



Call with Wyatt Refrigeration Company - Scott Wyatt

Alec Ashby with Wyatt Refrigeration Company
Recorded on 12/18/23 via SalesLoft, 2 min.

Participants

SERVICETRADE

Alec Ashby
Territory Manager

WYATT REFRIGERATION COMPANY

Scott Wyatt
President & Co-Owner

Topics

<i>Wrap-up</i>	1:25
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Transcript

"This English transcript was generated using Gong's speech-to-text technology"

SCOTT

0:00 Thank you for calling wyet refrigeration, if you know, your party's extension, you may dial at any time.

SCOTT

0:08 Please hold a moment.

ALEC

0:10 Hey, Scott. This is a call with service trade. How you been?

SCOTT

0:12 Thank you for calling wyet refrigeration. If you know your party's extension, you may dial at any time.

SCOTT

0:20 Please hold a moment.

SCOTT

0:34 This is Scott yet.

SCOTT

0:39 Good.

ALEC

0:40 Awesome, man. Well, the reason I was reaching out to you as I was calling my company service trade, we essentially help mep commercial service contractors with their preventative maintenance work orders and pull through work. So, I was just reaching out to see if you guys were on a paper process right now to major work orders or if you guys had some kind of software in place?

SCOTT

1:00 Well, we have a software in place. We're pretty well handled there.

ALEC

1:05 Gotcha. And if you don't mind me asking, are you guys using like something like a Quickbooks outlook system or using like actual system like ServiceFusion? Like what kinds of software do you guys use?

SCOTT

1:16 BuildOps?

ALEC

1:19 Okay. Gotcha. Yeah, I'm pretty familiar with them. So you said that's all working good. You're not having any issues?

--- *Wrap-up* ---

SCOTT

1:25 Yeah, we just implemented it about six months ago and just real happy with it.

ALEC

1:31 Nice man. Well, I'm happy that it's all working out for you. If in the event that, you know, something goes wrong or something like that, I definitely think we could be a good option. A lot of companies in the market either consider us or build up so happy you definitely chose a vendor that was pretty good. But if you have any issues, don't be afraid to reach out. Okay?

SCOTT

1:49 Sounds good. Thanks for the call.

ALEC

1:51 No problem. Bye.

The End