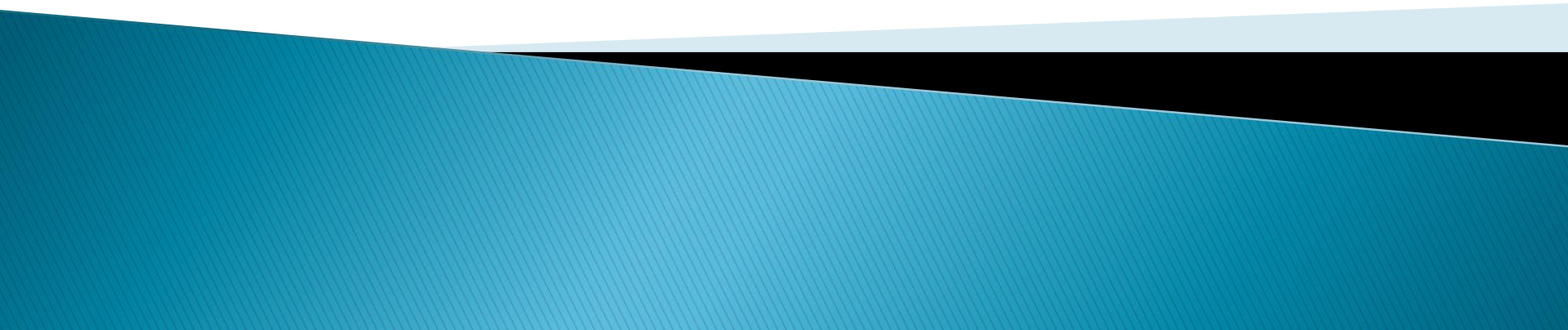


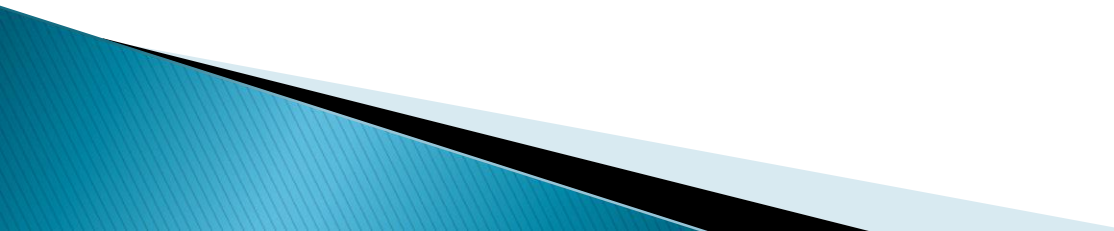
# The Battle of neighbourhoods

NEW RESTAURANT IN BERLIN, GERMANY

AUTHOR – VENKAT



# Table of contents

- ▶ Introduction Section
    - The “Business Problem” for the project team to address the problem
  - ▶ Methodology Selection
    - Execute data processing, Data Analysis, Machine Learning used
  - ▶ Results
  - ▶ Discussion
  - ▶ Conclusion
- 

# Introduction Section

- Alexanderplatz, Berlin location in Germany for review
- Optimum location for new restaurant business

## Business Problem –

1. Choice of neighborhood to start the new restaurant  
– Italian cuisine in Alexandra platz
2. Low competition
3. High demand
4. Choice of menu

## Success Criteria –

Neighborhood addressing the business problem



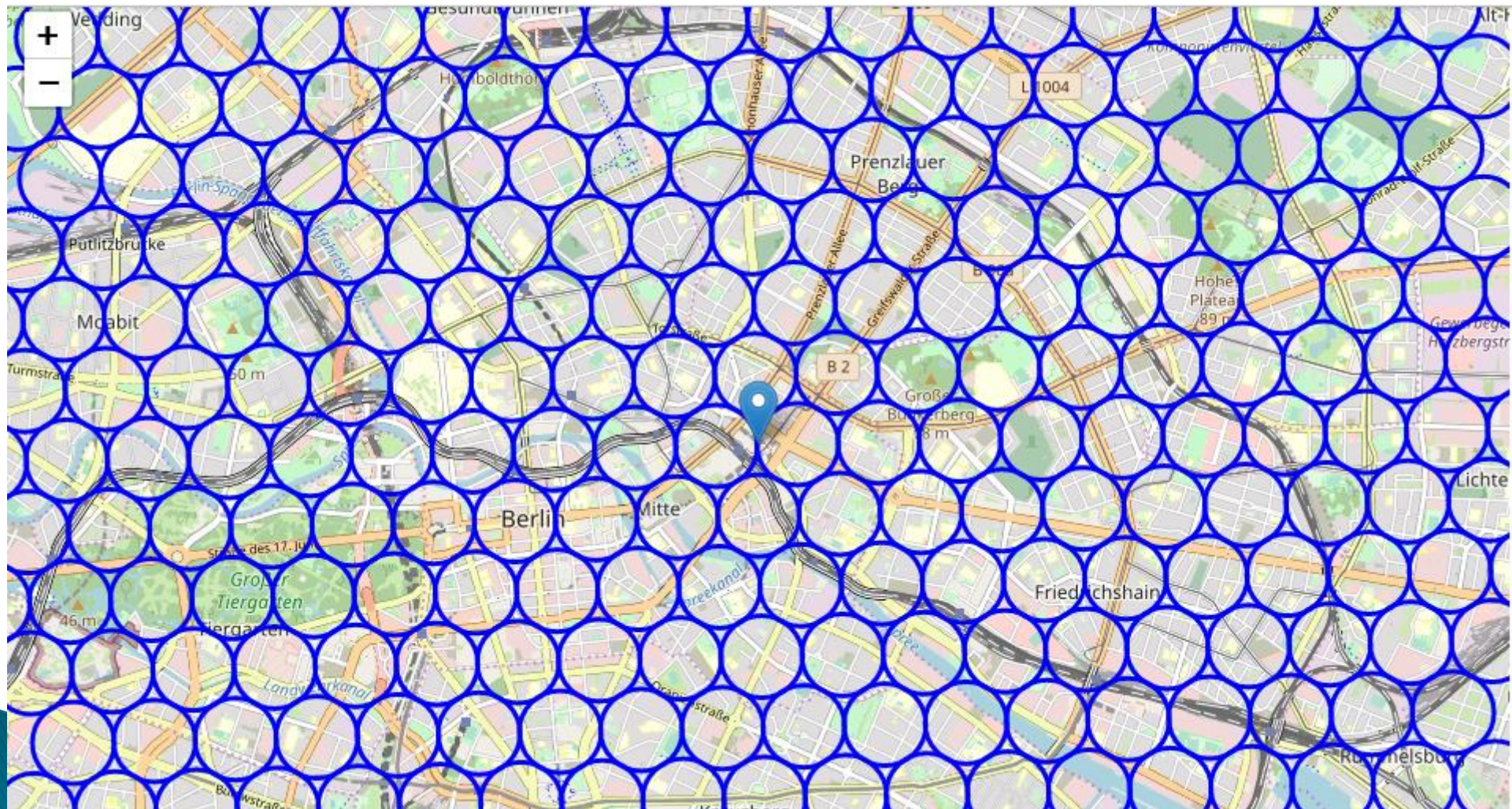
# Introductory section Data Gathering...

- Creating a grid area around 6KM in from Alexanderplatz would visualize the existing restaurants/ hotels
- Designated neighbour hood will be defined as circular areas with a radius of 300 meters, so our neighbour hood centre will be 600 meters apart
- To accurately calculate distances we need to create our grid of locations in Cartesian 2D coordinate system which allows us to calculate distances in meters (not in latitude/longitude degrees). Then we'll project those coordinates back to latitude/longitude degrees to be shown on Folium map. So let's create functions to convert between WGS84 spherical coordinate system (latitude/longitude degrees) and UTM Cartesian coordinate system (X/Y coordinates in meters)

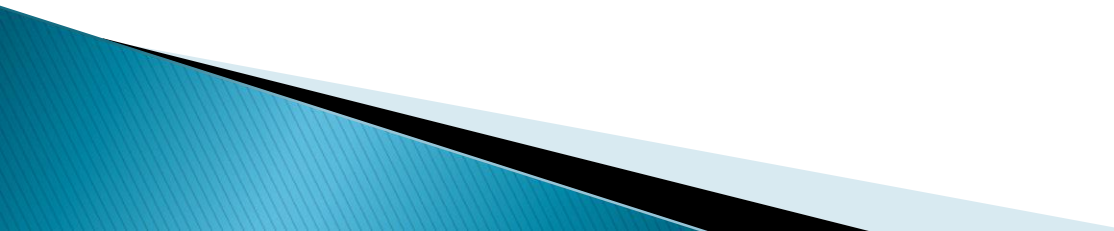


# Continues..

- Neighbor hoods within 6KM distance from Alexanderplatz, Berling as below



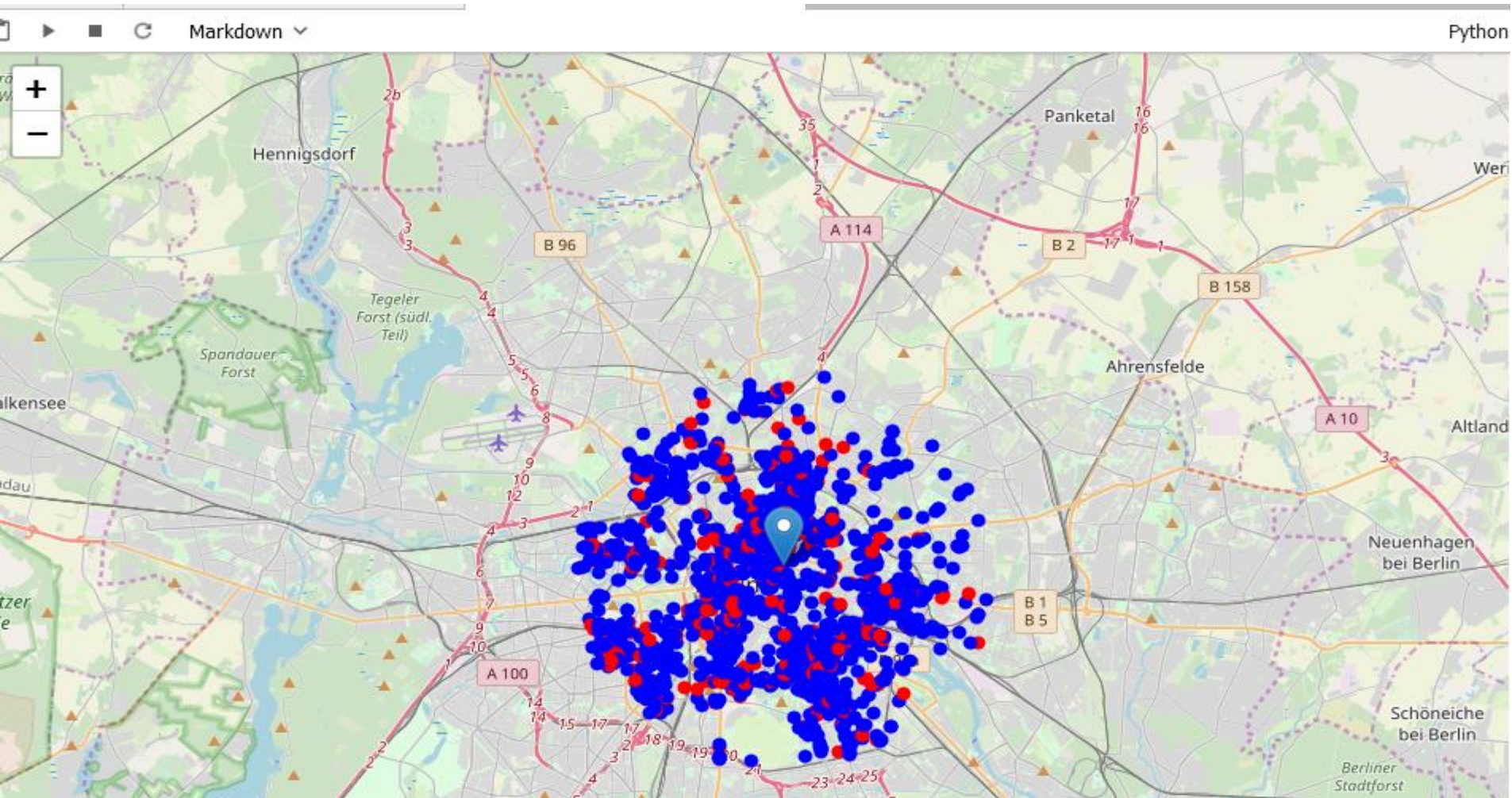
# Continues..

- Use Google maps API to get the address of the appropriate location
  - Use Foursquare API to get info on restaurants in each neighbor hood
  - Filter only the restaurants which are with Italian cuisine
  - Pick all the Italian restaurants with in 6KM's from Alexanderplatz and identifying the exact vicinity of the restaurants in the neighborhood
- 

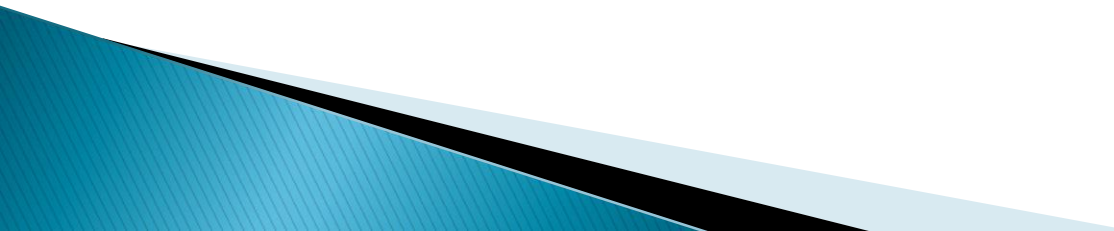


# Continues..

- Italian cuisine restaurant with BLUE color and the rest are with blue colour



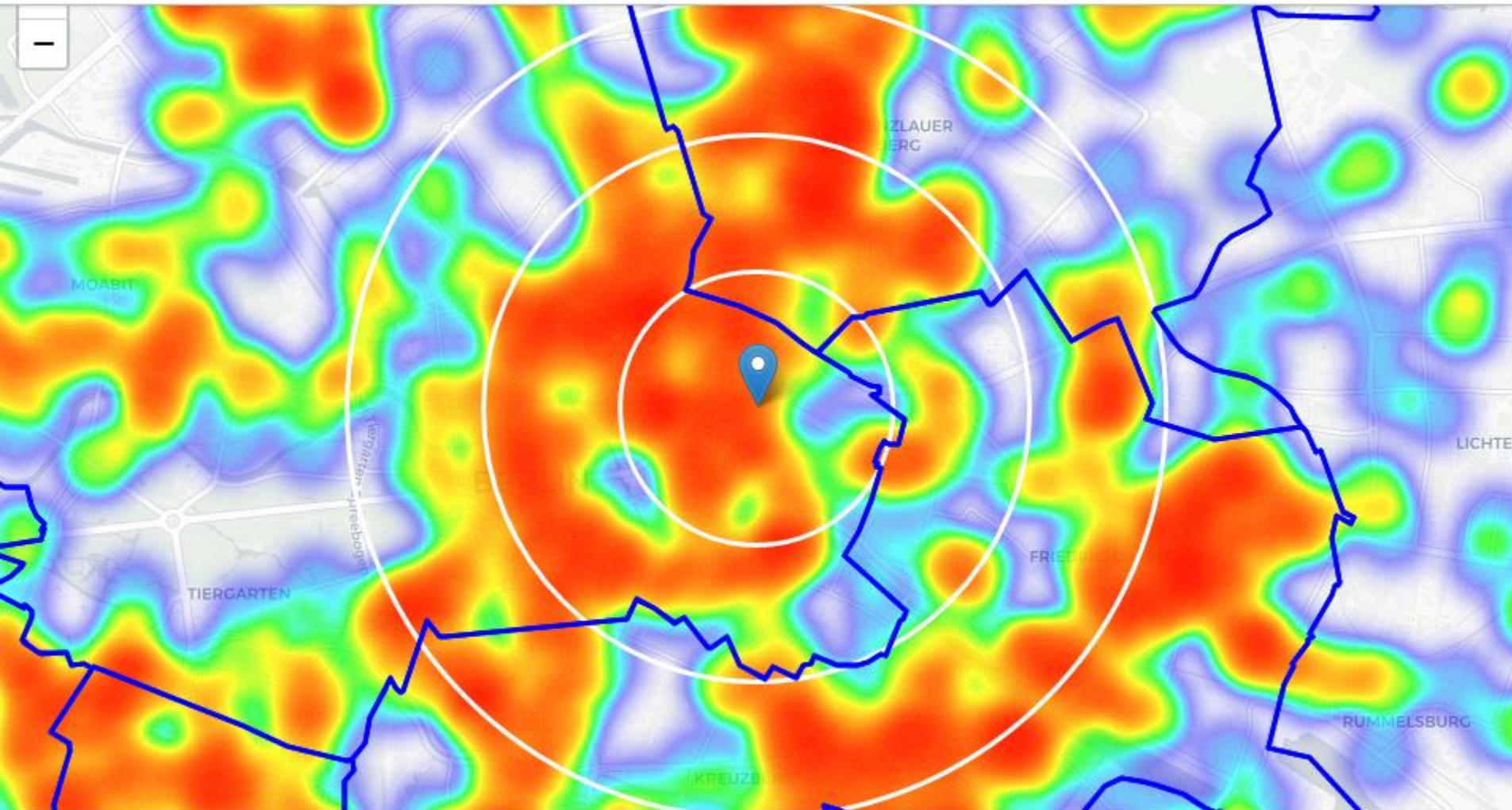
# Methodology Selection

- ▶ In this project we will direct our efforts on detecting areas of Berlin that have low restaurant density, particularly those with low number of Italian restaurants. We will limit our analysis to area ~6km around city centre.
  - ▶ **First step** collect the required data: location and type (category) of every restaurant within 6km from Berlin centre (Alexanderplatz) and identify Italian restaurants using Foursquare categorization.
  - ▶ **Second step** Calculation and exploration of restaurant density across different areas of Berlin – Use heatmaps to identify a few promising areas close to centre with low number of restaurants in general (and no Italian restaurants in vicinity) and focus our attention on those areas.
  - ▶ **Third step** Focus on most promising areas and within those create clusters of locations that meet some basic requirements established in discussion with stakeholders. Considering the locations with not more than 2 restaurants in radius of 250 meters and locations without Italian restaurants in radius of 400 meters. Publishing the map of all such locations but also create clusters (using k-means clustering) of those locations to identify general zones / neighbourhoods / addresses which should be a starting point for final 'street level' exploration and search for optimal venue location by stakeholders.
- 



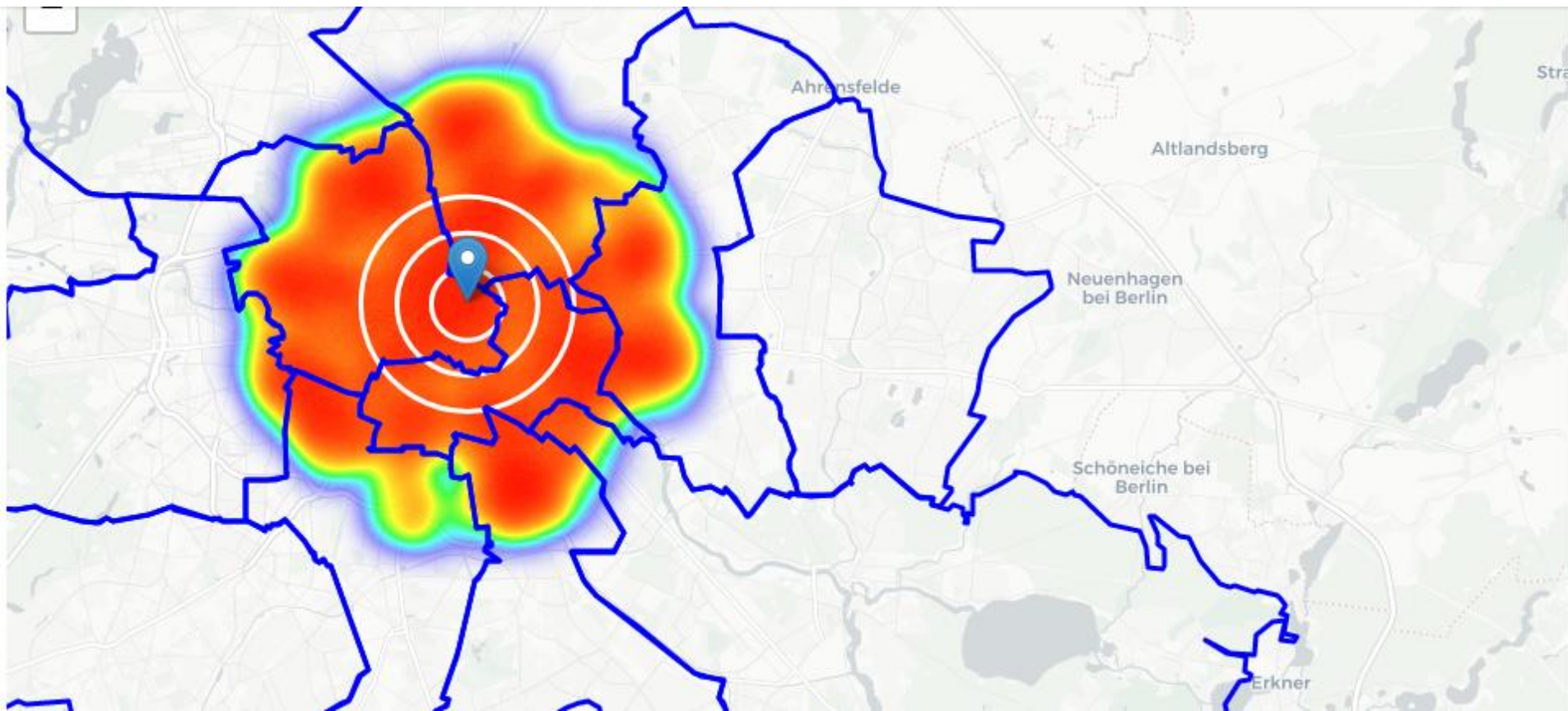
# Cont.. Graphical Coordinates of data

- ▶ Average Italian restaurant can be found within ~500m from every area centre candidate. That's fairly close, so we need to filter our areas carefully!
- ▶ Let's create a map showing heatmap / density of restaurants and try to extract some meaningful info from that. Also, let's show borders of Berlin boroughs on our map and a few circles indicating distance of 1km, 2km and 3km from Alexanderplatz.



# Cont.. Graphical Coordinates of data

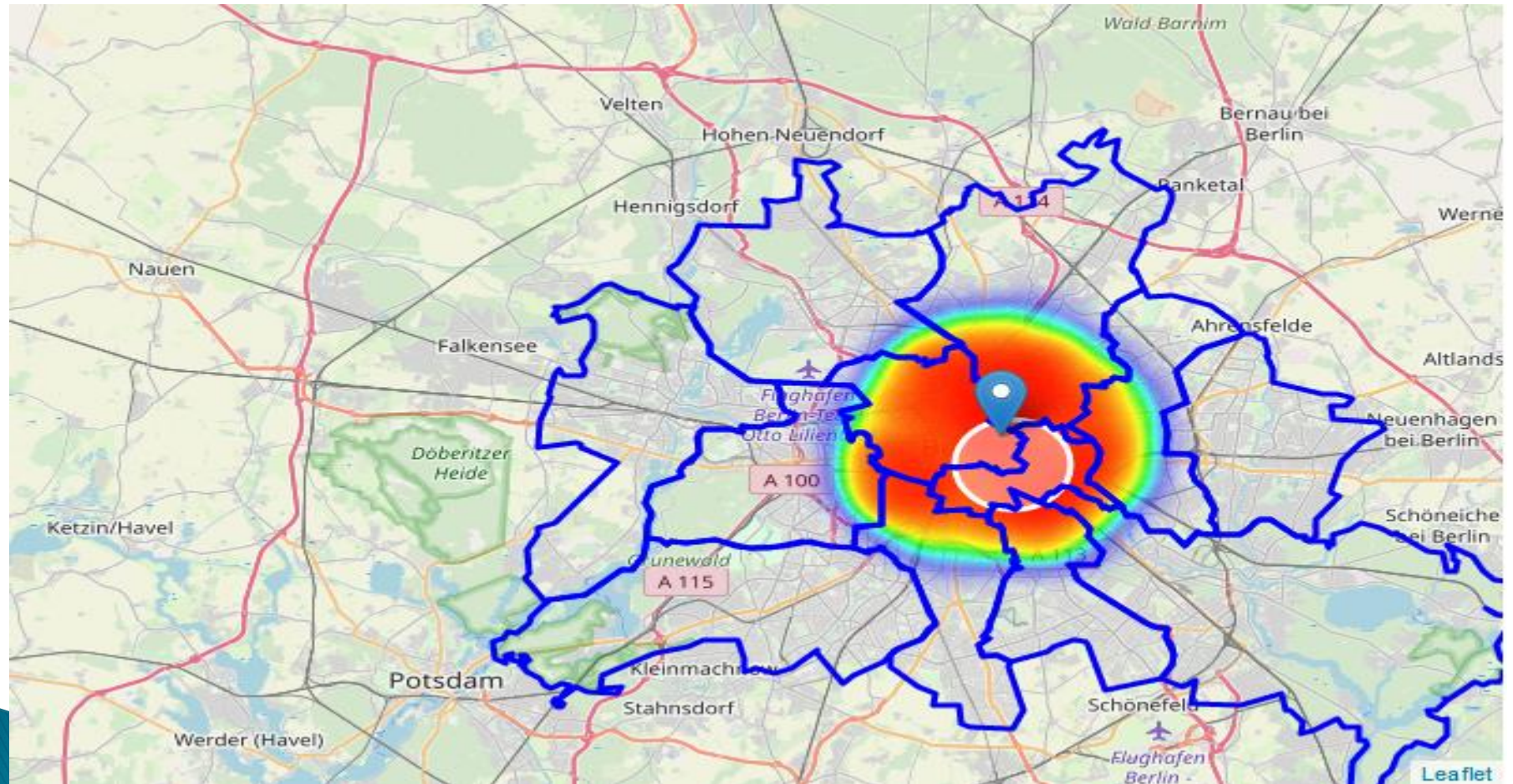
- ▶ Below heatmap showing the density of restaurants.
- ▶ Borders of Berlin boroughs on the below map and a few circles indicating distance of 1km, 2km and 3km from Alexanderplatz





# Cont.. Graphical Coordinates of data

- ▶ Narrow the region of interest, which will include low-restaurant-count parts of Kreuzberg and Friedrichshain closest to Alexanderplatz





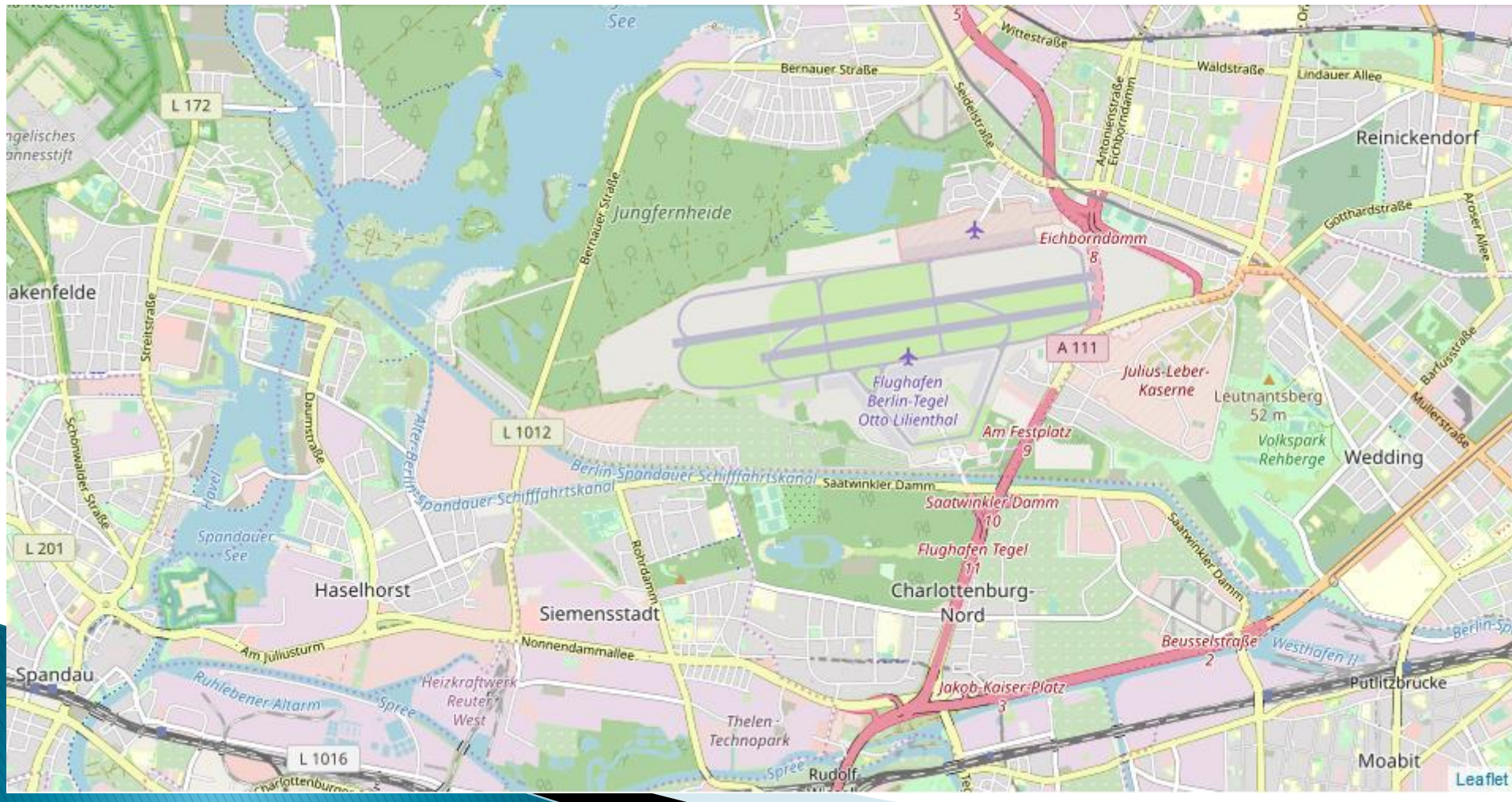
# Cont.. Instance of data

- ▶ Number of restaurants in vicinity with in the radius of 250 meters and distance to closest Italian restaurant

	Latitude	Longitude	X	Y	Restaurants nearby	Distance to Italian restaurant
0	52.486060	13.421133	392791.280176	5.816273e+06	9	158.565914
1	52.486080	13.422605	392891.280176	5.816273e+06	9	180.522171
2	52.486730	13.413009	392241.280176	5.816360e+06	0	523.935806
3	52.486750	13.414481	392341.280176	5.816360e+06	0	468.257436
4	52.486769	13.415953	392441.280176	5.816360e+06	0	369.743331
5	52.486789	13.417425	392541.280176	5.816360e+06	3	272.314591
6	52.486809	13.418897	392641.280176	5.816360e+06	6	177.764848
7	52.486829	13.420369	392741.280176	5.816360e+06	8	95.107551
8	52.486848	13.421841	392841.280176	5.816360e+06	9	80.563958
9	52.486868	13.423314	392941.280176	5.816360e+06	14	154.711526

# Results

- Created 15 addresses representing centres of zones containing locations with low number of restaurants and no Italian restaurants nearby, all zones being fairly close to city centre (all less than 4km from Alexanderplatz, and about half of those less than 2km from Alexanderplatz). Although zones are shown on map with a radius of ~500 meters (green circles), their shape is actually very irregular and their centres/addresses should be considered only as a starting point for exploring area neighborhoods in search for potential restaurant locations. Most of the zones are located in Kreuzberg and Friedrichshain boroughs, which we have identified as interesting due to being popular with tourists, fairly close to city centre and well connected by public transport.





# Discussion

- Scope to explore cuisines of various cities in Berlin, Germany
- In Alexanderplatz, cuisines of many countries are part of their menu. Risk can be taken with great menu on board. It reflects that people love to explore different cuisines of various countries
- Scope to increase farmer markets in Alexanderplatz, Berlin





# Conclusion

- Analysis is performed on the limited data
- Re-run the program with different information
- Kreuzberg and Friedrichshain also have good number of restaurants which can be explored
- As per the neighborhood or restaurant type mentioned like Indian restaurant, analysis can be performed to validate. Venue with low risk and competition can be identified

