



Call with Protemp Mechanical, Inc - Marty Reich

Henry Drake with Protemp Mechanical, Inc
Recorded on 8/15/22 via SalesLoft, 2 min.

Participants

SERVICETRADE

Henry Drake
SDR

PROTEMP MECHANICAL, INC

Marty Reich
Owner

Transcript

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MARTY

0:00 Good morning, Protemp. Mechanical.

HENRY

0:02 Hey, good morning. I was looking to speak with Marty.

MARTY

0:05 He is not available. Some, I can help you with.

HENRY

0:08 Yeah, I'm calling with a service trade. We're like a service management platform. We'd spoken with Marty in the past. I just wanted to follow up. Would you be able to help me out there?

MARTY

0:18 Like, you know, like an operating software, everything you're talking about?

HENRY

0:21 Yeah, exactly. Yeah, we're built for, you know, a commercial service. You guys do a lot of that over there?

MARTY

0:28 Yeah, we're pretty specialized. We actually just picked up as the software we're implementing now, so we're just a couple of months into it. So he didn't make a decision on that, but it's... yeah, we're kind of specialized. We're not commercial. So we don't do Construction and installs. We are specialized in the service, maintenance and repair of environmental test equipment. So it's kind of a niche deal but yeah, he did.

HENRY

0:33 I see. Gotcha.

HENRY

0:48 I see. Okay. Yeah. I mean, we are built for, sorry. Was that?

MARTY

0:54 You go ahead.

HENRY

0:55 We are built for, you know, maintenance and repair. We were companies doing mainly service, come up on the commercial side, but we also, you know, handle I residential as well as souls industrial. Do you know what you guys ended up going with? I'm just curious.

MARTY

1:09 We are using a program called BuildOps.

HENRY

1:14 Build off. Okay. Yeah, I'm familiar with them and you said you're kind of implementing that right now? Okay. Gotcha.

MARTY

1:19 Yeah. Yeah. He's already purchased, so we're in the middle of launching that. Yeah, we're yeah, we don't do any residential. We don't do any Construction. So we're really not commercial. We're doing one-on-one with, you know, development lab. So it's... we're a hard, but.

HENRY

1:36 Okay. I see.

HENRY

1:38 Yeah. Yeah, I get you. Well, I mean, if you guys are, you know, go with BuildOps right now, you know, it sounds like you guys kinda got it under control, but I appreciate your time. Yeah, yeah. Have a good one.

MARTY

1:46 Yep. No problem. Thanks for calling. Take it easy.

The End