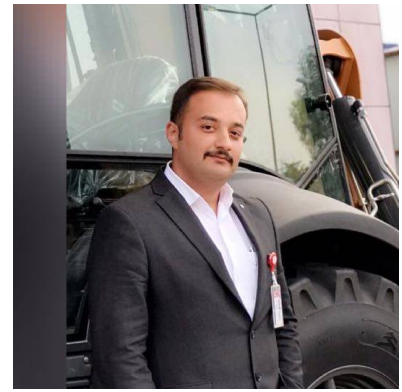


# Ahmed A. Mohialdeen

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## EXPERIENCE

### Site Executive Engineer

**Kayson company**

iraq/ Baghdad , Al-Amiriyah

I start working as an engineer in the control and quality department (QC) in the project of executing 4000 residential units. My task was controlling and ensuring the execution of electrical and mechanical works according to the engineering plans and drawings. After four months I was promoted to become the executive engineer for my site for electrical and mechanical works. I gained another experiences in addition to my experience , Which is how to deal and lead my team especially with the construction equipment such as excavators and wheel loaders in the work field, as well as specialized trucks and .accordance to the needs of the work

### Sales and Technical Engineer

**Sardar machinery**

Iraq \_ Baghdad , Al-Nahdha

I worked at Sardar Company for Commercial Agencies as a sales and technical engineer which is the leading company for well known brands in Iraq such as (Hino Trucks , Volvo Construction Equipments , Doosan Forklifts )The work are represented by search and prospecting for new potential customers through and provide technical and commercial offers according to the needs of the customer and maintain the relationship with permanent real customers in order to achieve the annual sales target , through my works under Sardar Machinery , I gained experience in sales, technical ,marketing and dealing with the government sector as well as .Private companies

### Sales and Technical Engineer

**Zamzam Spring for General Trading and Trading Agencies Co. Ltd.**

Iraq \_ Baghdad , Al-Jaderiyah main road , Building # 43

I started working as a sales and technical engineer for construction equipment and trucks due to the transfer of Volvo Construction Equipment from Sardar Machinery to Zamzam Spring Company , where it worked with several major well known brands such as (Volvo Trucks, Volvo Construction Equipment's, Volvo Penta , Isuzu Trucks, Liebherr & CASE construction equipment's ). The work was represented by the search and prospecting for new customers and dealing according to the need of the customer and follow-up until finalized the deal where I gained experience in the technical . specifications of mentioned above brands  
My work involves continuous movement between all Iraqi cities to .follow up of sales opportunities in the government and private sectors

## Senior Technical Engineer & Sales

Alsadeq-Group  
for General Trading and Trading Agencies.  
Iraq \_ Baghdad , Al-Jaderiyah main road

I work in Al-Sadiq Trading Group as a technical engineer and sales support at Renault Trucks Agency in Iraq as well as other agencies for construction equipment such as American Rino and Japanese Kobelco, and my work includes preparing and submitting tenders and preparing the specifications required by the beneficiaries by following up their needs and field visits to All departments and ministries of the state and address the international supplier companies and shipping companies to complete all matters related to equipping the mechanisms from opening the LC until the arrival of the shipments to the beneficiaries

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## EDUCATION

### Bsc. of Communication and Electronic Engineering

Al-Mamoom University Collage  
Iraq/ Baghdad

#### Engineering Project : -

Sound Transmission Through Guided Laser

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## SKILLS

Microsoft office (excel,word,power point,outlook) , Matlab , Autocad , Salesforce , Managing Sales Forecast , Marketing campaigns and advertising , Leadership , Market Analysis

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## LANGUAGES

Arabic

English

Mother Language

Fluent

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## CERTIFICATIONS & COURSES

Selling Skills 1+ 2 certificate for selling techniques Volvo Construction Equipment at Volvo training center held in Oct. 2018 Dubai, U.A.E

Certified course (EMEA \_ Excavator Sales College) at Volvo Trading center held in Oct. 2018 Dubai, U.A.E

Certified course (Loader Sales College) certificate , volvo Training center held in Jul. 2018 Dubai, U.A.E

Certified course (Hino Trucks Sales and Technical) certificate , Hino development center held in mar. 2016