



Call with Archer Air Conditioning Service Co Inc - John Butler

Jace Stephenson with Archer Air Conditioning Service Co Inc
Recorded on 7/14/23 via SalesLoft, 2 min.

Participants

SERVICETRADE

Jace Stephenson
SDR

ARCHER AIR CONDITIONING SERVICE CO INC

John Butler
Service Manager

Topics

Call Setup 0:00

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

--- Call Setup ---

JOHN

0:00 Eric, is, this is Amy?

JACE

0:01 Hey, good morning, Amy. I was looking to speak with a service manager.

JOHN

0:06 I'm not sure who's calling?

JACE

0:09 My name's Jace?

JOHN

0:10 I'm sorry, what was it?

JACE

0:12 Jace?

JOHN

0:14 Jason, who, where are you from?

JACE

0:16 I'm calling from service trade?

JOHN

0:18 Hold on.

JOHN

0:36 This is John, may I help?

JACE

0:37 Hey, John. This is Jay with service trade. Did I catch you with a quick minute to chat?

JOHN

0:42 Yeah, we can talk for a minute.

JACE

0:44 Okay, perfect. Thanks so much. I'll make sure that keep it short. I know time is valuable. So, like I said, I'm calling with service trade and we're the software platform for commercial mechanical contractors and we focus on growing your profit by improving operations, increasing your technician, productivity, sales, success and customer loyalty. I know that we spoke with you guys in 2022. So I don't know if any of that is ringing any bells, but just wanted to, yeah, for sure. And so I just wanted to connect with you to see, you know, if you guys are still on. I think when we last spoke, you guys were on build off. So just checking to see if you guys are still on that or if you switched back to pin and paper.

JOHN

1:07 Yeah, I remember speaking with you.

JOHN

1:20 Okay.

JOHN

1:24 No, we're still on BuildOps and... I'm not saying we would never change right now. We wouldn't be able to change. We've got some stuff going on that we're kinda in the middle of. So, I mean, if you want to circle back to me saying maybe six months or something like that. That would be great.

JACE

1:30 Is it?

JACE

1:43 Yeah, I can put you on my calendar to maybe chat in like November. Does that work?

JOHN

1:47 Yeah, that's fine.

JACE

1:49 Okay. Sweet, I will put you on there. I appreciate you taking the time to talk to me today though.

JOHN

1:54 All right. Well, thank you. And I hope you have a good weekend. All right. Take care. Okay? Bye.

JACE

1:56 Thank you. I hope you do as well.

JACE

1:59 Bye.

The End