



AHMED A. HASSAN

E-Payment, Project Management,
Marketing, Sales, Banking, Consultancy

PROFILE

For more than 12 years' experience and moving among the best organizations in Iraq, I have built a great experience in different positions I worked with.

The good communication, work hard and executive mind enable me to manage peoples, projects in a good way.

I'm believing in power of love, if we give time& love to what we do, definitely we'll see a great results.

CONTACT

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COURSES

- How to build a good portfolio of cards (MasterCard UAE)
- EMV & Payment Master class (UL UAE)
- Mobile Payment (UL Beirut)
- PMP (Maples UAE)
- Train the Trainer (IIR Middle East Cairo)
- Territory Management (IIR Middle East Cairo)
- Microsoft Office Certificate

Languages



Arabic



English



Russian

EDUCATION

College Of Language

1998 - 2003

BSC Russian Language

Diploma English Language.

WORK EXPERIENCE

National Bank of Iraq [Business Development Manager]

2020 - 2021

- .Manage all products/Services related to individuals.
- .Create anew products/services on Prepaid, Debit & Credit Cards.
- .managing & follow a network of ATMs (maintenance, feeding, expecting the new plan of distributions.
- .managing the mobile banking project.
- .Coordination between the Core banking system team & Processor team.
- .Coordination with MasterCard& Visa Teams to complete the steps of project (Bin, Card Design ...etc.)
- .coordination with 3rd Party team regarding to Chip acceptance.
- .receiving the card's file and matching the numbers with the accounts.
- .Tracking the ROI of Products.
- .coordination with all teams inside the organization to ensure everything has ready to launch the new product (sales, marketing, AML, management ...etc.)
- .managing social media team.

International Smart Card Qi Card [Product Development Manager]

2014 – 2018

- .initiate, enhance & managing the new products (Prepaid cards – Salary, travel & Commercial card.
- .ensure all customers have satisfied whether they have Qi Card or MasterCard.
- .initiate & managing the ATM project.
- .Participating in Data migration project.
- .Tracking the ROI of the products.
- .managing social media team.

Zain Telecommunication [Experienced Product Development]

2009–2014

- .Cooperation with sales & call center team to read the market and customer need.
- .initiate a new products/offer or services related to the internet service.
- .test all devices/services before the launch.
- .Participating in 3G project.
- .Tracking the product quality & Customer satisfying.

Zain Bank [Product Development & E-Payment Manager]

2019 (Nine Months)

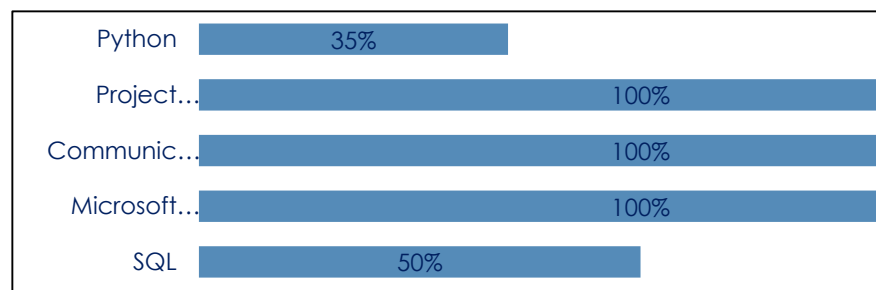
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Reach Immigration Group [Sales Consultant]

2019 - 2020

- .Meet the Company/Branch Target.
- .Ensure the all customers have get a good knowledge of product info.
- .Daily update of program information's.
- .Ensure to deliver the right steps/process to the customer.
- .Ensure the customers get the satisfactions.

SKILLS



Note: All documents are available once it needed.