



Call with Critical Systems Services - John Van Ness

Alec Ashby with Critical Systems Services
Recorded on 5/17/22 via SalesLoft, 2 min.

Participants

SERVICETRADE

Alec Ashby
Territory Manager

CRITICAL SYSTEMS SERVICES

John Van Ness
Service Manager

Topics

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| <i>Call Setup</i> | 0:44 |
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Transcript

"This English transcript was generated using Gong's speech-to-text technology"

JOHN

0:00 Thank you for calling Critical system services. Our regular business hours are seven AM to four PM, Monday through Friday to reach Davey, please press one to reach Dan, please press two. To reach John, please press three to reach our sales team.

--- Call Setup ---

JOHN

0:44 Hello?

ALEC

0:45 Hey, John. Hey, John, this is Alec has become a service trade. Do you have a quick minute?

JOHN

0:47 Yes.

JOHN

0:52 Just walked out of a meeting just to see what was this about service trade that's the... dispatch and stuff, the software?

ALEC

1:02 Yeah. So, where that field management software, what we do for a lot of my guys? Cheers?

JOHN

1:05 Yeah, we actually went with the, we went with.

JOHN

1:10 With the heck was the name of it? BuildOps? We went with BuildOps.

ALEC

1:15 Okay. Yeah, I know they do a pretty good work. Are you pretty satisfied with what they're doing for you?

JOHN

1:20 We're about to go live with them next week. We've completed all our training and everything. So we'll know probably in about two weeks as to how things are going.

ALEC

1:31 Okay. Gotcha. Alright. Cool. Well, thanks for your time, John.

JOHN

1:32 Alright, alright, man. Thank you. Bye bye.

ALEC

1:37 Bye.

The End