

Objection Handler #7

We Already Have An Agent In Mind?

(Their name), I'm sure your goal is to net the most money possible for the property, correct?

(Yes)

Of course you do, and that's why it is critically important to have a second opinion.

I will be in your neighborhood this afternoon and I can stop by today at 4:00

or

Would tomorrow at 1:00 work better for you?