



Call with Caldicot Capital - Paul Kiraly

Tommy Polcari with Caldicot Capital
Recorded on 4/27/22 via SalesLoft, 2 min.

Participants

SERVICETRADE

Tommy Polcari

Associate NorthBoundary Account Executive

CALDICOT CAPITAL

Paul Kiraly

Topics

Call Setup 0:00

Transcript

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--- Call Setup ---

PAUL

0:00 Hello?

TOMMY

0:02 Hi, is this Paul?

PAUL

0:04 Yeah, this is Paul.

TOMMY

0:06 Hey, Paul. It's Tommy, Paul Carrey with service trade. How are you doing today?

PAUL

0:12 Pretty good. How about you?

TOMMY

0:14 Good. Thanks. Do you have a quick minute? I can be super brief.

PAUL

0:19 Is that service trade? This is one of this field service management softwares, right?

TOMMY

0:25 Yep. Yes, sir. Straight as a field management software, commercial service. I know that we had spoken to you guys in the past and I was just looking to follow up. I know last time we spoke, you guys were using served are rising connect and service channel and I was just looking to see if you guys were still using that are being moved onto something else.

PAUL

0:43 Yeah, we ended up going with another platform and we did the whole implementation everything. So we're good now.

TOMMY

0:53 Okay. Do you mind me asking what you guys are using?

PAUL

0:58 Yeah, we're on BuildOps.

TOMMY

1:01 Gotcha. Okay. And you guys are in a contract with them?

TOMMY

1:07 Okay. Do you mind me asking when you guys went live with them?

PAUL

1:12 This year?

TOMMY

1:14 Gotcha. Okay. Alright. No problem. I will be right if I followed up in around six months to see how it goes, you're doing?

PAUL

1:24 I mean, yeah, you can check in. I think that will be looking to switch, but I appreciate the call.

TOMMY

1:31 Okay. Alright. Well, thanks for your time.

PAUL

1:34 Bye.

TOMMY

1:35 Bye.

The End