

HOSTING AN OPEN HOUSE SCRIPT

Hi, my name is (your name), what brings you here today?

(Just looking)

Great! The seller has requested that we verify everyone's Photo ID before entering the property, may I please see your ID? (You are signing in for them) Just taking down your full name and address. (Their name), may I please have your phone number?

(333-333-3333)

(Their name), are you currently working with an agent?

(No)

Do you own a home in the neighborhood or are you currently renting?

(Renting)

Ok, how long have you been looking for a home?

(6 months)

Let me ask you this (their name), if it was the perfect situation when would you like to be in your new home?

(Yesterday)

Well, great! Please feel free to tour the home, when you are finished I would really appreciate it if you could fill out a quick 3-question form about the home. It's completely anonymous, but I would really appreciate it.

(Sure)

Excellent! Take your time and when you are done I will be here for any questions!

Provide "Rate This House" feedback form.