



Call with Dynamic Systems, Inc. - Dwayne Morris

Chris Resta with Dynamic Systems, Inc.
Recorded on 10/18/23 via SalesLoft, 3 min.

Participants

SERVICETRADE

Chris Resta

Associate NorthBoundary Account Executive

DYNAMIC SYSTEMS, INC.

Dwayne Morris

Service Manager

Topics

<i>Small Talk</i>	1:58
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Transcript

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DWAYNE

0:00 Dynamic systems.

CHRIS

0:01 Hey, it's Chris is seeing if Alex is in this morning.

DWAYNE

0:06 What Alex, are you looking for?

CHRIS

0:08 Colisto?

DWAYNE

0:09 Let's let me transfer you a moment please.

DWAYNE

0:34 This is Alex.

CHRIS

0:39 Alex. Good morning. It's Chris. I'm reaching out over a company called service trade. Did I catch you at the minute this morning?

DWAYNE

0:48 Yeah. What's going on Chris?

CHRIS

0:50 Okay. And now I'll keep it real brief man. I know kinda catch you.

CHRIS

0:54 So, I'm reaching out over service trade to give you an idea where the software platform that's specifically designed to, you know, help commercial service contractors with simplifying their workflows for scheduling, managing their work orders and especially driving sales. And I just want to SE if you had a few minutes to kinda talk about all current process. So, you know, together, we could just understand if it's worth deeper conversation.

DWAYNE

1:19 I'm gonna say it's probably not because we've been, we just brought BuildOps online.

CHRIS

1:25 Okay, nice.

DWAYNE

1:26 We, we've done that company wide, so...

DWAYNE

1:31 That's pretty much where we are right now.

CHRIS

1:33 Okay. How did things go? Getting them up and running? Is that something that's kind of been in a plan for you guys or is, you know, you guys are currently live now on that system?

DWAYNE

1:42 We are live and I really wasn't involved in it because that, it was done through our it department.

CHRIS

1:48 It was okay?

CHRIS

1:51 No worries. On the other note, are you planning on attending the msa conference coming up in a few weeks or you?

--- Small Talk ---

CHRIS

2:00 Okay, cool. So we're going to be there as well. We're a level one sponsor for the program. Obviously, you know, we've got people that are going to be there. Some attendees. We'll be at booths during the Booth hours, Monday, 10 23 from 10 am to 12 PM, but I was gonna say, I mean, if you guys get some time, I know it's kinda tough, you know, with the events going on, everyone's down there, but, you know, if you guys do get time, I'd definitely recommend stopping by our Booth was gonna say, I can just shoot you an e-mail with some context of, you know, where we're going to be at, you know, if that's something that, you think you might have some time for?

DWAYNE

1:58 I am, yes.

DWAYNE

2:36 Yeah, sounds good. I'll swing back if I can make.

CHRIS

2:38 Okay. Sounds good man. Well, hey, safe travels. Getting down there. And, yeah, just let me know if you have any questions or, you know, change your mind, but I appreciate the time this morning, man.

DWAYNE

2:48 Yes, sir. Thank you.

--- *Small Talk ends* ---

CHRIS

2:49 Have a good on.

The End