

RESTITUTO RODEO JR.



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Caloocan City, Philippines
1400

EDUCATION

Undergrad: Computer Engineering
AMA Computer College Caloocan Campus, 117, Samson Rd, Caloocan, Metro Manila,

High School Diploma

CALATRAVA National High School, CALATRAVA ROMBLON,

CALATRAVA Senior High School, CALATRAVA ROMBLON,

LANGUAGES

English



Intermediate (B1)

PROFESSIONAL SUMMARY

Skilled in building customer relationships and understanding customer needs. Good communication and interpersonal skills for providing superior customer service. Dedicated sales professional offering experience recommending, selecting and assisting with locating merchandise based on the needs of the individual consumer. Results-oriented Sales Floor Associate with deep understanding of sales principles and customer service practices. Self-motivated individual with strong desire to succeed and meet goals. Outgoing and friendly, quickly establishing rapport with customers that encourages repeat business.

SKILLS

- Trial Close
- Sales Management
- Customer Understanding
- Deal Negotiations
- Providing Feedback
- Customer Experience Improvement
- Display Restocking
- Restock Shelves
- Serve Customers
- Hospitality Management
- Computer literature
- Website/Computer navigation
- Price Memorization

PROFESSIONAL EXPERIENCE

March 2022 - Current

MRS. Virgie Dizon - Salesperson, Divisoria Roman St. Binondo Metro Manila

- Worked to build relationships with customers and built potential for additional sales.
- Engaged customers in social conversations to create pleasant and easy shopping experience.
- Offered each customer top-notch, personal service to boost sales and customer satisfaction.
- Asked open-ended questions to determine needs and assisted customers in selecting appropriate merchandise.
- Improved customer service and telecommunication skills to build lasting relationships.

February 2020 - October 2022

My Hobbies - Blender3D Modeler (<https://www.cgtrader.com/3dkuno>)

- Created sequences under tight deadlines and seamlessly integrated with other components.
- Combined technical and artistic abilities to accomplish challenging animation objectives.
- Used Bender to create computer-generated effects and simulations.

- Built upon existing modern vehicle to develop over 4 models