

Tuesday, February 18, 2025

Dear Hiring Team,

I am thrilled to apply for the Principal Business Technology Product Manager position at Samsara. With over 12 years of experience leading technology-driven programs and a proven track record in IoT and predictive maintenance, I am eager to contribute to Samsara's mission of connecting the world's operations.

In my most recent role as Program Leader for the Reliability Support Centre at SLB, I extensively utilized Samsara's platform to implement IoT-driven predictive maintenance solutions. These efforts enabled real-time asset health monitoring, reducing downtime and operational risks while achieving \$4.5M in annual cost savings. Additionally, I spearheaded 30+ business intelligence projects, delivering actionable insights to over 50,000 users globally and driving operational excellence across four business lines and 30 geo-units.

What excites me most about Samsara is its commitment to leveraging technology to transform industries. My experience in deploying large-scale AI/ML initiatives, integrating IoT platforms, and fostering cross-functional collaboration aligns perfectly with this vision. Having partnered with Samsara in the past, I deeply value the platform's ability to deliver measurable impact, and I am eager to bring this expertise directly to your team.

Thank you for considering my application. I would welcome the opportunity to discuss how my skills can support Samsara's goals and further its innovative journey.

Best regards,

Mahtab Soin

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