



Call with Certified Fire and Security - Derik Rich

Ben Bilhorn with Certified Fire and Security
Recorded on 8/5/22 via SalesLoft, 1 min.

Participants

SERVICETRADE

Ben Bilhorn
SDR

CERTIFIED FIRE AND SECURITY

Derik Rich
General Manager - SLC

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

BEN

0:04 Hey, Derik, can you hear me? Hey, this is Benjamin with service trade. How you doing?

DERIK

0:06 Yes, yes.

DERIK

0:12 Yeah.

BEN

0:13 I'm good. I hope I caught you at a decent time, but, yeah, I was reaching out. I am like I said, I'm with service trade, we're a field service management software. We'd actually talked with.

BEN

0:29 Aaron total, who I believe you've work at Certified Meyer.

DERIK

0:32 Yeah. You call me about a week ago, and I told you they went through somebody else and that's not even in my realm anymore.

BEN

0:41 Gotcha. Gotcha. That's not in your design, your around that day.

DERIK

0:45 No, on it. They just signed a contract with... BuildOps.

BEN

0:52 I see. Gotcha. Okay. Cool. All of these on that. I didn't have it noted that I talked to you last week. Okay? Well, I appreciate it. Yep, bye bye.

DERIK

1:00 No worries. Alright. Thank you. Bye.

The End