



Call with Dormatech Mechanical Systems Inc - Bret Breedlove

Henry Drake with Dormatech Mechanical Systems Inc
Recorded on 6/5/23 via SalesLoft, 2 min.

Participants

SERVICETRADE

Henry Drake
SDR

DORMATECH MECHANICAL SYSTEMS INC

Bret Breedlove
General Manager

Topics

<i>Call Setup</i>	0:24
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Transcript

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--- Call Setup ---

BRET

0:24 No. Okay. Good morning. Do you have a tech Melody speaking? How may I help you?

HENRY

0:29 Yeah.

HENRY

0:33 Hey, Melody, I was calling for mark please.

BRET

0:36 Mark is not in the office this morning. Is there something I can help you with?

HENRY

0:40 I'm calling from a company service trade. I was told he would be the right person to speak to. Do, you know if he'll be around later today?

BRET

0:46 Yes... no, I don't know what do you mean by service trade? What do you have like?

HENRY

0:54 Yeah, we're yeah, we talked with him in the past. It's been a year or so, but we are that software platform for commercial service?

BRET

0:55 Have you talked to mark already?

BRET

1:02 Yeah, we ended up going with BuildOps.

HENRY

1:08 With BuildOps. Okay. Is that a recent?

BRET

1:10 Okay. No, we've had it since 2021 now.

HENRY

1:14 Okay. Gotcha. So, it's been quite a while.

BRET

1:15 For, yeah, the service trade. Yeah, it's been a, it's been a while since we had it. We had.

BRET

1:22 Fire fire line, but no longer a fire line. We have now BuildOps.

HENRY

1:28 Okay. Gotcha. It, has that been working out well for you guys?

BRET

1:30 Yeah... yeah, definitely. Yep. We've been on it now for almost two years.

HENRY

1:33 It has been... okay?

HENRY

1:39 Gotcha. Would, do you think it would be worth me having a conversation with mark or in there?

BRET

1:43 Well, no, to be honest with you, we've already set in stone with BuildOps. I'm the office manager, so I'll be upfront with you.

HENRY

1:48 Okay.

HENRY

1:51 Yeah, no, I appreciate that. No worries at all.

BRET

1:52 Of course. Yeah, I don't want you to waste your time with mark and, you know, mark having to, you're waiting on his call. I'll just be upfront with you. We've already have the service up and going, okay?

HENRY

2:02 Gotcha. Well, awesome. Well, yeah, I appreciate your help.

BRET

2:06 Of course. Take care. Have a good day. Bye bye.

HENRY

2:07 Yep. You too.

The End