



Call with Willcox Electrical - Marcus Darragh

Mike Thomas with Willcox Electrical
Recorded on 12/6/22 via SalesLoft, 2 min.

Participants

SERVICETRADE

Mike Thomas
SDR

WILLCOX ELECTRICAL INC.

Marcus Darragh

Topics

<i>Call Setup</i>	0:29
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Transcript

"This English transcript was generated using Gong's speech-to-text technology"

MARCUS

0:01 Hello? And thanks for calling Willcox electrical for service and scheduling. Please dial one to speak with Marcus for you.

MIKE

0:01 Yeah.

--- Call Setup ---

MARCUS

0:29 Hi. Is this? Sorry? Hello?

MIKE

0:31 Yeah. Hey, this is Mike comes from service trade. I was hoping to catch Marcus in.

MARCUS

0:36 Hi, I'm sorry, he's not here right now. Can I get a number? I can take a message for you?

MIKE

0:42 Yeah, absolutely. So, my number is two, one, three, two, one, four, one zero seven one.

MARCUS

0:51 Your name again?

MIKE

0:52 Mike, Thomas?

MARCUS

0:55 Sorry. And I didn't catch where you were calling from.

MIKE

0:58 Yeah, no problem. It's a service trade TR a DE Marcus had actually looked into us last year was probably more than last year. Now. I think it was 2021 mid year or so and.

MARCUS

1:09 Yeah, we're using build up now.

MIKE

1:12 You guys went with BuildOps? Okay? Because I remember last time I went to you around job or last time we spoke that's what I was checking back in to see if you guys have found.

MARCUS

1:14 Yeah.

MARCUS

1:20 Yeah, yeah. We've been with BuildOps for.

MARCUS

1:26 Natively, see here now.

MIKE

1:27 Hi, gotcha. And how's that going for you guys? Satisfied?

MARCUS

1:32 Yeah, it's working out for us. We're definitely not looking to make any changes right now.

MIKE

1:37 Okay, great. Well, you know, I'm happy to hear that. I never, you know, even though they're kind of a competitor of ours. I don't wanna, you know, which, any problems on you guys?

--- Call Setup ends ---

MIKE

1:45 But if you do run into anything in the future, you know, you have our contact info, feel free to reach out because we would love to, you know, have another shot at showing you what we've upgraded.

MARCUS

1:54 I will, I'll keep your number. Thank you so much.

MIKE

1:57 I appreciate it. You have a great holiday and take care of. Thank you.

MARCUS

2:00 You too. Bye bye.

The End