

## **C.V.**

**Full Name:** Mohammed Dhiaa H. Musa

**Place of birth and date:** Iraq -Babylon 24-6-1985

**Home Address:** 1. Iraq - Baghdad

**Educational attainment:** Bachelor of Science (Biology) from University of Babylon 2007 . <http://www.uobabylon.edu.iq/>

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## **PERSONAL PROFILE**

**A young man, Dynamic, self motivated and specific in coordination work relationships, A biologist with more than 9 years' experience with Pharmaceutical and FMCG , Dairy Companies in Iraq. I am always seeking a challenging position in the field of marketing and sales in a company with similar reput where my skills are further enhanced and utilized.**

**Worked in Erbil , Baghdad .**




**I don't have problem for change my live place .**



## KEY SKILLS

- Participate in several Training Courses and Scientific Conferences.
- Very effective communicator with strong ability to relate effectively to a wide range of people
- I have Experience sales achievement (timely deliveries, market visits etc.); granting marketing tools and budgets to support sales; ensure best customer service.
- Good decision maker
- Enjoys working with people from all walks of life
- Rational and calm under pressure
- A quick learner –ability to learn new skills at any given time frame
- Fluency in speaking, reading, writing Arabic and English.

## WORK EXPERIENCE

- ✓ **Marketing Manager** – SOLICO IRAQ – Kalleh company , Jan 2017 – ( Current Job ) [www.solico-group.com](http://www.solico-group.com) 
- ✓ **Country Manager** – RONESCA IRAQ – (Ronlac and Ronagrow) May 2015 – Jan 2017 . [www.ronesca.com](http://www.ronesca.com) 
- ✓ **Medical Sales Supervisor** – DANONE NUTRICIA ELN - Iraq 2014 -2015. Bebelac and Aptamil. [www.danone.com](http://www.danone.com) 

- ✓ **Supervisor** at ABBOTT Nutrition - Iraq 2012 – 2014. Similac ,

PediaSure , NeoSure , Isomil , and EnSure . [www.abbott.com](http://www.abbott.com)  **Abbott**  
Nutrition

- ✓ **Senior Medical Representative** at (ABBOTT Nutrition ) in the

provinces of Babel , Karbala , Najaf and Basra .2009-2012.

[www.abbott.com](http://www.abbott.com)  **Abbott**  
Nutrition

### **Course Training:**

Course Training Professional skill sales (PSS) in Beirut Jun 2010.

Course Training Knowledge with Tolerance & Preterm University in Beirut 2011

Course Training Office of Ethics and Compliance (OEC) in Istanbul Sept 2012.

Course Training Knowledge with Tolerance & Preterm University in Beirut Feb 2012.

Course Training Professional skill sales (PSS) in Beirut Jun 2012.

Course Training Knowledge Tolerance University in Cyprus Jan 2013.

Course Training Office of Ethics and Compliance (OEC) in Cyprus Jan 2013.

Course Training Knowledge Standard & Code of Ethics in Amman Sept 2013.

Course Training Knowledge Tolerance & in Dubai Mar 2014.

Course Training Office of Ethics and Compliance (OEC) in Dubai Mar 2014.

Course Training Ask For Business (AFB) in Erbil Jun 2014.

Course Training Advance ASB DANONE in Erbil Sept 2014.

Course Training DANONE Leadership College in Erbil March 2015

Course Training M.Select Co. Leader skills in Baghdad 2016

REFERENCES AVAILABLE UPON REQUEST

Best Regards