



# Call with Christiana Mechanical Inc - Jeff Sill

Will Scott with Christiana Mechanical Inc  
Recorded on 9/21/23 via SalesLoft, 1 min.

## Participants

### **SERVICETRADE**

Will Scott  
*SDR*

### **CHRISTIANA MECHANICAL INC**

Jeff Sill  
*Owner*

# Topics

*Call Setup* ..... 0:00

# Transcript

*"This English transcript was generated using Gong's speech-to-text technology"*

--- Call Setup ---

WILL

0:00 Good morning. This is William. I was calling to speak with Jeff.

JEFF

0:00 Good morning, Christian mechanical.

JEFF

0:06 What did you say your name was?

WILL

0:08 Yeah, it's William Scott.

JEFF

0:10 One moment.

WILL

0:12 Thank you.

JEFF

0:44 William. He's on his cell phone. Can I take a message and he give you a call back?

WILL

0:48 Yeah, that's fine. I was calling over from service trade. I was just trying to follow up with them and I can leave my number with you if that's all right?

JEFF

0:56 Is that the software?

WILL

0:58 Yes, ma'am, it is. Yeah, we had had a demo with them, I believe last year, so I was just trying to follow up with them.

JEFF

1:03 We actually went with another software company.

WILL

1:07 Okay. Yeah. Who did you guys go with?

JEFF

1:09 BuildOps?

WILL

1:10 BuildOps. Okay. I got you. Hey, well, that's fine. I appreciate it. It's fine. Thank you. Have a great day. Bye.

JEFF

1:12 Yeah.

JEFF

1:15 Yep. Sorry about that.

JEFF

1:18 You too. Bye bye.

*The End*