



# Call with Dane & Assoc Electric Co - Kevin Ryel

Logan Engel with Dane & Assoc Electric Co  
Recorded on 12/28/22 via SalesLoft, 2 min.

## Participants

### **SERVICETRADE**

Logan Engel  
*Account Manager*

### **DANE & ASSOC ELECTRIC CO**

Kevin Ryel  
*Vice President*

# Transcript

*"This English transcript was generated using Gong's speech-to-text technology"*

KEVIN

0:01 Good morning, Dane. Electric. How may I direct your call?

LOGAN

0:04 Hey, this is Logan. I was calling for dog.

KEVIN

0:09 Let me get him for you, Logan. Just a moment.

LOGAN

0:11 Okay. Thank you.

KEVIN

0:19 We provide service 24 hours a day and 365 days a year. You can call four, five, six, eight, six, two nine or visit our website at WWW, Dane electric. Dot com and click on the service tab to submit a service call request.

KEVIN

0:39 Yes, this is Doug is an electric. Can I help you?

LOGAN

0:42 Hey, Doug. Yeah, this is Logan from service trade. We spoke a few months ago and you had said that you all were switching over to BuildOps. Does our conversation ring a bell by the way?

KEVIN

0:56 Yeah, a little bit. Yeah, I was thought we were talking to several software companies for a while and yeah, we did make that decision to go with BuildOps and we were in that process right now.

LOGAN

1:09 Okay. Gotcha. Yeah, I wanted to check in and see how it was going. Yeah, service trade were, since I'll talk to several were the ones that are built specifically for commercial and industrial.

KEVIN

1:22 Okay. Yeah.

LOGAN

1:23 When it comes to everything.

KEVIN

1:26 Yeah. And that's good to know. We're gonna give this one a shot and see how it plays out, but we will keep you in mind if it, you know, for some reason, if it doesn't work out... yeah, for running.

LOGAN

1:37 Okay. Are you all live with it now?

KEVIN

1:41 No, we're not live yet.

LOGAN

1:43 Okay. Gotcha. Okay. All right, man. Well, I hope you have a great day and maybe I'll reach out to you probably around springtime just to check back in. Did you all sign a one year contract?

KEVIN

1:56 You know, I, I'm not sure... on that contract.

LOGAN

2:00 Okay.

LOGAN

2:03 Yeah, no worries. That was just more out of my own curiosity, but, okay. Well, I hope you have a happy new year and thanks for speaking with me today.

KEVIN

2:12 All right. No problem. Logan. You have a happy new year as well?

LOGAN

2:15 Thank you. All right. Bye.

*The End*