

# Goran Hassan Aziz

Gender: Male

Date of Birth: March 16, 1980

Nationality: Iraqi - Kurd

Marital Status: Married

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## **EXECUTIVE PROFILE**

Accomplished, hands-on executive offering distinguished career in leading strategies for operations, logistics, global supply chain management, and business development. Visionary leader with demonstrated success growing and strengthening global organizations by making tough choices, steering strategic projects, accomplishing challenging objectives, and driving organizational improvements. Persuasive communicator and team collaborator skilled at taking complex situations and simplifying them through introduction of new technologies that cut costs while increasing productivity and effectiveness.

## **SKILL HIGHLIGHTS**

- Diagnostic Information Gathering
- Materials Management
- Inventory Management
- Managing Changes and Decisiveness
- Performance Management
- Fostering Innovation
- Global Transportation Logistics
- Procedures Development
- Vendor & Contract Management
- Project Management
- Purchase Ordering
- Risk Analysis
- Cost Reduction

## **PROFESSIONAL EXPERIENCE**

Project Manager

Mega Excavation

Dec 2017 - Present

- Coordinate internal resources and third parties/vendors for the flawless execution of projects
- Ensure that all projects are delivered on-time, within scope and within budget
- Assist in the definition of project scope and objectives, involving all relevant stakeholders and ensuring technical feasibility
- Ensure resource availability and allocation
- Develop a detailed project plan to monitor and track progress
- Manage changes to the project scope, project schedule and project costs using appropriate verification techniques
- Measure project performance using appropriate tools and techniques
- Report and escalate to management as needed
- Manage the relationship with the client and all stakeholders
- Perform risk management to minimize project risks
- Establish and maintain relationships with third parties/vendors
- Create and maintain comprehensive project documentation

- Meet with clients to take detailed ordering briefs and clarify specific requirements of each project
- Delegate project tasks based on junior staff members' individual strengths, skill sets and experience levels
- Track project performance, specifically to analyze the successful completion of short and long-term goals
- Meet budgetary objectives and make adjustments to project constraints based on financial analysis
- Develop comprehensive project plans to be shared with clients as well as other staff members
- Use and continually develop leadership skills
- Attend conferences and training as required to maintain proficiency
- Perform other related duties as assigned
- Develop spreadsheets, diagrams and process maps to document needs

#### Supply Chain Manager

LafargeHolcim

Jul 2010 - Aug 2017

- Responsible for approval and manage entire project on supplying raw materials to End-User.
- Responsible for managing and resolve technical matters and challenges with respect to company policy and procedure which align with the corporate core value CRISP.
- Responsible for managing and organizing the deliveries of all SKU's and how to avoid shortage for the requested SKU's.
- Participate in the development and implementation of new technique in department policies and procedures.
- Participate in the development and implementation market expanding plan
- Participate in the development and implementation the RTM.
- Responsible for finding new sources for Sand, Tools, Semi finishing material, LS, Crushed LS, Gravel, Water Resistance Material .... etc.
- Arrange for site visits, meetings, presentations, demonstrations and establish a smooth business relation with the contractors which they are working with us.

#### Maintenance Team Leader

UCC - Lafarge

Nov 2006 - Jul 2010

- Responsible for the approval of the entire project on crushers and P1 area.
- Responsible for discussions to resolve technical matters with respect to company policy and safety procedure.
- Responsible for managing and organizing maintenance team (Mechanic and Electric).
- Provides monthly reports on P1 situation, also verify the required budget for repair and deficiency.
- Provides monthly reports on maintenance actions, also verify the stoppage time for maintenance.
- Responsible on the contractor salaries in P1 and varied it according the company contract.
- Responsible for installing the new weight bridge scales in quarries.
- Participate in the development and implementation of new technique in department policies and procedures.
- Participate in the development and implementation PPE in both plants.
- Participate in the development and implementation the LTOTO in plant.
- Responsible for Rehabilitations the crusher FA and daily now can crusher about 1200 t/hr.
- Arrange for site visits, meetings, presentations, demonstrations and establish a smooth business relation with the contractor employees which work in quarries.
- Perform many other duties assigned by my manager.

#### EDUCATION

- American University of Sulaymania - MBA - 2015
- Salahaddin University - B.Sc. in Mechanical Engineering / General - 2006
- Sulaymania Technical Institute – D.Sc. In Mechanical Technology / Production – 2001

## **TRAINING & CERTIFICATES**

- 2014 – Project Management – Professional Development Institute (PDI) – AUIS - Sulaymania
- 2013 – ISO 9001:2008 QMS Internal Auditor (TUV) – Lafarge - Erbil
- 2013 - Supply Chain and Procurement Handbook – Lafarge - Sulaymania
- 2013 – TOEIC Listening and Reading – Lafarge - Sulaymania
- 2011 – Managerial Skills – PHI - Sulaymania
- 2011 – Business English Level 2 – AUIS - Sulaymania
- 2011 – TOEIC International Communication – Lafarge – Sulaymania
- 2011 – Sourcing and Supply Chain Management – London Training Center - Erbil
- 2011 - Safety issue and demand (Risk assessment, WAH, LOTOTO, FHRA, EIF) – Lafarge – Sulaymania
- 2009 – Observation of Safety Rules – Lafarge - Sulaymania
- 2008 - Team Management – Lafarge – Sulaymania
- 2008 – Effective Communication – Lafarge - Sulaymania
- 2008 - Lubrications – Lafarge - Sulaymania
- 2008 – Heat Treatment of Steel – Lafarge Sulaymania
- 2008 - Failure analysis and Kiln Alignment – Lafarge - Sulaymania
- 2008 - Advanced AutoCAD – Lafarge - Sulaymania
- 2007 – Machine Vibration – Lafarge - Sulaymania
- 2007 – English Language Course Level 3 – Millennium Institute
- 2007 – English Language Course Level 2 – Millennium Institute
- 2007 – Microsoft Access – Lafarge - Sulaymania

## **LANGUAGE SKILLS**

- Kurdish – Native
- Arabic – Fluent
- English – Fluent

## **COMPUTER SKILLS**

- Microsoft Office – Word, Excel, PowerPoint, Outlook, Access, etc.
- AutoCad
- Networking
- Oracle
- Cegid

## **REFERENCES**

- Provided upon request