

# STA 235H - Review Session II

Fall 2022

McCombs School of Business, UT Austin

# Structure

- We will review **causal inference**
  - For questions about regression interpretation, check out **Review Session I**
- We will talk about RCTs, selection on observables, and Diff-in-Diff.
- You will **discuss with a group** and come up with answers. We will discuss them together.

**Participate!**

Even if you make a mistake, everyone can learn from that

**Ask questions!**

You are here on a Friday... take advantage of it :)

# Potential Outcomes Framework

- What is  $Y(0)$ ?
- What is  $Y(1)$ ?
- How do you define Individual Causal Effects? Are they observable?
- What is the difference between ATE, ATT, and ATC? Are these observables?

# Exercise: Marketing campaign

## Context

You are working for a large retail brand and are between two marketing campaigns: One featuring Billie Eilish and another one featuring Ariana Grande. You decide to test the success of this campaign by randomizing these ads on social media (e.g. IG stories), and seeing which one gets the most clicks.

- 1) What is your treatment group and your control group? What is your outcome?
- 2) What is  $Y(0)$  and  $Y(1)$ ?
- 3) How would you estimate a treatment effect in this case?
- 4) Are there potential confounders here?

# Exercise: Rain Barrels

## Context

- The metropolitan Austin area is interested in helping residents become more environmentally conscious, reduce their water consumption, and save money on their monthly water bills.
- To do this, Hays, Comal, Guadalupe, and Travis counties have jointly initiated a new program that provides free rain barrels to families who request them. These barrels collect rain water, and the reclaimed water can be used for non-potable purposes (like watering lawns and gardens). Officials hope that families that use the barrels will rely more on rain water and will subsequently use fewer county water resources, thus saving both the families and the counties money.
- Being evaluation-minded, the counties hired an consultant (you!) before rolling out their program, and you convinced them to fund and run a randomized controlled trial (RCT) during 2021 using a random sample of families within these counties.

# Exercise: Rain Barrels

Your RCT dataset contains the following variables:

- `id`: A unique ID number for each household
- `water_bill`: The family's average monthly water bill, in dollars
- `barrel`: A factor variable showing if the family participated in the program
- `yard_size`: The size of the family's yard, in square feet
- `home_garden`: An character variable showing if the family has a home garden
- `attitude_env`: The family's self-reported attitude toward the environment, on a scale of 1-10 (10 meaning highest regard for the environment)
- `temperature`: The average outside temperature

- 1) What is your treatment group and your control group? What is your outcome?
- 2) How should your balance table look like?
- 3) How would you estimate the treatment effect in this case?

# Exercise: Rain Barrels

These are your results from the RCT:

```
##
## Call:
## lm(formula = water_bill ~ barrel, data = barrels_rct)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -88.239 -21.062  -1.299  20.558  79.191
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   187.869      1.837   102.24  <2e-16 ***
## barrelNo       40.573      2.744    14.78  <2e-16 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 30.3 on 491 degrees of freedom
## Multiple R-squared:  0.308,    Adjusted R-squared:  0.3066
## F-statistic: 218.6 on 1 and 491 DF,  p-value: < 2.2e-16
```

- Interpret the relevant coefficient.



# Exercise: Rain Barrels

## Context

- Imagine you ran your RCT and found that it had a positive effect, so the counties decide to roll it out and offer it to everyone. Note that not everyone had to take it, but they could opt into it if they wanted.

1) Do you think that the effect that we find in the RCT should be the same as the effect for the entire population? (*Hint: Think about generalizability*)

2) Who do you think is more likely to opt into this program?

2) Can we compare people that opt in vs those that don't opt in to get a causal effect? Why or why not?

# Exercise: Rain Barrels

## Context

- You decide to do matching between people that opt-in (treatment group) and those that do not (control group), and match on environmental attitude, temperature, yard size, and home garden.
- 1) Can you estimate a causal effect using your matched sample? Why or why not?
  - 2) What else could you be missing?

# Exercise: Rain Barrels

These are your results from matching:

```
##
## Call:
## lm(formula = water_bill ~ barrel, data = barrels_matched)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -89.16 -17.90  -1.01   20.95   79.76
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)    194.940      1.299   150.03  <2e-16 ***
## barrelNo barrel     34.225      1.838    18.62  <2e-16 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 29.2 on 1008 degrees of freedom
## Multiple R-squared:  0.256,    Adjusted R-squared:  0.2553
## F-statistic: 346.9 on 1 and 1008 DF,  p-value: < 2.2e-16
```

- Interpret the relevant coefficient.

# Exercise: Rain Barrels

## Context

You now realize that there was another neighboring county, Bexar, that implemented this program in 2019, and you have data for all these counties for the period 2018-2019.

You think this would be a great setup for a Diff-in-Diff analysis!

- 1) What would your treatment group be? And your control group?
- 2) What two variables would you need to create and how would you do it?

# Exercise: Rain Barrels

These are your results from diff-in-diff:

```
##  
## Call:  
## lm(formula = water_bill ~ treat * post, data = barrels_dd)  
##  
## Residuals:  
##      Min       1Q   Median       3Q      Max   
## -93.762 -20.587  -0.663   21.630   79.809   
##  
## Coefficients:  
##              Estimate Std. Error t value Pr(>|t|)      
## (Intercept)   224.800      1.082  207.668  <2e-16 ***  
## treat          22.155      1.531   14.472  <2e-16 ***  
## post           15.012      1.531    9.806  <2e-16 ***  
## treat:post     44.467      2.165   20.539  <2e-16 ***  
## ---  
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1  
##  
## Residual standard error: 29.37 on 2940 degrees of freedom  
## Multiple R-squared:  0.5279,    Adjusted R-squared:  0.5274   
## F-statistic: 1096 on 3 and 2940 DF,  p-value: < 2.2e-16
```

- Interpret the relevant coefficient.

