

Audi e-tron Social monitoring

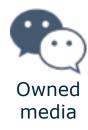


## Today

- Data monitoring structure and sources
- Data learnings
- The Audi platform
- Data sourcing



## Data monitoring structure and sources



## Campaign social media

- Weibo
- WeChat

### **Mobile app**

- AR app



External media

### Search

- Baidu
- Google
- Bing
- 360
- Soso
- Sogou

### **News portal**

- Tencent
- Sina
- Sogou

### **BBS**

- Tianya
- Baidu tieba
- Renren

### Social media

- Sina Weibo
- Tencent Weibo
- Nice



Sentiment (by hand)



- Social media
- Timeline related





Data learnings

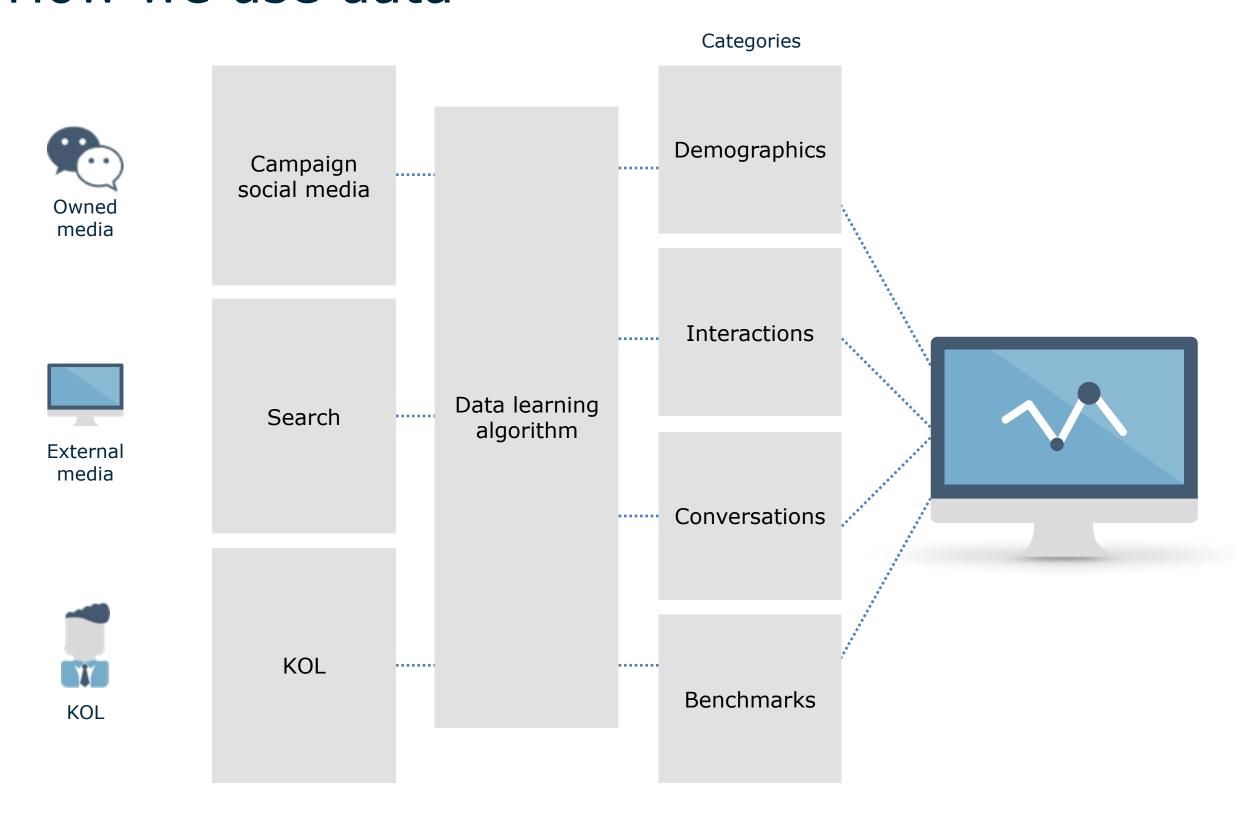


## Important issues

- 1. Big data needs to be made understandable
- 2. Data is formed into valuable data clusters
- 3. Well visualised data is easier to understand



## How we use data





## Main data learnings

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Interactions

Conversations

Benchmarks

Gender engagement

e-tron topic sensitivity

Conversation sentiment

Competition comparison

Gender social interest

Charging station preferences

Social interest development Camp

Campaign performance

Demographic engagement

Demographic interest

**Brand interests** 

Platform trends

Topic awareness

Weixin communication

Platform buzz

Social exposure

App performance

Demographic analysis

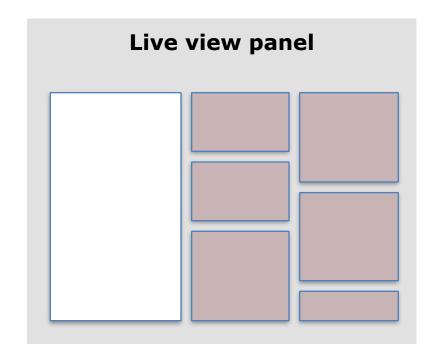


The Audi platform

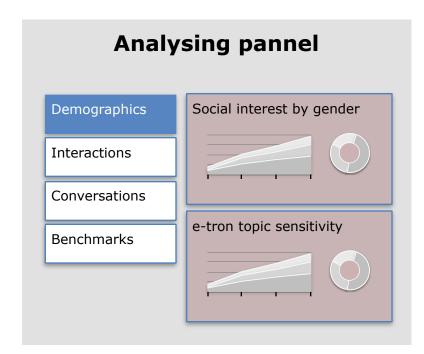


## The Audi platform

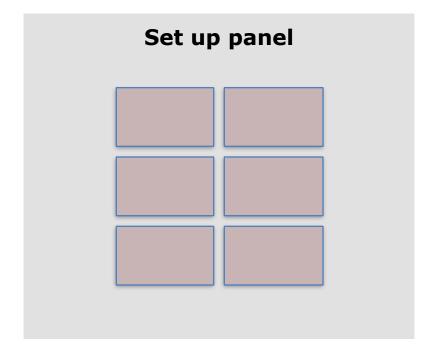
Generation 1



Users and live feed panel



Data learnings and visualisations



Setting up keywords and users



## The Audi platform

Planned upgrades for generation 2

- Multiple access to user panel
- Publishing panel



## The Audi platform - design

DATA

Live Feed

### Users

Search input with button





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Search input with button





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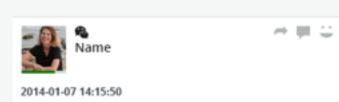






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DATA



#### Users

Search input with button



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#### Live Feed





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DATA

#### Users







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Data sourcing



## Spayz

Astronaut owned monitoring platform

- Followers
- Social media conversations on owned channels
- Social media conversations on outside channels



## App

In-app monitoring application

- User data
- User interactions



## Outside sourced data

## Aggregating data from

- Search engines
- News portals
- BBS

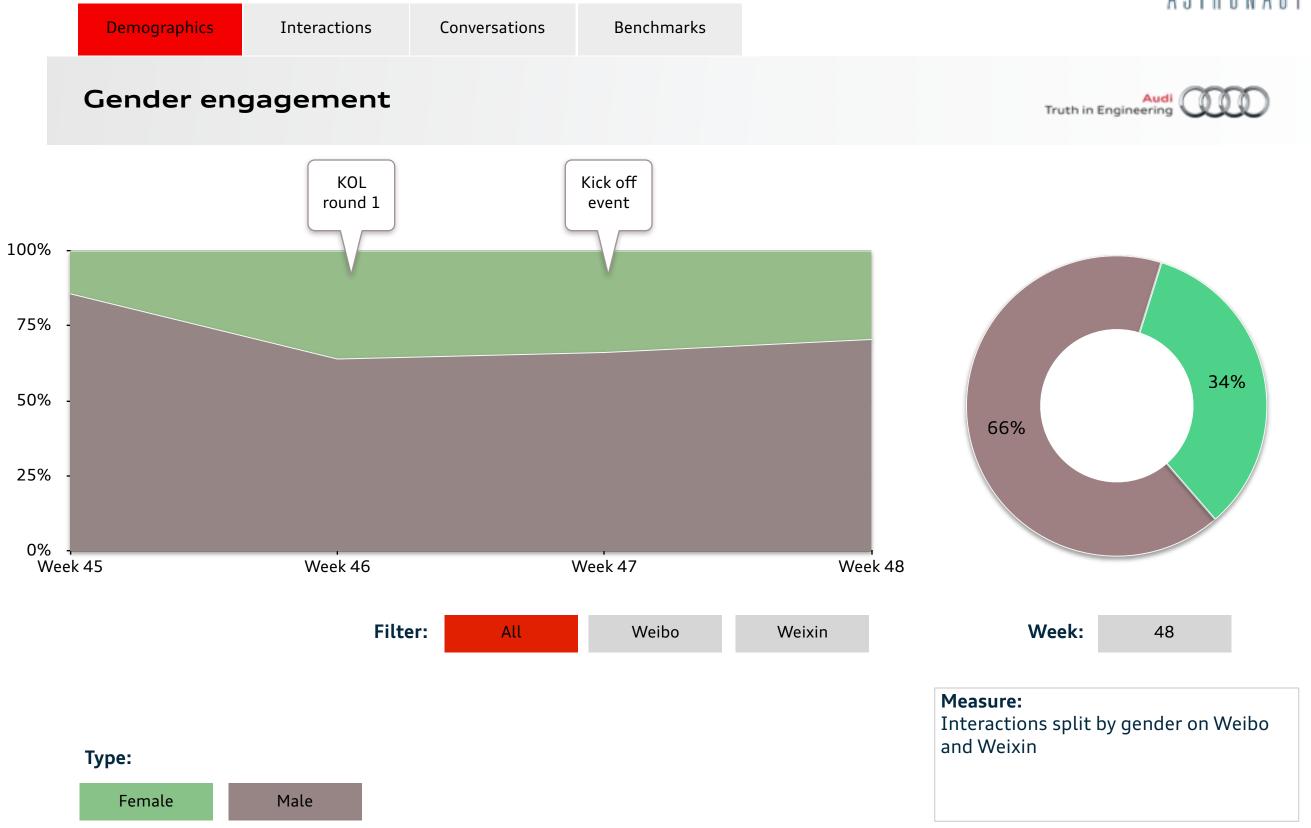


Data publishing

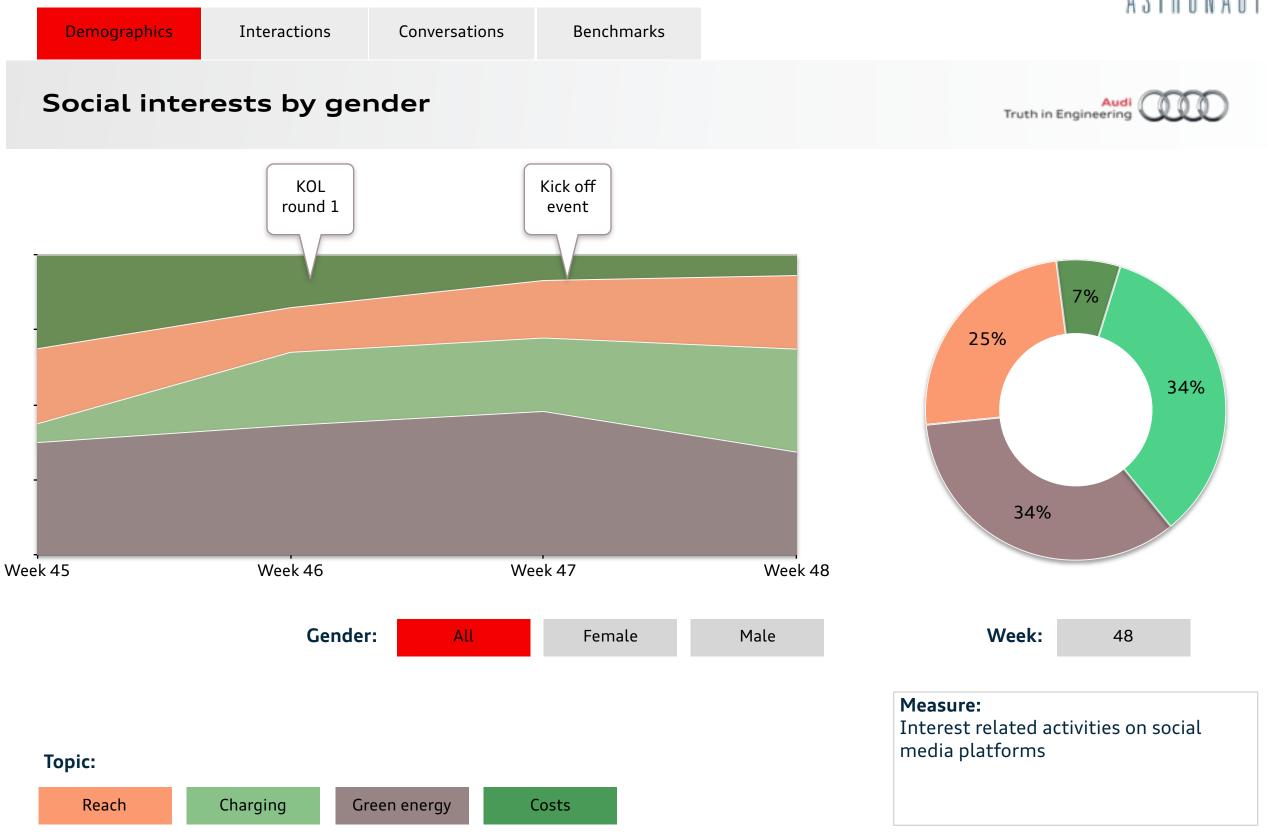


Data publishing: **Demographics** 











Demographics

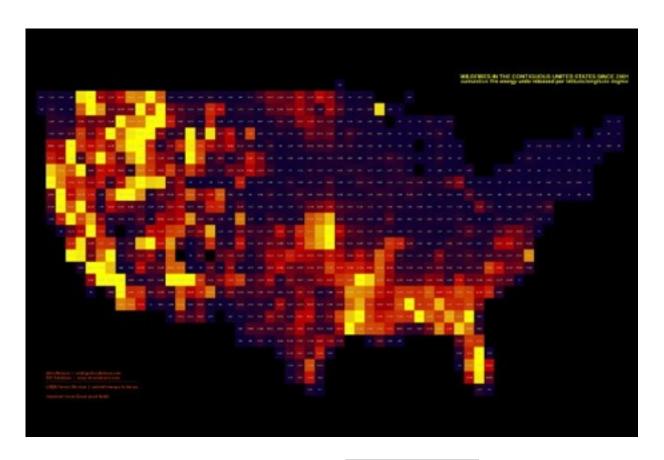
Interactions

Conversations

Benchmarks

### Demographic social engagement





Week:

48

### Ranking:

Not active Active

### Measure:

Owned social channel activity split by demographic areas



Demographics

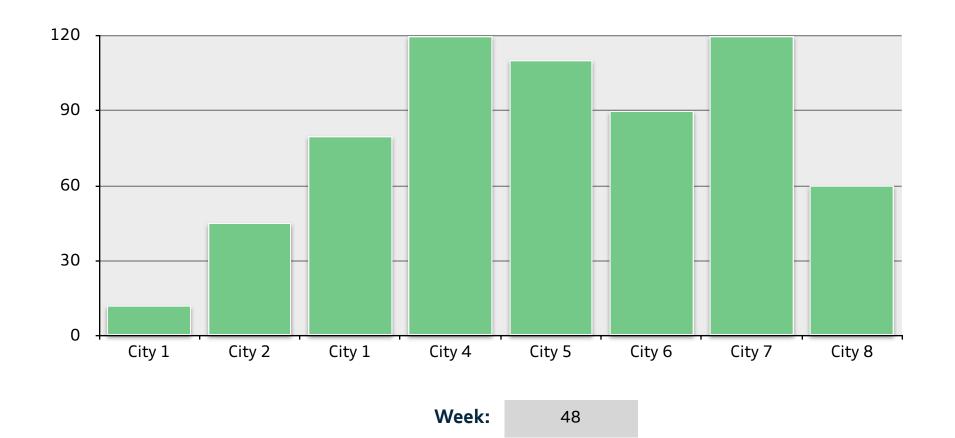
Interactions

Conversations

Benchmarks

### Demographic interest





### **Measure:**

Owned social channel engagement by area



Data publishing: Interactions







Demographics Interactions Benchmarks Conversations **Charging station preferences** Audi Truth in Engineering KOL Kick off round 1 event 100% 75% 34% 50% 66% 25% 0% -Week 45 Week 46 Week 47 Week 48 Week: 48

Topic:

Private

Public

### Measure:

Interactions related to private or public station preferences on app





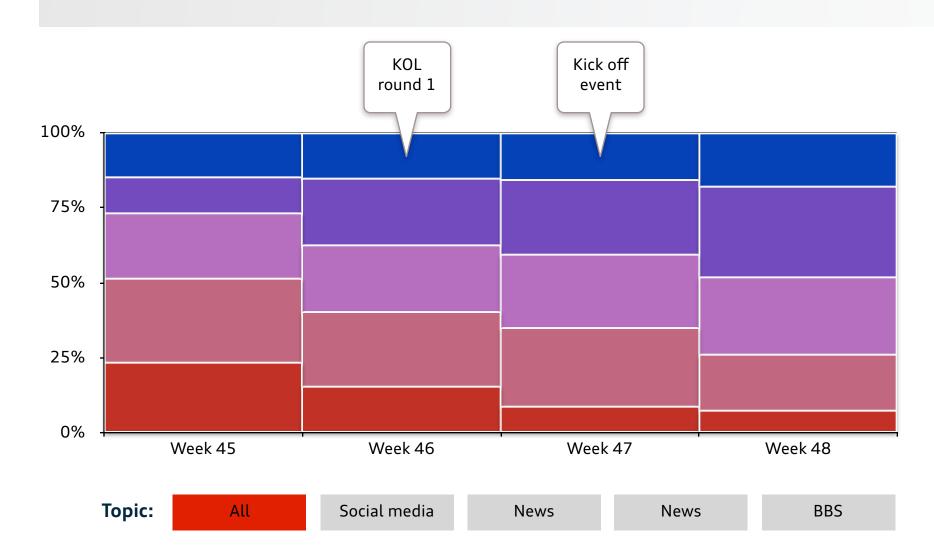


Data publishing: Conversations



### **Conversation sentiment**





### Ranking:

Positive				Negative
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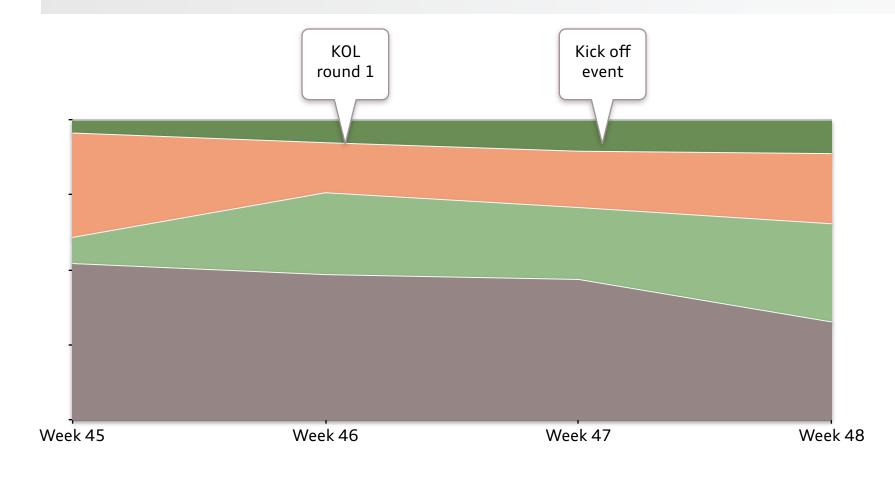
### Measure:

Conversation sentiments on owned and outside platforms, sentiments are set by hand to a same amount of messages every week.



## Platform trends





### **Channel:**

Weibo owned Weibo outside BBS News

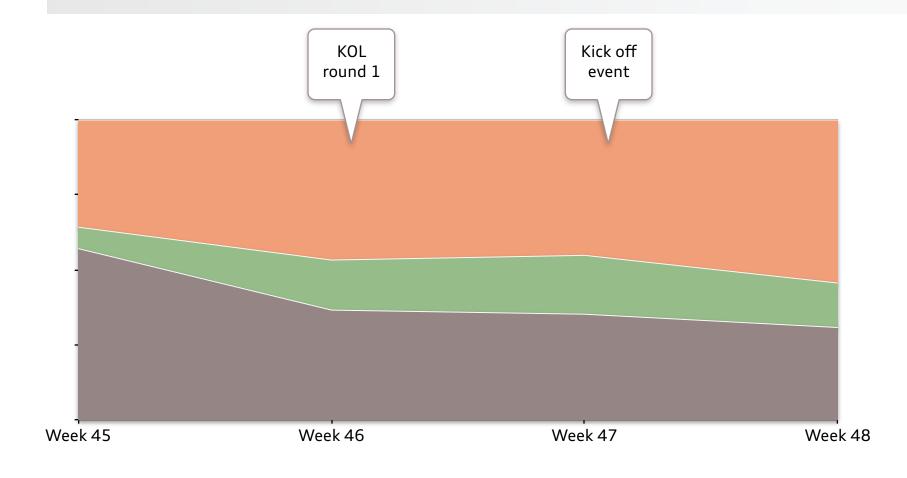
### Measure:

Trends of user generated communication around e-tron on different platforms



### Social exposure





### Channel:

Weibo owned

Weibo outside

Weixin owned

### Measure:

Trends of exposure generated from users on social platforms

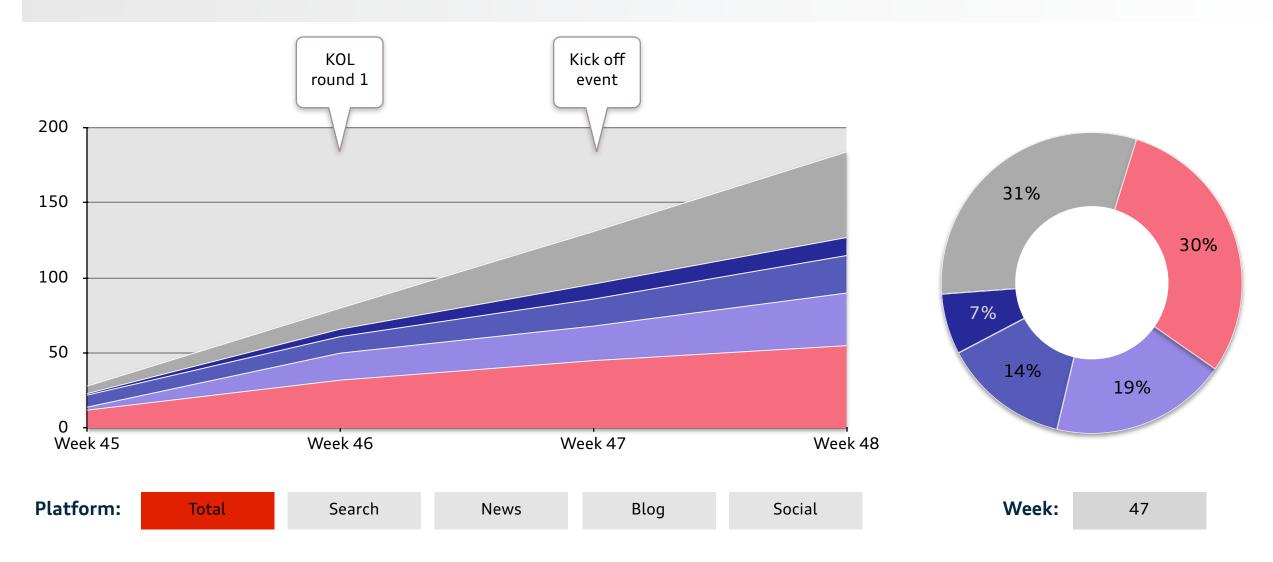


Data publishing: Benchmark



### Competition comparison (buzz, pos, sentiment, awareness)





### **Channel:**

Audi BMW i3 VW e-up VW e-Golf Tesla

### Measure:

Amount of posts and audience interactions on different platforms related to different brands



Demographics Benchmarks Interactions Conversations e-tron campaign performance Audi Truth in Engineering KOL Kick off round 1 event 43% 28% 20%

Pos. sentiment

Week 47

Buzz

Channel:

Week 45

Search News BBS Social

Total

Week 46

Platform:

### Measure:

Week 48

Awareness

Amount of posts and audience interactions on different platforms

47

Week:



Demographics Conversations Benchmarks Interactions **Topic awareness** Audi Truth in Engineering KOL Kick off round 1 event 43% 28% 20% Week 46 Week 47 Week 48 Week 45 Week: 47 **Measure:** Amount of posts to the general key word 'electric car' **Channel:** 

Search

News

BBS

Social





Demographics

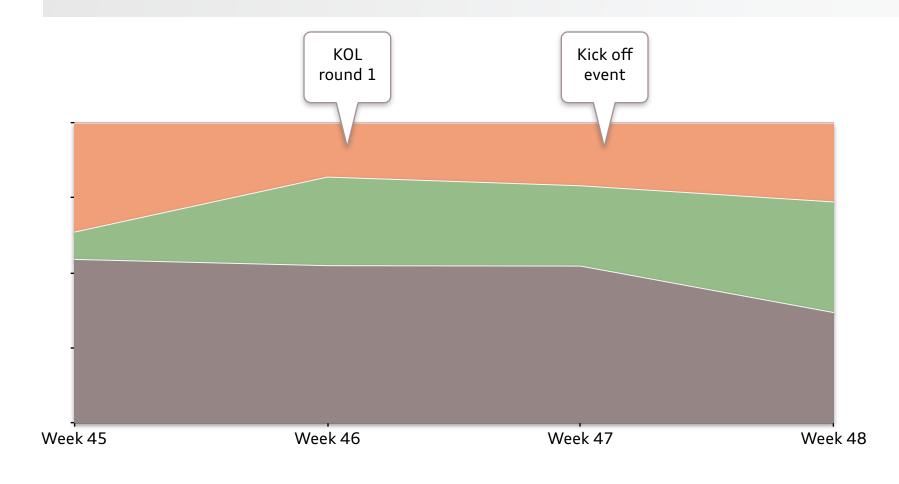
Interactions

Conversations

Benchmarks

### Platform buzz





### Channel:

App

Owned media

External media

### Measure:

Activity on app, owned and external media

Parameters used:

BM-APP-ACTI-TO,MA,FE BM-APP-NEW-TO,MA,FE



Demographics

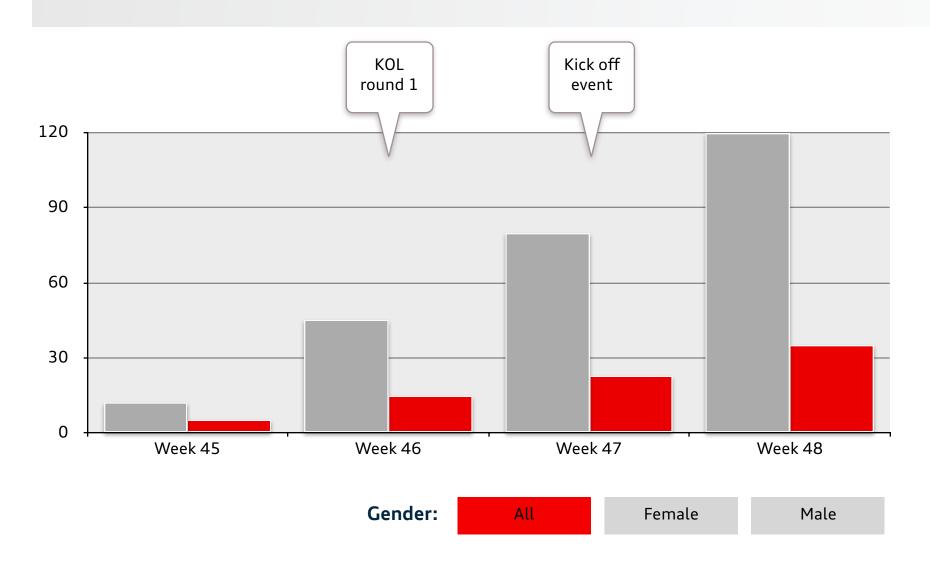
Interactions

Conversations

Benchmarks

### **App performance - Users**





Type:

Active users

New users

### Measure:

New and repeating users on app

**Parameters used:** BM-APP-ENGA-MA,FE 太空人 ASTRONAUT

Demographics

Interactions

Conversations

Benchmarks

### App performance - Engagement





Type:

Female

Male

Measure:

Time spent on app



# 谢谢 Thanks

### 太空人 Astronaut

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