

Predictive Analytics For Business with H2O in R

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```
#Import Libraries
library(tidyverse)

## -- Attaching packages ----- tidyverse 1.3.0 --
## v ggplot2 3.3.2      v purrr 0.3.4
## v tibble 3.0.2      v dplyr 1.0.2
## v tidyr 1.1.0      v stringr 1.4.0
## v readr 1.3.1      v forcats 0.5.0
## Warning: package 'dplyr' was built under R version 4.0.3
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag() masks stats::lag()
library(readxl)
library(h2o)

## Warning: package 'h2o' was built under R version 4.0.3
##
## -----
##
## Your next step is to start H2O:
##   > h2o.init()
##
## For H2O package documentation, ask for help:
##   > ??h2o
##
## After starting H2O, you can use the Web UI at http://localhost:54321
## For more information visit https://docs.h2o.ai
## -----
##
## Attaching package: 'h2o'
##
## The following objects are masked from 'package:stats':
##
##   cor, sd, var
##
## The following objects are masked from 'package:base':
##
##   %*%, %in%, &&, ||, apply, as.factor, as.numeric, colnames,
##   colnames<-, ifelse, is.character, is.factor, is.numeric, log,
##   log10, log1p, log2, round, signif, trunc
```

```

#Read Excel Sheets
path <- 'UCI_bank_marketing.xlsx'
sheets <- excel_sheets(path)

#Explore Data In Each Sheet
sheets %>%
  map(~ read_excel(path = path, sheet = .)) %>%
  set_names(sheets)

## New names:
## * `` -> ...2
## * `` -> ...3
## * `` -> ...4
## * `` -> ...5
## * `` -> ...6
## * ...

## New names:
## * `` -> ...2
## * `` -> ...4

## $PROCEDURE

## Warning: `...` is not empty.
##
## We detected these problematic arguments:
## * `needs_dots`
##
## These dots only exist to allow future extensions and should be empty.
## Did you misspecify an argument?

## # A tibble: 14 x 1
##   `BANK MARKETING ANALYSIS PROCEDURE`
##   <chr>
## 1 <NA>
## 2 STEP 1: COLLECT INFORMATION
## 3 1) CLIENT INFORMATION: AGE, JOB, MARITAL STATUS, EDUCATION LEVEL
## 4 2) CLIENT LOAN HISTORY: DEFAULT HISTORY, HOME LOAN, PERSONAL LOAN, CURRENT B-
## 5 3) MARKETING HISTORY: CONTACT TYPE, DAY LAST CONTACT, MONTH LAST CONTACT, LA-
## 6 4) SUBSCRIPTION HISTORY: ENROLLED IN TERM LOAN? (Y/N)
## 7 <NA>
## 8 STEP 2: MERGE INFORMATION
## 9 1) PERFORM VLOOKUP
## 10 <NA>
## 11 STEP 3: MARKETING ANALYSIS
## 12 1) DAILY RANGE: WHAT IS NORMAL HIT RATE?
## 13 2) WHAT FEATURES CONTRIBUTE TO TERM LOAN ENROLLMENT?
## 14 - Job Analysis
##
## $`DATA DESCRIPTION`

## Warning: `...` is not empty.
##
## We detected these problematic arguments:
## * `needs_dots`
##
## These dots only exist to allow future extensions and should be empty.

```

```

## Did you misspecify an argument?

## # A tibble: 70 x 1
##   bank_info
##   <chr>
## 1 Citation Request:
## 2 This dataset is public available for research. The details are described in ~
## 3 Please include this citation if you plan to use this database:
## 4 <NA>
## 5 [Moro et al., 2011] S. Moro, R. Laureano and P. Cortez. Using Data Mining fo~
## 6 In P. Novais et al. (Eds.), Proceedings of the European Simulation and Model~
## 7 <NA>
## 8 Available at: [pdf] http://hdl.handle.net/1822/14838
## 9 [bib] http://www3.dsi.uminho.pt/pcortez/bib/2011-esm-1.txt
## 10 <NA>
## # ... with 60 more rows
##
## $`Step 1 - Collect Information`
## Warning: `...` is not empty.
##
## We detected these problematic arguments:
## * `needs_dots`
##
## These dots only exist to allow future extensions and should be empty.
## Did you misspecify an argument?

## # A tibble: 1 x 2
##   Step Description
##   <dbl> <chr>
## 1      1 Collect Client Information
##
## $CLIENT_INFO
## Warning: `...` is not empty.
##
## We detected these problematic arguments:
## * `needs_dots`
##
## These dots only exist to allow future extensions and should be empty.
## Did you misspecify an argument?

## # A tibble: 45,211 x 5
##   ID      AGE JOB      MARITAL EDUCATION
##   <chr> <dbl> <chr>      <chr>      <chr>
## 1 2836    58 management married tertiary
## 2 2837    44 technician single  secondary
## 3 2838    33 entrepreneur married  secondary
## 4 2839    47 blue-collar married  unknown
## 5 2840    33 unknown   single   unknown
## 6 2841    35 management married  tertiary
## 7 2842    28 management single   tertiary
## 8 2843    42 entrepreneur divorced tertiary
## 9 2844    58 retired   married primary
## 10 2845    43 technician single   secondary
## # ... with 45,201 more rows

```

```

##
## $LOAN_HISTORY

## Warning: `...` is not empty.
##
## We detected these problematic arguments:
## * `needs_dots`
##
## These dots only exist to allow future extensions and should be empty.
## Did you misspecify an argument?

## # A tibble: 45,211 x 5
##   ID     DEFAULT BALANCE HOUSING LOAN
##   <chr> <chr>      <dbl> <chr>  <chr>
## 1 2836 no          2143 yes    no
## 2 2837 no           29 yes    no
## 3 2838 no           2 yes    yes
## 4 2839 no         1506 yes    no
## 5 2840 no           1 no     no
## 6 2841 no          231 yes    no
## 7 2842 no          447 yes    yes
## 8 2843 yes           2 yes    no
## 9 2844 no          121 yes    no
## 10 2845 no          593 yes    no
## # ... with 45,201 more rows
##
## $`MARKETING HISTORY`

## Warning: `...` is not empty.
##
## We detected these problematic arguments:
## * `needs_dots`
##
## These dots only exist to allow future extensions and should be empty.
## Did you misspecify an argument?

## # A tibble: 45,211 x 9
##   ID     CONTACT  DAY MONTH DURATION CAMPAIGN PDAYS PREVIOUS POUTCOME
##   <chr> <chr>    <dbl> <chr>   <dbl>   <dbl> <dbl>   <dbl> <chr>
## 1 2836 unknown    5 may     261     1    -1     0 unknown
## 2 2837 unknown    5 may     151     1    -1     0 unknown
## 3 2838 unknown    5 may      76     1    -1     0 unknown
## 4 2839 unknown    5 may      92     1    -1     0 unknown
## 5 2840 unknown    5 may     198     1    -1     0 unknown
## 6 2841 unknown    5 may     139     1    -1     0 unknown
## 7 2842 unknown    5 may     217     1    -1     0 unknown
## 8 2843 unknown    5 may     380     1    -1     0 unknown
## 9 2844 unknown    5 may      50     1    -1     0 unknown
## 10 2845 unknown    5 may      55     1    -1     0 unknown
## # ... with 45,201 more rows
##
## $`SUBSCRIPTION HISTORY`

## Warning: `...` is not empty.
##
## We detected these problematic arguments:

```

```
## * `needs_dots`
##
## These dots only exist to allow future extensions and should be empty.
## Did you misspecify an argument?

## # A tibble: 45,211 x 2
##   ID      TERM_DEPOSIT
##   <chr> <chr>
## 1 2836 no
## 2 2837 no
## 3 2838 no
## 4 2839 no
## 5 2840 no
## 6 2841 no
## 7 2842 no
## 8 2843 no
## 9 2844 no
## 10 2845 no
## # ... with 45,201 more rows
##
## $`Step 2 - Merge Information`
## Warning: `...` is not empty.
##
## We detected these problematic arguments:
## * `needs_dots`
##
## These dots only exist to allow future extensions and should be empty.
## Did you misspecify an argument?

## # A tibble: 1 x 2
##   Step Description
##   <dbl> <chr>
## 1      2 Perform Data Merge
##
## $CLIENT_MERGE
## Warning: `...` is not empty.
##
## We detected these problematic arguments:
## * `needs_dots`
##
## These dots only exist to allow future extensions and should be empty.
## Did you misspecify an argument?

## # A tibble: 10,006 x 20
##   `VLOOKUP MERGE ~ ...2 ...3 ...4 ...5 ...6 ...7 ...8 ...9 ...10 ...11
##   <chr> <chr> <chr> <chr> <chr> <chr> <chr> <chr> <chr> <chr> <chr>
## 1 1. DIFFICULT TO~ <NA> <NA> <NA> <NA> <NA> <NA> <NA> <NA> <NA> <NA>
## 2 2. COMPUTATIONA~ <NA> <NA> <NA> <NA> <NA> <NA> <NA> <NA> <NA> <NA>
## 3 3. EVERY CELL C~ <NA> <NA> <NA> <NA> <NA> <NA> <NA> <NA> <NA> <NA>
## 4 <NA> <NA> <NA> <NA> <NA> <NA> <NA> <NA> <NA> <NA> <NA>
## 5 <NA> CLIE~ <NA> <NA> <NA> LOAN~ <NA> <NA> <NA> MARK~ <NA>
## 6 <NA> 2.0 3.0 4.0 5.0 2.0 3.0 4.0 5.0 2.0 3.0
## 7 ID AGE JOB MARI~ EDUC~ DEFA~ BALA~ HOUS~ LOAN CONT~ DAY
## 8 2836 58 mana~ marr~ tert~ no 2143 yes no unkn~ 5
```

```

## 9 2837          44    tech~ sing~ seco~ no    29    yes    no    unkn~ 5
## 10 2838          33    entr~ marr~ seco~ no    2     yes    yes    unkn~ 5
## # ... with 9,996 more rows, and 9 more variables: ...12 <chr>, ...13 <chr>,
## #   ...14 <chr>, ...15 <chr>, ...16 <chr>, ...17 <chr>, ...18 <chr>,
## #   ...19 <chr>, ...20 <chr>
##
## $`Step 3 - Marketing Analysis`
## Warning: `...` is not empty.
##
## We detected these problematic arguments:
## * `needs_dots`
##
## These dots only exist to allow future extensions and should be empty.
## Did you misspecify an argument?
##
## # A tibble: 1 x 2
##   Step Description
##   <dbl> <chr>
## 1      3 Perform Marketing Analysis
##
## $`DAILY RANGE`
## Warning: `...` is not empty.
##
## We detected these problematic arguments:
## * `needs_dots`
##
## These dots only exist to allow future extensions and should be empty.
## Did you misspecify an argument?
##
## # A tibble: 28 x 4
##   `HIT RATE` ...2 `DAILY SUMMARY` ...4
##   <dbl> <lgl> <chr> <dbl>
## 1    0.0386 NA    MEAN      0.0351
## 2    0.0360 NA    MEDIAN    0.0362
## 3    0.0551 NA    SD        0.0138
## 4    0.0613 NA    LOWER CONF 0.00755
## 5    0.0427 NA    UPPER CONF 0.0627
## 6    0.0391 NA    <NA>      NA
## 7    0.0451 NA    <NA>      NA
## 8    0.0166 NA    <NA>      NA
## 9    0.0222 NA    <NA>      NA
## 10   0.0179 NA    <NA>      NA
## # ... with 18 more rows
##
## $`JOB ANALYSIS`
## Warning: `...` is not empty.
##
## We detected these problematic arguments:
## * `needs_dots`
##
## These dots only exist to allow future extensions and should be empty.
## Did you misspecify an argument?
##
## # A tibble: 0 x 0

```

```

##
## $Sheet3

## Warning: `...` is not empty.
##
## We detected these problematic arguments:
## * `needs_dots`
##
## These dots only exist to allow future extensions and should be empty.
## Did you misspecify an argument?

## # A tibble: 0 x 0

#Join Data by ID Column (VLOOKUP Equivalent)
data_joined <- sheets[4:7] %>%
  map(~ read_excel(path = path, sheet = .)) %>%
  reduce(left_join)

## Joining, by = "ID"
## Joining, by = "ID"
## Joining, by = "ID"

#Start H2O Cluster
h2o.init()

## Connection successful!
##
## R is connected to the H2O cluster:
##   H2O cluster uptime:      1 hours 2 minutes
##   H2O cluster timezone:    Asia/Karachi
##   H2O data parsing timezone: UTC
##   H2O cluster version:     3.32.0.1
##   H2O cluster version age:  1 month and 22 days
##   H2O cluster name:        H2O_started_from_R_Mahin_bgk343
##   H2O cluster total nodes: 1
##   H2O cluster total memory: 0.79 GB
##   H2O cluster total cores: 4
##   H2O cluster allowed cores: 4
##   H2O cluster healthy:     TRUE
##   H2O Connection ip:       localhost
##   H2O Connection port:     54321
##   H2O Connection proxy:    NA
##   H2O Internal Security:    FALSE
##   H2O API Extensions:      Amazon S3, Algos, AutoML, Core V3, TargetEncoder, Core V4
##   R Version:                R version 4.0.2 (2020-06-22)

#Data Preperation
data_joined <- data_joined %>%
  mutate_if(is.character, as.factor)

train <- as.h2o(data_joined)

## Warning in use.package("data.table"): data.table cannot be used without R
## package bit64 version 0.9.7 or higher. Please upgrade to take advantage of
## data.table speedups.

## |

```

```
y <- 'TERM_DEPOSIT'
x <- setdiff(names(train), c(y, 'ID'))
```

```
#H2O AutoML Training
```

```
aml <- h2o.automl(
  x = x,
  y = y,
  training_frame = train,
  max_runtime_secs = 600,
  balance_classes = TRUE
)
```

```
## |
## 18:12:52.845: AutoML: XGBoost is not available; skipping it. |
```

```
#View AutoML Leaderboard
```

```
lb <- aml@leaderboard
print(lb, n = nrow(lb))
```

##		model_id	auc	logloss
## 1	StackedEnsemble_BestOfFamily_AutoML_20201201_181252		0.9303744	0.2242502
## 2	GBM_grid__1_AutoML_20201201_181252_model_2		0.9285158	0.2055691
## 3	GBM_grid__1_AutoML_20201201_181252_model_1		0.9280281	0.2261159
## 4	GBM_2_AutoML_20201201_181252		0.9279082	0.2283889
## 5	StackedEnsemble_AllModels_AutoML_20201201_181252		0.9259490	0.2110710
## 6	GBM_3_AutoML_20201201_181252		0.9252512	0.2420418
## 7	GBM_1_AutoML_20201201_181252		0.9248350	0.2343442
## 8	GBM_4_AutoML_20201201_181252		0.9234814	0.2485037
## 9	GBM_5_AutoML_20201201_181252		0.9231539	0.2635884
## 10	GBM_grid__1_AutoML_20201201_181252_model_3		0.9216991	0.2594821
## 11	GLM_1_AutoML_20201201_181252		0.9066907	0.2397973
## 12	DRF_1_AutoML_20201201_181252		0.9021722	0.4807522
## 13	DeepLearning_grid__1_AutoML_20201201_181252_model_1		0.8924632	0.2822809
## 14	XRT_1_AutoML_20201201_181252		0.8923253	0.3645295
## 15	DeepLearning_grid__1_AutoML_20201201_181252_model_2		0.8882014	0.3864282
## 16	DeepLearning_1_AutoML_20201201_181252		0.8613606	0.2978449
## 17	DeepLearning_grid__2_AutoML_20201201_181252_model_1		0.8602353	1.1630130
## 18	GBM_grid__1_AutoML_20201201_181252_model_4		0.7867482	0.3489532
##	aucpr	mean_per_class_error	rmse	mse
## 1	0.6174270	0.1711389	0.2581269	0.06662950
## 2	0.6044228	0.1848626	0.2538347	0.06443204
## 3	0.6039276	0.1841835	0.2648567	0.07014906
## 4	0.5969950	0.1746795	0.2679831	0.07181495
## 5	0.6199293	0.1860954	0.2531437	0.06408175
## 6	0.5892246	0.1685691	0.2751572	0.07571148
## 7	0.5854732	0.1808183	0.2708603	0.07336528
## 8	0.5894715	0.1750221	0.2793287	0.07802454
## 9	0.5721913	0.1584124	0.2858204	0.08169331
## 10	0.5844173	0.1850892	0.2845901	0.08099152
## 11	0.5507272	0.2075865	0.2667996	0.07118201
## 12	0.5496305	0.1972503	0.2845060	0.08094365
## 13	0.5010746	0.2083141	0.2785832	0.07760861
## 14	0.5298567	0.1937692	0.2853172	0.08140591
## 15	0.4928066	0.2376992	0.3432755	0.11783805
## 16	0.4641415	0.2607457	0.2838183	0.08055282


```
## 17 0.4661204          0.2489415 0.5639029 0.31798651
## 18 0.4205574          0.2949039 0.3174832 0.10079556
##
## [18 rows x 7 columns]
```

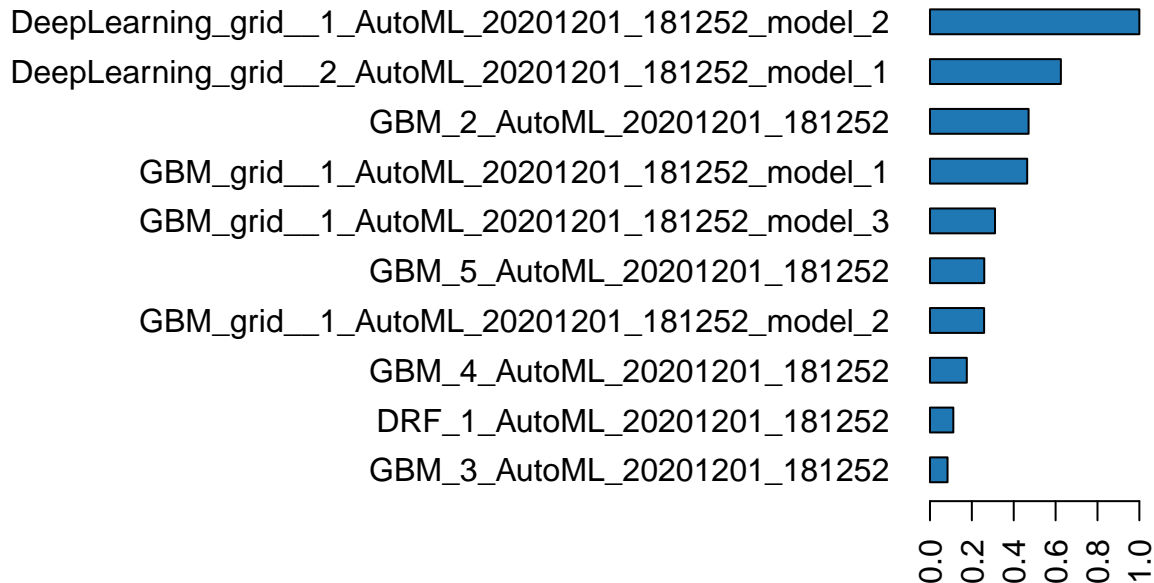
#Ensemble Exploration

```
model_ids <- as.data.frame(aml@leaderboard$model_id)[,1]
se <- h2o.getModel(grep('StackedEnsemble_AllModels', model_ids, value = TRUE)[1])
metalearner <- h2o.getModel(se@model$metalearner$name)
h2o.varimp(metalearner)
```

```
##                                variable relative_importance
## 1 DeepLearning_grid__1_AutoML_20201201_181252_model_2      0.502362923
## 2 DeepLearning_grid__2_AutoML_20201201_181252_model_1      0.314089413
## 3                               GBM_2_AutoML_20201201_181252 0.236596984
## 4                               GBM_grid__1_AutoML_20201201_181252_model_1 0.233236557
## 5                               GBM_grid__1_AutoML_20201201_181252_model_3 0.156026361
## 6                               GBM_5_AutoML_20201201_181252 0.130276423
## 7                               GBM_grid__1_AutoML_20201201_181252_model_2 0.129843594
## 8                               GBM_4_AutoML_20201201_181252 0.088326214
## 9                               DRF_1_AutoML_20201201_181252 0.056021856
## 10                              GBM_3_AutoML_20201201_181252 0.042177510
## 11                              GBM_1_AutoML_20201201_181252 0.041992347
## 12                              XRT_1_AutoML_20201201_181252 0.009623663
## 13                              GLM_1_AutoML_20201201_181252 0.000000000
## 14 DeepLearning_grid__1_AutoML_20201201_181252_model_1      0.000000000
## 15                               DeepLearning_1_AutoML_20201201_181252 0.000000000
## 16                               GBM_grid__1_AutoML_20201201_181252_model_4 0.000000000
##      scaled_importance  percentage
## 1      1.00000000 0.258873386
## 2      0.62522411 0.161853884
## 3      0.47096825 0.121921144
## 4      0.46427900 0.120189478
## 5      0.31058495 0.080402177
## 6      0.25932730 0.067132938
## 7      0.25846572 0.066909896
## 8      0.17582152 0.045515513
## 9      0.11151670 0.028868706
## 10     0.08395825 0.021734556
## 11     0.08358966 0.021639139
## 12     0.01915679 0.004959184
## 13     0.00000000 0.000000000
## 14     0.00000000 0.000000000
## 15     0.00000000 0.000000000
## 16     0.00000000 0.000000000
```

```
h2o.varimp_plot(metalearner)
```

Variable Importance: GI



#Baselearner Variable Importance

```
gb <- h2o.getModel(grep('GBM', model_ids, value = TRUE)[1])
h2o.varimp(gb)
```

```
## Variable Importances:
##   variable relative_importance scaled_importance percentage
## 1  DURATION      28162.781250          1.000000    0.561947
## 2   MONTH       7942.854492          0.282034    0.158488
## 3  POUTCOME     5060.835938          0.179699    0.100981
## 4   CONTACT    2789.882324          0.099063    0.055668
## 5   HOUSING    2210.745850          0.078499    0.044112
## 6    PDAYS     1321.715698          0.046931    0.026373
## 7    AGE       704.127747          0.025002    0.014050
## 8    DAY       425.929138          0.015124    0.008499
## 9    JOB       356.550690          0.012660    0.007114
## 10 CAMPAIGN    302.324585          0.010735    0.006032
## 11 BALANCE    283.221436          0.010057    0.005651
## 12 LOAN       189.409912          0.006726    0.003779
## 13 PREVIOUS   135.869446          0.004824    0.002711
## 14 MARITAL    112.696335          0.004002    0.002249
## 15 EDUCATION  108.803421          0.003863    0.002171
## 16 DEFAULT     8.721868          0.000310    0.000174
```

```
h2o.varimp_plot(gb)
```

Variable Importance: GBM

