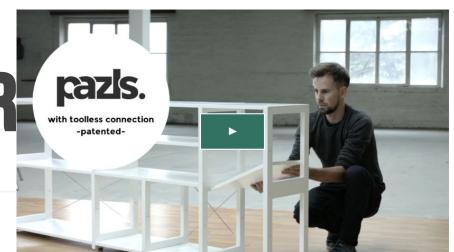
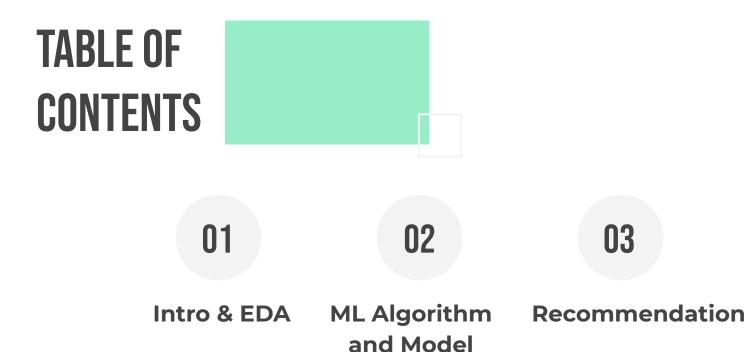
KICKSTARTER

EDA & Modeling
By Julius, Phillip and Birte





Introduction & Data Analysis

INTRODUCTION

- Kickstarter is a global crowdfunding platform focused on creativity
- Founded in 2009 in the US
- Key facts since 2009:
 - 19 millions of people
 - Funded 5.6 billions of Dollar
 - 198.000 successful projects

SCOPE



Predict success of kickstarter projects

- What leads a project to success?
- >> Identifying important features
- Recommendations for stakeholder projects

DATASET FACTS FOR ANALYSIS

200.000 project entries

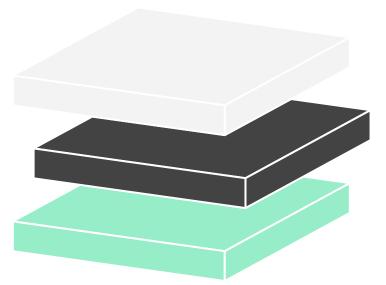
37 attributes, eg. Goal, pledged amounts, backers, categories

2009 to 2019

Projects

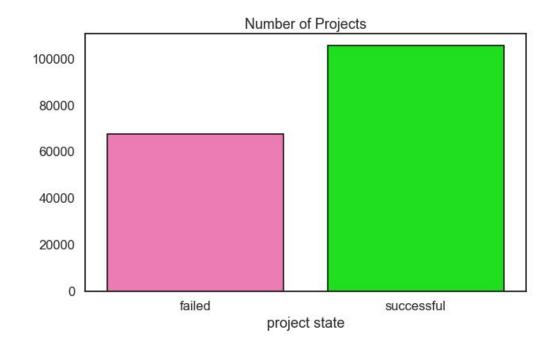
Attributes

Timeline



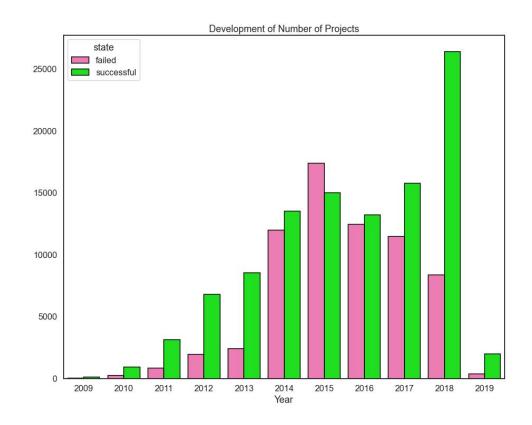
NUMBER OF PROJECTS

Number of successful and failed projects up to 2019



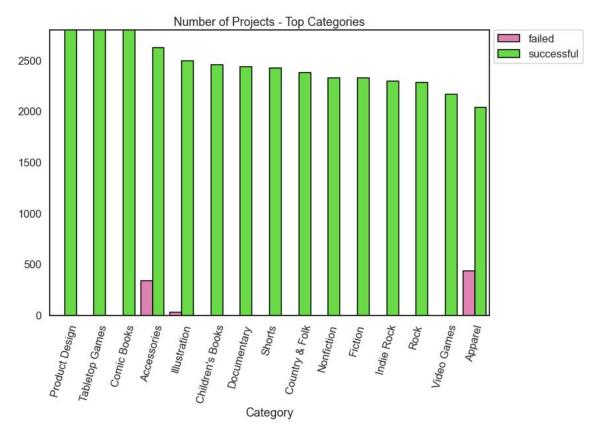
DEVELOPMENT

Development of number of projects over years



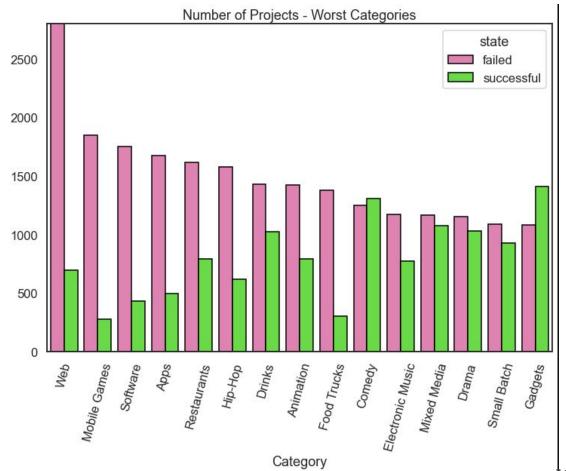
CATEGORY INSIGHTS

Categories with the most successful projects

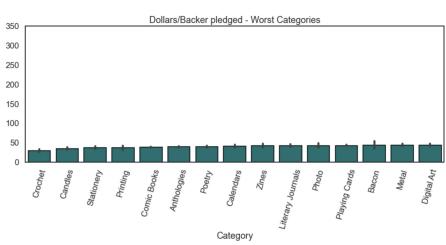


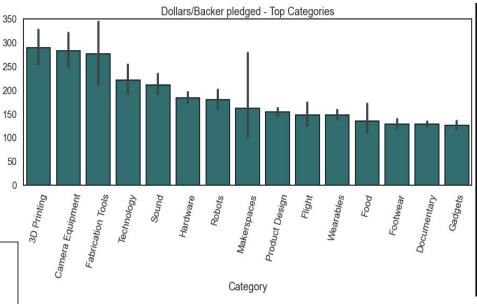
CATEGORY INSIGHTS

Categories with the highest number of worst projects



PLEDGED PER BACKER

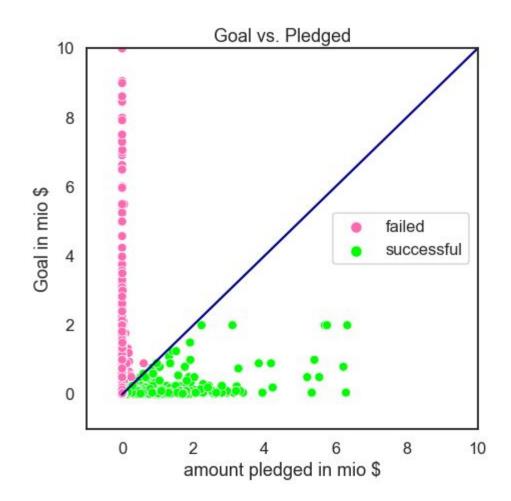




Average amount funded per Backer

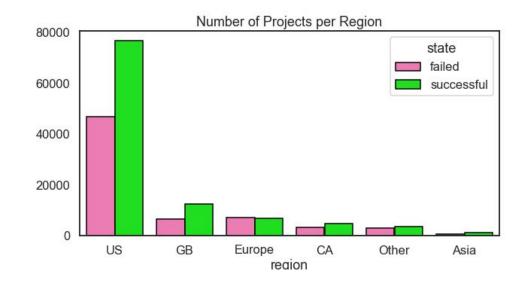
GOAL VS PLEDGED

Successful projects have in general a goal amount less than 2 Mio USD



PROJECT REGIONS

Crowdfunding seems to be more common in US, Canada and GB



Machine Learning Algorithm and final Model

MODELING

- Comparison of 7 algorithms
- Best parameter detection via GridSearch (10% data used)
- Algorithms used:



Naive Bayes



LogisticRegression



KNN



SVC



DecisionTree

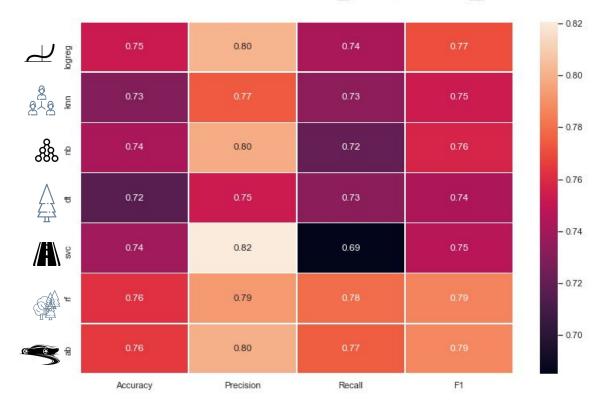


RandomF orest



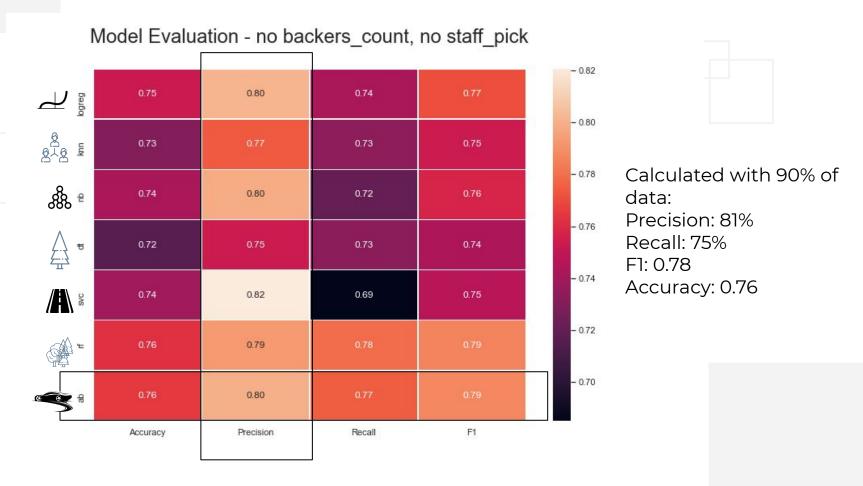
AdaBoost

Model Evaluation - no backers_count, no staff_pick



Model Evaluation - no backers_count, no staff_pick





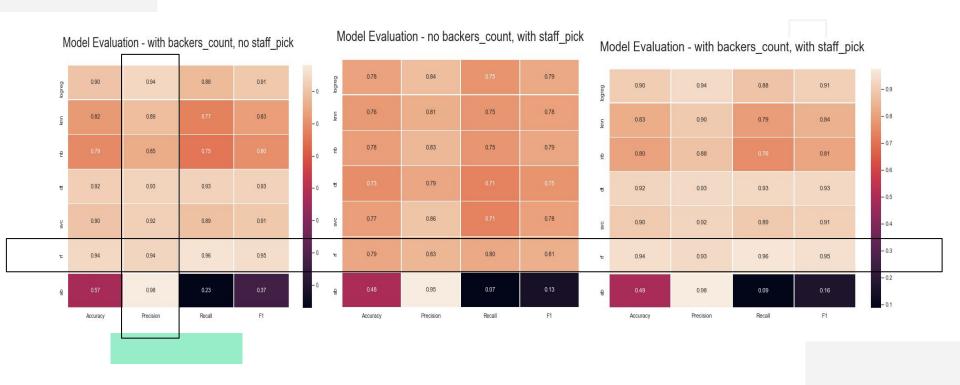
BEST PARAMETERS, FEATURES

- Goal,
- Category,
- Region(cgrouped),
- Campaign duration,
- Time to launch

FURTHER INTERESTS

- Idea:
 - Campaign planning (Marketing)
 - Kickstarter page design (Visualisation)

Results with 10% data:



Calculation with 90% of data Precision 95%, Recall 96%, Accuracy 95% (B, BS)

Recommendation

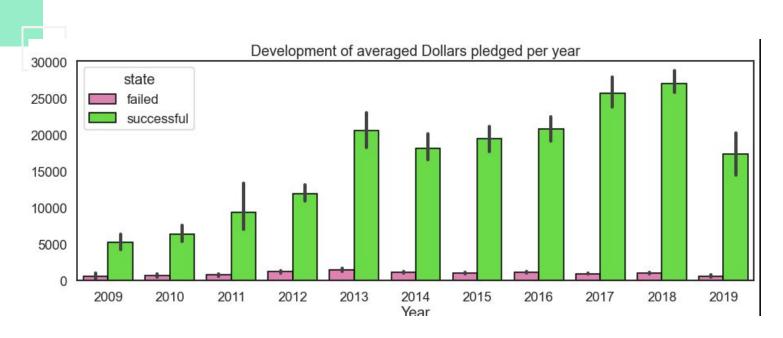
RECOMMENDATION & CONCLUSIONS

- Goal amount: Lower goals are more successful (< 2 Mio USD)
- Project region success: USA > GB > CA ... > Europe
- Category is important:
 - Success ratio very different
 - Amounts pledged per backer differ strongly
- Timing: Time2launch between 2 and 5 weeks

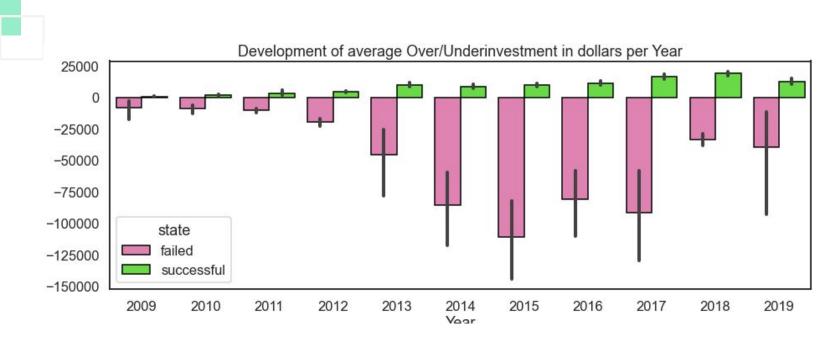
THANK YOU FOR YOUR ATTENTION

BACK UP SLIDES

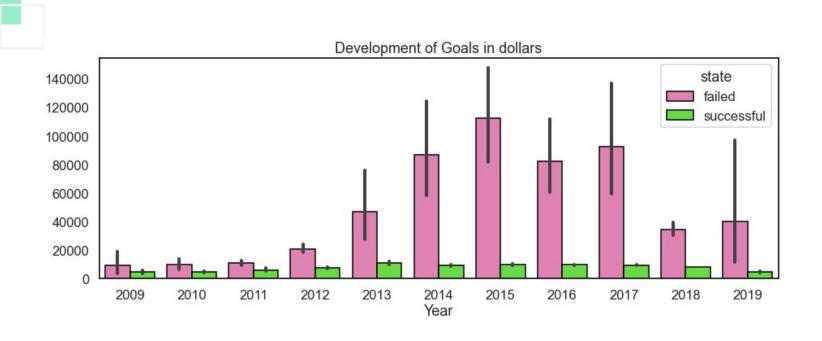
DEVELOPMENT OF AVERAGED DOLLARS PLEDGED



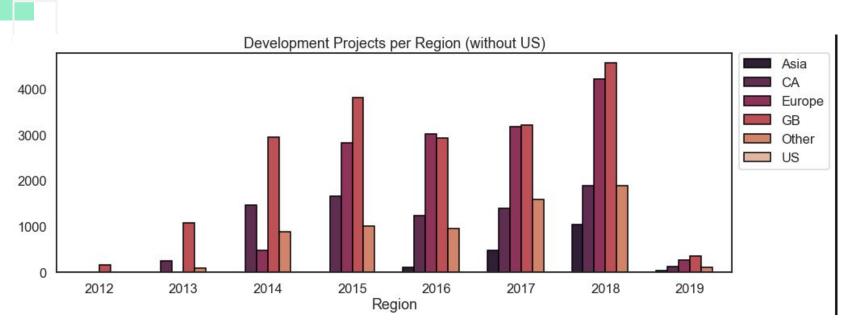
OVER/UNDERINVESTMENT



DEVELOPMENT OF GOALS



DEVELOPMENT PROJECTS PER REGION



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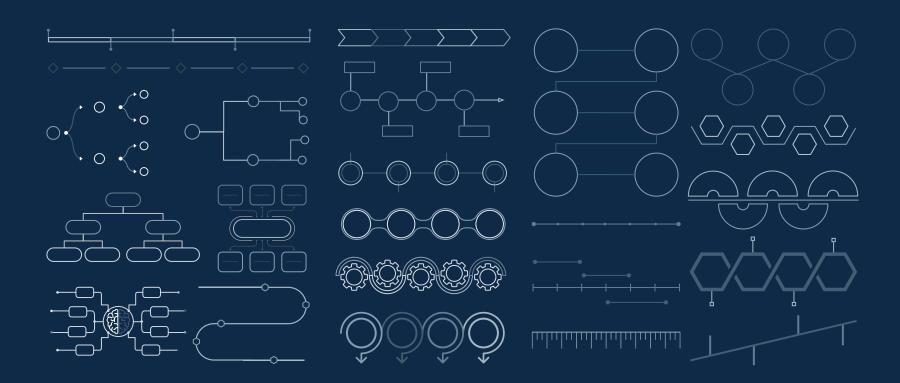
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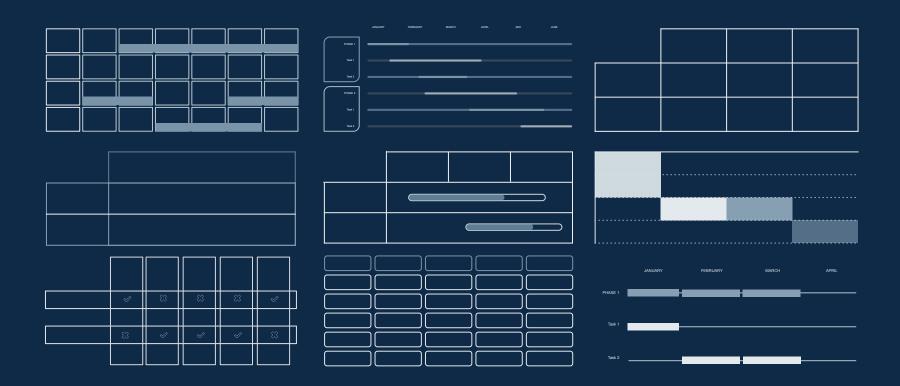
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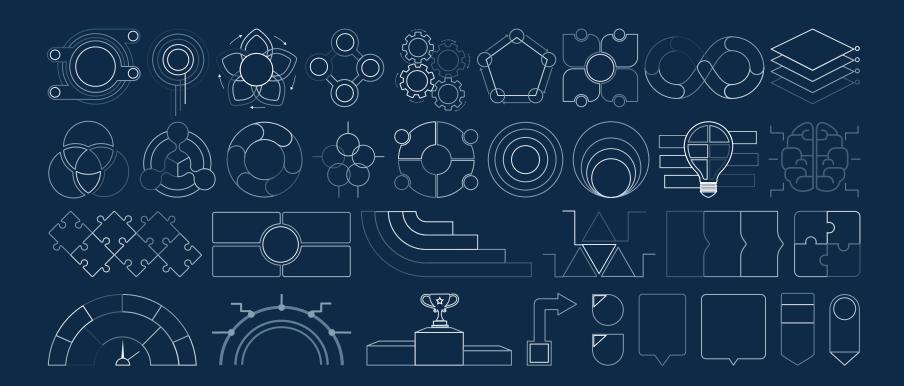
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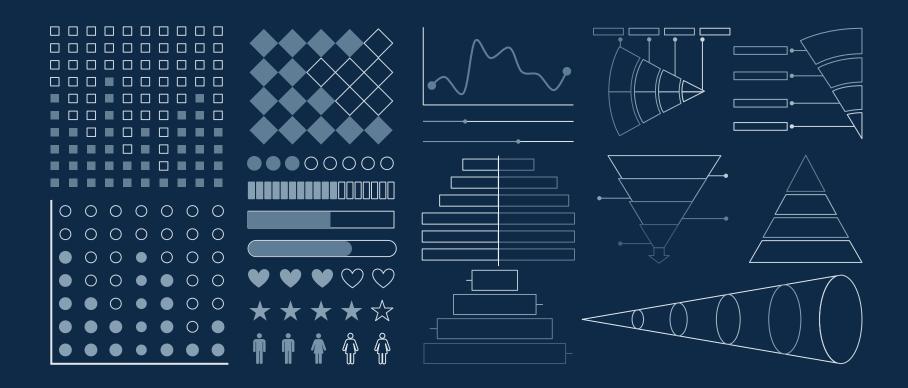












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