Call with Jackson Mechanical Service - Daniel Mason

Billy Dicken with Jackson Mechanical Service
Recorded on 8/10/22 via SalesLoft, 2 min.

Participants

SERVICETRADE

Billy Dicken
Territory Manager

JACKSON MECHANICAL SERVICE

Daniel Mason
Service Sales

Topics

Transcript

--- Call Setup ---

DANIEL

0:00 You for calling Jackson mechanical. This is Billy.

BILLY

0:02 Hi, Billy is met in?

DANIEL

0:06 I can definitely check and see if he's at his desk. I am not certain. How, may I tell him who's calling?

BILLY

0:10 Sure. This is Billy picking.

DANIEL

0:13 Billy.

BILLY

0:14 Yep. I'm a service trade.

DANIEL

0:17 Service trade. All right. Hold on one second. You're welcome.

BILLY

0:21 Thank you.

DANIEL

0:26 Your call is important to us. We'll be right with you.

DANIEL

0:43 We realize your time is... he does not seem to be at his desk, which I leave him a message.

BILLY

0:50 Sure. And is there an email address for?

DANIEL

0:54 Sure. That is... M a TT... OLSEN.

BILLY

1:03 Yeah.

DANIEL

1:04 At JMS. Okay. C dot calm.

BILLY

1:08 Okay. See. Okay. And just so I sent him a good email, you know, like I said, we're I'm a service trade. We're a field service management software for commercial contractors. Do you guys, do you guys currently using our system for your field techs for like work orders to?

DANIEL

1:27 Yes, yes. And all that is controlled through our corporate office.

BILLY

1:30 Okay. And that's is that Oregon?

DANIEL

1:34 Yes.

BILLY

1:35 Okay. Is there a phone number or anything you got throw them?

DANIEL

1:39 I do not have anything for them. I know they're in New York City?

BILLY

1:42 Okay. No problem. What are they gonna use it?

DANIEL

1:47 It's called BuildOps?

BILLY

1:49 Build ups. Interesting. How's it working for you guys? I know they're basically a startup, how's it working?

DANIEL

1:50 Yep.

DANIEL

1:58 That's good.

BILLY

1:59 Okay. Sounds good. And how many it's actually goes go down?

The End