1. Customers.csv

• Objectives:

- o Understand customer demographics and segmentation potential.
- o Identify key customer characteristics.
- o Identifying unique values in dataset.

Key Analyses:

Data Visualization:

- Histograms and box plots for numerical features to understand their distribution.
- Bar charts and countplots for categorical features to analyze their frequencies.
- Scatter plots to visualize relationships between features.

o **EDA**:

 I have done Exploratory Data Analysis on Customers dataset to show the analysis of Signup by Years and customer distribution by region.

Potential Insights:

- o Identify key customer segments based on Region, SignUpDate.
- Understand the distribution of customer demographics.
- o Discover any potential correlations between customer attributes.

2. Transactions.csv

• Objectives:

- Understand purchase behavior and patterns.
- Analyse sales trends and product performance.

Key Analyses:

 Descriptive Statistics: Calculate total sales, average order value, and other relevant metrics.

Data Visualization:

- Time series plots to analyse sales trends over time.
- Histograms and box plots for numerical features.
- Bar charts to analyse product popularity and sales distribution across different categories.

o EDA:

- I have done Exploratory Data Analysis on transaction dataset to show the analysis of distribution by quantity, price, totalvalue.
- I have done analysis on Analyze Transaction Dates, and also done Correlation Heatmap for Numerical Features.

Potential Insights:

- Identify peak sales periods and seasonality.
- Analyze customer purchase frequency and recency.
- o Understand product performance and identify best-selling items quentity.

3. Products.csv

• Objectives:

- o Understand product characteristics and their distribution.
- o Identify potential relationships between product attributes.

Key Analyses:

 Descriptive Statistics: Calculate summary statistics for numerical features (e.g., Price).

Data Visualization:

- Histograms and box plots for numerical features.
- Bar charts and count plots for categorical features (e.g., ProductCategory).
- Scatter plots to visualize relationships between price and other features (if available).

o EDA:

 I have done Exploratory Data Analysis on product dataset to show the analysis of distribution by price, product category, product price

• Potential Insights:

- Understand the price distribution and identify price ranges for different product categories.
- o Analyze the popularity and distribution of different product categories.
- o Identify potential relationships between product attributes and price.