Video Game Sales Investment Study

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1. Scenerio

Suppose their is an investor who wants to invest in a gaming platform. However before the investor invests, they want to know which gaming platform between the years 2010 to 2016 has the best NA, EU, and Global sales. The investor also wants to know what video game category produces the most income between 2010 and 2016 while for each video game platform so that they can better invest their money to better profit themselves in the future. The investor also wants to see what developers create more profitable games and the video game categories those developers mainly develop. The investor wants an indepth analyst on the video game platforms, video game categories, and developers before they invest their money.

2.Preparation

The data we are using was uploaded to Kaggle by SID_TWR. SID_TWR stated that this dataset was scraped from VGChartz and Metacritic.

2.1 Load Tidyverse package Before we work on our data we first want to load it into R, but first we must add two R packages into R before we attempt to work with data.

```
# install.packages('Tidyverse')
library(formatR)
library(tidyverse) #Used to load tidyverse package into R.
## -- Attaching packages --
                                        ----- tidyverse 1.3.2 --
## v ggplot2 3.4.0
                                 1.0.1
                       v purrr
## v tibble 3.1.8
                       v dplyr
                                 1.0.10
## v tidyr
            1.2.1
                       v stringr 1.5.0
## v readr
            2.1.3
                       v forcats 0.5.2
                                               ----- tidyverse_conflicts() --
## -- Conflicts -----
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()
                    masks stats::lag()
library(readr) #Used to load readr package in R to use to read CSV file.
```

2.2 Import dataset

Now we want to use import our dataset into R using the read CSV function that is from our readr package.

```
# Reads the CSV file from the file location using read_csv, and imports the
# file into R, named Video_Games_Sales
Video_Games_Sales <- read_csv("data/Video_Games_Sales_as_at_22_Dec_2016.csv")</pre>
```

```
## Rows: 16719 Columns: 16
## -- Column specification ------
## Delimiter: ","
## chr (7): Name, Platform, Year_of_Release, Genre, Publisher, Developer, Rating
## dbl (9): NA_Sales, EU_Sales, JP_Sales, Other_Sales, Global_Sales, Critic_Sco...
##
## i Use 'spec()' to retrieve the full column specification for this data.
## i Specify the column types or set 'show_col_types = FALSE' to quiet this message.
```

2.3 Preview dataset Before we can work on our dataset, we must first see if the dataset is relivant to our task. In order to accomplish this we must explore the dataset in R.

```
# we use the head() function to get a preview of the dataset.
head(Video_Games_Sales)
```

```
## # A tibble: 6 x 16
##
     Name
              Platf~1 Year_~2 Genre Publi~3 NA_Sa~4 EU_Sa~5 JP_Sa~6 Other~7 Globa~8
                                                        <dbl>
##
     <chr>>
              <chr>>
                       <chr>
                               <chr> <chr>
                                                <dbl>
                                                                <dbl>
                                                                         <dbl>
                                                                                 <dbl>
## 1 Wii Spo~ Wii
                       2006
                               Spor~ Ninten~
                                                 41.4
                                                        29.0
                                                                 3.77
                                                                          8.45
                                                                                  82.5
## 2 Super M~ NES
                      1985
                               Plat~ Ninten~
                                                 29.1
                                                         3.58
                                                                 6.81
                                                                          0.77
                                                                                  40.2
## 3 Mario K~ Wii
                       2008
                               Raci~ Ninten~
                                                 15.7
                                                        12.8
                                                                 3.79
                                                                          3.29
                                                                                  35.5
## 4 Wii Spo~ Wii
                      2009
                               Spor~ Ninten~
                                                 15.6
                                                        10.9
                                                                 3.28
                                                                          2.95
                                                                                  32.8
## 5 Pokemon~ GB
                      1996
                               Role~ Ninten~
                                                 11.3
                                                         8.89
                                                                10.2
                                                                          1
                                                                                  31.4
## 6 Tetris
              GB
                      1989
                               Puzz~ Ninten~
                                                 23.2
                                                         2.26
                                                                 4.22
                                                                          0.58
                                                                                  30.3
## # ... with 6 more variables: Critic_Score <dbl>, Critic_Count <dbl>,
       User_Score <dbl>, User_Count <dbl>, Developer <chr>, Rating <chr>, and
       abbreviated variable names 1: Platform, 2: Year of Release, 3: Publisher,
## #
       4: NA_Sales, 5: EU_Sales, 6: JP_Sales, 7: Other_Sales, 8: Global_Sales
```

We have now seen some of the data set but before we can verify that the data set is relevant we must explore the data set further. To accomplish this we use the glimpse() function

shows a glimpse of the data set along with the attributes. glimpse(Video_Games_Sales)

```
## Rows: 16,719
## Columns: 16
## $ Name
                                                      <chr> "Wii Sports", "Super Mario Bros.", "Mario Kart Wii", "~
                                                      <chr> "Wii", "NES", "Wii", "Wii", "GB", "GB", "DS", "Wii", "~
## $ Platform
## $ Year_of_Release <chr> "2006", "1985", "2008", "2009", "1996", "1989", "2006"~
## $ Genre
                                                      <chr> "Sports", "Platform", "Racing", "Sports", "Role-Playin~
## $ Publisher
                                                      <chr> "Nintendo", "Nintendo", "Nintendo", "Nintendo", "Ninterdo", 
## $ NA_Sales
                                                      <dbl> 41.36, 29.08, 15.68, 15.61, 11.27, 23.20, 11.28, 13.96~
## $ EU_Sales
                                                      <dbl> 28.96, 3.58, 12.76, 10.93, 8.89, 2.26, 9.14, 9.18, 6.9~
## $ JP_Sales
                                                      <dbl> 3.77, 6.81, 3.79, 3.28, 10.22, 4.22, 6.50, 2.93, 4.70,~
## $ Other_Sales
                                                      <dbl> 8.45, 0.77, 3.29, 2.95, 1.00, 0.58, 2.88, 2.84, 2.24, ~
                                                      <dbl> 82.53, 40.24, 35.52, 32.77, 31.37, 30.26, 29.80, 28.92~
## $ Global_Sales
## $ Critic Score
                                                      <dbl> 76, NA, 82, 80, NA, NA, 89, 58, 87, NA, NA, 91, NA, 80~
                                                      <dbl> 51, NA, 73, 73, NA, NA, 65, 41, 80, NA, NA, 64, NA, 63~
## $ Critic_Count
## $ User_Score
                                                      <dbl> 8.0, NA, 8.3, 8.0, NA, NA, 8.5, 6.6, 8.4, NA, NA, 8.6,~
## $ User_Count
                                                      <dbl> 322, NA, 709, 192, NA, NA, 431, 129, 594, NA, NA, 464,~
## $ Developer
                                                      <chr> "Nintendo", NA, "Nintendo", "Nintendo", NA, NA, "Ninte~
                                                      <chr> "E", NA, "E", "E", NA, NA, "E", "E", "E", NA, NA, "E",~
## $ Rating
```

Now we want to look at all the columns within the data set. We accomplish this using the colnames() function.

```
# Shows the name of the columns in the Video_Games_Sales data set. colnames(Video_Games_Sales)
```

```
##
    [1] "Name"
                           "Platform"
                                              "Year_of_Release" "Genre"
                           "NA_Sales"
                                              "EU_Sales"
                                                                 "JP_Sales"
##
    [5] "Publisher"
   [9] "Other Sales"
                           "Global_Sales"
                                              "Critic_Score"
                                                                 "Critic_Count"
                                                                 "Rating"
## [13] "User_Score"
                           "User_Count"
                                              "Developer"
```

Now we want to determine the size of the data set so we use the dim() function to determine the data sets size

```
# After using the dim() function we see that the length of the data set is 16 # and that there is 16719 rows.
dim(Video_Games_Sales)
```

```
## [1] 16719 16
```

To continue our exploration we wish to see the data type of each column, in order to accomplish this we use the class function.

```
# We use the sapply() function to apply the class function on each attribute of
# our data set.
sapply(Video_Games_Sales, class)
```

Publisher	Genre	Year_of_Release	${\tt Platform}$	Name	##
"character"	"character"	"character"	"character"	"character"	##
Global_Sales	Other_Sales	JP_Sales	EU_Sales	NA_Sales	##
"numeric"	"numeric"	"numeric"	"numeric"	"numeric"	##
Developer	User_Count	User_Score	Critic_Count	Critic_Score	##
"character"	"numeric"	"numeric"	"numeric"	"numeric"	##
				Rating	##
				"character"	##

From viewing our data set we see that our data set is relevant to our task and has given us insight to our data set which will allow us to move on to the next step.

3. Data Cleaning

Though we can see that our data set has information that can be used for our problem there is also irrelevant data in the data set, in order to focus on the information that we need we will need to clean the data set using transformations.

3.1 Since we are focusing on the video game sales between 2010 to 2016 we will shrink the data set by filtering it

```
# use the filter() function to remove all rows where the release year is not
# between 2010 and 2016. Then we store it in a new data set called
# gamesales2010_2016
gamesales2010_2016 <- filter(Video_Games_Sales, Year_of_Release >= 2010)
gamesales2010_2016 <- filter(gamesales2010_2016, Year_of_Release <= 2016)
# We use the dim() function and see that the amount of rows in the data set.
dim(gamesales2010_2016)</pre>
```

[1] 5277 16

3.2 We will now filter all rows where the Year of Release is unknown.

```
# The filter() function removes all values that are 'N/A' in the
# Year_of_Release column
gamesales2010_2016 <- filter(gamesales2010_2016, Year_of_Release != "N/A")
# nrow() prints out the number of rows in gamesales2010_2016.
nrow(gamesales2010_2016)</pre>
```

[1] 5277

We have decided to remove all rows where the Year_of_Release is "N/A" because there are not too much "N/A" value's missing in the Year_of_Release column which would greatly impact our data set, because of this we are able to easily remove the "N/A" values from the data set without having to worry about our results being greatly influenced.

3.3 We want to find and remove any duplicated files so we use the duplicated() function.

```
# We use the duplicated() to find all rows where they are repeated occurences.
# #Then we use the ! to filter them out from the graph.
gamesales2010_2016 <- gamesales2010_2016[!duplicated(gamesales2010_2016), ]
# We use #nrow() function to see the amount of rows left in the data set.
nrow(gamesales2010_2016)
```

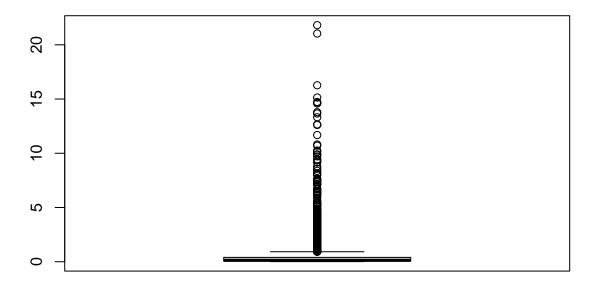
[1] 5277

After checking/removing all duplicated files in the data set we see view how many rows are in the data set. We notice that the number of rows did not decrease so there were no repeated values in the dataset.

3.4 We want to identify any outliers that are in our data set before we can continue any further. To accomplish this what we want to do is use a boxplot graph to identify any outliers in the graph. Because the numeric columns we will be focusing on are Global and NA Sales we will only look for outliers in these two columns.

```
# We create a boxplot for the Global Sales in gamesales_2010_2016 then set the
# title to 'Global Sales BoxPlot'.
boxplot(gamesales2010_2016$Global_Sales, main = "Global Sales BoxPlot")
```

Global Sales BoxPlot



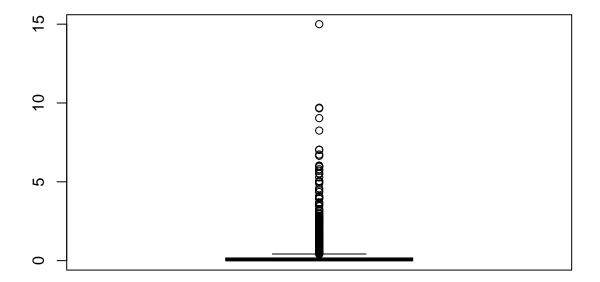
```
# We create a new variable outliers, then use boxplot.stats() to assign our # outliers from Global sales to outliers.
outliers <- boxplot.stats(gamesales2010_2016$Global_Sales)$out
```

This boxplot creates a visual representation of the max, min, and median values in the Global sales of our data set.

We can see that there are some outliers in the Global Sales, this allows us to easily remove them from our data set. However we will not remove them as they will also not affect our progress moving forward. Now, we will check the outliers for the NA Sales.

```
# We create a boxplot for the NA Sales in gamesales_2010_2016 then set the
# title to 'NA Sales BoxPlot'.
boxplot(gamesales2010_2016$NA_Sales, main = "NA Sales BoxPlot")
```

NA Sales BoxPlot



```
# We create a new variable outliersNA, then use boxplot.stats() to assign our # outliers from NA sales to outliersNA.
outliersNA <- boxplot.stats(gamesales2010_2016$NA_Sales)$out
```

This boxplot creates a visual representation of the max, min, and median values in the NA sales of our data set.

In this data set outliers are usually the top selling games or the ones that sell very little. This is why we did not remove any outliers, as it is valuable data and is relevant to what we will be searching for in the data set.

4. Data Exploration

We now develop questions to explore the data set even further.

- 1. Which video game platform made the most NA Sales from 2010 to 2016?
- 2. Which video game platform made the most Global Sales from 2010 to 2016?
- 3. Which video game category had the highest NA sales?
- 4. Which video game category made the highest Global sales?
- 5. Which top five video game developers have the highest Global video game sales?
- 6. Which video game genre is the top five developers most profitable in?

4.1 Before we can go and answer the questions we first want to explore the unique attributes in the platform column to see if there are any discrepancies that need to be fixed.

```
# unique function lists the unique characters in the platform column.
unique(gamesales2010_2016$Platform)

## [1] "X360" "PS3" "DS" "PS4" "3DS" "Wii" "X0ne" "WiiU" "PC" "PSP"
## [11] "PSV" "PS2"
```

From looking at the unique attributes in the platform column we do have irregularities so we need to recode the names in Platform using the recode() function.

```
# We use recode() to change the values of certain attributes to new attributes
# such as Nintendo, PlayStation, and Xbox.
gamesales2010_2016$Platform <- recode(gamesales2010_2016$Platform, X360 = "Xbox",
    PS3 = "PlayStation", DS = "Nintendo", PS4 = "PlayStation", `3DS` = "Nintendo",
    Wii = "Nintendo", X0ne = "Xbox", WiiU = "Nintendo", PSP = "PlayStation", PSV = "PlayStation",
    PS2 = "PlayStation")
# We use unique() to list the unique attributes in the platform column.
unique(gamesales2010_2016$Platform)</pre>
```

```
## [1] "Xbox" "PlayStation" "Nintendo" "PC"
```

Now we have finished changing the attributes in the Platform column and can now move on to our next task.

4.2 In order to answer the first question we must calculate the NA revenue for each platform.

```
# We move the gamesales2010_2016 data into a new data set.
platform_NA_Sales <- gamesales2010_2016 %>%

    # We use the group_by() to group all the platforms in the platform_NA_Sales
    # together.
group_by(Platform) %>%

    # We use the summarize() to summarize the sum of NA_sales for each
    # different platform.
summarize(NA_total = sum(NA_Sales)) %>%

    # We arrange the data set by decreasing order according to the NA_total.
arrange(desc(NA_total))
# We use the head() function to preview the new data set.
head(platform_NA_Sales)
```

What this code does is that it sums up the total NA sales made between 2010 to 2016 for each video game platform. We create another table which calculates the NA and Global sales for each platform for every different year as well.

```
# We use the group_by() to group all the Platform and Year_of_Release
    # together.
group by (Platform, Year of Release) %>%
    # We use the summarize() to summarize the sum of NA_sales for each
    # different platform, and year.
summarize(NA_total = sum(NA_Sales), glbl_total = sum(Global_Sales)) %>%
    # We arrange the data set by decreasing order according to the glbl_total.
arrange(desc(glbl_total))
## 'summarise()' has grouped output by 'Platform'. You can override using the
## '.groups' argument.
# We use the head() function to preview the new data set.
head(platform_SalesbyYear)
## # A tibble: 6 x 4
## # Groups:
               Platform [3]
     Platform
##
                 Year_of_Release NA_total glbl_total
##
     <chr>>
                 <chr>>
                                     <dbl>
                                                 <dbl>
## 1 Nintendo
                 2010
                                     113.
                                                  213.
## 2 PlayStation 2010
                                      70.6
                                                  183.
## 3 PlayStation 2011
                                      68.6
                                                  180.
## 4 Xbox
                 2010
                                     107.
                                                  170.
## 5 PlayStation 2014
                                      53.1
                                                  160.
## 6 PlayStation 2013
                                      54.1
                                                  153.
What this code does is that it calculates the total NA and Global sales of each platform based on the year.
This will allow us to find a trend in the profit of each platform.
4.3 Secondly, we calculate the global revenue for each platform.
# We move the gamesales2010_2016 data into a new data set then pipe the
# command.
platform_glbl_sales <- gamesales2010_2016 %>%
    # We use the group_by() to group all the platforms together.
group_by(Platform) %>%
    # We use the summarize function to summarize the sum of Global_sales for
    # each different platform.
summarize(glbl_total = sum(Global_Sales)) %>%
    # We arrange the data set by decreasing order according to the glbl_total.
arrange(desc(glbl_total))
# We use the head() function to preview the table.
head(platform_glbl_sales)
## # A tibble: 4 x 2
    Platform
                 glbl_total
##
     <chr>>
                       <dbl>
## 1 PlayStation
                       1026.
```

We move the gamesales2010_2016 data into a new data set.

platform_SalesbyYear <- gamesales2010_2016 %>%

2 Xbox

4 PC

3 Nintendo

710.

687.

122.

4.4 Now, we want to calculate the NA revenue based on genre.but before we can do that we must see if there are any dependencies with the character values in genre.

```
# We use the unique to search for any irregular values in the categories # column.
unique(gamesales2010_2016$Genre)
```

```
## [1] "Misc" "Action" "Role-Playing" "Shooter" "Racing"
## [6] "Platform" "Simulation" "Sports" "Fighting" "Strategy"
## [11] "Adventure" "Puzzle"
```

After using the unique() function we see that there are not really any irregularities in the function which allows us to continue to calculate the NA revenue based on genre.

```
# We move the gamesales2010_2016 data into a new data set.
genre_na_sales <- gamesales2010_2016 %>%
    # We use the group_by() to group all the Genres together.
group_by(Genre) %>%
    # We use summarize() to summarize the sum of na_sales for each different
    # genre.
summarise(genre_na_total = sum(NA_Sales)) %>%
    # We arrange the data set by decreasing order according to the
    # genre_na_total.
arrange(desc(genre_na_total))
# We use the head() function to preview the table.
head(genre_na_sales)
```

```
## # A tibble: 6 x 2
##
    Genre
                  genre_na_total
     <chr>
##
                            <dbl>
## 1 Action
                            291.
## 2 Shooter
                            237.
## 3 Sports
                            157.
## 4 Misc
                            124.
## 5 Role-Playing
                            112.
## 6 Platform
                             54.9
```

We now create another table that separates the NA sales by genre for each year.

```
## 'summarise()' has grouped output by 'Genre'. You can override using the
## '.groups' argument.
```

We use the head() function to preview the new data set. head(genre_SalesbyYear)

```
## # A tibble: 6 x 4
               Genre [2]
## # Groups:
##
     Genre
            Year_of_Release NA_total glbl_total
##
     <chr>>
             <chr>
                                 <dbl>
                                            <dbl>
## 1 Action 2013
                                            123.
                                  53.5
## 2 Action 2012
                                  51.8
                                            119.
## 3 Action 2011
                                  53.1
                                            117
## 4 Action 2010
                                  59.7
                                            115.
## 5 Shooter 2011
                                  49.7
                                             98.2
## 6 Action 2014
                                  38.8
                                             97.3
```

4.5 We now want to calculate the Global revenue based on genre.

```
# We move the gamesales2010_2016 data into a new data set then pipe the
# command.
genre_glbl_sales <- gamesales2010_2016 %>%
    # We use group_by() to group all the Genres in the genre_glbl_sales
    # together.
group_by(Genre) %>%
    # We use summarize() to summarize the sum of Global_sales for each
    # different genre.
summarise(genre_glbl_total = sum(Global_Sales)) %>%
    # We arrange the data set by decreasing order according to the
    # genre_na_total.
arrange(desc(genre_glbl_total))
# We use the head() function to preview the table.
head(genre_glbl_sales)
```

```
## # A tibble: 6 x 2
##
     Genre
                   genre_glbl_total
##
     <chr>>
                               <dbl>
## 1 Action
                                673.
## 2 Shooter
                                480.
## 3 Sports
                                329.
## 4 Role-Playing
                                315.
## 5 Misc
                                235.
## 6 Racing
                                123.
```

4.6 Before we can attempt to calculate NA and Global sales based on developer we must first determine whether there are any irregularities in the Developer column.

```
# We use unique() to take all unique values in the developer column then sort
# them.
unique_dev <- sort(unique(gamesales2010_2016$Developer))</pre>
```

After placing all the unique values from the Developer column of the data set gamesales 2010_2016 in a new set, we see that there are over 800 different values and there's bound to be some missed spelled values so we review all the unique values and change their names to match what we want it to be. There are some values who may have be in a different region but are part of a company but because we want the overall of a company we change the different region companies to match its parent company as well.

```
# We use the recode() function from the dplyr package from our tidyverse
# package in order change our variables.
gamesales2010_2016$Developer <- recode(gamesales2010_2016$Developer, `1C: Maddox Games` = "1C Company",
      `1C:Ino-Co` = "1C Company", `2K Australia` = "2K Games", `2K Czech` = "2K Games",
      `2K Sports` = "2K Games", `2K Marin` = "2K Games", `2K Play` = "2K Games", `505 Games, Sarbakan Inc
      `Activision, Behaviour Interactive` = "Activision", `Activision, FreeStyleGames` = "Activision",
     `Ambrella, The Pokemon Company` = "Ambrella", `Armature Studio, comcept` = "Armature Studio",
     `Artificial Mind and Movement, EA Redwood Shores` = "Artificial Mind and Movement",
      `Atari, Atari SA` = "Atari", `Atari, Slightly Mad Studios, Atari SA` = "Atari",
     `Atlus, Dingo Inc.` = "Atlus", `Atomic Planet Entertainment` = "Atomic Games",
     `Avalanche Software` = "Avalanche Studios", `Bandai Namco Games, Artdink` = "Bandai Namco Games",
     `Beenox, Other Ocean Interactive` = "Beenox", `Big Blue Bubble Inc., Scholastic, Inc.` = "Big Blue Bubble Inc., Inc.
      `Big Blue Bubble Inc., Scholastic, Inc.` = "Big Blue Bubble Inc.", `Blitz Games Studios` = "Blitz G
      `Blue Byte, Related Designs` = "Blue Byte", `Bungie Software, Bungie` = "Bungie",
      'Capcom Vancouver' = "Capcom", 'Capcom, Pipeworks Software, Inc.' = "Capcom")
gamesales2010_2016$Developer <- recode(gamesales2010_2016$Developer, `Capcom, QLOC` = "Capcom",
      `Climax Entertainment` = "Climax Studios", `Climax Group` = "Climax Studios",
      `Climax Group, Climax Studios` = "Climax Studios", `Codemasters Birmingham` = "Codemasters",
      `Compile Heart, GCREST` = "Compile Heart", `Crave, DTP Entertainment` = "Crave",
      `Crystal Dynamics, Nixxes Software` = "Crystal Dynamics", `Cyanide, Cyanide Studios` = "Cyanide",
     `CyberConnect2, Racjin` = "CyberConnect2", `CyberPlanet Interactive Public Co., Ltd., Maximum Famil
     `Deep Silver Dambuster Studios` = "Deep Silver", `Deep Silver, Keen Games` = "Deep Silver",
     `Dimps Corporation, Dream Execution` = "Dimps Corporation", `Dimps Corporation, SCE Japan Studio` =
      `Disney Interactive Studios, Land Ho!` = "Disney Interactive Studios", `EA Black Box` = "EA Games",
     `EA Bright Light` = "EA Games", `EA Canada` = "EA Games", `EA Canada, EA Vancouver` = "EA Games",
      `EA DICE` = "EA Games", `EA DICE, Danger Close` = "EA Games")
#'EA Sports' = 'EA Games'
gamesales2010_2016$Developer <- recode(gamesales2010_2016$Developer, `EA Sports` = "EA Games",
      `EA Montreal` = "EA Games", `EA Redwood Shores` = "EA Games", `EA Sports, EA Canada` = "EA Games",
      `EA Sports, EA Vancouver` = "EA Games", `EA Tiburon` = "EA Games", `Eidos Montreal, Nixxes Software
     `Engine Software, Re-Logic` = "Engine Software", `Epic Games, People Can Fly` = "Epic Games",
     `Farsight Studios, Crave` = "Farsight Studios", `Gaijin Entertainment` = "Gaijin Games",
      `Gearbox Software, 3D Realms` = "Gearbox Software", `Gearbox Software, WayForward` = "Gearbox Softw
      `Guerilla Cambridge` = "Guerrilla Cambridge", Guerilla = "Guerilla Cambridge")
gamesales2010_2016$Developer <- recode(gamesales2010_2016$Developer, `Harmonix Music Systems, Demiurge`
      `Headup Games, Crenetic Studios` = "Headup Games", `Konami Computer Entertainment Hawaii` = "Konami
     `Marvelous AQL` = "Marvelous Inc.", `Marvelous Entertainment` = "Marvelous Inc.",
      `Midway Studios - Austin` = "Midway", `Monolith Soft` = "Monolith Productions",
      `Monolith Soft, Banpresto` = "Monolith Productions")
gamesales2010_2016$Developer <- recode(gamesales2010_2016$Developer, `Namco Bandai Games America, Namco
      `Namco Bandai Games, Bandai Namco Games` = "Namco Bandai Games", `Namco Bandai Games, Cellius` = "N
      `Namco Bandai Games, Monkey Bar Games` = "Namco Bandai Games", `NATSUME ATARI Inc.` = "Natsume",
      `Nintendo EAD Tokyo` = "Nintendo", `Nintendo, Camelot Software Planning` = "Nintendo",
     `Nintendo, Headstrong Games` = "Nintendo", `Nintendo, Intelligent Systems` = "Nintendo",
      `Nintendo, Nd Cube` = "Nintendo", `Nintendo, Nintendo Software Technology` = "Nintendo",
      `Nintendo, Spike Chunsoft` = "Nintendo", `Paradox Development Studio` = "Paradox Interactive")
```

```
gamesales2010_2016$Developer <- recode(gamesales2010_2016$Developer, `PLAYGROUND, Playground Games` = "
    `Retro Studios, Entertainment Analysis & Development Division` = "Retro Studios",
    `Rockstar Leeds` = "Rockstar Studios", `Rockstar North` = "Rockstar Studios",
    `Rockstar San Diego` = "Rockstar Studios", `Sanzaru Games, Sanzaru Games, Inc.` = "Sanzaru Games",
    `SCE Japan Studio, comcept` = "SCE Studio", `SCE Santa Monica` = "SCE Studio",
    `SCE Studio Cambridge` = "SCE Studio", `SCE Japan Studio` = "SCE Studio", `SCEA San Diego Studios`
    `SCEA, Zindagi Games` = "SCEA", `SCEE London Studio` = "SCEE")
gamesales2010_2016$Developer <- recode(gamesales2010_2016$Developer, `Sega Studios San Francisco` = "Se
    `Sega Toys` = "Sega", `Sega, Dimps Corporation` = "Sega", `Sega, French-Bread` = "Sega",
    `Sega, Sonic Team` = "Sega", Snapdragon = "Snap Dragon Games", `Sonic Team` = "Sega",
    `Sony Bend` = "Sony Interactive Entertainment", `Sony Online Entertainment` = "Sony Interactive Ent
    `Spike Chunsoft` = "Spike", `Spike Chunsoft Co. Ltd., Spike Chunsoft` = "Spike",
Tecmo = "Tecmo Koei Games", `Tecmo Koei Canada` = "Tecmo Koei Games", `THQ Australia` = "THQ",
    `THQ Digital Studio Phoenix` = "THQ", `Ubisoft Casablanca` = "Ubisoft", `Ubisoft Milan` = "Ubisoft"
    `Ubisoft Montpellier` = "Ubisoft", `Ubisoft Montreal` = "Ubisoft", `Ubisoft Osaka` = "Ubisoft",
    `Ubisoft Paris` = "Ubisoft", `Ubisoft Paris, Ubisoft Montpellier` = "Ubisoft",
`Ubisoft Quebec` = "Ubisoft", `Ubisoft Reflections` = "Ubisoft", `Ubisoft Reflections, Ivory Tower`
    `Ubisoft Romania` = "Ubisoft", `Ubisoft Sofia` = "Ubisoft", `Ubisoft Toronto` = "Ubisoft",
    `Ubisoft Vancouver` = "Ubisoft", `Ubisoft, FunHouse` = "Ubisoft", `Ubisoft, Ludia Inc.` = "Ubisoft"
    `Ubisoft, Ubisoft Montreal` = "Ubisoft")
```

Because of how much values are in the Developer column there was many values that needed to be changed in the dataset.

4.7 Since we have recoded the values in the Developers column we can now calculate the global revenue based on the developer.

```
dev_global <- gamesales2010_2016 %>%
    # We want to filter out any unknown Developers as there are so few NA
    # developers that will affect our variables.
filter(Developer != "N/A") %>%
    # We will then group the columns according to the value in the developer
    # columns.
group_by(Developer) %>%
    # We sum up the total global sales and NA sales of each developers games
    # earned.
summarise(global total = sum(Global Sales)) %>%
    # We then arrange each row in descending order based on the global_total.
arrange(desc(global_total)) %>%
    # We use the slice_head() function to take ONLY the top five most
    # profitable developers.
slice_head(n = 5)
# We preview the data set.
head(dev_global)
```

```
## # A tibble: 5 x 2
##
    Developer
                      global_total
     <chr>>
                              <dbl>
## 1 EA Games
                              209.
## 2 Ubisoft
                              183.
## 3 Nintendo
                              95.0
## 4 Rockstar Studios
                              75.7
## 5 Treyarch
                              58.4
```

4.8 Finally, we want to determine the video game categories that are mainly developed by the top three developers and how the revenue in these categories differ.

From the previous example we were able to already determine the top 5 developers, so if we use the information from the previous table we know that "EA Games", "Ubisoft", "Nintendo", "Rockstar Studios", and "Treyarch" are the top five developers, this allows us to create a new table which filters any developers that aren't those three developers.

```
# We create a table which shows video games where the developers are the top
# five developers.
developer_genre_sale <- gamesales2010_2016 %>%
   filter(Developer %in% c("EA Games", "Ubisoft", "Nintendo", "Rockstar Studios",
        "Treyarch"))
# We use this to preview the data set.
head(developer_genre_sale)
## # A tibble: 6 x 16
##
              Platf~1 Year_~2 Genre Publi~3 NA_Sa~4 EU_Sa~5 JP_Sa~6 Other~7 Globa~8
##
                              <chr> <chr>
                                               <dbl>
                                                       <dbl>
                                                                                <dbl>
     <chr>>
              <chr>
                      <chr>
                                                               <dbl>
                                                                        <dbl>
## 1 Grand T~ PlaySt~ 2013
                              Acti~ Take-T~
                                                7.02
                                                        9.09
                                                                0.98
                                                                         3.96
                                                                                 21.0
## 2 Grand T~ Xbox
                      2013
                              Acti~ Take-T~
                                                9.66
                                                        5.14
                                                                0.06
                                                                         1.41
                                                                                 16.3
## 3 Call of~ Xbox
                      2010
                              Shoo~ Activi~
                                                        3.68
                                                                         1.13
                                                                                 14.6
                                                9.7
                                                                0.11
## 4 Call of~ PlaySt~ 2012
                              Shoo~ Activi~
                                                                0.65
                                                                         2.42
                                                                                 13.8
                                                4.99
                                                        5.73
## 5 Call of~ Xbox
                      2012
                              Shoo~ Activi~
                                                8.25
                                                        4.24
                                                                0.07
                                                                         1.12
                                                                                 13.7
## 6 Call of~ PlaySt~ 2010
                                                5.99
                                                        4.37
                                                                0.48
                                                                                 12.6
                              Shoo~ Activi~
                                                                         1.79
## # ... with 6 more variables: Critic_Score <dbl>, Critic_Count <dbl>,
       User_Score <dbl>, User_Count <dbl>, Developer <chr>, Rating <chr>, and
       abbreviated variable names 1: Platform, 2: Year_of_Release, 3: Publisher,
       4: NA_Sales, 5: EU_Sales, 6: JP_Sales, 7: Other_Sales, 8: Global_Sales
## #
```

Now that we have isolated the video games that are developed by the top five developers we can now group all the data by genre and developer and calculate the global sale and NA sale based on the the genre. but first we must confirm the amount of N/A values in our Genre column to see if those N/A's will affect our results.

```
# We use is.na() to determine if any values in Genre is N/A. Then use sum() to # count the exact number of N/A values.
sum(is.na(developer_genre_sale$Genre))
```

[1] 0

Fortunately, there is no N/A variables in the Genre column so we can continue on with manipulating the data set.

```
# We store the developer_genre_sale data into df.

df <- developer_genre_sale %>%
     # We then group by Developer and Genre.

group_by(Developer, Genre) %>%
     # We summarise the NA and Global total for each category based on
     # developer.

summarise(developer_glbl_total = sum(Global_Sales), developer_NA_total = sum(NA_Sales)) %>%
     # We arrange the order in alphabetical order using the Developer column.

arrange(Developer)
```

```
## 'summarise()' has grouped output by 'Developer'. You can override using the
## '.groups' argument.
```

```
# We preview the data set.
head(df)
```

```
## # A tibble: 6 x 4
## # Groups:
               Developer [1]
    Developer Genre
                         developer_glbl_total developer_NA_total
     <chr>>
               <chr>
                                         <dbl>
                                                            <dbl>
## 1 EA Games Action
                                         5.3
                                                             3.55
## 2 EA Games Adventure
                                         0.32
                                                             0.17
## 3 EA Games Fighting
                                         2.61
                                                             1.24
## 4 EA Games Platform
                                         0.57
                                                             0.21
## 5 EA Games Racing
                                         1.56
                                                             0.62
## 6 EA Games Shooter
                                        49.7
                                                            23.1
```

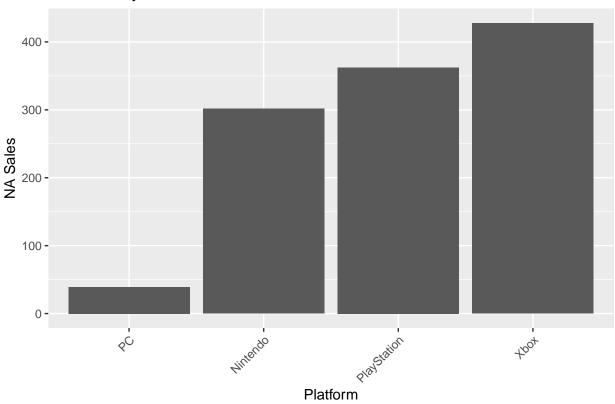
5. Analyzing

Now that we have cleaned the data set and explored the data set we can now analyze the data set using visualization. In this section we will use multiple different graphs which helps us identify and analyze our data to help the client understand where they would receive the most profit.

5.1 In order to be able to answer our first question, we must first determine the most profitable platform and the rate of change between sales of each platform since 2010 to 2016.

```
# We use the ggplot2 package to create our graph, the aes() function is used to
# set the aesthetics of the plot. we set our x value to Platform and our Y
# value to NA_total. we also use the reorder() function to reorder the graph
# from smallest to greatest.
ggplot(data = platform_NA_Sales, aes(x = reorder(Platform, NA_total), y = NA_total)) +
    geom_bar(stat = "identity") + labs(title = "NA sales by Platform", x = "Platform",
    y = "NA Sales") + theme(axis.text.x = element_text(angle = 45, hjust = 1))
```

NA sales by Platform

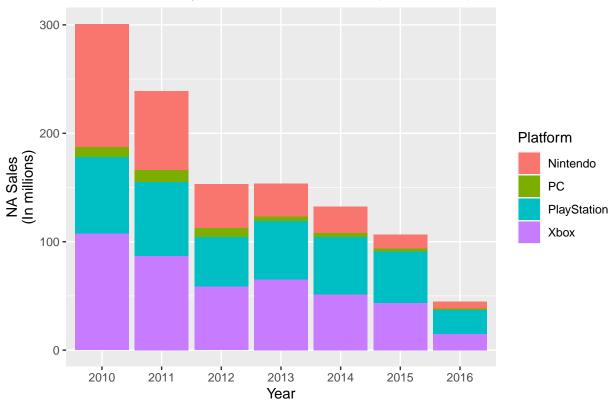


```
# labs() is used to changes the labels in various parts of the chart. Both the
# X and Y axis changing their names, as well as the title. theme() helps change
# non-data elements of a chart. In this case adding a change to Platform's axis
# by utilizing element_text() to change the look of texts, adding an angle and
# using hjust to control horizontal justification)
```

This code produces the above graph in which it displays the sum of all Platforms in the 2010 to 2016 range.

```
# We use the ggplot2 package to create our graph, the aes() function is used to
# set the aesthetics of the plot. we set our x value to Year_of_Release, our Y
# value to NA_total, and fill based on platform.
ggplot(platform_SalesbyYear, aes(x = Year_of_Release, y = NA_total, fill = Platform)) +
    geom_bar(stat = "identity") + labs(title = "Total NA sales by Video Game Platform (2010-2016)",
    x = "Year", y = "NA Sales\n(In millions)")
```





labs() is used to changes the labels in various parts of the chart. Both the
X and Y axis changing their names, as well as the title.

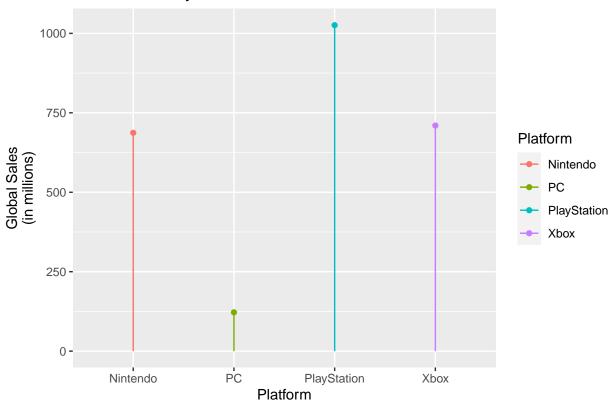
This code creates a bar graph that breaks up the total amount of NA sales for each of the different years of each different Platform.

Analysis: Overall, from these graphs we can see that Xbox is the most profitable between all these platforms. However, compared to 2010 when it was at its highest, we are able to see that the sales for Xbox has been steadily declining same goes for they other platforms as well. But, compared to other platforms PC has had the least amount of sales, and have seen that by 2016 PlayStation had they highest sells.

5.2 To determine the most profitable platform globally we must first analyze the total sales made between 2010 and 2016 as well as analyzing the rate of change between these platforms.

```
# We use the ggplot2 package to create our graph, the aes() function is used to
# set the aesthetics of the plot. we set our x value to Platform, and our y
# value to glbl_total.
ggplot(platform_glbl_sales, aes(x = Platform, y = glbl_total, color = Platform)) +
    geom_point(stat = "identity") + geom_segment(aes(x = Platform, xend = Platform,
    y = 0, yend = glbl_total)) + labs(title = "Global Sales by Platform", x = "Platform",
    y = "Global Sales\n(in millions)")
```

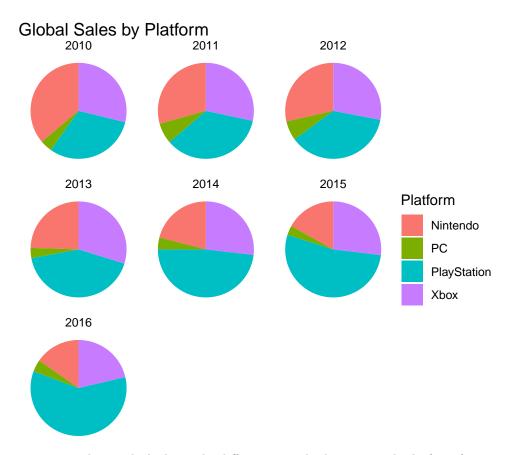
Global Sales by Platform



```
# geom_point() sets a point at the value of each platforms global sales.
# geom_segment() creates lines at our platforms and reaches its total amount.
# We use labs() to rename the x and y axis as well as our title.
```

This code generates a lollipop graph in which it displays the total global sales of each platform in 2010 to 2016.

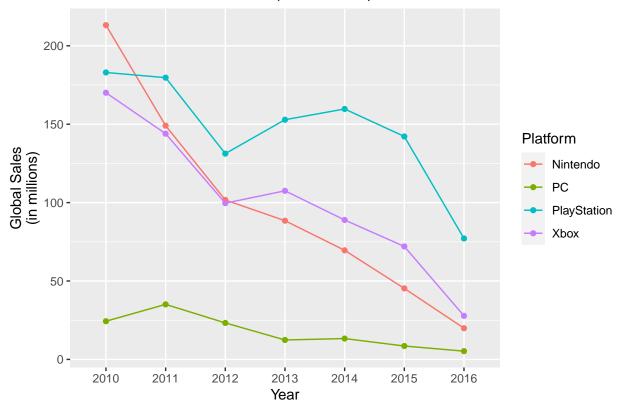
```
ggplot(data = platform_SalesbyYear, aes(x = 0, y = glbl_total, fill = Platform)) +
    geom_col(position = "fill") + facet_wrap(~Year_of_Release) + coord_polar(theta = "y") +
    theme_void() + labs(title = "Global Sales by Platform")
```



This code generates pie charts which shows the difference in sales between each platform from 2010 to 2016.

```
# ggplot() is used to create the graph, and set the aesthetics of the graph.
# geom_point() is used to create a scatter plot of each platforms sales from
# 2010 to 2016.
ggplot(data = platform_SalesbyYear, aes(x = Year_of_Release, y = glbl_total, color = Platform)) +
    geom_point() + geom_line(aes(group = Platform)) + labs(title = "Global Video Game Sales (2010-2016)
    x = "Year", y = "Global Sales\n(in millions)")
```

Global Video Game Sales (2010–2016)



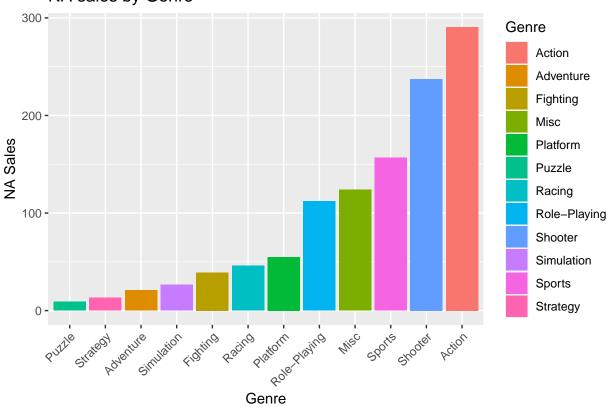
```
# Geom_line is used to create a line graph and we set the aesthetic of the # graph to group by Platform. labs() is used to change the names of our x and y # axis as well as the title.
```

This code generates a line graph that shows the rate of increase/decrease of each Platform from 2010 to 2016.

Analysis: From our charts we can see that globally PlayStation has dominated with the most sales, and since 2010 the sales of PlayStation has had far more sales compared to other Platforms. We also see that the sales of PC has been low compared to other platforms and that the sales of Nintendo and Xbox has been steadily decreasing, with Nintendo decreasing the most in sales in the past 6 years.

5.3 We now wan to create some visualizations for our third question to better understand the NA sales for each genre in 2010 to 2016.

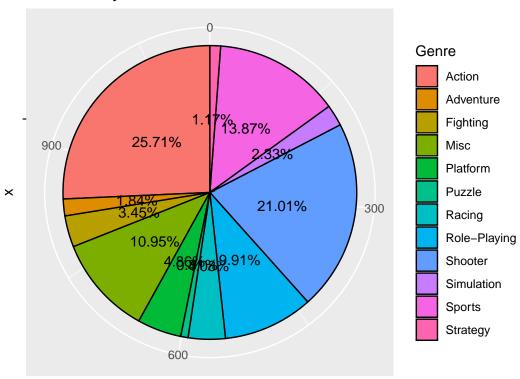
NA sales by Genre



```
# labs() is used to changes the labels in various parts of the chart. Both the
# X and Y axis changing their names, as well as the title. theme() helps change
# non-data elements of a chart. In this case adding a change to Genre's axis by
# utilizing element_text() to change the look of texts, adding an angle and
# using hjust to control horizontal justification)
```

This code creates a bar graph that displays the overall sum of sales of each genre between 2010 to 2016.

NA Sales by Genre



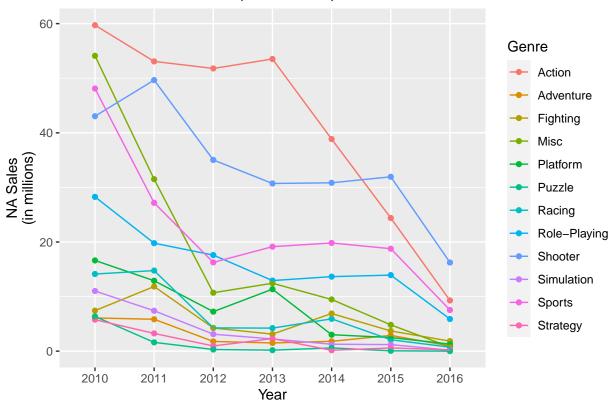
NA Sales

```
# geom_text is used along with aes() embedded to set labels to pie labels and
# position them accordingly. coord_polar is used because a pie chart is
# actually just a stacked bar chart in polar coordinates. Then, we use the labs
# function to change the name of the y axis and title on the graph.
```

This code creates a pie graph, then displays the difference in NA sales each genre made out of 100% of the total sales made between 2010 to 2016

```
# ggplot() is used to create the graph, and set the aesthetics of the graph.
# geom_point() is used to create a scatter plot of each platforms sales from
# 2010 to 2016.
ggplot(data = genre_SalesbyYear, aes(x = Year_of_Release, y = NA_total, color = Genre)) +
    geom_point() + geom_line(aes(group = Genre)) + labs(title = "NA Video Game Sales (2010-2016)",
    x = "Year", y = "NA Sales\n(in millions)")
```

NA Video Game Sales (2010–2016)



```
# Geom_line is used to create a line graph and we set the aesthetic of the # graph to group by Genre. labs() is used to change the names of our x and y # axis as well as the title.
```

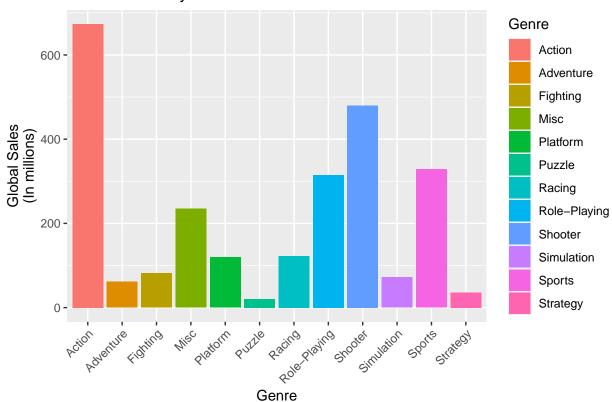
This code creates a line graph that displays the change of NA sales based on each genre over the past 6 years.

Analysis: Overall, we assume that Action is the most profitable video game genre compared to the other games, however the sales of action has dramatically decreased since 2013. While Shooter games has also decreased it was the most profitable video game genre by 2016.

5.4 We now see the total global revenue based on Genre to get a visual for which Genre was more profitable all throughout 2010-2016.

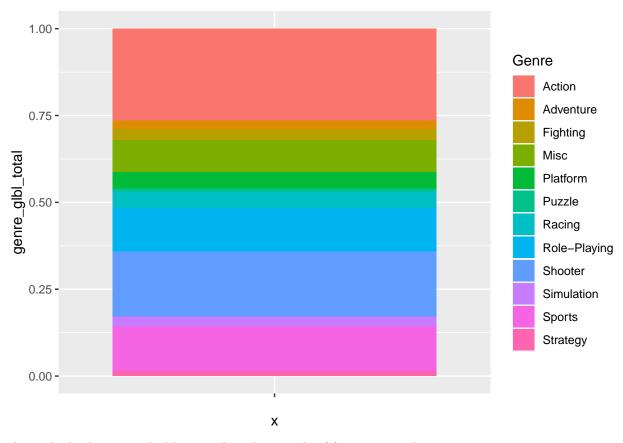
```
# We use the ggplot2 package to create a Bar graph that easily represents the
# highest globally selling video game genre. We use the aes() function to label
# the axis', as well as using fill for discernment between Genres,
# geom_bar(stat="identity") makes a bar chart and makes the height proportional
# to the number of cases in each group. Stat identity displays the sum of
# values in the Sales(NA) column, grouped by Genre
ggplot(data = genre_glbl_sales, aes(x = Genre, y = genre_glbl_total, fill = Genre)) +
    geom_bar(stat = "identity") + labs(title = "Global Sales by Genre", x = "Genre",
    y = "Global Sales\n(In millions)") + theme(axis.text.x = element_text(angle = 45,
    hjust = 1))
```

Global Sales by Genre



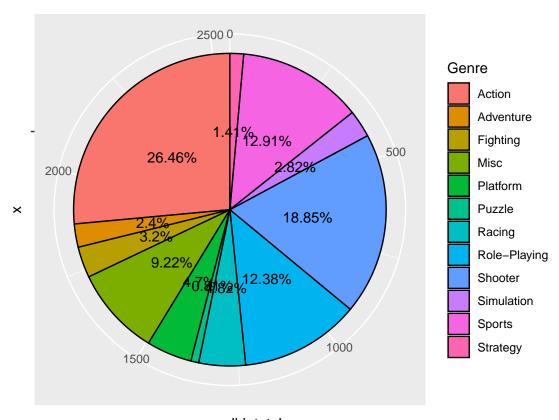
```
# labs() is used to changes the labels in various parts of the chart. Both the
# X and Y axis changing their names, as well as the title. theme() helps change
# non-data elements of a chart. In this case adding a change to Genre's axis by
# utilizing element_text() to change the look of texts, adding an angle and
# using hjust to control horizontal justification
```

This code generates a bar graph that displays the total Global sales of each video game genre between 2010 to 2016.



This code displays a stacked bar graph with a couple of functions at play.

```
# We convert our numeric values in genre_glbl_sales into a percentage of the
# entire sum and store it into pie_labels2.
pie_labels2 <- paste0(round(100 * genre_glbl_sales$genre_glbl_total/sum(genre_glbl_sales$genre_glbl_tot
2), "%")
# We use ggplot() to create the graph, the aes() function set's the aesthetic.
# Used nothing for X, but for Y we used genre_glbl_total so that it would fill
# proportionately.We use the reorder() function to reorder the different
# Genre's from least to greatest. We then filled it by Genre using a rainbow
# palette. the geom_col() function is used to create black lines in between our
# "Slices".
ggplot(genre_glbl_sales, aes(x = "", y = genre_glbl_total, fill = Genre)) + geom_col(color = "black") +
geom_text(aes(label = pie_labels2), position = position_stack(vjust = 0.5)) +
coord_polar(theta = "y")</pre>
```



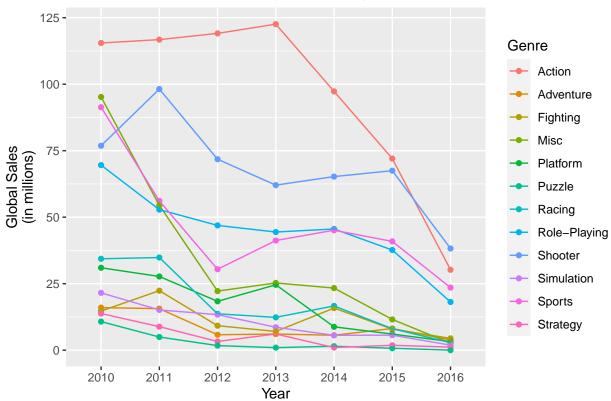
genre_glbl_total

```
# geom_text is used along with aes() embedded to set labels to pie labels and
# position them accordingly. coord_polar is used because a pie chart is
# actually just a stacked bar chart in polar coordinates. Then, we use the labs
# function to change the name of the y axis and title on the graph.
```

This code creates a pie chart in which it displays the sum of global sale of video games between 2010 to 2016 in a percentage of the total sales made by genre.

```
# ggplot() is used to create the graph, and set the aesthetics of the graph.
# geom_point() is used to create a scatter plot of each platforms sales from
# 2010 to 2016.
ggplot(data = genre_SalesbyYear, aes(x = Year_of_Release, y = glbl_total, color = Genre)) +
        geom_point() + geom_line(aes(group = Genre)) + labs(title = "Global Video Game Sales (2010-2016)",
        x = "Year", y = "Global Sales\n(in millions)")
```





```
# Geom_line is used to create a line graph and we set the aesthetic of the # graph to group by Genre. labs() is used to change the names of our x and y # axis as well as the title.
```

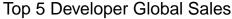
This line creates a line chart that shows the decrease/increase of gloabl video game sales each year.

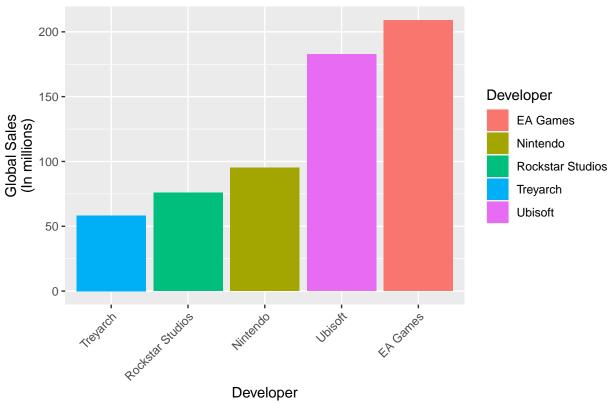
Analysis: Just like our previous analysis with question 3, we see that similar to NA sales Action is also the most profitable genre, however over the course of 6 years the sales of Action games have decreased dramatically and eventually shooter has the most sales in 2016.

5.5 We know the global and NA revenue for each of the top five developers, but now we want to create some visuals, to get a better understanding of their profit within 2010 to 2016.

```
# We use the ggplot2 package to create our graph, the aes() function is used to
# set the aesthetics of the plot. we set our x value to Developer and our Y
# value to NA sale. we also use the reorder() function to reorder the graph
# from smallest to greatest.

ggplot(dev_global, aes(x = reorder(Developer, global_total), y = global_total, fill = Developer)) +
        geom_bar(stat = "identity") + theme(axis.text.x = element_text(angle = 45, hjust = 1)) +
        labs(title = "Top 5 Developer Global Sales", x = "Developer", y = "Global Sales\n(In millions)")
```





```
# The geom_bar() function creates a bar plot using the 'identity' statistical
# transformation. The theme() function is used to customize the appearance of
# the plot. The axis.text.x argument is set to element_text() to change the
# angle of the x-axis labels to 45 degrees and set the horizontal justification
# to 1 (right align). The labs() function sets the plot title to 'Top 5
# Developers by Global Sales', and labels the x-axis 'Developer' and the y-axis
# 'Global Game Sales (in millions)'.
```

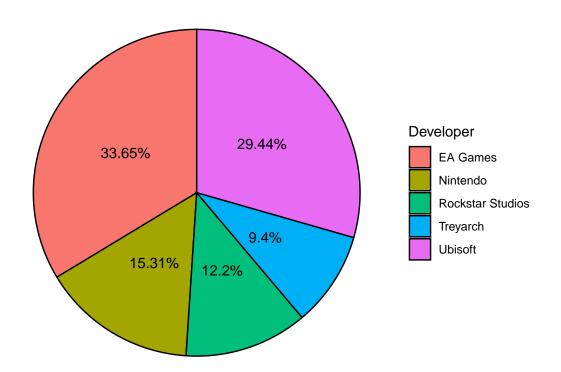
Overall, this code generates a bar chart that ranks the top 5 video game developers by their total global sales across all regions. The bars are ordered by the sum of sales from all regions for each developer. The x-axis labels are angled and right aligned for better readability.

```
# the first bar with the 12 o'clock position.
ggplot(dev_global, aes(x = "", y = global_total, fill = Developer)) + geom_col(stat = "identity",
    width = 1, color = "black") + coord_polar(theta = "y") + theme_void() + geom_text(aes(label = pie_l
    position = position_stack(vjust = 0.5)) + labs(title = " Top 5 Developer Sales")
```

Warning in geom_col(stat = "identity", width = 1, color = "black"): Ignoring

Top 5 Developer Sales

unknown parameters: 'stat'



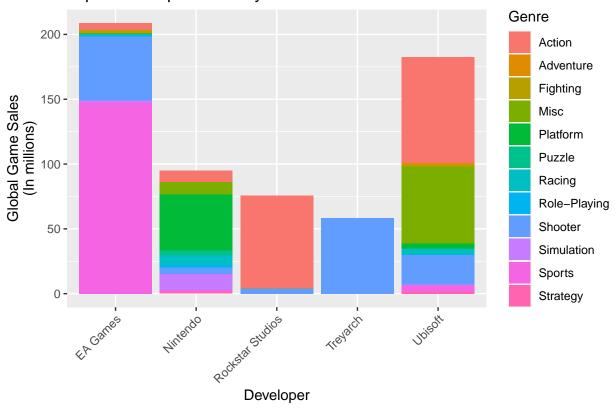
```
# The geom_text() function is used to sum up the percentage each of these five
# Developers make globally. The theme_void() function removes all the axis
# labels, ticks, and grid lines, leaving only the bars. The labs() function sets
# the plot title to 'Top 5 Developer Sales'.
```

Overall, this code generates a pie chart that ranks the top 5 video game developers by their total global sales across all regions. The bars are arranged radially, with the outermost bar representing the developer with the highest total sales. The plot has no axis labels or grid lines, giving it a minimalist look.

Analysis: The first bar graph shows the order of the top 5 game developers in terms of the number of game copies sold. In ascending order, the top 5 game developers are Ubisoft, EA Sports, Nintendo, Treyarch, and Rockstar North. The pie chart provides another visualization for this ranking.

5.6 We are now going to create some visuals for our sixth question in order to analyze our findings. developer_genre_sales

Top 5 Developer Sales by Genre

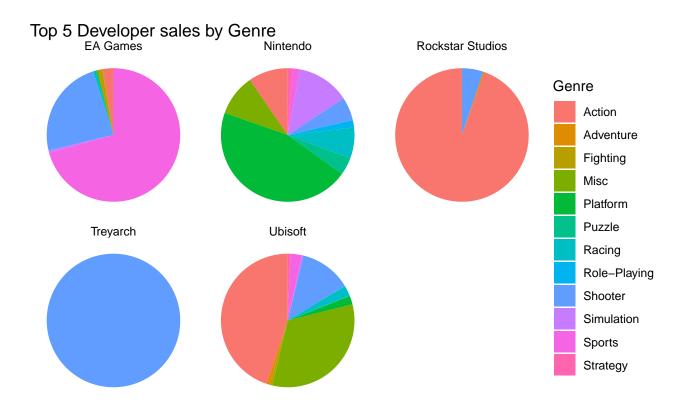


```
# The theme() function sets the x-axis text to a 45-degree angle for better # readability, and the labs() function sets the plot title, x-axis label, and # y-axis label.
```

Overall, this code generates a stacked bar chart that shows the contribution of each video game genre to the global sales of the top 5 video game developers. Each bar is divided into segments corresponding to the sales of each genre, and the height of each bar corresponds to the total global sales of the developer.

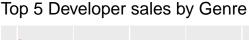
```
# The aes() function is used to set the aesthetics of the plot. The x-axis is # set to 0, the y-axis is set to the Global_Total column, and the fill # aesthetic is set to the Genre column. The geom_col() function creates a # column plot with position set to 'fill', which stacks the bars so that each # bar fills the available vertical space.
```

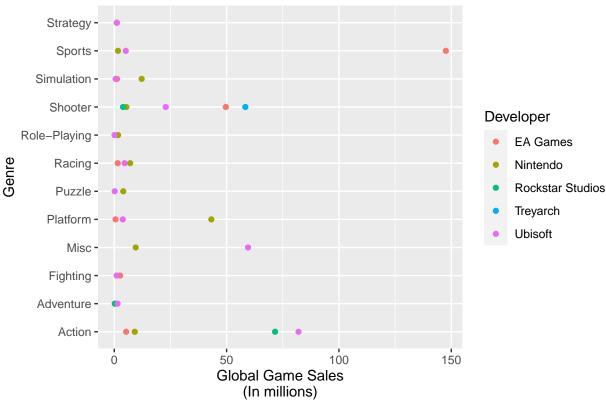
```
ggplot(data = df, aes(x = 0, y = developer_glbl_total, fill = Genre)) + geom_col(position = "fill") +
    facet_wrap(~Developer) + coord_polar(theta = "y") + theme_void() + labs(title = "Top 5 Developer sa
```



```
# The facet_wrap() function is used to split the plot into multiple panels, one
# for each developer. The coord_polar() function converts the plot to polar
# coordinates, which makes it easier to compare the relative contributions of
# each video game genre across the different developers. The theme_void()
# function sets the plot to have no background or axis labels, and the labs()
# function sets the plot title.
```

Overall, this code generates a polar bar chart that shows the relative contribution of each video game genre to the global sales of the top 5 video game developers. The chart is split into multiple panels, one for each developer, making it easy to compare the contribution of each genre across the different developers.





```
# We use the labs() function to label our title, x-axis, and y-axis. The
# coordflip() flips the x and y axis, so that our x-axis value appear on the
# y-axis and our y-axis values appear on the x-axis.
```

Overall this code creates a scatter plot that shows how most categories are similar in sales. However it also shows that When it comes to Sports games, EA Games make far more profit then any other categories.

Analysis: These visualizations represent the sales the top 5 game developers have earned per video game genre. Rockstar North and Treyarch develop exclusively Action and Shooter games respectively, meaning they have only sold games in those genres. EA Sports is almost the same however, they have developed at least one game in the racing genre. Nonetheless, most of the game copies EA Sports has sold are in the sports genre. Ubisoft has more diversity than the previous 3 developers, but it is visible that they have sold mostly action games or games that do not fall in any of the named genres. Nintendo is visibly the most diverse out of the 5 developers in terms of genre, with their most successful genre being platforms.