Samanta Krasteva
Business Analyst

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Zurich, Switzerland 📍

makamaki.github.io/Samanta-Portfolio/ 🖰

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EDUCATION

Bachelor of Arts
Ludwig Maximilian University of Munich - Education and Communication Science

10/2017 - 06/2021   *Munich, Germany*

Thesis
- Statistics / Data Analysis
- Project Management

WORK EXPERIENCE

IT Business Analyst
GLOBOGATE concept AG

11/2021 - Present   *Zug, Switzerland*
Placement agent for qualified nurses from selected non-EU countries
Activity

- **Business Analyst | Finance Team | June 2025 – Present**
- Built risk & OKR dashboards to monitor financial exposure
- Drove **forecasting & reporting digitalization** , aligning with control standards.
- **Business Analyst | IT Department | April 2023 – May 2025**
- Developed and launched a custom ERP system, **saving up to CHF 1M** (in form of "Buy" solution)
- Implemented and documented controls in systems with IT & business partners.
- Led UAT & release planning for 180+ users, mitigating operational risks.
- **Operations Specialist | November 2021 – March 2023**
- Redesigned processes with compliance checks, cutting errors & speeding ops 5×.
- Supported **audit readiness** and procedural compliance.

Contact : John Ebner, CTO/CIO, Board Member - Claudio Zinsli, CFO

Graduate Researcher
Deutsches Jugendinstitut e.V.

12/2020 - 07/2021   *Munich, Germany*
Education science
Activity
- Performed qualitative and quantitative data analysis
- Publications: *WiFF Arbeitspapiere Nr. 7* (2022) – Co-author; *WiFF Arbeitspapiere Nr. 6* (2021) – Contributor

Project & Event Management
IHK Munich

10/2019 - 09/2020   *Munich, Germany*
Activity
- Organized small-scale projects and events focused on vocational training

SKILLS

Data Modeling   Financial Reporting   Data Visualization (Tableau)   Business Analysis   Digital Transformation   Data-driven Decision Making   Revenue Forecasting   Product Integration   Application Lifecycle Management   Process Improvement   Operational Risk Management

CERTIFICATES

Web Fundamentals (05/2023)
- TryHackMe Credential ID: THM-CK2GDGLTLL

CompTIA PenTest+ (03/2023)
- TryHackMe Credential ID: THM-E6IFOS2DXJ

Jr Penetration Tester (02/2023)
- TryHackMe Credential ID: THM-75ODP6NEPW

Introduction to Cyber Security (09/2022)
- TryHackMe Credential ID: THM-UMFFFBJJHK

Academic Tutor (04/2020 - 03/2021)
- Münchener Tutorenprogramm für Pädagog:innen (MTP)

HR4YOU - eSearcher V3 (HR - certificate) (09/2019)

LANGUAGES

German - C1 Sprachdiplom
Full Professional Proficiency

English - C1
Full Professional Proficiency

Bulgarian
Native or Bilingual Proficiency

HOBBIES

Cyber security   HIIT Tabata   Trading   Meditation   Piano