



Call with Calvert Controls Inc - Lj Roberts

Will Scott with Calvert Controls Inc
Recorded on 1/9/24 via SalesLoft, 1 min.

Participants

SERVICETRADE

Will Scott
SDR

CALVERT CONTROLS INC

Lj Roberts
Manager, Operations

Topics

Call Setup 0:00

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

--- Call Setup ---

LJ

0:00 Go afe, non, it sold. You have calvary controls?

WILL

0:02 Hey, this is William Scott man over from ServiceTrade. Did I catch you just for a quick second?

LJ

0:08 I'm in the middle of a training class right now. How you doing?

WILL

0:11 Good. Yeah, I just wanted to ask how many service guys do you have out in the field? That way I can get you with the right person, and then I can let you go and I can get everything over to you for next week.

LJ

0:22 I guess I hold on. What, what was your original message about?

WILL

0:25 Yeah, ServiceTrade and Northboundary, you all are currently using Northboundary, I was calling just to see if you had time to meet it out ServiceTrade. And you had just sent me an over an e-mail saying you had.

LJ

0:29 Man, we just bought this piece of shit software called BuildOps, and they've put it into all of our companies. There's no way to getting rid of it. I'm trying to fight just to keep Northboundary involved with us right now.

WILL

0:45 I got you, man. Well, I'll U, yeah. Well, no problem. I'll let you go on it. I know you're busy with that training. I'll just respond over with an e-mail and we can take it from there.

LJ

0:47 Just to be honest, yeah.

LJ

0:57 Yeah, we've already got all in one software. It actually has a quoting tool in it. I just refused to use it because it's bullshit, just to be honest. So, I, I've been using Northboundary for the last eight years, so I've really thought to keep that, but, yeah, let's try to connect one day next week because I don't have any meetings. So next week right now?

WILL

1:03 Uhhuh, uhhuh...

WILL

1:13 Yeah, no problem at all. Man. Well, I'll go ahead and let you go. Have a great day. Okay?

--- Call Setup ends ---

LJ

1:17 Thanks. So, you mean by.

WILL

1:19 All right. Thanks, bye.

The End