



Executive Finance Overview

2019

2020

2021

2022

Q1

Q2

Q3

Q4

YTD

YTG

Net Sales

\$1.64bn[✓]
LY: \$0.82bn (+99.42%)

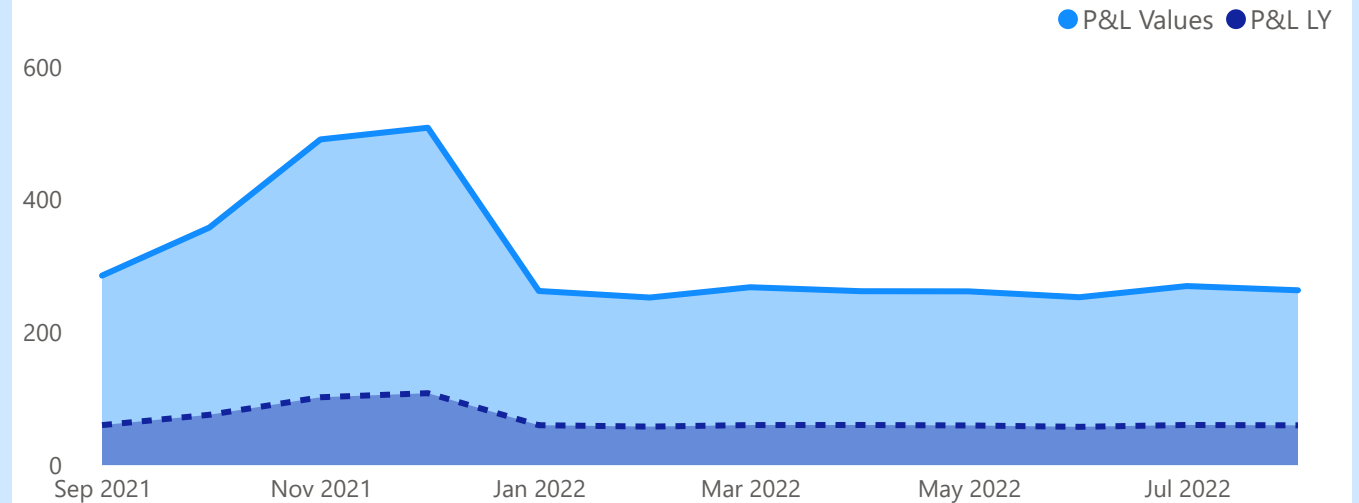
Gross Margin %

37.75%[✓]
LY: 36.49% (+3.44%)

Net Profit %

-14.13%!
LY: -6.63% (-113%)

Performance of Net Sales Over Time



Measure Name	2022	LY	YoY	YoY %
Gross Sales	7,370.14	1,664.64	5,705.50	77.41
- Pre Invoice Deduction	1,727.01	392.50	1,334.51	77.27
Net Invoice Sales	5,643.13	1,272.13	4,370.99	77.46
- Post Invoice Deduction	1,243.54	281.64	961.90	77.35
- Post Invoice Other Deduction	663.42	166.65	496.77	74.88
- Total Post Invoice Deduction	1,906.95	448.29	1,458.67	76.49
Net Sales	3,736.17	823.85	2,912.32	77.95
- Manufacturing Cost	2,197.28	497.78	1,699.50	77.35
- Freight Cost	100.49	22.05	78.43	78.05
- Other Cost	15.52	3.39	12.14	78.17
- Total COGS	2,313.29	523.22	1,790.07	77.38
Gross Margin	1,422.88	300.63	1,122.25	78.87
Gross Margin %	38.08	36.49	1.59	4.18
GM / Unit	15.76	5.99	9.77	61.97
Operational Expense	1,945.30	355.28	1,590.02	81.74
Net Profit	-522.42	-54.65	-467.77	89.54
Net Profit %	-13.98	-6.63	-7.35	52.56

market	P&L Values	P&L YoY Chg %
⊕ Australia	119.33	7687.23%
⊕ Canada	251.83	8177.70%
⊕ China	147.43	7973.70%
⊕ France	98.75	6170.28%
⊕ India	945.34	7771.44%
⊕ Norway	102.93	8038.61%
⊕ Philipines	129.23	6759.27%
⊕ South Korea	300.59	7870.54%
⊕ United Kingdom	176.19	7461.19%
⊕ USA	770.26	8285.65%

segment	P&L Values	P&L YoY Chg %
⊕ Accessories	454.10	4608.06%
⊕ Desktop	711.08	9347.07%
⊕ Networking	38.43	-1749.53%
⊕ Notebook	1,580.43	8313.84%
⊕ Peripherals	897.54	8144.83%
⊕ Storage	54.59	31.56%