

# DCDIR: A DEEP CROSS-DOMAIN RECOMMENDATION SYSTEM FOR COLD START USERS IN INSURANCE DOMAIN

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Speaker: **Ye Bi**

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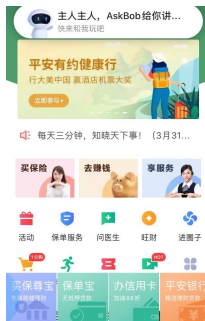
# About the Speaker

- Senior Algorithm Engineer in Ping An Technology Shenzhen Co., Ltd
- **Major Research Direction:** Deep Learning, Recommendation System, Knowledge Graph



# Introduction

PingAn Jinguanjia is one of the most popular comprehensive applications in China. In addition to traditional e-commerce products, it also provides financial products.



(a) Home Page



(b) Nonfinancial Domain



(c) Insurance Domain

## 1 Introduction

- Challenges
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# Challenges

Recommending insurance products online is challenging

- Insurance policies are so complex that ordinary users are relatively lack of knowledge to understand them.
- Insurance products are typically bought to be used for a long time period (e.g. one year for car insurance), so there exists data sparsity and cold start problem.

## 1 Introduction

- Challenges
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# Contributions

Our contributions in this paper are as follows:

- To the best of our knowledge, this is the first work to utilize cross-domain mechanism to give personalized recommendations for cold start users in insurance domain.
- For the complexity of insurance products, we design a meta-path based method to learn more effective latent user and item features, revealing reasons behind recommendations.
- We conduct experiments on our company's scenarios, the results prove the efficacy of DCDIR over several baselines.



- Challenges
- Contributions

## 2 DCDIR

- Framework
- Target Domain
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# Framework

To provide recommendations to cold start users, we propose DCDIR. As shown in Figure 1, DCDIR contains three main parts: learning user latent features in two domain, mapping of user latent features.

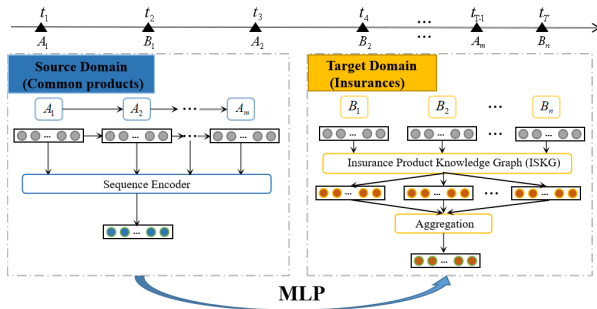


Figure 1: The Framework of DCDIR

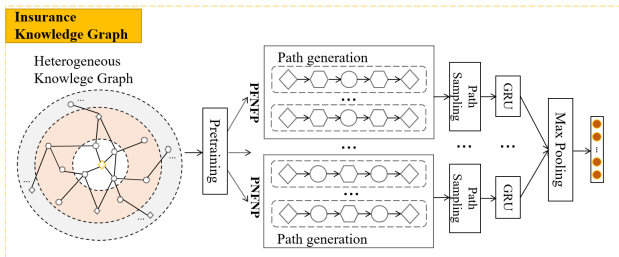
- Challenges
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## 2 DCDIR

- Framework
- Target Domain
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# Target Domain

- Pretrain KG by TransD
- Generate meta-paths connecting interacted items and target item
- Select high-quality meta-paths
- Model each meta-path by GRU



# Target Domain

We properly design two meta-paths based on our scenario, where we fix entity type and path length.

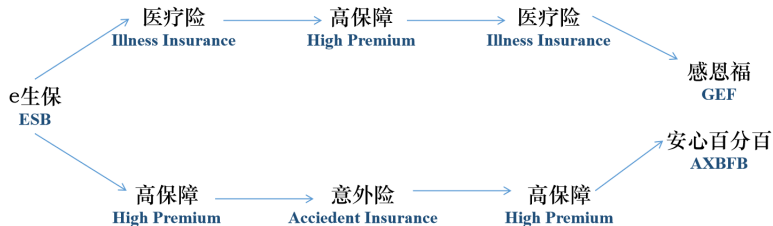


Figure 2: Meta-Path Example

# Target Domain

We use *top-K* sampling module to select  $K$  useful paths. For a given path  $p_{e_1, e_L} = [e_1, e_2, \dots, e_L]$ , we define a score function:

$$s_{e_1, e_L} = \text{softmax}\left(\frac{P}{|\mathcal{NI}_u^t|}\right) + \frac{e_L^T}{\|e_L\|} \sum_{i=1}^{L-1} \frac{e_i}{\|e_i\|},$$

where  $P$  is  $e_1$ 's position in  $\mathcal{NI}_u^t$ . The first part is to measure interaction time, the second part is to measure the similarity between the path and the target item.

- Challenges
- Contributions

## 2 DCDIR

- Framework
- Target Domain
- **Source Domain**
- Dataset
- Performance

# Source Domain

Suppose there are  $n$  words in  $i$ 's content  $c_i$ . We utilize word2vec to obtain word vectors, which are represented as  $\{\mathbf{w}_k^i\}_{k=1}^n$ . Then we get the final item embedding by:

$$\mathbf{i} = \text{max-pooling}(\text{concat}(\{\mathbf{w}_k^i\}_{k=1}^n)).$$

To model user latent feature  $\mathbf{u}^s$ , we employ GRU over  $\mathcal{N}\mathcal{I}_u^s$ , and let  $\mathbf{u}^s = \mathbf{h}_n^{\text{GRU}}(\mathcal{N}\mathcal{I}_u^s)$



- Challenges
- Contributions
- Framework
- Target Domain
- Source Domain

### 3 Results

- Dataset
- Performance

# Dataset

We build and release a sub-dataset (named JGJISNF) from a comprehensive e-commerce dataset that contains about 20 million users pursue logs from June 1st 2018 to May 31th 2019.

**Table 1:** Statistics of the JGJISNF dataset.

IS-domain (Target domain)		NF-domain (Source domain)	
#Items	42	#Items	3,836
#Interactions	300,000	#Interactions	600,000
#KG relations	7		
#KG entities	77		
#KG triples	282		
#Overlapped-users		21,016	
#Training-sequences		12,437	
#Test-sequences		4,218	
#Validation-sequences		4,298	

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### 3 Results

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# Performance

Table 2: Performance comparison in Recall@3 and NDCG.

$\eta$	10%		20%	
Method	NDCG	Recall@3	NDCG	Recall@3
BPR	0.27011	0.06418	0.27105	0.06518
GRU4REC	0.23923	0.02143	0.25964	0.07768
EMCDR-BPR	0.27343	0.07291	0.27342	0.07291
EMCDR-GRU	0.26775	0.11794	0.26801	0.11794
DCDIR-V1	0.34781(-4.66%)	0.17321(-6.28%)	0.35196	0.18016
DCDIR-V2	<b>0.36278</b> (-13.05%)	<b>0.19159</b> (-27.60%)	<b>0.37021</b>	<b>0.19388</b>
DCDIR	0.39394(-3.95%)	0.25185(-5.31%)	0.39741	0.25227
DCDIR vs. best	8.59%	26.23%	7.35%	24.96%

# Performance

**Table 3:** Performance comparison in Recall@3 and NDCG (cont.).

$\eta$	50%		100%	
Method	NDCG	Recall@3	NDCG	Recall@3
BPR	0.27133	0.06451	0.27325	0.07124
GRU4REC	0.30725	0.09611	0.30623	0.08602
EMCDR-BPR	0.27342	0.07325	0.27347	0.07325
EMCDR-GRU	0.29056	0.11996	0.31288	0.12298
DCDIR-V1	0.35653	0.18078	0.36481	0.18481
DCDIR-V2	<a href="#">0.40273</a>	<a href="#">0.24504</a>	<a href="#">0.40925</a>	<a href="#">0.26461</a>
DCDIR	0.40773	0.26268	0.41016	0.26597
DCDIR vs. best	1.24%	7.20%	0.22%	0.51%

# Performance

Table 4: Ablation study of path number and path strategy.

ISKG module		Metrics	
parameter	value	NDCG	Recall@3
path_num	10	0.36611	0.18207
	20	0.39394	0.25185
	30	0.38435	0.18541
path_strategy	‘topk’	0.39394	0.25185
	‘random’	0.34624	0.16065

# Q&A

If you have any questions, please email to  
[magicyebi@163.com](mailto:magicyebi@163.com)

# Acknowledgments

Thank you for your attention!