



Call with Alpine Alarm - Robert Minarich

Chris Resta with Alpine Alarm
Recorded on 1/10/24 via SalesLoft, 2 min.

Participants

SERVICETRADE

Chris Resta
Associate NorthBoundary Account Executive

ALPINE ALARM

Robert Minarich
Director, Operations

Topics

Call Setup 0:00

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

--- Call Setup ---

ROBERT

0:00 Thank you for calling alpine alarm to best assist you, please select from the following menu to speak with the front desk. Please press one to speak with addie director of in.

CHRIS

0:00 Of course.

ROBERT

0:12 One moment, please.

ROBERT

0:18 Alpine alarm. This is Trina.

CHRIS

0:20 Hey, trio, seeing if Daniel was in this afternoon, it's Chris rest.

ROBERT

0:26 Which Daniel, we have two.

CHRIS

0:30 His last name is, I'm gonna pronounce this wrong. So, bear with me minor Rich.

ROBERT

0:37 Okay, minor Rich.

CHRIS

0:39 Minor Rich, of course.

ROBERT

0:40 He is not in at the moment. I can try and transfer you to, I... shoot. Nope. I don't have him set up to transfer you. I can take a message and shoot him a quick text.

CHRIS

0:46 Okay.

CHRIS

0:52 Yeah, that's fine. If you just want to let them know. I'm just hoping to touch base with them. We spoke back in december.

ROBERT

0:56 Okay.

ROBERT

0:58 What was your name again? I'm sorry?

CHRIS

1:00 Chris is my first name?

ROBERT

1:03 Okay. And who are you with Chris?

CHRIS

1:06 A company called ServiceTrade?

ROBERT

1:09 ServiceTrade? Okay.

CHRIS

1:10 Yeah. Do, does the name ring a bell for you? I know we've talked with you guys a few times.

ROBERT

1:16 It doesn't for me, but.

ROBERT

1:21 I wouldn't hear about it until we were ready to sign.

CHRIS

1:24 Yeah, totally understood. So, let me ask you this. I had spoke with Daniel back in december. He wanted to reconnect. He said in the past, we didn't have the ability to handle like large projects. And so he mentioned they're still kind of looking for software and they're near to closing with ProCore. Do you know if they ended up going with them?

ROBERT

1:46 We did not go with ProCore. We went with. I think it was BuildOps.

CHRIS

1:50 ProCore, it's BuildOps. Okay? So, I don't even know if this would be relevant, but yeah, if you just wanted to let them know I was just hoping to touch base and kind of see how things went.

ROBERT

1:54 Yeah.

ROBERT

2:01 Okay. What's your number? Chris?

CHRIS

2:04 It is nine zero four.

CHRIS

2:08 Five, four, eight.

CHRIS

2:11 Three two eight zero.

ROBERT

2:14 Okay, perfect. I will get this to him and hopefully you'll hear back from him shortly.

CHRIS

2:19 Sounds good. I appreciate it. All right. Thanks. Bye bye.

ROBERT

2:21 You bet. Thank you. And.

The End