| BRAND1 | BRAND2 | BRAND3 | BRAND4 | SUBJECT |
|-----------|-----------|-----------|-----------|---------|
| Chevrolet | Nissan | xx | xx | 1 |
| Ford | Ford | Dodge | xx | 2 |
| Ford | GMC | Ford | xx | 3 |
| Toyota | Honda | Kia | xx | 4 |
| Kia | Hyundai | xx | xx | 5 |
| Toyota | Toyota | xx | xx | 6 |
| Toyota | Honda | Honda | xx | 7 |
| Chevrolet | Honda | xx | xx | 8 |
| GMC | Toyota | Hyundai | xx | 9 |
| Kia | Toyota | Toyota | xx | 10 |
| Ford | Honda | xx | xx | 11 |
| Chevrolet | Hyundai | Kia | xx | 12 |
| Toyota | Ford | xx | xx | 13 |
| Kia | Toyota | xx | xx | 14 |
| Honda | Honda | xx | xx | 15 |
| Ford | Toyota | Hyundai | xx | 16 |
| Chevrolet | Ford | Toyota | xx | 17 |
| Kia | Ford | Toyota | xx | 18 |
| Toyota | Honda | Honda | Ford | 19 |
| Toyota | Toyota | xx | xx | 20 |
| Ford | Honda | Toyota | xx | 21 |
| Ford | Kia | Kia | xx | 22 |
| Hyundai | Toyota | Ford | xx | 23 |
| Toyota | Toyota | Honda | Ford | 24 |
| Toyota | Toyota | Chevrolet | Honda | 25 |
| Honda | GMC | Honda | xx | 26 |
| Honda | Honda | Dodge | xx | 27 |
| Chevrolet | Honda | Kia | xx | 28 |
| Chevrolet | Honda | Ford | Chevrolet | 29 |
| GMC | GMC | Chevrolet | xx | 30 |
| Chevrolet | Honda | Dodge | xx | 31 |
| Chevrolet | Dodge | Dodge | xx | 32 |
| Chevrolet | GMC | Nissan | XX | 33 |
| Nissan | GMC | Honda | XX | 34 |
| Dodge | Chevrolet | Honda | XX | 35 |
| Toyota | Chevrolet | Nissan | XX | 36 |
| Toyota | Toyota | GMC | XX | 37 |
| | | | | |

Saturday, February 16, 2019 08:04:57 PM **2** CAR SURVEY NUMBER OF CARS PER HOUSEHOLD BY BRAND

| Obs | SUBJECT | BRAND_TYPE |
|-----|---------|------------|
| 1 | 1 | Chevrolet |
| 2 | 1 | Nissan |
| 3 | 2 | Ford |
| 4 | 2 | Ford |
| 5 | 2 | Dodge |
| 6 | 3 | Ford |
| 7 | 3 | GMC |
| 8 | 3 | Ford |
| 9 | 4 | Toyota |
| 10 | 4 | Honda |
| 11 | 4 | Kia |
| 12 | 5 | Kia |
| 13 | 5 | Hyundai |
| 14 | 6 | Toyota |
| 15 | 6 | Toyota |
| 16 | 7 | Toyota |
| 17 | 7 | Honda |
| 18 | 7 | Honda |
| 19 | 8 | Chevrolet |
| 20 | 8 | Honda |
| 21 | 9 | GMC |
| 22 | 9 | Toyota |
| 23 | 9 | Hyundai |
| 24 | 10 | Kia |
| 25 | 10 | Toyota |
| 26 | 10 | Toyota |
| 27 | 11 | Ford |
| 28 | 11 | Honda |
| 29 | 12 | Chevrolet |
| 30 | 12 | Hyundai |
| 31 | 12 | Kia |
| 32 | 13 | Toyota |
| 33 | 13 | Ford |
| 34 | 14 | Kia |
| 35 | 14 | Toyota |
| 36 | 15 | Honda |
| 37 | 15 | Honda |

Saturday, February 16, 2019 08:04:57 PM **3** CAR SURVEY NUMBER OF CARS PER HOUSEHOLD BY BRAND

| Obs | SUBJECT | BRAND_TYPE |
|-----|---------|------------|
| 38 | 16 | Ford |
| 39 | 16 | Toyota |
| 40 | 16 | Hyundai |
| 41 | 17 | Chevrolet |
| 42 | 17 | Ford |
| 43 | 17 | Toyota |
| 44 | 18 | Kia |
| 45 | 18 | Ford |
| 46 | 18 | Toyota |
| 47 | 19 | Toyota |
| 48 | 19 | Honda |
| 49 | 19 | Honda |
| 50 | 19 | Ford |
| 51 | 20 | Toyota |
| 52 | 20 | Toyota |
| 53 | 21 | Ford |
| 54 | 21 | Honda |
| 55 | 21 | Toyota |
| 56 | 22 | Ford |
| 57 | 22 | Kia |
| 58 | 22 | Kia |
| 59 | 23 | Hyundai |
| 60 | 23 | Toyota |
| 61 | 23 | Ford |
| 62 | 24 | Toyota |
| 63 | 24 | Toyota |
| 64 | 24 | Honda |
| 65 | 24 | Ford |
| 66 | 25 | Toyota |
| 67 | 25 | Toyota |
| 68 | 25 | Chevrolet |
| 69 | 25 | Honda |
| 70 | 26 | Honda |
| 71 | 26 | GMC |
| 72 | 26 | Honda |
| 73 | 27 | Honda |
| 74 | 27 | Honda |

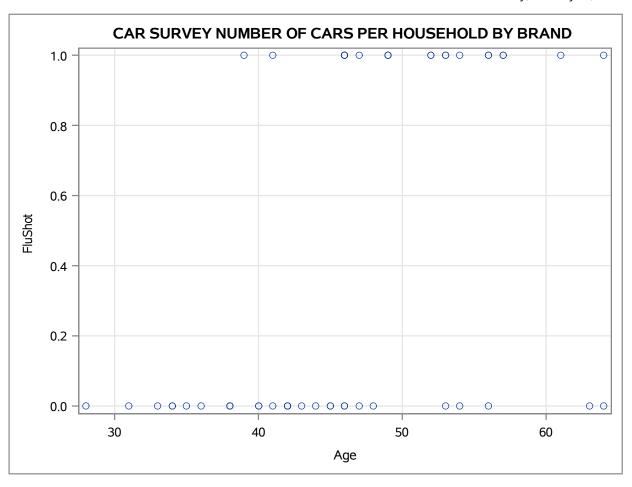
Saturday, February 16, 2019 08:04:57 PM **4** CAR SURVEY NUMBER OF CARS PER HOUSEHOLD BY BRAND

| Obs | SUBJECT | BRAND_TYPE |
|-----|---------|------------|
| 75 | 27 | Dodge |
| 76 | 28 | Chevrolet |
| 77 | 28 | Honda |
| 78 | 28 | Kia |
| 79 | 29 | Chevrolet |
| 80 | 29 | Honda |
| 81 | 29 | Ford |
| 82 | 29 | Chevrolet |
| 83 | 30 | GMC |
| 84 | 30 | GMC |
| 85 | 30 | Chevrolet |
| 86 | 31 | Chevrolet |
| 87 | 31 | Honda |
| 88 | 31 | Dodge |
| 89 | 32 | Chevrolet |
| 90 | 32 | Dodge |
| 91 | 32 | Dodge |
| 92 | 33 | Chevrolet |
| 93 | 33 | GMC |
| 94 | 33 | Nissan |
| 95 | 34 | Nissan |
| 96 | 34 | GMC |
| 97 | 34 | Honda |
| 98 | 35 | Dodge |
| 99 | 35 | Chevrolet |
| 100 | 35 | Honda |
| 101 | 36 | Toyota |
| 102 | 36 | Chevrolet |
| 103 | 36 | Nissan |
| 104 | 37 | Toyota |
| 105 | 37 | Toyota |
| 106 | 37 | GMC |

Saturday, February 16, 2019 08:04:57 PM **5 CAR SURVEY NUMBER OF CARS PER HOUSEHOLD BY BRAND**

The FREQ Procedure

| BRAND_TYPE | Frequency | Percent |
|------------|-----------|---------|
| Toyota | 24 | 22.64 |
| Honda | 21 | 19.81 |
| Ford | 15 | 14.15 |
| Chevrolet | 14 | 13.21 |
| Kia | 9 | 8.49 |
| GMC | 8 | 7.55 |
| Dodge | 6 | 5.66 |
| Hyundai | 5 | 4.72 |
| Nissan | 4 | 3.77 |



The LOGISTIC Procedure

| Model Information | | | | |
|---------------------------|------------------|---------|--|--|
| Data Set WORK.HEALTH | | | | |
| Response Variable | FluShot | FluShot | | |
| Number of Response Levels | 2 | | | |
| Model | binary logit | | | |
| Optimization Technique | Fisher's scoring | | | |

| Number of Observations Read | 50 |
|-----------------------------|----|
| Number of Observations Used | 50 |

| Response Profile | | | |
|---------------------------------------|---|----|--|
| Ordered Total Value FluShot Frequency | | | |
| 1 | 1 | 21 | |
| 2 | 0 | 29 | |

Probability modeled is FluShot='1'.

Model Convergence Status Convergence criterion (GCONV=1E-8) satisfied.

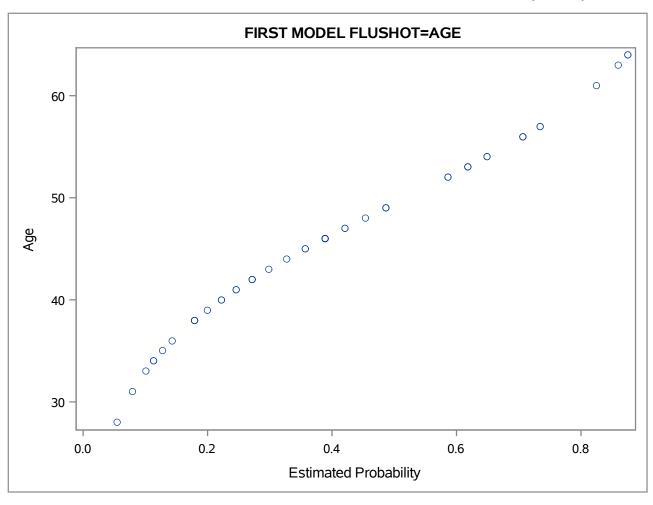
| Model Fit Statistics | | | | | |
|---|--------|--------|--|--|--|
| Intercept and Criterion Only Covariates | | | | | |
| AIC | 70.029 | 60.162 | | | |
| sc | 71.941 | 63.986 | | | |
| -2 Log L | 68.029 | 56.162 | | | |

| Testing Global Null Hypothesis: BETA=0 | | | | | | |
|--|---------|---|--------|--|--|--|
| Test Chi-Square DF Pr > ChiSc | | | | | | |
| Likelihood Ratio | 11.8669 | 1 | 0.0006 | | | |
| Score | 10.7916 | 1 | 0.0010 | | | |
| Wald | 8.7838 | 1 | 0.0030 | | | |

| Analysis of Maximum Likelihood Estimates | | | | | | |
|---|---|---------|--------|--------|--------|--|
| Parameter DF Estimate Standard Wald Chi-Square Pr > ChiSq | | | | | | |
| Intercept | 1 | -6.5910 | 2.1564 | 9.3418 | 0.0022 | |
| Age | 1 | 0.1334 | 0.0450 | 8.7838 | 0.0030 | |

| Association of Predicted Probabilities and Observed Responses | | | | | |
|--|------|-------|-------|--|--|
| Percent Concordant 78.5 Somers' D 0.596 | | | | | |
| Percent Discordant | 18.9 | Gamma | 0.612 | | |
| Percent Tied | 2.6 | Tau-a | 0.296 | | |
| Pairs | 609 | С | 0.798 | | |

| Odds Ratio Estimates and Wald Confidence Intervals | | | | | |
|--|--------|----------|-------------------------|-------|--|
| Effect | Unit | Estimate | e 95% Confidence Limits | | |
| Age | 1.0000 | 1.143 | 1.046 | 1.248 | |



FIRST MODEL FLUSHOT=AGE HealthAwareness HealthIns

The LOGISTIC Procedure

| Model Information | | | | | |
|---------------------------|------------------|--|--|--|--|
| Data Set | WORK.LOG_FLU_OUT | Predicted Values and Diagnostic Statistics | | | |
| Response Variable | FluShot | FluShot | | | |
| Number of Response Levels | 2 | | | | |
| Model | binary logit | | | | |
| Optimization Technique | Fisher's scoring | | | | |

| Number of Observations Read | |
|-----------------------------|----|
| Number of Observations Used | 50 |

| Response Profile | | | | |
|--------------------------|---|--------------------|--|--|
| Ordered Value FluShot | | Total Frequency | | |
| 1 | 1 | 21 | | |
| 2 | 0 | 29 | | |

Probability modeled is FluShot='1'.

| Model Convergence Status | | | |
|---|--|--|--|
| Convergence criterion (GCONV=1E-8) satisfied. | | | |

| Model Fit Statistics | | | | | |
|----------------------|--------------------------------|--------|--|--|--|
| Criterion | Intercept and Covariates | | | | |
| AIC | 70.029 | 28.963 | | | |
| sc | 71.941 | 36.611 | | | |
| -2 Log L | 68.029 | 20.963 | | | |

| Testing Global Null Hypothesis: BETA=0 | | | | | | |
|--|---------|---|--------|--|--|--|
| Test Chi-Square DF Pr > ChiSq | | | | | | |
| Likelihood Ratio | 47.0665 | 3 | <.0001 | | | |
| Score | 30.0257 | 3 | <.0001 | | | |
| Wald | 8.0438 | 3 | 0.0451 | | | |

Saturday, February 16, 2019 08:04:57 PM **11** FIRST MODEL FLUSHOT=AGE HealthAwareness HealthIns

| Analysis of Maximum Likelihood Estimates | | | | | | | |
|---|---|----------|--------|--------|--------|--|--|
| Parameter DF Estimate Standard Wald Chi-Square Pr > Chi | | | | | | | |
| Intercept | 1 | -27.6137 | 9.6802 | 8.1374 | 0.0043 | | |
| Age | 1 | 0.3289 | 0.1217 | 7.3000 | 0.0069 | | |
| HealthAwareness | 1 | 0.1288 | 0.0766 | 2.8287 | 0.0926 | | |
| Healthins | 1 | 5.0760 | 2.2583 | 5.0524 | 0.0246 | | |

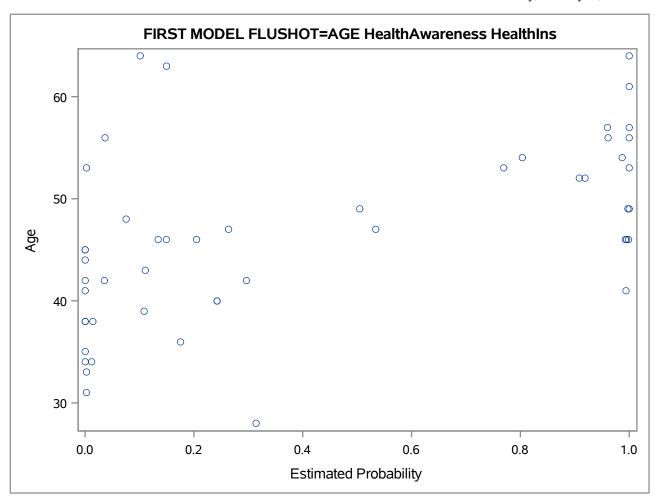
| Association of Predicted Probabilities and Observed Responses | | | | |
|--|-----|-------|-------|--|
| Percent Concordant 96.1 Somers' D 0.921 | | | | |
| Percent Discordant | 3.9 | Gamma | 0.921 | |
| Percent Tied | 0.0 | Tau-a | 0.458 | |
| Pairs | 609 | С | 0.961 | |

| Odds Ratio Estimates and Wald Confidence Intervals | | | | | | |
|--|--------|---------|-------------|----------|--|--|
| Effect Unit Estimate 95% Confidence Limits | | | ence Limits | | | |
| Age | 1.0000 | 1.389 | 1.095 | 1.764 | | |
| HealthAwareness | 1.0000 | 1.138 | 0.979 | 1.322 | | |
| Healthins | 1.0000 | 160.137 | 1.915 | >999.999 | | |

| Partition for the Hosmer and Lemeshow Test | | | | | | | |
|--|-------|----------|----------|----------|----------|--|--|
| | | FluSh | ot = 1 | FluSh | ot = 0 | | |
| Group | Total | Observed | Expected | Observed | Expected | | |
| 1 | 5 | 0 | 0.00 | 5 | 5.00 | | |
| 2 | 5 | 0 | 0.00 | 5 | 5.00 | | |
| 3 | 5 | 0 | 0.07 | 5 | 4.93 | | |
| 4 | 5 | 1 | 0.43 | 4 | 4.57 | | |
| 5 | 5 | 1 | 0.81 | 4 | 4.19 | | |
| 6 | 5 | 0 | 1.36 | 5 | 3.64 | | |
| 7 | 5 | 4 | 3.52 | 1 | 1.48 | | |
| 8 | 5 | 5 | 4.82 | 0 | 0.18 | | |
| 9 | 5 | 5 | 4.98 | 0 | 0.02 | | |
| 10 | 5 | 5 | 5.00 | 0 | 0.00 | | |

Saturday, February 16, 2019 08:04:57 PM 12 FIRST MODEL FLUSHOT=AGE HealthAwareness HealthIns

| Hosmer and Lemeshow Goodness-of-Fit Test | | | | |
|---|---|--------|--|--|
| Chi-Square DF Pr > ChiSq | | | | |
| 3.2303 | 8 | 0.9191 | | |



FIRST MODEL FLUSHOT = AGE HealthAwareness HealthIns FORWARD

The LOGISTIC Procedure

| Model Information | | | |
|---------------------------|--------------------|--|--|
| Data Set | WORK.FULLLOGFLUOUT | Predicted Values and Diagnostic Statistics | |
| Response Variable | FluShot | FluShot | |
| Number of Response Levels | 2 | | |
| Model | binary logit | | |
| Optimization Technique | Fisher's scoring | | |

| Number of Observations Read | 50 |
|-----------------------------|----|
| Number of Observations Used | 50 |

| Response Profile | | | |
|------------------|---------|--------------------|--|
| Ordered Value | FluShot | Total Frequency | |
| 1 | 1 | 21 | |
| 2 | 0 | 29 | |

Probability modeled is FluShot='1'.

Forward Selection Procedure

Step 0. Intercept entered:

| Model Convergence Status | |
|--|----|
| Convergence criterion (GCONV=1E-8) satisfied | i. |

| Residual Chi-Square Test | | | |
|--------------------------|----|------------|--|
| Chi-Square | DF | Pr > ChiSq | |
| 30.0257 | 3 | <.0001 | |

Step 1. Effect HealthIns entered:

| Model Convergence Status | |
|--------------------------|---|
| | Convergence criterion (GCONV=1E-8) satisfied. |

FIRST MODEL FLUSHOT = AGE HealthAwareness HealthIns FORWARD

| Model Fit Statistics | | | |
|----------------------|-------------------|--------------------------------|--|
| Criterion | Intercept Only | Intercept and Covariates | |
| AIC | 70.029 | 45.175 | |
| sc | 71.941 | 48.999 | |
| -2 Log L | 68.029 | 41.175 | |

| Testing Global Null Hypothesis: BETA=0 | | | |
|--|------------|----|------------|
| Test | Chi-Square | DF | Pr > ChiSq |
| Likelihood Ratio | 26.8546 | 1 | <.0001 |
| Score | 21.1119 | 1 | <.0001 |
| Wald | 9.6872 | 1 | 0.0019 |

| Residual Chi-Square Test | | | | |
|--------------------------|----|------------|--|--|
| Chi-Square | DF | Pr > ChiSq | | |
| 16.2965 | 2 | 0.0003 | | |

Step 2. Effect Age entered:

| Model Convergence Status |
|---|
| Convergence criterion (GCONV=1E-8) satisfied. |

| Model Fit Statistics | | | |
|----------------------|-------------------|--------------------------------|--|
| Criterion | Intercept Only | Intercept and Covariates | |
| AIC | 70.029 | 30.586 | |
| sc | 71.941 | 36.322 | |
| -2 Log L | 68.029 | 24.586 | |

| Testing Global Null Hypothesis: BETA=0 | | | |
|--|------------|----|------------|
| Test | Chi-Square | DF | Pr > ChiSq |
| Likelihood Ratio | 43.4431 | 2 | <.0001 |
| Score | 27.5641 | 2 | <.0001 |
| Wald | 8.6366 | 2 | 0.0133 |

FIRST MODEL FLUSHOT = AGE HealthAwareness HealthIns FORWARD

The LOGISTIC Procedure

| Residual Chi-Square Test | | | | |
|--------------------------|----|------------|--|--|
| Chi-Square | DF | Pr > ChiSq | | |
| 3.3630 | 1 | 0.0667 | | |

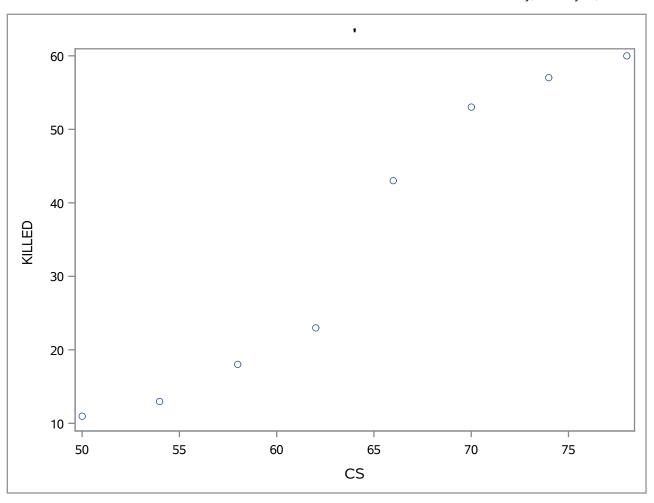
Note: No (additional) effects met the 0.05 significance level for entry into the model.

| Summary of Forward Selection | | | | | | | |
|--|-----------|---|---|---------|--------|-----------|--|
| Step Effect DF Number Score Pr > ChiSq Label | | | | | | | |
| 1 | Healthins | 1 | 1 | 21.1119 | <.0001 | HealthIns | |
| 2 | Age | 1 | 2 | 13.8896 | 0.0002 | Age | |

| Analysis of Maximum Likelihood Estimates | | | | | | | |
|--|----|----------|-------------------|--------------------|------------|--|--|
| Parameter | DF | Estimate | Standard Error | Wald Chi-Square | Pr > ChiSq | | |
| Intercept | 1 | -20.1939 | 6.8630 | 8.6579 | 0.0033 | | |
| Age | 1 | 0.2946 | 0.1061 | 7.7104 | 0.0055 | | |
| Healthins | 1 | 5.8876 | 2.1015 | 7.8490 | 0.0051 | | |

| Odds Ratio Estimates | | | | |
|--|---------|-------|----------|--|
| Point 95% Wald Effect Estimate Confidence Limits | | | | |
| Age | 1.343 | 1.091 | 1.653 | |
| Healthins | 360.538 | 5.863 | >999.999 | |

| Association of Predicted Probabilities and Observed Responses | | | | | |
|--|------|-----------|-------|--|--|
| Percent Concordant | 95.4 | Somers' D | 0.915 | | |
| Percent Discordant | 3.9 | Gamma | 0.921 | | |
| Percent Tied | 0.7 | Tau-a | 0.455 | | |
| Pairs | 609 | С | 0.957 | | |



Saturday, February 16, 2019 08:04:57 PM **18**

The NLIN Procedure **Dependent Variable KILLED**

| Grid Search | | | | | | |
|-------------|--------|--------|-------------------|--|--|--|
| к | Yo | R | Sum of Squares | | | |
| 60.0000 | 0.0100 | 0.0100 | 12638.9 | | | |
| 60.0000 | 0.0100 | 0.1600 | 1390.2 | | | |
| 60.0000 | 0.0100 | 0.3100 | 8081.0 | | | |
| 60.0000 | 0.0100 | 0.4600 | 8090.0 | | | |

The NLIN Procedure **Dependent Variable KILLED** Method: Gauss-Newton

| | Iterative Phase | | | | | | | |
|------|-----------------|---------|--------|-------------------|--|--|--|--|
| Iter | К | Yo | R | Sum of Squares | | | | |
| 0 | 60.0000 | 0.0100 | 0.1600 | 1390.2 | | | | |
| 1 | 62.4769 | 0.0242 | 0.1278 | 238.0 | | | | |
| 2 | 67.0682 | 0.0133 | 0.1324 | 158.8 | | | | |
| 3 | 67.1811 | 0.00892 | 0.1379 | 156.5 | | | | |
| 4 | 67.1517 | 0.00725 | 0.1412 | 145.5 | | | | |
| 5 | 67.1375 | 0.00531 | 0.1460 | 136.5 | | | | |
| 6 | 67.1232 | 0.00385 | 0.1511 | 124.6 | | | | |
| 7 | 67.1738 | 0.00218 | 0.1597 | 122.4 | | | | |
| 8 | 67.0614 | 0.00187 | 0.1647 | 83.6046 | | | | |
| 9 | 67.9779 | 0.00217 | 0.1621 | 82.8280 | | | | |
| 10 | 67.9212 | 0.00219 | 0.1623 | 82.6217 | | | | |
| 11 | 68.0088 | 0.00224 | 0.1618 | 82.6195 | | | | |
| 12 | 67.9981 | 0.00224 | 0.1619 | 82.6192 | | | | |
| 13 | 68.0027 | 0.00224 | 0.1618 | 82.6192 | | | | |
| 14 | 68.0021 | 0.00224 | 0.1618 | 82.6192 | | | | |

NOTE: Convergence criterion met.

| Estimation Summary | | | | |
|-----------------------|--------------|--|--|--|
| Method | Gauss-Newton | | | |
| Iterations | 14 | | | |
| Subiterations | 9 | | | |
| Average Subiterations | 0.642857 | | | |
| R | 9.432E-6 | | | |
| PPC(Yo) | 0.000039 | | | |
| RPC(Yo) | 0.000036 | | | |
| Object | 2.52E-9 | | | |
| Objective | 82.61921 | | | |
| Observations Read | 8 | | | |
| Observations Used | 8 | | | |
| Observations Missing | 0 | | | |

The NLIN Procedure

Note: An intercept was not specified for this model.

| Source | DF | Sum of Squares | Mean Square | F Value | Approx Pr > F |
|-------------------|----|-------------------|----------------|---------|------------------|
| Model | 3 | 12567.4 | 4189.1 | 253.52 | <.0001 |
| Error | 5 | 82.6192 | 16.5238 | | |
| Uncorrected Total | 8 | 12650.0 | | | |

| Parameter | Estimate | Approx Std Error | Approximate 95% Confidence Limit | |
|-----------|----------|---------------------|-------------------------------------|---------|
| К | 68.0021 | 7.6687 | 48.2891 | 87.7151 |
| Yo | 0.00224 | 0.00458 | -0.00954 | 0.0140 |
| R | 0.1618 | 0.0344 | 0.0733 | 0.2504 |

| Approximate Correlation Matrix | | | | | | |
|--------------------------------|------------|------------|------------|--|--|--|
| | K Yo R | | | | | |
| К | 1.0000000 | 0.8053658 | -0.8356282 | | | |
| Yo | 0.8053658 | 1.0000000 | -0.9970150 | | | |
| R | -0.8356282 | -0.9970150 | 1.0000000 | | | |

