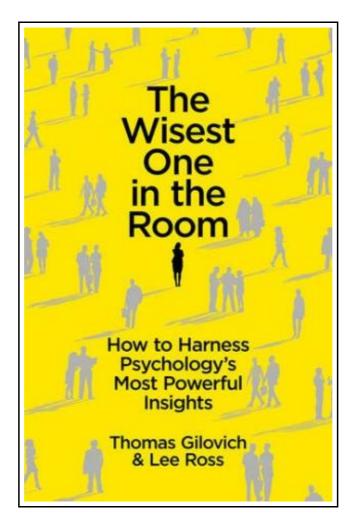
The Wisest One in the Room: How to Harness Psychology's Most Powerful Insights



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Reviews

Very useful for all group of people. It is amongst the most incredible pdf i actually have read through. Its been written in an extremely straightforward way and it is just right after i finished reading through this pdf by which basically modified me, change the way i think.

(Felicia Nikolaus)

THE WISEST ONE IN THE ROOM: HOW TO HARNESS PSYCHOLOGY'S MOST POWERFUL INSIGHTS



Oneworld Publications. Paperback. Book Condition: new. BRAND NEW, The Wisest One in the Room: How to Harness Psychology's Most Powerful Insights, Thomas Gilovich, Lee Ross, When people get together, there often tends to be one stand-out individual to whom others turn for answers. This person has the best advice on everything from raising children to running a business, as well as offering the most penetrating insights into world events. Their understanding of people, and why we act as we do, is what makes them the wisest one in the room. Now, psychologists Thomas Gilovich and Lee Ross reveal their discipline's greatest discoveries so we can all become wiser. From conflict resolution to family arguments, and from overcoming social shyness to encouraging people to recycle, they demonstrate how the smallest changes in social context, feedback, or the way an issue is presented can have the most dramatic consequences. Replete with real-world examples, The Wisest One in the Room is a fascinating examination of human behaviour, revealing how we can become more adept at tackling the challenges, great and small, that we face every day.

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