

Mahtab Soin

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Results-driven project leader with 12+ years of experience delivering global initiatives, optimizing cross-functional operations, and driving data-driven decision-making. Proven ability to lead high-complexity programs and align stakeholders from C-suite to diverse teams. Strategic thinker with a strong technology orientation, leveraging innovation and operational insights to drive transformation and deliver measurable business impact.

Key Skills: Global Project Leadership | Cross-Functional Collaboration | Risk Mitigation & Governance | Budget Management | Agile Methodologies | Stakeholder Engagement | Business Intelligence | Process Optimization | Change Management | Predictive Modelling | Team Building/ Mentoring | Generative AI Applications

Experience

Program Leader: Reliability Support Centre (*Schlumberger, Canada*)

June 2021 – April 2024

- Founded and led a global program aimed at improving reliability and lowering the cost-of-service delivery
 - Directed technology and operations across 4 business lines and 30 geo-units
 - Developed IoT-driven products for real-time health monitoring and reducing operational risks
 - Prioritized and executed large-scale cross-functional AI/ML initiatives
 - Achieved \$4.5 million in annual cost savings through data-driven initiatives and optimizations
- Engaged stakeholders throughout customer lifecycle: advocacy, development, adoption, renewal
 - Presented quarterly business reviews, securing buy-in for digital transformation initiatives
 - Delivered 30+ BI projects, integrating operations/supply chain/finance data for 50K+ users
 - Co-authored SPE paper on AI/ML reliability; partnered with IBM/Samsara to scale AI deployments
- Built a high-performance team from the ground-up, fostering a culture of continuous improvement
 - Implemented agile methodologies; Awarded "Performed by SLB" accolade for innovation

Project Manager: Operations Planning (*Schlumberger, Saudi Arabia*)

July 2018 – May 2020

- Managed resource planning and fulfillment for 30+ fleets in 24x7 global operations, collaborating with cross-functional stakeholders across operations, maintenance, sales, and supply chain.
- Led demand forecasting, global resource sharing, and managed \$20M+ in annual capex for 3,000+ assets.
- Increased asset utilization by 15% and eliminated non-productive time, driving operational efficiency.
- Developed and deployed the "Asset Portal," automating workflows to cut job preparation time by 30x

Engineer-in-charge (*Schlumberger, Saudi Arabia, Qatar, UAE, Kuwait*)

Sept 2012 – June 2018

- Led operations and engineering efforts in the busiest global location, managing a team of 20 supervisors
- Executed 120+ complex projects, generating \$50M+ in revenue with zero service quality incidents
- Developed "live descaling" technology, driving \$20M in revenue; earned 2 awards for business impact.
- Process innovation: Introduced fluid recycling in Saudi operations, cutting water consumption by 80%
- Technical sales for 8 offshore projects in Qatar, securing \$10M in revenue and \$7M in new contracts

Education

Rotman School of Management, University of Toronto

2023 – 2024

Executive MBA, GPA: 3.93/4.00

Dean's List, Bregman Scholar, Jane Tyerman award for leadership excellence

Indian Institute of Technology, Kharagpur

2008 – 2012

Bachelor of Technology (Hons.), Top 10% of class