

Objection Handler #29

We Have A Good Friend In The Business.

(Their name), have you ever had to fire a family member?

(No)

Well, (their name), I can tell you from other clients who have listed with me after the fact, it has ruined those relationships. Which is exactly why I offer a 100% Satisfaction Guarantee. If you feel at any time I am not the agent for the job we can tear up the agreement, no harm done