



Call with Legacy Mechanical Inc - Brian Haines

Scott Bartholomew with Legacy Mechanical Inc
Recorded on 11/7/22 via SalesLoft, 2 min.

Participants

SERVICETRADE

Scott Bartholomew
SDR

LEGACY MECHANICAL INC

Brian Haines
Service Technician

Transcript

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BRIAN

0:01 Thank you for calling Legacy mechanical, this study?

SCOTT

0:04 Hi, I was calling for Marshall please.

SCOTT

0:08 Thank you.

SCOTT

0:24 Hey, Marshall. This is Scott Bartholomew. Would service trade? Do you have a quick minute?

BRIAN

0:28 Sure.

SCOTT

0:29 Yeah. So, like I said, more phone call with my company service trade. We're a search field service management platform specifically for commercial mechanical contractors, helps you like work orders, scheduling, dispatching, you know, reporting deficiencies out in the field. Things like that. I'm just kinda curious. You know, I saw y'all, do like, it looks like you all do a lot of mechanical in commercial service and maintenance. I'm just kinda curious how you handle those processes ago on any kind of service platform right now or perhaps using paper in the field?

BRIAN

0:56 No, we use msi, and we're moving over to BuildOps right now.

SCOTT

1:00 Okay. Gotcha. I all, I'm already like implemented with BuildOps or decides somebody are looking at, okay. Good deal. How you all like it is so far?

BRIAN

1:05 Yep. We're just in the training mode right now.

BRIAN

1:10 No, so far, it's better than what we had.

SCOTT

1:12 Yeah. I, hey, what was that? When you're on before MSR, I'm not too familiar with them. Must not have been the best if y'all, are other options, but.

BRIAN

1:16 Msi?

BRIAN

1:23 No, they're not somebody antiquated.

SCOTT

1:25 Okay. Gotcha. So BuildOps. Yeah. Are you all doing mostly commercial service over there or is it?

BRIAN

1:31 Do we do commercial industrial?

SCOTT

1:33 Okay. Gotcha.

SCOTT

1:37 Yeah, it says service trade. I don't know if y'all, looked into us at all during your research but, or actually design also for that commercial industrial service. I know BuildOps is pretty up there with the commercial service side. No, I think they're built more for like that Construction primarily, wherever service, y'all, do mostly Construction over service right now or is it kind of just okay?

BRIAN

1:59 Yes, we do. We have yep, Construction side as much larger?

SCOTT

2:03 Gotcha. That makes sense. Okay. Well, Marshall, that's why I wanted to check in and see where we're at with that. Sounds like I'll kind of get things up and running with BuildOps, but of course, you know, that doesn't work out. I highly recommend checking this out, but hope it doesn't hope y'all, have made the right choice there and it works out for you. I'll put up. I appreciate you taking my call today, Marshall.

BRIAN

2:22 Certainly, we have a good afternoon.

SCOTT

2:23 Thank you too. Bye.

The End