Retail Banking Data- CRM

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I. INTRODUCTION

The dataset consists of retail banking demo data. Banking is one such sector where databases are most useful since the transactions happen at a faster pace and all the updates need to happen in real time. Since the transactions happen in real time, the data that gets generated will be huge which makes it difficult to store and process in excel sheets. On the other hand, when a customer performs transactions on his/her account, it would not be ideal for both customer and financial institution if they get erroneous results. Further, databases support concurrency. In this case, customers, bank officials and customer support agents can seamlessly ingest and access data. Databases also help in keeping the data secure in an organization with multiple access and role support. For example, the customer support agents must not be allowed to edit information about a branch or a bank. Using a spreadsheet would not be an ideal solution for this use. In this case, we have data coming from many input sources, if we use a spreadsheet, we will have to duplicate parts of records for better readability. But with databases, we get to join multiple relations and access data with better flexibility To tackle all these issues, we aim to design a database which handles all CRUD operations in real time.

II. TARGET AUDIENCE

This database is used by three sets of people. 1. Bank officials: The bank officials use this database to store and retrieve information about the customers – their accounts, balances, addresses and other information 2. Customers: The customers use this database indirectly via a web interface to check their balance, transactions, addresses, card details and their customer support incidents. 3. Customer Support Agents: The customer support agents will use this database via a web interface or via CRM software to address customer queries about their accounts and raise any incidents or tickets if any customer faces any issues.

III. DATABASE ADMINISTRATOR AND USERS

The main users of the CRM Retail Banking dashboard will be the Customer support agents. When customers call the customer care center, they take the complaint from the customers. This dashboard will help to maintain and keep track of the complaints using complaint IDs of different customers including past records. The database administrators will be the IT personnel of the bank. They would be responsible

for maintaining the integrity, optimizing the run times, and ensuring the sanity of the database.

IV. DATABASE STRUCTURE

A. Intial ER Diagram

Entity relationship diagram is represented in Fig. 1 It shows the relation between different tables in the database.

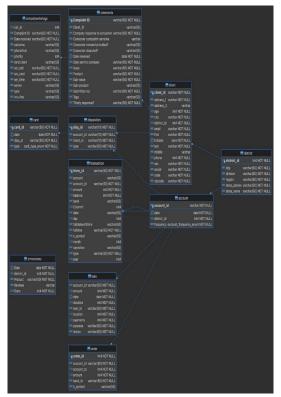


Fig 1: ER Diagram

B. Relations

 we have 11 relations in the database. The details of the relations are described as below

Account:

Name	Data type	Description	Default value	Null constraints
account_id	varchar	Account id of the	NA	NOT NULL
		account		
district_id	integer	District if of the	NA	NOT NULL
		customer		
frequency	enum	Account issuance	NA	NOT NULL
		frequency		
date	date	Account opening	NA	NOT NULL
		date		

Fig 2: Schema of Account table

• Card:

Name	Data type	Description	Default value	Null constraints
card_id	varchar	Card if of the card	NA	NOT NULL
disp_id	varchar	Disposition Id of the card	NA	NOT NULL
type	enum	Type of card	NA	NOT NULL
date	date	Card issuance date	NA	NOT NULL

Fig 3: Schema of Card Table

• Client:

Name	Data type	Description	Default value	Null constraints
sex	varchar	Gender of the	NA	Not null
		client		
fulldate	date	Date on which	NA	Not null
		client registered		
age	integer	Age of the client	NA	Not null
social	varchar	Social security	NA	Not null
		number of the		
		client		
first	varchar	First name of the	NA	Not null
		client		
middle	varchar	Middle name of	NA	Nullable
		the client		
last	varchar	Last name of the	NA	Not null
		client		
phone	integer	Phone number of	NA	Not null
		the client		
email	varchar	Email address of	NA	Not null
		the client		
address_1	varchar	Address Line 1 of	NA	Not null
		the client		
address_2	varchar	Address Line 2 of	NA	Nullable
		the client		
city	varchar	City of the	NA	Not null
		beneficiary		
state	varchar	State of the	NA	Not null
		beneficiary		
zipcode	varchar	Zipcode of the city	NA	Not null
district_id	integer	District Id of	NA	Not null
		where the		
		beneficiary lives		
client_id	varchar	Client ID, unique	NA	Not null
		ID of a client		

Fig 4: Schema of client Table

• Transaction:

Name	Data type	Description	Default value	Null constraints
trans_id	varchar	Transaction id	NA	NOT NULL
Account	varchar	Account number	NA	NOT NULL
Amount	Integer	Transaction	NA	NOT NULL
		amount		
Balance	Integer	Balance amount	NA	NOT NULL
		before transaction		
Bank	varchar	Name of the bank	NA	NULL
Date	Date	Transaction date	NA	NOT NULL
		time		
type	varchar	Credit or Debit	NA	NOT NULL
Operation	varchar	Operation that	NA	NOT NULL
		initiated the		
	1	transaction		1

Fig 5: Schema of transaction table

order:

• Loan:

Name	Data type	Description	Default value	Null constraints
order_id	integer	Uniquely	N/A	NOT NULL
		identifies each		
		order		
account_id	varchar(50)	identifies each	N/A	NOT NULL
		bank account		
bank_to	varchar(50)	Identifies the	N/A	NOT NULL
		bank to which		
		money is		
		transferred		
account_to	integer	Identifies the	N/A	NOT NULL
		account to which		
		money is		
		transferred		
amount	integer	Identifies the	N/A	NOT NULL
		amount of the		
		order		
K_symbol	varchar(50)	Identifies the	N/A	NULL
		purpose of the		
		payment		

Fig 6: Schema of order Table

Name	Data type	Description	Default value	Null constraints
loan_id	varchar(50)	Uniquely	N/A	NOT NULL
		identifies each		
		loan		
account_id	varchar(50)	identifies each	N/A	NOT NULL
		bank account		
amount	integer	Identifies the loan	N/A	NOT NULL
		amount		
duration	integer	Identifies the loan	N/A	NOT NULL
		tenure		
payments	integer	Identifies the loan	N/A	NOT NULL
		payments		
status	varchar(50)	Identifies the loan	N/A	NOT NULL
		status		
date	varchar(50)	Identifies the loan	N/A	NOT NULL
		starting date		
location	integer	Identifies the	N/A	NOT NULL
		location number		
purpose	varchar(50)	Identifies the loan	N/A	NOT NULL
		purpose		

Fig 7: Schema of loan table

• Call Center Logs:

Name	Data type	Description	Default value	Null constraints
Date received	varchar(50)	Date when the	NA	NOT NULL
		complaint was		
		received		
Complaint Id	varchar(50)	Unique Identifier	NA	NOT NULL
		for the complaint		
Rand client	varchar(50)		NA	NULL
Phonefinal	varchar(50)		NA	NULL
Vru_line	varchar(50)		NA	NULL
Call_id	varchar(50)	Unique Identifier	NA	NULL
		of the call log		
Priority	varchar(50)	Priority of the	NA	NULL
		complaint		
Type	varchar(50)	Type of complaint	NA	NULL
Outcome	varchar(50)	Outcome	NA	NULL
		resolution of the		
		complaint		
Server	varchar(50)	Executive who	NA	NULL
		attended the		
		customer		
Ser_start	varchar(50)	When did the	NA	NOT NULL
		service start		
Ser_exit	varchar(50)	When did the	NA	NOT NULL
		service end		
Ser_time	varchar(50)	Total service time	NA	NOT NULL
		elapsed		

Fig 8: Schema of Call center logs Table

• CRM Events:

Name	Data type	Description	Default value	Null constraint
Date Received	Date	Date of the	NA	NOT NULL
		Consumer		
		Relation Event		
Product	Varchar(50)	Product involved	NA	NOT NULL
		in the event		
Sub-product	Varchar(50)	Sub Product	NA	NULL
		category		
Issue	Varchar(50)	Issue in Product,	NA	NOT NULL
		main category		
Sub-Issue	Varchar(50)	Issue in Product,	NA	NOT NULL
		sub category		
Consumer	Varchar	Narrative of issue	NA	NULL
Complaint		as per customer		
Narrative		'		
Tags	Varchar(50)	Tags that are	NA	NULL
-		relevant to the		
		nature of		
		complaint		
Consumer	Varchar(50)	If consumer	NA	NOT NULL
Consent Provided		provided consent		
		to call them back		
Submitted via	Varchar(50)	Medium via which	NA	NOT NULL
		the event was		
		registered		
Date sent to	Varchar(50)	Date the event	NA	NOT NULL
company		was sent to the		
		company		
Company	Varchar(50)	Company	NA	NOT NULL
response to		resolution of the		
customer		complaint		
Timely response	Varchar(50)	Yes/No	NA	NOT NULL
Consumer	Varchar(50)	If the consumer	NA	NULL
disputed	. ,	disputed against		
		the resolution		
Complaint Id	Varchar(50)	Unique Id of the	NA	NOT NULL
		complaint		
Client_ID	Varchar(50)	Id of the client	NA	NULL
-	,	who registered		
		the complaint		1

Fig 9: Schema of CRM Events Table

CRM Reviews:

Name	Data type	Description	Default value	Null constraints
Date	date	Date of the	NA	NULL
		review		
Stars	integer	Number of stars	NA	NOT NULL
		rating the service		
Reviews	varchar	The actual Review	NA	NULL
Product	varchar(50)	Product against	NA	NOT NULL
		which the review		
		is made		
district_id	integer	District ID at	NA	NOT NULL
		which the product		
		was reviewed by		
		customer		

Fig 11: Schema of CRM Reviews Table

• Disposition:

Name	Data type	Description	Default value	Null constraints
disp_id	varchar(10)	Uniquely	N/A	NOT NULL
		identifies each		
		disposition		
client_id	varchar(10)	Identifies each	N/A	NOT NULL
		client		
account_id	varchar(10)	Identifies each	N/A	NOT NULL
		account		
type	enum	Identifies whether	N/A	NOT NULL
		its user or owner		

Fig 12: Schema of Disposition Table

• District:

Name	Data type	Description	Default value	Null constraints
district_id	integer	Uniquely	N/A	NOT NULL
_	_	identifies each		
		district		
city	varchar(50)	Identifies the city	N/A	NOT NULL
		of the client to		
		corresponding		
		district		
state_name	varchar(50)	Identifies the	N/A	NOT NULL
		state name		
state_abbrev	varchar(50)	Identifies State's	N/A	NOT NULL
		name by short		
		abbreviation		
region	varchar(50)	Identifies the	N/A	NOT NULL
		region to the		
		corresponding		
		district		
division	varchar(50)	Identifies the	N/A	NOT NULL
		division to the		
		corresponding		
		district		

Fig 13: Schema of District Table

C. Database Constraints

• Primary Keys:

- Attribute account_id uniquely identifies each account and is a primary key for account table
- Attribute card_id uniquely identifies each card and is the primary key for card table.
- Attribute client_id uniquely identifies each client and is a primary key for client table.
- Attribute disp_id uniquely identifies each disposition and is a primary key for disposition table
- Attribute district_id uniquely identifies each district and is a primary key for district table
- Attribute loan_id uniquely identifies each loan and is a primary key for loan table
- Attribute order_id uniquely identifies each order and is a primary key for order table
- Attribute trans_id uniquely identifies each transaction and is a primary key for transaction table
- Attribute call_id uniquely identifies each call and is a primary key for callcenterlogs table
- Attribute complaint_id uniquely identifies each complaint and is a primary key for crmevents table
- Attribute review_id uniquely identifies each review and is a primary key for crmreviews table

Foreign Keys:

- Attribute district_id in the account table references attribute district id in the district table.
- Attribute disp_id in the card table references attribute disp_id in the disposition table.
- Attribute district_id in the client table references attribute district_id in the district table.
- Attribute client_id and account_id in the disposition table references attribute client_id and account_id in the client and account tables respectively.
- Attribute account_id in the loan table references attribute account id in the account table.
- Attribute account_id in the order table references attribute account id in the account table.
- Attribute account_id in the transaction table references attribute account_id in the account table.
- Attribute complaint_id in the callcenterlogs table references attribute complaint_id in the crmreviews table.
- Attribute client_id in the crmevents table references attribute client_id in the client table
- Attribute district_id in the crmreviews table references attribute district id in the crmreviews table.
- NOT NULL and DEFAULT: Banking data is very prone
 to the information supplied by the customer and other
 banking officials. For this reason, no information in the
 tables is considered a default. This is in accordance with
 our use case.
 - Account all attributes must be supplied and are not null.
 - Card all attributes must be supplied and are not
 - Client all attributes must be supplied and are not null.
 - Transaction all attributes must be supplied and are not null.
 - order all attributes except k_symbol must be supplied and are not null. K_symbol is the purpose of the payment and can be null.
 - loan all attributes must be supplied and are not null.
 - call center logs rand_client, phonefinal, vru_line, call_id and priority are null, rest have to be supplied and not null.
 - crm events consumer complaint narrative, tags, consumerdisputed, and call_id are null, rest have to be supplied and not null.
 - crm reviews except date and review all fields are not null.
 - disposition all attributes must be supplied and are not null.
 - district all attributes must be supplied and are not null.
 - On Delete Cascades
 - * On transaction, deleting account_id deletes account(account_id).
 - * On loan, deleting account_id deletes

- account(account id).
- * On CRMEvents, deleting Client_ID deletes client(client id).
- * On CRMCallCenterLogs, deleting Complaint ID deletes account (Complaint ID).
- * On order, deleting account_id deletes account(account_id).
- On account, deleting district_id deletes district(district_id).
- * On card, deleting disp_id deletes disposition(disp_id).
- * On disposition, deleting client_id deletes client(client id).
- * On disposition, deleting client_id deletes clientaccount(client_id).
- * On client, deleting district_id deletes district(district_id).
- * On CRMReviews, deleting district_id deletes district(district id).
- * On district, deleting state_name deletes account(state_name).

V. DATA MIGRATION

The dataset contains 11 CSV files. We carefully examined each CSV file and removed the duplicate fields present in each CSV. We devised efficient data types, default values, null constraints, and on-delete constraints for each column in a relation and created the DDL scripts. We further identified the relationships between each relation and included these relations in our create.sql script. We then imported the raw CSV into the database client. trimmed the table according to our analysis using SQL queries, and achieved the resulting schema for each relation. We exported the SQL insert statement files for each relation as a separate file. To automate the process of creating the database schema and inserting the data, we made use of a shell script that internally uses the PSQL command line tool to run each .sql file over the selected database.

VI. BCNF PROVEMENT

- The relation account has the following functional dependencies account_id district_id, frequency, date. Here account_id is the super key, since it determines all the other attributes. There is no other nonprime attribute determining any other non-prime attribute(3NF). Also, the above functional dependency is non-trivial. Therefore, the relation account is in BCNF.
- The relation card has the following functional dependencies card_id → disposition_id, type, date Here card_id is the super key, since it determines all the other attributes. There is no other non-prime attribute determining any other non-prime attribute(3NF). Also, the above functional dependency is non-trivial. Therefore, the relation card is in BCNF

- The relation client has the following functional dependencies client_id → sex, fulldate, age, social, first, middle, last, phone, email, address_1, address_2, zipcode, district_id. Here client_id is determining all the other attributes and it is the super key. Also there is no non prime attribute that is determining other non-prime attribute(3NF) and the above functional dependency is non-trivial. Therefore, the relations client is in BCNF.
 - When we tried to split the geolocation part of the client table into a separate table, we ran into issues like one zipcode being present in multiple districts and states. We found that a zip code can span multiple cities, districts, and states https://gis.stackexchange.com/questions/53918/determining-which-us-zipcodes-map-to-more-than-one-state-or-more-than-one-city. Further, the dataset documentation mentions that the zip codes are randomly generated with values between 4000 and 6000. So, we proved that the functional dependencies we came up with were invalid. Moreover, since this issue is technically valid, we left the table as is without splitting.
- The relation disposition has the following functional dependencies disp_id → client_id, account_id, type. Here disp_id is the super key, since it determines all the other attributes.But there are non-prime attributes determining another non-prime attributes (3NF fails) i.e client_id → account_id,type and disp_id. Clearly, the FD violates the BCNF. So we decompose the relation into two tables disposition(disp_id,client_id) and client_account_map(client_id,account_id,type). Both the new relations are now in BCNF.
- The relation district has following functional dependencies district_id \longrightarrow city, state_name, state_abbrev, region, division. state_name --> state_abbrev, region, division; state_abbrev --> state_name, region, division. Here in the first FD the district id is the super key, since it determines all the other attributes. Also, the above functional dependency is non-trivial. It satisfies the BCNF conditions. But in the second and third FD's, the state name and state abbrev are not super keys. Therefore, the relation disposition is not in BCNF. So, it is decomposed into two relations district (district id, city, state name) and state(state abbrev, state name, region, division). Both the new relations are now in BCNF.
- The relation loan has the following functional dependencies loan_id → account_id, amount, duration, payments, status, date, location, purpose. Here loan_id is the super key, since it determines all the other attributes. There is no other non-prime attribute determining any other non-prime attribute(3NF). Also, the above functional dependency is non-trivial. Therefore, the relation loan is in BCNF.

- The relation order has the following functional dependencies order_id → account_id, bank_to, account_to, amount, k_symbol. Here order_id is the super key, since it determines all the other attributes. There is no other non-prime attribute determining any other non-prime attribute(3NF). Also, the above functional dependency is non-trivial. Therefore, the relation order is in BCNF
- The relation transaction has the following functional dependencies trans_id → account, amount, balance, bank string, date, type, operation. Here trans_id is the super key, since it determines all the other attributes. There is no other non-prime attribute determining any other non-prime attribute(3NF). Also, the above functional dependency is non-trivial. Therefore, the relation transaction is in BCNF
- The relation callcenterlogs has the following functional dependencies call_id → date_received, complaint_id, rand_client, phonefinal, vru_line, priority, type, outcome, server, ser_start, ser_exit, ser_time. Here call_id is the super key, since it determines all the other attributes. There is no other non-prime attribute (3NF). Also, the above functional dependency is non-trivial. Therefore, the relation callcenterlogs is in BCNF.
- The relation crmevents has the following functional dependencies complaint_id → date received, product, sub-product, issue, sub-issue, consumer complaint narrative, tags, consumer consent provided, submitted via, date sent to company, company response to consumer, timely response, consumer disputed, client_id. Here complaint id is the super key, since it determines all the other attributes. There is no other non-prime attribute determining any other non-prime attribute(3NF). Also, the above functional dependency is non-trivial. Therefore, the relation crmevents is in BCNF.
- The relation crmreviews has the following functional dependencies review_id → date, stars, reviews, product, district_id. Here review_id is the super key, since it determines all the other attributes. There is no other non-prime attribute determining any other non-prime attribute(3NF). Also, the above functional dependency is non-trivial. Therefore, the relation crmreviews is in BCNF.

VII. TRANSFORMATION FROM INITIAL SCHEMA TO THE FINAL SCHEMA

A. Final ER Diagram

After decomposing district and disposition tables using BCNF, the final Entity relationship diagram is represented in Fig. 14 It shows the relation between different tables in the database.

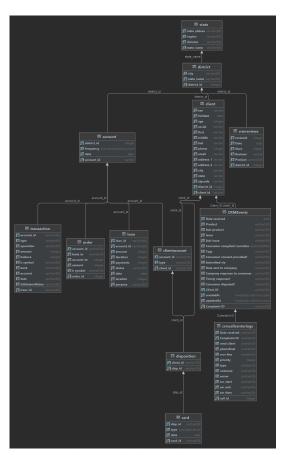


Fig 14: Final ER Diagram

B. Relations after BCNF Provement

 We now have 13 relations in the database after BCNF decomposition. The details of the relations are described below:

Name	Data type	Description	Default value	Null constraints
account_id	varchar	Account id of the	NA	NOT NULL
		account		
district_id	integer	District if of the	NA	NOT NULL
		customer		
frequency	enum	Account issuance	NA	NOT NULL
		frequency		
date	date	Account opening	NA	NOT NULL
		date		

Fig 15: Schema of Account table

Name	Data type	Description	Default value	Null constraints
card_id	varchar	Card if of the card	NA	NOT NULL
disp_id	varchar	Disposition Id of	NA	NOT NULL
		the card		
type	enum	Type of card	NA	NOT NULL
date	date	Card issuance	NA	NOT NULL
		date		

Fig 16: Schema of Card Table

Name	Data type	Description	Default value	Null constraints
sex	varchar	Gender of the	NA	Not null
		client		
fulldate	date	Date on which	NA	Not null
		client registered		
age	integer	Age of the client	NA	Not null
social	varchar	Social security	NA	Not null
		number of the		
		client		
first	varchar	First name of the	NA	Not null
		client		
middle	varchar	Middle name of	NA	Nullable
		the client		
last	varchar	Last name of the	NA	Not null
		client		
phone	integer	Phone number of	NA	Not null
		the client		
email	varchar	Email address of	NA	Not null
		the client		
address_1	varchar	Address Line 1 of	NA	Not null
		the client		
address_2	varchar	Address Line 2 of	NA	Nullable
		the client		
city	varchar	City of the	NA	Not null
		beneficiary		
state	varchar	State of the	NA	Not null
		beneficiary		
zipcode	varchar	Zipcode of the city	NA	Not null
district_id	integer	District Id of	NA	Not null
		where the		
		beneficiary lives		
client_id	varchar	Client ID, unique	NA	Not null
		ID of a client		

Fig 17: Schema of client Table

Name	Data type	Description	Default value	Null constraints
trans_id	varchar	Transaction id	NA	NOT NULL
Account	varchar	Account number	NA	NOT NULL
Amount	Integer	Transaction amount	NA	NOT NULL
Balance	Integer	Balance amount before transaction	NA	NOT NULL
Bank	varchar	Name of the bank	NA	NULL
Date	Date	Transaction date time	NA	NOT NULL
type	varchar	Credit or Debit	NA	NOT NULL
Operation	varchar	Operation that initiated the transaction	NA	NOT NULL

Fig 18: Schema of transaction table

Name	Data type	Description	Default value	Null constraints
order_id	integer	Uniquely	N/A	NOT NULL
		identifies each		
		order		
account_id	varchar(50)	identifies each	N/A	NOT NULL
		bank account		
bank_to	varchar(50)	Identifies the	N/A	NOT NULL
		bank to which		
		money is		
		transferred		
account_to	integer	Identifies the	N/A	NOT NULL
		account to which		
		money is		
		transferred		
amount	integer	Identifies the	N/A	NOT NULL
		amount of the		
		order		
K_symbol	varchar(50)	Identifies the	N/A	NULL
		purpose of the		
		payment		

Fig 19: Schema of order Table

Name	Data type	Description	Default value	Null constraints
loan_id	varchar(50)	Uniquely	N/A	NOT NULL
		identifies each		
		loan		
account_id	varchar(50)	identifies each	N/A	NOT NULL
		bank account		
amount	integer	Identifies the loan	N/A	NOT NULL
		amount		
duration	integer	Identifies the loan	N/A	NOT NULL
		tenure		
payments	integer	Identifies the loan	N/A	NOT NULL
	_	payments		
status	varchar(50)	Identifies the loan	N/A	NOT NULL
		status		
date	varchar(50)	Identifies the loan	N/A	NOT NULL
		starting date		
location	integer	Identifies the	N/A	NOT NULL
		location number		
purpose	varchar(50)	Identifies the loan	N/A	NOT NULL
		purpose		

Fig 20: Schema of loan table

Name	Data type	Description	Default value	Null constraints
Date received	varchar(50)	Date when the	NA	NOT NULL
		complaint was		
		received		
Complaint Id	varchar(50)	Unique Identifier	NA	NOT NULL
		for the complaint		
Rand client	varchar(50)		NA	NULL
Phonefinal	varchar(50)		NA	NULL
Vru_line	varchar(50)		NA	NULL
Call_id	varchar(50)	Unique Identifier	NA	NULL
		of the call log		
Priority	varchar(50)	Priority of the	NA	NULL
		complaint		
Type	varchar(50)	Type of complaint	NA	NULL
Outcome	varchar(50)	Outcome	NA	NULL
		resolution of the		
		complaint		
Server	varchar(50)	Executive who	NA	NULL
		attended the		
		customer		
Ser_start	varchar(50)	When did the	NA	NOT NULL
		service start		
Ser_exit	varchar(50)	When did the	NA	NOT NULL
		service end		
Ser_time	varchar(50)	Total service time	NA	NOT NULL
		elapsed		

Fig 21: Schema of Call center logs Table

Name	Data type	Description	Default value	Null constraints
Date Received	Date	Date of the	NA	NOT NULL
		Consumer		
		Relation Event		
Product	Varchar(50)	Product involved	NA	NOT NULL
		in the event		
Sub-product	Varchar(50)	Sub Product	NA	NULL
,		category		
Issue	Varchar(50)	Issue in Product,	NA	NOT NULL
		main category		
Sub-Issue	Varchar(50)	Issue in Product,	NA	NOT NULL
		sub category		
Consumer	Varchar	Narrative of issue	NA	NULL
Complaint		as per customer		
Narrative				
Tags	Varchar(50)	Tags that are	NA	NULL
		relevant to the		
		nature of		
		complaint		
Consumer	Varchar(50)	If consumer	NA	NOT NULL
Consent Provided	varenar(50)	provided consent		110111022
00113011011000		to call them back		
Submitted via	Varchar(50)	Medium via which	NA	NOT NULL
		the event was		
		registered		
Date sent to	Varchar(50)	Date the event	NA	NOT NULL
company		was sent to the		
company		company		
Company	Varchar(50)	Company	NA.	NOT NULL
response to		resolution of the		
customer		complaint		
Timely response	Varchar(50)	Yes/No	NA	NOT NULL
Consumer	Varchar(50)	If the consumer	NA.	NULL
disputed	(50)	disputed against		
,		the resolution		
Complaint Id	Varchar(50)	Unique Id of the	NA	NOT NULL
22	12.2.3(50)	complaint		
Client ID	Varchar(50)	Id of the client	NA	NULL
		who registered		
		the complaint		

Fig 22: Schema of CRM Events Table

Name	Data type	Description	Default value	Null constraints
Date	date	Date of the review	NA	NULL
Stars	integer	Number of stars rating the service	NA	NOT NULL
Reviews	varchar	The actual Review	NA	NULL
Product	varchar(50)	Product against which the review is made	NA	NOT NULL
district_id	integer	District ID at which the product was reviewed by customer	NA	NOT NULL

Fig 23: Schema of CRM Reviews Table

Name	Data type	Description	Default value	Null constraints
district_id	integer	Uniquely	N/A	NOT NULL
	_	identifies each		
		district		
city	varchar(50)	Identifies the city	N/A	NOT NULL
		of the client to		
		corresponding		
		district		
state_name	varchar(50)	Identifies the	N/A	NOT NULL
	1	state name		

Fig 24: Schema of District Table

Name	Data type	Description	Default value	Null constraints
state_name	varchar(50)	Identifies the	N/A	NOT NULL
		state name		
state_abbrev	varchar(50)	Identifies State's	N/A	NOT NULL
		name by short		
		abbreviation		
region	varchar(50)	Identifies the	N/A	NOT NULL
		region to the		
		corresponding		
		district		
division	varchar(50)	Identifies the	N/A	NOT NULL
		division to the		
		corresponding		
		district		

Fig 25: Schema of State Table

Name	Data type	Description	Default value	Null constraints
disp id	varchar(10)	Uniquely	N/A	NOT NULL
alop_ia	varona (20)	identifies each	,	
		disposition		
client_id	varchar(10)	Identifies each	N/A	NOT NULL
		client		

Fig 26: Schema of Disposition Table

Name	Data type	Description	Default value	Null constraints
client_id	varchar(10)	Identifies each	N/A	NOT NULL
		client		
account_id	varchar(10)	Identifies each	N/A	NOT NULL
		account		
type	enum	Identifies whether	N/A	NOT NULL
		its user or owner		

Fig 27: Schema of Client Account Table

C. Database Constraints for tables formed after decomposition

- Primary Keys:

- * Attribute state_name uniquely identifies each state and is a primary key for state table
- * Attribute client_id and account_id uniquely identifies each client account and is a composite primary key for clientaccount table
- * Attribute disp_id uniquely identifies each disposition and is a primary key for the disposition table
- * Attribute disrict_id uniquely identifies each district and is a primary key for the district table

- Nullable and Default Constraints:

for all the tables there is no default constraint and all the attributes are non-nullable.

VIII. PROBLEMS WHILE HANDLING LARGER DATA SETS

One of the problems that we have observed using larger data sets is taking longer execution times.one such scenario is when we want to query transaction table on date columns. Since the transaction table is huge, it is taking longer time to retrieve data. So, we have adopted indexing concept on the date column and have observed the execution time reduced drastically from 360.413 ms to 0.186 ms.

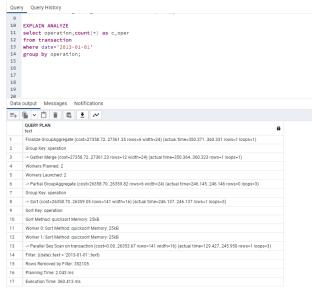


Fig 25: Before - Without Indexing

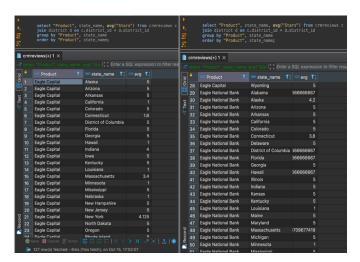


Fig 26: After - Indexing on date

IX. BASIC QUERIES

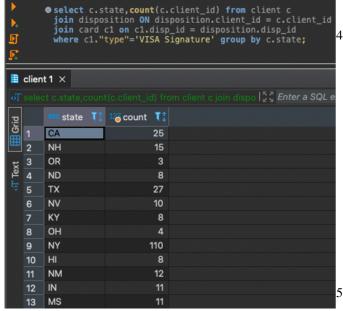
1) Find the average rating of each product of Eagle National Bank for each state

```
select "Product", state_name, avg("Stars") from crmreviews c
join district d on c.district_id = d.district_id
group by "Product", state_name order by "Product", state_name;
```



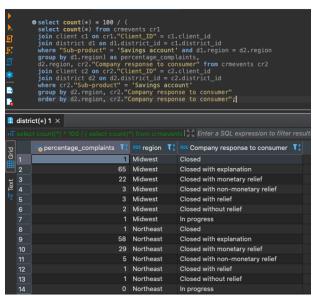
2) Find the distribution of clients in each state that has VISA signature Card.

select c.state,count(c.client_id) from client c
join disposition ON disposition.client_id = c.client_id
join card c1 on c1.disp_id = disposition.disp_id
where c1."type"='VISA Signature' group by c.state;



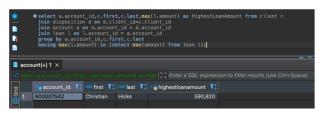
3) For a particular sub-product, let's say "Savings Account", find how the customer support performed in terms of how many queries by customers were closed/open per region.

select count(*) * 100 / (
select count(*) * 100 / (
select count(*) from crmevents cr1
join client c1 on cr1."Client_ID" = c1.client_id
join district d1 on d1.district_id = c1.district_id
where "Sub-product" = 'Savings account' and d1.region = d2.region
group by d1.region) as percentage_complaints,
d2.region, cr2."Company response to consumer" from crmevents cr2
join client c2 on cr2."Client_ID" = c2.client_id
join district d2 on d2.district_id = c2.district_id
where cr2."Sub-product" = 'Savings account'
group by d2.region, cr2."Company response to consumer"
order by d2.region, cr2."Company response to consumer";



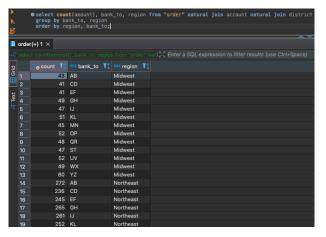
4) Find the account details of the person that has taken the highest loan amount

select a.account_id,c.first,c.last,max(l.amount) as HighestLoanAmount from client c
join disposition d on d.client_id=c.client_id
join account a on a.account_id = d.account_id
join loan l on l.account_id = a.account_id
group by a.account_id,c.first,c.last
having max(l.amount) in (select max(amount) from loan l);

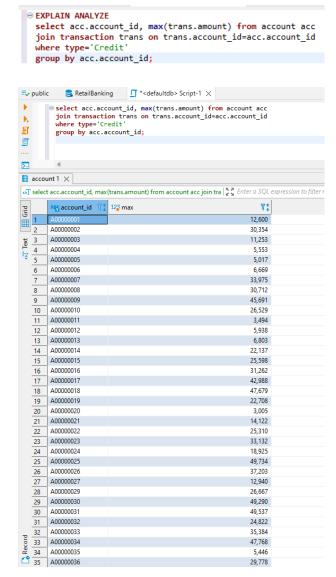


In any particular region, how much money was transferred from Eagle National Bank to other banks?

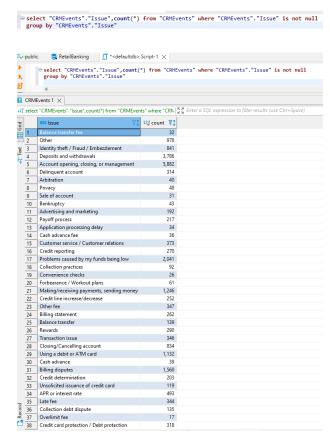
select count(amount), bank_to, region from "order"
natural join account
natural join district
group by bank_to, region
order by region, bank_to;



6) Find the maximum transaction of each account using Credit as transaction type



7) Find the count of number of events registered for each Issue in crmevents which are not null



1) Insert / Update Queries:

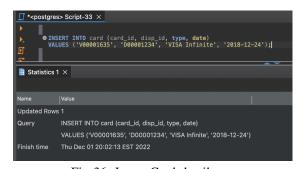


Fig 36: Insert Card details

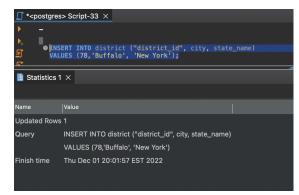


Fig 37: Add a district

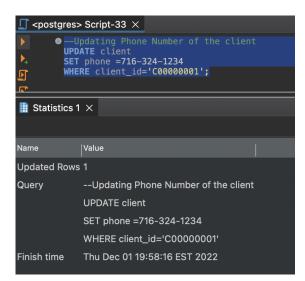


Fig 38: Update phone number of a client

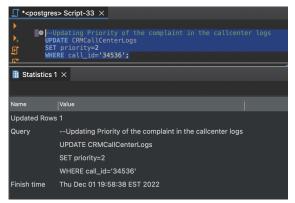


Fig 39: Update priority of a complaint



Fig 40: delete account based on account_id

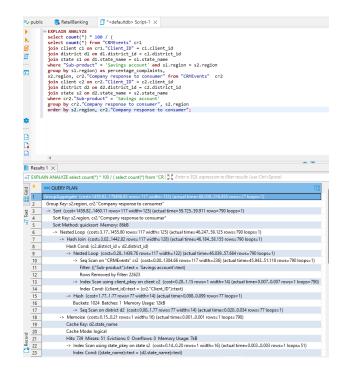


Fig 41: Delete order with order id and empty K_symbol

X. QUERY EXECUTION ANALYSIS

In this part, three of the queries has been executed and analyzed using 'EXPLAIN ANALYZE'.

1) For a particular sub-product, let's say "Savings Account", find how the customer support performed in terms of how many queries by customers were closed/open per region.



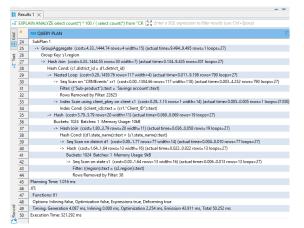


Fig 27: Before - Without Indexing

Here cost=1459.82 and Execution Time: 321.292 ms Lets now index on Sub-product column in CRMEvents table and region column on state as they are executing in sequential scan which is making the query execution time and cost more.

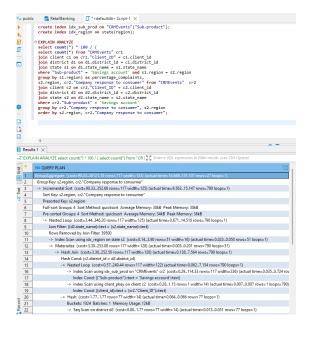




Fig 28: After Indexing

cost=90.33 and Execution Time: 151.332 ms We can see there is significant decrease in the cost and execution time after Indexing.

2) Find the maximum transaction of each account using Credit as transaction type:



Fig 28: Before Indexing

cost=16593.46 and Execution Time: 472.276 ms

Here as the transaction type is taking sequential scan and is causing the execution time of the query longer, we tried to index on transaction type column and see the results

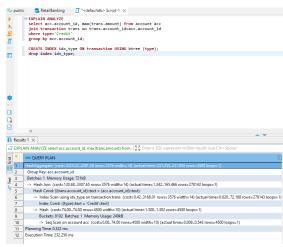


Fig 28: After Indexing

cost=3325.53 and Execution Time: 232.250 ms We can see there is significant decrease in the cost and execution time after Indexing.

3) Find the count of number of events registered for each Issue in crmevents which are not null

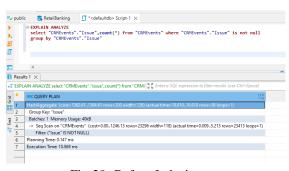


Fig 28: Before Indexing

cost=1362.61 and Execution Time: 10.869 ms

Here as the crmevents issue is taking sequential scan and is causing the execution time of the query longer, we tried to index on crmevents "issue" column and see the results



Fig 28: After Indexing

cost=0.29 and Execution Time: 4.570 ms We can see there is significant decrease in the cost and execution time after Indexing.

XI. DASHBOARD

The web application made as a part of the bonus task is up and available at https://lionfish-app-y3ij5.ond igitalocean.app/



Fig 29: Home Page



Fig 30: Search Clients



Fig 31: Search Loans



Fig 32: Search Transactions

letal Banking Data - CRM	l e
Submit a complaint	
Sierc_D	
00004597	
VORACE	
Credit Cord	
lab-product	
564e	
biling deputes	
Like-income	
Onsumer complaint narrative	
Credit card bill for the month Nov 2022 has an enknown fee	
ito	
Consumer consent provided?	
identited via	
Phone	
Submit	
Past Complaints	

Fig 33: Complaint submission Portal

Past Complaints										
Complaint ID	Date received	Product	Sub-product	Issue	Sub- issue	Submitted via	Date sent to company	Client_ID	Actions	
CR3511858977	2022-12-02	Credit Card		Billing disputes		Phone	2022-12-02	C00004587	Update Delete	

Fig 34: Complaint submission Portal — Submitted Complaint



Fig 35: Search Complaints

FUTURE SCOPE

- * Website and Public Portal We have already built a CRM dashboard that would help the bank officials manage behind-the-scenes. A future prospect is to add a public-facing customer portal to help audience at a broader scale interact with Eagle National Bank. Our database and design would ensure that there is no redundant data across the tables and maintain database's integrity.
- Login Credentials Personalized dashboards can be secured with login credentials and distributed to officials to prevent fraudulent activities.
- * **Trigger** We can add Triggers at suitable places to perform routine cleanup activities to maintain the sanity of the database.

REFERENCES

[1] "Retail Banking Demo Data - Dataset by Lpetrocelli." data.world, May 3, 2022. https://data.world/lpetrocelli/retail-banking-demo-data.