# STA 235H - Difference-in-Differences

Fall 2021

McCombs School of Business, UT Austin

# Another identification strategy

• We have seen:

**RCTs** 

Selection on observables

**Natural experiments** 

Difference-in-Differences

# Two wrongs make a right

# Raising the minimum wage

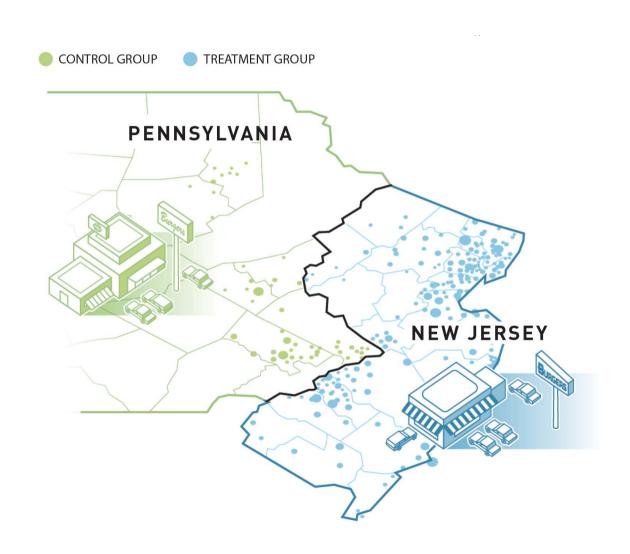
What happens if we raise the minimum wage

Economic theory says there should be fewer jobs

**New Jersey in 1992** 

**\$4.25** → **\$5.05** 

# The setup



#### Before vs After

Avg. # of jobs per fast food restaurant in NJ

New Jersey<sub>before</sub> = 20.44

New Jersey<sub>after</sub> = 21.03

 $\Delta$  = 0.59

Is this a causal effect?

#### Treatment vs Control

Avg. # of jobs per fast food restaurant

Pennsylvania<sub>after</sub> = 21.17

New Jersey<sub>after</sub> = 21.03

 $\Delta = -0.14$ 

Is this a causal effect?

#### **Problems**

**Before vs After** 

Only looking at the treatment group

Impossible to separate changes because of treatment or time

**Treatment vs Control** 

Only looking at post-treatment values

Impossible to separate changes because of treatment or differences in growth



#### Difference-in-Differences

The idea of a DD analysis is to take the within-unit growth...

	Pre mean Post mea		(post - pre)
Control	A (never treated)	<b>B</b> (never treated)	B - A
Treatment	C (not yet treated)	D (treated)	D-C

 $\triangle$  (post – pre) = within-unit growth

#### Difference-in-Differences

... and the across-group growth...

	Pre mean	Post mean	(post - pre)
Control	A (never treated)	<b>B</b> (never treated)	
Treatment	C (not yet treated)	D (treated)	
(treatment - control)	C-A	D - B	

 $\triangle$  (treatment – control) = across-group growth

#### Difference-in-Differences

#### ... and combine them!

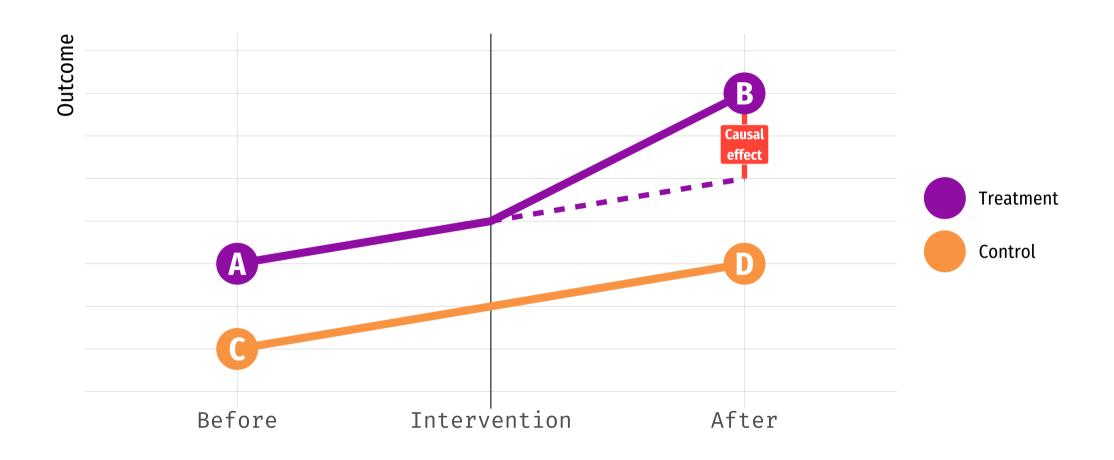
	Pre mean	Post mean	(post - pre)
Control	<b>A</b> (never treated)	<b>B</b> (never treated)	B - A
Treatment	C (not yet treated)	D (treated)	D-C
(treatment - control)	C - A	D - B	(D - C) - (B - A) or (D - B) - (C - A)

 $\triangle$ within units  $^- \triangle$ across groups = Difference-in-differences = causal effect!

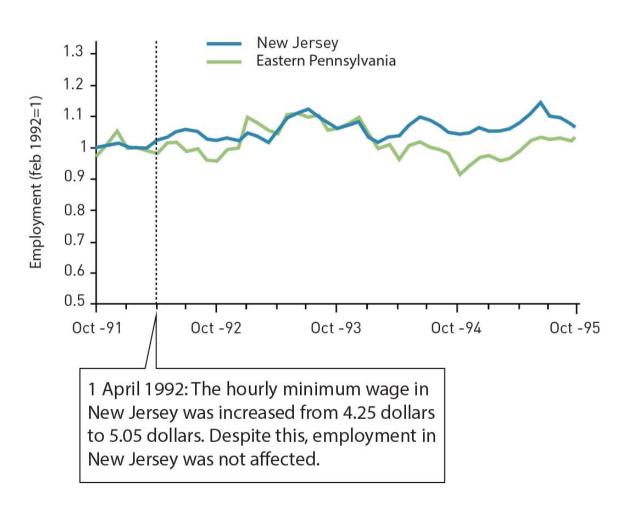
# Coming back to New Jersey

	Pre mean	Post mean	(post - pre)
Pennsylvania	<b>23.33</b> A	<b>21.17</b>	<b>-2.16</b> B - A
New Jersey	<b>20.44</b>	<b>21.03</b>	<b>0.59</b> D - C
<u>(NJ - PA)</u>	<b>-2.89</b> C - A	<b>-0.14</b> D - B	(0.59) - (-2.16) = 2.76

# How does it look in a plot?



# ... And the real plot!



#### Difference-in-Differences in practice

• There's no need to manually estimate all group means..

#### We can use regressions!

• If the two dimensions for our DD are time and treatment.

$$Y_i = eta_0 + eta_1 Treat_i + eta_2 Post_i + eta_3 Treat_i imes Post_i + arepsilon_i$$

where Treat = 1 for the treatment group, and Post = 1 for the after period.

Can you identify the different coefficients?

### Difference-in-Differences in practice

• There's no need to manually estimate all group means...

We can use regressions!

• If the two dimensions for our DD are time and treatment.

$$Y_i = eta_0 + eta_1 Treat_i + eta_2 Post_i + eta_3 Treat_i imes Post_i + arepsilon_i$$

where Treat = 1 for the treatment group, and Post = 1 for the after period.

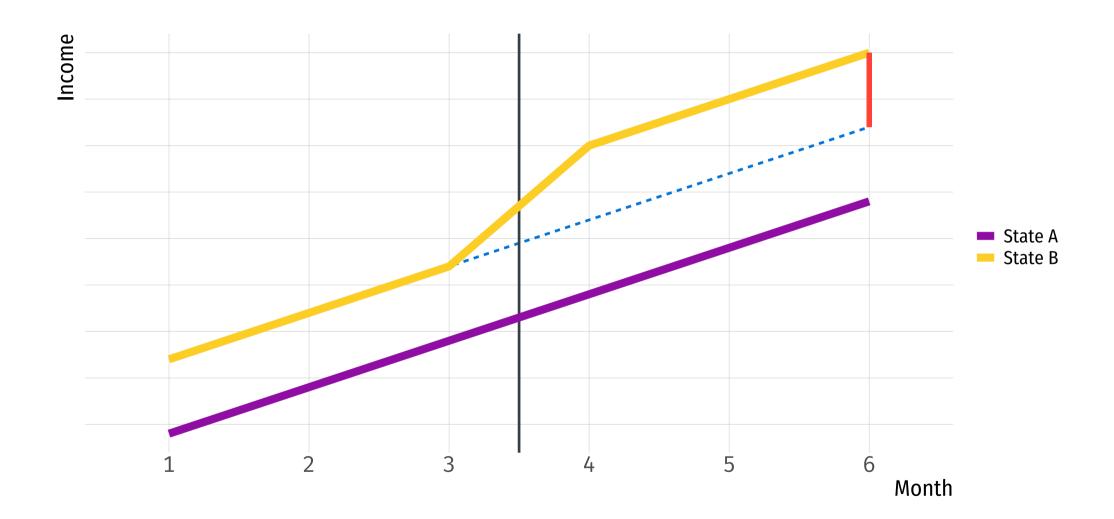
 $\beta_3$  is the causal effect!

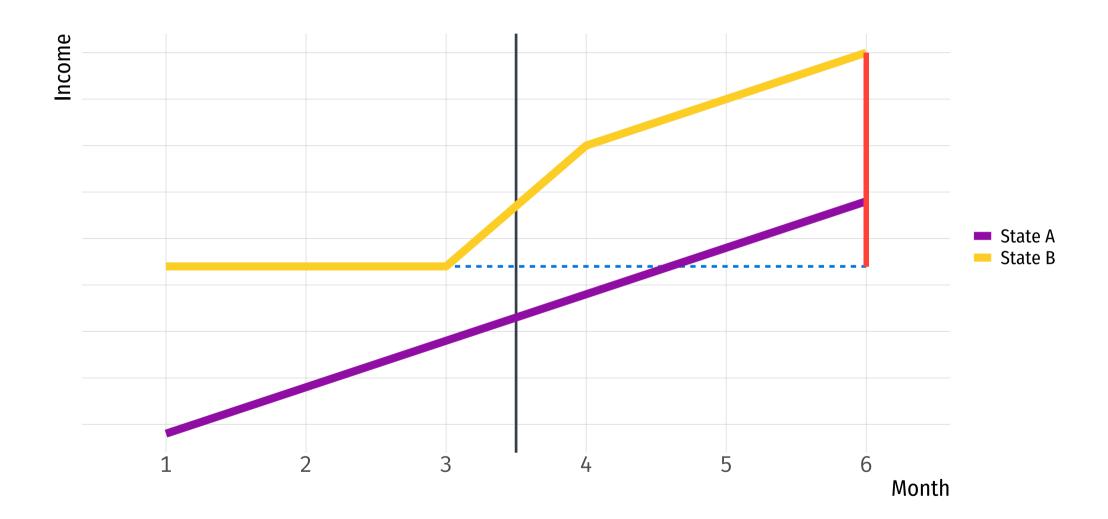
# Diff-in-Diff Assumptions

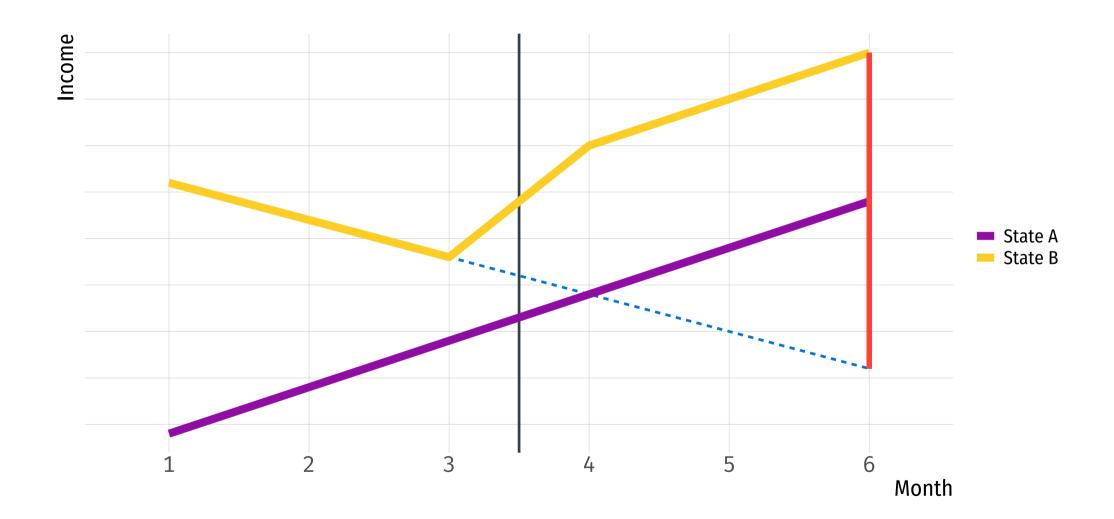
### **Assumptions**

Parallel Trends

In the absence of the intervention, treatment and control group would have changed in the same way



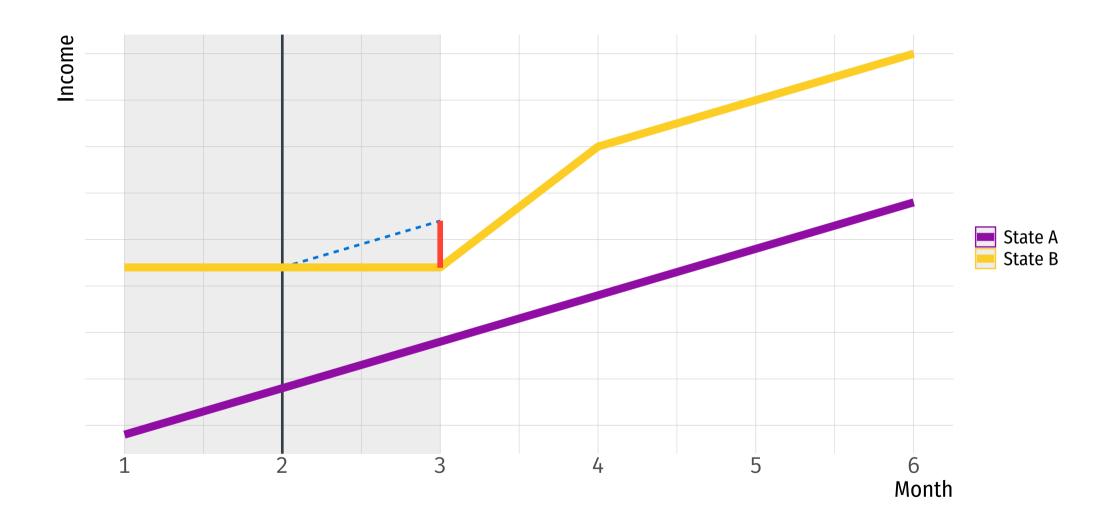


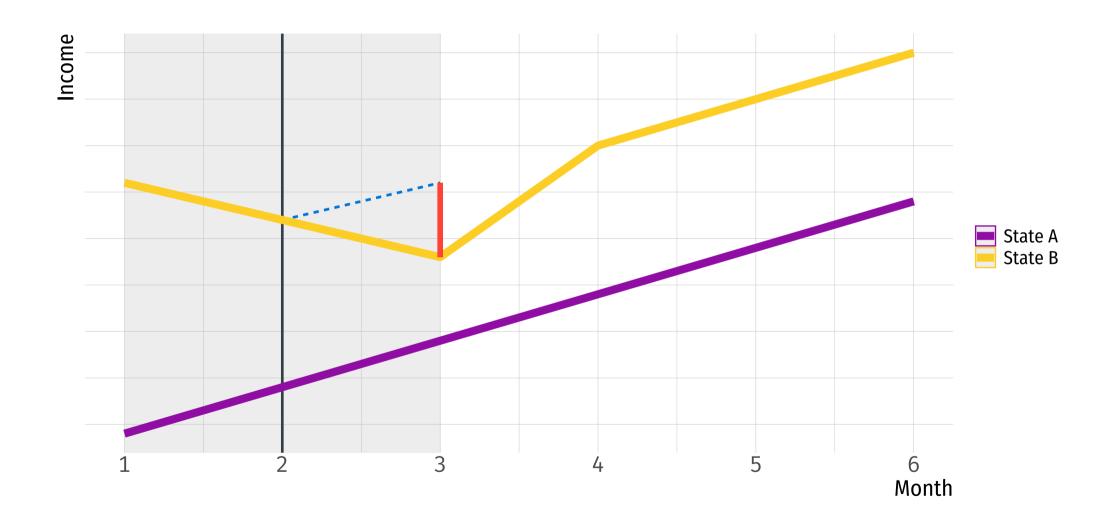


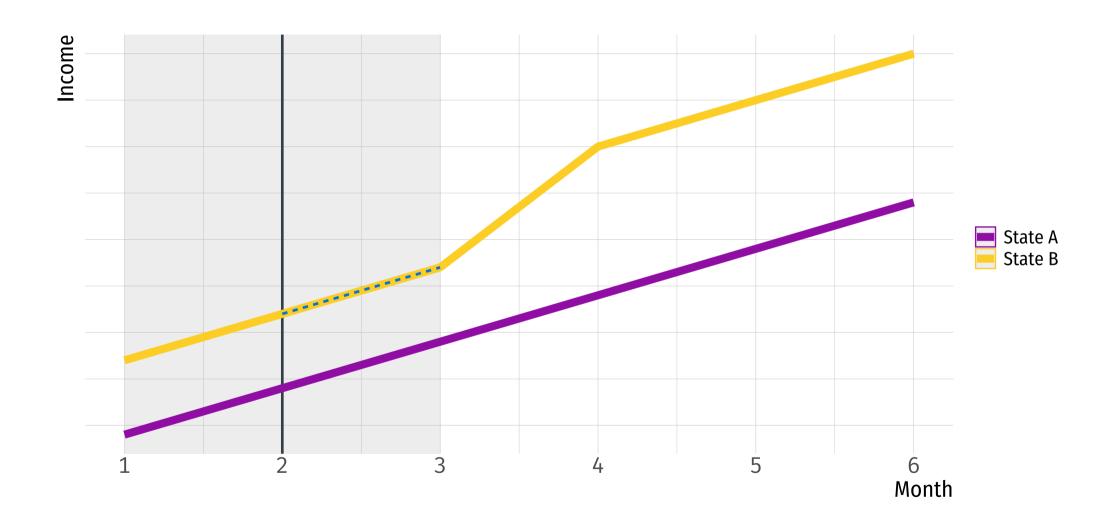
#### **Robustness Check**

Parallel Trends

Check by pretending the treatment happened earlier; if there's an effect, there's likely an underlying trend



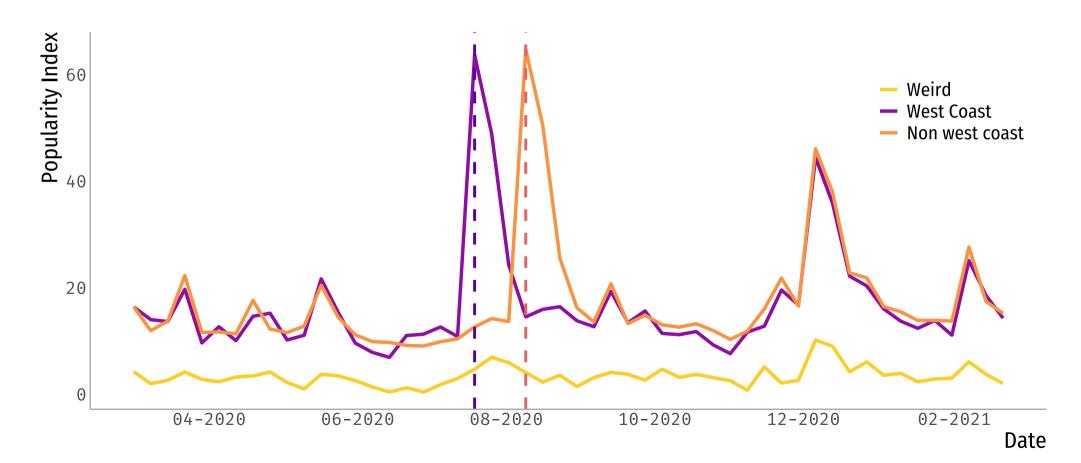




# Let's look at an example

#### Look at what T.S. made me do

• Like in the JITT, we will have data for Taylor Swift's popularity in the past 12 months.



### Staggered treatment adoption

- We have three groups:
  - West Coast: Received the album early because of a glitch.
  - Non west-coast: Received the album a bit later.
  - Weird: Two fictional states that are not connected to the US (independent), and do not get Taylor Swift.
- What are the two dimensions we will leverage here?

Let's go to R

# Takeaway points



- There are other ways to estimate causal effects beyond randomization
- Always be careful of the assumptions.
  - Run robustness checks!
- Don't confuse assignment mechanisms with identification assumptions
  - Note: Assignment mechanisms might make our identification assumption credible, but they are not the same thing!

#### References

- Angrist, J. and S. Pischke. (2015). "Mastering Metrics". Chapter 5.
- Baker, A. (2019). "Difference-in-Differences Methodology".
- Callaway, B. and P. Sant'Anna (2020). "Difference-in-Differences with multiple time periods". *Journal of Econometrics*.
- Heiss, A. (2020). "Program Evaluation for Public Policy". Class 8-9: Diff-in-diff I and II, Course at BYU.