

Ali Mahmood

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EDUCATION

Bachelor of Arts, Economics

May 2018

Michigan State University, East Lansing, MI

General Associate Degree

August 2015

Lansing Community College, Lansing, MI

- President and Dean's List (all eligible semesters)

May 2013 - August 2015

Store Manager

October 2017 – Present

Sparty's Stores, East Lansing, Michigan State University

- Delivered best customers service and operational excellence
- Oversee inventories following usage standard to minimize waste
- Trained and coached 10+ employees to maximize performance in customers service
- Helped in sales and repaired areas as needed and maintained comprehensive current knowledge of operation
- Answered customers questions and resolved service issue in timely manner
- Achieved results through the retail sales team
- Maintained detailed logs and reports of service performance

Sales Representative

July 2016 - October 2017

Sparty's Stores, East Lansing, Michigan State University

- Held the register, verified cash, and other payment methods following the proper financial procedures
- Assisted my team to deliver best teamwork performance

SKILLS PROFILE

Languages: Arabic (fluently), Turkish (conversational), Kurdish (conversational)

Technical: HTML, CSS, Microsoft Word, Microsoft Excel, Microsoft Access, Microsoft PowerPoint

Statistical Analysis Tools: STATA and SAS

DOMAIN KNOWLEDGE

- Statistical Analysis, Business Analysis, Problems Solving
- Econometric Methods, Statistical and Applicational theory
- Testing knowledge of regression models, Probability and Statistical Techniques
- International Trade patterns and commercial policies and agreements
- Foreign exchange markets, multinational firms and foreign direct investment, financial market, stock markets, commodity future markets exchange, government bonds, loan processing, lending strategies, dynamic lending, and microcredit lending
- Academic background and experience in trade, finance, marketing, business, accounting, brokerage in future market, investment, cash management, banking, public pension program
- Financial accounting reporting, income statement, cash flow statement, statement of shareholder's equity