

# MAITREY VIVEK PHATAK

## EDUCATION

<b>Master of Science:</b> Applied Data Science <b>College Name:</b> University of Florida	(Aug 2025 to Sept 2027)
<b>Bachelor of Technology:</b> Information Technology <b>College Name:</b> University of Mumbai	(July 2019 to Oct 2023)

## PROFESSIONAL EXPERIENCE

<b>Company:</b> Thapasu Foods, LLP <b>Title:</b> Technical Intern	(March 2024 to Jan 2025)
<ul style="list-style-type: none"><li>Analyzed sales and marketing data using SQL to identify growth opportunities, automating ETL-style reporting pipelines that improved operational efficiency by 20%.</li><li>Designed demand forecasting and data modeling workflows to evaluate new product performance across regions and guide marketing decisions.</li><li>Collaborated with business and engineering teams to ensure adherence to UNSDG’s, data accuracy, validate transformations, and document workflows for reporting reproducibility.</li></ul>	
<b>Company:</b> Caelum <b>Title:</b> Computer Vision Intern	(Oct 2023 - Feb 2024)
<ul style="list-style-type: none"><li>Conducted surveys on online shopping platforms to analyze brand popularity, translating insights into data-driven recommendations for user experience</li><li>Reviewed academic papers on virtualization and integrated key findings to design a more efficient and scalable virtualization strategy</li><li>Processed large-scale fashion image datasets using modular Spark-based data pipelines to ensure reproducibility and maintainability across iterations</li><li>Applied computer vision techniques to improve object detection accuracy, packaging and deployed models on AWS cloud infrastructure to evaluate real-world performance and data drift</li></ul>	

## RESEARCH EXPERIENCE

<b>Institution:</b> Atharva College of Engineering <b>Title:</b> Research Assistant	(Oct 2023 - Feb 2024)
<ul style="list-style-type: none"><li>Studied patient and healthcare stakeholder scenarios for PHR document access and used an LLM to expand plausible use cases, with generated scenarios validated by healthcare personnel.</li><li>Designed a privacy-preserving access verification framework using role-based controls and individual confidentiality attributes to protect sensitive medical data.</li><li>Built a PHR system prototype that computes a dynamic Trust Factor based on user role, document sensitivity, and access context to authorize healthcare entities.</li></ul>	

## PROJECTS

<b>Multi-Agent Deal Negotiation Prototype</b>
<ul style="list-style-type: none"><li>Developed a multi-agent M&amp;A negotiation simulator inspired by Stanford Law’s alpha prototype, extending it with Buyer, Seller, and Regulator agents to replicate real deal dynamics</li><li>Implemented valuation models (DCF, comps, synergy sharing) and HHI-based antitrust review, enabling negotiation loops with convergence checks</li><li>Containerized the system with AutoGen orchestration, Docker, and CI testing, documenting architecture, and QA tests for consistent reproducibility across environments</li></ul>
<b>User Data–Based Psyche Modelling</b>
<ul style="list-style-type: none"><li>Analysed user interactions from the Outbrain Click Prediction dataset using PySpark and SQL, uncovering behavioural personas such as planners, novelty-seekers, and impulsive users</li><li>Engineered features and built ETL pipelines around session diversity, recency, and dwell time, applying clustering to identify latent user mindsets</li><li>Built a Power BI dashboard to present insights, highlighting opportunities to improve engagement and retention for business stakeholders, and partnered with analysts to refine KPIs</li></ul>
<b>Data-Driven Approach to Measuring Microbusiness Inclusivity and Economic Resilience</b>
<ul style="list-style-type: none"><li>Integrated real-world datasets from Venture Forward, U.S. Census (ACS), BLS, and FCC Broadband Maps to analyse microbusiness ecosystems</li><li>Engineered key indicators for economic resilience (growth, recovery rates) and inclusivity (diversity, broadband access, education).</li><li>Built composite Economic Resilience and Inclusivity Indexes using Principal Component Analysis (PCA) and weighted scoring techniques.</li><li>Used predictive modelling to forecast future resilience patterns and deployed the final dashboard on Streamlit Cloud.</li></ul>

## COMPUTER SKILLS

- Programming:** C, Java, Python, Solidity,
- Web Development:** Html, CSS, JavaScript, Node.js
- Tools and Libraries:** TensorFlow, PyTorch, Firebase, MySQL