



Call with Critical Systems Services - Bill Van Loan

Sarah Pittard with Critical Systems LLC and Critical Systems Services
Recorded on 3/14/22 via SalesLoft, 1 min.

Participants

SERVICETRADE

Sarah Pittard
Territory Manager

CRITICAL SYSTEMS LLC

Bill Van Loan
President

Topics

Call Setup 0:02

Transcript

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--- Call Setup ---

BILL

0:02 Hello?

SARAH

0:03 Hey, is this John?

BILL

0:05 Yes, it is.

SARAH

0:06 Hey, John, this is Sarah calling from service trade. How are you?

BILL

0:11 Hi, I'm doing all right, yourself?

SARAH

0:12 Good. Thanks. Did you have a quick minute?

BILL

0:16 Sure.

SARAH

0:17 Thanks. I'll be super brief. I was just calling to follow up with you guys. I know we spoke with your back last year. The service trade ring a bell at all?

BILL

0:27 Yes. Well, the thing is... is we ended up going with a company called BuildOps.

SARAH

0:33 Okay. Gotcha. Yeah, that's why I was calling to kind of follow up and see if you guys made a decision. How's that going for? Yeah.

BILL

0:41 Yeah, that... we're actually in the process of going through, getting ready to go live.

SARAH

0:48 Okay, cool.

BILL

0:49 My, my supervisor made the decision about two and a half months ago, and yeah, so, we're in the process of doing everything for going live. I think that's going to be in about two weeks, maybe three.

SARAH

1:03 Okay. Cool. Well, good luck with that. And, yeah, feel free to reach back out to us if that ends up not working out for you guys. So, I hope it goes well. Alright. Thanks. Have a good day. Bye.

BILL

1:11 Thank you very much.

BILL

1:14 You too. Take care. Bye bye.

The End