



Call with Evolution Mechanical Texas - Chad Roper

Jordan Pearsall with Evolution Mechanical Texas
Recorded on 12/12/23 via SalesLoft, 3 min.

Participants

SERVICETRADE

Jordan Pearsall
SDR

EVOLUTION MECHANICAL TEXAS

Chad Roper
Service Manager

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

CHAD

0:00 Evolution.

JORDAN

0:02 Hi, there, chat, please.

CHAD

0:04 Mass, who's calling?

JORDAN

0:06 My name's? Jordan?

CHAD

0:07 Okay. Just one second.

CHAD

0:34 Just chat with evolution mechanical.

JORDAN

0:36 Hi, Chad. My name's Jordan Pearson. How are you?

CHAD

0:39 Good. How about yourself today?

JORDAN

0:41 I am good. I am calling with my company service trade. If you have a quick minute.

CHAD

0:47 Okay.

JORDAN

0:48 Great. I appreciate it. I'll be brief. We are a software specifically designed to help commercial service contractors simplify their workflows for scheduling, managing

work orders, just overall driving sales. So, I was calling to see how you all currently manage work orders. Do you all run on pin and paper? Do you have the software in place?

CHAD

1:09 We have a brand new software with BuildOps that we...

JORDAN

1:13 Okay.

JORDAN

1:15 Brand new? Did you just start on them?

CHAD

1:19 We've had it since June?

JORDAN

1:21 Okay. And how's that going for you?

CHAD

1:26 It's good. It's a company. Well, it's kind of... several of our partner companies and including us use it. So, we're all on it together.

JORDAN

1:36 Okay. Partner companies, do they make that software decision for you all?

CHAD

1:43 Yes, mail.

JORDAN

1:44 Okay. Gotcha. And what is the partner company? If you don't mind me asking?

CHAD

1:49 Mart agent.

JORDAN

1:52 On...

CHAD

1:54 Manage...

JORDAN

1:56 On...

JORDAN

1:59 So, do you all have the...

JORDAN

2:03 Availability...

JORDAN

2:06 To go out on your own software? Or do you all have to stay in sync?

CHAD

2:11 Yeah, we stay in, we have to stay in sync. That's why we've got that? Now? We all had our own Denver versions or Denver softwares. And so we implemented to this. So we all have the same.

JORDAN

2:17 Awesome.

JORDAN

2:23 Okay. Gotcha. All righty. Well, thank you so much for your time chat. I appreciate it.

CHAD

2:28 No problem. Have a good day.

JORDAN

2:30 You too.

The End