



Call with Comfort Indoor Solutions - Phil Unknown

Scott Bartholomew with Comfort Indoor Solutions
Recorded on 9/20/22 via SalesLoft, 2 min.

Participants

SERVICETRADE

Scott Bartholomew
SDR

COMFORT INDOOR SOLUTIONS

Phil
Project Manager, National

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

PHIL

0:00 Hello, and thank you for calling Comfort indoor solutions. Please choose from one of the following options or if you know your party's extension, please dial it at any time to schedule a service call, please press one to reach our sales and estimating department. Please press two to reach our accounting department. Please press three to reach our company directory. Please press four.

PHIL

0:33 Using the keys on your touch town phone, please enter the name of the party you wish to reach last name, first, press star at any time to return to the main menu.

PHIL

0:50 Transferring to Phil, Scott. Hello?

PHIL

1:05 Phil, can I help you?

SCOTT

1:07 Hey, good morning, Phil. This is Scott with army with service trade. I was wondering if you had a minute.

PHIL

1:13 Sure. Go ahead.

SCOTT

1:14 Yeah. So I was just reaching out from my company service trade. We're a service manager software for commercial mechanical contracting services. And yeah, it looks like from my nose, y'all went with BuildOps. Is your service platform, just kinda wanted to check in and see how that was going for you. And if it would make sense to take a maybe a quick look at what our platform does as well?

PHIL

1:22 Okay.

PHIL

1:35 I were like nothing BuildOps right now with onboarding and stuff like that. So we haven't gone live yet, but... I, there's no way I'd be interested in switching at this point in time.

SCOTT

1:39 Gotcha.

SCOTT

1:45 Yeah, no, I totally understand that. So we weren't looking to switch it wrong or anything if you want to send them going and going up. So you're just gonna see if you wanna take him to take a look at a demonstration to kind of how service trade works for the commercial service. Yeah.

PHIL

1:57 You know, at this point, probably not because I, yeah, your time is valuable, my test failure. I don't wanna waste either one of our times doing it, so.

SCOTT

2:04 Gotcha. Yeah. And it sounds like it's not really good timing on our part, reaching out VR onboard. And I'm already. Yep. Sounds good. So we'll maybe we'll be reaching out, you know, after a couple of months or a year, she helped onboard and work for y'all, and maybe take another look at other platforms. So, sounds good, Phil. Yep. Yep. Thank you. Bye.

PHIL

2:11 Yeah.

PHIL

2:20 Sounds good man. I, yeah, I appreciate you too. Thanks for the call.

The End