

# Call with Thermaserve Inc - Scott Royer

Tommy Polcari with Thermaserve Inc Recorded on 1/18/24 via SalesLoft, 2 min.

### **Participants**

#### **SERVICETRADE**

Tommy Polcari
Associate NorthBoundary Account Executive

THERMASERVE INC

Scott Royer
Owner

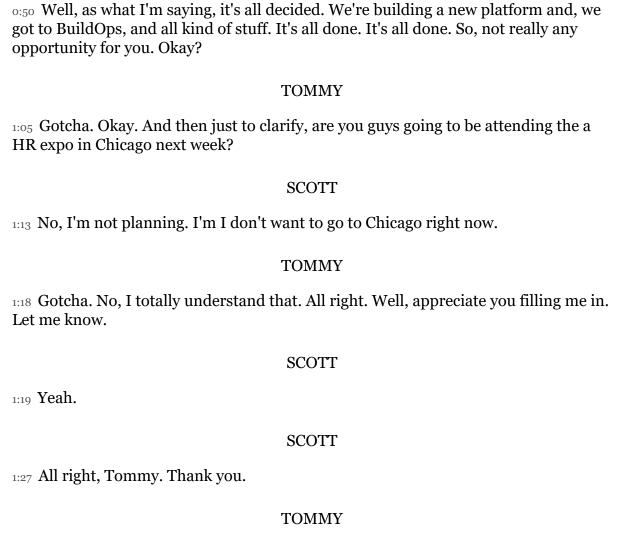
## **Transcript**

"This English transcript was generated using Gong's speechto-text technology"

SCOTT
o:00 Hello?
TOMMY
0:01 Hey, is this Scott?
SCOTT
0:04 It is.
TOMMY
0:06 Hey, Scott, it's Tommy pull carry with ServiceTrade. Do you have a minute?
SCOTT
0:11 Not really. We, we already use BuildOps.
TOMMY
Octoba. Okay. Yeah, I was calling, yeah, I was calling in regards to the HR conference coming up next week is curious if you guys would be attending that?
SCOTT
0:17 Tommy?
SCOTT
0:26 No, I'm not well. All all our HR done out of our corporate office.
SCOTT
0:32 We're not a small business anymore. I don't know what your information is or us. So, we were bought last March and we're owned by a private equity group now
TOMMY

#### **SCOTT**

 $_{
m 0:44}$  Okay. Gotcha. So, do you guys no longer make decisions on like software and things like that? Is that all come from the corporate?



1:28 All right. Yep. Have a good one.

The End