



Call with Polar Bear Services, Inc. - Jacqui Unknown

Meda Piner with Polar Bear Services, Inc.
Recorded on 11/23/22 via SalesLoft, 2 min.

Participants

SERVICETRADE

Meda Piner
Territory Manager

POLAR BEAR SERVICES, INC.

Jacqui
Owner

Transcript

"This English transcript was generated using Gong's speech-to-text technology"

JACQUI

0:00 Good morning, Polar. Bear. Can I help you?

MEDA

0:02 Hi, I was calling for Jacqui. Is she available?

JACQUI

0:06 Can I ask who's calling?

MEDA

0:07 Yeah, I'm sorry, it's Meda Heiner.

JACQUI

0:10 And neither, which company are you with?

MEDA

0:13 Service trade?

JACQUI

0:16 Service trade? What is service trade?

MEDA

0:18 Yeah, we're a field management tool.

JACQUI

0:24 Seo management pull like the explained, please?

MEDA

0:28 Yeah. So we help companies with things like work order management, scheduling, this badge quoting for repairs, asset history, work history, things like that?

JACQUI

0:38 Man. Okay. So, you're like the head of why it say, good morning. Huh? Hello?
Why it? Sorry, my stakeholders?

MEDA

0:44 Hi, what?

JACQUI

0:47 My two year old granddaughter wants to say hello to my big stead coke, who's his
big, is a big day. Hello there. Hello, such as knows gentle there you go by, why it?

MEDA

0:52 My God.

JACQUI

1:02 So, you, do you hire contractors for your clients?

MEDA

1:07 No. So, so we're a tool that companies and then mechanical and history will use.
Yes, sure. Yup. Essentially.

JACQUI

1:10 Like ServiceTitan, like ServiceTitan already have a brand new program called
BuildOps and so, but thank you very much for enquiring, spent too much money.
They've implemented and I'm not changing.

MEDA

1:19 Okay.

MEDA

1:27 Totally. Fair. Totally. Fair. Well, I appreciate you taking my call. You have a good
rest of your day. I'm gonna let you run so you guys can enjoy... things. Yeah, you as
well. Bye, Jacqui.

JACQUI

1:34 You too. Thank you. Have a good thanksgiving. Bye bye.

The End