



Call with ChillCo Inc - Eric Cassisa

Charlie Riddle with ChillCo Inc
Recorded on 10/31/23 via SalesLoft, 1 min.

Participants

SERVICETRADE

Charlie Riddle
SDR

CHILLCO INC

Eric Cassisa
Owner?

Topics

Call Setup 0:25

Transcript

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ERIC

0:00 Okay. Eric speaking.

CHARLIE

0:02 I Eric, my name is Charlie ride. I'm with a company called service trade. You got a quick minute?

ERIC

0:08 Yeah. What's on your mind?

CHARLIE

0:10 Thank you again. I'm with service trade. We are a software company that work with commercial mechanical providers, doing service management software. Our platform helps out with jobs in the field and scheduling and dispatch, managing maintenance schedules, quoting all that good stuff.

--- Call Setup ---

CHARLIE

0:29 What are you all using now to manage these processes?

--- Call Setup ends ---

ERIC

0:17 Okay.

--- Call Setup ---

ERIC

0:25 We are actually starting our new software. As of last month. We started kicking into it. We're using BuildOps.

CHARLIE

0:41 Gotcha. Well, you're breaking my heart, but.

ERIC

0:47 Yeah, we're just transitioned to it. Yeah, so far, so good.

CHARLIE

0:47 Yeah. How's it going for again so far?

CHARLIE

0:51 Nice. Well, I'll think you'd be, you know, six months from now, if, you know, grass is greener, give us a shout. I know it would be a good fit for you, but certainly wish you all the best of luck.

ERIC

0:52 No complaints.

--- Call Setup ends ---

ERIC

1:02 Yep. I appreciate it. Thanks for reaching out... right? Thank you.

CHARLIE

1:05 Yeah, man. Take it.

The End