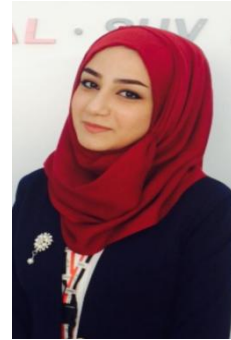


Shahad Majid

Al – Adhamiya, Baghdad

+9647834986508

Eng.shaahed@yahoo.com



PERSONAL INFORMATION

- **Name:** Shahad Majid.
- **Date of Birth:** 18/10/1992.
- **Place of Birth:** Baghdad
- **Marital Status:** Single.
- **Nationality:** Iraqi
- **Gender:** Female.
- **Religion:** Muslim.
- **Mobile No. :** +9647834986508 - +9647711592701
- **E-mail:** eng.shaahed@yahoo.com

EDUCATION

2014 – 2015 Al – Mustansiriya University, Baghdad, Iraq

Bachelor of Mechanics College of Engineering

WORK EXPERIENCE

2016 – Present Great Wall Motors Iraq - Haval Iraq (Nahj Al Iraq Company), Baghdad. IQ

- **Business correspondence**

Responsible for daily, weekly and monthly correspondence, i have a direct contact with GWM in China regards to after sales service reports and sales reports.

- **Customers Experience and Retention**

Following up the customers and responsible for all customers requirement

- **Maintenance Admin - Service Department**

From the administrative point of view, I used to follow up the task of Haval customers monthly and supervise the performance of the vehicle, in addition of conveying impressions and observations of customers on the vehicle and write down all the files mentioned on Excel sheets and I send it by Email through outlook to the manager of service department.

- **HAVAL Showroom Administrator - Sales and Marketing Department**

In term to the sales department I was responsible for several task, the first of which is my responsibility towards the exhibition of HAVAL customers in addition to being a sales consultant and responsible for the daily and monthly and quarterly reports required by organizing them on Excel sheets and sending them through outlook to the management.

- Working on (Word , Excel , Outlook , Power point , Microsoft)
- Participated in the 42th and 43th session of the Baghdad International Fair and I received a certificate of appreciation from the management of Baghdad International Fair when I participated in the 43th session of 2016 with Nahj al Iraq Company.

LANGUAGES

- Arabic :- Mother tongue (Fluent)
- English :- Reading (Fluent) Writing (Fluent) Speaking (Fluent)

SKILLS

Sales:-

- In-depth knowledge of the sales
- Long term relationship-building skills
- Ability to work with people in other department of their company
- Strong presentation skills
- Ability to communicate with people at all levels
- Personalize their interactions
- Act on what the customer is saying
- Listening

Marketing:-

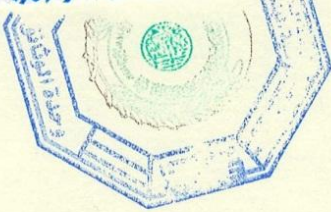
- Mobile Marketing
- Email Marketing
- Paid Social Media Advertising
- Building Associations
- Creative

✓ Available upon request



جمهورية العراق
وزارة التعليم العالي والبحث العلمي
الجامعة المستنصرية / كلية الهندسة
التسجيل

المسند: ٢٠١٥/٢٢/٢٢
التاريخ: ٢٠١٥/٢٢/٢٢



إلى / من يهمله الامر
م/ وثيقة تخرج

تحية طيبة ..

نؤيد لكم بان (شهد ماجد محمود احمد) الملصق تصويرها أعلاه قد
تخرجت من الجامعة المستنصرية / كلية الهندسة / الدراسة الصباحية / للعام الدراسي
٢٠١٤ / ٢٠١٥ في الدور الاول بتاريخ ٢٠١٥/٧/١٢ وحصلت على شهادة
بكالوريوس علوم في الهندسة الميكانيكية بتقدير (مقبول) وبناءاً على طلبها زودت
بهذه الوثيقة .

مع التقدير ..



أ.م.د. علي جبار كاظم
معاون العميد للشؤون العلمية والدراسات العليا

٢٠١٨/٢/٢٠

نسخة منه إلى /

سأمره ٢/١٤

شعبة التسجيل / وحدة الوثائق والأرشفة الالكترونية / مع الأوليات.

العراق
NAHU AL
IRAQ

للعمارة

شركة نهج العراق
بالتجارة العامة

الى / المهندس سهر م.ر

تتقدم شركة نهج العراق بالشكر و التقدير لجهودكم المتميزة ودوركم الفعال في

المطابقة المتميزة لمهندسي سيارت هافال / املين استمراركم على النجاح والتقدم

ودمتم ذخراً للشركة

أدارة شركة نهج العراق

الرئيس التنفيذي
م.صدام سالار حسين

CERTIFICATE OF TRAINING

This is to certify that

Shahad Majid

has successfully completed the

**Communication Strategies and
Selling Smarter Training Courses**

developingpeople.be



Date **August 2017**

Signature

A handwritten signature in blue ink, consisting of a series of loops and strokes, is written over the 'Signature' line.