



PT. Netmarks Indonesia

Subsidiary of UNIADEX Ltd (Japan)

Ruko Villa Bukit Mas RP-08, Jl. KH Abdul Wahab Siamin Dukuh Pakis Surabaya 60225

Tel: +62-31-99533711 Fax: +62-31-99533680

Netmarks

www.netmarks.co.id

SALES QUOTATION

Revision 3

QUOTE NUMBER	QUOTE DATE
Q/NMI/KF/18/VIII/525R3	Surabaya, Sept 14 th , 2018

Attn To : Purchasing Dept.	Phone : 0321-6817400
CC : Mr. Edwin	Facsimile : 0321-6817541
Address : PT. Surabaya Autocomp Indonesia Ngoro Industri Persada Kav. T-1, Mojokerto 61385	
SUBJECT : [SAI] Quotation of Installation UTP Conveyor Cocos (SAI Site 2)	

Dear Sir,
Thank you for your inquiry and herewith, we would like to quote as follows :

SUMMARY of QUOTATION

A. INITIAL COST for PRODUCT				
No.	ITEM	IDR	USD	Remarks
1	Cisco Switch 24 Ports (non PoE)	86,800,000	-	Indent 10-12 Weeks
2	NETWORK RACK	17,400,000	-	Indent 1-2 Weeks
3	UPS	16,000,000	-	Indent 1-2 Weeks
4	Cable and Support Material	78,026,000	-	Indent 1-2 Weeks
TOTAL PRICE of HARDWARE & SOFTWARE :		IDR 198,226,000	-	ONE-TIME

B. PROFESSIONAL SERVICES				
No.	ITEM	IDR	USD	Remarks
1	PROFFESIONAL SERVICES	95,374,000	-	ONE-TIME
TOTAL PRICE of SERVICES :		IDR 95,374,000	-	ONE-TIME

GRAND TOTAL PRICE of HARDWARE & SERVICES :		IDR 293,600,000	-	
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Should you have any problems with this transmission, please do not hesitate to contact the above number.
Thanks for your attention & consideration. We are looking for your favorable response.

Terms & Conditions :

1. Validity of Quotation : 1 weeks
2. Above Price **Exclude VAT 10%**
3. Delivery time : Depend on Remarks
4. Term of Payment : **100% after Installation**
5. No cancellation PO

Best Regards,


RISHARYANTO
PT Netmarks Indonesia
Subsidiary of UNIADEX Ltd (Japan)

We confirm acceptance of the above quotation
and request for delivery & Installation

Name :
Designation :
Date

Note : Please give your Signature & Company Stamp



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DETAILED QUOTATION

A. INITIAL COST for PRODUCT						
No	Description	QTY	Unit	Unit Price (IDR)	Total Price (IDR)	Remarks
1	Cisco Switch 24 Ports (non PoE) WS-C2960L-24PS-AP Catalyst 2960L 24 port GE with PoE, 4 x 1G SFP, LL, Asia Pac CON-SNT-WSC296LA SNTC-8X5XNBD Catalyst 2960L 24 po GLC-SX-MMD= 1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	4	unit	15,000,000	60,000,000	Indent 10-12 Weeks
		4	unit	2,200,000	8,800,000	Indent 10-12 Weeks
		4	unit	4,500,000	18,000,000	Indent 10-12 Weeks
2	NETWORK RACK Wallmount Rack 12U 19" wallmount 12U D600mm single door Incl : 1 unit fan, 1 unit pdu horizontal 6 outlet, 20pcs cage nut + screw, 4pcs dynabolt Cable Management AMP Horizontal Cable Management, 1U Panel, Metal - 3" Depth Patch Panel AMP 24 Port Category 6 SL Series Patch Panel, LOADED, FLAT, 1U	2	Unit	5,900,000	11,800,000	Indent 1-2 Weeks
		2	unit	400,000	800,000	Indent 1-2 Weeks
		2	unit	2,400,000	4,800,000	Indent 1-2 Weeks
3	UPS APC Smart-UPS C 1000VA LCD 230V 700 watts	2	unit	8,000,000	16,000,000	Indent 1-2 Weeks
4	Cable and Support Material Fiber Optic Material FO Cable 4 core Multi Mode Drawer Style FO Patch Panel for ST,1U, 12 port ST (include kit) Patch Cord ST/LC 50 um 1 meter duplex Fussion Sleeve Cassete Pigtail ST, MM UTP Cable, Cat 6 Modular Jack + Faceplate 4 Pair, Category 6 SL Series Modular Jack BS Angled Transparent Shuttered Faceplate - Decorator - 2 Port (New Model) Faceplate Outbow Supporting Material - PVC high impact conduit 20mm - PVC Flexible - Small material (RJ45 Connector, Cable ties, Clem, Label, etc.) - Scaffolding - Supporting material for Rack	275	Meter	30,000	8,250,000	Indent 1-2 Weeks
		3	unit	3,300,000	9,900,000	indent 2-3 weeks
		16	unit	500,000	8,000,000	indent 2-3 weeks
		16	Unit	10,000	160,000	Indent 1-2 Weeks
		3	Unit	390,000	1,170,000	Indent 1-2 Weeks
		16	Unit	90,000	1,440,000	Indent 1-2 Weeks
		9	reel	1,725,000	15,525,000	indent 1-2 weeks
		58	Unit	68,000	3,944,000	indent 1-2 weeks
		29	Unit	58,000	1,682,000	indent 1-2 weeks
		29	Unit	22,000	638,000	indent 1-2 weeks
		1	Lot	27,317,000	27,317,000	Ready Surabaya
B. PROFESSIONAL SERVICES						
No.	Description	Qty	Unit	Unit Price IDR	Total Price IDR	Remarks
1	PROFFESIONAL SERVICES Installation Cable & Support Material Installation Faceplate, Modular Jack (29 point) Cable UTP Pulling and Termination (58 Node) Testing & Documentation Mounting Switch into Rack Checking & Setup of Switch Setting & Configuration Switch Project controlling & reporting Delivery Product Testing Connectivity Create & Submit Documentation Exclude Cabling Works for Electrical Power	1	Lot	95,374,000	95,374,000	ONE-TIME