

FAISAL FIRAS FAKHRI AL OBAIDI

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Age :25



EDUCATION

BACHELOR DEGREE IN POLITICAL SCIENCES | UNIVERSITY OF BAGHDAD

SIDE DEGREE

CERTIFICATE OF ARBITRATION OF INVESTMENT DISPUTES & DRAFTING CONTRACTS FROM (GATE TRAINING CENTER & AND BRUSSELS UNIVERSITY) ACHIEVED AN NICKNAME AS AN (INTERNATIONAL ARBITRATION ADVISER) FROM THE AUTHORITY OF INTERNATIONAL ARBITRATION IN EGYPT.

SKILLS

- . Languages: English (Fluent), Arabic (Mother Language), French (intermediate).
- . Organizing daily office work in professional way including (Mails, Daily report, phone calls).
- . Great sales and marketing skills with the ability to direct negotiations in high efficiency ways.
- . Putting and achieving daily, monthly, annually company target and evaluating the markets and competitors and business analyzing, and forecast.
- . Good Knowledge in POS systems in and sales software programs.
- . Computer: Microsoft office programs (Word-Excel-PowerPoint), web development, Outlook, POS and sales software programs.
- . Good team worker and have the ability to work with a large groups of people.

- . Managing and directing the job daily monthly and annually reports, evaluating the employees work and reporting it, writing and directing work policies and give the employees a training on it.
- . Good knowledge in HR and administration work.
- . Hard worker and having the ability to work under pressure and a good team worker and team leader in different faces of work divisions.
- . Great marketing skills and promotional ideas and event's organizer, creating and leading marketing campaigns.

EXPERIENCE

- Marketing Manager in Business Ground International Exhibitions and conferences organizer from December 2017 until now.
- 1 year as Sales and Marketing officer in Samsung BCI Company.
- 6 months as sales coordinator for Aljazeera ISP.
- 1 year as sales coordinator in Huawei Al-Arabiya.