

MAHESH MURALI



908.334.5197



linkedin.com/in/maheshmurali



@maheshm58



maheshm001@gmail.com

WORK EXPERIENCE



Washington, D.C.
Product Manager
January 2015 - Present

Overview: \$4.5 million company dedicated to process automation and insight delivery in the hospital pharmacy

Responsible for: managing core product's hardware strategy and bringing hardware portion of new product to market

- Delivered proprietary hardware + software solution in 14 months
- Led product pivot to better serve users
- Coordinated daily with product and software team to prioritize and build features
- Managed integration projects with major pharmaceutical manufacturers

Product Deployment Manager
July 2014 - December 2014

- Implemented products in 20 hospitals throughout the country of which 3 are highest revenue generators for company
- Led 4-person teams during implementation within one month of joining team



Philadelphia, PA
Project Manager
January 2013 - June 2014

Overview: \$3 million company dedicated to providing design consulting services specifically to medical device companies

Responsible for: managing medical device usability testing projects and delivering actionable reports to large clients (e.g. J&J, BD, Sanofi)

- Conducted in-depth ethnographic interviews of surgeons to prioritize features for product roadmap for a new J&J product
- Iterated on data collection interface and cut required data analysis time by 50%

Research Associate
June 2012 - December 2012



Bangalore, India
Scientist
May 2011 - September 2011

Overview: \$330 million company dedicated to manufacturing generic pharmaceutical ingredients

Responsible for: developing a scalable contaminant filtration process

- Mentored and trained interns after 3 weeks in position
- Worked directly with R&D and manufacturing leads to implement successful pilot program at manufacturing plants

HONORS

- TX Venture Labs Pitch Competition Third Place
- DEBUT Challenge 1st Honorable Mention; provisional patent acquired for medical device

SERVICE

- Byte Back - teaching computer skills to underserved communities in DC
- Health For America - serving as a mentor for four fellows designing solutions for stroke victims

EDUCATION



Bachelor of Science
Philadelphia, PA

Major: Bachelor of Science, Bioengineering
Minor: Engineering Entrepreneurship

LANGUAGES

ENGLISH ● ● ● ● ●
MALAYALAM ● ● ● ● ●
HINDI ● ● ● ● ●
SPANISH ● ● ● ● ●

SKILLS

MICROSOFT OFFICE
ADOBE SUITE
TABLEAU
SQL

INTERESTS

AMATEUR FILM CRITIC
KARAOKE ENTHUSIAST
HOLIDAY CARD DESIGNER