



Call with Comfort Indoor Solutions - Phil Unknown

Matthew Palmer with Comfort Indoor Solutions
Recorded on 7/7/22 via SalesLoft, 3 min.

Participants

SERVICETRADE

Matthew Palmer
SDR

COMFORT INDOOR SOLUTIONS

Phil
Project Manager, National

Topics

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| <i>Call Setup</i> | 0:46 |
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Transcript

"This English transcript was generated using Gong's speech-to-text technology"

PHIL

0:00 Hello, and thank you for calling Comfort indoor solutions. Please choose from one of the following options or if you know, your party's extension, please dial it at any time to schedule a service call, please press one to reach our sales and estimating department, please.

MATTHEW

0:22 Okay.

--- Call Setup ---

MATTHEW

0:46 Yeah.

PHIL

0:53 Good afternoon.

MATTHEW

0:56 Hey, is feeling?

PHIL

0:58 Sure. One moment, who's calling please?

MATTHEW

1:00 Yeah, it's not Palmer.

PHIL

1:02 Okay. One moment.

PHIL

1:24 Hello?

MATTHEW

1:25 Hey, Phil, are you doing, man? It's Matt Palmer over at service trade?

PHIL

1:26 Yes.

PHIL

1:31 Hey, man. How are you?

MATTHEW

1:32 Good, good. I was actually just following up with you. I know you said last month or sorry, a month and a half ago was pretty busy. You said you want to set up a demo? I was just giving you a call this month just to see if now's a better time for you?

PHIL

1:45 Is this for like H VC software? What's this for?

MATTHEW

1:49 Yeah, it's actually for the H back software.

PHIL

1:52 We actually be honest with you. The owner of our company just put us in with BuildOps. I don't know if you've heard of them.

MATTHEW

2:01 Okay.

PHIL

2:03 They're another software company. So he actually just sign us up for that. So, I don't think I don't want to waste your time because we're definitely not going to switch again here.

MATTHEW

2:13 Yeah, no, definitely. Did you guys are already start the onboarding process and stuff already?

PHIL

2:17 Yeah. Yeah. We already sent them payments and everything like that. So.

MATTHEW

2:21 Okay. Yeah, I was just reaching out to you. I know that you guys were going from SmartService and if we say just to follow up with you, so I'll just giving you a call today. Would you, did you guys do want to check out like the information demo? Not to switch anything over, but just be able to see what else was out there for the commercial side?

PHIL

2:38 No. Well, I've done again, man, I don't wanna waste your guy's time and they definitely don't wanna waste my time, so.

MATTHEW

2:46 Okay.

PHIL

2:46 Probably pass.

MATTHEW

2:49 Sounds good. Phil. We'll have a nice day.

PHIL

2:50 I mean, you do appreciate it. Let's see it.

The End