

STA 235 - Binary Outcomes

Spring 2021

McCombs School of Business, UT Austin

Binary Outcomes

- So far, outcome has been a **continuous variable**.

What if the outcome is binary?



What can we do?

How to handle binary outcomes?

Linear Probability Model

Logistic Regression

Linear Probability Models (LPM)

- Just the same as the **multiple regression models** we've been seeing.

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \dots + \beta_p X_p + \varepsilon$$

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$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \dots + \beta_p X_p + \varepsilon$$

- But now $Y \in \{0, 1\}$

How to interpret an LPM?

- $\hat{\beta}$'s interpreted as **change in probability**

$$\begin{aligned} E[Y|X_1, \dots, X_P] &= Pr(Y = 0|X_1, \dots, X_p) \cdot 0 + Pr(Y = 1|X_1, \dots, X_p) \cdot 1 \\ &= Pr(Y = 1|X_1, \dots, X_p) \end{aligned}$$

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- Example:

$$Pass = \beta_0 + \beta_1 \cdot Study + \varepsilon$$

- $\hat{\beta}_1$ is the estimated change in probability of passing STA 235 if I study one more hour.

Let's look at an example

- Home Mortgage Disclosure Act Data (HMDA) from the **AER** package

```
##      deny pirat hirat      lvrat chist mhist phist unemp selfemp insurance condominium
## 1      no 0.221 0.221 0.80000000      5      2      no   3.9        no          no          no
## 2      no 0.265 0.265 0.9218750      2      2      no   3.2        no          no          no
## 3      no 0.372 0.248 0.9203980      1      2      no   3.2        no          no          no
## 4      no 0.320 0.250 0.8604651      1      2      no   4.3        no          no          no
## 5      no 0.360 0.350 0.60000000      1      1      no   3.2        no          no          no
## 6      no 0.240 0.170 0.5105263      1      1      no   3.9        no          no          no
##      afam single hschool
## 1      no      no      yes
## 2      no      yes      yes
## 3      no      no      yes
## 4      no      no      yes
## 5      no      no      yes
## 6      no      no      yes
```

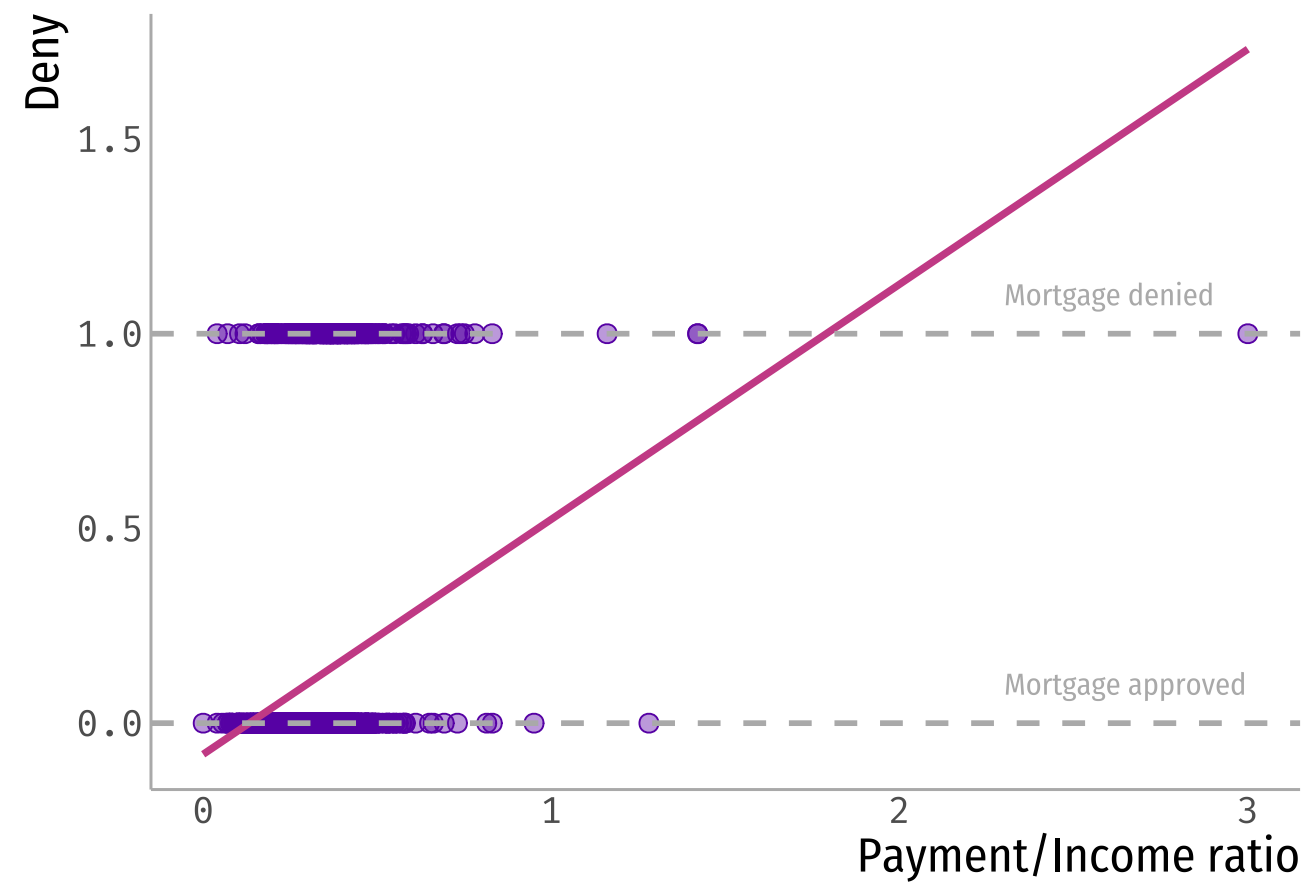
Probability of someone getting a mortgage loan denied?

- Getting mortgage denied (1) based on payments to income ratio (`pirat`)

```
hmda$deny = as.numeric(hmda$deny) - 1
summary(lm(deny ~ pirat, data = hmda))
```

```
##
## Call:
## lm(formula = deny ~ pirat, data = hmda)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -0.73070 -0.13736 -0.11322 -0.07097  1.05577
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept) -0.07991    0.02116  -3.777 0.000163 ***
## pirat        0.60353    0.06084   9.920 < 2e-16 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.3183 on 2378 degrees of freedom
## Multiple R-squared:  0.03974,    Adjusted R-squared:  0.03933
## F-statistic: 98.41 on 1 and 2378 DF,  p-value: < 2.2e-16
```

How does this LPM look?



Issues with an LPM?

- **Main problems:**
 - Non-normality of the error term
 - Heteroskedasticity
 - Predictions can be outside $[0,1]$
 - LPM imposes linearity assumption

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- **Main problems:**
 - Non-normality of the error term → **Hypothesis testing**
 - Heteroskedasticity → **Validity of SE**
 - Predictions can be outside $[0,1]$ → **Issues for prediction**
 - LPM imposes linearity assumption → **Too strict?**

Are there solutions?



- **Don't use small samples:** With the CLT, non-normality shouldn't matter much.
- **Saturate your model:** In a fully saturated model (i.e. include dummies and interactions), CEF is linear.
- **Use robust standard errors:** Package `estimatr` in R is great!
- **Not appropriate for prediction**

Run again with robust standard errors

```
library(estimatr)

model1 <- lm(deny ~ pirat, data = hmda)
model2 <- estimatr::lm_robust(deny ~ pirat, data = hmda)
```

	Model 1	Model 2
(Intercept)	-0.080***	-0.080**
	(0.021)	(0.035)
pirat	0.604***	0.604***
	(0.061)	(0.107)
R2	0.040	0.040
R2 Adj.	0.039	0.039
se_type		HC2
* p < 0.1, ** p < 0.05, *** p < 0.01		

- The default is the Bell-McCaffrey adjustment, a bias-reduced version of "robust" SE.

Let's include more covariates

```
model3 <- estimatr::lm_robust(deny ~ pirat + factor(afam), data = hmda)
```

	Model 1	Model 2	Model 3
(Intercept)	-0.080***	-0.080**	-0.091***
	(0.021)	(0.035)	(0.031)
pirat	0.604***	0.604***	0.559***
	(0.061)	(0.107)	(0.095)
factor(afam)yes			0.177***
			(0.025)
R2	0.040	0.040	0.076
R2 Adj.	0.039	0.039	0.075
se_type		HC2	HC2
* p < 0.1, ** p < 0.05, *** p < 0.01			

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- Can you interpret these parameters? Do they make sense?

Logistic Regression

- Typically used in the context of binary outcomes (*Probit is another popular one*)
- **Nonlinear function** to model the conditional probability function of a binary outcome.

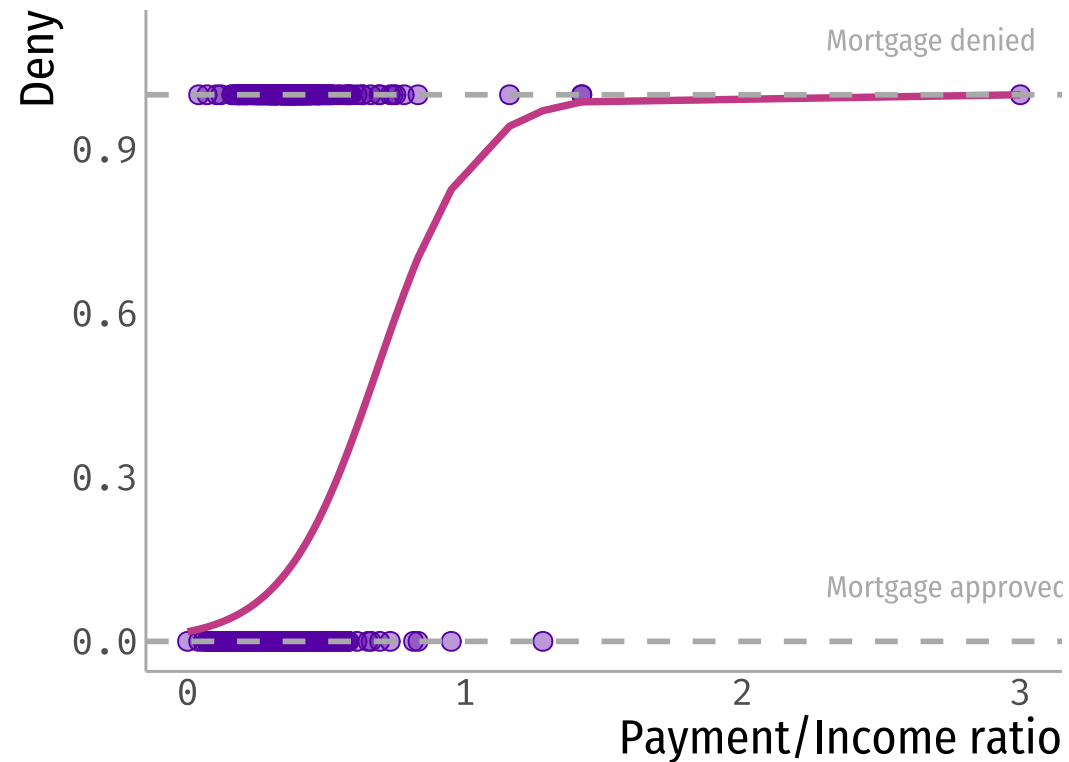
$$Pr(Y = 1|X_1, \dots, X_p) = F(\beta_0 + \beta_1 X_1 + \dots + \beta_p X_p)$$

Where in a **logistic regression**: $F(x) = \frac{1}{1+\exp(-x)}$

- In the LPM, $F(x) = x$

How does this look in a plot?

```
logit1 <- glm(deny ~ pirat, family = binomial(link = "logit"),  
              data = hmda)  
  
prob <- predict(logit1, type = "response") # probabilities
```



How to interpret the coefficients?

```
summary(glm(deny ~ pirat + factor(afam), family = binomial(link = "logit"),
            data = hmدا))
```

```
##
## Call:
## glm(formula = deny ~ pirat + factor(afam), family = binomial(link = "logit"),
##      data = hmدا)
##
## Deviance Residuals:
##      Min       1Q   Median       3Q      Max
## -2.3709  -0.4732  -0.4219  -0.3556   2.8038
##
## Coefficients:
##              Estimate Std. Error z value Pr(>|z|)
## (Intercept)    -4.1256     0.2684 -15.370 < 2e-16 ***
## pirat           5.3704     0.7283   7.374 1.66e-13 ***
## factor(afam)yes  1.2728     0.1462   8.706 < 2e-16 ***
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##      Null deviance: 1744.2  on 2379  degrees of freedom
## Residual deviance: 1591.4  on 2377  degrees of freedom
## AIC: 1597.4
##
## Number of Fisher Scoring iterations: 5
```

How to interpret the coefficients? (cont.)

- **No easy way!**

- An **odd** is the probability of success over probability of failure: $\frac{p}{1-p}$
- An **odds ratio** is the odds for scenario 1 over the odds for scenario 2: $\frac{p_1}{1-p_1} \cdot \frac{1-p_2}{p_2}$

How to interpret the coefficients? (cont.)

- **No easy way!**

- An **odd** is the probability of success over probability of failure: $\frac{p}{1-p}$
- An **odds ratio** is the odds for scenario 1 over the odds for scenario 2: $\frac{p_1}{1-p_1} \cdot \frac{1-p_2}{p_2}$
- Coefficients in the output are **log odds ratio**:

$$\log\left(\frac{p}{1-p}\right) = \beta_0 + \beta_1 X_1 + \dots + \beta_p X_p$$

- $(\exp(\beta_1) - 1) \cdot 100\%$ is the expected increase in the odds of $Y = 1$ for a one unit increase of X_1 .

How to interpret the coefficients? (cont.)

- Let's go back to our example:

```
glm(deny ~ pirat + factor(afam), family = binomial(link = "logit"),  
    data = hmda)
```

```
##  
## Call:  glm(formula = deny ~ pirat + factor(afam), family = binomial(link = "logit"),  
##       data = hmda)  
##  
## Coefficients:  
##      (Intercept)          pirat  factor(afam)yes  
##          -4.126           5.370             1.273  
##  
## Degrees of Freedom: 2379 Total (i.e. Null);  2377 Residual  
## Null Deviance:      1744  
## Residual Deviance: 1591    AIC: 1597
```

- $(\exp(1.27) - 1) \cdot 100\% = 257\%$ more likely to be denied a mortgage if you are African American, holding payments to income ratio constant.

How to interpret the coefficients? (cont.)

- Let's look at **probabilities**
- E.g. Choose coefficient of interest, and fix the other variables to their mean or mode:

```
logit1 <- glm(deny ~ pirat + factor(afam), family = binomial(link = "logit"),
              data = hmدا)

predictions_afam <- predict(logit1, newdata = data.frame("afam" = c("no", "yes"),
                                                         "pirat" = c(mean(hmدا$pirat), mean(hmدا$pirat))),
                             type = "response")

predictions_afam
```

```
##           1           2
## 0.08714775 0.25422824
```

How to interpret the coefficients? (cont.)

- Let's look at **probabilities**
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                                                         "pirat" = c(mean(hmدا$pirat), mean(hmدا$pirat))),
                             type = "response")

predictions_afam
```

```
##           1           2
## 0.08714775 0.25422824
```

```
diff(predictions_afam)
```

```
##           2
## 0.1670805
```

- Remember that for the LPM model, $\hat{\beta}_{afam} = 0.177$

Wrapping things up: Which one do we choose?

- Both logit and LPM have **pros and cons**.
- A lot of the time, **depends on what you want to do**.



Wrapping things up: Which one did you choose?

	LPM for prediction	
	no	yes
LPM for explanation		
no	12	4
yes	12	5

Wrapping things up: Which one do we choose? (cont.)

LPM

Pros:

- Simplicity
- Interpretability

Cons:

- Cannot be used for prediction
- Heteroskedasticity

Logit

Pros:

- Bounded probabilities
- Flexibility

Cons:

- Log odds ratio
- Doesn't play well with FE

Main takeaway points



- LPM and Logistic Regression can **both be useful** depending on the context.
- **Be careful** with the interpretation!
- Remember to always **plot** your data.

Next week

- We start with:

Causal Inference

- Homework 1 will be **posted today**.
 - Start early!
- **Readings for next week** are also posted on the website.

References

- Hanck, C. et al. (2020). "Econometrics with R". *Regression with a Binary Dependent Variable*
- James, G. et al. (2017). "Introduction to Statistical Learning with Applications in R". *Chapter 4.3*
- Grace-Martin, K. (2018). "Why logistic regression for binary responses?"
- Bellemare, M. (2013) "A Rant on Estimation with Binary Dependent Variables (Technical)"