



# Call with Key Fire Protection Inc - Jonathan Key

Ashley Williams with Key Fire Protection Inc  
Recorded on 3/30/23 via SalesLoft, 2 min.

## Participants

### **SERVICETRADE**

Ashley Williams  
*SDR*

### **KEY FIRE PROTECTION INC**

Jonathan Key  
*Vice President*

# Topics

*Call Setup* ..... 0:00

# Transcript

*"This English transcript was generated using Gong's speech-to-text technology"*

*--- Call Setup ---*

ASHLEY

0:00 Hey, daddy. It's Ashley Williams, can I speak with Jonathan?

JONATHAN

0:03 Keith or protection? This is David.

JONATHAN

0:11 Okay. It's just on please.

JONATHAN

0:42 This is.

ASHLEY

0:44 Hey, John. What's going on? Man? This is Ashley Williams calling over from service trade. I cat you at a good time this morning.

JONATHAN

0:52 Yeah, yeah, we're good. What's that?

ASHLEY

0:55 Yeah, man. I just wanted to kinda check back and I know it's been a little while since we last spoke with you guys that obviously the name in ring a bell, you know, service trade like recently acquired a sure software companies.

*--- Call Setup ends ---*

ASHLEY

1:07 So we work with, you know, fire life, safety contractors, helping with, you know, asset tracking and inspection agreement, things of that nature. I know that, you know, what's going on?

JONATHAN

1:11 Yeah.

JONATHAN

1:15 Yeah, man.

JONATHAN

1:18 We're I was just gonna tell you, we're not going to be interested. I've since we talked last, we've gotten ourselves setup and we're in good shape right now, but I appreciate it. And if something changes, I'll let you guys know.

ASHLEY

1:22 Cool.

ASHLEY

1:29 Okay. No problem. Let me just ask this. What are you guys running?

JONATHAN

1:31 Appreciate it.

JONATHAN

1:35 Our accounting system is still Sage 100 contractor, but the other system is the mergers called BuildOps that's where we're... I appreciate you calling. Thank you. Bye.

ASHLEY

1:43 Build. Okay?

ASHLEY

1:47 Man. Have a good one.

*The End*