



Inbound Call with (780) 231-7084

Logan Engel
Recorded on 4/26/22 via SalesLoft, 1 min.

Participants

SERVICETRADE

Logan Engel
Account Manager

OTHER

Phone Caller #1

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

LOGAN

0:00 Hello, this is Logan.

PHONE CALLER #1

0:02 Hey, Logan. It's superior from Leeman services.

LOGAN

0:05 Hey, Peter, I'm not sure if you remember speaking to me a while back. It's been a few months. Jason prentice referred me over to you. Do you remember?

PHONE CALLER #1

0:12 Yeah.

PHONE CALLER #1

0:15 Yeah. Yeah. Basically just taking off your phone list for like at least a year here. We're just switched to BuildOps and we're not gonna switch again. So we're just kinda, yeah.

LOGAN

0:26 Got you. Yeah, I was, y'all, came back across my desk, and at the time when I first called you, I was like brand new out the gate and I didn't realize we could do comparison demos. So that's why I was calling because I knew all we're definitely on a software. I just wanted to see if you all would like to see what service trade is and compare it to what you're currently using.

PHONE CALLER #1

0:31 Yeah.

PHONE CALLER #1

0:34 Yeah.

PHONE CALLER #1

0:37 Yeah.

PHONE CALLER #1

0:46 Yeah, no, we're good for now. So, yeah, I mean, maybe in a year, you can give me a call, but at this point, there's no, yeah, okay.

LOGAN

0:51 In a year? Okay. Yeah, no worries at all. Thank you. I'll make note of that way I got you then.

PHONE CALLER #1

1:00 No problem. Thank you.

LOGAN

1:01 Yeah, thank you. Bye.

The End