



Inbound Call with (720) 556-1251

Jace Stephenson
Recorded on 9/25/23 via SalesLoft, 2 min.

Participants

SERVICETRADE

Jace Stephenson
SDR

OTHER

Phone Caller #1

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

JACE

0:00 Hi, this is Jace speaking.

PHONE CALLER #1

0:02 Yeah, Jason, my name's Glen, I'm with mechanical. You left us a message?

JACE

0:06 Yeah, I am giving you a call from over at my company service trade. I'm not sure if you've heard of us before or not?

PHONE CALLER #1

0:16 Service trade? No?

JACE

0:19 Yeah. We're the, we're a service management software for commercial mechanical contractors. So that was kinda the reason for my call today. If you had a few minutes...

PHONE CALLER #1

0:29 You know what I think we?

PHONE CALLER #1

0:33 I think we interviewed you guys for the.

PHONE CALLER #1

0:38 For the service software a long time ago, I.

JACE

0:40 Yeah. Have you guys looked at us in the past?

PHONE CALLER #1

0:44 I'm pretty sure we've been with BuildOps now for.

JACE

0:48 Okay.

PHONE CALLER #1

0:49 Since October, we, there's service tighten and there was, I wanna say service trade is another one.

JACE

0:53 Yeah, yup. Yeah, we just deal like the difference between us and service tighten. There's a path of differences. But, the main one is just that we deal specifically in the commercial industry, but you said that you guys ended up going with BuildOps?

PHONE CALLER #1

1:11 Yeah. We've been with BuildOps since we've had it live since the first of the year. So nine months?

JACE

1:18 Okay. How's everything going so far?

PHONE CALLER #1

1:21 Excellent. I don't have any. It was between BuildOps and Sam pro is what it was, what it came down to.

JACE

1:27 Okay. Yeah, no, I totally understand that. And I definitely, you, know, that there's always, you know, the growing pains that come with it, and figuring out a new software and I assume then that you guys probably have a contract with BuildOps then.

PHONE CALLER #1

1:44 Yeah. Yup.

JACE

1:45 Okay. Yeah, no worries. Well, I appreciate that information. I'll make sure to make a note of it and thanks for giving me a call back Glenn.

PHONE CALLER #1

1:49 Yeah.

PHONE CALLER #1

1:54 Thank you. You. We'll talk to you soon, bye.

JACE

1:55 Thanks bye.

The End