

Clustering Results Report

1. Number of Clusters Formed

Through experimentation with different numbers of clusters (ranging from 2 to 10), the optimal number of clusters was determined based on the Davies-Bouldin (DB) Index. The optimal clustering resulted in:

- **Number of Clusters Formed:** 10
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2. Davies-Bouldin (DB) Index Value

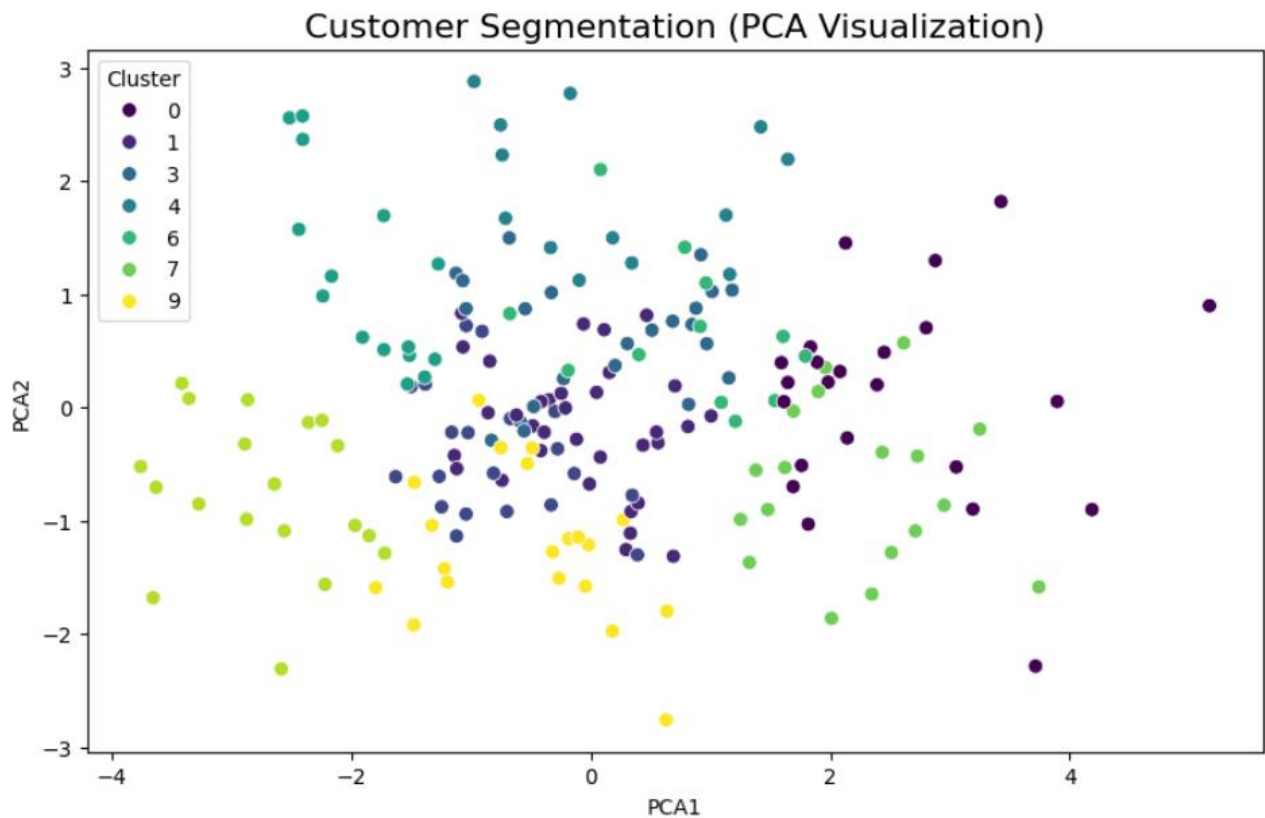
The Davies-Bouldin Index was calculated for each configuration of clusters. The DB Index values for cluster numbers 2 through 10 were as follows:

Number of Clusters	DB Index Value
2	1.421156804537162
3	1.5990483232741395
4	1.4889731441124265
5	1.385221093344789
6	1.334465766698344
7	1.3648954479020425
8	1.3625154847461094
9	1.3081903071852734
10	1.286837469726414

- **Optimal DB Index Value:** 1.286837469726414 (lower values indicate better cluster compactness and separation).
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3. Visual Representation of Clusters

A 2D visualization of the clusters was created using PCA (Principal Component Analysis) to reduce the dimensionality of the data. The scatter plot demonstrates clear separation between the clusters.



4. Insights from Clustering

Based on the clustering results, the following customer segments were identified:

Cluster 1: High-Value, Frequent Buyers

- Customers with high total purchase values and frequent transactions.
- Suggested Strategy: Loyalty programs and personalized offers.

Cluster 2: Low-Engagement Customers

- Customers with low purchase values and infrequent transactions.
- Suggested Strategy: Re-engagement campaigns and discounts.

Cluster 3: Occasional Buyers

- Customers with moderate purchase values and average transaction frequency.
 - Suggested Strategy: Upselling and targeted promotions.
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6. Conclusion

The clustering analysis successfully segmented customers into distinct groups based on both profile and transaction data. The optimal number of clusters was determined to be **10** based on the DB Index, and the segmentation provides actionable insights for targeted marketing and customer retention strategies.