



Call with Ace Fire - Steve Azevedo

Matthew Palmer with Ace Fire
Recorded on 8/30/22 via SalesLoft, 2 min.

Participants

SERVICETRADE

Matthew Palmer
SDR

ACE FIRE

Steve Azevedo
Fire & Life Safety Inspector

Topics

Call Setup 0:00

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

--- Call Setup ---

MATTHEW

0:00 Hey, this is Matt.

MATTHEW

0:04 Hello?

STEVE

0:04 Hey, Matt. This is Steve. Can you hear me all right?

MATTHEW

0:07 Steve, how are you doing?

STEVE

0:09 I'm good man. I don't know if I've ever known, remember who you're from? But I know, I mean, I told you to call you back.

MATTHEW

0:15 Yeah, I was just, I spoke with you before you took off your vacation... in regards for service, right? That field management.

STEVE

0:26 Right, right. Right. Yeah. Yeah, that's right. Yeah, I'm not interested at this point, man.

MATTHEW

0:28 Yeah.

MATTHEW

0:32 Okay. I know you had told me that you guys are actively looking, so that's why I was giving you a call back here today, say come back on the 27.

STEVE

0:41 Yeah.

MATTHEW

0:42 Would you got, would you be the right person to speak to?

STEVE

0:46 No, that would be seven of us and I think I told you that to be someone else in there. They're already going with the thing is BuildOps.

MATTHEW

0:56 Okay.

STEVE

0:58 Yeah.

MATTHEW

1:01 Well, what I can do is...

MATTHEW

1:04 It, would you have some, I can each up the chain to?

STEVE

1:10 I'll just telling you that they're already going with them. So now, there's there, you can call the main number if you want. And I don't have anyone else number?

MATTHEW

1:19 The main number?

STEVE

1:21 Yeah, I don't even know. I think it's... hang on. One thing is four, three five.

STEVE

1:33 Four, three, five, six, seven, four, five, seven, zero zero.

MATTHEW

1:39 Visual, and then not the price after that asked for now.

STEVE

1:43 Well, the owner is Chris... or you or Austin, you can call the owners, Chris and blacks, but Austin is the person that is making a decision.

MATTHEW

1:46 Okay.

MATTHEW

1:57 Okay. I appreciate it. And I appreciate you give me a call back.

STEVE

2:00 Yep. All right, man. Have a good day.

STEVE

2:04 Bye.

The End