

Video Game Sales Investment Study

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1. Scenerio

Suppose there is an investor who wants to invest in a gaming platform. However before the investor invests, they want to know which gaming platform between the years 2010 to 2016 has the best NA, EU, and Global sales. The investor also wants to know what video game category produces the most income between 2010 and 2016 while for each video game platform so that they can better invest their money to better profit themselves in the future. The investor also wants to see what developers create more profitable games and the video game categories those developers mainly develop. The investor wants an indepth analyst on the video game platforms, video game categories, and developers before they invest their money.

2. Preparation

The data we are using was uploaded to Kaggle by SID_TWR. SID_TWR stated that this dataset was scraped from VGChartz and Metacritic.

2.1 Load Tidyverse package Before we work on our data we first want to load it into R, but first we must add two R packages into R before we attempt to work with data.

```
# install.packages('Tidyverse')
library(formatR)
library(tidyverse) #Used to load tidyverse package into R.

## -- Attaching packages ----- tidyverse 1.3.2 --
## v ggplot2 3.4.0      v purrr  1.0.1
## v tibble  3.1.8      v dplyr  1.0.10
## v tidyr   1.2.1      v stringr 1.5.0
## v readr   2.1.3      v forcats 0.5.2
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()    masks stats::lag()

library(readr) #Used to load readr package in R to use to read CSV file.
```

2.2 Import dataset

Now we want to use import our dataset into R using the read_csv function that is from our readr package.

```
# Reads the CSV file from the file location using read_csv, and imports the
# file into R, named Video_Games_Sales
Video_Games_Sales <- read_csv("data/Video_Games_Sales_as_at_22_Dec_2016.csv")
```

```
## Rows: 16719 Columns: 16
## -- Column specification -----
## Delimiter: ", "
## chr (7): Name, Platform, Year_of_Release, Genre, Publisher, Developer, Rating
## dbl (9): NA_Sales, EU_Sales, JP_Sales, Other_Sales, Global_Sales, Critic_Sco...
##
## i Use 'spec()' to retrieve the full column specification for this data.
## i Specify the column types or set 'show_col_types = FALSE' to quiet this message.
```

2.3 Preview dataset Before we can work on our dataset, we must first see if the dataset is relevant to our task. In order to accomplish this we must explore the dataset in R.

```
# we use the head() function to get a preview of the dataset.
head(Video_Games_Sales)
```

```
## # A tibble: 6 x 16
##   Name      Platf~1 Year_~2 Genre Publi~3 NA_Sa~4 EU_Sa~5 JP_Sa~6 Other~7 Globa~8
##   <chr>    <chr>  <chr>  <chr> <chr>    <dbl>  <dbl>  <dbl>  <dbl>  <dbl>
## 1 Wii Spo~ Wii    2006   Spor~ Ninten~   41.4   29.0    3.77   8.45   82.5
## 2 Super M~ NES    1985   Plat~ Ninten~   29.1    3.58    6.81   0.77   40.2
## 3 Mario K~ Wii    2008   Raci~ Ninten~   15.7   12.8    3.79   3.29   35.5
## 4 Wii Spo~ Wii    2009   Spor~ Ninten~   15.6   10.9    3.28   2.95   32.8
## 5 Pokemon~ GB     1996   Role~ Ninten~   11.3    8.89   10.2    1      31.4
## 6 Tetris   GB     1989   Puzz~ Ninten~   23.2    2.26    4.22   0.58   30.3
## # ... with 6 more variables: Critic_Score <dbl>, Critic_Count <dbl>,
## #   User_Score <dbl>, User_Count <dbl>, Developer <chr>, Rating <chr>, and
## #   abbreviated variable names 1: Platform, 2: Year_of_Release, 3: Publisher,
## #   4: NA_Sales, 5: EU_Sales, 6: JP_Sales, 7: Other_Sales, 8: Global_Sales
```

We have now seen some of the data set but before we can verify that the data set is relevant we must explore the data set further. To accomplish this we use the glimpse() function

```
# shows a glimpse of the data set along with the attributes.
glimpse(Video_Games_Sales)
```

```
## Rows: 16,719
## Columns: 16
## $ Name      <chr> "Wii Sports", "Super Mario Bros.", "Mario Kart Wii", "~
## $ Platform  <chr> "Wii", "NES", "Wii", "Wii", "GB", "GB", "DS", "Wii", "~
## $ Year_of_Release <chr> "2006", "1985", "2008", "2009", "1996", "1989", "2006"~
## $ Genre     <chr> "Sports", "Platform", "Racing", "Sports", "Role-Playin~
## $ Publisher <chr> "Nintendo", "Nintendo", "Nintendo", "Nintendo", "Ninte~
## $ NA_Sales  <dbl> 41.36, 29.08, 15.68, 15.61, 11.27, 23.20, 11.28, 13.96~
## $ EU_Sales  <dbl> 28.96, 3.58, 12.76, 10.93, 8.89, 2.26, 9.14, 9.18, 6.9~
## $ JP_Sales  <dbl> 3.77, 6.81, 3.79, 3.28, 10.22, 4.22, 6.50, 2.93, 4.70,~
## $ Other_Sales <dbl> 8.45, 0.77, 3.29, 2.95, 1.00, 0.58, 2.88, 2.84, 2.24, ~
## $ Global_Sales <dbl> 82.53, 40.24, 35.52, 32.77, 31.37, 30.26, 29.80, 28.92~
## $ Critic_Score <dbl> 76, NA, 82, 80, NA, NA, 89, 58, 87, NA, NA, 91, NA, 80~
## $ Critic_Count <dbl> 51, NA, 73, 73, NA, NA, 65, 41, 80, NA, NA, 64, NA, 63~
## $ User_Score <dbl> 8.0, NA, 8.3, 8.0, NA, NA, 8.5, 6.6, 8.4, NA, NA, 8.6,~
## $ User_Count  <dbl> 322, NA, 709, 192, NA, NA, 431, 129, 594, NA, NA, 464,~
## $ Developer   <chr> "Nintendo", NA, "Nintendo", "Nintendo", NA, NA, "Ninte~
## $ Rating      <chr> "E", NA, "E", "E", NA, NA, "E", "E", "E", NA, NA, "E",~
```

Now we want to look at all the columns within the data set. We accomplish this using the `colnames()` function.

```
# Shows the name of the columns in the Video_Games_Sales data set.
colnames(Video_Games_Sales)
```

```
## [1] "Name"           "Platform"       "Year_of_Release" "Genre"
## [5] "Publisher"      "NA_Sales"       "EU_Sales"        "JP_Sales"
## [9] "Other_Sales"    "Global_Sales"   "Critic_Score"     "Critic_Count"
## [13] "User_Score"     "User_Count"     "Developer"        "Rating"
```

Now we want to determine the size of the data set so we use the `dim()` function to determine the data sets size

```
# After using the dim() function we see that the length of the data set is 16
# and that there is 16719 rows.
dim(Video_Games_Sales)
```

```
## [1] 16719    16
```

To continue our exploration we wish to see the data type of each column, in order to accomplish this we use the `class` function.

```
# We use the sapply() function to apply the class function on each attribute of
# our data set.
sapply(Video_Games_Sales, class)
```

```
##           Name           Platform Year_of_Release           Genre           Publisher
## "character" "character"    "character"    "character"    "character"
##      NA_Sales      EU_Sales      JP_Sales      Other_Sales      Global_Sales
## "numeric"    "numeric"    "numeric"    "numeric"    "numeric"
## Critic_Score Critic_Count User_Score User_Count Developer
## "numeric"    "numeric"    "numeric"    "numeric"    "character"
##           Rating
## "character"
```

From viewing our data set we see that our data set is relevant to our task and has given us insight to our data set which will allow us to move on to the next step.

3. Data Cleaning

Though we can see that our data set has information that can be used for our problem there is also irrelevant data in the data set, in order to focus on the information that we need we will need to clean the data set using transformations.

3.1 Since we are focusing on the video game sales between 2010 to 2016 we will shrink the data set by filtering it.

```
# use the filter() function to remove all rows where the release year is not
# between 2010 and 2016. Then we store it in a new data set called
# gamesales2010_2016
gamesales2010_2016 <- filter(Video_Games_Sales, Year_of_Release >= 2010)
gamesales2010_2016 <- filter(gamesales2010_2016, Year_of_Release <= 2016)
# We use the dim() function and see that the amount of rows in the data set.
dim(gamesales2010_2016)
```

```
## [1] 5277 16
```

3.2 We will now filter all rows where the Year_of_Release is unknown.

```
# The filter() function removes all values that are 'N/A' in the
# Year_of_Release column
gamesales2010_2016 <- filter(gamesales2010_2016, Year_of_Release != "N/A")
# nrow() prints out the number of rows in gamesales2010_2016.
nrow(gamesales2010_2016)
```

```
## [1] 5277
```

We have decided to remove all rows where the Year_of_Release is “N/A” because there are not too much “N/A” value’s missing in the Year_of_Release column which would greatly impact our data set, because of this we are able to easily remove the “N/A” values from the data set without having to worry about our results being greatly influenced.

3.3 We want to find and remove any duplicated files so we use the duplicated() function.

```
# We use the duplicated() to find all rows where they are repeated occurrences.
# Then we use the ! to filter them out from the graph.
gamesales2010_2016 <- gamesales2010_2016[!duplicated(gamesales2010_2016), ]
# We use #nrow() function to see the amount of rows left in the data set.
nrow(gamesales2010_2016)
```

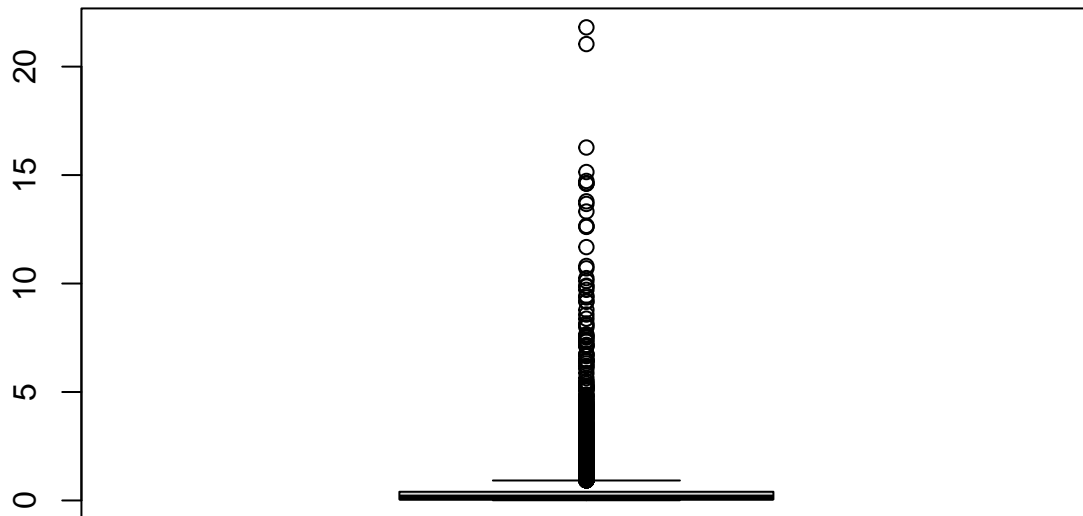
```
## [1] 5277
```

After checking/removing all duplicated files in the data set we see view how many rows are in the data set. We notice that the number of rows did not decrease so there were no repeated values in the dataset.

3.4 We want to identify any outliers that are in our data set before we can continue any further. To accomplish this what we want to do is use a boxplot graph to identify any outliers in the graph. Because the numeric columns we will be focusing on are Global and NA Sales we will only look for outliers in these two columns.

```
# We create a boxplot for the Global Sales in gamesales_2010_2016 then set the
# title to 'Global Sales BoxPlot'.
boxplot(gamesales2010_2016$Global_Sales, main = "Global Sales BoxPlot")
```

Global Sales BoxPlot



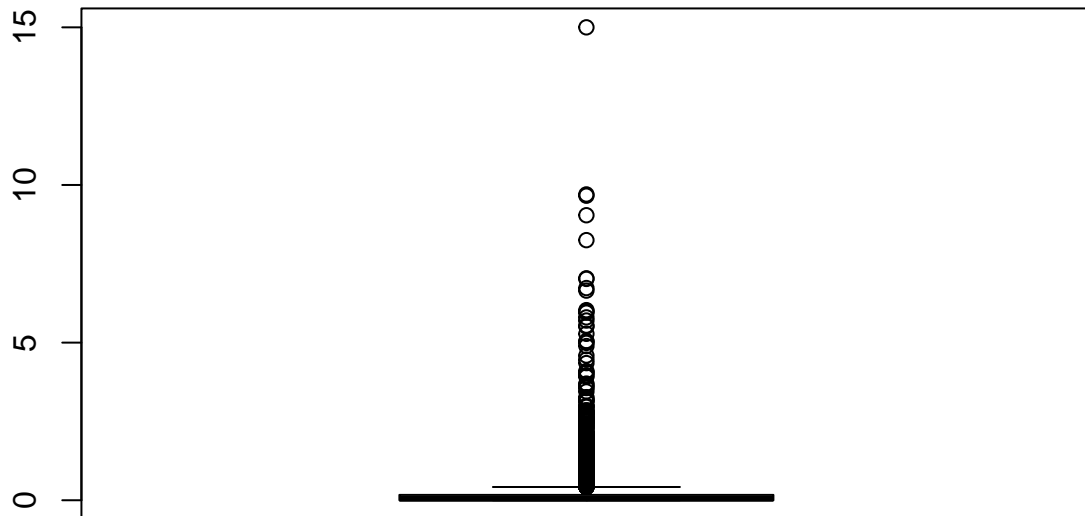
```
# We create a new variable outliers, then use boxplot.stats() to assign our  
# outliers from Global sales to outliers.  
outliers <- boxplot.stats(gamesales2010_2016$Global_Sales)$out
```

This boxplot creates a visual representation of the max, min, and median values in the Global sales of our data set.

We can see that there are some outliers in the Global Sales, this allows us to easily remove them from our data set. However we will not remove them as they will also not affect our progress moving forward. Now, we will check the outliers for the NA Sales.

```
# We create a boxplot for the NA Sales in gamesales_2010_2016 then set the  
# title to 'NA Sales BoxPlot'.  
boxplot(gamesales2010_2016$NA_Sales, main = "NA Sales BoxPlot")
```

NA Sales BoxPlot



```
# We create a new variable outliersNA, then use boxplot.stats() to assign our  
# outliers from NA sales to outliersNA.  
outliersNA <- boxplot.stats(gamesales2010_2016$NA_Sales)$out
```

This boxplot creates a visual representation of the max, min, and median values in the NA sales of our data set.

In this data set outliers are usually the top selling games or the ones that sell very little. This is why we did not remove any outliers, as it is valuable data and is relevant to what we will be searching for in the data set.

4. Data Exploration

We now develop questions to explore the data set even further.

1. Which video game platform made the most NA Sales from 2010 to 2016?
2. Which video game platform made the most Global Sales from 2010 to 2016?
3. Which video game category had the highest NA sales?
4. Which video game category made the highest Global sales?
5. Which top five video game developers have the highest Global video game sales?
6. Which video game genre is the top five developers most profitable in?

4.1 Before we can go and answer the questions we first want to explore the unique attributes in the platform column to see if there are any discrepancies that need to be fixed.

```
# unique function lists the unique characters in the platform column.
unique(gamesales2010_2016$Platform)
```

```
## [1] "X360" "PS3"  "DS"   "PS4"  "3DS"  "Wii"  "XOne" "WiiU" "PC"   "PSP"
## [11] "PSV"  "PS2"
```

From looking at the unique attributes in the platform column we do have irregularities so we need to recode the names in Platform using the recode() function.

```
gamesales2010_2016$Platform <- recode(gamesales2010_2016$Platform, X360 = "Xbox",
  PS3 = "Playstation", DS = "Nintendo", PS4 = "Playstation", `3DS` = "Nintendo",
  Wii = "Nintendo", XOne = "Xbox", WiiU = "Nintendo", PSP = "Playstation", PSV = "Playstation",
  PS2 = "Playstation")
```

4.2 In order to answer the first question we must calculate the NA revenue for each platform.

```
# We move the gamesales2010_2016 data into a new data set.
platform_NA_Sales <- gamesales2010_2016 %>%
  # We use the group_by() to group all the platforms in the platform_NA_Sales
# together.
group_by(Platform) %>%
  # We use the summarize() to summarize the sum of NA_sales for each
# different platform.
summarize(NA_total = sum(NA_Sales)) %>%
  # We arrange the data set by decreasing order according to the NA_total.
arrange(desc(NA_total))
# We use the head() function to preview the new data set.
head(platform_NA_Sales)
```

```
## # A tibble: 4 x 2
##   Platform    NA_total
##   <chr>      <dbl>
## 1 Xbox        427.
## 2 Playstation 362.
## 3 Nintendo    302.
## 4 PC         39.1
```

What this code does is that it sums up the total NA sales made between 2010 to 2016 for each video game platform. We create another table which calculates the NA and Global sales for each platform for every different year as well.

```
# We move the gamesales2010_2016 data into a new data set.
platform_SalesbyYear <- gamesales2010_2016 %>%
  # We use the group_by() to group all the Platform and Year_of_Release
# together.
group_by(Platform, Year_of_Release) %>%
  # We use the summarize() to summarize the sum of NA_sales for each
# different platform, and year.
summarize(NA_total = sum(NA_Sales), glbl_total = sum(Global_Sales)) %>%
  # We arrange the data set by decreasing order according to the glbl_total.
arrange(desc(glbl_total))
```

```
## 'summarise()' has grouped output by 'Platform'. You can override using the
## '.groups' argument.
```

```
# We use the head() function to preview the new data set.
head(platform_SalesbyYear)
```

```
## # A tibble: 6 x 4
## # Groups:   Platform [3]
##   Platform   Year_of_Release NA_total glbl_total
##   <chr>      <chr>          <dbl>    <dbl>
## 1 Nintendo    2010             113.     213.
## 2 Playstation 2010             70.6     183.
## 3 Playstation 2011             68.6     180.
## 4 Xbox        2010            107.     170.
## 5 Playstation 2014             53.1     160.
## 6 Playstation 2013             54.1     153.
```

What this code does is that it calculates the total NA and Global sales of each platform based on the year. This will allow us to find a trend in the profit of each platform.

4.3 Secondly, we calculate the global revenue for each platform.

```
# We move the gamesales2010_2016 data into a new data set then pipe the
# command.
platform_glbl_sales <- gamesales2010_2016 %>%
  # We use the group_by() to group all the platforms together.
  group_by(Platform) %>%
  # We use the summarize function to summarize the sum of Global_sales for
  # each different platform.
  summarize(glbl_total = sum(Global_Sales)) %>%
  # We arrange the data set by decreasing order according to the glbl_total.
  arrange(desc(glbl_total))
# We use the head() function to preview the table.
head(platform_glbl_sales)
```

```
## # A tibble: 4 x 2
##   Platform   glbl_total
##   <chr>      <dbl>
## 1 Playstation 1026.
## 2 Xbox       710.
## 3 Nintendo   687.
## 4 PC         122.
```

4.4 Now, we want to calculate the NA revenue based on genre. but before we can do that we must see if there are any dependencies with the character values in genre.

```
# We use the unique to search for any irregular values in the categories
# column.
unique(gamesales2010_2016$Genre)
```

```
## [1] "Misc"          "Action"        "Role-Playing" "Shooter"       "Racing"
## [6] "Platform"     "Simulation"    "Sports"       "Fighting"      "Strategy"
## [11] "Adventure"    "Puzzle"
```


After using the `unique()` function we see that there are not really any irregularities in the function which allows us to continue to calculate the NA revenue based on genre.

```
# We move the gamesales2010_2016 data into a new data set.
genre_na_sales <- gamesales2010_2016 %>%
  # We use the group_by() to group all the Genres together.
  group_by(Genre) %>%
  # We use summarize() to summarize the sum of na_sales for each different
  # genre.
  summarise(genre_na_total = sum(NA_Sales)) %>%
  # We arrange the data set by decreasing order according to the
  # genre_na_total.
  arrange(desc(genre_na_total))
# We use the head() function to preview the table.
head(genre_na_sales)
```

```
## # A tibble: 6 x 2
##   Genre      genre_na_total
##   <chr>          <dbl>
## 1 Action          291.
## 2 Shooter         237.
## 3 Sports          157.
## 4 Misc            124.
## 5 Role-Playing    112.
## 6 Platform         54.9
```

4.5 We now want to calculate the Global revenue based on categories.

```
# We move the gamesales2010_2016 data into a new data set then pipe the
# command.
genre_glbl_sales <- gamesales2010_2016 %>%
  # We use group_by() to group all the Genres in the genre_glbl_sales
  # together.
  group_by(Genre) %>%
  # We use summarize() to summarize the sum of Global_sales for each
  # different genre.
  summarise(genre_glbl_total = sum(Global_Sales)) %>%
  # We arrange the data set by decreasing order according to the
  # genre_na_total.
  arrange(desc(genre_glbl_total))
# We use the head() function to preview the table.
head(genre_glbl_sales)
```

```
## # A tibble: 6 x 2
##   Genre      genre_glbl_total
##   <chr>          <dbl>
## 1 Action          673.
## 2 Shooter          480.
## 3 Sports          329.
## 4 Role-Playing    315.
## 5 Misc            235.
## 6 Racing          123.
```

4.6 Before we can attempt to calculate NA and Global sales based on developer we must first determine whether there are any irregularities in the Developer column.

```
# We use unique() to take all unique values in the developer column then sort  
# them.  
unique_dev <- sort(unique(gamesales2010_2016$Developer))
```

After placing all the unique values from the Developer column of the data set gamesales2010_2016 in a new set, we see that there are over 800 different values and there's bound to be some missed spelled values so we review all the unique values and change their names to match what we want it to be. There are some values who may have be in a different region but are part of a company but because we want the overall of a company we change the different region companies to match its parent company as well.

```
# We use the recode() function from the dplyr package from our tidyverse  
# package in order change our variables.  
gamesales2010_2016$Developer <- recode(gamesales2010_2016$Developer, `1C: Maddox Games` = "1C Company",  
  `1C:Ino-Co` = "1C Company", `2K Australia` = "2K Games", `2K Czech` = "2K Games",  
  `2K Sports` = "2K Games", `2K Marin` = "2K Games", `2K Play` = "2K Games", `505 Games, Sarbakan Inc`  
  `Activision, Behaviour Interactive` = "Activision", `Activision, FreeStyleGames` = "Activision",  
  `Ambrella, The Pokemon Company` = "Ambrella", `Armature Studio, comcept` = "Armature Studio",  
  `Artificial Mind and Movement, EA Redwood Shores` = "Artificial Mind and Movement",  
  `Atari, Atari SA` = "Atari", `Atari, Slightly Mad Studios, Atari SA` = "Atari",  
  `Atlus, Dingo Inc.` = "Atlus", `Atomic Planet Entertainment` = "Atomic Games",  
  `Avalanche Software` = "Avalanche Studios", `Bandai Namco Games, Artdink` = "Bandai Namco Games",  
  `Beenox, Other Ocean Interactive` = "Beenox", `Big Blue Bubble Inc., Scholastic, Inc.` = "Big Blue B",  
  `Big Blue Bubble Inc., Scholastic, Inc.` = "Big Blue Bubble Inc.", `Blitz Games Studios` = "Blitz G",  
  `Blue Byte, Related Designs` = "Blue Byte", `Bungie Software, Bungie` = "Bungie",  
  `Capcom Vancouver` = "Capcom", `Capcom, Pipeworks Software, Inc.` = "Capcom")  
  
gamesales2010_2016$Developer <- recode(gamesales2010_2016$Developer, `Capcom, QLOC` = "Capcom",  
  `Climax Entertainment` = "Climax Studios", `Climax Group` = "Climax Studios",  
  `Climax Group, Climax Studios` = "Climax Studios", `Codemasters Birmingham` = "Codemasters",  
  `Compile Heart, GCREST` = "Compile Heart", `Crave, DTP Entertainment` = "Crave",  
  `Crystal Dynamics, Nixxes Software` = "Crystal Dynamics", `Cyanide, Cyanide Studios` = "Cyanide",  
  `CyberConnect2, Racjin` = "CyberConnect2", `CyberPlanet Interactive Public Co., Ltd., Maxium Famil`  
  `Deep Silver Dambuster Studios` = "Deep Silver", `Deep Silver, Keen Games` = "Deep Silver",  
  `Dimps Corporation, Dream Execution` = "Dimps Corporation", `Dimps Corporation, SCE Japan Studio` =  
  `Disney Interactive Studios, Land Ho!` = "Disney Interactive Studios", `EA Black Box` = "EA Games",  
  `EA Bright Light` = "EA Games", `EA Canada` = "EA Games", `EA Canada, EA Vancouver` = "EA Games",  
  `EA DICE` = "EA Games", `EA DICE, Danger Close` = "EA Games")  
#'EA Sports' = 'EA Games'  
  
gamesales2010_2016$Developer <- recode(gamesales2010_2016$Developer, `EA Sports` = "EA Games",  
  `EA Montreal` = "EA Games", `EA Redwood Shores` = "EA Games", `EA Sports, EA Canada` = "EA Games",  
  `EA Sports, EA Vancouver` = "EA Games", `EA Tiburon` = "EA Games", `Eidos Montreal, Nixxes Software`  
  `Engine Software, Re-Logic` = "Engine Software", `Epic Games, People Can Fly` = "Epic Games",  
  `Farsight Studios, Crave` = "Farsight Studios", `Gaijin Entertainment` = "Gaijin Games",  
  `Gearbox Software, 3D Realms` = "Gearbox Software", `Gearbox Software, WayForward` = "Gearbox Softw",  
  `Guerilla Cambridge` = "Guerrilla Cambridge", Guerilla = "Guerilla Cambridge")  
  
gamesales2010_2016$Developer <- recode(gamesales2010_2016$Developer, `Harmonix Music Systems, Demiurge`  
  `Headup Games, Crenetic Studios` = "Headup Games", `Konami Computer Entertainment Hawaii` = "Konami",  
  `Marvelous AQL` = "Marvelous Inc.", `Marvelous Entertainment` = "Marvelous Inc.",
```

```

`Midway Studios - Austin` = "Midway", `Monolith Soft` = "Monolith Productions",
`Monolith Soft, Banpresto` = "Monolith Productions")

gamesales2010_2016$Developer <- recode(gamesales2010_2016$Developer, `Namco Bandai Games America, Namco
`Namco Bandai Games, Bandai Namco Games` = "Namco Bandai Games", `Namco Bandai Games, Cellius` = "N
`Namco Bandai Games, Monkey Bar Games` = "Namco Bandai Games", `NATSUME ATARI Inc.` = "Natsume",
`Nintendo EAD Tokyo` = "Nintendo", `Nintendo, Camelot Software Planning` = "Nintendo",
`Nintendo, Headstrong Games` = "Nintendo", `Nintendo, Intelligent Systems` = "Nintendo",
`Nintendo, Nd Cube` = "Nintendo", `Nintendo, Nintendo Software Technology` = "Nintendo",
`Nintendo, Spike Chunsoft` = "Nintendo", `Paradox Development Studio` = "Paradox Interactive")

gamesales2010_2016$Developer <- recode(gamesales2010_2016$Developer, `PLAYGROUND, Playground Games` = "
`Retro Studios, Entertainment Analysis & Development Division` = "Retro Studios",
`Rockstar Leeds` = "Rockstar Studios", `Rockstar North` = "Rockstar Studios",
`Rockstar San Diego` = "Rockstar Studios", `Sanzaru Games, Sanzaru Games, Inc.` = "Sanzaru Games",
`SCE Japan Studio, comcept` = "SCE Studio", `SCE Santa Monica` = "SCE Studio",
`SCE Studio Cambridge` = "SCE Studio", `SCE Japan Studio` = "SCE Studio", `SCEA San Diego Studios` =
`SCEA, Zindagi Games` = "SCEA", `SCEE London Studio` = "SCEE")

gamesales2010_2016$Developer <- recode(gamesales2010_2016$Developer, `Sega Studios San Francisco` = "Seg
`Sega Toys` = "Sega", `Sega, Dimps Corporation` = "Sega", `Sega, French-Bread` = "Sega",
`Sega, Sonic Team` = "Sega", Snapdragon = "Snap Dragon Games", `Sonic Team` = "Sega",
`Sony Bend` = "Sony Interactive Entertainment", `Sony Online Entertainment` = "Sony Interactive Ent
`Spike Chunsoft` = "Spike", `Spike Chunsoft Co. Ltd., Spike Chunsoft` = "Spike",
Tecmo = "Tecmo Koei Games", `Tecmo Koei Canada` = "Tecmo Koei Games", `THQ Australia` = "THQ",
`THQ Digital Studio Phoenix` = "THQ", `Ubisoft Casablanca` = "Ubisoft", `Ubisoft Milan` = "Ubisoft",
`Ubisoft Montpellier` = "Ubisoft", `Ubisoft Montreal` = "Ubisoft", `Ubisoft Osaka` = "Ubisoft",
`Ubisoft Paris` = "Ubisoft", `Ubisoft Paris, Ubisoft Montpellier` = "Ubisoft",
`Ubisoft Quebec` = "Ubisoft", `Ubisoft Reflections` = "Ubisoft", `Ubisoft Reflections, Ivory Tower`
`Ubisoft Romania` = "Ubisoft", `Ubisoft Sofia` = "Ubisoft", `Ubisoft Toronto` = "Ubisoft",
`Ubisoft Vancouver` = "Ubisoft", `Ubisoft, FunHouse` = "Ubisoft", `Ubisoft, Ludia Inc.` = "Ubisoft",
`Ubisoft, Ubisoft Montreal` = "Ubisoft")

```

Because of how much values are in the Developer column there was many values that needed to be changed in the dataset.

4.7 Since we have recoded the values in the Developers column we can now calculate the global revenue based on the developer.

```

dev_global <- gamesales2010_2016 %>%
  # We want to filter out any unknown Developers as there are so few NA
  # developers that will affect our variables.
  filter(Developer != "N/A") %>%
  # We will then group the columns according to the value in the developer
  # columns.
  group_by(Developer) %>%
  # We sum up the total global sales and NA sales of each developers games
  # earned.
  summarise(global_total = sum(Global_Sales)) %>%
  # We then arrange each row in descending order based on the global_total.
  arrange(desc(global_total)) %>%
  # We use the slice_head() function to take ONLY the top five most
  # profitable developers.

```

```
slice_head(n = 5)
# We preview the data set.
head(dev_global)
```

```
## # A tibble: 5 x 2
##   Developer      global_total
##   <chr>          <dbl>
## 1 EA Games      209.
## 2 Ubisoft       183.
## 3 Nintendo      95.0
## 4 Rockstar Studios 75.7
## 5 Treyarch      58.4
```

4.8 Finally, we want to determine the video game categories that are mainly developed by the top three developers and how the revenue in these categories differ.

From the previous example we were able to already determine the top 5 developers, so if we use the information from the previous table we know that “EA Games”, “Ubisoft”, “Nintendo”, “Rockstar Studios”, and “Treyarch” are the top five developers, this allows us to create a new table which filters any developers that aren’t those three developers.

```
# We create a table which shows video games where the developers are the top
# five developers.
developer_genre_sale <- gamesales2010_2016 %>%
  filter(Developer %in% c("EA Games", "Ubisoft", "Nintendo", "Rockstar Studios",
    "Treyarch"))
# We use this to preview the data set.
head(developer_genre_sale)
```

```
## # A tibble: 6 x 16
##   Name      Platf~1 Year_~2 Genre Publi~3 NA_Sa~4 EU_Sa~5 JP_Sa~6 Other~7 Globa~8
##   <chr>    <chr>  <chr>  <chr> <chr>    <dbl>  <dbl>  <dbl>  <dbl>  <dbl>
## 1 Grand T~ Playst~ 2013  Acti~ Take-T~  7.02   9.09   0.98   3.96   21.0
## 2 Grand T~ Xbox    2013  Acti~ Take-T~  9.66   5.14   0.06   1.41   16.3
## 3 Call of~ Xbox    2010  Shoo~ Activi~  9.7    3.68   0.11   1.13   14.6
## 4 Call of~ Playst~ 2012  Shoo~ Activi~  4.99   5.73   0.65   2.42   13.8
## 5 Call of~ Xbox    2012  Shoo~ Activi~  8.25   4.24   0.07   1.12   13.7
## 6 Call of~ Playst~ 2010  Shoo~ Activi~  5.99   4.37   0.48   1.79   12.6
## # ... with 6 more variables: Critic_Score <dbl>, Critic_Count <dbl>,
## #   User_Score <dbl>, User_Count <dbl>, Developer <chr>, Rating <chr>, and
## #   abbreviated variable names 1: Platform, 2: Year_of_Release, 3: Publisher,
## #   4: NA_Sales, 5: EU_Sales, 6: JP_Sales, 7: Other_Sales, 8: Global_Sales
```

Now that we have isolated the video games that are developed by the top five developers we can now group all the data by genre and developer and calculate the global sale and NA sale based on the the the genre. but first we must confirm the amount of N/A values in our Genre column to see if those N/A’s will affect our results.

```
# We use is.na() to determine if any values in Genre is N/A. Then use sum() to
# count the exact number of N/A values.
sum(is.na(developer_genre_sale$Genre))
```

```
## [1] 0
```

Fortunately, there is no N/A variables in the Genre column so we can continue on with manipulating the data set.

```
# We store the developer_genre_sale data into df.
df <- developer_genre_sale %>%
  # We then group by Developer and Genre.
  group_by(Developer, Genre) %>%
  # We summarise the NA and Global total for each category based on
  # developer.
  summarise(developer_glbl_total = sum(Global_Sales), developer_NA_total = sum(NA_Sales)) %>%
  # We arrange the order in alphabetical order using the Developer column.
  arrange(Developer)
```

```
## 'summarise()' has grouped output by 'Developer'. You can override using the
## '.groups' argument.
```

```
# We preview the data set.
head(df)
```

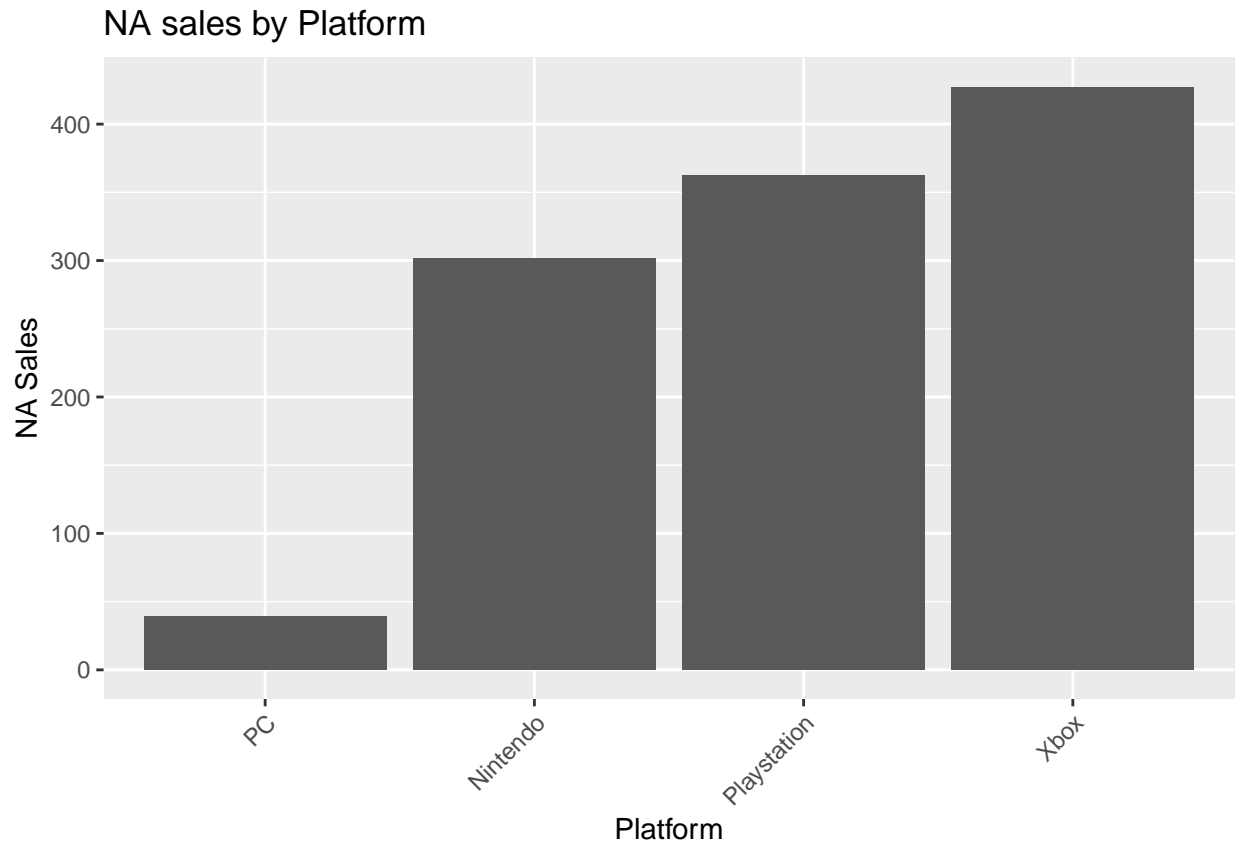
```
## # A tibble: 6 x 4
## # Groups:   Developer [1]
##   Developer Genre      developer_glbl_total developer_NA_total
##   <chr>      <chr>              <dbl>              <dbl>
## 1 EA Games  Action                5.3                3.55
## 2 EA Games  Adventure             0.32              0.17
## 3 EA Games  Fighting             2.61              1.24
## 4 EA Games  Platform             0.57              0.21
## 5 EA Games  Racing               1.56              0.62
## 6 EA Games  Shooter              49.7              23.1
```

5. Analyzing

Now that we have cleaned the data set and explored the data set we can now analyze the data set using visualization. In this section we will use multiple different graphs which helps us identify and analyze our data to help the client understand where they would receive the most profit.

5.1 In order to be able to answer our first question, we must first determine the most profitable platform and the rate of change between sales of each platform since 2010 to 2016.

```
# We use the ggplot2 package to create our graph, the aes() function is used to
# set the aesthetics of the plot. we set our x value to Platform and our Y
# value to NA_total. we also use the reorder() function to reorder the graph
# from smallest to greatest.
ggplot(data = platform_NA_Sales, aes(x = reorder(Platform, NA_total), y = NA_total)) +
  geom_bar(stat = "identity") + labs(title = "NA sales by Platform", x = "Platform",
  y = "NA Sales") + theme(axis.text.x = element_text(angle = 45, hjust = 1))
```

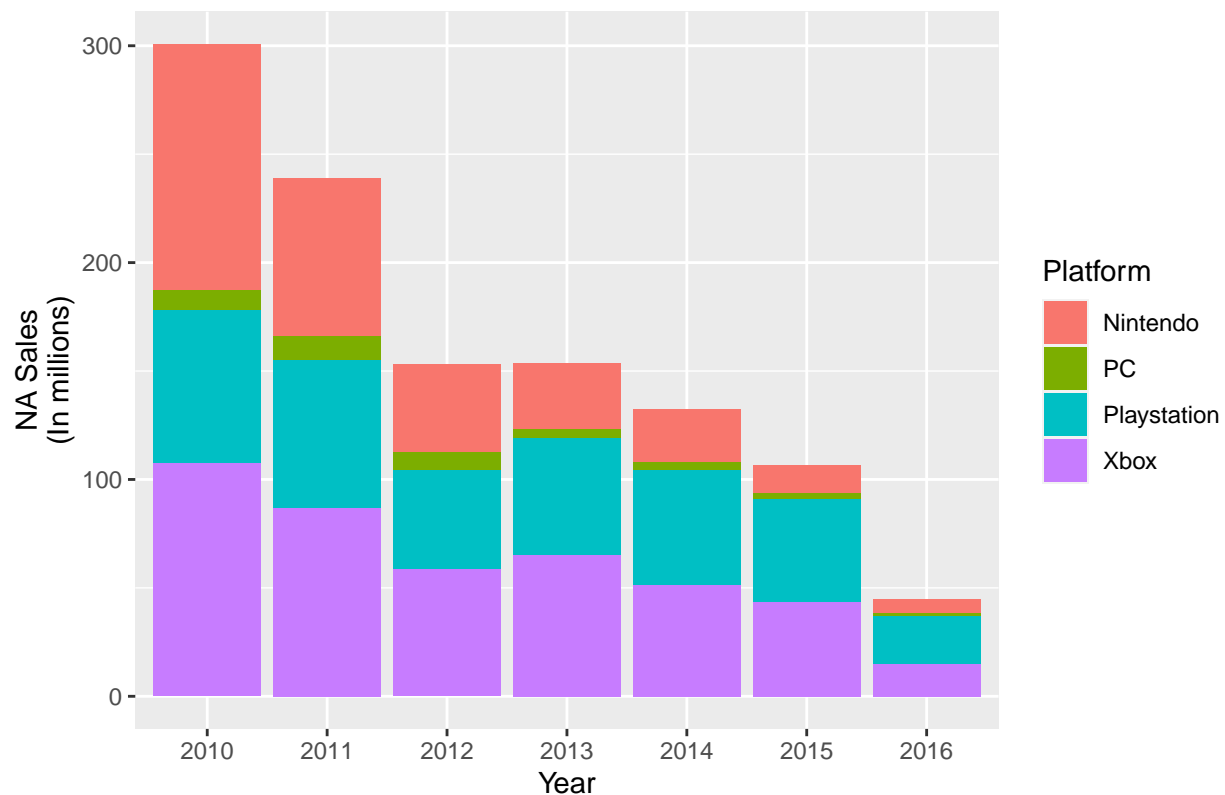


*# labs() is used to changes the labels in various parts of the chart. Both the
X and Y axis changing their names, as well as the title. theme() helps change
non-data elements of a chart. In this case adding a change to Platform's axis
by utilizing element_text() to change the look of texts, adding an angle and
using hjust to control horizontal justification)*

This code produces the above graph in which it displays the sum of all Platforms in the 2010 to 2016 range.

```
# We use the ggplot2 package to create our graph, the aes() function is used to
# set the aesthetics of the plot. we set our x value to Year_of_Release, our Y
# value to NA_total, and fill based on platform.
ggplot(platform_SalesbyYear, aes(x = Year_of_Release, y = NA_total, fill = Platform)) +
  geom_bar(stat = "identity") + labs(title = "Total NA sales by Video Game Platform (2010-2016)",
    x = "Year", y = "NA Sales\n(In millions)")
```

Total NA sales by Video Game Platform (2010–2016)



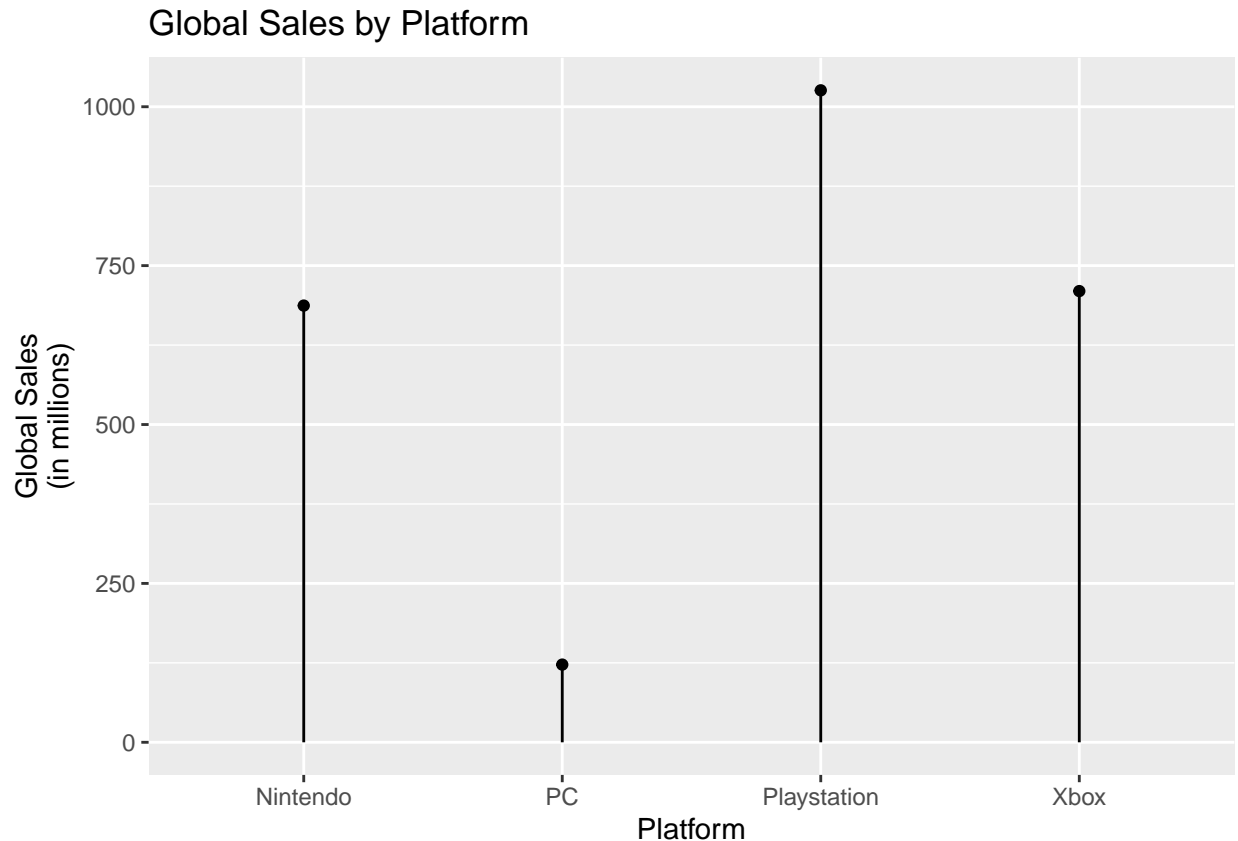
labs() is used to changes the labels in various parts of the chart. Both the # X and Y axis changing their names, as well as the title.

This code creates a bar graph that breaks up the total amount of NA sales for each of the different years of each different Platform.

Analysis: Overall, from these graphs we can see that X360 is the most profitable between all these platforms. However, compared to 2010 when it was at its highest, we are able to see that the sales for X360 has been steadily declining same goes for they other platforms as well. But, compared to other platforms it is evident that the PS4 and XOne has both increased in terms of sales since 2010.

5.2 To determine the most profitable platform globally we must first analyze the total sales made between 2010 and 2016 as well as analyzing the rate of change between these platforms.

```
# We use the ggplot2 package to create our graph, the aes() function is used to
# set the aesthetics of the plot. we set our x value to Platform, and our y
# value to glbl_total.
ggplot(platform_glbl_sales, aes(x = Platform, y = glbl_total)) + geom_point(stat = "identity") +
  geom_segment(aes(x = Platform, xend = Platform, y = 0, yend = glbl_total)) +
  labs(title = "Global Sales by Platform", x = "Platform", y = "Global Sales\n(in millions)")
```



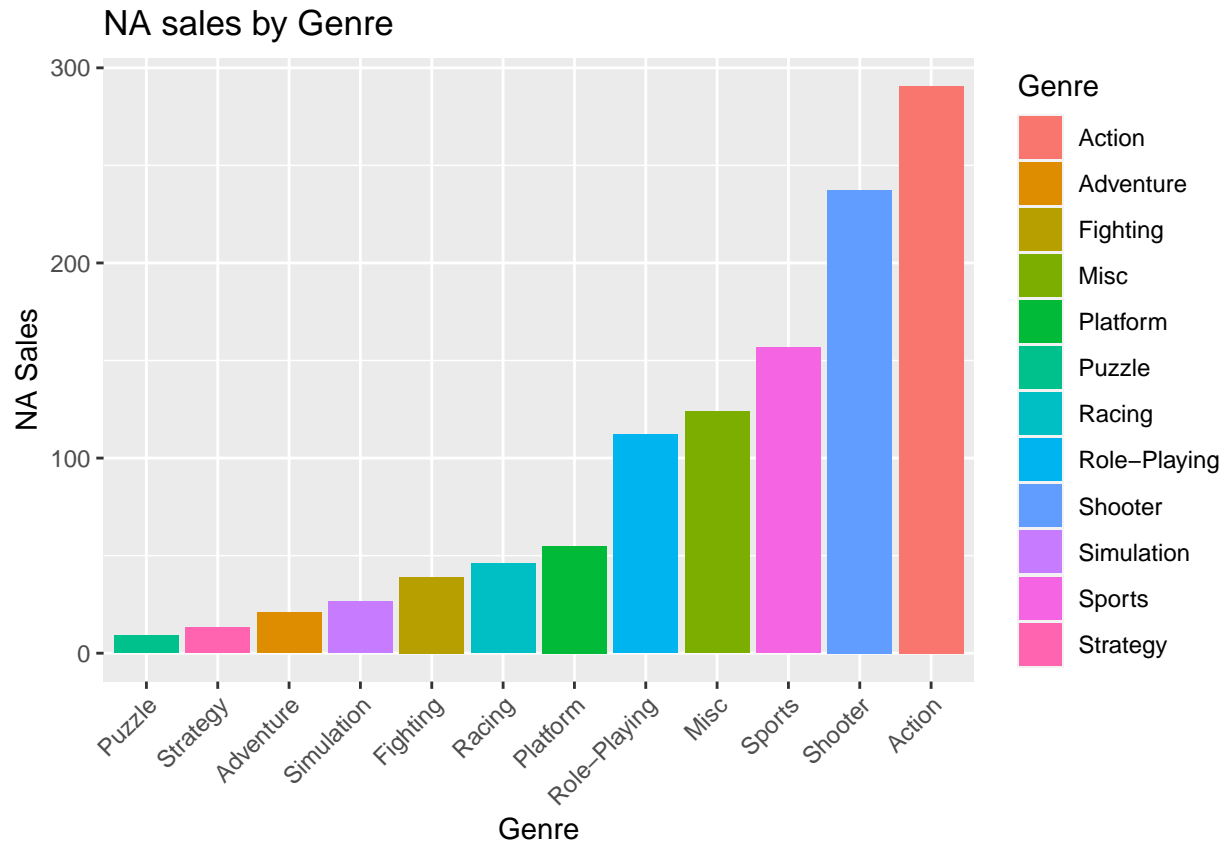
```
# geom_point() sets a point at the value of each platforms global sales.
# geom_segment() creates lines at our platforms and reaches its total amount.
# We use labs() to rename the x and y axis as well as our title.
```

This code generates a lollipop graph in which it displays the total global sales of each platform in 2010 to 2016.

Now we are going to inspect the different the global sales difference from 2010 to

5.3 We now want to create some visualizations for our third question to better understand the NA sales for each genre in 2010 to 2016.

```
# We use the ggplot2 package to create a Bar graph that easily represents the
# highest selling video game Genre for North American sales. We use the aes()
# function to label the axis', as well as using fill for discernment between
# Genres, we use the reorder() function to arrange the attributes from least to
# greatest. geom_bar(stat="identity") makes a bar chart and makes the height
# proportional to the number of cases in each group. Stat identity displays the
# sum of values in the Sales(NA) column, grouped by Genre.
ggplot(data = genre_na_sales, aes(x = reorder(Genre, genre_na_total), y = genre_na_total,
  fill = Genre)) + geom_bar(stat = "identity") + labs(title = "NA sales by Genre",
  x = "Genre", y = "NA Sales") + theme(axis.text.x = element_text(angle = 45, hjust = 1))
```

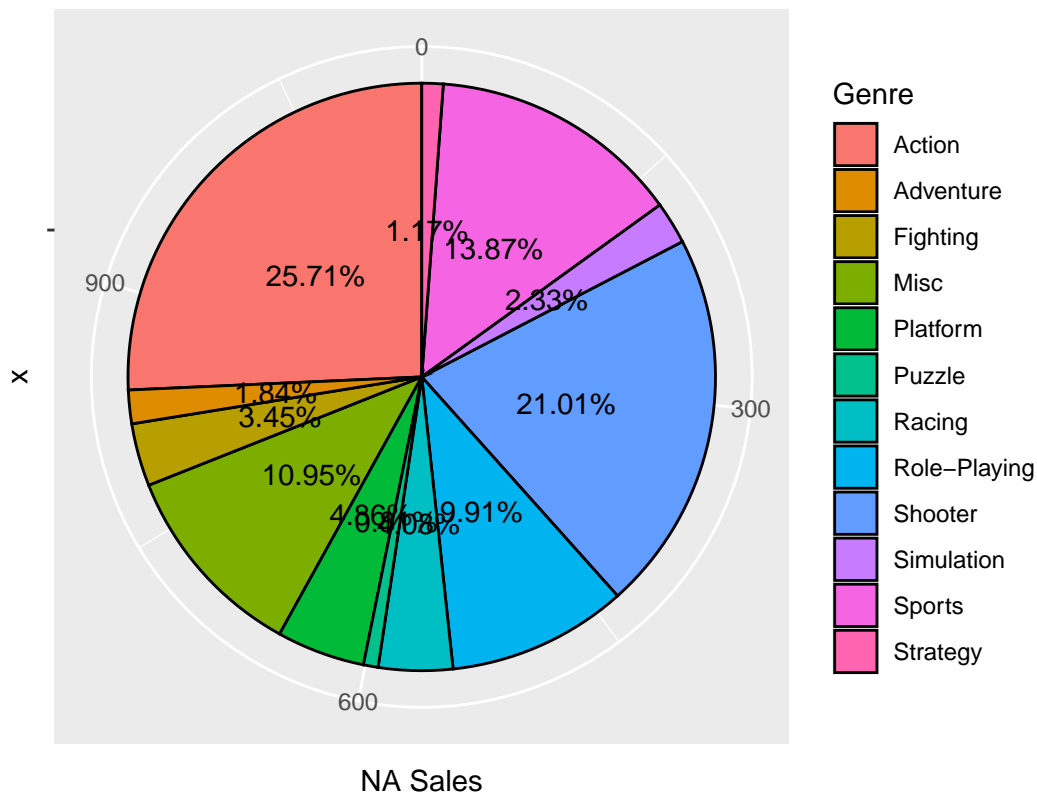



```
# labs() is used to changes the labels in various parts of the chart. Both the
# X and Y axis changing their names, as well as the title. theme() helps change
# non-data elements of a chart. In this case adding a change to Genre's axis by
# utilizing element_text() to change the look of texts, adding an angle and
# using hjust to control horizontal justification)
```

```
# we convert our numeric values in genre_na_sales into a percentage of the
# entire sum and store it into pie_labels.
pie_labels <- paste0(round(100 * genre_na_sales$genre_na_total/sum(genre_na_sales$genre_na_total),
2), "%")

# we use ggplot() to create the graph, the aes() function set's the aesthetic.
# Used nothing for X, but for Y we used NA Sales so that it would fill
# proportionately. We use the reorder() function to reorder the different
# Genre's from least to greatest. We then filled it by Genre using a rainbow
# palette. the geom_col() function is used to create black lines in between our
# "Slices".
ggplot(genre_na_sales, aes(x = "", y = genre_na_total, fill = Genre)) + geom_col(color = "black") +
  geom_text(aes(label = pie_labels), position = position_stack(vjust = 0.5)) +
  coord_polar(theta = "y") + labs(y = "NA Sales", title = "NA Sales by Genre")
```

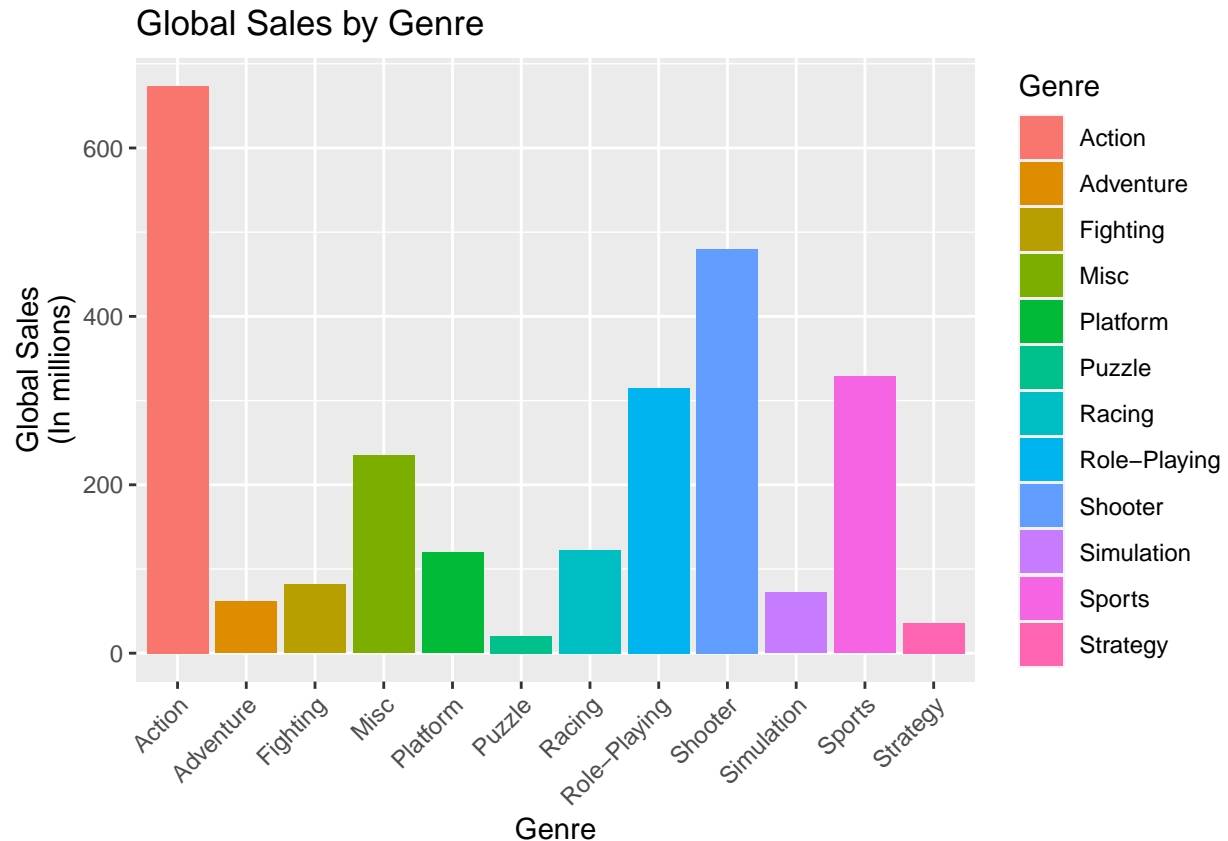
NA Sales by Genre



```
# geom_text is used along with aes() embedded to set labels to pie labels and
# position them accordingly. coord_polar is used because a pie chart is
# actually just a stacked bar chart in polar coordinates. Then, we use the labs
# function to change the name of the y axis and title on the graph.
```

5.4 We now see the total global revenue based on Genre to get a visual for which Genre was more profitable all throughout 2010-2016.

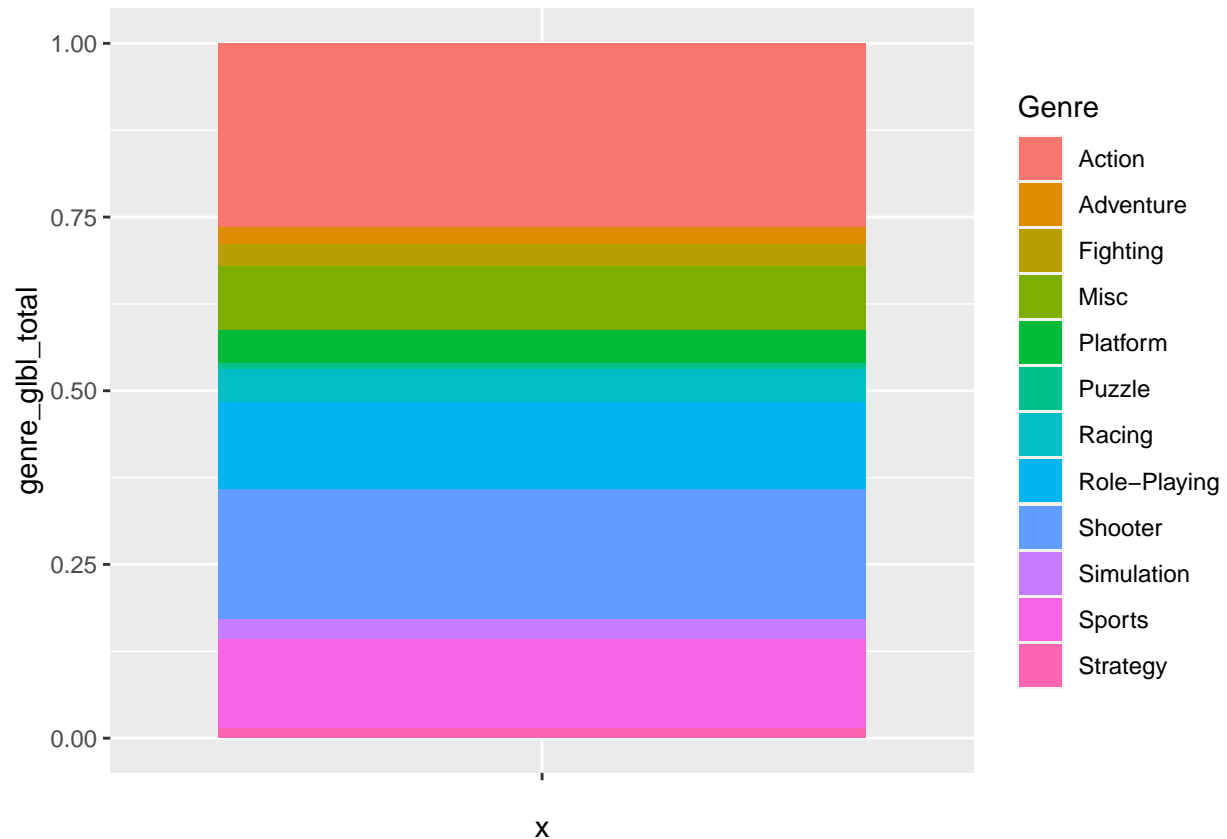
```
# We use the ggplot2 package to create a Bar graph that easily represents the
# highest globally selling video game genre. We use the aes() function to label
# the axis', as well as using fill for discernment between Genres,
# geom_bar(stat="identity") makes a bar chart and makes the height proportional
# to the number of cases in each group. Stat identity displays the sum of
# values in the Sales(NA) column, grouped by Genre
ggplot(data = genre_glbl_sales, aes(x = Genre, y = genre_glbl_total, fill = Genre)) +
  geom_bar(stat = "identity") + labs(title = "Global Sales by Genre", x = "Genre",
  y = "Global Sales\n(In millions)") + theme(axis.text.x = element_text(angle = 45,
  hjust = 1))
```



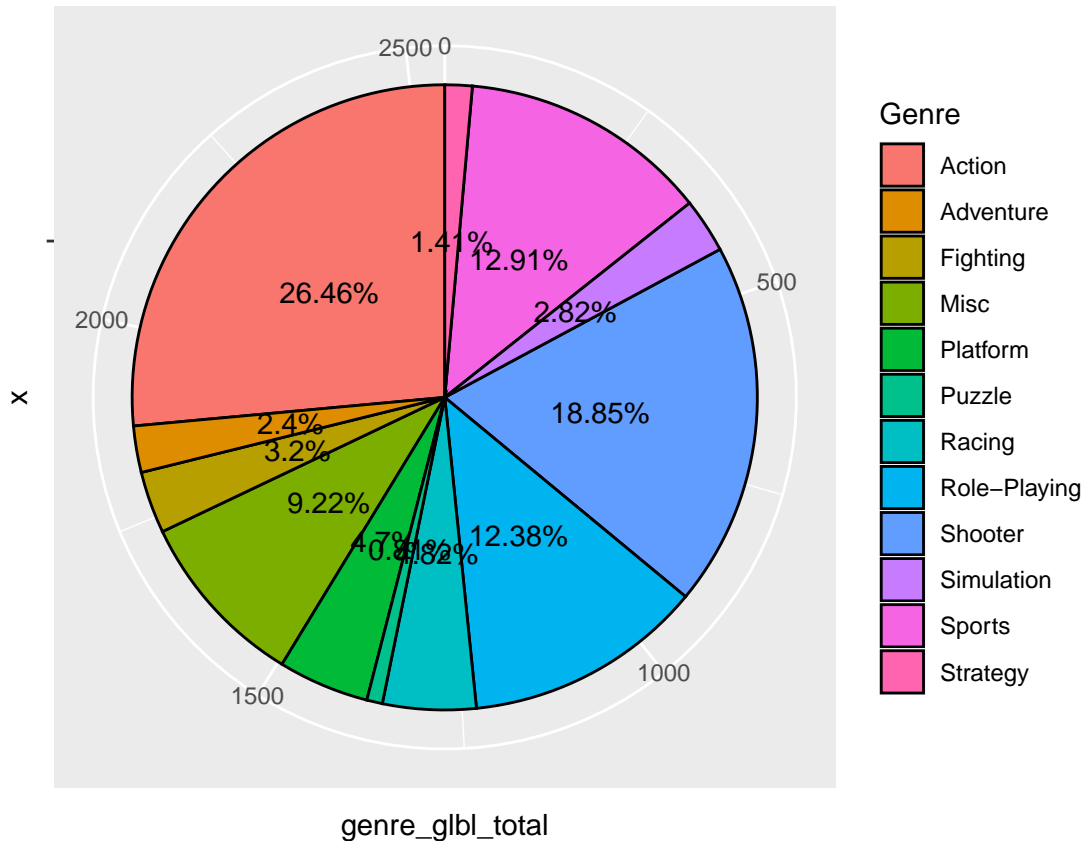
```
# labs() is used to changes the labels in various parts of the chart. Both the
# X and Y axis changing their names, as well as the title. theme() helps change
# non-data elements of a chart. In this case adding a change to Genre's axis by
# utilizing element_text() to change the look of texts, adding an angle and
# using hjust to control horizontal justification
```

```
# We convert our numerical values into percentages, then store into pvgsg
PVGSG <- genre_glbl_sales %>%
  mutate(percentage = paste0(round(genre_glbl_total/sum(genre_glbl_total) * 100,
    2), "%"))
PVGSG <- PVGSG %>%
  arrange(desc(genre_glbl_total))

# This is simply a stacked bar chart with only a couple functions at play. we
# use ggplot() to create a bar chart, then use aes() to set the parameters for
# x and y axis, and use geom_bar() to create a bar chart and then set the style
# for to fill.
ggplot(PVGSG, aes(fill = Genre, y = genre_glbl_total, x = "")) + geom_bar(position = "fill",
  stat = "identity")
```



```
# we convert our numeric values in genre_glbl_sales into a percentage of the
# entire sum and store it into pie_labels2.
pie_labels2 <- paste0(round(100 * genre_glbl_sales$genre_glbl_total/sum(genre_glbl_sales$genre_glbl_tot
2), "%")
# we use ggplot() to create the graph, the aes() function set's the aesthetic.
# Used nothing for X, but for Y we used genre_glbl_total so that it would fill
# proportionately. We use the reorder() function to reorder the different
# Genre's from least to greatest. We then filled it by Genre using a rainbow
# palette. the geom_col() function is used to create black lines in between our
# "Slices".
ggplot(genre_glbl_sales, aes(x = "", y = genre_glbl_total, fill = Genre)) + geom_col(color = "black") +
  geom_text(aes(label = pie_labels2), position = position_stack(vjust = 0.5)) +
  coord_polar(theta = "y")
```

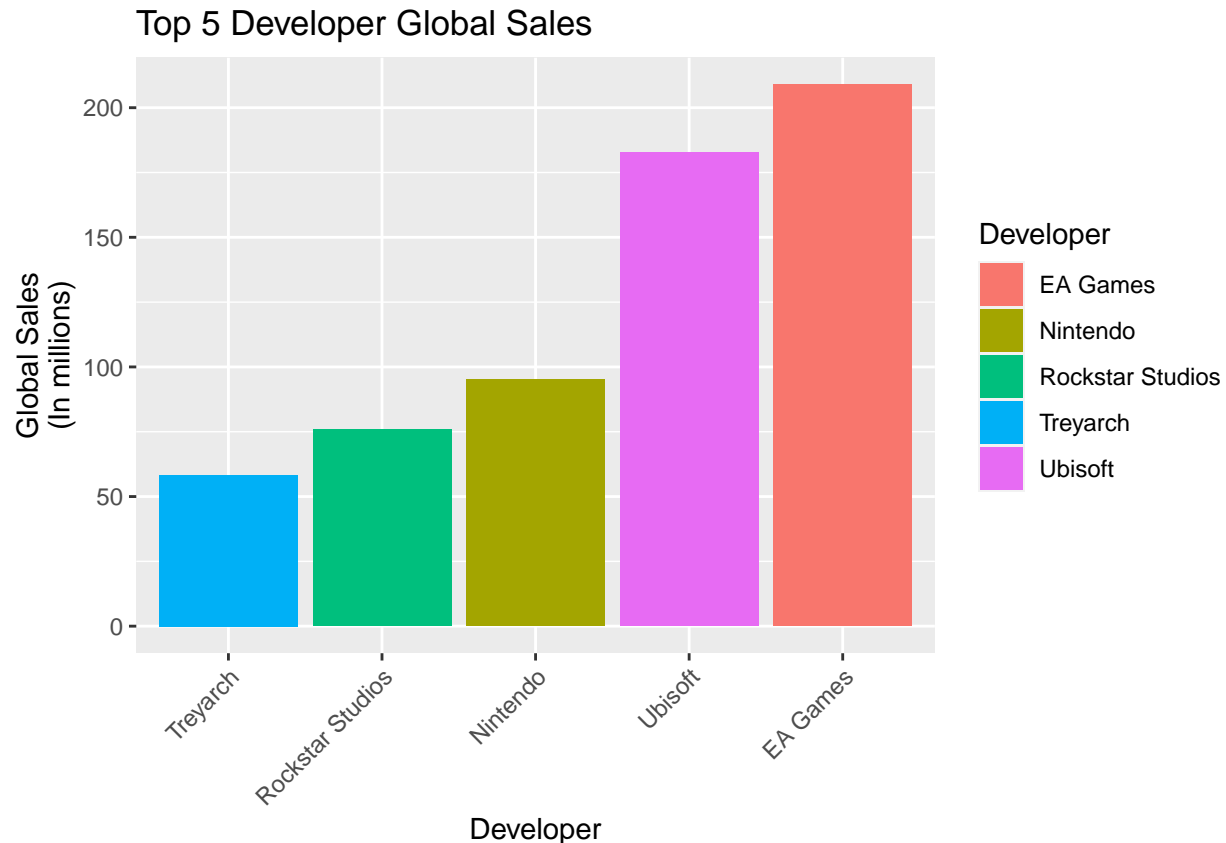


```
# geom_text is used along with aes() embedded to set labels to pie labels and
# position them accordingly. coord_polar is used because a pie chart is
# actually just a stacked bar chart in polar coordinates. Then, we use the labs
# function to change the name of the y axis and title on the graph.
```

5.5 We know the global and NA revenue for each of the top five developers, but now we want to create some visuals, to get a better understanding of their profit within 2010 to 2016.

```
# We use the ggplot2 package to create our graph, the aes() function is used to
# set the aesthetics of the plot. we set our x value to Developer and our Y
# value to NA sale. we also use the reorder() function to reorder the graph
# from smallest to greatest.
```

```
ggplot(dev_global, aes(x = reorder(Developer, global_total), y = global_total, fill = Developer)) +
  geom_bar(stat = "identity") + theme(axis.text.x = element_text(angle = 45, hjust = 1)) +
  labs(title = "Top 5 Developer Global Sales", x = "Developer", y = "Global Sales\n(In millions)")
```



```
# The geom_bar() function creates a bar plot using the 'identity' statistical
# transformation. The theme() function is used to customize the appearance of
# the plot. The axis.text.x argument is set to element_text() to change the
# angle of the x-axis labels to 45 degrees and set the horizontal justification
# to 1 (right align). The labs() function sets the plot title to 'Top 5
# Developers by Global Sales', and labels the x-axis 'Developer' and the y-axis
# 'Global Game Sales (in millions)'.
```

Overall, this code generates a bar chart that ranks the top 5 video game developers by their total global sales across all regions. The bars are ordered by the sum of sales from all regions for each developer. The x-axis labels are angled and right aligned for better readability.

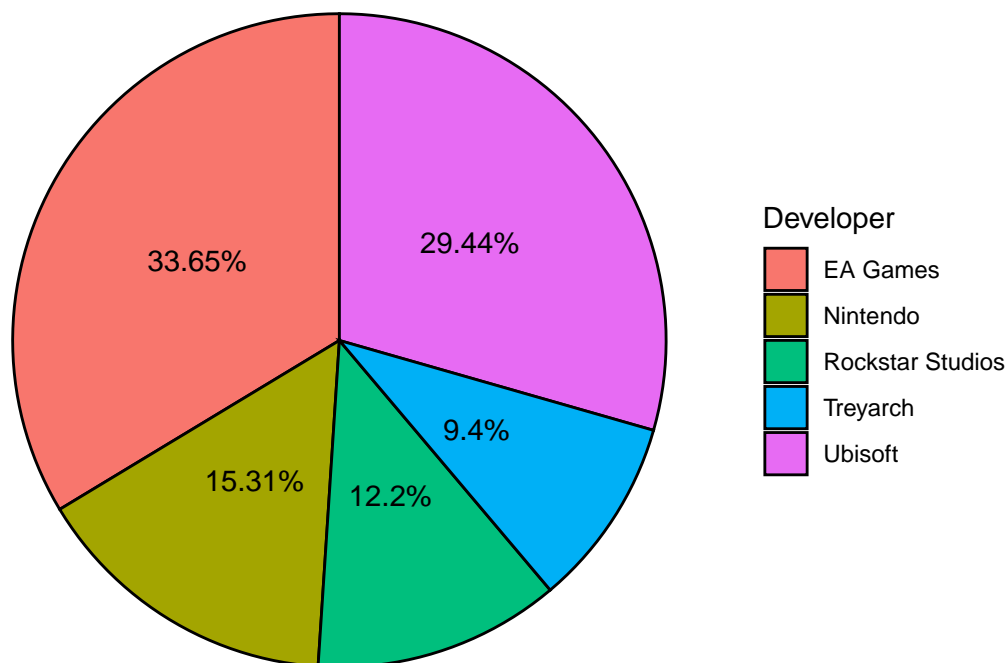
```
# we convert our numeric values in genre_glbl_sales into a percentage of the
# entire sum and store it into pie_labels2.
pie_labels3 <- paste0(round(100 * dev_global$global_total/sum(dev_global$global_total),
2), "%")

# The aes() function is setting the aesthetics of the plot. The x-axis is set
# to an empty string, which means there will be no x-axis label. The y-axis is
# set to the sum of sales from all regions. The fill aesthetic is set to the
# Developer column. The geom_col() function creates a pie chart using the
# 'identity' statistical transformation. The width argument is set to 1 to
# remove the space between the bars, and the color argument is set to 'black'
# to add a white border around each bar. The coord_polar() function is used to
# convert the plot to a polar coordinate system. The 'y' argument specifies
# that the y-axis values should be used to determine the radial distance of
# each bar from the center of the plot. The start argument is set to 0 to align
```

```
# the first bar with the 12 o'clock position.
ggplot(dev_global, aes(x = "", y = global_total, fill = Developer)) + geom_col(stat = "identity",
  width = 1, color = "black") + coord_polar(theta = "y") + theme_void() + geom_text(aes(label = pie_1,
  position = position_stack(vjust = 0.5))) + labs(title = " Top 5 Developer Sales")
```

```
## Warning in geom_col(stat = "identity", width = 1, color = "black"): Ignoring
## unknown parameters: 'stat'
```

Top 5 Developer Sales



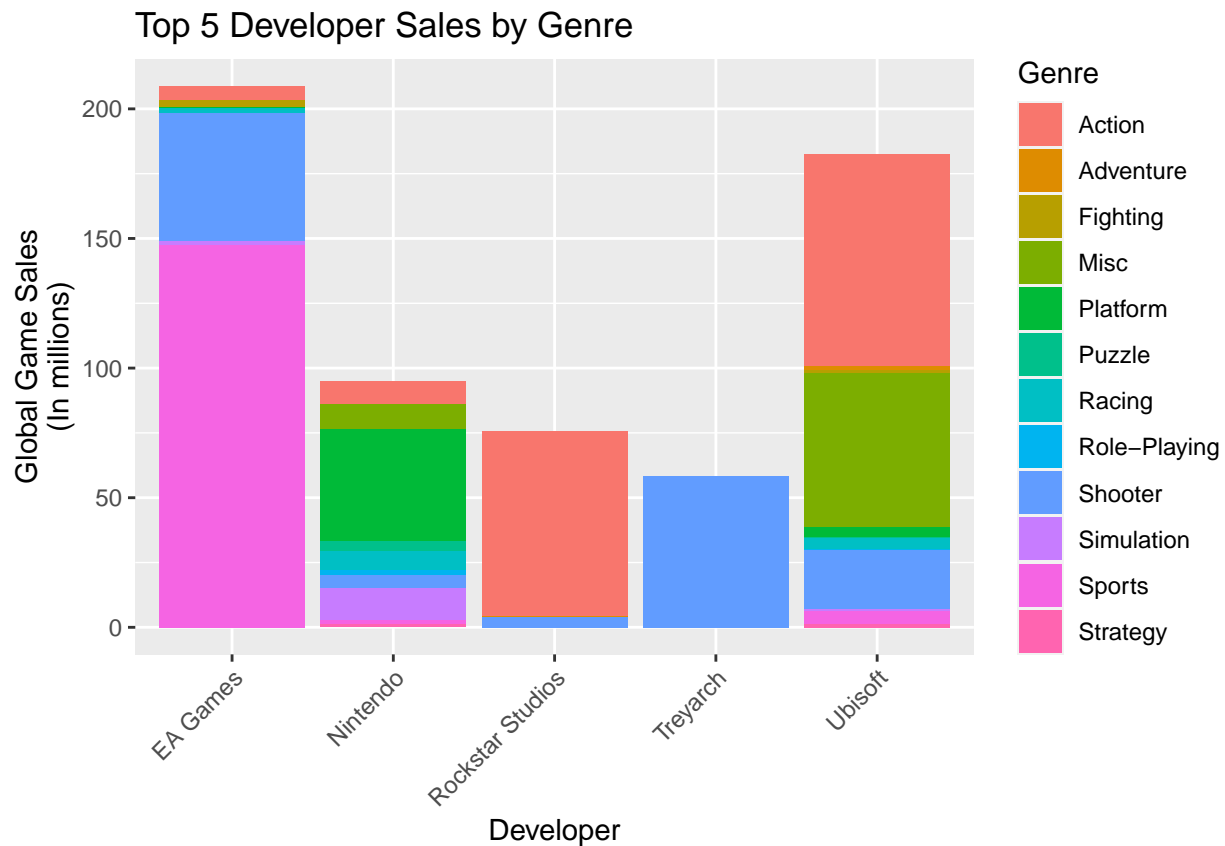
```
# The geom_text() function is used to sum up the percentage each of these five
# Developers make globally. The theme_void() function removes all the axis
# labels, ticks, and grid lines, leaving only the bars. The labs() function sets
# the plot title to 'Top 5 Developer Sales'.
```

Overall, this code generates a pie chart that ranks the top 5 video game developers by their total global sales across all regions. The bars are arranged radially, with the outermost bar representing the developer with the highest total sales. The plot has no axis labels or grid lines, giving it a minimalist look.

Analysis: The first bar graph shows the order of the top 5 game developers in terms of the number of game copies sold. In ascending order, the top 5 game developers are Ubisoft, EA Sports, Nintendo, Treyarch, and Rockstar North. The pie chart provides another visualization for this ranking.

5.6 We are now going to create some visuals for our sixth question in order to analyze our findings. developer_genre_sales

```
# We use the ggplot2 package in R to show the top 5 video game genres for each
# of the top 5 video game developers in terms of global sales. The aes()
# function is used to set the aesthetics of the plot. The x-axis is set to the
# Developer column, the y-axis is set to the Global_Total column, and the fill
# aesthetic is set to the Genre column. The geom_bar() function creates a bar
# plot using the 'identity' statistical transformation, which means the bar
# heights correspond to the values in the Global_Total column.
ggplot(df, aes(x = Developer, y = developer_glbl_total, fill = Genre)) + geom_bar(stat = "identity") +
  theme(axis.text.x = element_text(angle = 45, hjust = 1)) + labs(title = "Top 5 Developer Sales by G",
    x = "Developer", y = "Global Game Sales\n(In millions)")
```



```
# The theme() function sets the x-axis text to a 45-degree angle for better
# readability, and the labs() function sets the plot title, x-axis label, and
# y-axis label.
```

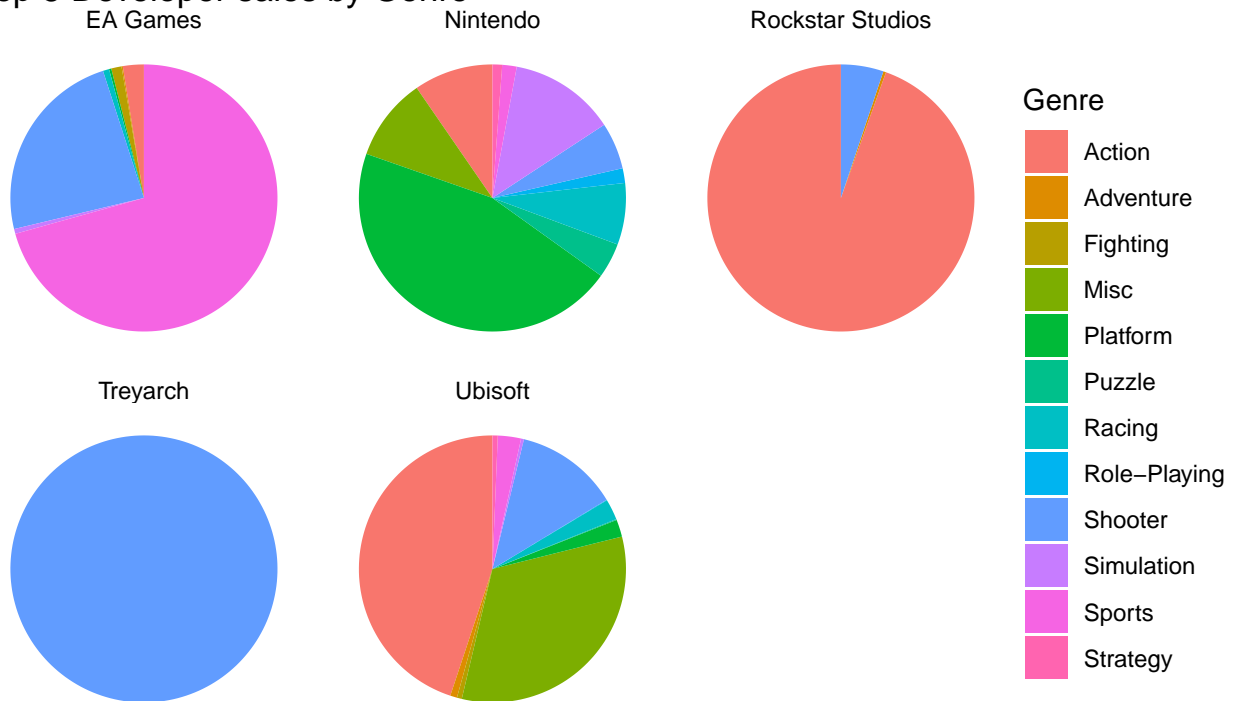
Overall, this code generates a stacked bar chart that shows the contribution of each video game genre to the global sales of the top 5 video game developers. Each bar is divided into segments corresponding to the sales of each genre, and the height of each bar corresponds to the total global sales of the developer.

```
# The aes() function is used to set the aesthetics of the plot. The x-axis is
# set to 0, the y-axis is set to the Global_Total column, and the fill
# aesthetic is set to the Genre column. The geom_col() function creates a
# column plot with position set to 'fill', which stacks the bars so that each
# bar fills the available vertical space.
```



```
ggplot(data = df, aes(x = 0, y = developer_glbl_total, fill = Genre)) + geom_col(position = "fill") +
  facet_wrap(~Developer) + coord_polar(theta = "y") + theme_void() + labs(title = "Top 5 Developer sa
```

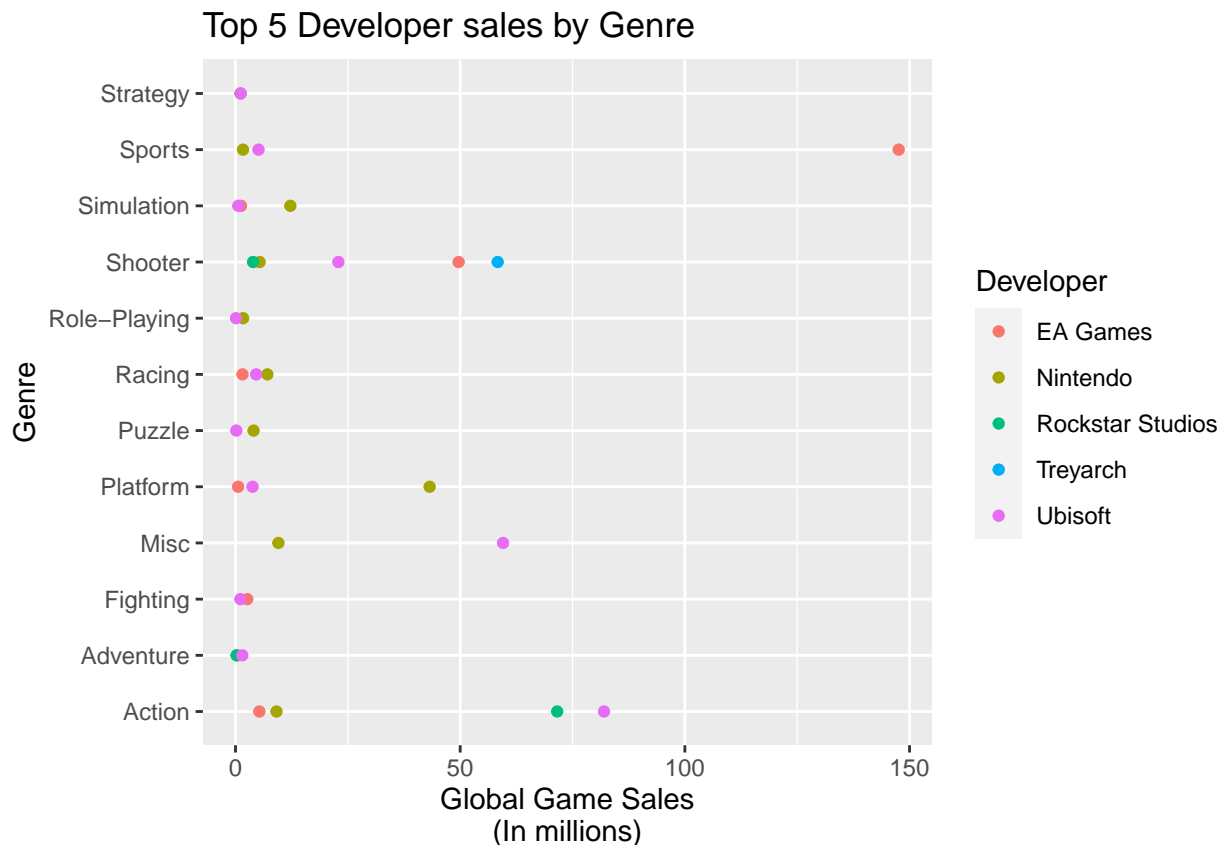
Top 5 Developer sales by Genre



*# The facet_wrap() function is used to split the plot into multiple panels, one
for each developer. The coord_polar() function converts the plot to polar
coordinates, which makes it easier to compare the relative contributions of
each video game genre across the different developers. The theme_void()
function sets the plot to have no background or axis labels, and the labs()
function sets the plot title.*

Overall, this code generates a polar bar chart that shows the relative contribution of each video game genre to the global sales of the top 5 video game developers. The chart is split into multiple panels, one for each developer, making it easy to compare the contribution of each genre across the different developers.

```
# The aes() function is used to set the aesthetics of the plot. The x-axis is
# set to Genre, the y-axis is set to the Global_Total column, and the color
# aesthetic is set to the Developer column. The geom_point() function creates a
# scatter plot graph.
ggplot(data = df, aes(x = Genre, y = developer_glbl_total, colour = Developer)) +
  geom_point() + labs(title = "Top 5 Developer sales by Genre", x = "Genre", y = "Global Game Sales\n")
  coord_flip()
```



```
# We use the labs() function to label our title, x-axis, and y-axis. The
# coordflip() flips the x and y axis, so that our x-axis value appear on the
# y-axis and our y-axis values appear on the x-axis.
```

Overall this code creates a scatter plot that shows how most categories are similar in sales. However it also shows that When it comes to Sports games, EA Games make far more profit then any other categories.

Analysis: These visualizations represent the sales the top 5 game developers have earned per video game genre. Rockstar North and Treyarch develop exclusively Action and Shooter games respectively, meaning they have only sold games in those genres. EA Sports is almost the same however, they have developed at least one game in the racing genre. Nonetheless, most of the game copies EA Sports has sold are in the sports genre. Ubisoft has more diversity than the previous 3 developers, but it is visible that they have sold mostly action games or games that do not fall in any of the named genres. Nintendo is visibly the most diverse out of the 5 developers in terms of genre, with their most successful genre being platforms.