

INSPECTION OBJECTION FOR BUYER CALL SCRIPT

Hi (their name), it's (your name). So, we have received all of the results back from the inspection. We have the inspection report that I sent over to you, the radon results, and the sewer scope. At this point, our next step is for me to draft a formal inspection objection to present to the seller's agent. With that, we are going to want to focus on items that are physically broken or are health and safety issues. You have a few options:

1. We can address all of the items that are physically broken and those that are a health and safety issue and submit to the seller's agent to decide if they will move forward with the repairs.
2. We can submit a concession in lieu of the items and once accepted you can move forward to a successful closing.
3. You can ask for a combination of the two.
4. You can waive your inspection objection all together and move forward to a successful closing.

Based on all of the options reviewed (their name), which one would you like to select and move forward with?

(Number 3)

Great! I will draft the inspection objection and have it over to you later today for signatures.