



Call with Ventilation Solutions - Chris Hare

Mike Thomas

Recorded on 9/28/22 via SalesLoft, 2 min.

Participants

SERVICETRADE

Mike Thomas

SDR

VENTILATION SOLUTIONS

Chris Hare

President

Topics

Call Setup 0:00

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

--- Call Setup ---

CHRIS

0:00 Good afternoon, Ventilation solutions. How may I help you?

MIKE

0:02 Hi, this is Mike. I was hoping to catch Chris junior in.

CHRIS

0:06 I'm sorry, he's not in today may take message.

MIKE

0:07 Yes, here, you could just let him know Mike Thomas was calling. I was just calling to talk to them about BuildOps.

CHRIS

0:14 Okay. What am I? I'm the one that deals with BuildOps in the office. Is there anything specific I can help you with?

MIKE

0:17 Okay. I will. Yeah. So I'm actually calling from service trade and I thought he was in charge of the choice to go to build up more specifically?

CHRIS

0:27 Yeah, I guess he would be, he's an ownership, so.

MIKE

0:29 Okay. Yeah. So yeah, I was just calling to see, you know, what made him going that direction. And, you know, how it was working for you guys. Are you pretty happy utilizing it in the office?

CHRIS

0:39 Yeah. Yeah. We, our accounting department here isn't letting it necessarily like integrate with a lot of what we're doing in Quickbooks. So it is kind of like eliminating us in that way, but that's not really a part of the software so much as it is just the way we're set up here.

MIKE

0:52 Okay. I gotcha. Yeah. So I mean, I don't know if it fully integrates with Quickbooks. I would love to just have the opportunity to show somebody what we could do. I know you said it was kind of on your side, but yeah, if you just wanted to let Chris know that I was calling and I can shoot them over an email.

MIKE

1:12 But...

CHRIS

1:12 Yeah, you're I think email probably be the best way to get a hold of him. He's very rarely here in the office. That's why I noticed that you've called several times. I keep telling you is not here, but he hasn't often here. So Pete traveled a lot so, and they email will probably be a better avenue to reach him.

MIKE

1:22 Okay.

MIKE

1:25 Yeah, be great because I'm just trying to have a, just a quick, you know, conversation with them. Do you have a good email I could reach Matt?

CHRIS

1:31 Yeah, sure. It's going to be C as in Chris hair, H a RE junior, JR, and that's going to be at hartson dotcom. So it's H a RTSON.

MIKE

1:33 Yep.

MIKE

1:43 All right. Thank you so much. I appreciate your help and I hope you have a great rest of your day.

CHRIS

1:45 Yep. You're welcome you too.

The End