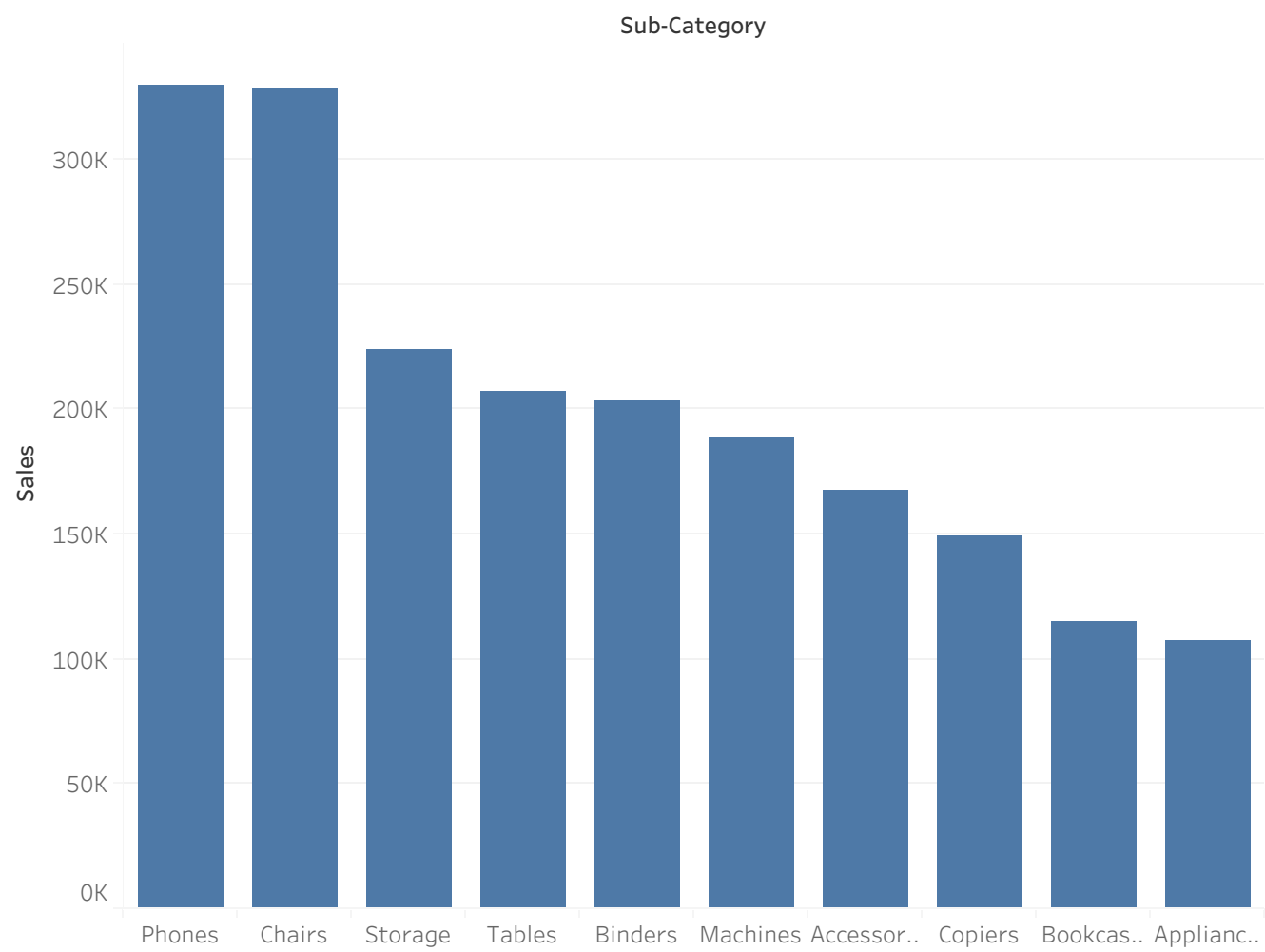
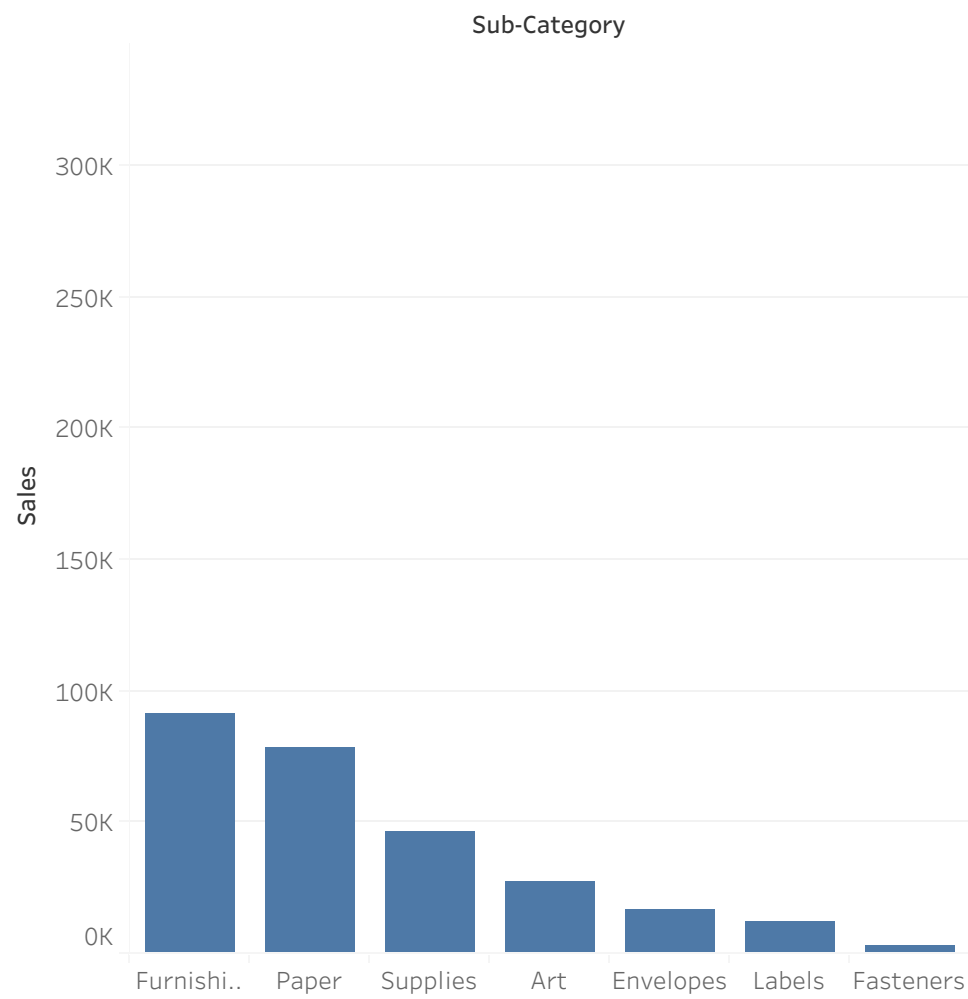


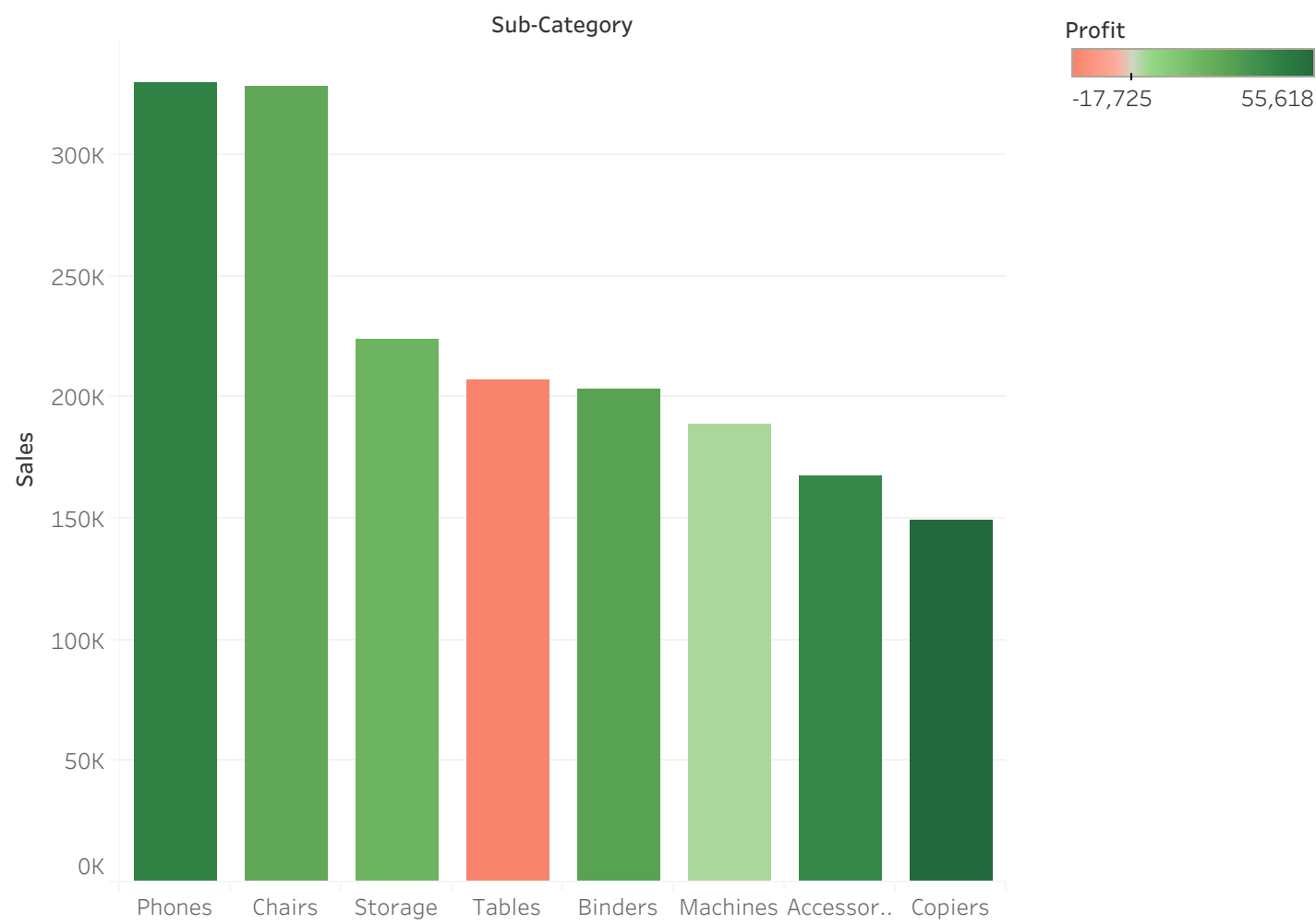
# Sales Mix



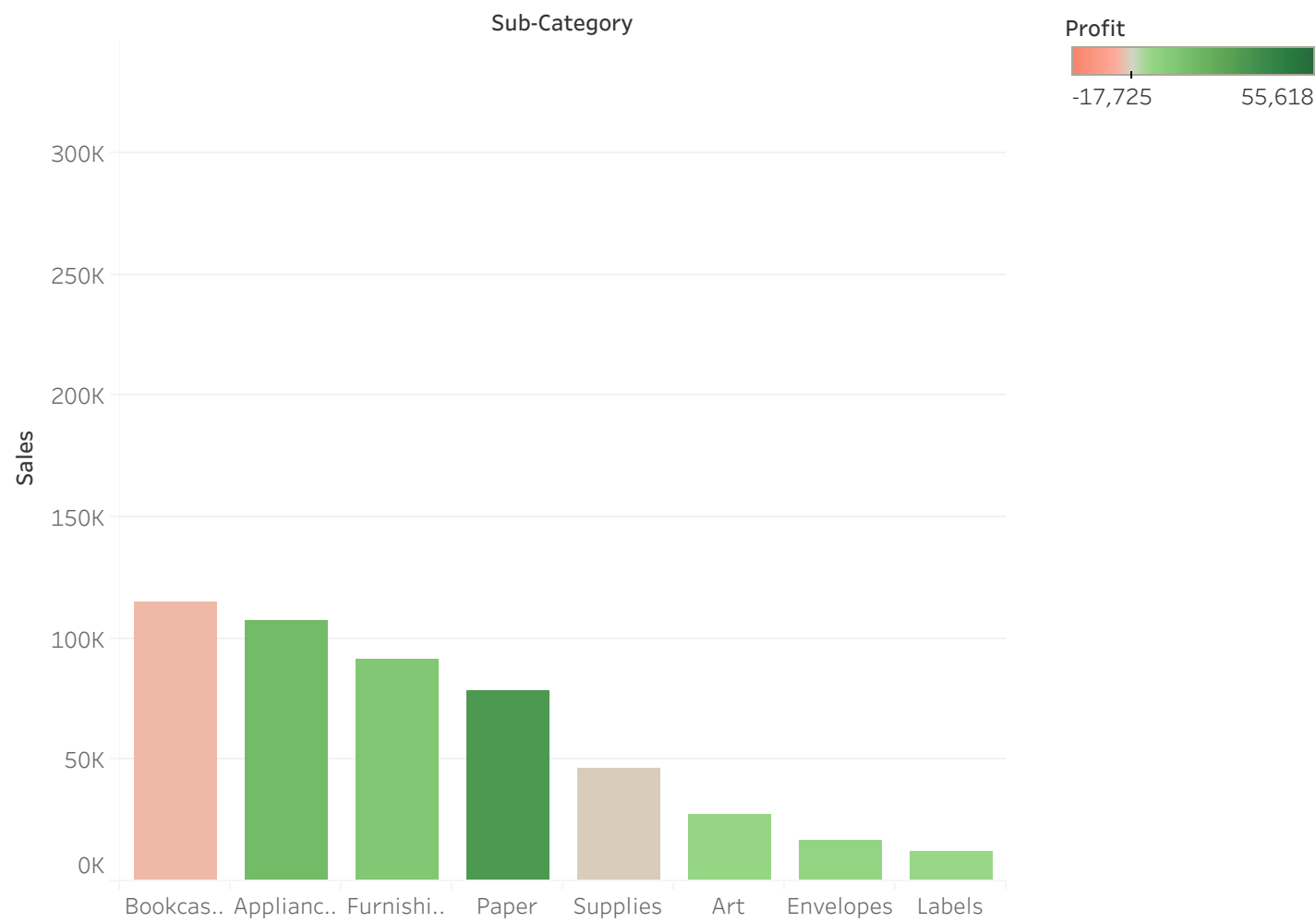
# Sales Mix



# Sales and Profit Mix



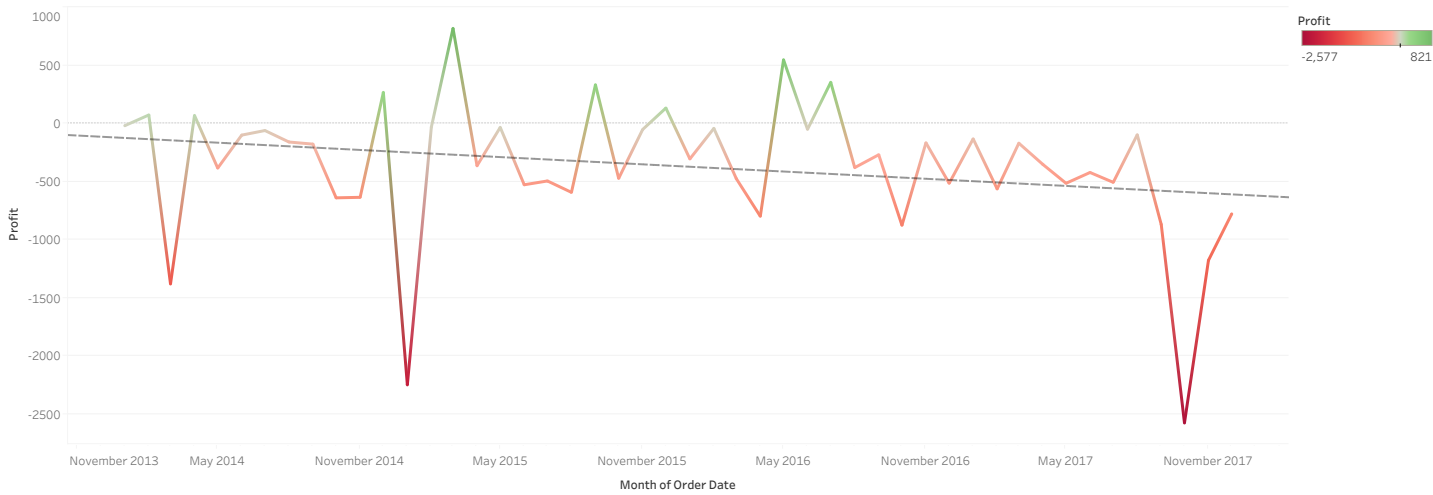
# Sales and Profit Mix



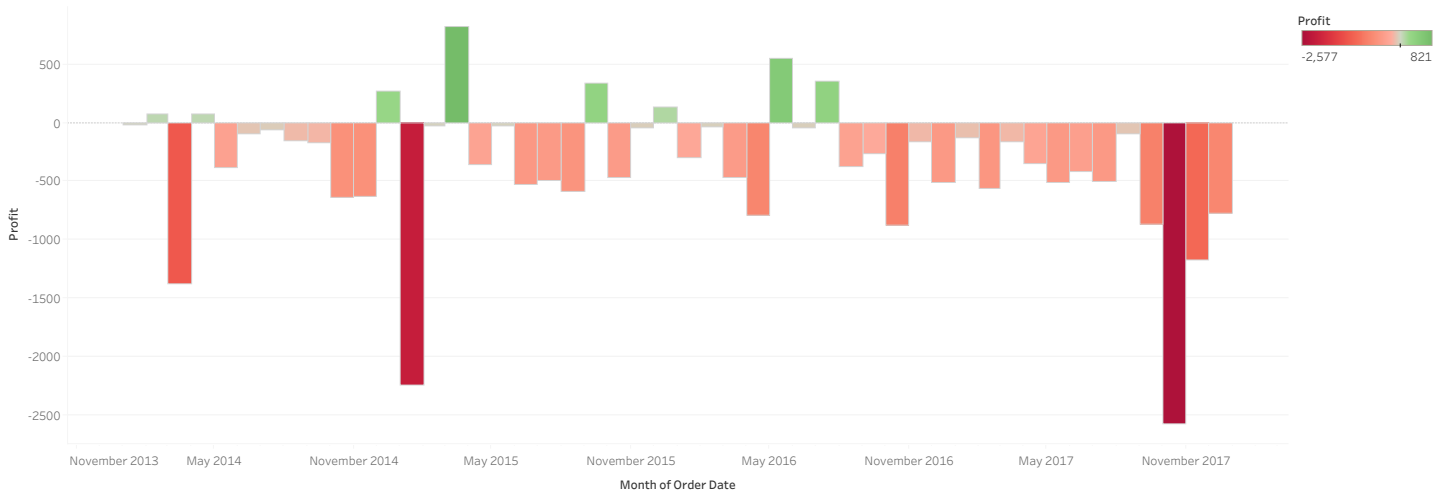
# Sales and Profit Mix



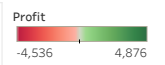
Profit Trend



Profit Values

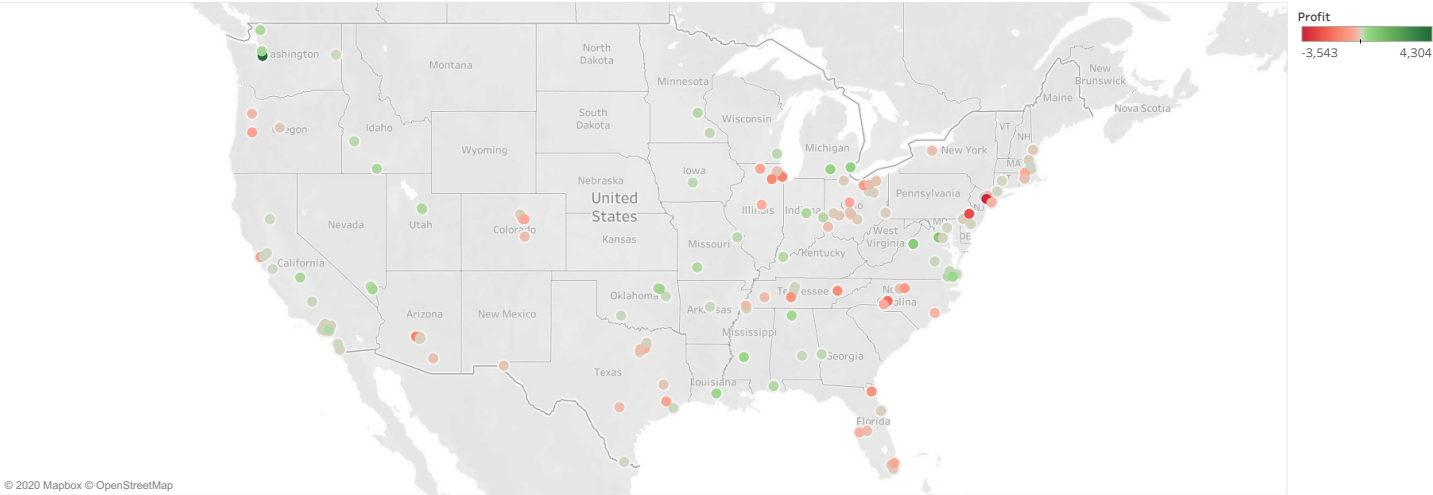


A map of the United States with states colored in green, orange, red, and grey. The colors represent different categories, likely related to the 'Color by State' exercise mentioned in the text. The map shows the contiguous United States with state names labeled. The colors used are dark green, light green, orange, red, and grey.

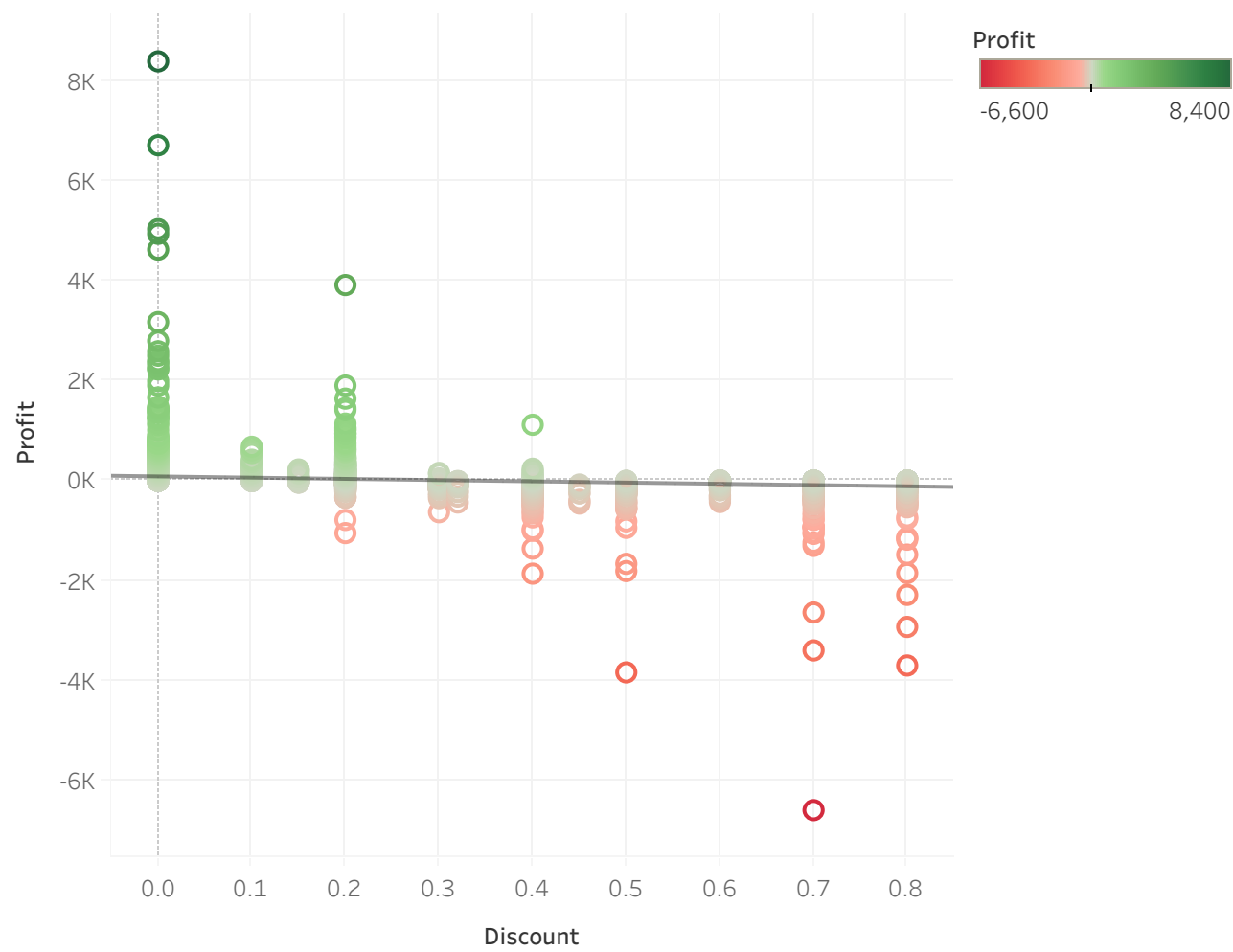




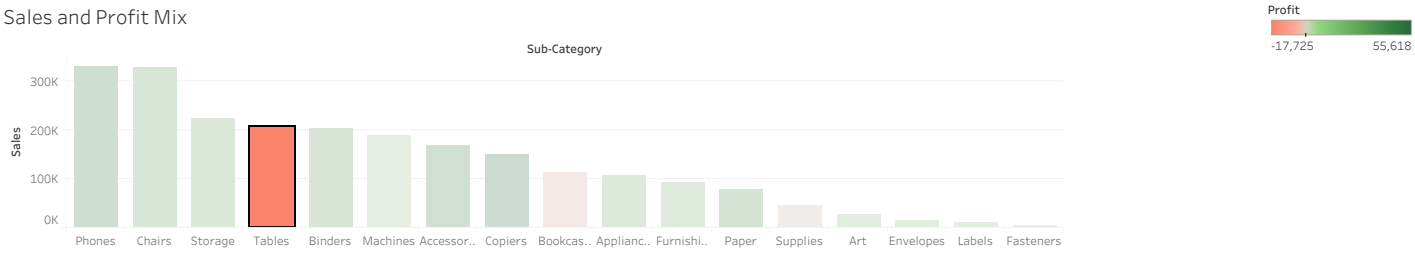
Profits across Cities



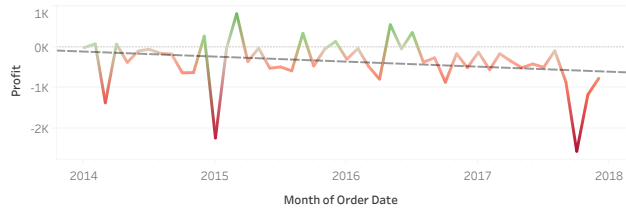
Profits vs Disc



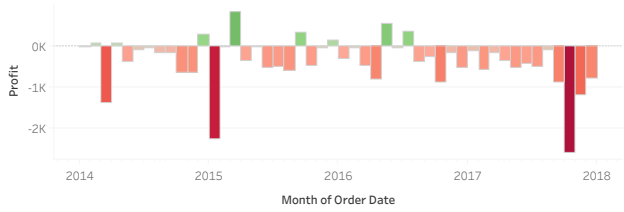
Sales and Profit Mix



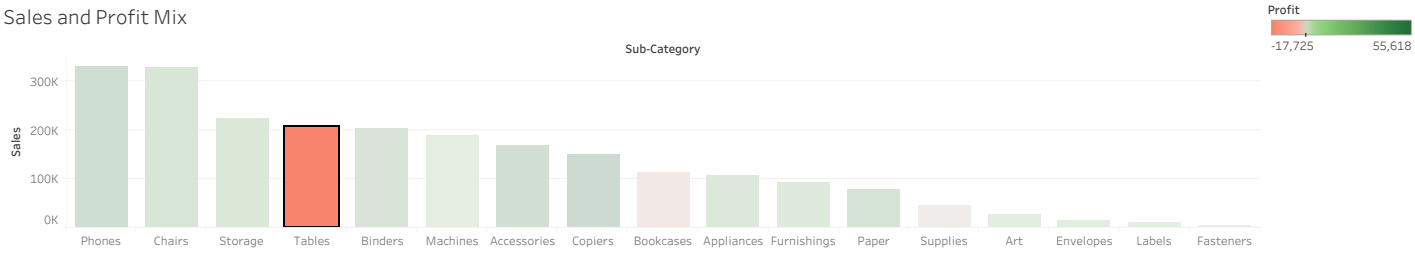
Profit Trend



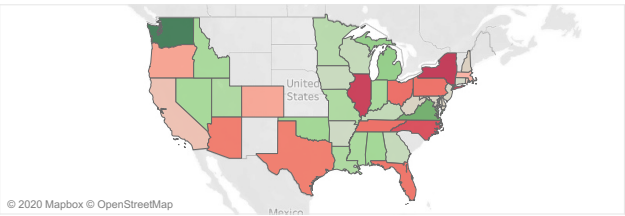
Profit Values



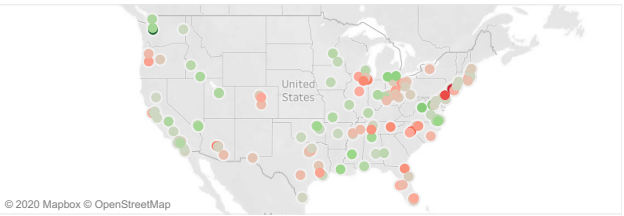
Sales and Profit Mix



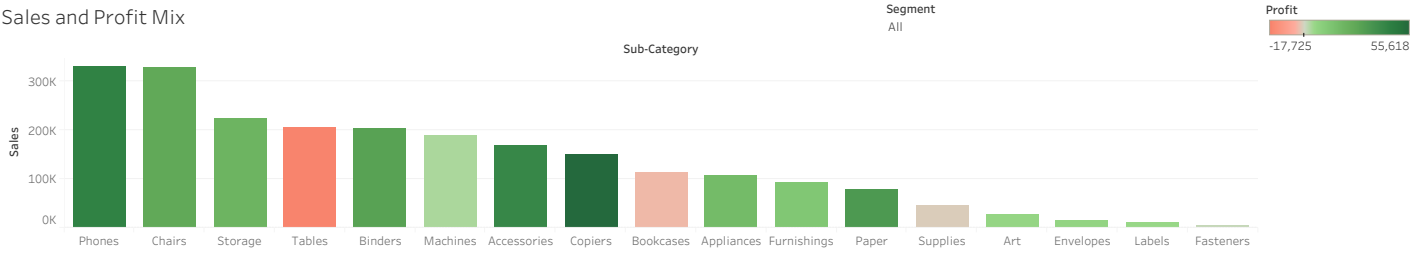
Profits across States



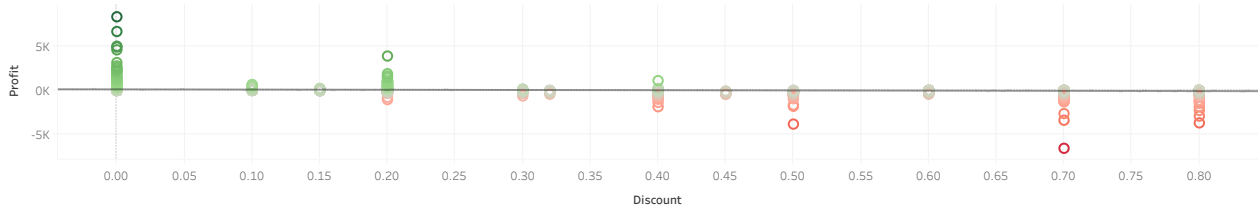
Profits across Cities



Sales and Profit Mix

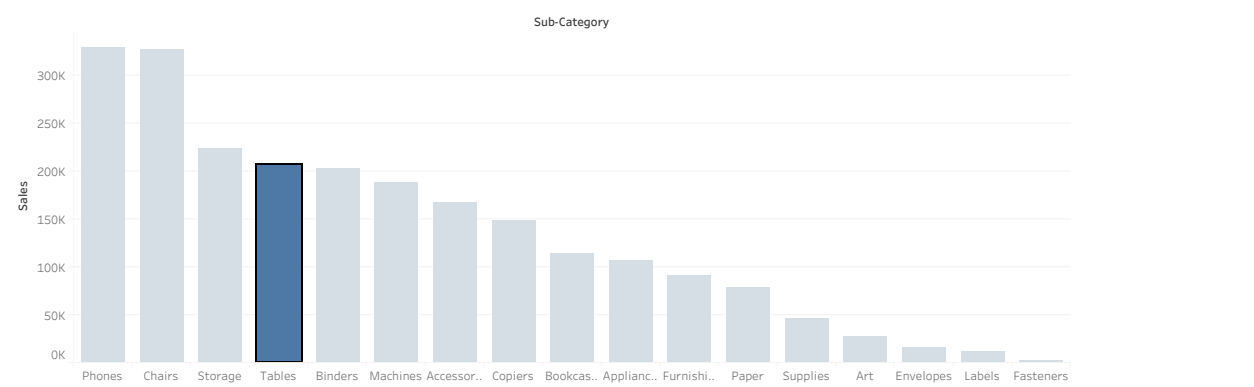


Profits vs Disc



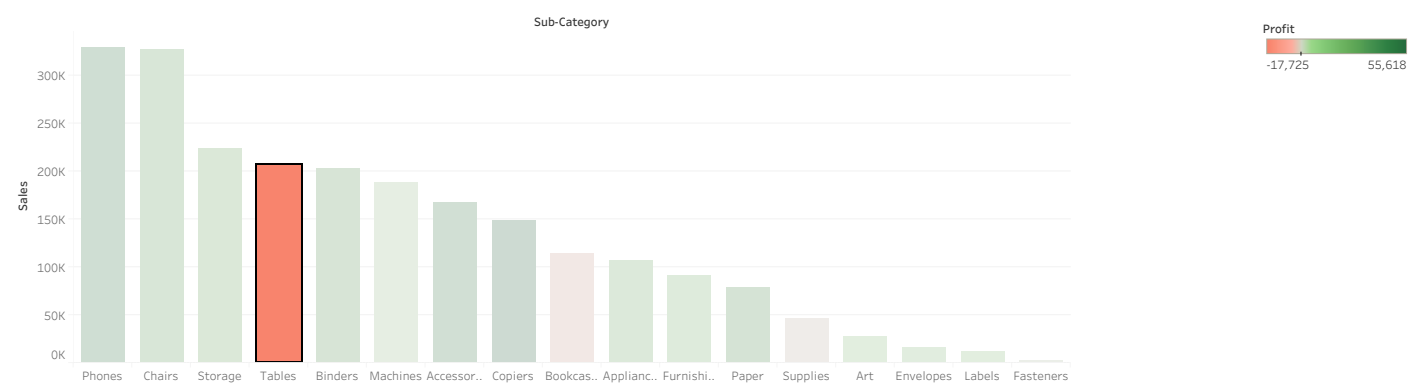
Tables Sales Story

Tables fourth highest interms of Sales.	However tables have the highest loss	Loss has increased over time (2018 the worst)	State of WA and Virginia (way forward)	Very sensitive to discounts so stop an...
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Tables Sales Story

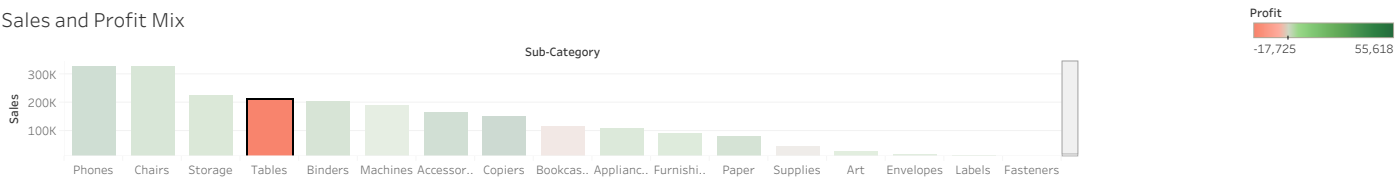
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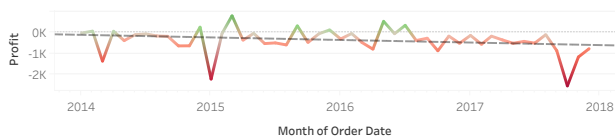
Tables Sales Story

Tables fourth highest interms of Sales.	However tables have the highest loss	Loss has increased over time (2018 the worst)	State of WA and Virginia (way forward)	Very sensitive to discounts so stop any discounting
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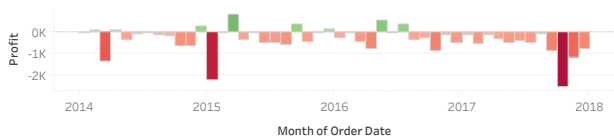
Sales and Profit Mix



Profit Trend



Profit Values

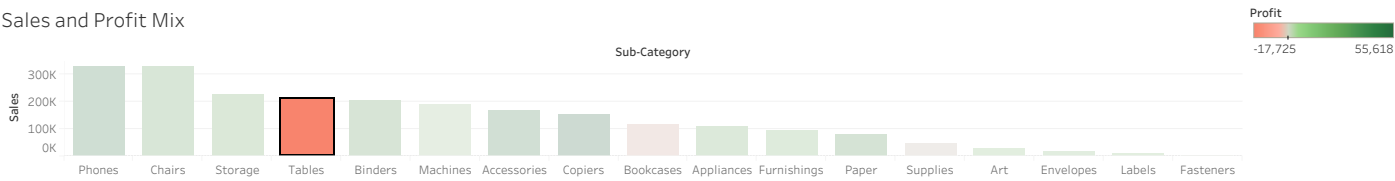




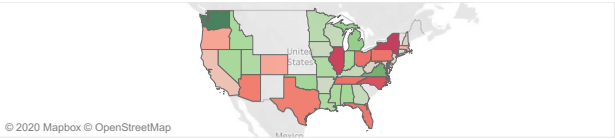
Tables Sales Story

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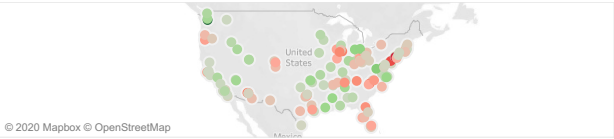
Sales and Profit Mix



Profits across States



Profits across Cities



Tables Sales Story

Tables fourth highest interms of Sales.	However tables have the highest loss	Loss has increased over time (2018 the worst)	State of WA and Virginia (way forward)	Very sensitive to discounts so stop any discounting
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