



Call with Benchmark Mechanical - Brad Widner

Susan Warren with Benchmark Mechanical
Recorded on 9/1/23 via SalesLoft, 1 min.

Participants

SERVICETRADE

Susan Warren
Territory Manager

BENCHMARK MECHANICAL

Brad Widner
Service Manager

Transcript

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BRAD

0:00 This is brath.

SUSAN

0:03 Hi, Brad. This is Susan Warren calling from service trade. Does that name ring a bell from a little while back?

BRAD

0:10 It does. Yes.

SUSAN

0:12 Hey, I was just reaching out, seeing how things are going over there. I'm just curious if you guys wound up finding a tool that you really love to handle, you know, work orders, quote tracking, keeping up with plan maintenance.

BRAD

0:24 We, we have recently just took on a platform for our service.

BRAD

0:33 Service side of things.

SUSAN

0:35 Gotcha. What do you guys go with?

BRAD

0:37 Company by name of BuildOps?

SUSAN

0:40 You guys went with BuildOps. Gotcha. Have you started onboarding with them?

BRAD

0:46 Yes, just here recently?

SUSAN

0:48 Gotcha. Well, wish you the best moving forward. Obviously, you know, probably aren't entertaining anything right now, but, you know, if anything pops up, you run into any snags, you know, we're definitely always here for you. Just very last thing for my notes. Are you guys currently at more than 10 text or fewer?

BRAD

1:05 We're at more than 10, just a little bit, just a little bit more than 10.

SUSAN

1:09 Gotcha. Well, thank you so much for taking the time. I wish you the best with your onboarding with them and have a great long weekend.

BRAD

1:16 Thank you. You do the same.

SUSAN

1:18 Thanks. Bye bye.

BRAD

1:19 Bye.

The End