

C.V

Name: Mustafa Talal Yas
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Gender: Male
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Experience:

1. Customer relationship.
2. Quality management.
3. Good knowledge of RTM strategies (rout to market).

Careers:

1. Feb 2018 – present : Beit AL-Alban Company for general trading as (Key account Sales supervisor), branch of Arla foods amba in Iraq (puck & lurpak&craft)

Selling our 39 SKU's to more than 300 outlets and we are expanded.
Communicate with the marketing team to come up with the relevant Ads.
Assess the situation and come up with the comprehensive conclusion to the higher management.

2. Nov 2016 – Jan 2018: Beit AL-Alban Company for general trading as (Sales man), branch of Arla foods amba in Iraq (puck & lurpak).

Serve the customer and ensure proper customer information.
Build a strong relationship with customer and co-workers.
Communicate with the marketing team to come up with the relevant Ads.

3. Oct 2015 – Sep 2016: QERAT ALMAS for general trading, distributing (AL-MARAI) as (Sales man).

Serve the customer and ensure proper customer information.
Build a strong relationship with customer and co-workers.

Training:

1. Sales and merchandising skills 2017. (held in Sulaymaniyah)
2. Arla Sales Academy 2018. (held in Istanbul)
3. Sales and management skills 2019. (held in Sulaymaniyah)

Educational:

Graduated from the Faculty of Arts, Department of French Language 2015

Computer skills:

MS Office (Word, Excel, PowerPoint, Outlook) MS Window.

Languages known:

Arabic (Native language).

English (Read, Write and Speak) good.

French (Read, Write and speak) good.

Other skills:

Team worker, Organized, well persistence, good communication skills, good in time and stress management skills, self-motivated and reliable

Ability to Work under Pressure.