Company	How are you able to support (online/in-person)?	Are you rather technical or business?
Microsoft	In Person (Zurich)	both
Microsoft	Depends on ask In Person (Zurich)	business
Microsoft	Depends on ask In Person (Zurich)	business
Microsoft	In Person (Zurich) I will be in Zurich in person Depends on ask	technical
Microsoft	Online Depends on ask In Person (Zurich)	technical
Microsoft	In Person (Zurich)	business
Microsoft	Depends on ask In Person (Zurich)	technical
Microsoft	In Person (Zurich) Depends on ask	business
Microsoft	Depends on ask In Person (Zurich) Online	technical
Microsoft	In Person (Zurich) Depends on ask	technical
Microsoft	In Person (Zurich)	business
Microsoft	In Person (Zurich) Depends on ask	both
Microsoft	Depends on ask In Person (Zurich)	technical
Microsoft	Online In Person (Zurich) Depends on ask	technical
Microsoft	In Person (Zurich) Online	technical
Nordcloud	In Person (Zurich) Online	business
Nordcloud	In Person (Zurich)	technical
Nordcloud	In Person (Zurich)	business
Microsoft	In Person (Zurich)	technical
Nordcloud	Depends on ask In Person (Zurich)	technical

isolutions	Online In Person (Zurich)	both
GrabX Solutions	In Person (Zurich)	technical
Nordcloud	In Person (Zurich)	technical
Microsoft	Depends on ask;In Person (Zurich);I will be in Zurich in person;	both
ESC Deutschland GmbH	In Person (Zurich) Depends on ask Online	both
Microsoft	In Person (Zurich)	technical
Microsoft	Depends on ask In Person (Zurich)	business
Microsoft	In Person (Zurich)	business

Microsoft	In Person (Zurich)	technical
Microsoft	Depends on ask	business
Microsoft	Online In Person (Zurich)	business
Microsoft	In Person (Zurich)	both
Microsoft	Depends on ask In Person (Zurich)	both

Areas of Expertise
Security at large, from architecture to implementation
BD, sales, executive conversations, presentation, use case def,
As a Manufacturing Industry Advisor, I can help organizations that could benefit from business oriented + industry specific support
AI Search, AI Foundry, Azure Kubernetes Service
Technical data and AI - fabric, analytics, AI, GenAI. Technical on sustainability solutions at Microsoft
Sales person with heavy focus on AI. I can help with customer conversations, pricing, use case definition, but as well with industry knowledge: talent acquisition, airport services, pharma and healthcare
Information Security, Cybersecurity, GRC, Risk Management
Go-To-Market, fund raising, Marketing, Sales, Business strategy, Product-Market fit
I am part of AI GBB team, focusing on Azure AI Services
Data & AI - CosmosDB, AI Foundry, NoSQL, Azure, SQL
Retail Industry Advisor with 25 years of consulting experience (Product Design) around the world
(business) Sales - customer conversations, pricing, use case definition
(technical) Data & AI - high level architecture, services to be used
Software Engieering, Kubernetes, Linux, JavaScript, Python, AI, mobile development, Azure
App Innovation & AI technologies
Infra & Apps
Vision, Business Development, Partner Management, Delivery Management
Azure Cloud Architecture
Governance, Risk and Compliance: happy to support Startups in defining what is required from a regulatory and compliance point of view, e.g. identifying and meeting customer needs, certification needs, processes, documentation, etc.
Azure Infrastructure, GitHub and AI specialized in FSI industry
Data, cloud, AI, ML, Vision

GenAI, Agents, Microsoft 365, Teams apps, AI employee, Integration, feasibility validation

Azure Infrastructure, Migrations, Applications, Landing Zones, Cost Management, Optimization, Governance, Security.

I'm an Azure AI specialist with approx. 4 years of deep technical hands-on with Azure AI services, from GenAI model provisioning and consumption, to supporting services like AI Search for vector databases that support RAG and similarity search, to classical ML with Azure Machine Learning.

For the last 2.5 years I have been working 100% for Lufthansa in their AI and GenAI teams, building solutions consuming Azure AI services. I built the first solution using GenAI (Azure OpenAI GPT-4 & Azure AI Search) that was customer-facing and in production, using text generation to build a knowledgebase of inspiring destination information when customers look for where to go when searching for flights. This is live on lufthansa.com.

I built an inspiration avatar application, both the web app frontend, and backend, using Azure OpenAI GPT-4o, AI Search, Azure Web App Services, and Azure custom speech service, that inspires customers with destination recommendations via a voice-first app. This was demoed to Satya Nadella in October '24 at AI Tour, Berlin, with great feedback.

I have a Masters AI (distinction), and hold Azure certs for AI Engineer (Associate), Data Scientist (Associate), Administrator (Associate), DevOps (Expert), and Architect (Expert).

Technical Architecture for AI Solution and use cases, customer needs, analysing business model and service implementation

Alexander Wachtel
Ph.D., Microsoft AI MVP, MCT & CEO @ ESC Deutschland

Karlsruhe, Germany

Alexander Wachtel has been recognized as a Microsoft AI MVP since 2020 for his community work in AI area. During his Ph.D. research at the Karlsruhe Institute of Technology (KIT), he has published several AI papers in the area of Human-Computer-Interaction, Natural Language Processing & Cognitive Services. Furthermore, he is still teaching agile software engineering at the KIT using Azure DevOps. Due to his teaching activities at the KIT, he was also awarded as a Microsoft Innovative Educator (MIE) expert from 2016 to 2019. Due to his many years of experience, he has been also honored as a Microsoft Certified Trainer (MCT) since 2013. He provides Microsoft consulting for the industry and public sector, and teaches classes for Microsoft Certified Azure Solutions Architect Expert and Microsoft 365 Certified Administrator Expert.

Infrastructure: AKS, Azure Container Apps
AI: python / LangChain - Building RAG chatbots

Financial Services

I've been CRO/CCO for some startups and worked as sales and Go-To-Market coach to founders and boards

I've been building different Dynamics products on Azure (Customer Insights) for more than a decade, including to AI capabilities on Customer Insights Journey.

Data & AI - AI Vision and Sales

Sales strategy, product management, pitching, project management

GBB Technical Specialist AI and AI Infra - Technical GenAI, traditional ML and GPUs (AI Infra), use case definition, customer conversation, pitching

I am on the CSU technical strategy team, working on Business copilot strategy, new themes and services. I specialize in business applications copilots, in particular ERP. I also work on understanding customer challenges, use cases, envisioning, ROI and adoption conversations.

Comment on Specific Interests / Expertise
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Expertise in pharma, biotech, biomedical, manufacturing
AI in digital products and services
Open to all technical discussions
Sustainability related startup ISV
I am very open and as well happy to learn from the startups itself. I see it as a journey for both of us.
I was CSA previously so I have technical background but definitely stronger in business nowadays
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Happy to do 1:many presentation, 1:1 coaching
Healthcare, B2C start-ups,
Retail
-
technically challenging projects that require special solutions
Multi-tenant SaaS solutions on Azure
-
Delivery Management
-
Governance, Risk and Compliance
Ai, FSi and future
Open to any topics related to technology and startups

B2B

Designing robust, scalable, secure and future-proof workloads.

Anything AI! Happy to support all use cases and startups if I can help them.

I'm specialized in Public Sector and defense industries but can support also on other areas

-

Have exposure to ISV customers

-

-

Integrating AI into business processes. Automating things.

-

social entrepreneur

Helping on AI Infra, training, fine-tuning models

CSU services and support; connecting customer challenges with engineering.