



Call with Advanced Mechanical of Northern Kentucky - Kevin Weisenberger

Susan Warren with Advanced Mechanical of Northern Kentucky
Recorded on 8/17/23 via SalesLoft, 1 min.

Participants

SERVICETRADE

Susan Warren
Territory Manager

ADVANCED MECHANICAL OF NORTHERN KENTUCKY

Kevin Weisenberger
President

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

KEVIN

0:00 Hello?

SUSAN

0:03 Hi. Is this Kevin?

KEVIN

0:05 This is.

SUSAN

0:06 Hi, Kevin. This is Susan Warren calling from service trade. Does that name ring a bell from a little while back? Yes. Hey, I was just reaching out, seeing how things were going over there. See if you guys were still focused on doing mostly commercial industrial service. So, you know, still trying to grow a plan maintenance.

KEVIN

0:12 Yeah, yup. Okay.

KEVIN

0:24 Yeah, we are. We're actually in the middle of changing softwares right now.

SUSAN

0:29 What did you guys go with?

KEVIN

0:31 Well, we had perfect ware, and they got bought out by BuildOps.

SUSAN

0:36 Perfect. We're got bought up by BuildOps. I was not aware of that. Has the onboarding been so far?

KEVIN

0:44 I haven't started it yet.

SUSAN

0:45 Gotcha. Well, if you run into any snags at all, I want to look at other options. I would love the opportunity to throw some time on your calendar just to, you know, see how our workflows compared to theirs. So, you know, definitely reach out. And just when I notice real fast, how many technicians are you're all up to in the field? Would you say it's more than 10 or less than 10?

KEVIN

1:00 Yeah.

KEVIN

1:07 We're 15.

SUSAN

1:08 15. Gotcha. Okay. Well, like I said, I'll shoot you an e-mail if you need us, do, let me know.

KEVIN

1:10 Yeah.

KEVIN

1:13 All right. Thank you.

SUSAN

1:14 Thanks. So.

The End