



Call with Legacy Mechanical Inc - Jack Bath

Henry Drake
Recorded on 1/10/23 via SalesLoft, 2 min.

Participants

SERVICETRADE

Henry Drake
SDR

OTHER

Jack Bath

Topics

Call Setup 0:00

Transcript

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--- Call Setup ---

JACK

0:00 Good morning. Thank you for calling Legacy mechanical. This is Sonia?

HENRY

0:02 Yeah. Hey, good morning. I was looking to reach Jack.

JACK

0:08 Jack, bath... he actually retired?

HENRY

0:09 Yeah.

HENRY

0:12 Okay. Is there a service manager, Rob?

JACK

0:16 Yeah. Hold on one moment. Let me put you through.

HENRY

0:18 Okay. Thanks.

JACK

0:47 This is mark.

HENRY

0:53 Hey, good morning, marshal. This is Henry calling from service trade. Did you have a quick minute?

JACK

0:58 Just me. Yeah, what can I help you with?

HENRY

1:00 Yeah, service trade is like that service management software built for the commercial service. Just want to reach out and see where you guys had set up for like your work orders, scheduling, dispatch, and things like that.

JACK

1:12 We just switched over to BuildOps.

HENRY

1:16 Gotcha. When did you guys do that?

JACK

1:19 Last month?

HENRY

1:20 Last one super recent. Okay. How's that been working out for you guys?

JACK

1:24 So far? So good. We'll find out what it's weaknesses are.

HENRY

1:26 Yeah, yeah.

HENRY

1:28 Right. Right. Yeah. I know you guys just kinda switched over. All right. I just want to see if, you know, it makes sense for you guys to look at service trade, but it sounds that you guys just switched over. So, you're probably all set there, but I appreciate your time today Marshall.

JACK

1:32 Yep, sure. Yep. Thank you very much for the call.

HENRY

1:43 Thanks bye.

The End