



Says

What have we heard them say?  
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?



Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?



Does

What behavior have we observed?  
What can we imagine them doing?

BANKER

ASK; In this paper we presented the ASK system, a system for effectively connecting people to each other. The system impliments an inteeligent mactching mechanism which uses knowledge derived from past experiences

Interest rate, repayment period, and fees vary depending on the lender and the type of loan

Need minimum human interaction

Better security me ashrus

Verify scanned documents manually

Property diocuments and salary certificate has been seriously viewed.

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Final approval will be done by a human being (Manager)