

**0**

**MATJHABENG MUNICIPALITY**

# **ANNEXURES**

**FOR THE**

**SECTION 80 PORTFOLIO COMMITTEE**

**FOR**

**LOCAL ECONOMIC DEVELOPMENT  
(LED)**

**CONVENED FOR**

**WEDNESDAY, 10 JULY 2019**

**AT**

**10:00**

**AT**

**4<sup>TH</sup> FLOOR, ROOM 402, ONE REINET BUILDING**

**NOTES: HARMONY AND MATJHABENG  
PRESENTATIONS BY PROSPECTIVE BIDDERS FOR THE MLM LED STRATEGY**

<b>Date and Time:</b>	23 November 2018 at 09H00					
<b>Venue:</b>	FS Regional Office, Main Boardroom					
<b>Present (Harmony):</b>	L Shabe (Chairperson)	LS	J Ellis	JE		
<b>Present (Matjhabeng Local Municipality Management):</b>	L Thabana	LT	L Kobue	LK		
<b>Apologies:</b>	R Manacas	RM	B Golele	BG		
<b>Presenters</b>	See attendance register as attached					
<b>Notes Taker:</b>	L Shabe	LS				
<b>NO</b>	<b>AGENDA ITEM</b>			<b>RESPONSIBLE PERSON</b>		<b>DUE DATE</b>
<b>1.</b>	<b>WELCOME AND APOLOGIES</b>					
	1.1 The chairperson welcomed all attendees present from Harmony and the Municipality  1.2 An introduction of each attendee was accorded and the session was declared duly constituted. The attendance register was circulated for signature.					
<b>2.</b>	<b>APOLOGIES</b>					
	2.1 An apology was rendered on behalf of Roche Manacas (RM) from the procurement department as well as Barry Golele (BG) from the municipality.					
<b>3.</b>	<b>CONFIRMATION OF AGENDA</b>					
	3.1 Agenda accepted as attached					
<b>4.</b>	<b>BACKGROUND AND PANEL DISCUSSION</b>					

	<p>4.1 The purpose of the session is to listen to presentations of proposals on the LED Strategy for the Matjhabeng Local Municipality from different companies</p> <p>4.2 Though the municipality had recommended a company to conduct this exercise, Harmony felt it wanted to test the market to see who else that is out there can provide the service.</p> <p>4.3 The final procurement of the service provider will done by Harmony following its procurement processes however the input of the municipality being the custodian of the LED strategy and having provided the specifications is important but not the determining factor.</p> <p>4.4 Companies will each be given 35 minutes to present and there will be discussions to check whether they have answered to the mandate.</p> <p>4.5 The assessment and evaluation of the presentations will focus on the following elements;</p> <ul style="list-style-type: none"> <li>- Methodology</li> <li>- Experience and Technical know-how</li> <li>- Resource</li> <li>- Duration.</li> </ul> <p>4.6 The companies presented as in the agenda.</p>		
<b>5.</b>	<b>PRESENTATIONS</b>		
	<p><b>5.1 Individual Companies</b></p>		

<b>LED Strategy Comparative Summary</b> Date : 23/11/2018					
<i>Company</i>	Letsete BEHUB	Genesis/ Exploits	Urban Econ	IDEP	Kenosis Heights
<i>Pricing (excl)</i>	R585 000	R830 047	R695 940	R502 941	R1219 000
<i>Duration- months</i>	6	6	5	6	6
<i>BEE</i>	100%	100%	25% (30% to local HDSA)	100%	100%
<i>Locality</i>	GP/ WLK	BFN	BFN	GP/ WLK	WLK

The companies can be approached by Harmony to review their pricing or rates once Harmony has engaged in its internal processes.

## 5.2 Conclusion

There will be a follow up meeting on the 03<sup>rd</sup> of December 2019 to do the final recommendations for consideration by the procurement department.

--	--	--	--

APPROVED: \_\_\_\_\_

CHAIRMAN

DATE

MINUTES OF THE MEETING BETWEEN HARMONY AND MATJHABENG MUNICIPALITY						
<b>Date and Time:</b>	05 December 2018 at 09H00					
<b>Venue:</b>	FS Regional Office, Executive Boardroom					
<b>Present (Harmony):</b>	L Shabe (Chairperson)	LS	J Ellis	JE		
<b>Present (Matjhabeng Local Municipality Management) :</b>	L Thabana	LT	M Leballo	ML		
<b>Apologies:</b>	R Manacas	RM	B Golele	BG	L Kobue	LK
<b>Note Taker:</b>	L Shabe	LS				
<b>NO</b>	<b>AGENDA ITEM</b>	<b>RESPONSIBLE PERSON</b>			<b>DUE DATE</b>	
2	WELCOME AND APOLOGIES					

	<p>1.3 The chairperson welcomed all attendees present from Harmony and the Municipality</p> <p>1.4 An introduction of each attendee was accorded and the session was declared duly constituted. The attendance register was circulated for signature.</p>		
<b>2.</b>	<b>APOLOGIES</b>		
	<p>2.1 An apology was rendered on behalf of Roche Manacas (RM) from the procurement department as well as Barry Golele (BG) and Lebogang Kobue (LK) from the municipality.</p>		
<b>3.</b>	<b>CONFIRMATION OF AGENDA</b>		
	<p>3.2 Recommendation of a company for developing an LED Strategy</p>		
<b>4.</b>	<b>BACKGROUND AND DISCUSSION</b>		
	<p>4.1 On the 23<sup>rd</sup> November 2018 five companies made presentations on how they would formulate the LED strategy for the municipality</p> <p>4.2 Harmony and the Municipality met to discuss the candidates and how they performed so as to get to a shortlist of three companies</p> <p>4.3 Once Harmony has satisfied its internal procurement processes have been followed and the preferred company has been endorsed by the Procurement Awards Committee (PAC) then the preferred company will then be appointment and the contract entered into.</p>		
<b>5.</b>	<b>OTHER PROJECTS IN THE SLP</b>		

--	--	--



	<p><b>5.1 Youth Business Corners</b></p> <p>The service provider has been identified to assist with the planning and the implementation of this project, starting with the pilot site identified in Meloding.</p> <p><b>5.2 Roads project</b></p> <p>Tenders were issued for the consulting engineering company that will Supervise and manage the project. The appointment of the company is expected to be made in January 2019.</p>	
--	--	--



Urban-Econ Development Economists Proprietary Limited (Bloemfontein)  
 3 Sir George Grey Park West,  
 BLEOMFONTEIN  
 9301

By e-mail: [wynand@urban-econ.com](mailto:wynand@urban-econ.com)

ATTENTION: Mr Wynand Myburgh

14 March 2019

Dear sir

**NOTIFICATION OF CONTRACT AWARD. CONTRACT HG/19/03/0018, FOR THE DEVELOPMENT OF THE MATJHABENG LOCAL ECONOMIC DEVELOPMENT STRATEGY.**

We wish to advise that Urban-Econ Development Economists Proprietary Limited (Bloemfontein) has been awarded a Contract under contract number HG/19/03/0018 for the development of the Matjhabeng local economic development strategy, subject to special conditions of contract and all annexures thereto as well as the following conditions: -

**SCOPE OF WORK**

The development of the Matjhabeng local economic development strategy.

**COMMENCEMENT AND DURATION OF CONTRACT**

Notwithstanding the date of signature hereof, the Agreement shall be deemed to have commenced on 15 March 2019 and shall remain in full force and effect until 14 August 2019.

Either Party shall have the right to cancel this Agreement for any reason whatsoever by giving the other Party 30 (thirty) Days written notice of cancellation calculated from the date of delivery of the cancellation letter and the Parties agree that neither Party shall have any right in law to claim any damages from the other Party as a consequence of such cancellation of this Agreement.

Directors: PT Motsepe\* (Chairman), JM Motloba\* (Deputy Chairman), PW Steenkamp (Chief Executive), F Abbott (Financial Director), HE Mashego (Executive Director), JA Chissano\*, FFT De Buck\*, KV Dicks\*, Dr DSS Lushaba\*, M Msimang\*, JL Wetton\*, AJ Wilkens\*, KT Nondumo\*, VP Pillay\*, MV Sisulu\*  
 \*Non-Executive; \*Mozambican

Secretary: Riana Bisschoff

Registration Number: 1950/038232/06

The formal Agreement, containing Harmony Gold Mining Company Limited's special and general conditions of contract as well as Code of Conduct, and any other conditions that may be agreed, for which the above number has been reserved will be processed and forwarded to you with the minimum delay.

Kindly acknowledge your written receipt and acceptance of this document

Yours sincerely

A handwritten signature in black ink, appearing to read 'R Manacas', with a stylized flourish at the end.

**R Manacas**  
**Commodity Cluster Leader - Services**  
**Harmony Gold Mining Company Limited**

**ANNEXURE A****SCHEDULE OF RATES**

The cost of Services detailed include for everything necessary to complete the Services in accordance with the Contract Document and the prices are fully inclusive of all the Contractor's costs including overhead charges, profits, liabilities, transport, training personnel, equipment and insurance, but exclusive of VAT (Value Added Tax).

ITEM	DESCRIPTION	TOTAL RATE
1.	The development of the Matjhabeng local economic development strategy.	R 695,940.00