



# Call with Geopfert Company - Jeff Amundsen

Emily Whitehurst with Geopfert Company  
Recorded on 10/5/23 via SalesLoft, 2 min.

## Participants

### **SERVICETRADE**

Emily Whitehurst  
*Territory Manager*

### **GEOFERT COMPANY**

Jeff Amundsen  
*Service Representative*

# Topics

*Call Setup* ..... 0:00

# Transcript

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--- Call Setup ---

JEFF

0:00 Thank you for calling the per company to place service call.

JEFF

0:04 Please wait. You are being transferred?

JEFF

0:13 This is Jeff. Can I help you?

EMILY

0:15 Hi, Jeff. My name is Emily white Hurst. I'm calling over from my company service trade in regards to the msa conference. Did I catch you with the quick minute?

JEFF

0:26 Yeah.

EMILY

0:27 Awesome. Yeah. So I have here that you are signed up to go to the conference here. October 20 second through the 20 fifth.

JEFF

0:36 Correct.

EMILY

0:36 Or are you planning on going?

JEFF

0:39 Yes, I am going correct. Yep.

EMILY

0:40 Okay, perfect. So, I just wanted to reach out. We're also gonna be there. I'm not sure if service trade rings a bell for that software platform for commercial

mechanical contractors. So, no.

JEFF

0:51 Yeah, yeah, no, I'm aware. Unfortunately, we just actually the company we use perfect. Where I got bought out by BuildOps.

EMILY

0:59 Okay.

JEFF

0:59 So, we're actually, I think we're signed on. It's not my decisions, our owners, but we're signed on to go with BuildOps since they're gonna transfer everything for free for us. So we'll probably be out of the market looking for a software for at least a couple of years until we see how we like this one.

EMILY

1:09 Okay.

EMILY

1:14 Okay. Yeah, no, that makes complete sense. Well, I did just wanna touch base with you on while you're gonna be there. We'll be at booths Monday, 10, 10 through 12. I'm gonna also send you over an e-mail with just a little bit more information about where we'll be during the conference, just, you know, to stop by just, you know, maybe just for future reference.

JEFF

1:23 Okay.

JEFF

1:35 Okay. Sounds good.

EMILY

1:37 Okay. Awesome. Thanks for your time. Jeff. Have a good one bye.

JEFF

1:39 You too. Thank you. Bye.

*The End*