

Rabeea ALShawi

Mechanical Engineer, Marketing, Sales Management

Personal Information

Birthday : 1984
Sex : Male
Marital Status : Married
Address : Mansour, Baghdad, Iraq .611- 59- 37
Nationality : Iraqi
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Brief Information

- More than 10 years' experience in Marketing and Sales management,
- More than 13 years' experience in Sales Automotive in Iraq market & Social Media,
- More than 3 years' experience in Marketing FM CG,
- Experience in marketing and sales management (Heavy Equipment, Forklifts, truck, Cranes, Generators, Power Tools, Hand Tools),
- Good experience in commercial offers & tenders,
- Experience in troubleshooting & maintenance in(Automotive, Power generators, AC&DC motors, Single & three phase motors, Power Tools).

Educational Experience

- 2009-2010 : B.Sc. Mechanical Engineer from University of Technology,
- 2005-2006 : Excellent diploma. Auto mechanics. Baghdad Institute of Technology,

Experience

- 2017-2019 Marketing & Sales Dep. Manager in FORMÜL PLASTİK (FM CG),
- 2011-2017 KÄRCHER Brand Manager. / Sahba technology Group.
- 2010-2011 KÄRCHER Baghdad Branch Brand Manager. / Sahba technology Group,
- 2009-2010 KÄRCHER Sales Engineer/ Sahba technology Group,
- 2011- Teupn Sales Engineer ,TEUPEN the solution specialist for challenges in height access / Sahba technology Group,
- 2011-2013 Sales Engineer (ELORA, Wiha,Wera) Hand tools,
- 2013-2016 Sales Engineer Jungheinrich forklift trucks / Sahba technology Group.
- 2014-2016 Marketing Manager (Saccal Generators, SIGMA PAINTS, Stayer Power tools),

Languages

- Arabic ----- good. (Native language)
- English ----- Medium level

Membership

- Iraqi Engineering Union 2011. Degree, Practitioner Engineer
- Federation of Arab Engineers 2011 Degree , Practitioner Engineer

Training Courses

- Marketing Training Course / Wave international / 10 day 2015 /Baghdad, Iraq
- Sales Training Course / Wave international / 10 day 2015 /Baghdad, Iraq
- Human resources Training Course / Wave international / 10 day 2015 /Baghdad, Iraq
- Sales and management Training Course / Saccal Generators/ Baghdad, Iraq 2014-3Week
- Sales and management Training Course /KARCHER / Kurdistan , Iraq 2014 - 1Week
- Sales Training Course /KARCHER / Kurdistan , Iraq 2014 - 1Week
- Course marketing management / KARCHER / Dubai 2014 - 2 Week
- Course marketing management / KARCHER / Dubai 2013- 1 Week
- Course marketing management / KARCHER / , Kurdistan , Iraq -2012 - 2 weeks.
- Course marketing management All cleaning tasks/ KARCHER /Germany 2012/ 2 weeks.
- Course service & maintenance/ KARCHER /Germany 2011 / 1months.
- Course in marketing management/ (BOSCH , POWER TOOLS & ACCESSORIES) / Lebanon 2010/2 Weeks.
- Course in marketing management/ (ELORA-Wera) Hand tools / Lebanon 2010/2 Weeks
- Course in marketing management/ Wiha. Hand tools / Lebanon 2009 /1 month
- Course in troubleshooting service & maintenance/ Diesel generators/ Baghdad, Iraq - 2007 /1 month
- Single & three phase motors/ Maintenance/ International Technical Mechanical Workshop / Baghdad, Iraq – 2003 /2 months .

Other Skills

- Microsoft office (word-excel-access-power point-outlook),
- Accounting software (Bayan , tally, almaealij al'awal),
- Have ability to innovate a new ideas that promote the quality of work
- Easily communicate with local and foreign employee
- Respect has a good space in my life and work

Other CERTIFICATE

