

# STA 235H - Potential Outcomes II

Fall 2022

McCombs School of Business, UT Austin

# Housekeeping

- **Homework 2** is due this Friday
  - Note on Chatter: In Task 2, use *price000s* from 2.2 onwards.
  - Send your questions until **Friday 5.00pm**.
- Remember to send **re-grading requests for Homework 1** until Thursday
- **No OH this Thursday** (changed to Wed and Friday; check OH calendar).

**Homework 3 will be posted this Friday**

(Half the length of a homework)

# Last week

- Finished our chapter on **multiple regression**.
  - **How to handle binary outcomes**: Linear Probability Models.
  - Video posted online about **heteroskedasticity**.
- Introduced **Causal Inference**



# Today



- Continue with **causal inference**:
  - Potential outcomes
  - Ignorability assumption
- **Introduction to Randomized Controlled Trials**

# Before we start, let's check this week's JITT

"You are trying to analyze what variables contribute to someone donating or not to a charity. You are running the following linear probability mode to analyze the association between different covariates and a binary response of whether someone responds with a charitable gift or not."

"The variables used in this model are the following:

- *respond*: Binary variable of whether the person responded with a gift (1) or not (0).
- *mailyear*: number of mailings per year
- *propresp*: response rate to mailings. Continuous variable, measured from 0 to 1.
- *avggift*: average amount of past gifts (in US\$)."

**TRUE OR FALSE:** "For one additional dollar donated in the past, the probability of donating increases by 0.0002, on average, holding other variables constant."

```
Call:
lm_robust(formula = respond ~ mailyear + propresp + avggift,
  data = charity)

Standard error type: HC2

Coefficients:
      Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper DF
(Intercept) -0.1355169  2.294e-02  -5.908  3.742e-09 -1.805e-01 -0.090544 4264
mailyear      0.0600391  1.064e-02   5.642  1.788e-08  3.918e-02  0.080901 4264
propresp      0.8449998  2.430e-02  34.771  1.939e-233  7.974e-01  0.892644 4264
avggift       0.0001718  5.826e-05   2.948  3.214e-03  5.754e-05  0.000286 4264

Multiple R-squared:  0.204 , Adjusted R-squared:  0.2034
F-statistic: 460.5 on 3 and 4264 DF, p-value: < 2.2e-16
```

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**TRUE OR FALSE:** "Holding mailings per year and average past gift constant, increasing the response rate of mailings from 0% to 100% is associated with an average 84 percentage point increase in the probability of donating."

```
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- *propresp*: response rate to mailings. Continuous variable, measured from 0 to 1.
- *avggift*: average amount of past gifts (in US\$)."

**TRUE OR FALSE:** "Holding mailings per year and average past gift constant, a 1% increase in the response rate of mailings is associated with an average 84% increase in the probability of donating."

```
Call:
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  data = charity)

Standard error type: HC2

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# Causal Inference: Terminology and Notation



# Potential Outcomes

- Last week we discussed potential outcomes, (e.g.  $Y_i(1)$  and  $Y_i(0)$ ):

*"The outcome that we would have observed under different scenarios"*

- Potential outcomes are related to your choices/possible conditions:
  - One for each path!
  - Do not confuse them with the **values** that your outcome variable can take.
  - Q: "You have to choose between three portfolios ( $P_1$ ,  $P_2$ ,  $P_3$ ) for investing your money. What are your potential outcomes?"
- Definition of **Individual Causal Effect**:

$$ICE_i = Y_i(1) - Y_i(0)$$

What was the Fundamental Problem of Causal Inference?

# Estimands vs Estimates vs Estimators

## Estimand

A quantity we want to estimate

## Estimator

A rule for calculating an estimate based on data

## Estimate

The result of an estimation

# Estimands vs Estimates vs Estimators

## Estimand

A quantity we want to estimate

E.g.: Population mean

$\mu$

## Estimator

A rule for calculating an estimate based on data

E.g.: Sample mean

$$\frac{1}{n} \sum_i Y_i$$

## Estimate

The result of an estimation

E.g.: Result of the sample mean  
for a given sample  $S$

$\hat{\mu}$

# Estimands vs Estimates vs Estimators



estimand

Ingredients	Method
150g unsalted butter, plus extra for greasing	1. Heat the oven to 160C/140C fan/gas 3. Grease and base line a 1 litre heatproof glass pudding basin and a 450g loaf tin with baking parchment.
150g plain chocolate, broken into pieces	
150g plain flour	
½ tsp baking powder	2. Put the butter and chocolate into a saucepan and melt over a low heat, stirring. When the chocolate has all melted remove from the heat.
½ tsp bicarbonate of soda	
200g light muscovado sugar	
2 large eggs	

estimator



estimate

# Estimands vs Estimates vs Estimators

- Some important **estimands** that we need to keep in mind:

Average Treatment Effect (ATE)

Average Treatment Effect on the Treated (ATT)

Conditional Average Treatment Effect (CATE)

# Estimands vs Estimates vs Estimators

- Some important **estimands** that we need to keep in mind:

$$ATE = E[Y(1) - Y(0)]$$

$$ATT = E[Y(1) - Y(0) | Z = 1]$$

$$CATE = E[Y(1) - Y(0) | X]$$

# Getting around the fundamental problem of causal inference

- Let's go back to our original example: Does a pill help reduce headaches?

i	z	Y	Y(1)	Y(0)	Y(1)-Y(0)
1	0	1	?	1	?
2	1	1	1	?	?
3	1	0	0	?	?
4	0	0	?	0	?
5	0	1	?	1	?
6	1	0	0	?	?

# Getting around the fundamental problem of causal inference

- We have a **missing data problem**

i	z	Y	Y(1)	Y(0)	Y(1)-Y(0)
1	0	1	?	1	?
2	1	1	1	?	?
3	1	0	0	?	?
4	0	0	?	0	?
5	0	1	?	1	?
6	1	0	0	?	?



# Getting around the fundamental problem of causal inference

- Compare those who **took the pill** to the ones **did not take it**.

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2	1	1	1	?	?
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$$\hat{\tau} = \frac{1}{3} \left( \sum_{i \in Z=1} Y_i - \sum_{i \in Z=0} Y_i \right) = -0.333$$

# Getting around the fundamental problem of causal inference

$$\hat{\tau} = \frac{1}{3} \left( \sum_{i \in Z=1} Y_i - \sum_{i \in Z=0} Y_i \right) = -0.333$$

- What is the **estimand**?

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**Average Treatment Effect**

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- What is the **estimator**?

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Difference in sample means

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Difference in sample means

- What is the **estimate** and *how do we interpret it?*



# Getting around the fundamental problem of causal inference

$$\hat{\tau} = \frac{1}{3} \left( \sum_{i \in Z=1} Y_i - \sum_{i \in Z=0} Y_i \right) = -0.333$$

- What is the **estimand**?

Average Treatment Effect

- What is the **estimator**?

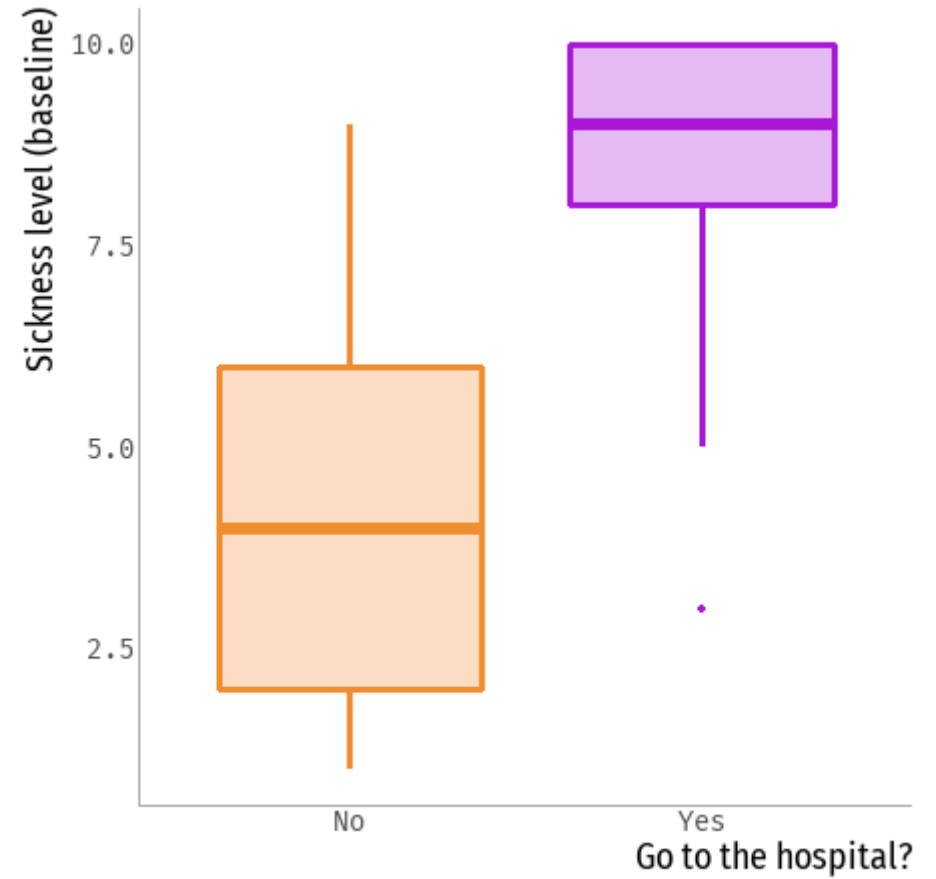
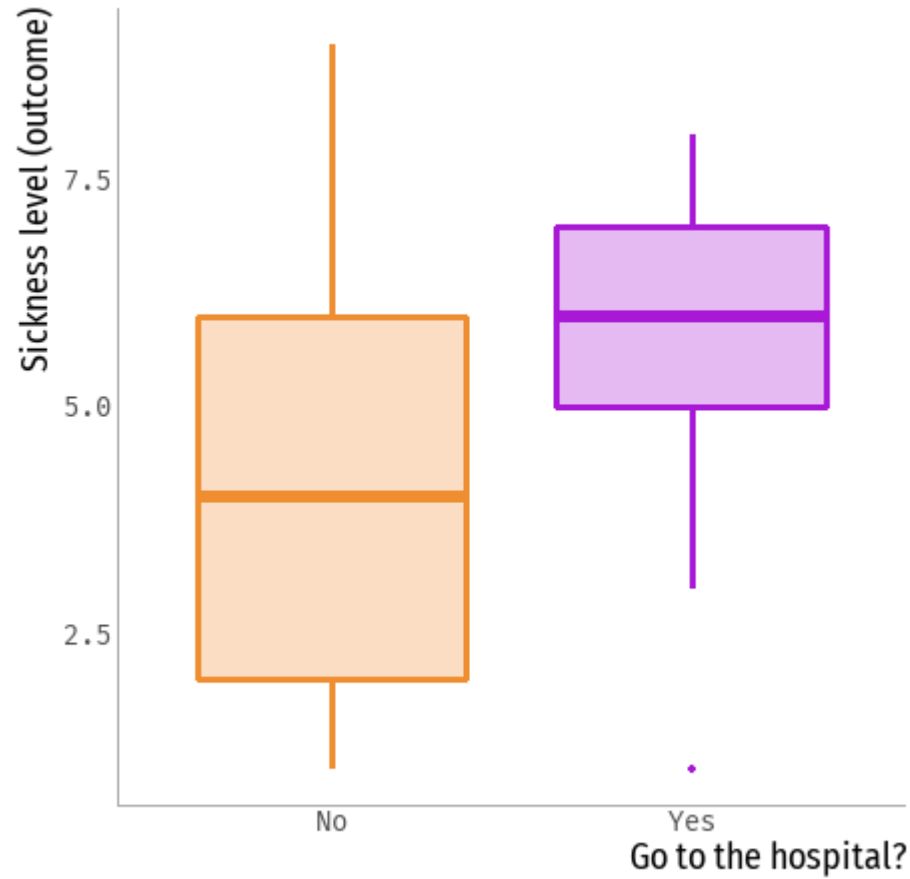
Difference in sample means

- What is the **estimate** and *how do we interpret it*?

33.3 percentage point decrease in probability of having a headache

**What could be the problem with comparing the sample means?**

# Remember our exercise last week!



# Under what assumptions is our estimate causal?

We are using:

$$\hat{\tau} = \frac{1}{3} \left( \sum_{i \in Z=1} Y_i - \sum_{i \in Z=0} Y_i \right)$$

to estimate:

$$\tau = E[Y_i(1) - Y_i(0)]$$

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**Let's do some math**

# Under what assumptions is our estimate causal?

$$\begin{aligned}\tau &= E[Y_i(1) - Y_i(0)] \\ &= E[Y_i(1)] - E[Y_i(0)]\end{aligned}$$

Key assumption:

**Ignorability**

- Ignorability means that the potential outcomes  $Y(0)$  and  $Y(1)$  are independent of the treatment, e.g.  $(Y(0), Y(1)) \perp\!\!\!\perp Z$ .

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  - Remember that if  $A \perp\!\!\!\perp B \rightarrow E[A|B] = E[A]$
  - Remember that if  $Z = 1$ , then  $Y_i = Y_i(1)$ , and if  $Z = 0$ , then  $Y_i = Y_i(0)$

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$$\tau = E[Y_i(1)] - E[Y_i(0)] = E[Y_i(1)|Z = 1] - E[Y_i(0)|Z = 0]$$



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$$\tau = E[Y_i(1)] - E[Y_i(0)] = \underbrace{E[Y_i(1)|Z = 1]}_{\text{Obs. Outcome for T}} - \overbrace{E[Y_i(0)|Z = 0]}^{\text{Obs. Outcome for C}}$$

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# References

- Angrist, J. & S. Pischke. (2015). "Mastering Metrics". *Chapter 1*.
- Cunningham, S. (2021). "Causal Inference: The Mixtape". *Chapter 4: Potential Outcomes Causal Model*.
- Neil, B. (2020). "Introduction to Causal Inference". *Fall 2020 Course*