

Curriculum Vitae

Full Name: Ibrahim Zakarya Haeder
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Personal Statement:

I am energetic, flexible and ambitious person, ready to approach any task that I am required To undertake or situation that I am presented with. I am hard-working and punctual, well-Organized and able to work under pressure.

Educational background:

Salahaddin University/ Erbil
College of Engineering Erbil – Iraq (2015-2019)
BSc in Electrical Engineering (**with good**) (Erbil,Iraq)
I have got 10rd rank on the department.

Language skills:

- Kurdish - Native
- English - Good
- Arabic - Medium

Work Experience:

(Production Engineer-Internship) (7/2018-10/2018)
(Coca Cola Company) (Erbil,Iraq)

- **Responsible for KHS PET line and looking after Utility line as well.**
- **Team involving, leading and managements.**
- Devising efficient means to produce productions to increase line efficiency and improve line and team performance
- Good information in SAP system, online reporting and Microsoft office programs.
- Reduce the cost estimation by reducing power consumption and Raw
- material damages to increase the revenue of company.
- Administration, posting, reporting, office working, spare part ordering.
- Technical skills, maintenance plans, spare part ordering

(Operating machine- Internship)
(Coca Cola Company)

(7/2018-10-2018)
(Erbil,Iraq)

- **Responsible for KHS PET line.**
- Operate, maintain and clean the given machine according to daily production, maintenance, cleaning.
- Perform product and package changes and changeover according to job instructions, carry out operate machine/equipment and product controls, keep record.
- Inform line foreman/qualified machine operator on amount of material used, causes of stopping, failures recording in Trex and quality records to ensure correct and healthy reports.

(Sales Representative-Internship)
(Coca Cola Company)

(August.2018)
(Erbil-Iraq)

- Selling products and services using solid arguments to prospective customers
- Performing cost-benefit analyses of existing and potential customers
- Maintaining positive business relationships to ensure future sales

(Cash Van Sales)
(ETI Company)

(6/2017-10/2017)
(Erbil,Iraq)

Responsible for:

- Achieving sales target
- Making daily sales and activity report.
- Increasing and maintaining the existing customer base in the market.
- Maintaining good relations with the customers

(Salesman)
(Paetakht Market)

(6/2016 -12/2016)
(Erbil,Iraq)

- **Responsible for Two line and looking after warehouse.**
- Selling products and services using solid arguments to prospective customers.
- Performing cost-benefit analyses of existing and potential customers.
- Maintaining positive business relationships to ensure future sales.

(Accountant General)
(Tiger Oil Station)

(7/2015-12/2015)
(Erbil,Iraq)

- **Responsible and Management for three Service of oil and gas and diesel**
- Collect payment for services and supplies. May lubricate vehicle.
- Activate fuel pumps and fill fuel tanks of vehicles with gasoline or diesel fuel to specified levels.
- Order stock, and price and shelve incoming goods.
- Prepare daily reports of fuel, oil, and accessory sale.

(Operation Machine)
(Danya Company)

(6/2014-12/2014)
(Erbil,Iraq)

Responsibilities:

- understand complex instructions, how schematics work and make sure items are designed and built correctly.
- why machines are not at peak performance, how to increase output and how to fix errors.
- Some machines are controlled by computers and operators will need to work with CAD/CAM technology. Others are highly mechanical and operators will need to know how and why they work.

Technical skills:

- Working on PLC (S7-200 and S7-300) types, write an automation program.
- Familiar with automation system machines, troubleshooting problems.
- Fault detection methods and preventive maintenance
- Good information about principle of power generation and distribution.
- Working on transformers and high voltage equipment
- Good in using SAP system.
- Good command of Using Software Programs and Internet:
 - a) Very good information about Microsoft-Office programs such as (Word, Excel, Power Point,Access)
 - b) C++, Benbox, Arduino, Matlab ,CST,AUTOCAD.
 - c)Data base(SQL server,SQL,Oracle,MySQL)
 - d)Photoshop

Trainings and certificates:

- (Training Solar panel) (June/2019)
By(GIZ Pishe) (Erbil-Iraq)
- (internship) (7/2018-10/2018)
By(Kurdistan Regional Government “**KRG**”) (Erbil,Iraq)
- (Summer training) (7/2018-10/2018)
By(Coca Cola company) (Erbil,Iraq)
- (Improve Employability Skills Workshop) (June/2019)
By(GMAC Organization) (Erbil,Iraq)
- (Training Photography) (March/2016)
By(photography of Kurdistan) (Erbil,Iraq)
- I have license Driving.

OtherSkills:

Teamwork,Coordination,Organization,Time Management,Invenroty Control,
Data Entry Skills

References available upon request

