



# Call with Prime Mechanical Service Inc - Shane Davis

Henry Drake with Prime Mechanical Service Inc  
Recorded on 8/9/23 via SalesLoft, 3 min.

## Participants

### **SERVICETRADE**

Henry Drake  
*SDR*

### **PRIME MECHANICAL SERVICE INC**

Shane Davis  
*VP of Service*

# Topics

*Call Setup* ..... 0:00

# Transcript

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--- Call Setup ---

SHANE

0:00 Thank you for calling time. Can I help you?

HENRY

0:03 Hey, good morning. This is Henry. I was wondering if Shane is available.

SHANE

0:07 He's on the phone. Can I tell him his calling?

HENRY

0:10 Yeah, this is Henry from service trade.

SHANE

0:13 Okay. Do you wanna hold please?

SHANE

1:42 He's still on the phone. I'm sorry, I don't know how long he's gonna be. Can I take a message?

HENRY

1:47 Yeah. We have talked with him in the past again. I'm calling from service trade, just wanted to follow up with him.

SHANE

1:54 Okay. So I've talked to you guys a few times as well. Do you have notes in there that we're with BuildOps for about three years now and that we're not looking to change?

HENRY

2:04 Okay. Gotcha. Would Shane be open to a conversation about it or no?

SHANE

2:09 Probably not. It's up to the owner and Shane, the service manager, John's, the owner. I mean, we're heavily invested money wise, and it's not easy to make a change and we don't have a reason to shop. We're like, pretty happy with it.

HENRY

2:17 Okay.

HENRY

2:27 Right. I hear you. Okay. Got it. Well, no worries. I appreciate your help.

SHANE

2:32 Okay. Thank you. Bye.

HENRY

2:33 Yep. Thank you. Bye.

*The End*