



Call with Southwest Mechanical Inc - Stephanie Unknown

Henry Drake with Southwest Mechanical Inc
Recorded on 3/28/23 via SalesLoft, 2 min.

Participants

SERVICETRADE

Henry Drake
SDR

SOUTHWEST MECHANICAL INC

Stephanie
Service Manager

Topics

Call Setup 0:00

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

--- Call Setup ---

HENRY

0:00 Hey, good morning. I was looking to reach Kevin.

STEPHANIE

0:00 So, mechanical, this is David speaking.

STEPHANIE

0:06 Hold on, please. Who's calling?

HENRY

0:08 Yeah, this is Henry Drake with server trade.

STEPHANIE

0:12 Hold on here.

HENRY

0:14 Thanks.

STEPHANIE

0:20 Hold on please.

HENRY

0:21 Okay.

STEPHANIE

0:56 Hello? Kevin.

HENRY

0:57 Hey, good morning, Kevin. This is Henry with ServiceTrade. Did you have a quick minute?

STEPHANIE

1:03 I do not, but I'll give you about 30 seconds. What's going on? Henry?

HENRY

1:06 Yeah, we're that service management software built for commercial service? I know we've talked with you a little bit in the past, just want to check back in, see if you guys are still using BuildOps over there.

STEPHANIE

1:14 Hello?

STEPHANIE

1:18 We are, and actually, it's we've got it to the point where we've dialed it in and BuildOps has done a great job working with us on our needs and we're happy with it right now.

HENRY

1:27 Okay. I've got you. Man. Well, well, no worries. I appreciate your time today.

STEPHANIE

1:30 Okay.

STEPHANIE

1:32 Not a problem. But thank you. Appreciate it. Bye bye.

HENRY

1:34 Yeah, thanks.

The End