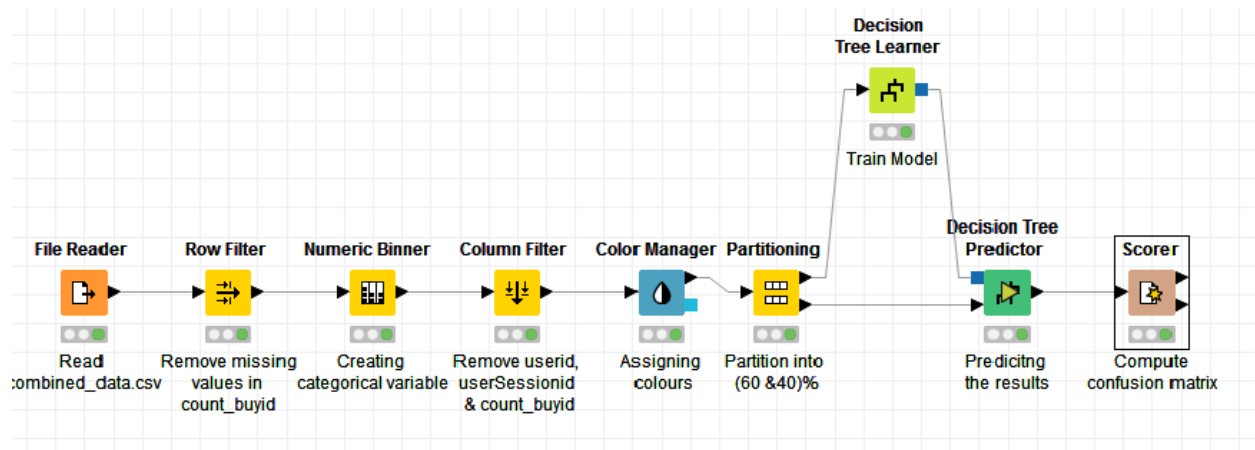


Analysis Conclusions

The final KNIME workflow is shown below:



What makes a HighRoller vs. a PennyPincher?

The user_type who buy more items like the iphone users are HighRollers. The user_type who tend to not purchase or purchase small items like users on android, linux, windows, mac are called PennyPinchers.

| Specific Recommendations to Increase Revenue |
|--|
| 1. Iphone users are constant buyers, increase in money can be done , combo offers can be provided so that the users can purchase more items. |
| 2. Provide offers to PennyPinchers to make them consider buying items, give away additional bonus items when they purchase an item. |