

# KIRLOSKAR ELECTRIC COMPANY LIMITED

Established 1946 | AAA Rated | Credibility Score: 10/100  
Corporate Office: Hyderabad | Email: info@company.com | Website: www.company.com

Date: 2025-10-13  
Ref: UTL-113/PROC/2025

To,  
Prospective Bidders  
(Through Advertisement)

**Subject: Request for Proposal - Conductors**

Dear Sir/Madam,

KIRLOSKAR ELECTRIC COMPANY LIMITED, a leading organization in the Power Equipment sector with 439+ successfully completed projects, invites sealed proposals from eligible and experienced suppliers for the supply of high-quality Conductors.

This procurement is part of our ongoing infrastructure development program to ensure reliable and efficient service delivery to our customers.



## 1. SCOPE OF SUPPLY

Item Description: Conductors  
Required Quantity: 25000 m  
Delivery Location: Hyderabad and surrounding areas  
Delivery Schedule: 60 days from purchase order

## 2. TECHNICAL SPECIFICATIONS

- Voltage Rating: 11 kV
- Conductor: Aluminium - Compacted Class 2
- Insulation: XLPE meeting IS/IEC standards
- Armoring: Galvanized Steel Wire (SWA)
- Outer Sheath: PVC Type ST2, Black
- Standards: IS 7098, IEC 60502
- Testing: As per IS/IEC requirements
- Certifications: BIS, ISO 9001:2015

## 3. COMMERCIAL TERMS

**Price Basis:** Firm & Fixed, FOR Hyderabad  
**Payment Terms:** 80% against delivery, 20% after installation & testing  
**EMD:** <sup>1</sup> 1,00,000  
**Tender Fee:** <sup>1</sup> 2,950 (Non-refundable)  
**Performance Guarantee:** 10% of contract value  
**Warranty:** 24 months from commissioning



## **4. ELIGIBILITY CRITERIA**

1. Manufacturer or authorized dealer with valid authorization
2. Minimum 5 years experience in similar supplies
3. Average turnover of 10 Crores in last 3 years
4. Successfully executed 3 similar orders (each ≥ 60% of tendered qty)
5. Valid BIS license for offered product
6. ISO 9001:2015 & ISO 14001:2015 certification
7. No blacklisting by any Govt/PSU
8. Valid PAN, GST, and tax compliance certificates

## **5. EVALUATION PROCESS**

Bids will be evaluated in two stages:

Stage 1: Technical evaluation (Eligibility & compliance verification)

Stage 2: Commercial evaluation (L1 lowest price among qualified bidders)

Decision of the organization shall be final and binding.

## **6. IMPORTANT DATES**

**Last Date for Submission:** 2025-12-10

**Bid Opening:** 11 December 2025

**Bid Validity:** 120 days from submission

We look forward to receiving your competitive and comprehensive proposal.

For any queries, please contact:

Email: tenders@kirloskarelectr.com

Phone: +91-59-15002852

Yours Faithfully,

**Authorized Signatory**

KIRLOSKAR ELECTRIC COMPANY LIMITED

