



# **Call with Peninsular Mechanical Contractors Inc - Gregory Solomon**

Chris McCabe with Peninsular Mechanical Contractors Inc  
Recorded on 10/18/22 via SalesLoft, 1 min.

## **Participants**

### **SERVICETRADE**

Chris McCabe  
*SDR*

### **PENINSULAR MECHANICAL CONTRACTORS INC**

Gregory Solomon  
*Service Manager*

# Transcript

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GREGORY

0:00 Thank you for calling Peninsular mechanical. If you know, your party's extension, you may dial it at any time. For the service department. Press one for estimating.

CHRIS

0:10 Okay.

GREGORY

0:13 Infrastructure department. Please select from the following options to speak to the dispatcher, press one to speak with the service manager, press two.

GREGORY

0:39 And that's where mechanical, this is Greg can help you.

CHRIS

0:42 Hey, Greg. Do you guys do commercial service?

GREGORY

0:45 That's all we do.

CHRIS

0:47 Perfect. Yeah, I'm calling with service trade. My name's Chris. We're a field management tool designed for the commercial industry. So we help out.

GREGORY

0:55 We just, we just bought BuildOps man. We're good.

CHRIS

0:58 He just got BuildOps. Okay.

GREGORY

1:00 Yep. Just bought it.

CHRIS

1:02 Man. Gotcha. Have you heard of service trade before? Have you looked at it?

GREGORY

1:05 Now, there's no way and how I could even get my ownership to even look at it right now. They took months and months without, you know, the owners did that to do this. So, I appreciate the call, but they, but we're just not interested at this time.

CHRIS

1:11 Really?

CHRIS

1:19 Okay. I got you, man. Alright. Well, I hope you have a...

*The End*