USE LINKEDIN AND FACEBOOK GROUPS TO BUILD RELATIONSHIPS



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Participating in Online Networking Groups Can Lead to Opportunity

2 Groups We Suggest for Madico Window Film Dealers to Join

- Window Film Pros (on LinkedIn)
- Window Film Pros (on Facebook)

And, of course, feel free to join groups of any related industries where you feel you (and others in the group) will benefit.

Remember, Success Participating in Online Groups Starts with Etiquette

- Do not join an online group to make a sales pitch. You'll be branded a spammer and likely removed from the group.
- Share your ideas.
- Share your challenges.
- Share opportunities.
- Contribute constructively to help others in the group, so they'll want to help you in return.
- Offer appreciation when others offer you help.
- Don't be a stranger. Check in at least once a week, or you'll have difficulty forming relationships.

In short, behave online as you would if you were at a live networking events.

