

GENERAL COI CALL SCRIPT

Hi (their name), it's (your name). How are things going? (Great) Excellent! Just giving you a quick call to let you know we are having a (seller/investor) seminar in (45 days) and I wanted to see if you might know anyone that is looking to (sell/invest) that might be interested in attending? We are going to have a stager, home inspector, and general contractor there to explain how to get every possible dollar out of selling your home.

(Yes, my sister)

Great! Would you mind sharing her contact info with me?

(333-333-3333)

(their name) I really appreciate you taking the time to speak with me today.