



Call with Mechanical Technologies - Travis Bushey

Charlie Riddle with Mechanical Technologies
Recorded on 11/28/22 via SalesLoft, 1 min.

Participants

SERVICETRADE

Charlie Riddle
SDR

MECHANICAL TECHNOLOGIES

Travis Bushey
Senior Service Sales Representative

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

CHARLIE

0:01 Hi, Travis. Please?

TRAVIS

0:03 This is.

CHARLIE

0:04 Hi, Travis. My name is Charlie rental. And with a company called service trade, you got a quick minute.

TRAVIS

0:10 Sure.

CHARLIE

0:12 Thank you. Thank you. I wanted to reach out to you. I know you were looking at service trade earlier this year... and it looks like you guys went with either like BuildOps or Simpro, wanted to see how that works for you and see if it made sense to take another look at service trade here.

TRAVIS

0:30 Actually, we have BuildOps and we're extremely happy with that right now.

CHARLIE

0:34 Wow. Okay. Nice man.

TRAVIS

0:37 Fits fits our, most of the company.

CHARLIE

0:41 Yeah. What was it that made the difference? Like what did you, what did you like about BuildOps that made you go with it?

TRAVIS

0:46 Customer support?

TRAVIS

0:49 Having somebody to get back to us right away and take care of any issues that arise and also changed. They also take your input to on it where they will a damn, your company a little bit. They'll make software changes for you where some of the other companies wouldn't do that.

CHARLIE

1:11 Interesting. Okay. Well, I appreciate your feedback, Travis, you know, next year if it's not working out, you wanna take it like we'd love to show you what service trade is all about, but we wish you the best of luck.

TRAVIS

1:18 Okay.

TRAVIS

1:23 All right. Thank you.

CHARLIE

1:25 Yup.

TRAVIS

1:25 Bye.

The End