

Objection Handler #36

You Have Lowered Our Price 3 Times Already And It Still Has Not Sold,

How Can You Ask Us To Drop Our Price Again?

(Their name), I completely understand your frustration, but unfortunately the buyers set the market value for your home, not me. Right now buyers don't feel your home is a strong enough value compared to others that are going under contract. So, we can either wait and do nothing or adjust the price and get an offer so you can move forward to a successful closing.