



Call with Record Energy Concepts Inc - Shawn Bavender

Meda Piner with Record Energy Concepts Inc
Recorded on 5/17/23 via SalesLoft, 2 min.

Participants

SERVICETRADE

Meda Piner
Territory Manager

RECORD ENERGY CONCEPTS INC

Shawn Bavender
Sales Exec

Transcript

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SHAWN

0:00 Thank you for calling record energy concepts. If you know your party's extension, you may dial it now. If you need to schedule service or need an estimate, press one for installations and project management, press two. For accounts payable and billing, press three to dial by name, press four. For all other calls, please press zero.

SHAWN

0:26 Please wait a moment while we connect your call.

SHAWN

0:35 Record energy. May I help you?

MEDA

0:36 So...

MEDA

0:44 Hi, it's Meda, I was calling for Shawn.

SHAWN

0:48 May I ask what this is concerning?

MEDA

0:52 Yeah, I'm with service trade. We actually spoke with you guys a couple of years ago. It just wasn't good timing. We're a field management software. So just click in to run it by and again and see if it's better timing.

SHAWN

1:04 Hey, we've already invested in another brand. Thank you.

MEDA

1:08 Okay. Yeah. What do you guys use on?

SHAWN

1:14 It's something or other?

MEDA

1:28 Okay. And that does, you know, you're dispatching you're, scheduling tracking, all that stuff kinda.

SHAWN

1:33 Yeah, it's called BuildOps.

MEDA

1:37 Got you. So, you guys, are you all working structure? You guys do commercial service?

SHAWN

1:42 No, we are. Yeah, we do commercial service and commercial Construction. So it had to be, it had to carry both... and our accounting system.

MEDA

1:47 Got you.

MEDA

1:51 Got you.

MEDA

1:53 Okay. Got you. Yeah. Well, we just focus on the service side, but, I do appreciate you taking my call.

SHAWN

1:55 Okay.

SHAWN

2:00 All right. Thank you. Have a good day.

MEDA

2:02 You.

The End