## Submodular and Influence Maximization

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### Submodular Functions

### Definition 1 (Submodular Function)

Given a finite set V, a function  $f: 2^V \to \mathbb{R}$  is submodular if it satisfies any of the following equivalent definition:

- $f(S \cup \{v\}) f(S) \ge f(T \cup \{v\}) f(T)$ , for any  $v \in V$ , and for every S, T such that  $S \subseteq T$ .
- for every  $S, T \subseteq V, f(S) + f(T) \ge f(S \cup T) + f(S \cap T)$ .

Example of a submodular function?

### Submodular Maximization

## Definition 2 (Submodular Maximization)

Given a set V, find a set  $S \subseteq V$  such that  $|S| \leq k$  and f(S) is maximum.

It is NP-Hard (contains Hitting Set as a special case).

It can be approximated with a greedy algorithm in some cases of interest.

# Greedy Hill-climbing Algorithm

Start with the empty set and repeatedly add an element v with maximum marginal gain  $f(S \cup \{v\}) - f(S)$ , where S is the current set.

## Theorem 3 (Approximation Guarantee of HC [2])

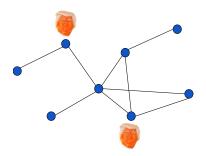
If f is monotone non-negative and submodular, the Hill-climbing algorithm provides a (1-1/e)-approximation.

# Spread of Ideas/Innovations in Social Networks

- An idea or innovation appears and it might either die out quickly or spread through the population.
- Examples: the use of smartphones among college students, the adoption of a new drug within the medical profession, or the spread of the message "Drumpf is a liar and a dangerous president" <sup>1</sup>.

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<sup>&</sup>lt;sup>1</sup>Any similarity with fictitious events or characters was purely coincidental >

#### Influence Maximization

#### Natural questions are:

- will the message/innovation spread or die out quickly? See also [5].
- ② can we target a set of users in the network so as to maximize the spread? E.g. we wish to advertise a new smartphone model to a set of "influential" users in the network.

We will deal with the second problem: we wish to find a set of at most k users so as to maximize the spread in the social network.

We need a diffusion model...

### Diffusion Models: Linear Threshold

Given an undirected graph  $G = (V, E)^2$ , weights  $b_{v,w} \ge 0$  for every edge vw such that  $\sum_{w \in \Delta(v)} b_{v,w} \le 1$ ,  $\forall v \in V$ , a set  $A_0 \subseteq V$  of active nodes the diffusion process unfolds as follows:

- **①** for every node v choose  $\theta_v$  uniformly at random from [0,1].
- ② At each step t, t = 1, ..., n let  $S_t$  be the set of nodes v such that

$$\sum_{w \in A_{t-1} \cap \Delta_{V}} b_{v,w} \ge \theta_{v}.$$

Then,  $A_t := A_{t-1} \cup S$ . Stop as soon as  $A_t = A_{t+1}$ .

#### Diffusion Models: Linear Threshold

#### Intuition:

- the threshold  $\theta_{v}$  represents the latent tendency of node v to adopt the innovation (e.g. smartphone) when their neighbors (friends) do.
- $\theta_{v}$ 's are randomly chosen modeling the lack of knowledge of their values. We are in effect averaging over possible values for all nodes.

We shall consider the Independent Cascade Model as well . . .

# Diffusion Models: Independent Cascade

Given an undirected graph G = (V, E), a probability  $p_{v,w}$  for every edge vw and a set  $A_0$  of active nodes, the set of active nodes  $A_t$  at step t is determined as follows:

- when node v first becomes active, is given a single chance to activate each currently inactive neighbor w with probability  $p_{v,w}$  (independently from the past and other edges).
- If v succeeds then w will become active, otherwise v cannot make further attempts to activate w.
- The process runs until  $A_t = A_{t+1}$ .

#### **Definition 4**

Let  $\sigma(A)$  be the expected number of nodes that are active at the end of a diffusion process, given that the initial set of active nodes is A.

#### Theorem 5

For an arbitrary instance of the Independent Cascade Model, the influence function  $\sigma(\cdot)$  is submodular.

#### Theorem 6

For an arbitrary instance of the Linear Threshold Model, the influence function  $\sigma(\cdot)$  is submodular.

# Independent Cascade Model: Submodularity

## Proof of Theorem 5 (Independence Cascade is Submodular).

Let H be the *undirected* graph obtained by sampling each edge vw in G = (V, E) independently, with probability  $p_{vw}$ . Given a set  $A_0$  of active nodes, it holds that a node is active at the end of IC iff it is connected with a node in  $A_0$ .

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Let  $\sigma_H(A)$  be the number of active nodes when  $A=A_0$  are initially active and the graph H is sampled.  $\sigma_H(\cdot)$  is submodular, in that,  $\sigma_H(S)$  is equal to the number of nodes being in the same connected component of S (set cardinality is submodular). Moreover,

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$$\sigma(A) = \sum_{H \in \mathcal{G}_n} Pr(H) \cdot \sigma_H(A),$$

where  $\mathcal{G}_n$  is the set of all graphs on |V|=n nodes. Then,  $\sigma(\cdot)$  is submodular, in that, it is a non-negative linear combination of submodular functions.

#### Linear Threshold Model: Recall

Given an undirected graph G=(V,E), weights  $b_{v,w}\geq 0$  for every edge vw such that  $\sum_{w\in \Delta(v)}b_{v,w}\leq 1,\ \forall v\in V$ , a set  $A_0\subseteq V$  of active nodes the diffusion process unfolds as follows:

- **1** for every node v choose  $\theta_v$  uniformly at random from [0,1].
- ② At each step t, t = 1, ..., n let  $S_t$  be the set of nodes v such that

$$\sum_{w \in A_{t-1} \cap \Delta_v} b_{v,w} \ge \theta_v.$$

Then,  $A_t := A_{t-1} \cup S$ . Stop as soon as  $A_t = A_{t+1}$ .

# Linear Threshold Model: Same argument as IC?

**Exercise**: Let  $X = x_1, \ldots, x_n$  be a set of rational numbers in [0,1]. Let  $\sigma_X(A)$  be the number of active nodes at the end of the LT process (with initial set A) where  $\theta_{v_i} = x_i$ ,  $i = 1, \ldots, n$ . Show that there exists an instance of LT and X such that  $\sigma_X(\cdot)$  is not submodular.

Therefore we cannot use the same argument we used in the previous proof.

# Linear Threshold Model: Submodularity

## Proof of Theorem 6 (Linear Threshold is Submodular).

Let  $A_t$  be the set of nodes being active at step t. To compute the probability that a node v becomes active at step t+1 we can assume that the threshold for v is chosen (randomly) at step t+1. This does not change the outcome of the process (*Principle of Deferred Decisions* [1]).

The prob. that v becomes active at the beginning of step t+1 is then:

$$Pr(v \in A_{t+1} | v \notin A_t) = \frac{\sum_{u \in A_t \setminus A_{t-1}} b_{v,u}}{1 - \sum_{u \in A_{t-1}} b_{v,u}},$$

in that, it must be  $\theta_v \in (\sum_{u \in A_{t-1}} b_{v,u}, \sum_{u \in A_{t-1}} b_{v,u} + \sum_{u \in A_t \setminus A_{t-1}} b_{v,u}].$ 

Let H be the *directed* graph obtained as follows: Each node v in G chooses exactly one node w with probability  $b_{v,w}$  from its neighbors, while it selects no neighbors with probability  $1 - \sum_{w \in \Delta_v} b_{v,w}$ . Such a neighbor becomes its *incoming* edge.

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We consider the following diffusion model: given a set of nodes  $A_0$ , the set  $\bar{A}_t$  of active nodes at step t is given by the set of nodes that are reachable from  $A_0$  (including  $A_0$ ) in at most t steps.

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Let  $\bar{\sigma}_H(A)$  be the number of active nodes at the end of such a process.  $\bar{\sigma}_{H(\cdot)}$  is submodular (set cardinality is submodular) and therefore  $\bar{\sigma}(\cdot)$  is submodular (non-negative linear combination of submodular functions).

Moreover:

$$Pr(v \in \bar{A}_{t+1} | v \notin \bar{A}_t) = \frac{\sum_{u \in \bar{A}_t \setminus \bar{A}_{t-1}} b_{v,u}}{1 - \sum_{u \in \bar{A}_{t-1} b_{v,u}}}.$$

By induction on t, we can therefore prove that

$$Pr(v \in \bar{A}_{t+1}|v \notin \bar{A}_t) = Pr(v \in A_{t+1}|v \notin A_t),$$

for all t. Hence,  $\sigma(\cdot) = \bar{\sigma}(\cdot)$  which proves that  $\sigma(\cdot)$  is submodular.



#### Influence Maximization

- An approximation to the influence maximization problem can be obtained by means of the greedy hill-climbing algorithm in both the IC and LT model.
- The most difficult part is to evaluate the marginal gain  $f(S \cup \{v\} f(S))$ , which in practice is done by running simulations.
- This strategy or similar strategies are used at Facebook, Twitter, etc.

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