

# **Omar Alyaseen**

#### **Area Sales Supervisor**

at Alba Trading Company **Location:** Baghdad, Iraq

Education: Diploma, Accounting and Acturial Studie...

Experience: 14 Years, 6 Months

#### **Contact**

**Location:** Baghdad, Iraq **Name:** Omar Alyaseen

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Country: Baghdad, Iraq

Email Address: omarrafea9@gmail.com

Date of Birth 4 February 1988 (Age: 32) Gender Male Nationality Iraq Residence Country Baghdad, Iraq Visa Status Citizen Name in Arabic عمر الياسين

## **Experience (14 Years, 6 Months)**

June 2019 - Present

## **Area Sales Supervisor**

at Alba Trading Company Location: Baghdad, Iraq

Company Industry: FMCG

Job Role: Sales

- 1- One team responsibility
- 2- Enduring work pressure
- 3- Follow-up through periodic visits
- 4- Opening and increasing points of sale.

January 2017 - May 2019

## **Distribution Operation Manager**

at Alharro Group Location: Baghdad, Iraq

Company Industry: FMCG

Job Role: Sales My responsibilities:-

- 1. Create plans and find solutions to facilitate the sales process of the team.
- 2 .Create new relationships with P.O.S owners.

January 2012 - December 2017

## **Sales Supervisor**

at Philip Morris International Location: Baghdad, Iraq

Company Industry: FMCG

Job Role: Sales my duties :

- 1- survey in the market share in baghdad.
- 2- find a new customers.
- 3- get a deal with a big dealers in baghdad.
- 4- follow up with a sales rep in some region that i responsible for it .

I have Certificates in :-

\*Territory Mangment and Consumer response.

\*Commercial Excellence Boot Camp.

\*Retail Communication. July 2004 - October 2010

### Sales Team Leader

**at Zain - Iraq Location:** Baghdad, Iraq **Company Industry:** Telecommunications

Job Role: Administration

### **Education**

# **Diploma, Accounting and Acturial Studies**

at University of Baghdad Location: Baghdad, Iraq

October 2006