



Call with Marick Incorporated - Joe Hannam

Tommy Polcari with Marick Incorporated
Recorded on 6/7/23 via SalesLoft, 1 min.

Participants

SERVICETRADE

Tommy Polcari

Associate NorthBoundary Account Executive

MARICK INCORPORATED

Joe Hannam

Service Manager

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

JOE

0:00 Penn. Hello? I don't yeah.

TOMMY

0:03 Hey, is this Joe?

TOMMY

0:06 Hey, Joe. It's care with service trade. Do you have a quick minute?

JOE

0:09 Yeah.

TOMMY

0:11 Thanks. I appreciate it. So, I'm not sure if you're familiar with service trade. We are the software platform for commercial mechanical contractors. I believe we spoke to you guys a while back, but case you don't remember, you know, we help companies increase profits by improving service and project operations, helping tech, more productive in field, selling more service agreements and growing customer loyalty. And like I said, I believe we spoke to you guys. I think it was last year and I was looking to follow up and see how you guys are currently documenting repair opportunities out in the field.

JOE

0:20 Okay.

JOE

0:28 Huh.

JOE

0:43 Yeah, we actually just went to a new system.

JOE

0:47 So, yeah, we're setting.

TOMMY

0:50 Okay. Gotcha. Do you mind me asking what you guys want? We?

JOE

0:53 We went with the BuildOps.

TOMMY

0:57 Gotcha. Okay. And have you guys gone live with that yet, or is that, you know, something you're still transitioning to?

JOE

1:02 No, we've gone.

TOMMY

1:06 Gotcha. Okay. Well, I totally understand. Would it be alright if I followed up with you guys in a couple of months? Just see how that's going for you guys?

JOE

1:13 Yeah, that's fine.

TOMMY

1:15 Gotcha. Okay. All right. Perfect. Well, thanks for your time. I appreciate it.

JOE

1:18 Yep. Sounds good. Thank you. Bye.

TOMMY

1:20 Bye.

The End