



Call with John's Refrigeration Inc - Mitchell Melendy

Charlie Riddle with John's Refrigeration Inc
Recorded on 1/9/23 via SalesLoft, 1 min.

Participants

SERVICETRADE

Charlie Riddle
SDR

JOHN'S REFRIGERATION INC

Mitchell Melendy
Store Developement

Transcript

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CHARLIE

0:00 Metro place?

MITCHELL

0:00 This is Kathy.

MITCHELL

0:04 Sure. Can I say who's calling?

CHARLIE

0:06 Yeah, Charlie service trade?

MITCHELL

0:08 One minute, please.

MITCHELL

0:45 This is Mitchell.

CHARLIE

0:47 Hi, Mitchell. My name is Charlie ride. I'm with a company called service trade. You got a quick minute.

MITCHELL

0:53 Sure.

CHARLIE

0:55 Thank you. Thank you again. I'm with service trade. We are a software company that work with commercial hvac and refrigeration companies, doing service management software. Our platform helps out with everything from PMS and jobs and documentation, and quoting and all that good stuff. What are you guys currently using to manage these processes?

MITCHELL

1:15 The process of implementing BuildOps?

CHARLIE

1:20 Okay. So, are you guys more residential then?

MITCHELL

1:24 100 percent commercial and industrial?

CHARLIE

1:26 All right. Well, just for your time, Mitchell, have a good one.

The End