



Call with Legacy Mechanical Services Inc - Will Freeman

Mac McGill with Legacy Mechanical Services Inc
Recorded on 1/4/23 via SalesLoft, 2 min.

Participants

SERVICETRADE

Mac McGill
SDR

LEGACY MECHANICAL SERVICES INC

Will Freeman
Supervisor, Service

Topics

Call Setup 0:00

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

--- Call Setup ---

WILL

0:00 It's mechanical. How may I direct your call?

MAC

0:02 Hi, this can, if Brian was available.

WILL

0:05 Yeah. Let me try over to him.

WILL

0:11 Like I say, mechanical, Brian speaking.

MAC

0:20 Hey, Brian, this is Mac Gill from ServiceTrade. How are you doing?

WILL

0:25 I'm good. How are you?

MAC

0:26 I'm good. Hey, I called, I think it was just before Christmas and they had told me that you'd be the person to talk to, but I was calling over from service trade because we're a software company to help with tracking reoccurring services as well as quoting and scheduling and dispatching.

WILL

0:43 Yes.

MAC

0:44 And, and quite some time ago, this is the previous service manager. Chris had had talked to us and the timing just wasn't right? So I was calling back to just follow up and see how things were going as far as like the software you guys may or may not be using.

WILL

0:59 Right. We just recently made a decision to go with BuildOps. And so that's the software we're going to be using. We've already made that decision. And so that's kind of where we're at now. And we have a new service manager named Adam brown who just started here two weeks ago. And so he's going to be taking over that responsibility from me. I've been the service manager for the last year, but I'm going back into being a strategic account manager. So he's going to be the actual service manager. So he's kinda going to be responsible for that, but we did make a decision probably about a month ago to go with BuildOps as far as a software. So we're actually going to be implementing that and rolling it out probably here in the first quarter of this year. So we're working on that now.

MAC

1:03 Huh.

MAC

1:08 Okay.

MAC

1:14 So...

MAC

1:42 Okay.

MAC

1:50 Gotcha. Gotcha. Okay. Yeah, no, that all sounds great. Yeah, I just kinda was calling to see where everything was. And like I said, I know just from what I'm following up on here like again, I guess the timing wasn't right? Or, you know, there's no telling this was back and looks like the latest time you guys talked to, I was like 2018. So... yeah. Okay. Well, yeah, no, it sounds good. I hope it all works out for you for sure.

WILL

2:10 Gotcha. Gotcha. Okay. Well.

WILL

2:16 All right. Well, I appreciate the follow up. Have a good day. Thank you.

MAC

2:18 Yes, sir. You too. Bye.

The End