

START HACK 2023

Pass it on

Web service for a new St. Gallen



PassItOn

Smart solution for bulky waste!

Connect with Recycling Companies and other Users who can take care of your unwanted items with just few clicks.

Explore Now



Try Pitch

EXISTING MODEL

- 1 Understand the stamp system – Confusing
- 2 Purchase stamps at dedicated shops – Inconvenient
- 3 Dispose the item on the street – Unpleasant





BIGGEST ISSUE

Sustainability

All bulky waste is incinerated and never reused regardless of their state



MISSION STATEMENT

Re-users and recyclers

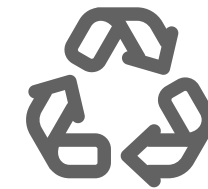
**We make bulky waste
disappear with awesome
people who care**

Who are these awesome people?



Second hand buyers

Eco-friendly consumers looking
for a new deal



Professional recycling companies

Looking to expand their business
operation and material supply



Markus

Wants to conveniently get rid of his broken grill



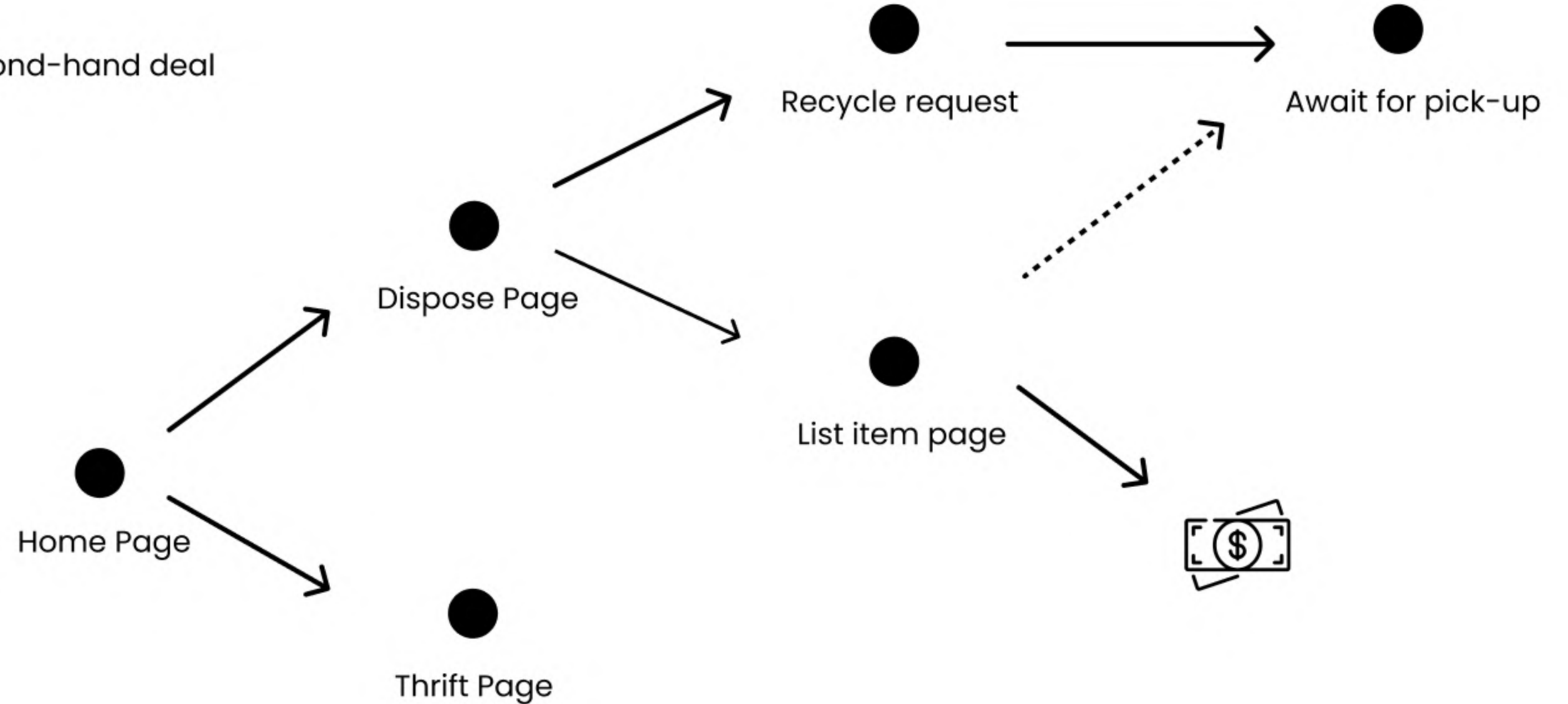
Eva

Wants to try to sell her sofa



Tim

Wants to get a good second-hand deal



The commission model



5%
product

PassItOn

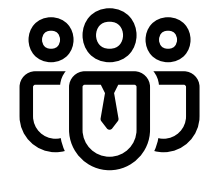
PassItOn

15%
service



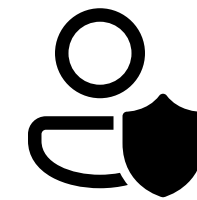
Value Proposition

Built upon the existing solution



Citizens

1. Re-usage opportunity
2. More convenient service
3. Support local recycling businesses



Administration

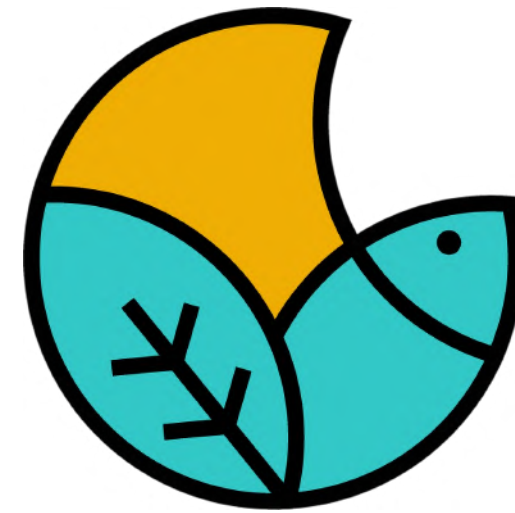
1. Save resources
2. Sustainable practice
3. Reduce illegal waste

Starthack St. Gallen

Thank you



Recycling companies



HUTTER
PRODUCTS



Youtube Video

[HTTPS://YOUTU.BE/ANFHYOJG-7U](https://youtu.be/ANFHYOJG-7U)