

#### Objection Handler #44

We Are Working With The Bank On A Loan Modification. (Pre-Foreclosure/NED)

(Their name), I completely understand you are working with the bank, all I want to do is be a backup option for you if things don't work out. I will be in your neighborhood this afternoon and I can stop by today at 4:00... or would tomorrow Does 1:00 work better for you?