



Call with ACIS - Air Conditioning Innovative Solutions, Inc. - Jeff Tittsworth

Amanda Vaughan with ACIS - Air Conditioning Innovative Solutions, Inc.
Recorded on 5/9/23 via SalesLoft, 3 min.

Participants

SERVICETRADE

Amanda Vaughan
SDR

ACIS - AIR CONDITIONING INNOVATIVE SOLUTIONS, INC.

Jeff Tittsworth
Director, Operations

Topics

Call Setup 0:00

Transcript

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--- Call Setup ---

AMANDA

0:00 Hey, is this Jeff?

JEFF

0:00 Hello?

JEFF

0:03 Yes.

AMANDA

0:04 Hey, Jeff. This is Amanda. I'm calling with service trade. Did I catch it a good time?

JEFF

0:10 I'm about to walk into a meeting? What you got?

AMANDA

0:13 Yeah. So, I don't know if you were part of this meeting, but we actually had a meeting with Todd cook last year which, I understand is no longer with is, and service trade is the commercial and industrial software platform. Does that bring a bell?

JEFF

0:33 It kinda does.

AMANDA

0:37 I guess after the meeting, there was some restructuring in the company and my field rep who had met with Todd had asked me to just reach out. He's been doing a lot of meetings in Kansas City lately, and wanted me to see if you guys had found a solution, for your SM, I guess previously connect.

JEFF

0:58 I think we're good right now. I wouldn't take me off your list. We're sticking with our software kind of as part of that restructure and making sure we're staying within

our budgets right this minute and not purchasing anything new. But as we work our way through, we might be exploring other options like that. I'm sure it's kinda like BuildOps and service tighten.

AMANDA

1:21 Yes. So service the residential one, we're not affiliated with them, but I guess Todd had looked at a service tighten but found out that it was, you know, more on the residential side.

JEFF

1:22 And those are.

AMANDA

1:36 And it's completely up to you, but I could just set up maybe a discovery call between you and my field management.

AMANDA

1:46 My field rep where he could just kind of learn your processes, and let you know a little bit about what we've changed in the past year too.

JEFF

1:57 I don't really wanna waste your time right this minute. I know we're not gonna make a change in the next six to eight months. So maybe, do you have my email address? Can you send me an email so I could kinda do a little research on my own?

AMANDA

2:03 Yeah, no. All right. Thanks white.

AMANDA

2:13 Yeah, I can definitely do that. What would be some information would be looking for?

JEFF

2:21 If I just go to your website, I can do a whole lot of information finding myself.

AMANDA

2:23 Okay.

AMANDA

2:26 Okay. That's totally fine. I'll shoot you out a quick email. All right. Yes, I should have it on file here. Let me just make sure... correct and up to date, some of you guys have like dot com net. So let me make sure yours is correct. Jeff, tittsworth at Cisco. Com.

JEFF

2:30 Do you have it?

JEFF

2:57 That is it?

AMANDA

2:58 Okay, perfect. Well, nice meeting you, Jeff. Thanks for taking a minute to talk to me.

JEFF

3:03 Yeah, thank you for calling. Thank you.

AMANDA

3:05 Sure thing. All right. Have, bye bye.

JEFF

3:08 You too.

The End