

Objection Handler #16

I Want To Sleep On It.

(Their name), I completely understand and that's why I offer a 100% Satisfaction Guarantee. If you feel at any time I am not the agent for the job we can tear up the agreement, no harm done. You do feel I can get the home sold, correct?

(Well, yes)

Great, because I know I can! Now, let's do the right thing and put me to work by signing this agreement.