



Call with Classic Electric and Consulting - Krista Unknown

Brooke Caskey
Recorded on 3/23/21 via SalesLoft, 3 min.

Participants

SERVICETRADE

Brooke Caskey
Territory Manager

OTHER

krista@cec805.com

Topics

<i>Wrap-up</i>	2:14
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Transcript

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KRISTA@CEC805.COM

0:00 Services, this is Justine?

BROOKE

0:02 Hi, just seeing I was calling in for Toby.

KRISTA@CEC805.COM

0:05 Okay. He's out of the office right now. Can I take a message?

BROOKE

0:08 Yes, almost Christmas there.

KRISTA@CEC805.COM

0:11 What was that?

BROOKE

0:12 Unless Krista is there?

KRISTA@CEC805.COM

0:14 Yeah. Let me what's your first name?

BROOKE

0:17 Brooke.

KRISTA@CEC805.COM

0:18 Brooke. And where are you calling from?

BROOKE

0:20 Service trade?

KRISTA@CEC805.COM

0:21 Okay. Hold on one second.

BROOKE

0:23 Thank you.

KRISTA@CEC805.COM

0:50 Hello. This is Krista.

BROOKE

0:52 Hi, Krista. It's Brooke with service trade. Did you have a minute or two?

KRISTA@CEC805.COM

0:56 Sure.

BROOKE

0:58 You might have spoken us to our spoken to us in the past, but as a refresher service trade, Warfield management platform built specifically for electrical contractors, focusing more on commercial and industrial work. So we help other companies, you know, plan their inspections, get close to and from the office track equipment history. I was curious how you guys do that over there?

KRISTA@CEC805.COM

1:20 We don't really, we're more in the ag sectors. So we're not really doing like, we don't do a lot of commercial, like especially, is this for new builds and things like that or?

BROOKE

1:30 This is for like preventative maintenance agreements?

KRISTA@CEC805.COM

1:34 Okay. Actually, you would probably want to talk to zero and she's not in the office today, so.

BROOKE

1:40 Okay.

KRISTA@CEC805.COM

1:43 What exactly do to tell me again?

BROOKE

1:46 So, where... where I field management software, our focus is on commercial work as well as industrial work for electrical contractors. But what we... what we really do is we help track and maintain preventative maintenance work. And so, if you have a service department with those contracts and I would like to talk to someone.

KRISTA@CEC805.COM

2:00 Okay. Wow.

KRISTA@CEC805.COM

2:06 Sure. Yeah. Do you have any, so if you can email, send it over to me and then Toby's out of the office today, but it's this is, that was really interesting, like he would be interested, but we just started a new software program.

--- Wrap-up ---

KRISTA@CEC805.COM

2:19 So, I'm not exactly sure called BuildOps. So I'm not, you know, I'm not sure if they'd want to switch again. This would be the third one is, you know, the last few years. So, yeah, but yeah, if you wanna email me some information and I can forward it to do, I'll look at it and then forward to, though when she gets back into the office, and then she can kind of maybe give you a call if he's interested. Okay?

BROOKE

2:14 Okay.

BROOKE

2:18 Okay.

BROOKE

2:29 Yes, I agree.

BROOKE

2:42 Be fine. And you said her name was his though, just the way. Okay. And she's the service manager?

KRISTA@CEC805.COM

2:45 Wow, zero eight.

KRISTA@CEC805.COM

2:48 Yeah, yes.

BROOKE

2:51 Okay. So, let me send you something over. I think I have your email actually. Is it Krista at CEC dot com?

KRISTA@CEC805.COM

2:59 Yes, exactly.

BROOKE

3:01 Okay, perfect. I'll send you... send you something over today and then I'll give you guys a call back next week just to see if you have a chance to take a look.

KRISTA@CEC805.COM

3:06 Perfect. Okay, great. Thank you so much. I appreciate that. Okay?

BROOKE

3:11 Okay. Of course. Thank you. Okay. Bye.

KRISTA@CEC805.COM

3:13 Bye-bye...

The End