



Call with Wyatt Refrigeration Company - Dan Laney

Susan Warren with Wyatt Refrigeration Company
Recorded on 11/22/23 via SalesLoft, 2 min.

Participants

SERVICETRADE

Susan Warren
Territory Manager

WYATT REFRIGERATION COMPANY

Dan Laney
Service Manager

Topics

<i>Wrap-up</i>	1:45
----------------------	------

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

DAN

0:00 Thank you for calling wire refrigeration. If you know your party's extension, you may dial at any time to leave a general voicemail. Please press zero for Scott one, four. For Justin, one, two, for Matt, one, six, for Shelby, one, one for Susan, one, eight. For Dan one three.

DAN

0:29 Please hold a moment.

DAN

0:37 Thank you for calling. We're currently refrigeration, Dan, how may I help?

SUSAN

0:43 Hi, Dan. My name is Susan Warren. I'm calling you from a company called service trade. Does that company name ring a bell from a little while back?

DAN

0:52 Yeah, you got like a logo that looks like red hot chili peppers or something, but it's blue and green?

SUSAN

0:59 Not not really, but.

DAN

1:00 Something like that.

SUSAN

1:05 We're a service software that's designed for folks that do, mostly, you know, commercial industrial service. It helps with like.

DAN

1:13 Okay. I'm just looking you up now. Okay. Blue and blue, and yellow. Okay. And no, red hot chili peppers long ago. I must have been thinking of somebody else here.

SUSAN

1:15 Perfect.

SUSAN

1:23 I was racking my brain like we could then.

DAN

1:27 Okay. So, yeah, actually, we went with somebody else for field service management because, yeah, we're looking at integrating into Quickbooks right at that time.

SUSAN

1:31 Do you go.

DAN

1:39 This, was this a service trade? Was this a module that integrated with Quickbooks?

--- *Wrap-up* ---

SUSAN

1:45 It does. Yeah, we have a seamless Quickbooks integration.

DAN

1:48 Okay. Yeah. Right on. Okay. So, yeah, we actually went with somebody else?

SUSAN

1:53 Who did you go with?

DAN

1:54 BuildOps?

SUSAN

1:56 BuildOps? How's your implementation go?

DAN

2:00 Pretty smooth.

SUSAN

2:02 Nice. Well, I am happy to hear that if you run into any challenges or missing any sort of functionality, anything like that, definitely let us know, shoot you a quick note. So you have my contact information?

DAN

2:13 Okay. Great. Well, thanks for following up.

SUSAN

2:16 Thanks everything, Steven. Bye.

The End