Call with Speelman Electric Inc - Kelly Vanbuskirk

Brian Corridore with Speelman Electric Inc
Recorded on 1/3/24 via SalesLoft, 2 min.

Participants

ServiceTrade

Brian Corridore
SDR

Speelman Electric Inc

Kelly Vanbuskirk
Vice President of Operations

Topics

Transcript

KELLY

0:00 Thank you for calling spelman electric, and welcome to our auto attendant. If you know, your party's extension, you may dial it at any time. If you would like to use our dial by last name directory, please press nine. Now for enter last name.

KELLY

0:16 Name, not found, enter, last name?

--- Call Setup ---

KELLY

0:23 Press one to select.

BRIAN

0:28 Yeah, he didn't...

KELLY

0:42 Morning. This is Angela. How may I help you?

BRIAN

0:42 Hello? Hey, Angela. This is Brian over with ServiceTrade. How are you doing today?

KELLY

0:48 I'm good. How are you?

BRIAN

0:50 Doing well, doing well. I appreciate you asking. I hope you had a good new year... so I just got good. So I just had a chance to speak with Dan. This is the first time we got to speak, since the new year, but he wanted me to reach out to you and see if you guys, you know, had any, you know, if you found something, that you were looking for out in the market for a software partner or just kinda wanted to check in on you and see, you know, if you guys found anything.

KELLY

0:54 I did.

KELLY

1:14 Yeah, we did. We decided to go with somebody else.

BRIAN

1:18 Okay. Awesome. Do you mind me asking, what it was you guys went with?

KELLY

1:22 We went with BuildOps.

BRIAN

1:24 BuildOps. Okay. Awesome. Yeah, tons of folks that, you know, we speak with these BuildOps as well. Okay. Yeah, I just wanted to check in and see if you guys found anything and then, you know, if you had potentially open up another conversation, but yeah, if you guys are happy with that then, and I definitely wish you the best of luck with this year.

KELLY

1:40 Okay. Thank you so much.

BRIAN

1:41 Awesome. Yeah. Well, I appreciate your time.

KELLY

1:43 Bye bye.

The End