

Company	How are you able to support (online/in-person)?	Are you rather technical or business?	Areas of Expertise	Comment on Specific Interests / Expertise
Microsoft	In Person (Zurich)	both	Security at large, from architecture to implementation	-
Microsoft	Depends on ask In Person (Zurich)	business	BD, sales, executive conversations, presentation, use case def,	Expertise in pharma, biotech, biomedical, manufacturing
Microsoft	Depends on ask In Person (Zurich)	business	As a Manufacturing Industry Advisor, I can help organizations that could benefit from business oriented + industry specific support	AI in digital products and services
Microsoft	In Person (Zurich) I will be in Zurich in person Depends on ask	technical	AI Search, AI Foundry, Azure Kubernetes Service	Open to all technical discussions
Microsoft	Online Depends on ask In Person (Zurich)	technical	Technical data and AI - fabric, analytics, AI, GenAI. Technical on sustainability solutions at Microsoft	Sustainability related startup ISV
Microsoft	In Person (Zurich)	business	Sales person with heavy focus on AI. I can help with customer conversations, pricing, use case definition, but as well with industry knowledge: talent acquisition, airport services, pharma and healthcare	I am very open and as well happy to learn from the startups itself. I see it as a journey for both of us. I was CSA previously so I have technical background but definitely stronger in business nowadays
Microsoft	Depends on ask In Person (Zurich)	technical	Information Security, Cybersecurity, GRC, Risk Management	-
Microsoft	In Person (Zurich) Depends on ask	business	Go-To-Market, fund raising, Marketing, Sales, Business strategy, Product-Market fit	-
Microsoft	Depends on ask In Person (Zurich) Online	technical	I am part of AI GBB team, focusing on Azure AI Services	Happy to do 1:many presentation, 1:1 coaching
Microsoft	In Person (Zurich) Depends on ask	technical	Data & AI - CosmosDB, AI Foundry, NoSQL, Azure, SQL	Healthcare, B2C start-ups,

Microsoft	In Person (Zurich)	business	Retail Industry Advisor with 25 years of consulting experience (Product Design) around the world	Retail
Microsoft	In Person (Zurich) Depends on ask	both	(business) Sales - customer conversations, pricing, use case definition (technical) Data & AI - high level architecture, services to be used	-
Microsoft	Depends on ask In Person (Zurich)	technical	Software Engineering, Kubernetes, Linux, JavaScript, Python, AI, mobile development, Azure	technically challenging projects that require special solutions
Microsoft	Online In Person (Zurich) Depends on ask	technical	App Innovation & AI technologies	Multi-tenant SaaS solutions on Azure
Microsoft	In Person (Zurich) Online	technical	Infra & Apps	-
Nordcloud	In Person (Zurich) Online	business	Vision, Business Development, Partner Management, Delivery Management	Delivery Management
Nordcloud	In Person (Zurich)	technical	Azure Cloud Architecture	-
Nordcloud	In Person (Zurich)	business	Governance, Risk and Compliance: happy to support Startups in defining what is required from a regulatory and compliance point of view, e.g. identifying and meeting customer needs, certification needs, processes, documentation, etc.	Governance, Risk and Compliance
Microsoft	In Person (Zurich)	technical	Azure Infrastructure, GitHub and AI specialized in FSI industry	Ai, FSI and future
Nordcloud	Depends on ask In Person (Zurich)	technical	Data, cloud, AI, ML, Vision	Open to any topics related to technology and startups
isolutions	Online In Person (Zurich)	both	GenAI, Agents, Microsoft 365, Teams apps, AI employee, Integration, feasibility validation	B2B
GrabX Solutions	In Person (Zurich)	technical	Azure Infrastructure, Migrations, Applications, Landing Zones, Cost Management, Optimization, Governance, Security.	Designing robust, scalable, secure and future-proof workloads.

Nordcloud	In Person (Zurich)	technical	<p>I'm an Azure AI specialist with approx. 4 years of deep technical hands-on with Azure AI services, from GenAI model provisioning and consumption, to supporting services like AI Search for vector databases that support RAG and similarity search, to classical ML with Azure Machine Learning.</p> <p>For the last 2.5 years I have been working 100% for Lufthansa in their AI and GenAI teams, building solutions consuming Azure AI services. I built the first solution using GenAI (Azure OpenAI GPT-4 & Azure AI Search) that was customer-facing and in production, using text generation to build a knowledgebase of inspiring destination information when customers look for where to go when searching for flights. This is live on lufthansa.com.</p> <p>I built an inspiration avatar application, both the web app frontend, and backend, using Azure OpenAI GPT-4o, AI Search, Azure Web App Services, and Azure custom speech service, that inspires customers with destination recommendations via a voice-first app. This was demoed to Satya Nadella in October '24 at AI Tour, Berlin, with great feedback.</p> <p>I have a Masters AI (distinction), and hold Azure certs for AI Engineer (Associate), Data Scientist (Associate), Administrator (Associate), DevOps (Expert), and Architect (Expert).</p>	Anything AI! Happy to support all use cases and startups if I can help them.
Microsoft	Depends on ask; In Person (Zurich); I will be in Zurich in person;	both	Technical Architecture for AI Solution and use cases, customer needs, analysing business model and service implementation	I'm specialized in Public Sector and defense industries but can support also on other areas

ESC Deutschland	In Person (Zurich) Depends on ask Online	both	<p>Alexander Wachtel Ph.D., Microsoft AI MVP, MCT & CEO @ ESC Deutschland</p> <p>Karlsruhe, Germany</p> <p>Alexander Wachtel has been recognized as a Microsoft AI MVP since 2020 for his community work in AI area. During his Ph.D. research at the Karlsruhe Institute of Technology (KIT), he has published several AI papers in the area of Human-Computer-Interaction, Natural Language Processing & Cognitive Services. Furthermore, he is still teaching agile software engineering at the KIT using Azure DevOps. Due to his teaching activities at the KIT, he was also awarded as a Microsoft Innovative Educator (MIE) expert from 2016 to 2019. Due to his many years of experience, he has been also honored as a Microsoft Certified Trainer (MCT) since 2013. He provides Microsoft consulting for the industry and public sector, and teaches classes for Microsoft Certified Azure Solutions Architect Expert and Microsoft 365 Certified Administrator Expert.</p>	-
Microsoft	In Person (Zurich)	technical	<p>Infrastructure: AKS, Azure Container Apps</p> <p>AI: python / LangChain - Building RAG chatbots</p>	Have exposure to ISV customers
Microsoft	Depends on ask In Person (Zurich)	business	Financial Services	-
Microsoft	In Person (Zurich)	business	I've been CRO/CCO for some startups and worked as sales and Go-To-Market coach to founders and boards	-
Microsoft	In Person (Zurich)	technical	I've been building different Dynamics products on Azure (Customer Insights) for more than a decade, including to AI capabilities on Customer Insights Journey.	Integrating AI into business processes. Automating things.
Microsoft	Depends on ask	business	Data & AI - AI Vision and Sales	-
Microsoft	Online In Person (Zurich)	business	Sales strategy, product management, pitching, project management	social entrepreneur

Microsoft	In Person (Zurich)	both	GBB Technical Specialist AI and AI Infra - Technical GenAI, traditional ML and GPUs (AI Infra), use case definition, customer conversation, pitching	Helping on AI Infra, training, fine-tuning models
Microsoft	Depends on ask In Person (Zurich)	both	I am on the CSU technical strategy team, working on Business copilot strategy, new themes and services. I specialize in business applications copilots, in particular ERP. I also work on understanding customer challenges, use cases, envisioning, ROI and adoption conversations.	CSU services and support; connecting customer challenges with engineering.