

## **Ziad ABDUL-LATIF**

**Freelance Salesman**

**Experience: 25 years**

**Nationality: Dual Citizenship Iraqi-German**

**Contact me:**

**Address : Hay Al-Shorta, Dora, Baghdad-Iraq**

**Phone : +9647819286229**

**E-mail : [ziad11031970@gmail.com](mailto:ziad11031970@gmail.com)**



## **EDUCATION**

### ❖ Early educational Stages :

#### ➤ **1975-1980/81 Elementary education :**

Al- Shaab elementary school for boys Baghdad- Iraq.

#### ➤ **1981- 1984/85 Intermediate education :**

Hammurabi Intermediate School for boys Baghdad-Iraq.

#### ➤ **1985- 1987 High-School Education :**

Dimashq Secondary School for boys Baghdad-Iraq.

### ❖ Higher Education Stage:

#### ➤ 1987- 1991 Educational License

B.Sc. Administration & Economics/ Statistics, Salah el-deen

University Erbil –Iraq.

## CONSCRIPTION

- 1991- 1994 the conscription for the army services.

## EXPERIENCE

- 1994- 1996 inside Iraq.  
Founder and owner of a small shop for electric devices trading. Baghdad Iraq.
- 1996- 1999 Resident in Libya.  
Governmental & Private teaching and private trading (Ajdabia- Libya).
- 1999- 2013 citizenship in German.  
Founder of car trading establishment (freelance).
- 2013- till now Branch Manager  
Yasser& Omer Purchasing manager and Salesman.

## CERTIFICATES AND LANGUAGES

### LANGUAGES:

- ✓ Fluently speaking German (tongue language, read& write).
- ✓ Fluently speaking Arabic (mother language, read& write).
- ✓ English (read, write, intermediate speaking).

## **CERTIFICATES:**

- ✓ German Language certificate German 2008.
- ✓ Velidon Technical Training Market Segment Turbo-machinery Iraq 2012.
- ✓ Sales and marketing techniques German 2008.
- ✓ Marketing and digital marketing FTA/ Lebanon 2010.
- ✓ Digital marketing and advertising FTA/ Lebanon 2011.
- ✓ Organizational leadership FTA/ Lebanon 2017.
- ✓ Public relations FTA/ Iraq 2018

## **Undergoing Certificate**

- Needs and Business analysis by FTA/ Iraq
- Total Quality Management by FTA/ Iraq
- Bush and Pull systems according to TOYOTA model by FTA/ Iraq.

## **KEY COMPETENCIES & SKILLS**

- ✓ Comprehensive understanding of the employment and human resource law.
- ✓ Problem solving and decision making ability.
- ✓ Administrative and management capability.
- ✓ Market analysis and market planning.
- ✓ Computer using capability.
- ✓ Complete comprehension of Al- Bayan system usage.
- ✓ Soft skills expert.

## References

- ✓ Dr. Alaa Allawi Master International Trainer and consultant  
[at.almisstaf@gmail.com](mailto:at.almisstaf@gmail.com) Beirut/ Lebanon.
- ✓ Manal Taha Master Trainer Marketing Manager  
[manaltaha40@gmail.com](mailto:manaltaha40@gmail.com) / Jabal Ali/ Dubai UAE
- ✓ Mobile numbers are available on request.