Lotus Tours Pvt Ltd 15/B, Devala Road, Pagoda, Nugegoda, Sri Lanka



Prepared For: Lotus Tours

Prepared By: Modular4

Description

TravelPro Solution is a comprehensive, user-friendly package consisting of the following components:

Customer Management – Managing the Customer Details Visa Process – Entire process for Visa Processing Ticketing Management – Travelling Details

This has been designed for ease-of-use, being menu-driven with consistent structures across all of the integrated applications. The database provides shared access to the information while ensuring complete integrity of the data.

TravelPro Solution provides many convenient reporting features, tailored to the roles of your decision. Also it is an application that optimizes the processes of exchanging documents between enterprises and managing documents within an organization by capturing and reading electronic copies – and eliminating the need for manual data entry.

Proposal Number: M4POP00004

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Project Purpose and Business Problem

Travelling software should provide users with an online environment within which they can maintain Customer records, Visa details, Referential documents, with minimum data redundancy & greater security. And improve employee performance and productivity by integrating business processes and data across the organization

Also it should provide the reports, graphs as per the state regulation and market trends. Finally it should help with MIS reporting for better decision making.

Our Solution

TravelPro Solution offers the chance to capture of data easily and accurately, facilitate processes, and generate data that is easily accessed and intuitive. It saves time and effort not having to duplicate the posting of transactions in both products. Also enables you to master the data needed to make fast, sound decisions while conducting business.

TravelPro Solution supports capture of data easily and accurately, facilitates processes, and generate data that is easily accessed and intuitive. The robustness of the product protects the business from internal and external fraudulent activity. TravelPro Solution simplifies the adherence to regulatory mandates and results in significant savings and provides protection against litigation.

Benefits of using our solution

Common Client Concept

TravelPro Solution maintains Customers, Officers of the system in a method where each can play either role at any given time, which reduces data duplication. And the National Identity Card Number is mandatory in the system & it is validated as per the Central Bank regulations.

Information Centre

TravelPro Solution has an inbuilt report module with MIS reports, supporting better decision making, which can be customized as per user requirements

Some of the inbuilt reports are:

Customer Details - Comprehensive Customer Details Reporting

Travelling For the Trip – List of Customers are Travelling in a Trip

Balance Outstanding – List of Customers that have Balance Outstanding before Travel

Daily Visa List – List of Customers that need to Get Visa

Daily Passport List – List of customers that need to process Passport

Customer Inquiry – History & Online Status for a given Customer

Implementation Plan

Trial Run

As per initially discussed there will be a trial run for two weeks. We will provide a sample data & reports to be used during the trial period.

Data transfer Migration

Based on the initial Discussion of the existing manual system one of the following methods can be used to transfer data from the manual existing system to the new proposed solution

- 1. Data entered by users to the spreadsheets formats provided by us
- 2. Providing an empty DB, where users will have to manually enter old data through

High Level Project Plan

Data Migration and Meta data keying 5 Days Fine Tuning and Implementing TravelPro 45 Days

Software Agreement

The Software Agreement to be signed with "Modular4 Solutions (Pvt) Ltd."

Software Warranty

This software solution carries a warranty period of Twelve (12) Months from the date of User acceptance test (UAT).

Software Maintenance

Maintenance services shall be provided under a maintenance agreement to be signed after the warranty period expires. The standard annual maintenance charges would be fifteen percent (15%) on the product price plus the subsequent cost of modifications.

Software Maintenance

Upfront 100% maintenance fees for a period of one year at the signing of the maintenance contract.

During such annual maintenance MODULAR4 shall rectify all software related faults, defects and malfunctions free of charge.

Additional Software Modifications

All additional software modification charges will be quoted after a detailed system study. The development of the modifications would begin once a written confirmation is given by the client.

Modification Charges

50% - on confirmation of the quotation

50% - on implementation of the modifications

Updates/New Modules

Customers under maintenance service agreement are entitled to free Application Updates within the same version, database, operating system, and application language (subject to application customizations done at the client's site) of the modules purchased.

Other additional/new modules/new version upgrades would be available at a very special discounted price to your company.

Purchase Order & the Payments

Purchase Order and the payments to be issued to "Modular4 Solutions (Pvt) Ltd."

Resource Requirements

Server Configuration

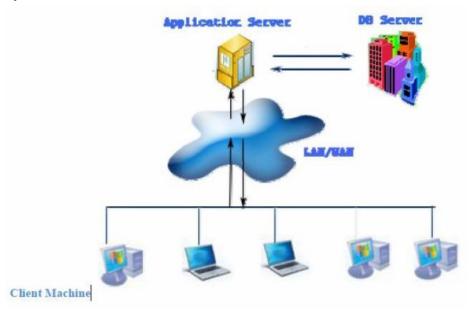
Feature Description

1 catale	Description
Processor	Intel® Xeon® 3.0 Core GHz (320 GB SATA model)
Memory	4 GB (4 x 1 GB) or more
Network Controller	Embedded NC105i PCIe Gigabit Ethernet Server Adapter
Operating System	Microsoft Windows Server 2003 Release 2, Workgroup x32 Edition (320 GB SATA model), Raid 5
Hard Disk Capacity	500GB Or More

Client PC Features

Feature	Description
Processor	Core i5 Intel Pentium 2.0 GHz or Higher
Memory	2 GB or more

System Architecture



TravelPro Development Architecture

Microsoft Visual Studio 2005 Development Tool Crystal Report Reporting Framework





Financial Estimates

Pricing Summary

Total cost for application software solution	435,499.00
Special Discount for Lotus Tours Pvt ltd	
Discounted Total	435,499.00

Note:

Currency of Offer

All prices are in Sri Lankan Rupees.

Proposal Validity

This proposal is valid for a period of one (01) month.

Payment Terms & Other Charges

Application System Charges

Option I

50% - on Acceptance of Proposal

50% - on Live Run

Training

User training will be done at site during implementation.

^{**} MODULAR4 will sell the source code to the client five (5) times of the Software value on unlimited user license, if client needs.

^{**} Unlimited user license will be provided for each module.

About Modular4

Modular4 has delivered cost effective and high-quality software solutions for a wide

range of industries and domains. We work together to deliver the ultimate in customer

satisfaction while also helping each business or company achieves their unique needs.

Our competence and experience ensures that we deliver excellent services and products to

our customers.

At Modular4 we are proud of our high quality standards. These standards allow us to

provide our customers with reliable software applications, regardless of complexity.

Contact Us

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Our Clients

Client	User reference	Solution Provided
People's Merchant Business	Anuranga Indrajith	"Pawn – Brokering"
PLC	Manager IT	Software Solution
Citizen Development Bank	Mr. Imdaad Nagiub	"Pawn – Brokering"
	Senior Manager IT	Software Solution
MBSL Savings Bank	Mr. Dushmantha	"Pawn – Brokering"
	Weerathunga	Software Solution
	Manager IT	
Lake House Printers &	Mr. Rasika Karandawa	Online Bank Cheque Book
Publishers		Ordering and Cheque
		Printing (MICR)
		Cheque return Notice
		Printing with Lanka
		Clearance Process data
City Bank	Mr. Sumeda Karunarathne	Post Dated Cheque
	Product Manager	management Software
Ideal Property	Mr. Peter Jayalath	Real Estate management
	Owner	Software
K.G.S Spear Parts	Mr. Sajeewa Ekanayaka	Inventory Solution
_	Owner	_
Lucky Homes Pvt Ltd	Dinesh Kuruvita	FinSoft Financial Software
-	IT Manager	

Confidentiality

All material, prices and other information provided in this proposal and other supporting documents, annexure, CD-ROMs, diskettes etc. should not be disclosed to any $3^{\rm rd}$ party without written consent.

We hope this pricing proposal would meet your requirements. Should you need any further clarifications, please feel free to contact us.

Thank You, Yours sincerely,

D. Janeendranath Wijesekera

Director Marketing Modular4 Solutions