# **Predicting Airbnb Prices**

Capstone Project By Malak Mosly

#### **Problem Statement**

- Airbnb is a very popular American company that helps people find houses to rent.
- It is important for a company like Airbnb to offer housing with fair prices in order to remain reputable and competitive.
- Accordingly, we built a Random Forest Regression model that can predict Airbnb house prices.

#### **Dataset Information**

- The dataset was obtained from <u>Kaggle</u> and contained 226,030 rows and 17 columns of Airbnb prices in 2020.
- The columns are as follows:
  - Id The listing id or house id
  - O Name The name of the listing or house
  - Host\_id the id number of the person listing the house
  - o **Host\_name** the name of the person listing the house
  - o Neighbourhood\_group the neighbourhood group the house is in
  - o **Neighbourhood** the neighbourhood the house is in
  - o Latitude coordinates of the house
  - $\circ \qquad \quad \textbf{Longitude} \text{ coordinates of the house}$
  - Room\_type the type of room being offered in the listing
  - Price the price of the listing
  - o Minimum\_nights the minimum amount of nights the house can be rented
  - Number\_of\_reviews the number of reviews on the house from previous renters
  - $\circ \hspace{1.5cm} \textbf{Last\_review} \text{ the date of the last review on the house} \\$
  - $\circ \qquad \qquad \textbf{Reviews\_per\_month} \text{ -} \text{ how many reviews a particular house gets each month} \\$
  - $\circ \qquad \textbf{Calculated\_host\_listings\_count} \cdot \text{how many listings the host has on Airbnb}$
  - Availability\_365 the availability of a listing throughout the year
  - City the city the house or listing is located in

#### **Features Used for Prediction**

- There were 7 features used by the model to predict prices:
  - room\_type
  - minimum\_nights
  - o availability\_365
  - city
  - calculated\_host\_listings\_count
  - reviews\_per\_month
  - o number\_of\_reviews

# **Project Steps**

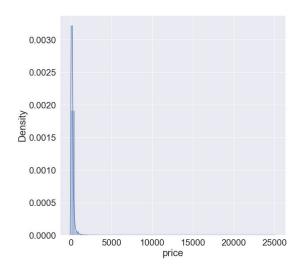
- 1. Data Wrangling and Cleaning
- 2. Exploratory Data Analysis
- 3. Preprocessing and Training
- 4. Modeling

# **Data Wrangling and Cleaning**

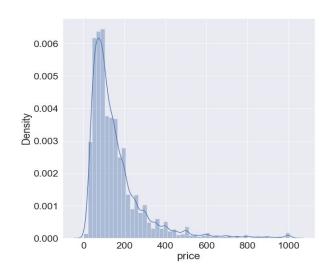
- The original dataset contained 226,030 rows and 17 columns.
- Missing values were removed, which left 85,144 rows and 17 columns of data.
- After outlier removal, there were 62,808 rows and 17 columns left.

#### **Distribution of prices**

Before outlier detection and removal, the distribution of prices looked like this:



After outlier detection and removal, the distribution of prices looks like this:



#### **Exploratory Data Analysis (I)**

- The distributions of each column was explored.
- Most columns had a skewed distribution even after outlier removal.
- Correlation analysis showed that latitude and longitude, and reviews\_per\_month and number of reviews were highly correlated.

## **Exploratory Data Analysis (II)**

• Unhelpful columns like Id, host\_id, name, and host\_name, latitude, and longitude were dropped.

We were left with 62,808 rows and 11 columns to work with.

#### **Preprocessing and Training**

#### This step of the project involved:

- Creating dummy variables for categorical variables of interest (room\_type and city).
- Scaling numerical variables using sklearn's StandardScaler() function.
- Creating our X variable out of our numerical and categorical datasets.
- Splitting the data up (30% test, 70% train split)
- Our X variable had 14 features.
- Our y variable was the variable to be predicted (price).

### Modeling (I)

- Three models were used in this project:
  - Linear Regression Model
  - Random Forest Model
  - K Nearest Neighbor Regression Model
- The models were cross-validated, and had hyperparameter tuning done with GridSearchCV.
  Performance assessment was done for each model and results were compared to determine the best performing model.

#### Modeling (II)

- The best performing models were the K Nearest Neighbor and Random Forest Regression models.
- Performance assessment included calculation of R2 scores and Mean Absolute Error.
- KNN and Random Forest Regression Models had the lowest Mean Absolute Errors.
- The Random Forest Regression Model had the lowest standard deviation of the MAE out of all three models.

# Modeling (III)

Below is the table that assesses the mean absolute error and mean absolute error standard deviation of each model.

Model Name	Mean Absolute Error (\$)	Standard Deviation
KNN Model	75.2	1.59
Random Forest Model	75.44	1.18
Linear Regression Model	77.61	1.4

The KNN and RF Models perform better than the Linear Regression Model. Both have a lower MAE by about \$2.

#### **Model Predictions Comparison**

- Here is a snippet of price prediction comparisons between the RF Model and the K Neighbors Regressor Model.
- The RF Model is more consistently accurate in its price predictions.

#### **Model Selection**

- The accuracy in price prediction between the KNN and RF models were very close; only \$0.22 difference.
- However, the RF model had a noticeably lower standard deviation of its MAE, as seen in the previous table.
- If no further tuning was to be done on these models, the recommendation would be to use the RF Model over the KNN Model because it has a similar level of accuracy but lower variability in its predictions.

#### **Model Usage Suggestions**

- The model can be used by Airbnb to regulate listed prices.
- The model can be used by homeowners listing their own homes, outside of Airbnb, to get an accurate valuation.
- The model can be used by developers to determine what kind of houses to build.
- The model can be used for property valuation by mortgage companies.

#### Future recommendations and improvements

- The model should be expanded to include every city in the United States.
- An ensemble model could be created to expand to every city and make price predictions.
- The model can also be expanded to include more years than 2020 alone. It could be expanded to about 5 or 10 years. This would allow us to analyze the trends in rental prices over time.