



Call with Powers of Arkansas - Steve Keen

Charlie Riddle with Powers of Arkansas
Recorded on 10/11/23 via SalesLoft, 1 min.

Participants

SERVICETRADE

Charlie Riddle
SDR

POWERS OF ARKANSAS

Steve Keen
RETIRED

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

CHARLIE

0:00 Looking for the service manager please?

STEVE

0:04 I'm sorry?

CHARLIE

0:06 My name is Charlie and with a comp service trade can speak to the service manager please?

STEVE

0:13 Well, we really don't have a service manager per SE.

STEVE

0:20 Have we done work for you before?

CHARLIE

0:22 No, maybe, I mean, I'm not really sure who to ask for. Maybe you could point me in the right direction. My name is Charlie and with a company called service, we're a software company who work with commercial service providers doing service management software. Normally, I'm speaking with like a service manager, maybe an ops owner, or owner, like who would be the best person to speak to about service management software over there?

STEVE

0:50 Well, actually, we just implemented brand new software at the start of the year.

CHARLIE

0:56 Okay.

STEVE

0:56 So, I don't think you're gonna have any luck with it, but if you was to call, you would ask for David squiresyou, was to call our shop.

CHARLIE

1:09 Okay. What did you start with this year?

STEVE

1:14 We are currently using BuildOps?

CHARLIE

1:18 Build up. So, gotcha. Okay. Thanks for your help man.

STEVE

1:23 Bye.

The End