



Call with RSC Company Inc - Johnathan Bolden

Brian Akom with RSC Company Inc
Recorded on 9/14/23 via SalesLoft, 1 min.

Participants

SERVICETRADE

Brian Akom
SDR

RSC COMPANY INC

Johnathan Bolden
President

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

BRIAN

0:00 Hey, Jonathan, this is Brian from service trade to, I catch you at a good time.

JOHNATHAN

0:02 Jolevan?

JOHNATHAN

0:07 From service room?

BRIAN

0:08 Service trade?

JOHNATHAN

0:11 And what's...

BRIAN

0:12 So, we're a field management platform built specifically for the command, commercial, mechanical, contractors and fire and life safety.

BRIAN

0:22 I was just calling today to kinda see... if you all were using anything or kind of, what our RSS?

BRIAN

0:32 I cannot talk at the moment, Jonathan, so I apologize for that.

BRIAN

0:36 No, I was just like I said, we're a field management platform built specifically for the commercial industry. I was just calling today to see if you all were using something currently or in the market of looking or kind of, what was going on?

JOHNATHAN

0:47 Yeah, we use BuildOps.

BRIAN

0:50 Build ups. Okay? And pro, how are things going with build ups?

JOHNATHAN

0:55 Good. They like.

BRIAN

0:56 Okay. No, I, just because I just talked to a lady about an hour ago, she said there's a whole bunch of workarounds and you have to do about 100 different button clicking to get one thing done. So, I was just kinda seeing what your experience?

JOHNATHAN

1:08 Yeah.

JOHNATHAN

1:10 I do.

BRIAN

1:13 Okay. How long, you been, how long you been with BuildOps?

JOHNATHAN

1:13 All right, brand new.

BRIAN

1:17 Okay. So, fairly new. Okay. All right. Well, I appreciate your time if something changes and you're interested in looking at something else? Let me know.

JOHNATHAN

1:19 Yeah, yeah.

JOHNATHAN

1:27 Thank you.

BRIAN

1:28 All right. Thanks.

The End