



# Call with Independent Mechanical Contractors Inc - Samuel Yuan

Lucas Meinken with Independent Mechanical Contractors Inc  
Recorded on 10/13/22 via SalesLoft, 1 min.

## Participants

### **SERVICETRADE**

Lucas Meinken  
*SDR*

### **INDEPENDENT MECHANICAL CONTRACTORS INC**

Samuel Yuan  
*Project Manager*

# Topics

*Call Setup* ..... 0:00

# Transcript

*"This English transcript was generated using Gong's speech-to-text technology"*

--- Call Setup ---

SAMUEL

0:00 Good afternoon, Independent mechanical. May I help you?

LUCAS

0:02 Hi, I was looking to speak to Sam please.

SAMUEL

0:05 May I ask who's calling?

LUCAS

0:06 Yes, my name is Lucas mind king. I'm calling from service trade.

SAMUEL

0:11 Hold on please.

LUCAS

0:12 Tam.

SAMUEL

0:26 Sam speaking.

LUCAS

0:28 Hey, Samuel, this is Lucas. Mine came from service trade. How are you today? Not too bad myself. I'm pretty ready for the weekend. To be honest. I wanted to reach out. I know we spoke in the past. We actually did a demonstration of long time back. I just wanted to reconnect kinda see a little bit about, you know, you guys process at the moment in regards to handling, you know, preventative maintenance work, some service stuff.

SAMUEL

0:32 Good. How are you?

SAMUEL

0:36 Yeah.

SAMUEL

0:51 Yep. We actually already locked down a contract with another provider. We went with BuildOps, take care of all those needs.

LUCAS

1:01 Gotcha. Gotcha. So you guys are locked into a contract with them? Gotcha. Sample. No worries at all. Mental, just wanted to reach out, you know, just check in on that. I do appreciate your help. Have a good weekend.

SAMUEL

1:05 Yep.

SAMUEL

1:12 Sounds good. Thank you. Take care, you too. Bye.

*The End*