



Call with Arctic Air - Jerry LaMere

Susan Warren with Arctic Air
Recorded on 8/21/23 via SalesLoft, 1 min.

Participants

SERVICETRADE

Susan Warren
Territory Manager

ARCTIC AIR

Jerry LaMere
Director, Sales & Marketing

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

JERRY

0:00 Care. This is Matt.

SUSAN

0:02 Hi it to Mike please.

JERRY

0:03 He's in a meeting right now. Can I take a message?

SUSAN

0:07 If you wouldn't mind, my name is Susan Warren.

SUSAN

0:12 My phone number is seven four.

SUSAN

0:16 Seven four one.

SUSAN

0:19 Eight, three, three, six. And I just had some questions about commercial service for him.

JERRY

0:26 Commercial like hvac service... like your potential new customer, or what are you? What kinds of questions?

SUSAN

0:29 Yeah, yeah.

SUSAN

0:35 Yeah. So, I'm actually following up. My colleague had met with him a little while back. I'm calling from service trade. I was just seeing if you guys were still using BuildOps to handle things like work orders quotes.

JERRY

0:46 Yeah. We're we're still using BuildOps and we're happy with it. So, are you just trying to sell a service trade service? Okay? He, he would, I mean, I'll give it to him but he's probably not gonna be interested, but I will give him the message, thank you.

SUSAN

0:52 Basically, yeah.

SUSAN

0:58 Got it. And I appreciate it. And the onboarding was just time with them. Okay? Thanks bye.

The End