

Margarita Yudina

Contact information

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+7-920-028-50-23

Skills

PostgreSQL, Bash, Git

Languages

English B2, German C1

Certificates

09.2022

freecodecamp.org "[Relational Database Developer](#)"

02.2022

Softline "Comprehensive course Excel 2016" (offline)

In process

freecodecamp.org "[Scientific Computing with Python](#)"

Strengths

Large communication experience, proven self-educating ability.

Work Experience

02.2021 – now

[OOO Liebherr-Nizhny Novgorod](#)

Customer service and transport logistics specialist (Foreign economic activity, transport logistics and sales department)

Achievements:

- Found, dump the prices and ordered more than twice bigger trucks in a hot season;

Responsibilities:

- Development and control of sales and logistic contracts: discussion the details with multiple parties (clients, transportation companies, lawyers, accounting, etc.), making contract in compliance with the official standards;
- Ordering transport for export and across Russia: buying logistic services, resolving truck drivers issues, processing of clients transport claims;
- Have a contracts signing right.

11.2019 – 02.2021

[ANT!DOTE Sales](#)

Manager of sales and festival coordination of audiovisual works

Achievements:

- Sold a festival film to the German TV channel;

Responsibilities:

- Conduct business correspondence, negotiations on prices, online meetings in a foreign language;
- Submitting films to foreign festivals, looking for distributors, organizing screenings;
- Making sales reports for clients on a monthly basis, invoicing, etc.

Education

2014 – 2018

Linguistics University of Nizhny Novgorod
Bachelor in Linguistics (German, English)

2021 – 2022

Lobachevsky State University of Nizhny Novgorod
Diploma in Customs and International Economic Activity