



Call with M3 Mechanical - Tony Molnar

Ben Bilhorn with M3 Mechanical
Recorded on 1/17/23 via SalesLoft, 2 min.

Participants

SERVICETRADE

Ben Bilhorn
SDR

M3 MECHANICAL

Tony Molnar
Chief Executive Officer

Topics

Call Setup 0:00

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

--- Call Setup ---

TONY

0:00 And through Monica, how can I help you?

BEN

0:02 Hey, this is Ben. I'm calling for Tony, molnar?

TONY

0:07 Hi, Ben, math, where are your calling from?

BEN

0:09 Yeah, I'm with service trade.

TONY

0:12 Am I ask what the call is regarding Ben?

BEN

0:15 Yeah, we're a field service management software. I would just wanted to chat with Tony a little bit about your guys business, see how you guys are handling things like, you know, technician shortage, you know, service and efficiency, that kind of stuff.

--- Call Setup ends ---

TONY

0:31 Okay. I think we had a demo with you guys last year. We actually, yeah, I forget her name, who she came by with another gentleman and we did a demo with you guys. We were trying to figure out which software we were going with, and we actually just launched a new software on Monday yesterday, so.

BEN

0:35 Really?

BEN

0:49 Okay. Gotcha. What do you guys end up going with?

TONY

0:52 FieldBoss?

BEN

0:53 FieldBoss. Interesting. Okay.

TONY

0:56 Yeah, we were previously with BuildOps, so we just transitioned over to FieldBoss. So we're still trying to get the hang of the new software.

BEN

1:05 Interesting. So, BuildOps ended up not working out for you guys?

TONY

1:08 No, not really. There's a lot of just, there were a lot of glitches and a lot of things. They were still not updating and they're still, you know, working on a lot of the stuff that weren't really working for us. And then the reporting aspect of it wasn't really working for us either.

BEN

1:24 Interesting. Okay. Gotcha. I've heard that before about BuildOps. So, but interesting.

TONY

1:31 Yeah, they're slowly improving, but it's just, we needed something a little bit more efficient, so.

BEN

1:36 Right, right. Understood. Okay, cool. Well, do you mind if I keep up with you guys and see how things go with FieldBoss?

TONY

1:44 Yeah, no, by all means, give us a call.

BEN

1:47 All right, perfect. And I'm sorry, what did you say your name was again?

TONY

1:51 My name is Francine.

BEN

1:52 Francine. All right. Well, Francine. I appreciate it. I hope you have a great rest of your day.

TONY

1:56 Thank you too. Bye bye.

BEN

1:57 Bye bye.

The End