



Call with Climate Solutions, LLC - Malinda Lee

Susan Warren with Climate Solutions, LLC
Recorded on 2/27/23 via SalesLoft, 1 min.

Participants

SERVICETRADE

Susan Warren
Territory Manager

CLIMATE SOLUTIONS, LLC

Malinda Lee
President

Transcript

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SUSAN

0:00 Hi. Do you guys do commercial service?

MALINDA

0:00 Good afternoon, common solutions. This is Melinda.

MALINDA

0:06 We do.

SUSAN

0:07 Gotcha. Yeah, I just kinda have some process questions about that particularly around planned maintenance for commercial, someone like an office manager or service manager. Would that be?

MALINDA

0:14 Yeah, I could probably help you. What can I, what kind of questions do you have?

SUSAN

0:20 Perfect. Well, my name's Susan Warren. I'm calling from a company called service trade that recently asked about commercial we're specifically designed for folks that do mostly commercial service, that helps with things like work orders, quote tracking and keeping up with planned maintenance. And I was just curious how you all were handling that these days.

MALINDA

0:37 Yeah, we've got an ERP system.

SUSAN

0:40 Gotcha. What do you guys go with?

MALINDA

0:44 BuildOps?

SUSAN

0:45 Build up. Gotcha. Yeah, I'm somewhat familiar with them. How long have you been using them?

MALINDA

0:49 It's been rolled out to different companies over the course of time here. So.

SUSAN

0:57 You all have like multiple divisions. Gotcha. How's it treating you so far?

MALINDA

0:59 Yeah, yeah.

MALINDA

1:05 It's fine. So, I appreciate the call. Have a good.

SUSAN

1:08 Thank be.

The End