

Objection Handler #14

We Are Looking For A Luxury Home Specialist, How Many Homes Over
1Million Have You Sold?

We sell a lot of homes in your neighborhood over \$1M, but to make sure I can sell
your home I need to view your property. I will be in your neighborhood this
afternoon and I can stop by today at 4:00 . . . or would tomorrow at 1:00 work better
for you?