

Sports Car Feature Importance Data Analysis

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ENPM808W

Goal

What makes a sports car a sports car?

Utilizing concepts learned throughout the course to conduct a thorough comparative analysis of various components/features within sports cars in order to determine their respective contributions to the overall price of these types of vehicles.

Background

Reasoning of two data sets from Kaggle

- Utilizing two distinct datasets : one comprised of both numeric and categorical features and the other centered around categorical features
- Attempts to provide a holistic understanding of the interplay between quantitative and design aspects.
- Examining both numeric and categorical data can discern correlations and draw insights into the factors that (do or don't) significantly influence the pricing of sports cars.
- Through different techniques such as feature engineering, minor data integration, and modeling,

Dataset #1 : Sports-car-prices-dataset

#	Column	Non-Null Count	Dtype
0	Car Make	1007 non-null	object
1	Car Model	1007 non-null	object
2	Year	1007 non-null	int64
3	Engine Size (L)	997 non-null	object
4	Horsepower	1007 non-null	object
5	Torque (lb-ft)	1004 non-null	object
6	0-60 MPH Time (seconds)	1007 non-null	object
7	Price (in USD)	1007 non-null	object

dtypes: int64(1), object(7)

memory usage: 63.1+ KB

	Car Make	Car Model	Year	Engine Size (L)	Horsepower	Torque (lb-ft)	0-60 MPH Time (seconds)	Price (in USD)
0	porsche	911	2022	3	379	331	4	101,200
1	lamborghini	huracan	2021	5.2	630	443	2.8	274,390
2	ferrari	488 gtb	2022	3.9	661	561	3	333,750
3	audi	r8	2022	5.2	562	406	3.2	142,700
4	mclaren	720s	2021	4	710	568	2.7	298,000

<https://www.kaggle.com/datasets/rkiattisak/sports-car-prices-dataset>

Dataset #2 : Sports car choice

	resp_id	ques	alt	segment	seat	trans	convert	price	choice
0	1	1	1	basic	2	manual	yes	35	0
1	1	1	2	basic	5	auto	no	40	0
2	1	1	3	basic	5	auto	no	30	1
3	1	2	1	basic	5	manual	no	35	0
4	1	2	2	basic	2	manual	no	30	1

Field	Description
resp_id	The identifier of each individual in the dataset
ques	The identifier of each specific purchase scenario
alt	The identifier of each alternative choice within a question
segment	The commercial segment of a sportscar model ('basic', 'fun', 'racer')
seat	The number of seats in the vehicle (2, 4, 5)
trans	The transmission type of the vehicle ('auto','manual')
convert	Whether or not the vehicle has a convertible top
price	The sportscar price (in thousands/\$)
choice	Dummy indicator of the decision made. (1 = car chosen, 0 = alternative cars chosen from)

https://www.kaggle.com/datasets/vspencer88/sports-car-choice-data?select=sportscar_choice_long.csv

Data Cleaning

Within Dataset # 1 :

- Features that required Manipulation
 - Any Features containing string characters (car make, car model)
 - Engine Size (L)
 - Horsepower
 - Torque (lb-ft)
 - Price (in USD)
 - Engine Type

Horsepower, Torque (lb-ft), 0-60 MPH Time (seconds) Data Manipulation

These features required minor manipulation in terms of special characters:

- Dropped characters
 - '+', '<', '>', ',',

One special example was a Car Model Provided a special case where the Horsepower value was 10,000+

Engine Type

Created through feature engineering based off Engine Size (L) (explained in future slide)

This feature reads the values, based on the string it reads, it gets assigned a Engine Type of either: gas, electric, or hybrid

```
def assign_engine_type(value):  
  
    # if this string is not not found  
    if (str(value).find("1.5 + elect") != -1):  
        return 'hybrid'  
  
    # search for string 'hybrid'  
    elif re.search(r'\bhybrid\b', str(value)):  
        return 'hybrid'  
  
    # search for string 'electric'  
    elif re.search(r'\belectric\b', str(value)):  
        return 'electric'  
  
    # assign remaining "non unique" cases to gas  
    else:  
        return 'gas'
```

Engine Size (L) Data Manipulation

The goal was to make this an all numeric feature of type float.

With the majority of the data already listing out values for the engine size, this feature contained special cases:

- 'NaN' values which was resolved with Data Integration and manipulation
- 'electric' - since electric cars contain motors and not engines, it was given value 0 (this also matched existing electric cars that were properly valued 0 within the raw data)
 - 'electric (93 kWh)'
 - 'electric (tri-motor)'
 - electric motor
- One car contained '1.5 + electric' - given the information above about 'electric', this sports car was given 1.5 since it was hybrid and contained partial engine size + 0
- 'hybrid' - the sports car that contained this was the same as the special case above so it made sense to assign the ones involved with hybrid to 1.5 and group them together

1	Car Make	Car Model	Year	Engine Size ▼	Horsepower	Torque (lb-ft)	0-60 MPH Time	Price (in USD)
44	BMW	i8	2020	1.5 + Electric	369	420	4.2	148,500
734	BMW	i8	2022	Hybrid	369	184	4.2	148,500
969	Porsche	Panamera Turbc	2021	Hybrid	689	642	3	190,000

Data Integration

Dataset #1 contained some cells that were NaN values. Instead of removing “incomplete” rows containing NaN, research of each car was needed to fill with accurate data.

```
1 # Lists out the specific rows within the Engine Size (L) column contain value 'NaN'  
2 sports_car_df[sports_car_df["Engine Size (L)"].isna()]  
3
```

	Car Make	Car Model	Year	Engine Size (L)	Horsepower	Torque (lb-ft)	0-60 MPH Time (seconds)	Price (in USD)
168	rimac	c_two	2022	NaN	1914	1696	1.9	2400000
171	tesla	model s plaid	2021	NaN	1020	1050	1.98	131190
222	porsche	taycan turbo s	2021	NaN	750	774	2.6	185000
247	tesla	model s plaid	2022	NaN	1020	1050	1.9	131190
387	rimac	c_two	2022	NaN	1888	1696	1.8	2400000
389	tesla	roadster	2022	NaN	10000+	0	1.9	200000
686	rimac	c_two	2022	NaN	1914	1696	1.85	2400000
697	lotus	evija	2022	NaN	1972	1254	2.5	2700000
752	porsche	taycan	2022	NaN	469	479	3.8	79900
916	tesla	roadster	2022	NaN	10,000+	NaN	1.9	200000

NaN was replaced with 0 since they were all electric cars

Feature Engineering

- Engine Type:
 - Based off 'Engine Size (L)
 - Gas, electric, hybrid
 - Purpose : create this feature to see if there are any trends related to price and the type of engine. "Does the type of car have an impact on the sports car price"
- \$ per Horsepower
 - Purpose : find any relationship between the cost of horsepower
- Origin
 - Through Data Integration (explained later on)
 - Purpose : find another feature that may contribute to the price of sports cars
- Engine Size (L) Range
 - Small sample size per unique Engine Size (L) so decided to make ranges
 - Purpose : increase count per range to see if there are more obvious trends
 - Last second decision to analyze
- Score
 - Give the existing numeric features weight
 - Purpose : see which cars have the highest and lowest scores and see if they have relationship to highest or lowest price
 - The weight distribution will be different depending who you ask. Everyone will have a different opinion on what feature is most important to their car

Data Integration

Origin

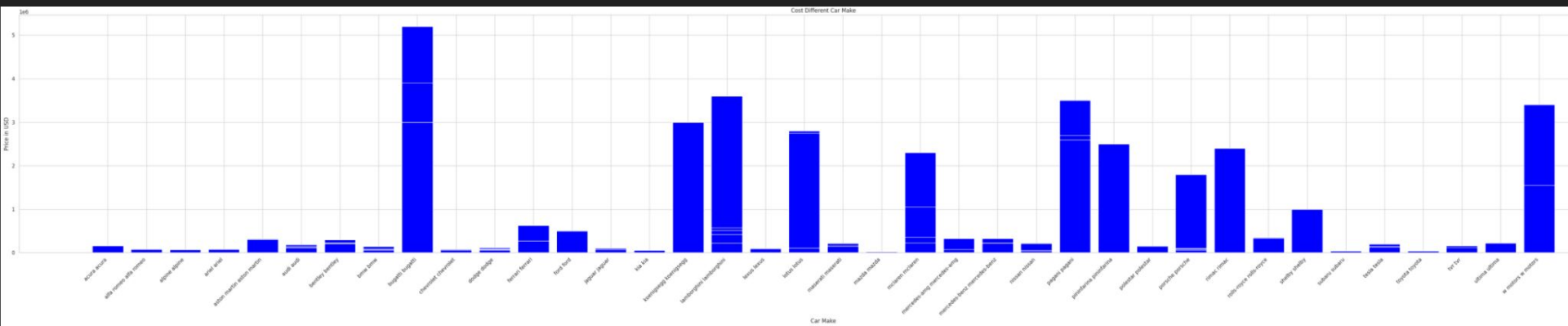
- Searched the internet of each Car Model

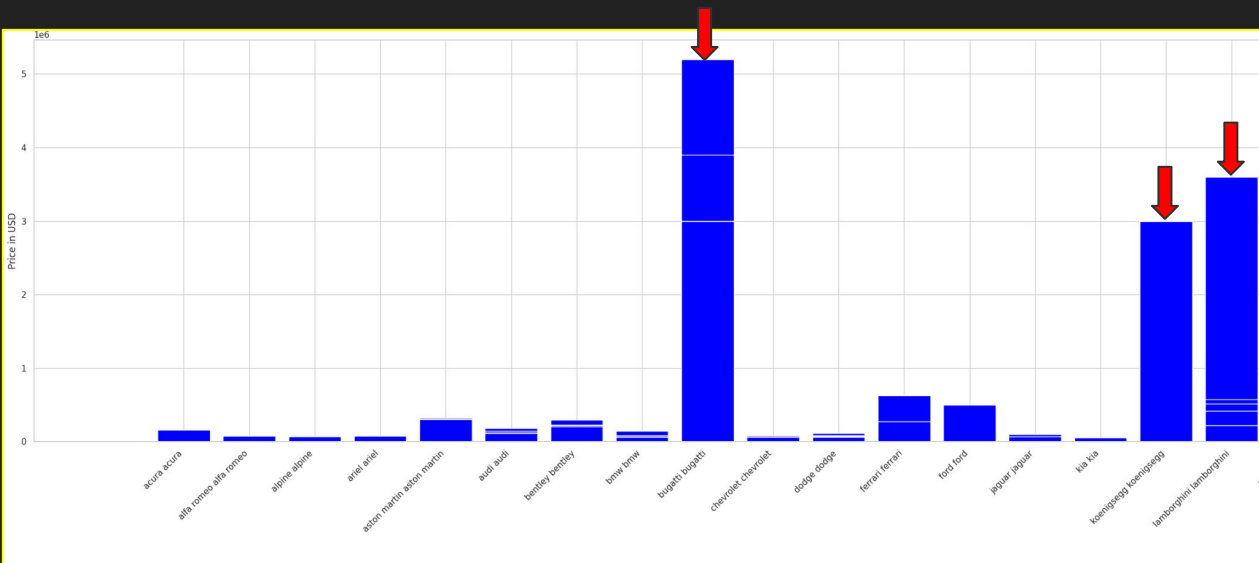
Total Count of Origins	
germany	287
england	229
america	185
italy	176
japan	72
france	24
sweden	15
croatia	14
lebanon	3
china	1
south korea	1

```
[38] 1 # mapping of each unique Sports Car Make
2 car_origin_mapping = {
3
4 'acura'           : 'america',
5 'alfa romeo'      : 'italy',
6 'alpine'          : 'france',
7 'ariel'           : 'england',
8 'aston martin'    : 'england',
9 'audi'            : 'germany',
10 'bentley'         : 'england',
11 'bmw'            : 'germany',
12 'bugatti'         : 'france',
13 'chevrolet'       : 'america',
14 'dodge'           : 'america',
15 'ferrari'         : 'italy',
16 'ford'           : 'america',
17 'jaguar'          : 'england',
18 'kia'             : 'south korea',
19 'koenigsegg'      : 'sweden',
20 'lamborghini'     : 'italy',
21 'lexus'           : 'japan',
22 'lotus'           : 'england',
23 'maserati'        : 'italy',
24 'mazda'           : 'japan',
25 'mclaren'         : 'england',
26 'mercedes-amg'    : 'germany',
27 'mercedes-benz'   : 'germany',
28 'nissan'          : 'japan',
29 'pagani'          : 'italy',
30 'pininfarina'     : 'italy',
31 'polestar'        : 'china',
32 'porsche'         : 'germany',
33 'rimac'           : 'croatia',
34 'rolls-royce'     : 'england',
35 'shelby'          : 'america',
36 'subaru'          : 'japan',
37 'tesla'           : 'america',
38 'toyota'          : 'japan',
39 'tvr'             : 'england',
40 'ultima'          : 'england',
41 'w motors'        : 'lebanon',
42 }
43
44 sports_car_df['Origin'] = sports_car_df['Car Make'].map(car_origin_mapping)
```

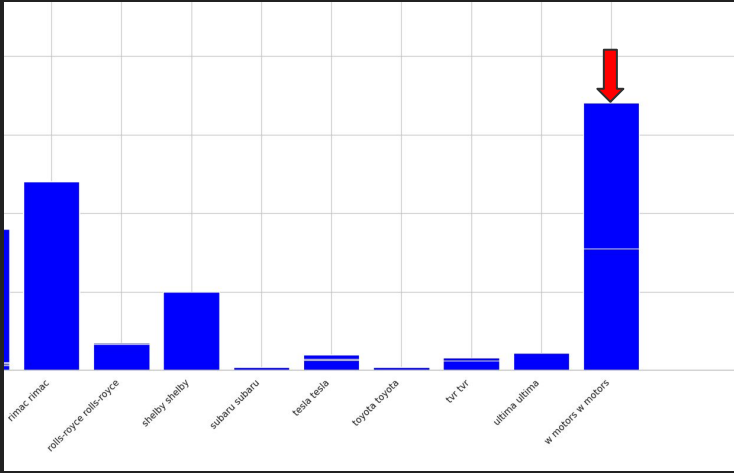
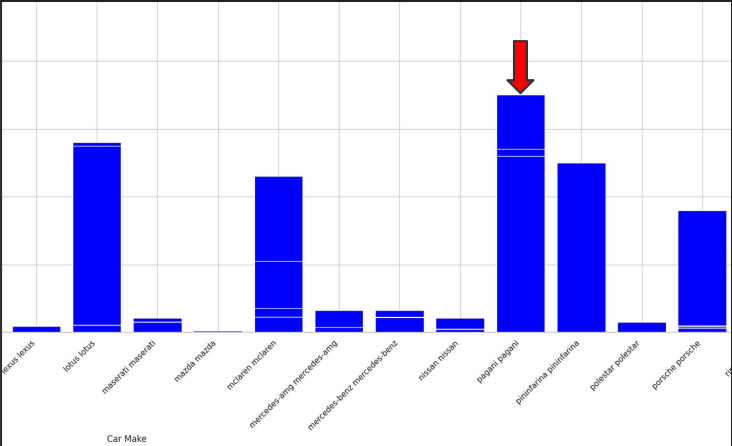
	Car Make	Car Model	Year	Engine Size (L)	Horsepower	Torque (lb-ft)	0-60 MPH Time (seconds)	Price (in USD)	Engine Type
36	nissan	370z nismo	2021	3.7	350	276	4.5	45690	gas
37	porsche	taycan 4s	2022	0.0	562	479	3.8	104000	electric
38	lamborghini	urus	2021	4.0	641	626	3.5	218000	gas
39	ferrari	roma	2021	3.9	611	561	3.3	222000	gas
40	audi	rs3	2022	2.5	394	369	3.9	57000	gas
41	mclaren	gt	2021	4.0	612	465	3.1	210000	gas
42	bmw	i8	2020	1.5	369	420	4.2	148500	hybrid
43	mercedes-benz	cls63 amg	2019	4.0	603	627	3.4	132000	gas

Car Make	Car Model	Year	Engine Size (L)	Horsepower	Torque (lb-ft)	0-60 MPH Time	Price (in USD)	Engine Type	\$ per Horsepower	Origin	Score
porsche	911	2022	3	379	331	4	101200	gas	267.0184697	germany	186.4
lamborghini	huracan	2021	5	630	443	2.8	274390	gas	435.5396825	italy	298.36
ferrari	488 gtb	2022	3	661	561	3	333750	gas	504.9167927	italy	322
audi	r8	2022	5	562	406	3.2	142700	gas	253.9145907	germany	267.54
mclaren	720s	2021	4	710	568	2.7	298000	gas	419.7183099	england	342.54
bmw	m8	2022	4	617	553	3.1	130000	gas	210.6969206	germany	303.92
mercedes-benz	amg gt	2021	4	523	494	3.8	118500	gas	226.5774379	germany	260.56
chevrolet	corvette	2021	6	490	465	2.8	59900	gas	122.244898	america	244.86

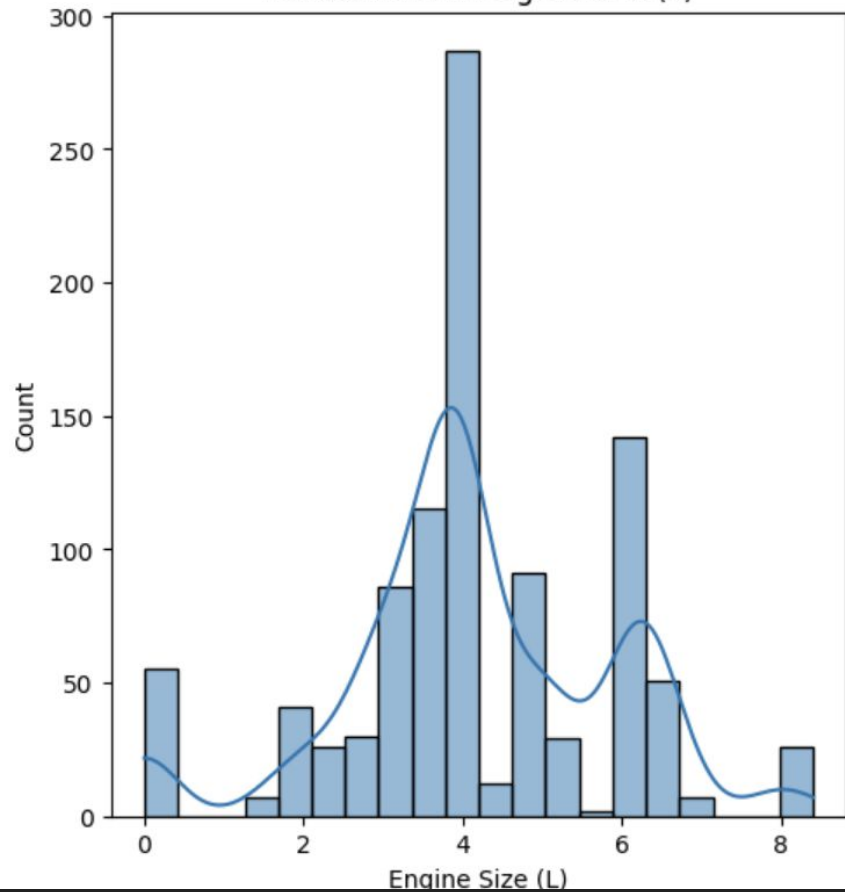




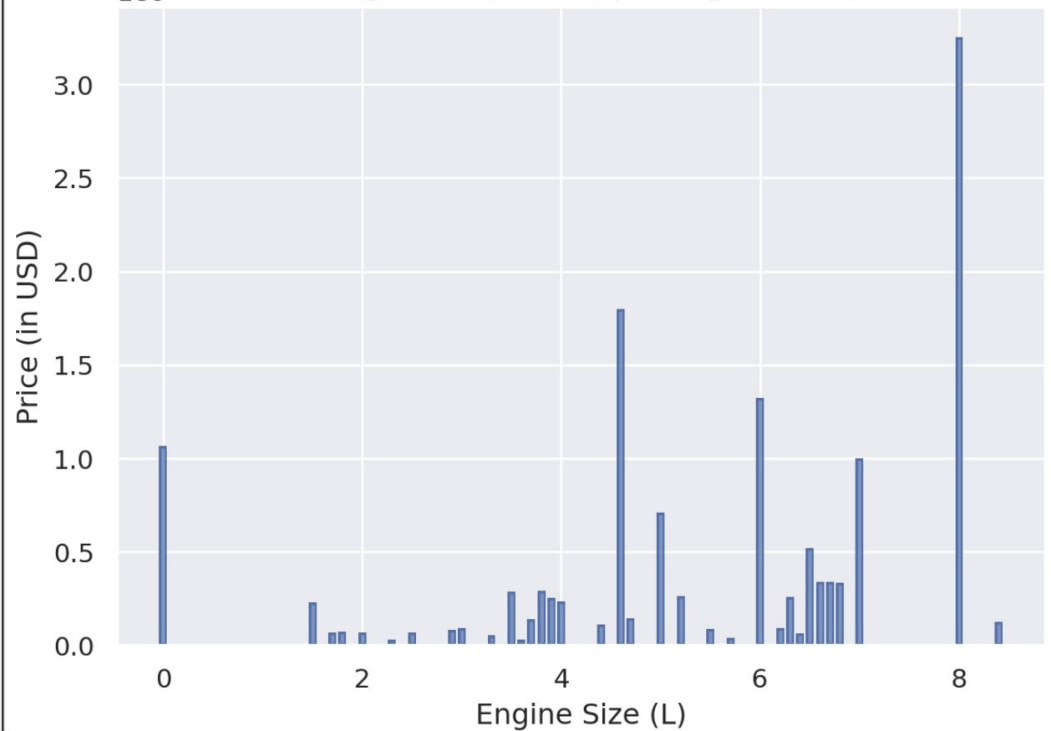
Each unique Car Make within the data set and the associated cost. We can analyze that the Bugatti sports car results in the most expensive car. There are other cars like the Lamborghini, Pagani makes, Koenigsegg, W Motors, that stands out in regard to the upper expensive Car Makes

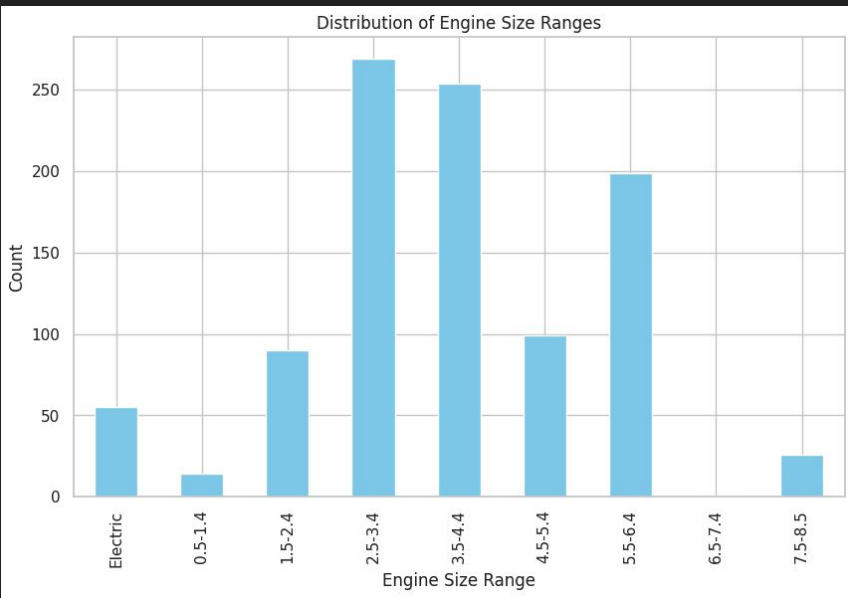


Distribution of Engine Size (L)

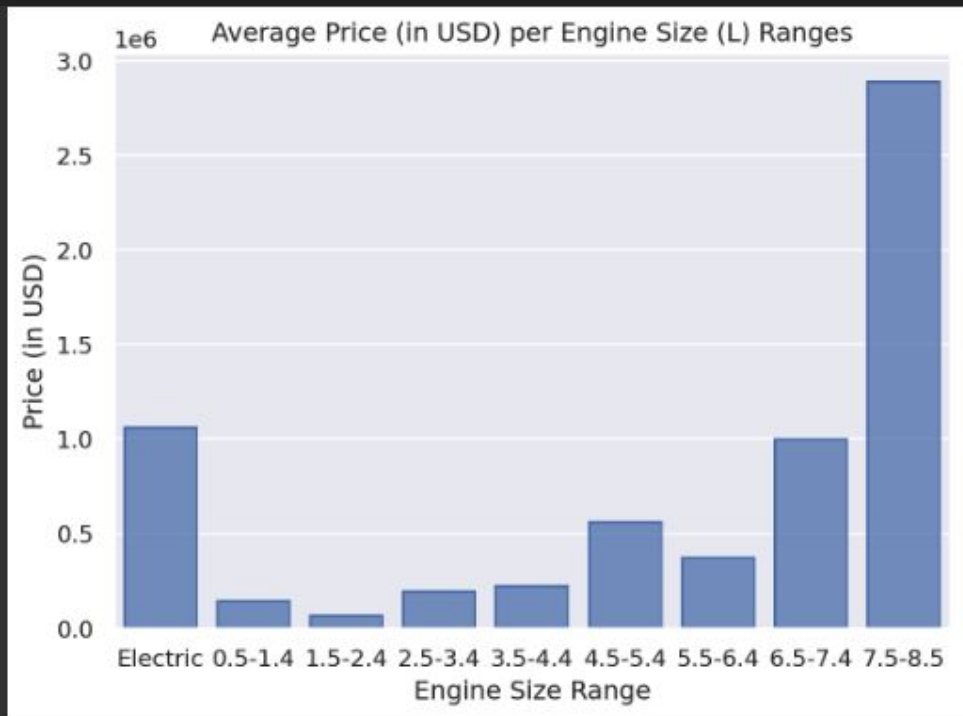


Average Price (in USD) per Engine Size (L)





Total Count of Each Engine Size based on Ranges	
2.5-3.4	269
3.5-4.4	254
5.5-6.4	199
4.5-5.4	99
1.5-2.4	90
Electric	55
7.5-8.5	26
0.5-1.4	14
6.5-7.4	1

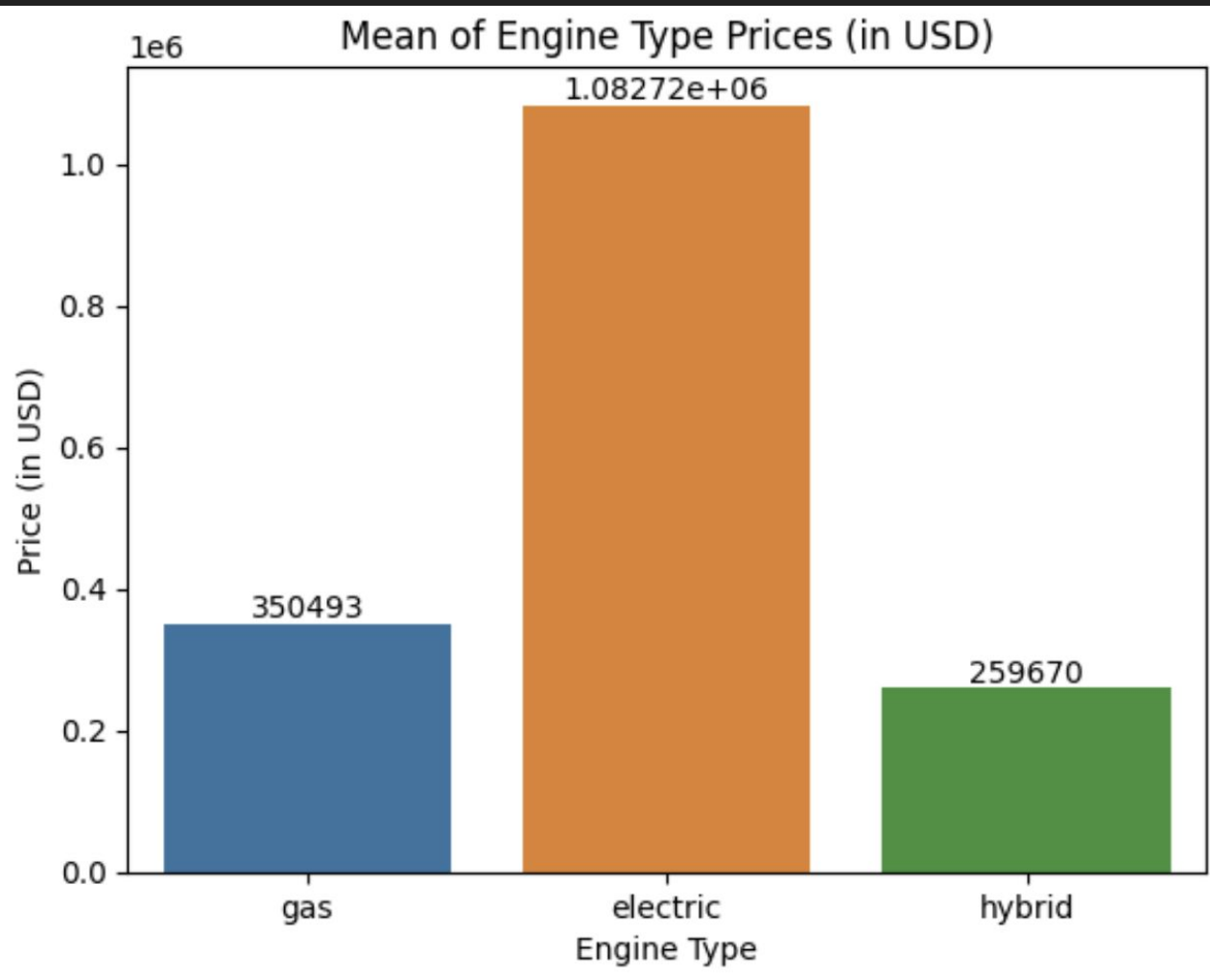


Highest Prices vs Engine Size (L) Values:				
	Car Make	Car Model	Price (in USD)	Engine Size (L)
159	dodge	viper	120000	8.4
369	dodge	viper	118795	8.4
405	dodge	viper acr	126190	8.4
11	bugatti	chiron	3000000	8.0
85	bugatti	chiron	3000000	8.0
113	bugatti	chiron	3000000	8.0
158	bugatti	chiron	3000000	8.0
206	bugatti	chiron	3000000	8.0
274	bugatti	chiron	2998000	8.0
303	bugatti	chiron	2998000	8.0
341	bugatti	chiron	3000000	8.0
376	bugatti	chiron	3000000	8.0
434	bugatti	chiron	3000000	8.0
499	bugatti	chiron	3000000	8.0
519	bugatti	chiron	3000000	8.0
541	bugatti	chiron super sport 300+	5200000	8.0
571	bugatti	chiron	3000000	8.0
624	bugatti	chiron pur sport	3599000	8.0

List of top sports cars with largest engine size

List of top sports cars based on price

Highest priced cars					
	Car Make	Car Model	Price (in USD)	Engine Size (L)	\
541	bugatti	chiron super sport 300+	5200000	8.0	
823	bugatti	chiron super sport 300+	5200000	8.0	
983	bugatti	chiron	3900000	8.0	
438	lamborghini	sián	3600000	6.5	
624	bugatti	chiron pur sport	3599000	8.0	
279	pagani	huayra roadster bc	3500000	6.0	
385	pagani	huayra	3500000	6.0	
174	w motors	lykan hypersport	3400000	3.7	
11	bugatti	chiron	3000000	8.0	
85	bugatti	chiron	3000000	8.0	
88	koenigsegg	jesko	3000000	5.0	
113	bugatti	chiron	3000000	8.0	
158	bugatti	chiron	3000000	8.0	
161	koenigsegg	jesko	3000000	5.0	
206	bugatti	chiron	3000000	8.0	
275	koenigsegg	jesko	3000000	5.0	
328	koenigsegg	jesko	3000000	5.0	
341	bugatti	chiron	3000000	8.0	
376	bugatti	chiron	3000000	8.0	

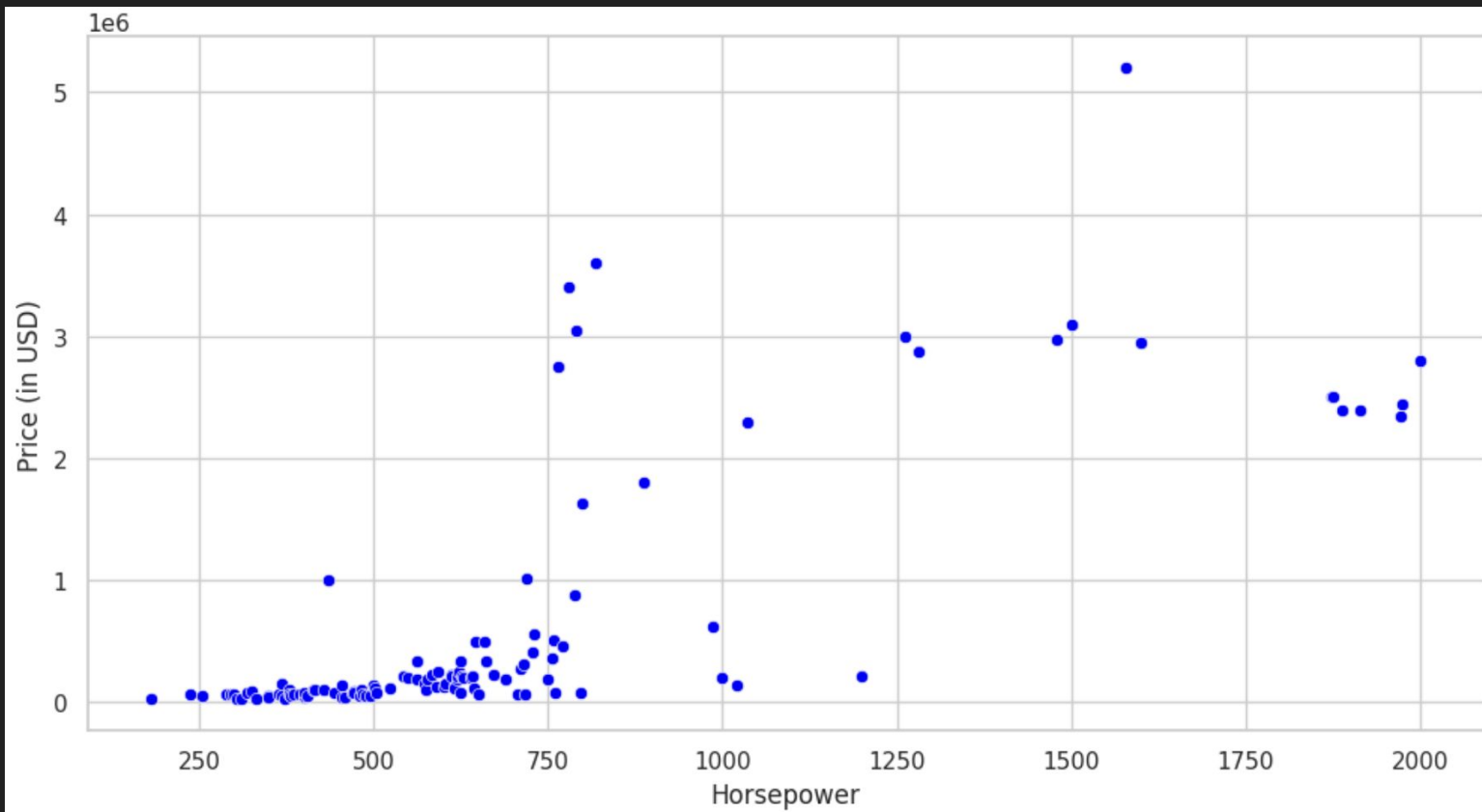


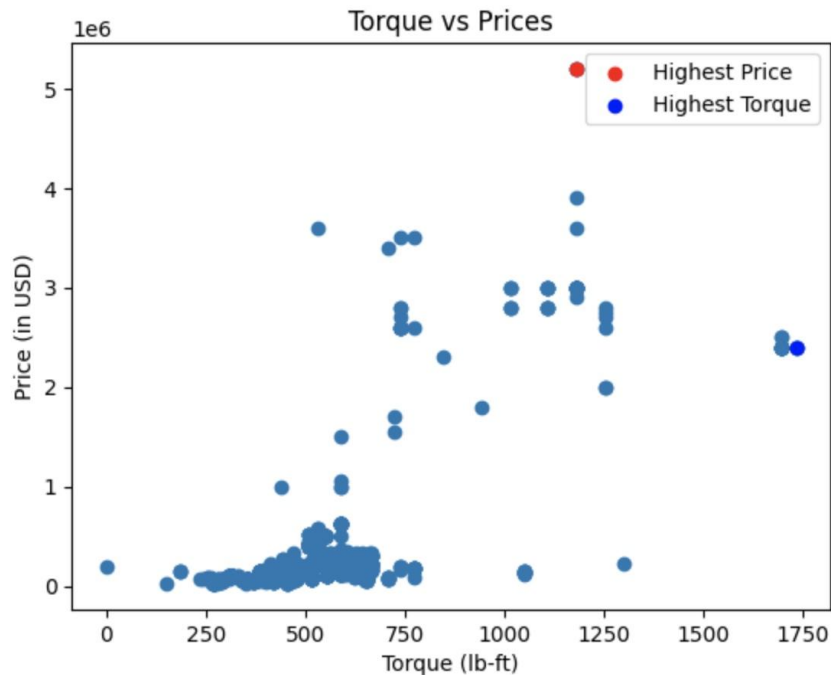
Total Count of Each Engine Type

gas	958
electric	44
hybrid	5

- Problem : due to the lack of data within dataset #1, it was hard to make a conclusion
 - Majority was gas making that average price of a gas car more accurate then the average of electric and hybrid since there was a smaller sample size of electric and hybrid cars

Horsepower vs Price in USD





Car with the Highest Price:

```
Car Make      Bugatti
Car Model     Chiron Super Sport 300+
Year          2022
Engine Size (L) 8
Horsepower     1578
Torque (lb-ft) 1180.0
0-60 MPH Time (seconds) 2.3
Price (in USD) 5200000
Name: 541, dtype: object
```

Car with the Highest Torque:

```
Car Make      Rimac
Car Model     C_Two
Year          2022
Engine Size (L) Electric
Horsepower     1914
Torque (lb-ft) 1732.0
0-60 MPH Time (seconds) 1.85
Price (in USD) 2400000
Name: 278, dtype: object
```

Highest Torque vs Prices Values:

	Car Make	Car Model	Price (in USD)	Torque (lb-ft)
278	Rimac	C_Two	2400000	1732.0
439	Rimac	C_Two	2400000	1732.0
26	Rimac	Nevera	2400000	1696.0
97	Rimac	Nevera	2400000	1696.0
168	Rimac	C_Two	2400000	1696.0

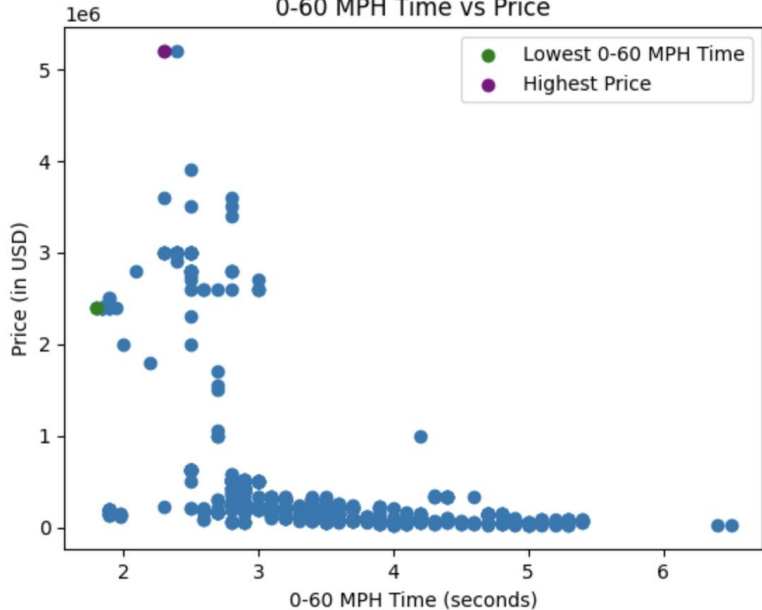
	Price (in USD)	Torque (lb-ft)
278	2400000	1732.0
439	2400000	1732.0
26	2400000	1696.0
97	2400000	1696.0
168	2400000	1696.0

Highest Prices vs Torque Values:

	Car Make	Car Model	Price (in USD)	Torque (lb-ft)
541	Bugatti	Chiron Super Sport 300+	5200000	1180.0
823	Bugatti	Chiron Super Sport 300+	5200000	1180.0
983	Bugatti	Chiron	3900000	1180.0
438	Lamborghini	Sián	3600000	531.0
624	Bugatti	Chiron Pur Sport	3599000	1180.0

	Price (in USD)	Torque (lb-ft)
541	5200000	1180.0
823	5200000	1180.0
983	3900000	1180.0
438	3600000	531.0
624	3599000	1180.0

0-60 MPH Time vs Price



Lowest 0-60 MPH Time vs Highest Price Values:

	Car Make	Car Model	0-60 MPH Time (seconds)	Price (in USD)
387	Rimac	C_Two	1.80	2400000
439	Rimac	C_Two	1.80	2400000
26	Rimac	Nevera	1.85	2400000
278	Rimac	C_Two	1.85	2400000
352	Rimac	Nevera	1.85	2400000
	0-60 MPH Time (seconds)		Price (in USD)	
387	1.80		2400000	
439	1.80		2400000	
26	1.85		2400000	
278	1.85		2400000	
352	1.85		2400000	

Highest Price vs 0-60 MPH Time Values:

	Car Make	Car Model	0-60 MPH Time (seconds)
541	Bugatti	Chiron Super Sport 300+	2.3
823	Bugatti	Chiron Super Sport 300+	2.4
983	Bugatti	Chiron	2.5
438	Lamborghini	Sián	2.8
624	Bugatti	Chiron Pur Sport	2.3

Price (in USD)

541	5200000
823	5200000
983	3900000
438	3600000
624	3599000

0-60 MPH Time (seconds) Price (in USD)

541	2.3	5200000
823	2.4	5200000
983	2.5	3900000
438	2.8	3600000
624	2.3	3599000

'0-60 MPH Time' and 'Price' Categories:

	0-60 MPH Time (seconds)	Price (in USD)
0	4.00	101200
1	2.80	274390
2	3.00	333750
3	3.20	142700
4	2.70	298000
...
1002	2.50	3000000
1003	2.00	2000000
1004	2.70	1000000
1005	3.00	2600000
1006	1.85	2400000

Car with the Lowest 0-60 MPH Time:

Car Make	Rimac
Car Model	C_Two
Year	2022
Engine Size (L)	NaN
Horsepower	1888
Torque (lb-ft)	1696
0-60 MPH Time (seconds)	1.8
Price (in USD)	2400000
Name: 387, dtype: object	

Car with the Highest Price:

Car Make	Bugatti
Car Model	Chiron Super Sport 300+
Year	2022
Engine Size (L)	8
Horsepower	1578
Torque (lb-ft)	1180
0-60 MPH Time (seconds)	2.3
Price (in USD)	5200000
Name: 541, dtype: object	

```

total Count of Origins
germany      287
england      229
america      185
italy        176
japan        72
france       24
sweden       15
croatia      14
lebanon       3
china         1
south korea   1
Name: Origin, dtype: int64

```

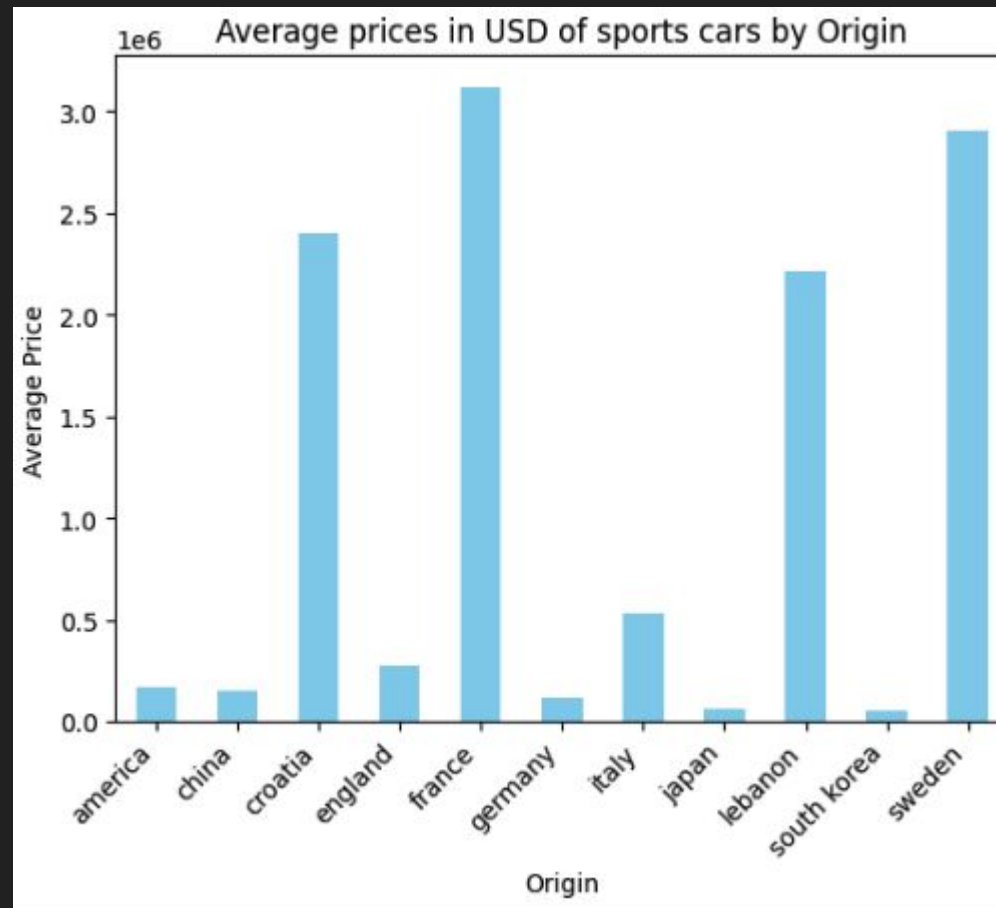
Average Prices of Sports Cars By Origin:

```

Origin
america      165096
china        155000
croatia      2400000
england      273701
france       3119438
germany      117987
italy        534350
japan        64701
lebanon      2216667
south korea   52200
sweden       2906667

```

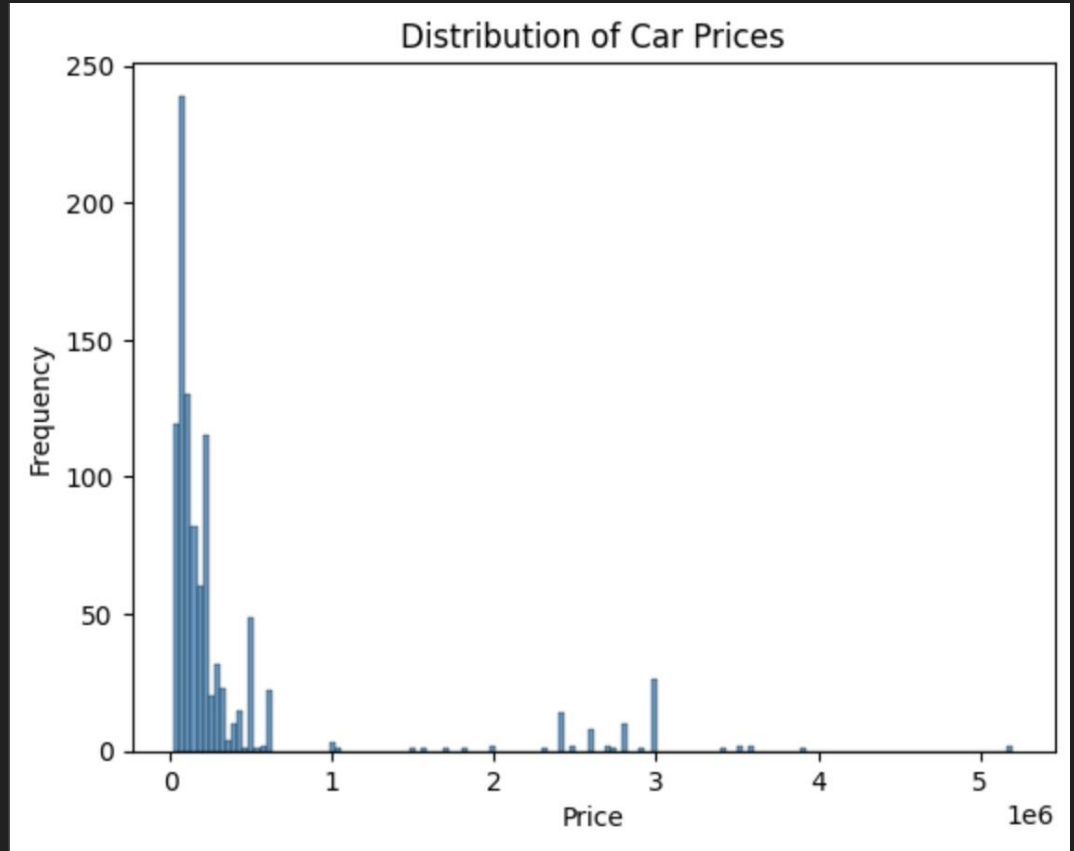
	Car Make	Origin	Price (in USD)
541	bugatti	france	5200000
823	bugatti	france	5200000
983	bugatti	france	3900000
438	lamborghini	italy	3600000
624	bugatti	france	3599000
279	pagani	italy	3500000
385	pagani	italy	3500000
174	w motors	lebanon	3400000
11	bugatti	france	3000000
85	bugatti	france	3000000
88	koenigsegg	sweden	3000000
113	bugatti	france	3000000
158	bugatti	france	3000000
161	koenigsegg	sweden	3000000
206	bugatti	france	3000000
275	koenigsegg	sweden	3000000
328	koenigsegg	sweden	3000000
341	bugatti	france	3000000
376	bugatti	france	3000000
434	bugatti	france	3000000
435	koenigsegg	sweden	3000000
400	bugatti	france	3000000



Highest Scored Sports Car Based of theoretical Weighted Features:										Torque (lb-ft)	0-60 MPH Time (seconds)	Price (in USD)	Score
	Car Make	Car Model	Year	Engine Size (L)	Horsepower	\	885	7376		1.9	200000	4738	
885	tesla	roadster	2022	0	10000		389	0		1.9	200000	4000	
389	tesla	roadster	2022	0	10000		354	10000		1.9	200000	1400	
354	tesla	roadster	2022	0	1000		278	1732		1.85	2400000	939	
278	rimac	c_two	2022	0	1914		439	1732		1.8	2400000	939	
439	rimac	c_two	2021	0	1914		97	1696		1.95	2400000	936	
97	rimac	nevera	2022	0	1914		168	1696		1.9	2400000	936	
168	rimac	c_two	2022	0	1914		509	1696		1.9	2400000	936	
509	rimac	c_two	2021	0	1914		526	1696		1.9	2400000	936	
526	rimac	c_two	2022	0	1914		640	1696		1.9	2400000	936	
640	rimac	nevera	2021	0	1914		26	1696		1.85	2400000	936	
26	rimac	nevera	2022	0	1914		352	1696		1.85	2400000	936	
352	rimac	nevera	2022	0	1914		686	1696		1.85	2400000	936	
686	rimac	c_two	2022	0	1914		824	1696		1.85	2400000	936	
824	rimac	nevera	2021	0	1914		986	1696		1.85	2400000	936	
986	rimac	nevera	2022	0	1914		877	1254		2.8	2800000	926	
877	lotus	evija	2021	0	2000		1006	1696		1.85	2400000	925	
1006	rimac	nevera	2021	0	1888		387	1696		1.8	2400000	925	
387	rimac	c_two	2022	0	1888		280	1696		1.9	2500000	920	
280	pininfarina	battista	2022	0	1874		988	1696		1.9	2500000	919	
988	pininfarina	battista	2021	0	1872		420	1254		2.5	2750000	915	
420	lotus	evija	2022	0	1973		523	1254		2.5	2600000	915	
523	lotus	evija	2022	0	1973		987	1254		2.5	2000000	915	
987	lotus	evija	2022	0	1973		697	1254		2.5	2700000	915	
697	lotus	evija	2022	0	1972		1003	1254		2	2000000	915	
1003	lotus	evija	2021	0	1972		88	1106		2.5	3000000	753	
88	koenigsegg	jesko	2022	5	1600		161	1106		2.5	3000000	753	
161	koenigsegg	jesko	2022	5	1600		822	1106		2.5	3000000	753	
822	koenigsegg	jesko	2022	5	1600		418	1106		2.1	2800000	753	
418	koenigsegg	jesko absolut	2022	5	1600		823	1180		2.4	5200000	752	
823	bugatti	chiron super sport 300+	2021	8	1578		541	1180		2.3	5200000	752	
541	bugatti	chiron super sport 300+	2022	8	1578		631	1180		2.5	3000000	721	
631	bugatti	chiron	2021	8	1500		983	1180		2.5	3900000	721	
983	bugatti	chiron	2022	8	1500		11	1180		2.4	3000000	721	
11	bugatti	chiron	2021	8	1500		85	1180		2.4	3000000	721	
85	bugatti	chiron	2022	8	1500								

Highest Priced Sports Car														
	Car Make	Car Model	Year	Engine Size (L)	Horsepower	\	Torque (lb-ft)	0-60 MPH Time (seconds)	Price (in USD)	Score				
541	bugatti	chiron super sport 300+	2022	8	1578	541	1180	2.3	5200000	752				
823	bugatti	chiron super sport 300+	2021	8	1578	823	1180	2.4	5200000	752				
983	bugatti	chiron	2022	8	1500	983	1180	2.5	3900000	721				
438	lamborghini	sián	2021	6	819	438	531	2.8	3600000	383				
624	bugatti	chiron pur sport	2021	8	1500	624	1180	2.3	3590000	721				
279	pagani	huayra roadster bc	2021	6	791	279	774	2.5	3500000	396				
385	pagani	huayra	2021	6	764	385	738	2.8	3500000	382				
174	w motors	lykan hypersport	2015	3	780	174	708	2.8	3400000	384				
11	bugatti	chiron	2021	8	1500	11	1180	2.4	3000000	721				
85	bugatti	chiron	2022	8	1500	85	1180	2.4	3000000	721				
88	koenigsegg	jesko	2022	5	1600	88	1106	2.5	3000000	753				
113	bugatti	chiron	2021	8	1500	113	1180	2.4	3000000	721				
158	bugatti	chiron	2021	8	1500	158	1180	2.4	3000000	721				
161	koenigsegg	jesko	2022	5	1600	161	1106	2.5	3000000	753				
206	bugatti	chiron	2021	8	1500	206	1180	2.3	3000000	721				
275	koenigsegg	jesko	2021	5	1280	275	1015	2.5	3000000	616				
328	koenigsegg	jesko	2022	5	1280	328	1015	2.5	3000000	616				
341	bugatti	chiron	2021	8	1500	341	1180	2.4	3000000	721				
376	bugatti	chiron	2022	8	1500	376	1180	2.4	3000000	721				
434	bugatti	chiron	2022	8	1500	434	1180	2.4	3000000	721				
435	koenigsegg	jesko	2021	5	1262	435	1106	2.5	3000000	617				
499	bugatti	chiron	2022	8	1500	499	1180	2.3	3000000	721				
519	bugatti	chiron	2021	8	1500	519	1180	2.3	3000000	721				
571	bugatti	chiron	2021	8	1479	571	1180	2.5	3000000	712				
631	bugatti	chiron	2021	8	1500	631	1180	2.5	3000000	721				
683	bugatti	chiron	2022	8	1500	683	1180	2.4	3000000	721				
782	bugatti	chiron	2021	8	1479	782	1180	2.4	3000000	712				
822	koenigsegg	jesko	2022	5	1600	822	1106	2.5	3000000	753				
898	bugatti	chiron	2021	8	1500	898	1180	2.4	3000000	721				
984	koenigsegg	jesko	2022	5	1280	984	1015	2.5	3000000	616				
1001	bugatti	chiron	2021	8	1479	1001	1180	2.4	3000000	712				
1002	koenigsegg	jesko	2022	5	1280	1002	1106	2.5	3000000	625				
274	bugatti	chiron	2021	8	1500	274	1180	2.4	2998000	721				
303	bugatti	chiron	2021	8	1479	303	1180	2.3	2998000	712				
864	bugatti	chiron	2022	8	1479	864	1180	2.4	2900000	712				
14	koenigsegg	jesko	2021	5	1280	14	1015	2.5	2800000	616				
24	pagani	huavra	2021	6	720	24	737	2.8	2800000	364				

- Sports car prices are right-skewed distribution indicating that there are relatively fewer sports cars with the extreme price points, which leads to longer right tail
- You can see the asymmetry in the distribution of prices, from this dataset we can say that sports car are relatively affordable, however is price point what really makes a sports car a sports car? It is definitely not the sole determinant.



Crosstabulation for segment and price:

price segment	30	35	40	Total
basic	1288	1280	1272	3840
fun	514	520	496	1530
racer	206	211	213	630
Total	2008	2011	1981	6000

Feature preference for each element in segment and price:

price segment	30	35	40	Total
basic	64.143426	63.649925	64.209995	64.0
fun	25.597610	25.857782	25.037860	25.5
racer	10.258964	10.492292	10.752145	10.5
Total	100.000000	100.000000	100.000000	100.0

Crosstabulation for seat and price:

price seat	30	35	40	Total
2	667	668	678	2013
4	672	674	660	2006
5	669	669	643	1981
Total	2008	2011	1981	6000

no	993	1012	983	2988
yes	1015	999	998	3012
Total	2008	2011	1981	6000

Feature preference for each element in convert and price:

price convert	30	35	40	Total
no	49.452191	50.323222	49.621403	49.8
yes	50.547809	49.676778	50.378597	50.2
Total	100.000000	100.000000	100.000000	100.0

Crosstabulation for choice and price:

price choice	30	35	40	Total
0	998	1345	1657	4000
1	1010	666	324	2000
Total	2008	2011	1981	6000

Feature preference for each element in choice and price:

price choice	30	35	40	Total
0	49.701195	66.882148	83.644624	66.666667
1	50.298805	33.117852	16.355376	33.333333
Total	100.000000	100.000000	100.000000	100.000000

Crosstabulation for segment and choice:

choice	0	1	Total
segment			
basic	2560	1280	3840
fun	1020	510	1530
racer	420	210	630
Total	4000	2000	6000

Percentage of decision-making for each element in segment:

choice	0	1	Total
segment			
basic	64.0	64.0	64.0
fun	25.5	25.5	25.5
racer	10.5	10.5	10.5
Total	100.0	100.0	100.0

Crosstabulation for seat and choice:

choice	0	1	Total
seat			
2	1405	608	2013
4	1390	616	2006
5	1205	776	1981
Total	4000	2000	6000

Percentage of decision-making for each element in seat:

choice	0	1	Total
seat			
2	35.125	30.4	33.550000
4	34.750	30.8	33.433333
5	30.125	38.8	33.016667
Total	100.000	100.0	100.000000

Crosstabulation for trans and choice:

choice	0	1	Total
trans			
auto	1673	1328	3001
manual	2327	672	2999
Total	4000	2000	6000

Percentage of decision-making for each element in trans:

choice	0	1	Total
trans			
auto	41.825	66.4	50.016667
manual	58.175	33.6	49.983333
Total	100.000	100.0	100.000000

Crosstabulation for convert and choice:

choice	0	1	Total
convert			
no	2047	941	2988
yes	1953	1059	3012
Total	4000	2000	6000

Percentage of decision-making for each element in convert:

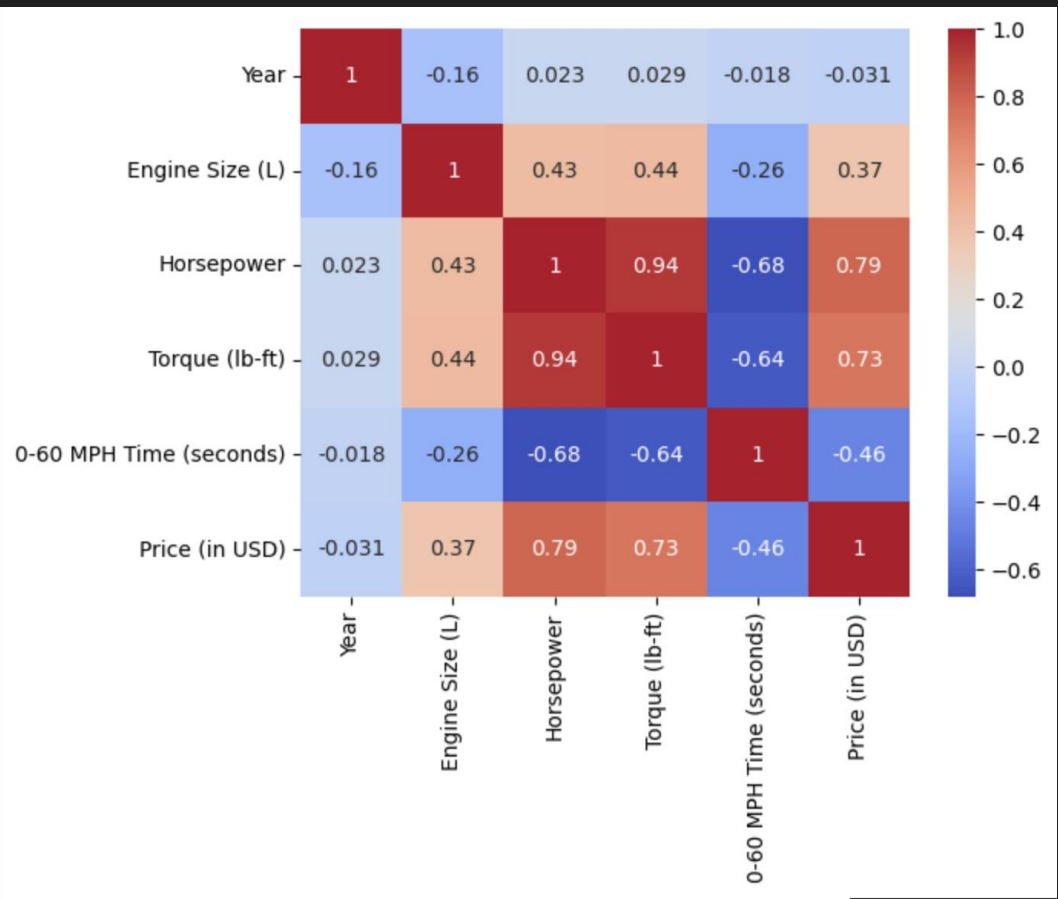
choice	0	1	Total
convert			
no	51.175	47.05	49.8
yes	48.825	52.95	50.2
Total	100.000	100.00	100.0

Crosstabulation for price and choice:

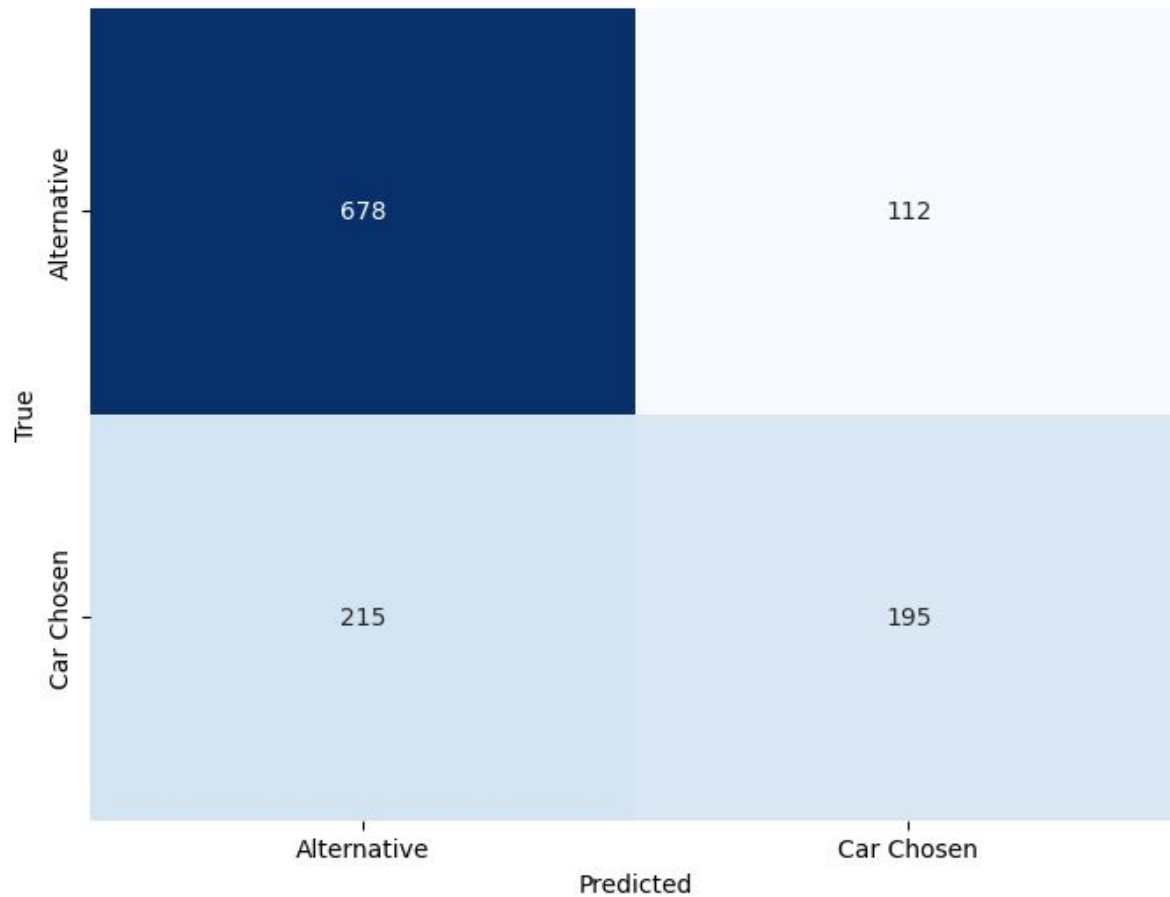
choice	0	1	Total
price			
30	998	1010	2008
35	1345	666	2011
40	1657	324	1981
Total	4000	2000	6000

Percentage of decision-making for each element in price:

choice	0	1	Total
price			
30	24.950	50.5	33.466667
35	33.625	33.3	33.516667
40	41.425	16.2	33.016667
Total	100.000	100.0	100.000000



Confusion Matrix for Decision Classifier



Metrics for Dataset 1:

MAE: 38867.66752479322, MSE: 20783945379.814144, R-squared: 0.9582037343230088

Metrics for Dataset 2:

MAE: 1.000000000000001e-05, MSE: 1.333333333333357e-07, R-squared: 0.9999995953868389

Best hyperparameters for Dataset 1: {'max_depth': 20, 'min_samples_leaf': 1, 'min_samples_split': 2, 'n_estimators': 50}

Cross-validation scores for Dataset 1: [-45150.45127416 -31079.63919398 -54360.26598507 -25147.09363467
-47186.30520951]

Cross-validation scores for Dataset 2: [-7.83333333e-05 -2.21666667e-04 -0.00000000e+00 -1.66666667e-05
-1.33333333e-05]

Updated Metrics for Dataset 1:

MAE: 38867.66752479322, MSE: 20783945379.814144, R-squared: 0.9582037343230088

Updated Metrics for Dataset 2:

MAE: 1.000000000000001e-05, MSE: 1.333333333333357e-07, R-squared: 0.9999995953868389

Mean Squared Error (MSE) for Price Prediction: 248313548283.21426

R-squared: 0.5906905608619119

Mean Squared Error (MSE) for Price Prediction: 26059083644.368526

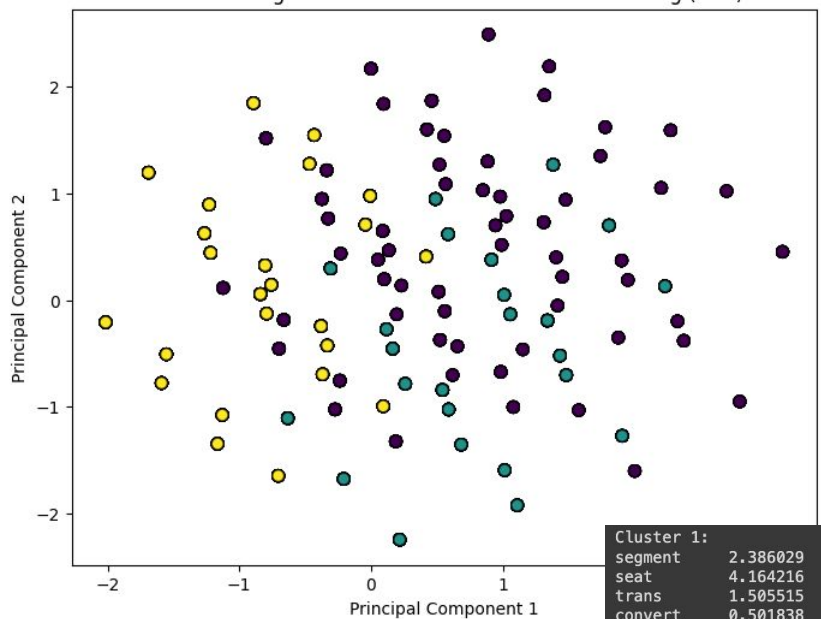
R-squared: 0.9461832545187393

Drive already mounted at /content/drive; to attempt to forcibly remount,

	resp_id	ques	alt	segment	seat	trans	convert	price	choice
0	1	1	1	basic	2	manual	yes	35	0
1	1	1	2	basic	5	auto	no	40	0
2	1	1	3	basic	5	auto	no	30	1
3	1	2	1	basic	5	manual	no	35	0
4	1	2	2	basic	2	manual	no	30	1

Accuracy for Decision Classifier: 0.7275

Customer Segmentation based on K-Means Clustering (PCA)

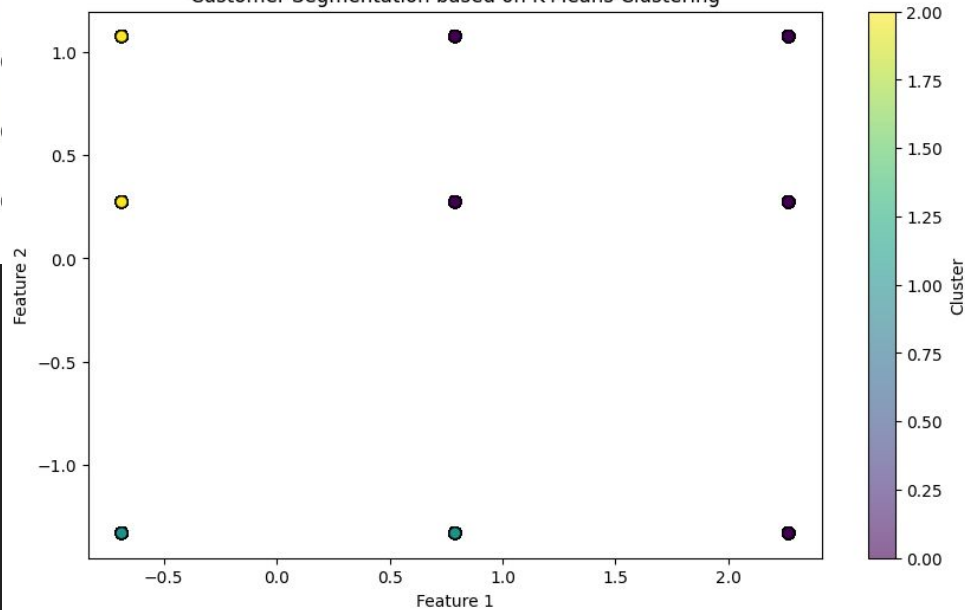


```
Cluster 1:
segment    2.386029
seat       4.164216
trans      1.505515
convert    0.501838
price      34.978554
dtype: float64
```

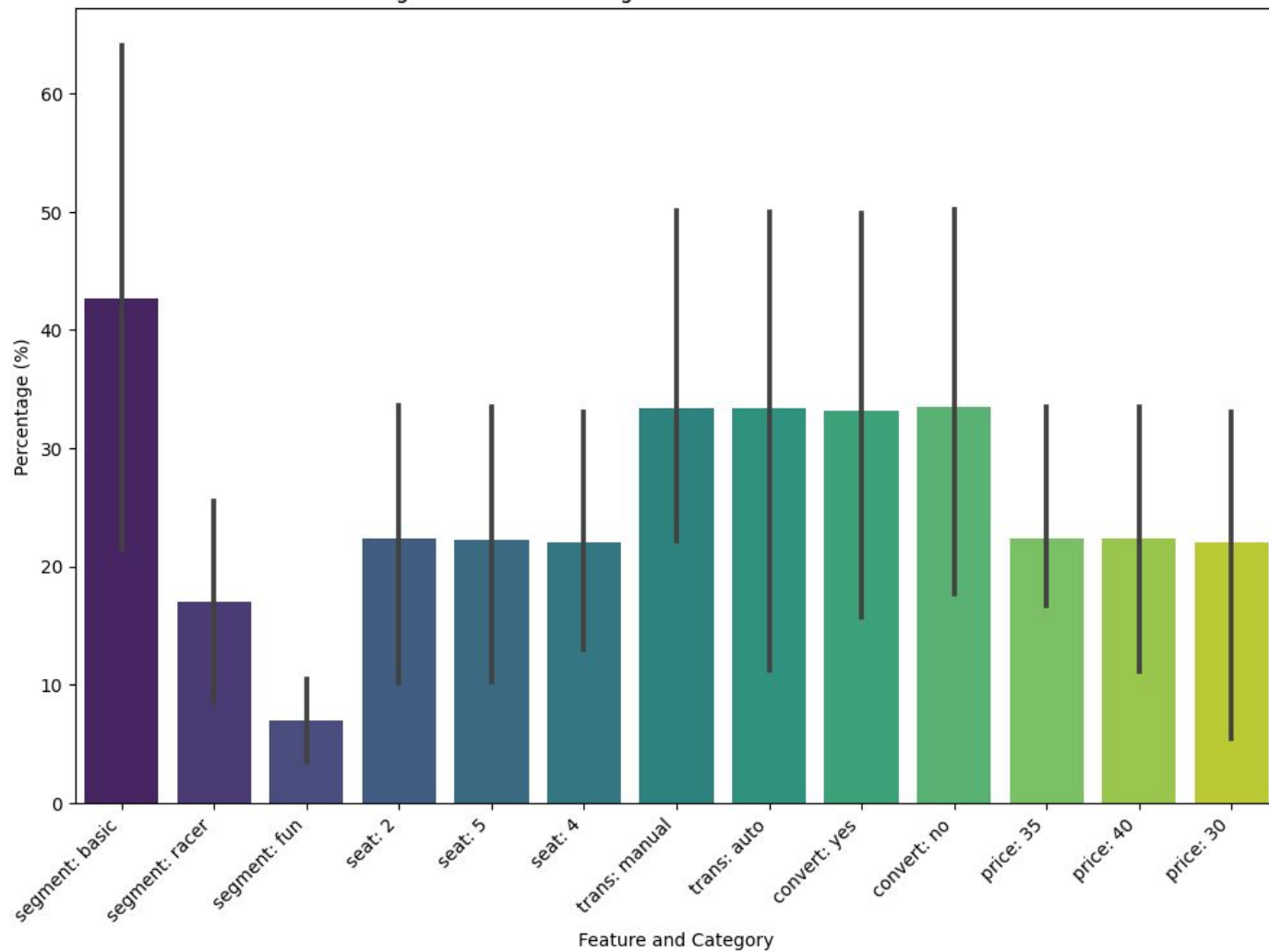
```
Cluster 2:
segment    1.293333
seat       2.000000
trans      1.496111
convert    0.497222
price      35.011111
dtype: float64
```

```
Cluster 3:
segment    1.000000
seat       4.501168
trans      1.499611
convert    0.505452
price      34.953271
dtype: float64
```

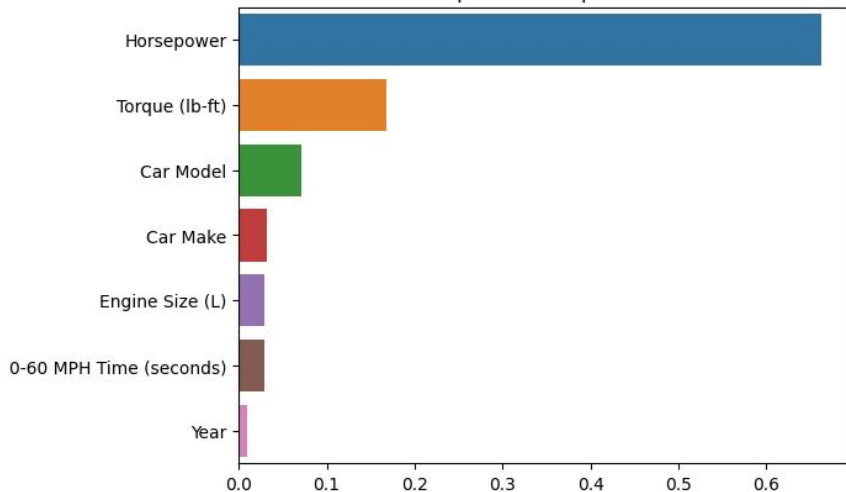
Customer Segmentation based on K-Means Clustering



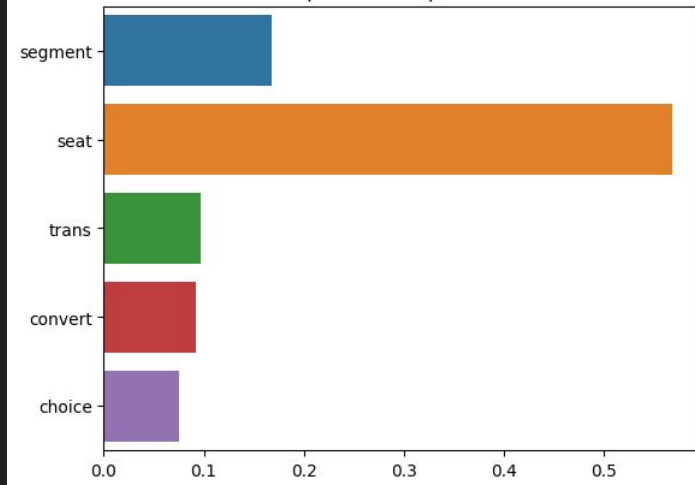
Percentage of Decision-Making for Each Element in Different Features



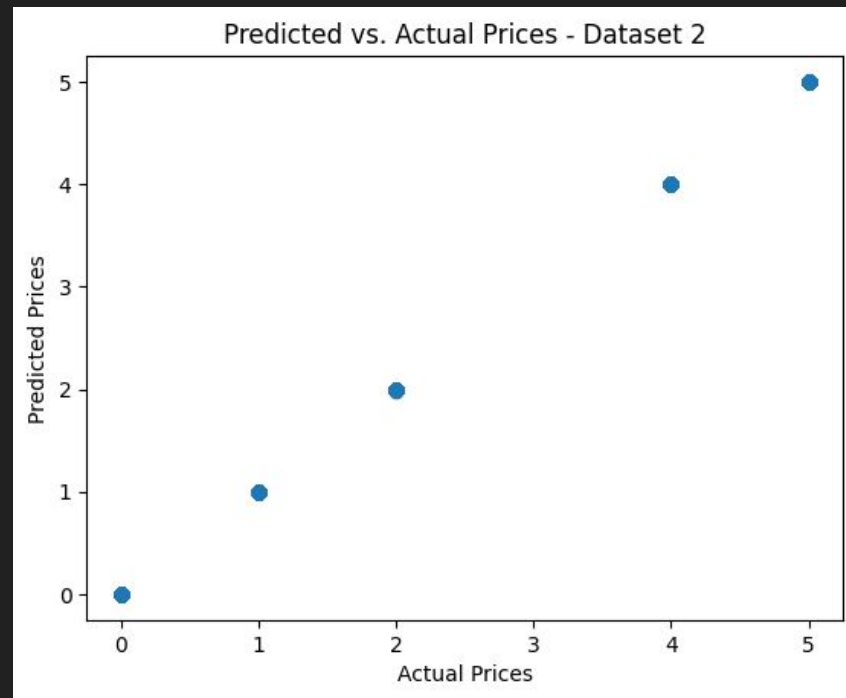
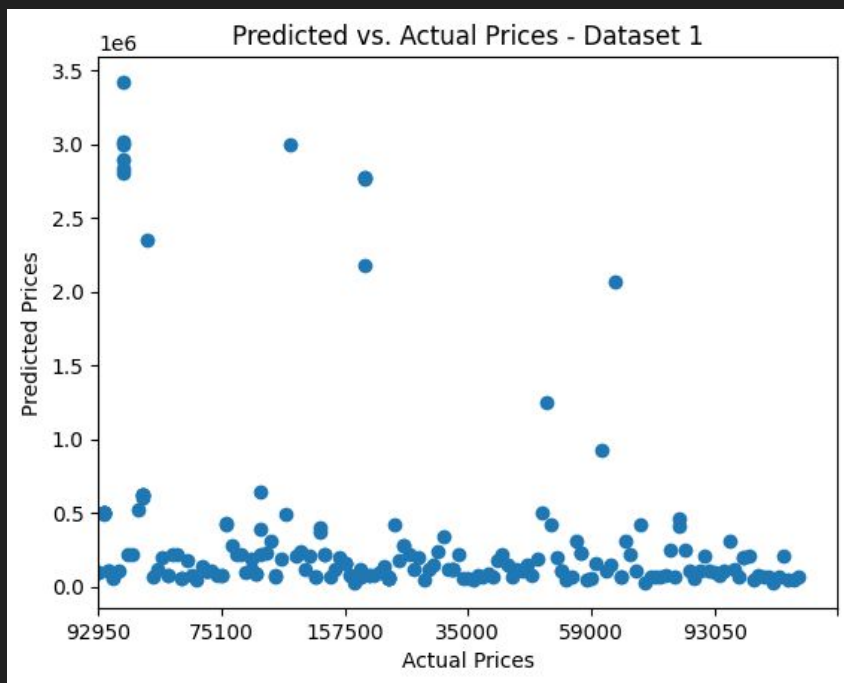
Feature Importance - Sports Car Prices



Feature Importance - Sports Car Choices



- Seat count:
 - Using a 2-seater as the baseline seat configuration, we can see that respondents were statistically more likely to choose 5-seater, with a confidence level of 99.9%.
- Transmission type:
 - Respondents were much more likely to choose automatic when asked to choose between cars with automatic and manual transmissions.
- Convertible tops:
 - Convertible-top car models were statistically more popular than those with standard roofs.
- Price:
 - Chosen cars were statistically cheaper than the alternatives
- Price interacted with Segment
 - When controlling for price, both the fun and racer segments were statistically more likely to be chosen at higher price points than their basic counterpart



Conclusion

- Feature Importance of car does not pinpoint what actually makes a car valuable (rarity, popularity, etc.)
- A sports car can have affordable price points and still be considered valuable because it offer specifications, functionality, performance, etc.
- We explored in the secondary dataset how the decision making of a client results in different feature importance than the original dataset.
- We can confidently say through various pieces of evidence and data analysis that Horsepower is one of the prominent features when it comes to value of a sports car. For characteristics dataset we can say that basic commercial segmented model or auto transmission is more desired and considered more important. Note: this can be different for everyone