



Call with Green Air Inc - Nathan Roady

Will Scott with Green Air Inc
Recorded on 9/11/23 via SalesLoft, 2 min.

Participants

SERVICETRADE

Will Scott
SDR

GREEN AIR INC

Nathan Roady
Owner

Topics

Call Setup 0:00

Transcript

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--- Call Setup ---

WILL

0:00 Hey, Nathan. This is William Scott. I was giving you a call over from service trade. Did I catch you at a good time?

NATHAN

0:02 Hello, this is Mason.

NATHAN

0:10 We...

WILL

0:12 Now, when would it be a better time for me to give you a call?

NATHAN

0:15 Man, I don't know. What are you selling?

WILL

0:17 Yeah, we're the service trade. We're the software platform for commercial mechanical contractors. And I was reaching out to you because one of our partners and they had let us know that you guys were somewhat interested in at least taking a look at some other platforms. So, I just wanted to see if you guys had 30 minutes to take a look at ours. Like I said, we're built for strictly commercial and industrial mechanical contractors.

NATHAN

0:40 Excuse me an e-mail I got a team working on that right now and I'll you might have missed it, man. They might have, I think they just made a commitment to BuildOps.

WILL

0:49 Really?

NATHAN

0:51 Yeah.

WILL

0:52 Okay. Well, Dang. I mean, I hate to hear that. I mean, if pin isn't you know, to paper yet, I would still love to, at least, you know, get you in to at least take a look at the platform. You know, it's obviously not.

NATHAN

1:01 But all the office and talk to a guy named Brian?

WILL

1:06 You said Brian?

NATHAN

1:07 Brian? Yeah, he's in this.

WILL

1:09 Okay.

NATHAN

1:13 Software change. So, yeah, but I don't really know how far along, but I know that they were hot and heavy with BuildOps.

WILL

1:15 I got you what, no problem. I can. I.

WILL

1:22 Got you, Nathan. Well, well, that's no problem, man. I appreciate. You know, you helping me out and everything. And I'll go ahead and call the office and talk to be, but I appreciate it though.

NATHAN

1:30 Thank you.

WILL

1:31 Yes, sir. Have a great day.

NATHAN

1:33 All right. Bye.

WILL

1:34 Thanks bye.

The End