

MARGARET LIU

RESEARCHER/EDUCATOR

LONDON, UNITED KINGDOM

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PROFILE

A driven Psychology and Linguistics graduate (2:1) with significant experience in cross-cultural communication, quantitative and qualitative data analysis, and project leadership. Possesses robust client engagement and negotiation skills gained through leading business debate teams, advising international clients, and directing large-scale events. Fluent in English and Mandarin, with working proficiency in Spanish and Korean. Now seeking an entry-level role in marketing, finance, consulting, client services or recruiting, eager to leverage my strong analytical, relationship-building, and problem-solving abilities in a global financial environment.

EDUCATION

BA (Hons) Psychology & Linguistics (2:1) Lancaster University *October 2020 — July 2023*

Two independent research dissertations (High 2:1); advanced critical thinking, data handling, and academic writing.

A-Levels, Pate's Grammar School, Cheltenham *September 2018 — July 2020*

2019: Chinese | Biology AS-Level. 2020: Psychology | English Literature | Mathematics

GCSEs, Denmark Road High School for Girls, Gloucester *September 2013 — July 2018*

5A*(8-9)s, 4A(7)s, 2B(6)s.

KEY SKILLS & CERTIFICATIONS

Languages

- English & Mandarin: Native
- Spanish & Korean: Working Proficiency
- German: Beginner
- 10+ years of Language Teaching/Tutoring inc: EAL, IELTS, HSK5.

Professional Affiliations

- TQUK Level 2 Cer. in Lean Organisation Management Techniques
- Graduate Member of the British Psychological Society (539906).
- Fully PRICE Trained. Fully Level One Team Teach Trained.
- Enhanced DBS Proof – On update Service.
- Certified Adult and Child Nutritionist.

Technical Aptitude

- Certified Microsoft Office Specialist. All 5 Main Tools.
- Familiar with Google Sheets, Tableau, SQL, and CRM systems.
- Full UK Driving Licence (clean since 08/2021).

Data Analysis & Research

- Proficient in R-Studio (4+ years), Python, Excel, and Qualtrics.
- Conducted quantitative and qualitative research (published).

EMPLOYMENT HISTORY

[Read more @ LinkedIn.](#)

Research Collaborator (Remote) *Lancaster University (Aug 2024 – Present)*

- Conduct literature reviews on language registers, designing the framework for audience-adapted communication research.
- Perform advanced statistical analysis (R-Studio) to inform publication in the *Journal of Child Language*.

Specialised Teaching Assistant & Children's Residential Care

Practitioner *Witherslack Group, Oxfordshire (Aug 2024 – Present)*

- Provide personalised interventions using EHCP processes; trained in mental wellbeing and child protection.
- Collaborate with multidisciplinary teams, exemplifying adaptability and strong stakeholder management.

Chinese Mandarin & English Language Tutor

(Freelance & MyTutor) (Jul 2015 – Present)

- Achieved a 95% improvement rate for exam students through tailored lesson plans and consistent progress tracking.
- Built and managed client relationships with parents and schools.

Student Support Leader / Manager

Sparsholt College, Oxford International (Jun 2024 – Aug 2024)

- Ensured welfare for a diverse, international student body, demonstrating consistent client-focused problem-solving.
- Filled in for senior staff (SSM/Centre Manager), coordinating multi-country group leaders, liaising with SLT, activities staff, transports, handling medical and logistical matters under strict deadlines.

Education Support Worker,

REED (Oxfordshire/Lancaster) (Oct 2023 – Jun 2024)

- Delivered targeted interventions for primary/secondary students with learning difficulties including severe developmental delays.
- Managed ASD, ADHD, and behavioural challenges under SEND, EHCP, and PSHE frameworks and fostered strong student/family relationships via trauma-informed and child protection practices.

Negotiation & Communication

- Award-winning debate team captain; 4 national awards.
- Demonstrated success in high-pressure negotiations, strategic thinking, and collaboration. Held numerous training sessions.

Financial & Global Awareness

- 6+ years' experience in business negotiation and analysis.
- Experience advising international clients on education, global economy, immigration, British values and business strategies.

Client Relationship Management

- 6+ years' experience of advising and engaging with international clients. Constantly strengthening and lengthening collaborations.
- Bilingual (English & Mandarin) business interpreting, cross-border communication, conflict resolution and technical translation.

Leadership & Project Management

- 10+ years leading teams and large projects for audiences of 200+.
- Event planning, budget oversight, stakeholder engagement, and risk assessments in 6 executive positions held during university.

ADDITIONAL LEADERSHIP & VOLUNTEERING

Founder & President, *Lancaster University ABACUS (Mar 2021 – Oct 2022)*

- Expanded membership from 4 to 148 in under a year and raised over £6000 in revenue, sourced intern opportunities for members.
- Negotiated sponsorships with eight businesses; implemented a free Language Buddy System promoting cross-cultural exchange.

Vice President, *Lancaster University Defying Dementia Soc (Jun 2021 – Aug 2022)*

- Led cross-society and external fundraising events and awareness campaigns for dementia research. Established partnerships, boosting the society's reach and financial contributions.

Business Debate Team Captain *Lancaster University (Aug 2021 – Mar 2024)*

- Won multiple "Best Negotiator" awards in university (10x) and national (4x) competitions. Displayed negotiation strategy, decision making, team training and performance reviewing skills.

Business & Public Relations Officer, *LUCSSA (March 2021 – August 2023)*

- Secured five new sponsorship deals by strengthening Sino-UK partnerships, ensuring compliance, and driving member growth.
- Promoted high-impact events for students and external partners, compiling stakeholder reports on achievements and outcomes.

Academic Representative (Linguistics) &

Peer Mentor (Psychology), *Lancaster University (Jul 2021 – Jul 2022)*

- Advocated for students' academic and wellbeing needs, successfully engaging academic staff to improve resources.
- Provided mentorship to first-year students, strengthening communication and problem-solving skills.

Interests & Activities

- Piano (Grade 6-Merit), Chinese Zither, Grade 5 Theory (Distinction).
- Golf (10 years+ & Coach Assistant for Girls Rock Golf in 2018).
- Poetry Writing: Published first collection in 2022 with digital artwork that I created; currently working on my second collection.