HOW TO LEVERAGE ONLINE REVIEWS TO GROW YOUR BUSINESS



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Some recent studies reveal that the majority of consumers trust online reviews as deeply as they trust a personal referral. – Source

Nearly 90 percent of customers say that online reviews influence their buying decision. - Source

List of most common review sites:

- Amazon
- Angie's List
- Better Business Bureau (BBB)
- Bing Places
- Citysearch
- Consumer Reports
- Demand Force
- Dex Knows
- DoneRight.com by LendingTree

- Epinions.com
- Google My Business
- Home Advisor
- Insider Pages
- Judy's Book
- MerchantCircle
- Trip Advisor
- Yahoo! Local
- Yellow Pages
- Yelp!

Source

Helpful Articles

- How Online Customer Reviews Help SEO and Drive Sales Growth
- How to Deal with Negative Reviews
- How to Track What People Are Saying About Your Business Online
- How to Take Control of Your Business's Online Reviews
- How to Get More Google Reviews



- Find and Claim Your Yelp Business Page
- How to Ask Customers for Reviews (and actually get them)
- The Complete Guide to Social Media Analytics
- How to Get More Customer Reviews on Your Facebook Business Page
- Enabling Facebook Reviews

Social Media Monitor Apps

- Sprout Social
- Tweetdeck
- Hootsuite
- Google Alerts

Suggested Google Search Terms for Further Study

- Reputation management
- Small business review monitoring

