Model

# plot(mod\_final,which=1)



- From the residual plot, we can observe that all points clustered around the 0 line and there is no specific pattern.
- We can infer that model is the model is making accurate predictions on average, as the residuals (i.e., the differences between the observed values and the predicted values) are close to zero for most of the data points.
- Clearly, we can see there is no correlation between residuals and fitted values and curve is relatively flat indicating model is working fine.

- The residuals are close to zero for most of the data points means model is unbiased and model is not consistently underestimating or overestimating the data.
- The absence of a specific pattern in the residuals (i.e., no discernible shape or trend in the points) indicates that the model is capturing the underlying patterns in the data, and that there are no obvious outliers or influential observations that are affecting the model's performance.
- The flatness of the curve is a good indication that the model is working fine and that there is no evidence of a non-linear relationship between the predictor variables and the response variable that the model is failing to capture.

# After evaluating the model, we can infer from the coefficients of the model for each feature:

```
coef_matrix <- summary(mod_final)$coefficients
model_coefficients <- coef_matrix[ , 1]
as.data.frame(model_coefficients)</pre>
```

```
> coef_matrix <- summary(mod_final)$coefficients
> model_coefficients <- coef_matrix[ , 1]
> as.data.frame(model_coefficients)
              model_coefficients
(Intercept)
                   -79001.013891
bedrooms
                   -42924.950011
bathrooms
                    41672.689299
sqft_living
                      169.882051
sqft_lot
                       -3.961604
floors
                    43087.086566
sqft_above
                       68.351123
sqft_basement
                    47120.433093
age_of_house
                     2419.307973
```

We have created the model\_coefficients data frame to find coefficient of each variable in the final multiple linear regression equation and see which feature has highest impact on price.

- Holding all other features fixed, an increase of one bedroom is associated with a decrease of \$42924.95 in price.
- Holding all other features fixed, an increase of one bathroom is associated with an increase of \$41672.69 in price.
- Holding all other features fixed, an increase of one sq feet area for living is associated with an increase of \$169.88 in price.
- Holding all other features fixed, an increase of one sq feet area for the lot is associated with a decrease of \$3.96 in price.
- Holding all other features fixed, an increase of one floor is associated with an increase of \$43087.09 in price.
- Holding all other features fixed, an increase of one sq feet area above ground is associated with an increase of \$68.35 in price.
- Holding all other features fixed, a house having a basement is associated with an increase of \$47120.43 in price.
- Holding all other features fixed, an increase in age of house by 1 year is associated with an increase of \$2419.31 in price.

Out of all the features, the feature that has the highest impact on the price of a house is house having basement, so basement feature.

After we have all the coefficients and intercept, we created the final multiple linear regression equation from all the coefficients and intercept of the model.

# So final Multiple Linear regression equation:

```
House_Price_Prediction = -79001.01 - (42924.95)X1+ (41672.69)X2+ (169.88)X3- (3.96)X4+ (43087.09)X5+ (68.35)X6+ (47120.43)X7+ (2419.31)*X8
```

**#X1 = Number of Bedrooms** 

**# X2 = Number of Bathrooms** 

# X3 = Square feet area of living

# X4 = Square feet area of lot

**# X5 = Number of floors** 

# X6 = Square feet are above ground

# X7 = A house having basement

# X8 = Age of the House

# Now predicting house price for the sample data:

```
# No. of bedrooms = 3

# No. of bathrooms = 2

# Area of living(sq feet) = 1250 sq feet

# Area of lot(sq feet) = 2400 sq feet

# No. of floors = 2

# Area above ground(sq feet) = 1200 sq feet

# Basement = Yes

# Age of the house = 35 years old

predicted_price = -79001.01 - (42924.95)*(3)+ (41672.69)*(2)+ (169.88)*(1250)-(3.96)*(2400)+ (43087.09)*(2)+ (68.35)*(1200)+ (47120.43)*(1)+ (2419.31)*(35)
```

```
> cat("Predicted price of the house: $", formatC(predicted_price, digits = 0, format = "f", big.mark = ","), sep = "")
Predicted price of the house: $378,406
```

So, after substituting all the sample data in the multiple linear regression equation, we got the predicted price of the house as \$378,406.

# **CONCLUSION**:

We have successfully built a predictive model for house prices using multiple linear regression. The model can be used by real estate industry professionals as well as by people who are looking to buy or sell a house to get an estimate of the house price based on its attributes.

# **References:**

Kaggle Website

https://www.kaggle.com/code/;muskanbhasin/house-price-prediction/input