Personal Info:

Name: Gufran Asaad Kamal Place & DOB: Iraq-Basra 1991

Nationality: Iraqi Ethnicity: Arabian Gender: Female Marital Status: single

Address: Iraq-Basra-Yaseen Khrabit Dist.

Cell phone: +9647833219992 Email:eng3gufran@gmail.com



Bachelor of electrical, Southern Technical University, City: Basra – Country: Iraq, Year of Graduation: 2013

Language Skills;

• English Choose: intermediate

Arabic Choose: Fluent

<u>Taken Courses / Workshops:</u>

- Training course in OSHA from Imperial university India ,held by AlWfaa foundation period of(15Nov. to 30 Nov 2016),Iraq-Basra
- Training course in PMP from Imperial university India ,held by AIWfaa foundation period of(15Nov. to 30 Nov 2016),Iraq-Basra

Computer Skills:

Microsoft Office: Word, Excel.

History of Employment:

1- Title / Position: Customer care agent Company: Zain Telecommunication Iraq Duration: from July 2014 till Oct. 2018

Duties and Responsibilities

- Understand Customer Care Strategy and plans and participate in the achievement of objectives and targets
- Implement Customer Care Department policies and procedures
- Receive and respond to customers and provide information on products/services and handle outbound/inbound calls to ensure information is provided on Zain IQ new products/services/promotions
- Secondary cases as needed to ensure questions are addressed in a timely and efficient manner
- Upsell/cross-sell products to increase sales and generate revenues
- Handle outgoing calls/mail channel lists to obtain customer feedback
- Maintain professional and courteous communication / quality of service with customers at all times to maintain customer satisfaction
- Support new services and solutions development and management processes as required to ensure fulfilment of new products requirements impacting quality of products provisioning
- Execute tasks as per the Zain IQ established plan, policies and procedures to ensure consistency in handling business cases and achieve targets

