



TREBLE ONE

AEROSPACE CONSULTING

Company Overview for Industry

May 2023

DELIVERING INNOVATION

Expertise | Relationships | Presence

About Treble One



- 20+ years proven experience helping companies engage with the DAF
- Provide strategic and tactical-level business development support to clients
- Provide SBIR technology transition planning to improve transition success
- Broad network across DAF and Industry Research, Acquisition and End Users
- Work with DAF Customers to align requirements, capabilities, business case
- Deep expertise in SBIR and other leveraged funding mechanisms

OUR MISSION: Help businesses deliver innovative capabilities to the DAF

Bridging the Gap



Core Strengths

Expertise

- Technology
- Organizations
- Programs
- Requirements
- Budgets
- Processes

Relationships

- AFRL / AFWERX
- AFLCMC / SSC
- DAF End Users
- OEMs
- Tier Suppliers
- Small Business

Presence

- Daily Interaction
- On Base
- At Treble One
- Technical Interchanges
- DAF Base Visits
- National Conferences

Integrated, Cross-Functional Team

Treble One employs SME-level experts with a broad mix of experience:

- Research & Development
- Acquisition & Certification
- Test & Evaluation
- Sustainment
- Budget & Policy
- Operations / MAJCOM
- Industry Product Development and Scale-Up

Across a wide variety of Operational / Technology Domains:

- | | |
|---------------------------|-------------------------|
| Advanced Aircraft Systems | Additive Manufacturing |
| Avionics / Comms / EW | Digital Engineering |
| Intel / ISR / Sensors | Artificial Intelligence |
| Space | Virtual Reality |
| Weapons | Corrosion / NDE |
| Special Operations | Robotics & Sustainment |
| Hypersonics | Propulsion |

Combined 300+ years of DAF Acquisition and Business Development Experience

Why Treble One?

Proven Track Record of Success over 20+ years supporting DAF + Industry

Have helped clients capture over \$500M of DAF research and procurement funding

Results-Driven Culture – Provide **Leadership** and Focused Support for Client BD Activities

Deep Connections + Relationships in both Government and Industry

Incredible Depth + Breadth Across DAF Tech + Mission Landscape

Unique Expertise and Successes in DAF SBIR / Technology Transition

AFWERX



Our Services



For Industry

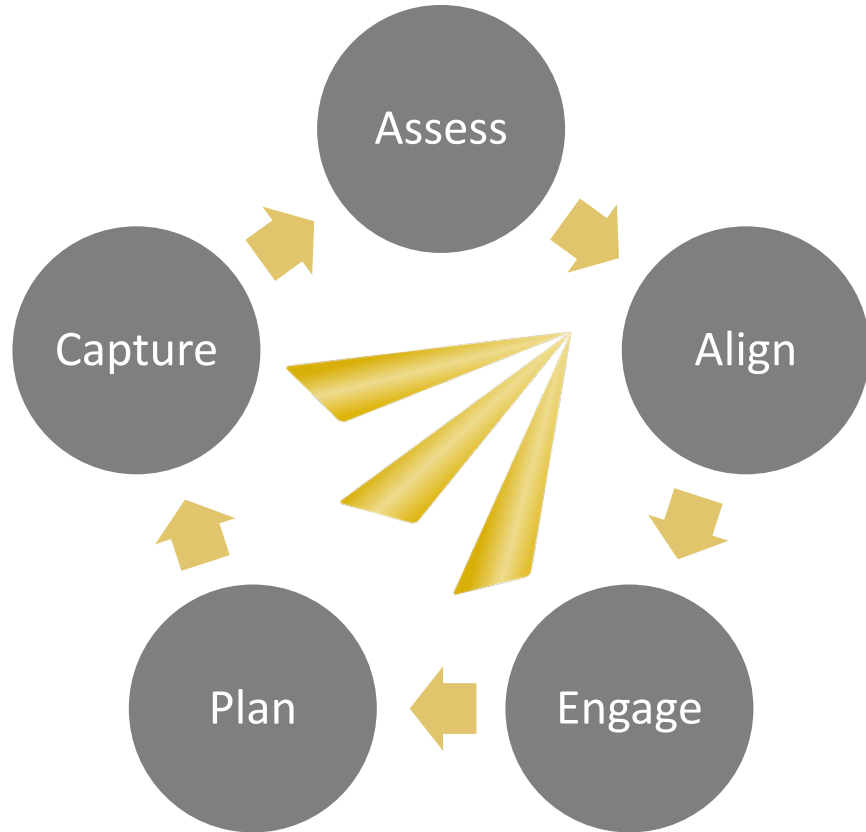
- Strategic Engagement
- Business Development
- Technology Transition



For Government

- Strategy Development
- Rapid Acquisition
- Technology Transition

Treble One Process



Assess

Client Technology / Market Fit

Align

Capability with DAF Mission Needs

Engage

Key Customers, Partners & Stakeholders

Plan

Products, Programs and Funding

Capture

Proposal Support & Program Capture

Business Development Model

Leverage Information, Network & Synergies Across 10+ Team Members and 50+ Clients – Hundreds of Customer Engagements each month

Technology

- ✔ Customer Needs Match
- ✔ Competitive Advantage
- ✔ Strategic Value

Partnerships

- ✔ Customer Engagement
- ✔ Gov't Customers
- ✔ Industry Partners
- ✔ Stakeholders

Strategy

- ✔ Requirements
- ✔ Business Case
- ✔ Product Strategy
- ✔ Funding Strategy
- ✔ Contract Strategy

Capture

- ✔ Stakeholder Alignment
- ✔ Program Development
- ✔ Teaming
- ✔ Proposal Support

Execution

- ✔ Program Support
- ✔ Follow-on Planning
- ✔ Adjacent Opportunities
- ✔ Enterprise Scale-Up

Contact Information

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