

Objection Handler #12

I Have Never Seen Any Of Your Signs In Our Area

(Their name), I can appreciate you haven't seen any of my signs. That is because My listings sell so quickly, they aren't up for very long. But, to make sure I can sell your home, I would like to come by and view the property. I will be in your neighborhood this afternoon and I can stop by today at 4:00... or would tomorrow does 1:00 work better for you?