

Call with C.E. Mechanical, Inc. - Simon Cote

Ben Bilhorn with C.E. Mechanical, Inc. Recorded on 2/14/23 via SalesLoft, 1 min.

Participants

SERVICETRADE

Ben Bilhorn SDR

C.E. MECHANICAL, INC.

Simon Cote

 $Technical Services\ Manager$

Topics

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Transcript

"This English transcript was generated using Gong's speechto-text technology"

Call Setup
SIMON
o:oo Yeah.
SIMON
0:02 This is Simon.
BEN
0:03 Hey, Simon. This is Benjamin with service trade. How are you doing?
SIMON
o:o7 Good, Ben. How are you?
BEN
0:09 I'm good. Did I catch you at a decent time?
SIMON
0:12 Yeah. What's up?
BEN
Yeah. So, I wanted to reach out. I know that you had met with my colleague Dan, Erisa, back in like November October of last year or something like that regarding our platform and we kind of fill out of contact with you guys. So I just wanted to reach out, get kind of the update on what you guys ended up doing, and I guess, you know, pick your brains a little bit on how that's been going, but, yeah, do you remember that at all? Does that sound familiar to you?

SIMON

BEN

SIMON

0:42 Yeah, yeah, we move forward with BuildOps and it's been good so far.

0:46 Okay. Gotcha. Are you guys, when do you guys go live date?

$_{0:53}$ Okay. Gotcha. So, you guys, are you guys are fully like up and running with BuildOps now? Okay, cool.
SIMON
o:59 That's correct. Yeah.
SIMON
1:02 All righty.
BEN
1:03 Well, yeah, I appreciate the update I guess. And yeah, I'll find if we keep in contact with you, I'll kinda check in as things Progress.
SIMON
1:13 Sure.
BEN
1:14 Cool. All right. Well, besides that, the rest of your day, man?
SIMON
1:15 Right.
SIMON
1:17 You too. Take here, Ben.
BEN
1:19 Bye bye.

BEN

 $_{\rm 0:51}\,$ It's been since December. Yeah.

The End