Call with Powers of Arkansas - Mark Emmerling

Gracie Brown with Powers of Arkansas
Recorded on 9/27/22 via SalesLoft, 2 min.

Participants

ServiceTrade

Gracie Brown
SDR

Powers of Arkansas

Mark Emmerling
President Powers Mechanical Service

MARK

0:01 Good morning.

GRACIE

0:03 Yes. Can I speak to a service or office manager there available?

MARK

0:07 Jeeze. That regarding service or?

GRACIE

0:10 I just had some commercial service question.

MARK

0:13 Right. Tell them.

GRACIE

0:14 Yeah.

MARK

0:27 This is Laura.

GRACIE

0:29 Hey, my name is Gracie right now, be commercial services. Is that correct? Yeah. I was calling in regards to.

MARK

0:33 Yes.

GRACIE

0:37 Some questions that have come from a company called service trade where a field service management platform. So, I work with commercial contractors out the things that the patching names, war quarters check, recurring services. So, I was just curious if you guys are already own a platform or if you're still running on like pen and paper.

MARK

0:56 No, I mean, we are already got a system. We're fixing the change over in December is a matter of fact to a new system.

GRACIE

1:02 Okay. What system did you guys go with?

MARK

1:05 And the BuildOps insight?

GRACIE

1:09 Okay. Is that like, no, no. What BuildOps is, what do you, what are you are planning to use that for?

MARK

1:17 Just our dispatch and billing.

GRACIE

1:20 Okay. Okay. It doesn't track your like deficiencies and things like that. Yeah, I'll do a lot of service work.

MARK

1:26 Yes, we do.

GRACIE

1:28 Okay. Yeah. Well, I'm calling from a company called service trade. We can do the same thing, but our systems actually 100 percent your contact commercial side, I know you're 100 per cent commercial and we have a lot of that service work. But while we're doing right now, just 320 to 30 minute demonstration just to show you what our platform does.

MARK

1:47 No, we're not interested. Thank you.

The End