



Call with Dynamic Systems, Inc. - Dwayne Morris

Quentin Cain with Dynamic Systems, Inc.
Recorded on 10/30/23 via SalesLoft, 1 min.

Participants

SERVICETRADE

Quentin Cain
Territory Manager

DYNAMIC SYSTEMS, INC.

Dwayne Morris
Service Manager

Topics

Wrap-up 0:00

Transcript

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--- Wrap-up ---

DWAYNE

0:00 Not really. I'm dealing with some issues out at the job site. Is this about software?

QUENTIN

0:02 Hey, Dwayne, this is Clinton can were service trade. Did I catch it a good time?

QUENTIN

0:12 Yes, sir. I definitely don't want to interrupt your day when's a good time for me to give you a call back.

DWAYNE

0:16 Actually, we just implemented BuildOps. So we are well down that financial road to be entertaining other options right now.

QUENTIN

0:26 I completely understand Dwayne that's actually the reason I was reaching out. I know you had sat at a round table event with one of our customer Brad bags and you were kind of explaining to him that it was a tough onboarding without BuildOps and so I just wanted to reach out to see how that was going and see if there was any interest in maybe, you know, taking a look at something else in case you all needed to pivot.

DWAYNE

0:43 Not right now. We're gonna, you know, we, the onboarding, it's been a little tough, but we are, you know, we're getting through it, but right now, we're gonna have to stick with it on down the road for right now.

QUENTIN

0:56 I completely understand. Well, Dwayne, I appreciate you taking my call. If you don't mind, I'm just gonna shoot you over an e-mail it'll have my contact information that way. If anything changes in the future, feel free to reach out.

DWAYNE

1:05 Sounds good. I appreciate it.

QUENTIN

1:06 Yes, sir. Have a good rest of your day.

DWAYNE

1:08 Bye bye.

The End