



Call with Polar Bear Services, Inc. - Unknown Unknown

Adam Villard with Polar Bear Services, Inc.
Recorded on 2/9/22 via SalesLoft, 2 min.

Participants

SERVICETRADE

Adam Villard
SDR

OTHER

Phone Caller #1

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

PHONE CALLER #1

0:02 Yeah.

ADAM

0:03 Hi, is Mandy available?

PHONE CALLER #1

0:04 I can I tell her who's calling?

ADAM

0:06 This is Adam?

PHONE CALLER #1

0:08 Okay. Hello? Hello?

ADAM

0:10 Bye.

ADAM

0:46 Hey, Mandy. This is Adam with service trade. Are you, do you guys do mostly commercial services?

PHONE CALLER #1

0:53 Yes, we are 100 percent commercial.

ADAM

0:57 Okay. Cool... cool. So, at service trade, we work with companies to help with things like work order management, scheduling, a dispatching... just signed on. What software?

PHONE CALLER #1

1:03 Yeah, we just signed on with BuildOps. We go live with them on March. Yeah.

PHONE CALLER #1

1:10 Build up.

ADAM

1:11 And how's that working out for you guys?

PHONE CALLER #1

1:13 We'll know in March when it goes live.

ADAM

1:17 Marches, why now you guys go live with that? Alright. Well, just how many tests do you guys have?

PHONE CALLER #1

1:18 Yeah, yeah, we're...

PHONE CALLER #1

1:23 15... yes.

ADAM

1:23 15 tests. Okay. Well, I just wanted to call and get to know you guys and your business a little bit more, and maybe we can follow up later and see how you guys are doing with that service.

PHONE CALLER #1

1:33 Yeah, yeah. Give us a call. Alright. Thanks. Bye-bye.

ADAM

1:34 Thanks so much for your time, bye.

The End