



Call with Gw Mechanical LLC - John Unknown

Jace Stephenson with Gw Mechanical LLC
Recorded on 10/4/23 via SalesLoft, 1 min.

Participants

SERVICETRADE

Jace Stephenson
SDR

OTHER

Phone Caller #1

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

PHONE CALLER #1

0:00 Thanks for calling GW mechanical. This is John speaking. How may I help you?

JACE

0:05 Hey, John, I was calling to see if a service manager is available.

PHONE CALLER #1

0:09 And that would be me. How can I help you?

JACE

0:12 Yeah, I'm giving you a call from over at service trade. My name's Jace. I'm not sure if I caught you with a minute of time this morning?

PHONE CALLER #1

0:22 Service trade.

JACE

0:23 We're a service management software specifically designed for commercial mechanical contractors. So, helping with things like work order management, scheduling, dispatching, quoting, increasing your revenue through sales success. So, I'm not sure if you're familiar with us or not. But if you did have a minute of time, I was just looking to see, you know, how you guys are currently handling your service operations, if it's pen and paper or if you guys have a software in place?

PHONE CALLER #1

0:31 Huh.

PHONE CALLER #1

0:51 We have a software in place right now.

JACE

0:55 Yeah. What are you guys using?

PHONE CALLER #1

0:56 We use BuildOps?

JACE

0:59 Okay. How long have you guys been with them?

PHONE CALLER #1

1:02 Probably about four or five months now.

JACE

1:07 Okay. How's everything going?

PHONE CALLER #1

1:10 Good.

JACE

1:11 Okay. For sure. And you guys are doing 100 percent commercial work?

PHONE CALLER #1

1:15 Yes.

JACE

1:16 Okay. And how many technicians do you guys have on BuildOps?

The End