



Call with Forced Air Mechanical - Thomas Zrinko

Susan Warren with Forced Air Mechanical
Recorded on 8/19/22 via SalesLoft, 2 min.

Participants

SERVICETRADE

Susan Warren
Territory Manager

FORCED AIR MECHANICAL

Thomas Zrinko
Operations Manager

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

THOMAS

0:00 Thank you for calling Forced Air Mechanical this is Michelle.

SUSAN

0:02 Hi, can I speak to Thomas please?

THOMAS

0:07 I'm sorry, he is not here. Can I help you with something?

SUSAN

0:11 That's okay. I can trust. So, do you know if he's working today and just offsite?

THOMAS

0:17 He is not here any longer.

SUSAN

0:20 Gotcha. Gotcha. Then I might need your help this. Glad I follow-up so, I, I'm calling from a company called service trade. We've met with Thomas last year and I was following up. I was trying to figure out can the reason we, you know, this continue the relationship at that point was the fact that you guys were doing the vast majority like 70 percent of your work for a national grocery store chain and you guys kinda had to use their software. I was just wondering if that was still the case or if you guys have expanded to additional clients outside of that?

THOMAS

1:01 Okay. So, is, I apologize, are you like a dispatching type software?

SUSAN

1:06 Among other things? Yeah, like work orders, scheduling, all that kind of stuff. But yeah, Thomas had mentioned that.

THOMAS

1:11 Yes.

THOMAS

1:14 Yes, we are actually using it. Another, our customer has another system. We have to log into there's two, but we recently started using BuildOps.

THOMAS

1:27 For all of our scheduling and everything. So, yes.

SUSAN

1:27 Gotcha.

SUSAN

1:31 Gotcha. Are you guys in a longer term contract with them?

THOMAS

1:35 We are, we actually just started in June.

SUSAN

1:36 Gotcha.

SUSAN

1:40 Understood. Okay. Well, thank you for the information. I will make a note.

THOMAS

1:42 Yep.

THOMAS

1:46 Well, thank you.

SUSAN

1:47 Thanks. Bye bye.

The End