



Call with Chris Dyer

Amanda Vaughan with FirePro Tech, LLC
Recorded on 1/23/24 via SalesLoft, 4 min.

Participants

SERVICETRADE

Amanda Vaughan
SDR

FIREPRO TECH, LLC

Chris Dyer
Lead Technician

Topics

<i>Wrap-up</i>	3:11
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Transcript

"This English transcript was generated using Gong's speech-to-text technology"

CHRIS

0:00 Thank you for calling fire pro tech. If you know the extension of the party you are trying to reach, please dial it now or select from the following menu options for the receptionist, dial one for service and inspections, dial two for new Construction, dial three for accounts payable, dial four for accounts receivable, dial five to put a system on test, dial six to repeat this menu, dial Asterisk?

CHRIS

0:30 You for calling fire pro. How can I help you give?

AMANDA

0:37 Hey, is Chris Dyer in the office today?

CHRIS

0:40 Me one second fire.

CHRIS

1:06 Protect, this is Chris.

AMANDA

1:08 Hey, Chris, it's Amanda with ServiceTrade. Did I catch at a good time?

CHRIS

1:14 Yeah, I got a minute. It's just busy. Now. We got now, we're dealing with a bunch of rain and it's just crazy.

AMANDA

1:21 Jeez. Crash.

CHRIS

1:23 It's it's just the way it is in Houston, Texas.

AMANDA

1:28 Well, it's better than the ice last week, right?

CHRIS

1:31 Yeah. Wow. I mean, yeah, I guess so easier to drive anyways.

AMANDA

1:37 Right. Well, I just wanted to reach out. I had a note to reach out to you after the beginning of the year just to see how your kind of accounting integration was going. And, you know, if this was a better time, to reach out for me?

CHRIS

1:52 Well, I know it got put on hold. They're they're going through some issues right now. I guess with some of the integration, I'm not sure. I don't know the exact details of it. I know they're still working on it, but also.

CHRIS

2:06 It looks like we might make a decision to go a different route?

CHRIS

2:11 I have to deal. I ask to find out details, but I think they found a different platform. I guess to try. That was a little cheaper.

AMANDA

2:23 Do you think they're gonna do that this year?

CHRIS

2:23 So...

CHRIS

2:26 Yeah, it's what I think that's what they're attempting. Yeah.

AMANDA

2:30 Okay. Gotcha. Well, would it make sense to set up the call with Matt before they kind of get into it just to go, you know, compare?

CHRIS

2:31 So...

CHRIS

2:40 I think they've already moved forward with it. So... yeah, I think it BuildOps.

AMANDA

2:42 Okay. Gotcha. Do you know what it's called?

AMANDA

2:48 Really? Okay. Do you guys do more Construction then?

CHRIS

2:53 No, not really. I mean, contract with contract. Does a lot of work...

AMANDA

2:59 Okay. Do, do you know what made them go in that direction? You said it was more price?

CHRIS

3:00 But...

CHRIS

3:05 Yeah, price, and then, I don't know the full details of everything, you know?

--- *Wrap-up* ---

AMANDA

3:11 Interesting. Okay. Well, I...

CHRIS

3:13 Yeah. So just wanted to be kind of front with you all.

AMANDA

3:16 Yeah. No, I really appreciate it. If you don't mind. I'm gonna reach back out to you in a few months. I want, I'd love to hear how the onboarding process goes. I've heard a lot of different things about BuildOps, and I would, I'd love to have your feedback just moving forward as far as the onboarding goes. So I will keep in touch.

CHRIS

3:26 Okay.

CHRIS

3:36 Okay. No, that's awesome. I appreciate it. And thanks for calling Amanda. I'm sorry that we didn't go that route, but, you know, you never know, things could still change, right?

AMANDA

3:48 Yeah, exactly. That's all about relationships and that's why I'd love to reach back out to you in a few months and, you know, we'll go from there.

CHRIS

3:58 Yes, ma'am, sounds good. I appreciate it.

AMANDA

4:00 All right. Well, you stay safe. Thanks Chris.

CHRIS

4:03 Thanks to you as well. Amanda. Bye bye.

AMANDA

4:04 All right. Bye bye.

The End