



Call with Nelson Electric - Bob Burnside

Charlie Riddle with Nelson Electric
Recorded on 12/12/22 via SalesLoft, 2 min.

Participants

SERVICETRADE

Charlie Riddle
SDR

NELSON ELECTRIC

Bob Burnside
Service Manager

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

BOB

0:00 Welcome to Nelson electric. If you know the name of the party you wish to speak with, say their name at any time otherwise, please select one of the following options for the service department, please press one. For accounts payable. Please press two for.

BOB

0:20 Transferring your call to service department.

BOB

0:42 Hello? Hello, this is Kevin.

CHARLIE

0:45 Hi, Bob burnside please?

BOB

0:48 Please hold.

CHARLIE

0:50 Thanks.

BOB

1:25 This is Bob.

CHARLIE

1:27 Hi, Bob. My name is Charlie rental with a company called service trade. You got a quick minute.

BOB

1:35 Service trade. Well, we did talk. I'm at sometime in the past.

BOB

1:42 But, yeah, we've moved on and we're using BuildOps now.

CHARLIE

1:47 Okay. What was the, you remember? Like what your rationale was? Like? What did you like build off that made you go with it?

BOB

1:57 You know, wasn't my decision. So I couldn't really say.

CHARLIE

2:02 Okay. Well, like it, if you guys ever want to take another peak at service trade, we would love to show you what we can do for you.

BOB

2:12 Okay. I appreciate that.

CHARLIE

2:16 Thanks for your time, Bob. Have a good one.

The End