



Call with E & E Fire Protection LLC - Rodrigo Service Manager

Chris McCabe with E & E Fire Protection LLC
Recorded on 4/5/23 via SalesLoft, 2 min.

Participants

SERVICETRADE

Chris McCabe
SDR

E & E FIRE PROTECTION LLC

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Service Manager

Transcript

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RODRIGO@EEFIRE.COM

0:00 Hello?

CHRIS

0:04 Hey, cope with Rodrigo. He's you.

RODRIGO@EEFIRE.COM

0:07 Rodrigo is actually no longer with an fire protection.

CHRIS

0:11 Really? Okay. Gotcha. I was trying to reach like a service manager or someone like that. I had a couple of questions about inspection agreements and service.

RODRIGO@EEFIRE.COM

0:20 I actually have a guy in the office right now. I could talk to you about that if you'd like.

CHRIS

0:24 Perfect. Yeah, thank you. Cool. Yeah.

RODRIGO@EEFIRE.COM

0:26 Can you please hold for just a second?

RODRIGO@EEFIRE.COM

0:29 Okay. Thank you.

CHRIS

0:48 Hey, Chris. This is Chris with ServiceTrade. Did you have a quick second here?

CHRIS

0:54 Cool. Yeah. Well, the service trading available by chance for that field management tool for the fire protection industry.

RODRIGO@EEFIRE.COM

1:01 Huh.

CHRIS

1:02 Cool. Yeah, I know we spoke with you guys in the past, yeah. So, you know, we handle scheduling like reporting efficiencies from out in the field and quoting as well. Do you know, are you guys using something for that or how you're handling that right now?

RODRIGO@EEFIRE.COM

1:05 Cool.

RODRIGO@EEFIRE.COM

1:14 Yep. We just switched over. We looked at you guys too.

CHRIS

1:18 Really gotcha. So, so you pick like a different platform is what you're saying?

RODRIGO@EEFIRE.COM

1:23 Yeah, we use BuildOps.

CHRIS

1:26 BuildOps. Gotcha. Okay. Yeah. Well, no problem. Well, if you're ever interested, so, I'm guessing you just, you know, sign with them, but we're just doing those demonstrations. So, this is my number if you ever want to reach out. So, gotcha. Okay. Yep. All right. Bye.

RODRIGO@EEFIRE.COM

1:38 Okay. Awesome. Thank you.

The End